

# **BNP Paribas**

(a public limited company (société anonyme) incorporated in France, the liability of its member is limited, primarily regulated by the Autorité de contrôle prudentiel et de resolution, and is a licensed bank regulated by the Hong Kong Monetary Authority and registered under the Securities and Futures Ordinance of Hong Kong for types 1, 4, 6 and 9 regulated activities)

as Issuer and Product Arranger

# **Unlisted Equity Linked Investment Programme**

Our unlisted equity linked investments (ELIs) issued or to be issued under the unlisted equity linked investment programme (programme) are NOT equivalent to time deposits and may not be capital protected. They are unlisted structured investment products embedded with derivatives. You may sustain a total loss in your investment.

If you are in any doubt about any of the contents of the ELI offering documents, you should seek independent professional advice.

The Securities and Futures Commission (SFC) has authorised the issue of this financial disclosure document based on the standard format submitted under Section 105(1) of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong). The SFC takes no responsibility for the contents of this financial disclosure document, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this financial disclosure document. The SFC's authorisation does not imply the SFC's endorsement or recommendation of the ELIs referred to in this financial disclosure document.

# **IMPORTANT**

This financial disclosure document sets out our financial information. No ELIs are being offered by this document alone. Before you decide whether to invest in our ELIs, you should read this financial disclosure document (as amended and supplemented from time to time), the programme memorandum dated 18 January 2023 (as amended and supplemented from time to time), the relevant product booklet (as amended and supplemented from time to time) and the relevant indicative term sheet (together, the ELI offering documents) and ensure you fully understand and are willing to assume the risks associated with such an investment. Copies of all the ELI offering documents will be available (free of charge) from your distributor and/or from the offices of the product arranger at 60-63/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong during the offer period of the relevant series of our ELIs.

If you are in any doubt about any of the contents of the ELI offering documents, you should obtain independent professional advice.

Our ELIs are complex products. You should exercise caution in relation to our ELIs. You are warned that the market value of our ELIs may fluctuate and you may sustain a total loss of your investment. You should therefore ensure that you understand the nature of our ELIs and carefully study the risk warnings set out in the ELI offering documents and, where necessary, seek independent professional advice, before you decide whether to invest in our ELIs.

Our ELI offering documents include particulars given in compliance with the Code on Unlisted Structured Investment Products (the Code) issued by the SFC for the purpose of giving information with regard to us (BNP Paribas, being the issuer and the product arranger of our ELIs), the programme, and our ELIs. We (as the issuer and the product arranger) accept full responsibility for the contents of, and the completeness and accuracy of the information contained in the ELI offering documents and confirm, having made all reasonable enquiries, that to the best of our knowledge and belief there is no untrue or misleading statement, or other facts the omission of which would make any statement herein untrue or misleading.

We (as the issuer and the product arranger) confirm that we meet the relevant eligibility requirements applicable to issuers and product arrangers respectively under the Code and our ELIs comply with the Code.

Our ELIs constitute our general, unsecured and unsubordinated contractual obligations and of no other person. If you purchase our ELIs, you are relying upon our creditworthiness and have no rights under the terms of our ELIs against the issuer of the reference stock(s).

None of the ELI offering documents constitute a prospectus under the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32 of the Laws of Hong Kong).

Our financial year runs from 1 January to 31 December.

Our auditors, (i) Deloitte & Associés, 6, place de la Pyramide, 92908 Paris La Défense Cedex, France, (ii) PricewaterhouseCoopers Audit, 63, rue de Villiers, 92208 Neuilly-sur-Seine Cedex, France, and (iii) Mazars, 61, rue Henri Regnault, 92400 Courbevoie, France, have given and have not withdrawn their written consent to the inclusion of their report dated 15 March 2022 in this financial disclosure document and/or the references to their names in this financial disclosure document, in the form and context in which it is included. Their report was not prepared for incorporation in this financial disclosure document. We confirm that the auditors were engaged by us as our independent auditors to audit our consolidated accounts for the year ended 31 December 2021. Our auditors do not have any shareholding in us. We are not aware of, to the best of our knowledge, any conflict of interests for the auditors in the preparation of the auditors' report.

All references to "we" in this financial disclosure document mean BNP Paribas as the issuer of the ELIs, and the words "our" and "us" shall be construed accordingly. All references to "Hong Kong" in this financial disclosure document are to the Hong Kong Special Administrative Region of the People's Republic of China.

A Chinese version of this financial disclosure document is also available from your distributors and/or from our offices at 60-63/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong. 本財務披露文件的中文版本可於閣下的分銷商及/或我們之辦事處(地址為香港中環金融街8號國際金融中心二期60-63樓)索取。

# **CONTENTS**

|  | Page |
|--|------|
| AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF BNP PARIBAS   | _    |
| FOR THE YEAR ENDED 31 DECEMBER 2021                        | 5    |
| UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS OF BNP PARIBAS |      |
| FOR THE THIRD QUARTER OF 2022                              | 179  |

# AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF BNP PARIBAS FOR THE YEAR ENDED 31 DECEMBER 2021

This section sets out the audited consolidated financial statements of BNP Paribas for the year ended 31 December 2021 (the "Audited Financial Statements"). References to page numbers in this section are to the page numbers of the Audited Financial Statements.

# 4.7 Statutory Auditors' report on the consolidated financial statements

For the year ended 31 December 2021

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

#### **BNP Paribas SA**

16 boulevard des Italiens

75009 PARIS

### **Opinion**

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying consolidated financial statements of BNP Paribas SA for the year ended 31 December 2021.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group at 31 December 2021 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Financial Statements Committee.

# **Basis for opinion**

# Audit framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under these standards are further described in the "Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements" section of our report.

#### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (Code de commerce) and the French Code of Ethics (Code de déontologie) for Statutory Auditors for the period from 1 January 2021 to the date of our report, and, in particular, we did not provide any non-audit services prohibited by article 5(1) of Regulation (EU) No. 537/2014.

#### **Emphasis of matter**

Without qualifying our conclusion, we draw your attention to the paragraph «Employee benefits» of Note 1.j which sets out the effects on the consolidated financial statements at 31 December 2021 of the application of the IFRIC decision on the commitments to be recognised in respect of certain postemployment benefit plans.

#### Justification of assessments - Key audit matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organisation and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to the risks of material misstatement that, in our professional judgement, were the most significant in our audit of the consolidated financial statements, as well as how we addressed those risks.

These matters were addressed as part of our audit of the consolidated financial statements as a whole, and therefore contributed to the opinion we formed as expressed above. We do not provide a separate opinion on specific items of the consolidated financial statements.

- 6 -

Statutory Auditors' report on the consolidated financial statements

#### Assessment of credit risk and measurement of impairment losses (stages 1, 2 and 3) on customer loan portfolios

(See Notes 1.e.5, 1.e.6, 1.o, 2.h, 4.e, 4.f, 4.p and 7.d to the consolidated financial statements)

#### **Description of risk**

BNP Paribas recognises impairment losses to hedge the credit risks inherent to its banking intermediation activities.

Despite the ongoing Covid-19 pandemic, the global economy recovered strongly in 2021. Uncertainties remain, however, as to the extent and sustainability of this recovery, particularly for specific economic sectors.

In this environment marked by continued high uncertainty relating to the unprecedented environment created by the Covid-19 crisis, the measurement of expected credit losses for customer loan portfolios required the BNP Paribas Group to exercise significant judgement and to take into account assumptions, in particular in order to:

- assess the significant deterioration in credit risk to classify outstandings in stage 1, stage 2, or stage 3 according to geographical region and industries that are still affected by the crisis;
- prepare macro-economic and sector-specific projections which are integrated into both the criteria for recognising deterioration and in the measurement of expected losses;
- estimate the amount of expected losses according to the different stages and taking into account a medium-term perspective of economic growth;

As of December 31, 2021, the total amount of outstanding customer loans exposed to credit risk amounted to EUR 884 billion, impaired by EUR 20 billion (of which EUR 51 billion and EUR 0.5 billion euros regarding BancWest)

We deemed the assessment of credit risk and the measurement of impairment losses to be a key audit matter insofar as management is required to exercise judgement and make estimates, particularly in the context of the uncertainty linked to the pandemic and its effects on the default level of counterparties.

# How our audit addressed this risk

We concentrated our work on the most significant outstandings and/or customer loan portfolios at the reporting date as well as on the credit granted to companies operating in economic sectors or geographic regions most impacted by the change in risks.

We assessed the relevance of BNP Paribas' internal control system, particularly its adaptation to the Covid-19 context, and tested the manual and computerised controls for assessing credit risk and measuring expected

Our work was stepped up to take into account the change of risks and greater level of uncertainty and focused in particular on

- classification of outstandings by stage: we assessed whether the change of risks was taken into account in estimating the indicators applicable to the various business lines to measure the significant deterioration in credit risk, particularly the rating of corporate counterparties. We paid particular attention to the sectors still affected by the Covid-19 crisis.
- measurement of expected losses (stages 1, 2 and 3):
  - assisted by our credit risk experts and relying on the internal system for independent validation of BNP Paribas' models, we assessed the methodologies as well as the assumptions underlying the macro-economic and sector-specific projections used by BNP Paribas across the various business lines, the proper integration of said projections into the information system and the effectiveness of the data quality controls; we paid particular attention to changes in the adjustments made during the past year to the models to factor in, based on available information, the effects of the Covid-19 crisis on the sectors still at risk and the prospective macro-economic
  - with regard to impairment losses on outstanding loans to companies classified in stage 3, we verified that a periodic review of the counterparties under surveillance had been carried out by BNP Paribas and assessed the assumptions and data used by management to estimate impairment.

In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to credit risk in the evolving context of the pandemic and particularly the disclosures required by IFRS 9 regarding

#### Valuation of financial instruments

(See Notes 1.e.7, 1.e.10, 1.o, 2.a, 2.c, 4.a and 4.d to the consolidated financial statements)

#### **Description of risk**

As part of its trading activities, BNP Paribas holds financial instruments (assets and liabilities) which are recognised in the balance sheet at market value.

Market value is determined according to different approaches, depending on the type of instrument and its complexity: (i) using directly observable quoted prices (instruments classified in level 1 of the fair value hierarchy); (ii) using valuation models whose main inputs are observable (instruments classified in level 2); and (iii) using valuation models whose main inputs are unobservable (instruments classified in level 3).

The valuations obtained may be subject to additional value adjustments to take into account certain specific trading, liquidity or counterparty risks.

The techniques adopted by management to measure these instruments may therefore involve significant judgement as regards the models and data used.

At 31 December 2021, financial instruments represented EUR 669 billion (of which EUR 5.3 billion for level 3 instruments) under assets and EUR 641 billion (of which EUR 10.3 billion for level 3 instruments) under liabilities

In light of the materiality of the outstandings and the judgement used to determine market value, we deemed the measurement of financial instruments to be a key audit matter, in particular the measurement of level 3 instruments given the use of unobservable inputs.

#### How our audit addressed this risk

Assisted by our valuation experts, we verified that the key controls used by BNP Paribas with respect to the valuation of financial instruments function properly, in particular those relating to:

- the approval and regular review by management of the risks of the valuation models;
- the independent verification of the valuation inputs;
- the determination of value adjustments.

Based on a sample, our valuation experts:

- analysed the relevance of the assumptions and inputs used;
- analysed the results of the independent review of the inputs by BNP Paribas:
- performed independent counter valuations using our own models.

We also analysed, on a sample basis, any differences between the valuations obtained and collateral calls with counterparties.

In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to the valuation of financial instruments.

#### Goodwill impairment

(See Notes 1.b.4, 1.o and 4.o to the consolidated financial statements)

### **Description of risk**

When recognising acquisitions, BNP Paribas records goodwill under assets, corresponding to the excess of the acquisition price of the shares of acquired companies over the value of the Group's interest. At 31 December 2021, goodwill amounted to EUR 5.1 billion.

Goodwill is tested for impairment at least once a year or more frequently if there is an indication of impairment. Comparing the carrying amount of the cash-generating units to which goodwill is allocated with their recoverable amount is a key step in the process of determining if an impairment charge should be recorded.

We deemed goodwill impairment to be a key audit matter because management is required to exercise judgement in order to determine assumptions of future earnings of acquirees and to measure the recoverable amount of the cash-generating units.

### How our audit addressed this risk

Our audit approach consisted in assessing the procedures implemented within BNP Paribas to test goodwill for impairment as well as the controls designed to identify indications of goodwill impairment.

Assisted by our valuation experts, our work on the goodwill balances at 31 December 2021 consisted primarily in:

- analysing the methods adopted by BNP Paribas;
- critically assessing the provisional business plans approved by Executive Management to ensure the reasonableness of the future cash flow estimates set out therein (in particular when projections do not match past performance);
- critically analysing the main assumptions and inputs used (growth rate, cost of capital and discount rate) with respect to available external information;
- assessing the analyses of the sensitivity of estimates to key inputs (in particular when the recoverable amount approximates the carrying amount).

Lastly, we verified the appropriateness of the disclosures in the notes to the consolidated financial statements with respect to the results of impairment and sensitivity tests.

#### CONSOLIDATED FINANCIAL STATEMENTS FOR THE TEAR ENDED ST DE

Statutory Auditors' report on the consolidated financial statements

#### **General IT controls**

#### **Description of risk**

The reliability and security of IT systems plays a key role in the preparation of BNP Paribas' consolidated financial statements.

We thus deemed the assessment of the general IT controls of the infrastructures and applications that contribute to the preparation of accounting and financial information to be a key audit matter.

In particular, a system for controlling access rights to IT systems and authorisation levels based on employee profiles represents a key control for limiting the risk of inappropriate changes to application settings or underlying data.

#### How our audit addressed this risk

For the main systems used to prepare accounting and financial information, assisted by our IT specialists, our work consisted primarily in:

- obtaining an understanding of the systems, processes and controls which underpin accounting and financial data;
- assessing the general IT controls (application and data access management, application changes/developments management and IT operations management) on key systems (in particular accounting, consolidation and automatic reconciliation applications);
- examining the control for the authorisation of manual accounting entries;
- performing additional audit procedures, where appropriate.

## Technical reserves of insurance companies

(See Notes 1.f.3, 1.o and 4.j to the consolidated financial statements)

#### **Description of risk**

At the year-end, a liability adequacy test is performed by BNP Paribas for its insurance activities.

The purpose of this test is to ensure that liabilities in respect of insurance contracts and investment contracts with discretionary profit-sharing are adequate in light of current estimates of the future cash flows to be generated by those contracts.

If the test indicates that the carrying amount of insurance liabilities is inadequate in relation to the estimated future cash flows, the total amount of the potential losses is recognised in profit or loss.

At 31 December 2021, total technical insurance reserves and other liabilities amounted to EUR 255 billion.

The test performed at 31 December 2021 confirmed that the carrying amount of the reserves was sufficient.

We deemed the implementation of the liability adequacy test for the Savings business to be a key audit matter because it is based on actuarial models, modelling options and guarantees which are specific to BNP Paribas and requires management to exercise judgement to determine certain key assumptions (e.g., discount rate, return on assets, surrender rate or fees). This test's sensitivity to estimates, which have been particularly high in past years due to low rates, is accentuated by the Covid-19 crisis, which has created strong volatility in share value and contributed to pushing rates down.

#### How our audit addressed this risk

Based on a sample, we assessed the amount of net future cash flows used in the calculation, in particular by:

- assessing the validity of the data on asset portfolios and contracts used as a starting point for the modelling exercise;
- identifying the main changes made to the actuarial models;
- assessing the relevance of said changes and obtaining an understanding
  of their impact on the result of the test;
- analysing differences in the models' results between 2020 and 2021 based on analyses prepared by BNP Paribas. We verified that the most material differences were justified by changes in the portfolio, the assumptions or the models;
- examining the results of the sensitivity analyses performed by BNP Paribas, notably those concerning rate assumptions and their consistency with market rates since the start of the Covid-19 crisis.

In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to insurance liabilities.

# **Specific verifications**

As required by legal and regulatory provisions and in accordance with professional standards applicable in France, we have also verified the information pertaining to the Group presented in the Board of Directors' management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the Group management report includes the consolidated non-financial information statement required under article L. 225-102-1 of the French Commercial Code. However, in accordance with article L. 823-10 of the French Commercial Code, we have not verified the fair presentation and consistency with the consolidated financial statements of the information given in that statement, which will be the subject of a report by an independent third party.

#### Other verifications and information pursuant to legal and regulatory requirements

#### Presentation of the consolidated financial statements included in the annual financial report

In accordance with professional standards applicable to the Statutory Auditors' procedures for annual and consolidated financial statements presented according to the single European electronic reporting format, we have verified that the presentation of the consolidated financial statements included in the annual financial report referred to in paragraph I of article L. 451-1-2 of the French Monetary and Financial Code (*Code monétaire et financier*) and prepared under the Chief Executive Officer's responsibility, complies with this format, as defined by European Delegated Regulation No. 2019/815 of December 17, 2018. As it relates to the consolidated financial statements, our work included verifying that the markups in the financial statements comply with the format defined by the aforementioned Regulation.

On the basis of our work, we conclude that the presentation of the consolidated financial statements to be included in the annual financial report complies, in all material respects, with the single European electronic reporting format.

#### Appointment of the Statutory Auditors

We were appointed Statutory Auditors of BNP Paribas SA by the Annual General Meetings held on 23 May 2006 for Deloitte & Associés, 26 May 1994 for PricewaterhouseCoopers Audit and 23 May 2000 for Mazars.

At 31 December 2021, Deloitte & Associés, PricewaterhouseCoopers Audit and Mazars were in the sixteenth, the twenty-eighth and the twenty-second consecutive year of their engagement, respectively.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for preparing consolidated financial statements giving a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for implementing the internal control procedures it deems necessary for the preparation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting, unless it expects to liquidate the Company or to cease operations.

The Financial Statements Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems, as well as, where applicable, any internal audit systems relating to accounting and financial reporting procedures.

The consolidated financial statements were approved by the Board of Directors.

## Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements

# Objective and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free of material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions taken by users on the basis of these consolidated financial statements.

As specified in article L. 823-10-1 of the French Commercial Code, our audit does not include assurance on the viability or quality of the Company's management.

As part of an audit conducted in accordance with professional standards applicable in France, the Statutory Auditors exercise professional judgement throughout the audit.

Statutory Auditors' report on the consolidated financial statements

They also:

- identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence considered to be sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of the internal control procedures relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management and the related disclosures in the notes to the consolidated financial statements;
- assess the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of the audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the Statutory Auditors conclude that a material uncertainty exists, they are required to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or are inadequate, to issue a qualified opinion or a disclaimer of opinion;
- evaluate the overall presentation of the consolidated financial statements and assess whether these statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The Statutory Auditors are responsible for the management, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed thereon.

#### Report to the Financial Statements Committee

We submit a report to the Financial Statements Committee which includes, in particular, a description of the scope of the audit and the audit programme implemented, as well as the results of our audit. We also report any significant deficiencies in internal control that we have identified regarding the accounting and financial reporting procedures.

Our report to the Financial Statements Committee includes the risks of material misstatement that, in our professional judgement, were the most significant for the audit of the consolidated financial statements and which constitute the key audit matters that we are required to describe in this report.

We also provide the Financial Statements Committee with the declaration provided for in article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France, as defined in particular in articles L. 822-10 to L. 822-14 of the French Commercial Code and in the French Code of Ethics for Statutory Auditors. Where appropriate, we discuss any risks to our independence and the related safeguard measures with the Financial Statements Committee.

Paris La Défense, Neuilly-sur-Seine and Courbevoie, 15 March 2022

The Statutory Auditors

Deloitte & AssociésPricewaterhouseCoopers AuditMazarsLaurence DuboisPatrice MorotVirginie Chauvin



# CONSOLIDATED FINANCIAL STATEMENTS

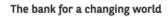
Year ended 31 December 2021





# **CONTENTS**

| CO  | NSOLIDATED FINANCIAL STATEMENTS  | 4      |
|-----|--|--------|
| PRO | OFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021                        | 4      |
| STA | TEMENT OF NET INCOME AND CHANGES IN ASSETS AND LIABILITIES RECOGNISED DIREC      | TLY IN |
| EQU | UITY   | 5      |
| BAI | ANCE SHEET AT 31 DECEMBER 2021   | 6      |
| CAS | SH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2021                            | 7      |
| STA | TEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  | 8      |
| NO  | TES TO THE FINANCIAL STATEMENTS  | 10     |
|     |  |        |
| 1.  | SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY THE GROUP                  | 10     |
| 1.a | Accounting standards   | 10     |
| 1.b | Consolidation  | 13     |
| l.c | Translation of foreign currency transactions                                     | 18     |
|     | Net interest income, commissions and income from other activities                | 18     |
|     | Financial assets and liabilities   | 20     |
|     | Accounting standards specific to insurance activities                            | 34     |
| _   | Property, plant, equipment and intangible assets                                 | 38     |
|     | Leases   | 39     |
| 1.i | Assets held for sale and discontinued operations                                 | 40     |
| 1.j | Employee benefits  | 41     |
|     | Share-based payments   | 42     |
| 1.l | Provisions recorded under liabilities  | 43     |
|     | Current and deferred tax   | 43     |
|     | Cash flow statement  | 44     |
| 1.0 | Use of estimates in the preparation of the financial statements                  | 44     |
| 2.  | NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021         | 46     |
|     | Net interest income  | 46     |
| 2.b | Commission income and expense  | 48     |
| 2.c | Net gain on financial instruments at fair value through profit or loss           | 49     |
| 2.d | Net gain on financial instruments at fair value through equity                   | 50     |
| 2.e | Net income from insurance activities   | 51     |
| 2.f | Net income from other Activities   | 51     |
| 2.g | Other operating expenses   | 51     |
| 2.h | Cost of risk   | 52     |
| 2.i | Net gain on non-current assets   | 62     |
| 2.j | Corporate income tax   | 62     |
| 3.  | SEGMENT INFORMATION  | 63     |
| 4.  | NOTES TO THE BALANCE SHEET AT 31 DECEMBER 2021                                   | 67     |
| 4.a | Financial instruments at fair value through profit or loss                       | 67     |
|     | Derivatives used for hedging purposes  | 69     |
|     | Financial assets at fair value through equity                                    | 73     |
|     | Measurement of the fair value of financial instruments                           | 74     |
|     | Financial assets at amortised cost   | 86     |
| 4.f | Impaired financial assets (stage 3)  | 88     |
| 4.g | Financial liabilities at amortised cost due to credit institutions and customers | 89     |
| _   | Debt securities and subordinated debt  | 89     |
|     | Financial investments of insurance activities                                    | 91     |
| 4.j | Technical reserves and other insurance liabilities                               | 94     |
| 4.k | Current and deferred taxes   | 95     |





| 4.1 | Accrued income/expense and other assets/liabilities                                      | 96  |
|-----|--|-----|
| 4.m | Equity-method investments  | 97  |
| 4.n | Property, plant, equipment and intangible assets used in operations, investment property | 98  |
| 4.o | Goodwill   | 100 |
| 4.p | Provisions for contingencies and charges   | 104 |
| 4.q | Offsetting of financial assets and liabilities   | 105 |
| 4.r | Transfers of financial assets  | 108 |
| 5.  | FINANCING AND GUARANTEE COMMITMENTS  | 109 |
| 5.a | Financing commitments given or received  | 109 |
| 5.b | Guarantee commitments given by signature   | 109 |
| 5.c | Securities commitments   | 110 |
| 5.d | Other guarantee commitments  | 110 |
| 6.  | SALARIES AND EMPLOYEE BENEFITS   | 111 |
| 6.a | Salary and employee benefit expense  | 111 |
| 6.b | Post-employment benefits   | 111 |
| 6.c | Other long-term benefits   | 119 |
| 6.d | Termination benefits   | 120 |
| 6.e | Share-based payments   | 120 |
| 7.  | ADDITIONAL INFORMATION   | 121 |
| 7.a | Changes in share capital and earnings per share  | 121 |
| 7.b | Legal proceedings and arbitration  | 125 |
| 7.c | Business combinations and loss of control or significant influence                       | 127 |
| 7.d | Discontinued activities  | 128 |
| 7.e | Events after the reporting period  | 131 |
| 7.f | Minority interests   | 132 |
| 7.g | Significant restrictions in subsidiaries, joint ventures and associates                  | 135 |
| 7.h | Structured entities  | 136 |
| 7.i | Compensation and benefits awarded to the group's corporate officers                      | 139 |
| 7.j | Other related parties  | 140 |
| 7.k | Fair value of financial instruments carried at amortised cost                            | 142 |
| 7.1 | Scope of consolidation   | 144 |
| 7.m | Fees paid to the statutory auditors  | 167 |



# **CONSOLIDATED FINANCIAL STATEMENTS**

# Prepared in accordance with IFRS as adopted by the European Union

The consolidated financial statements of the BNP Paribas Group are presented for the years ended 31 December 2021 and 31 December 2020. In accordance with Article 20.1 of Annex I of European Commission Regulation (EC) 809/2004, the consolidated financial statements for the year ended 31 December 2019 are provided in the Universal Registration Document filed with the Autorité des Marchés Financiers on 12 March 2021 under number D.21-0114.

On 18 December 2021, the Group concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States operated by the BancWest cash-generating unit. The terms of this transaction fall within the scope of application of IFRS 5 relating to groups of assets and liabilities held for sale (see note 7.d Discontinued activities) leading to the restatement of the year to 31 December 2020 to isolate the "Net income from discontinued activities" on a separate line. A similar reclassification is made in the statement of net income and changes in assets and liabilities recognised directly in equity and in the cash flow statement. The effect of this reclassification on the aggregates of the profit and loss statement is presented in note 3 Segment Information.

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021

|  | Notes      | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 restated according to |
|--|------------|----------------------|--|
| In millions of euros Interest income   | 2.a        | 29,518               | <i>IFRS 5</i> 31.169                       |
| Interest expense   | 2.a<br>2.a | (10,280)             | (11,883)                                   |
| Commission income  | 2.a<br>2.b | 15,037               | 13,304                                     |
| Commission expense   | 2.b        | (4,675)              | (3,725)                                    |
| Net gain on financial instruments at fair value through profit or loss                           | 2.c        | 7.615                | 6.750                                      |
| Net gain on financial instruments at fair value through equity                                   | 2.d        | 164                  | 202  |
| Net gain on derecognised financial assets at amortised cost                                      |            | (2)                  | 36   |
| Net income from insurance activities   | 2.e        | 4,332                | 4,114                                      |
| Income from other activities   | 2.f        | 15,482               | 13,167                                     |
| Expense on other activities  | 2.f        | (13,429)             | (11,355)                                   |
| REVENUES FROM CONTINUING ACTIVITIES  |            | 43,762               | 41,779                                     |
| Salary and employee benefit expense  | 6.a        | (16,417)             | (15,942)                                   |
| Other operating expenses   | 2.g        | (10,705)             | (10,301)                                   |
| Depreciation, amortisation and impairment of property, plant and equipment and intangible assets | 4.n        | (2,344)              | (2,262)                                    |
| GROSS OPERATING INCOME FROM CONTINUING ACTIVITIES  |            | 14,296               | 13,274                                     |
| Cost of risk   | 2.h        | (2,971)              | (5,395)                                    |
| OPERATING INCOME FROM CONTINUING ACTIVITIES  |            | 11,325               | 7,879                                      |
| Share of earnings of equity-method entities  | 4.m        | 494                  | 423  |
| Net gain on non-current assets   | 2.i        | 834                  | 1,030                                      |
| Goodwill   | 4.0        | 91                   | 5  |
| PRE-TAX INCOME FROM CONTINUING ACTIVITIES  |            | 12,744               | 9,337                                      |
| Corporate income tax from continuing activities  | 2.j        | (3,584)              | (2,301)                                    |
| NET INCOME FROM CONTINUING ACTIVITIES  |            | 9,160                | 7,036                                      |
| Net income from discontinued activities  | 7.d        | 720                  | 379  |
| NET INCOME   |            | 9,880                | 7,415                                      |
| Net income attributable to minority interests  |            | 392                  | 348  |
| NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS  |            | 9,488                | 7,067                                      |
| Basic earnings per share   | 7.a        | 7.26                 | 5.31                                       |
| Diluted earnings per share   | 7.a        | 7.26                 | 5.31                                       |



# STATEMENT OF NET INCOME AND CHANGES IN ASSETS AND LIABILITIES RECOGNISED DIRECTLY IN EQUITY

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net income for the period  | 9,880                | 7,415   |
| Changes in assets and liabilities recognised directly in equity                          | 712                  | (2,599)   |
| Items that are or may be reclassified to profit or loss                                  | 26                   | (2,477)   |
| - Changes in exchange differences  | 481                  | (2,358)   |
| - Changes in fair value of financial assets at fair value through equity                 |                      |   |
| Changes in fair value recognised in equity   | (379)                | 450   |
| Changes in fair value reported in net income   | (115)                | (93)  |
| - Changes in fair value of investments of insurance activities                           |                      |   |
| Changes in fair value recognised in equity   | (387)                | -   |
| Changes in fair value reported in net income   | (191)                | (35)  |
| - Changes in fair value of hedging instruments   |                      |   |
| Changes in fair value recognised in equity   | (620)                | 535   |
| Changes in fair value reported in net income   | (31)                 | (38)  |
| - Income tax   | 402                  | (170)   |
| - Changes in equity-method investments, after tax  | 295                  | (110)   |
| - Changes in discontinued activities, after tax  | 571                  | (658)   |
| Items that will not be reclassified to profit or loss                                    | 686                  | (122)   |
| - Changes in fair value of equity instruments designated as at fair value through equity | 413                  | 89  |
| - Debt remeasurement effect arising from BNP Paribas Group issuer risk                   | 25                   | (193)   |
| - Remeasurement gains (losses) related to post-employment benefit plans                  | 347                  | (24)  |
| - Income tax   | (125)                | 3   |
| - Changes in equity-method investments, after tax  | 17                   | (18)  |
| - Changes in discontinued activities, after tax  | 9                    | 21  |
| Total  | 10,592               | 4,816   |
| - Attributable to equity shareholders  | 10,200               | 4,508   |
| - Attributable to minority interests   | 392                  | 308   |



# **BALANCE SHEET AT 31 DECEMBER 2021**

| In millions of euros  | Notes      | 31 December 2021  | 31 December 2020  |
|---|------------|-------------------|-------------------|
| ASSETS  |            |                   |                   |
| Cash and balances at central banks  |            | 347,883           | 308,703           |
| Financial instruments at fair value through profit or loss                                  |            |                   |                   |
| Securities  | 4.a        | 191,507           | 167,927           |
| Loans and repurchase agreements   | 4.a        | 249,808           | 244,878           |
| Derivative financial instruments Derivatives used for hedging purposes                      | 4.a<br>4.b | 240,423<br>8,680  | 276,779<br>15,600 |
| Financial assets at fair value through equity   | 4.0        | 0,000             | 13,000            |
| Debt securities   | 4.c        | 38,906            | 55,981            |
| Equity securities   | 4.c        | 2,558             | 2,209             |
| Financial assets at amortised cost  |            |                   |                   |
| Loans and advances to credit institutions   | 4.e        | 21,751            | 18,982            |
| Loans and advances to customers   | 4.e        | 814,000           | 809,533           |
| Debt securities   | 4.e        | 108,510           | 118,316           |
| Remeasurement adjustment on interest-rate risk hedged portfolios                            |            | 3,005             | 5,477             |
| Financial investments of insurance activities   | 4.i        | 280,766           | 265,356           |
| Current and deferred tax assets   | 4.k        | 5,866             | 6,559             |
| Accrued income and other assets   | 4.1        | 179,123           | 140,904           |
| Equity-method investments   | 4.m        | 6,528             | 6,396             |
| Property, plant and equipment and investment property                                       | 4.n        | 35,083            | 33,499            |
| Intangible assets Goodwill  | 4.n        | 3,659             | 3,899             |
| Assets held for sale  | 4.o<br>7.d | 5,121<br>91,267   | 7,493             |
|   | 7.u        |                   | -                 |
| TOTAL ASSETS  |            | 2,634,444         | 2,488,491         |
| LIABILITIES   |            |                   |                   |
| Deposits from central banks   |            | 1,244             | 1,594             |
| Financial instruments at fair value through profit or loss                                  |            | 440.000           | 04.040            |
| Securities  | 4.a        | 112,338           | 94,263            |
| Deposits and repurchase agreements Issued debt securities                                   | 4.a<br>4.a | 293,456<br>70,383 | 288,595<br>64,048 |
| Derivative financial instruments  | 4.a<br>4.a | 237,397           | 282,608           |
| Derivatives used for hedging purposes   | 4.b        | 10,076            | 13,320            |
| Financial liabilities at amortised cost   |            | 10,070            | 10,020            |
| Deposits from credit institutions   | 4.g        | 165,699           | 147,657           |
| Deposits from customers   | 4.g        | 957,684           | 940,991           |
| Debt securities   | 4.h        | 149,723           | 148,303           |
| Subordinated debt   | 4.h        | 24,720            | 22,474            |
| Remeasurement adjustment on interest-rate risk hedged portfolios                            |            | 1,367             | 6,153             |
| Current and deferred tax liabilities  | 4.k        | 3,103             | 3,001             |
| Accrued expenses and other liabilities  | 4.1        | 145,399           | 107,846           |
| Technical reserves and other insurance liabilities  | 4.j        | 254,795           | 240,741           |
| Provisions for contingencies and charges  | 4.p        | 10,187            | 9,548             |
| Liabilities associated with assets held for sale  | 7.d        | 74,366            | -                 |
| TOTAL LIABILITIES   |            | 2,511,937         | 2,371,142         |
| EQUITY  |            |                   |                   |
| Share capital, additional paid-in capital and retained earnings                             |            | 108,176           | 106,228           |
| Net income for the period attributable to shareholders                                      |            | 9,488             | 7,067             |
| Total capital, retained earnings and net income for the period attributable to shareholders |            | 117,664           | 113,295           |
| Changes in assets and liabilities recognised directly in equity                             |            | 222               | (496)             |
| Shareholders' equity  |            | 117,886           | 112,799           |
| Minority interests  | 7.f        | 4,621             | 4,550             |
| TOTAL EQUITY  |            | 122,507           | 117,349           |
| TOTAL LIABILITIES AND EQUITY  |            | 2,634,444         | 2 //20 //01       |
| TOTAL LIABILITIES AND EQUITT  |            | 2,034,444         | 2,488,491         |



# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2021

| In millions of euros Notes   | Year to 31 Dec. 2021  | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5                 |
|--|---|---|
| Pre-tax income from continuing activities Pre-tax income from discontinued activities  | 12,744<br>893   | 9,337<br>485  |
| Non-monetary items included in pre-tax net income and other adjustments  Net depreciation/amortisation expense on property, plant and equipment and intangible assets  Impairment of goodwill and other non-current assets  Net addition to provisions  Share of earnings of equity-method entities  Net (income) from investing activities  Net (income) from financing activities  Other movements | 26,336<br>6,781<br>22<br>13,150<br>(494)<br>(923)<br>(1,105)<br>8,905 | 5,741<br>6,325<br>24<br>6,971<br>(423)<br>(1,034)<br>(2,470)<br>(3,652) |
| Net increase related to assets and liabilities generated by operating activities  Net increase related to transactions with customers and credit institutions  Net decrease related to transactions involving other financial assets and liabilities  Net decrease related to transactions involving non-financial assets and liabilities  Taxes paid  | 2,403<br>39,029<br>(24,497)<br>(9,773)<br>(2,356)                     | 123,761<br>152,167<br>(18,050)<br>(7,767)<br>(2,589)                    |
| NET INCREASE IN CASH AND CASH EQUIVALENTS GENERATED BY OPERATING ACTIVITIES  | 42,376  | 139,324   |
| Net increase (decrease) related to acquisitions and disposals of consolidated entities<br>Net decrease related to property, plant and equipment and intangible assets  | 482<br>(1,664)  | (78)<br>(773)   |
| NET DECREASE IN CASH AND CASH EQUIVALENTS RELATED TO INVESTING ACTIVITIES  | (1,182)   | (851)   |
| (Decrease) increase in cash and cash equivalents related to transactions with shareholders<br>Increase in cash and cash equivalents generated by other financing activities  | (5,699)<br>20,215   | 773<br>17,751   |
| NET INCREASE IN CASH AND CASH EQUIVALENTS RELATED TO FINANCING ACTIVITIES  | 14,516  | 18,524  |
| EFFECT OF MOVEMENT IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS  | 107   | (2,614)   |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 55,817  | 154,383   |
| of which net increase in cash and cash equivalents from discontinued activities 7.d  | 10,739  | 2,192   |
| Balance of cash and cash equivalent accounts at the start of the period Cash and amounts due from central banks Due to central banks On demand deposits with credit institutions On demand loans from credit institutions Deduction of receivables and accrued interest on cash and cash equivalents   | 306,601<br>308,721<br>(1,594)<br>8,380<br>(8,995)                     | 152,218<br>155,151<br>(2,985)<br>8,972<br>(9,072)<br>152                |
| Balance of cash and cash equivalent accounts at the end of the period Cash and amounts due from central banks Due to central banks On demand deposits with credit institutions On demand loans from credit institutions Deduction of receivables and accrued interest on cash and cash equivalents Cash and cash equivalent accounts classified as "Assets held for sale"                            | 362,418<br>347,901<br>(1,244)<br>10,156<br>(9,105)<br>156<br>14,554   | 306,601<br>308,721<br>(1,594)<br>8,380<br>(8,995)<br>89                 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 55,817  | 154,383   |



# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

|  | Capital and retained earnings                      |  |                                 |   | Changes in assets and liabilities recognised directly in equity that w<br>not be reclassified to profit or loss |   |  |                         |                  |
|--|--|--|---------------------------------|---|---|---|--|-------------------------|------------------|
| In millions of euros   | Share capital<br>and additional<br>paid-in-capital | Undated Super<br>Subordinated<br>Notes | Non-<br>distributed<br>reserves | Total   | Financial assets<br>designated as at fair<br>value through equity   | Own-credit valuation adjustment of debt securities designated as at fair value through profit or loss | Remeasurement<br>gains (losses)<br>related to post-<br>employment<br>benefit plans | Discontinued activities | Total            |
| Capital and retained earnings at 1 January 2020  | 27,070   | 8,689                                  | 69,549                          | 105,308   | 511   | (163)   | 160  |                         | 508              |
| Appropriation of net income for 2019 Increases in capital and issues Reduction or redemption of capital Movements in own equity instruments Remuneration on preferred shares and undated super subordinated notes Movements in consolidation scope impacting   | (17)   | 1,609<br>(335)<br>(15)                 | (2)<br>(5)<br>40<br>(426)       | 1,607<br>(340)<br>8<br>(426)                      |   |   |  |                         | -                |
| minority shareholders (note 7.f) Acquisitions of additional interests or partial sales of interests (note 7.f) Change in commitments to repurchase minority  |  |  | (1)                             | (1)   |   |   |  |                         | -                |
| shareholders' interests Other movements  |  |  | (8)                             | (8)   |   |   |  |                         |                  |
| Realised gains or losses reclassified to retained<br>earnings<br>Changes in assets and liabilities recognised directly<br>in equity  |  |  | 82                              | 82  | (84)  |   | (6)  |                         | (82)<br>(114)    |
| Net income for 2020  |  |  | 7,067                           | 7,067   |   |   |  |                         |                  |
| Capital and retained earnings at 31 December 2020  | 27,053   | 9,948                                  | 76,294                          | 113,295   | 461   | (303)   | 154  |                         | 312              |
| Retrospective application of the change in method related to social commitments (note 6.b)  Appropriation of net income for 2020 Increases in capital and issues  Reduction or redemption of capital  Movements in own equity instruments  Remuneration on preferred shares and undated super subordinated notes | (897)<br>191                                       | 1,026<br>(1,768)<br>1                  | 74 (3,323) (1) (26) 18 (412)    | 74<br>(3,323)<br>1,025<br>(2,691)<br>210<br>(412) |   |   |  |                         | -<br>-<br>-<br>- |
| Movements in consolidation scope impacting minority shareholders (note 7.f) Acquisitions of additional interests or partial sales of interests (note 7.f)  |  |  | 8                               | -   |   |   |  |                         |                  |
| Change in commitments to repurchase minority shareholders' interests  Other movements  Realised gains or losses reclassified to retained   |  |  | 5<br>(9)<br>(6)                 | (9)<br>(6)  |   | 17  |  |                         | -<br>-<br>6      |
| Changes in assets and liabilities recognised directly in equity  Net income for 2021  Reclassification of discontinued activities  |  |  | 9,488                           | 9,488<br>-  | 390   | 19  | 270<br>125   |                         | 679<br>-<br>-    |
| Capital and retained earnings at 31 December 2021  | 26,347   | 9,207                                  | 82,110                          | 117,664   | 840   | (267)   | 549  | (125)                   | 997              |



# BETWEEN 1 JANUARY 2020 AND 31 DECEMBER 2021

| Changes in as           | ssets and liabilities re                      | to profit or                                  |  |                            |             |                                  |                                     |                             |
|-------------------------|---|---|--|----------------------------|-------------|----------------------------------|-------------------------------------|-----------------------------|
| Exchange<br>differences | Financial assets at fair value through equity | Financial investments of insurance activities | Derivatives<br>used for<br>hedging<br>purposes | Discontinued<br>activities | Total       | Total<br>shareholders'<br>equity | Minority<br>interests<br>(note 7.f) | Total equity                |
| (1,902)                 | 241   | 2,238   | 1,060  |                            | 1,637       | 107,453                          | 4,392                               | 111,845                     |
|                         |   |   |  |                            | -<br>-<br>- | 1,607<br>(340)                   |                                     | (84)<br>1,607<br>(340)<br>8 |
|                         |   |   |  |                            | -           | (426)                            | (1)                                 | (427)                       |
|                         |   |   |  |                            | -           |                                  | 5                                   | 5                           |
|                         |   |   |  |                            | -           | (1)                              | 1                                   |                             |
|                         |   |   |  |                            |             | (8)                              | (69)                                | (77)                        |
|                         |   |   |  |                            | -           | (2)                              | (2)                                 | (4)                         |
|                         |   |   |  |                            | -           |                                  |                                     | -                           |
| (3,131)                 | 316   | (4)   | 374  |                            | (2,445)     | (2,559)                          | (40)                                | (2,599)                     |
|                         |   |   |  |                            |             | 7,067                            | 348                                 | 7,415                       |
| (5,033)                 | 557   | 2,234   | 1,434  |                            | (808)       | 112,799                          | 4,550                               | 117,349                     |
|                         |   |   |  |                            | -           | . 74                             |                                     | 74                          |
|                         |   |   |  |                            | -           | (3,323)                          |                                     |                             |
|                         |   |   |  |                            |             | 1,025                            |                                     |                             |
|                         |   |   |  |                            |             | 210                              |                                     | 210                         |
|                         |   |   |  |                            | -           | (412)                            |                                     | (412)                       |
|                         |   |   |  |                            | -           |                                  | (139)                               | (139)                       |
|                         |   |   |  |                            |             | . 8                              | 55                                  | 63                          |
|                         |   |   |  |                            | -           | . 5                              | 38                                  | 43                          |
|                         |   |   |  |                            | -           | (9)                              | 9                                   |                             |
| 1,385                   | (476)   | (423)   | (453)  |                            | 33          | 712                              |                                     | 712                         |
| ((07)                   | 44  |   | 20   | /00                        | -           | 9,488                            | 392                                 | 9,880                       |
| (687)                   | 41  |   | 1 010  |                            |             | 117.007                          | 4.704                               | 100 507                     |
| (4,335)                 | 122   | 1,811   | 1,019  | 608                        | (775)       | 117,886                          | 4,621                               | 122,507                     |



# NOTES TO THE FINANCIAL STATEMENTS

Prepared in accordance with IFRS as adopted by the European Union

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY THE GROUP

# 1.a ACCOUNTING STANDARDS

#### 1.a.1 APPLICABLE ACCOUNTING STANDARDS

The coronavirus outbreak characterised by the World Health Organisation as a pandemic on 11 March 2020 as well as measures introduced by governments and regulators to tackle the outbreak have affected the global supply chain as well as demand for goods and services and therefore had a significant impact on the global growth. At the same time, fiscal and monetary policies have been eased to sustain the economy.

The consolidated financial statements of BNP Paribas have been prepared on a going concern basis. The impacts of the coronavirus pandemic, mitigated by all countercyclical measures such as government and financial support to customers, mainly relate to expected credit losses and asset valuation. These impacts were estimated against a background of uncertainty about the magnitude of the impact of the outbreak on local and global economies.

The consolidated financial statements of the BNP Paribas Group have been prepared in accordance with international accounting standards (International Financial Reporting Standards – IFRS), as adopted for use in the European Union<sup>1</sup>. Accordingly, certain provisions of IAS 39 on hedge accounting have been excluded.

Information on the nature and extent of risks relating to financial instruments as required by IFRS 7 "Financial Instruments: Disclosures" and to insurance contracts as required by IFRS 4 "Insurance Contracts", along with information on regulatory capital required by IAS 1 "Presentation of Financial Statements" are presented in chapter 5 of the Universal Registration Document. This information, which is an integral part of the notes to the consolidated financial statements of the BNP Paribas Group as at 31 December 2021, is covered by the opinion of the Statutory Auditors on the financial statements, and is identified in the management report by the word "Audited". Section 4 of chapter 5, paragraph *Exposures*, *provisions and cost of risk* provides, in particular, IFRS 7 information on credit risk exposures and related impairment broken down according to whether the underlying loans are performing or non-performing status, by geographic area and by industry, as well as details of loans and advances subject to moratoria or to public guarantee schemes in response to the health crisis.

• In relation to the IBOR and Eonia rates reform, at the end of 2018 the Group launched a global programme, involving all business lines and functions. The aim of the programme is to manage and implement the transition from the old benchmark interest rates to the new ones in major jurisdictions and currencies (euro, pound sterling, US dollar, Swiss franc and Japanese yen), while reducing the risks associated with this transition and meeting the deadlines set by the competent authorities. The Group contributed to market-wide workshops with central banks and financial regulators.

<sup>&</sup>lt;sup>1</sup> The full set of standards adopted for use in the European Union can be found on the website of the European Commission at: <a href="https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting-en">https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting-en</a>



The announcements by public authorities in the United Kingdom and the United States and by the Libor administrator (ICE BA) at the end of November 2020 changed the transition period, which was initially scheduled to be completed by the end of 2021. For the GBP and JPY Libor, synthetic Libor will be published beyond the end of 2021 for use in certain contracts known as "tough legacy" contracts, i.e. contracts that have not switched from Libor to a replacement index. In the United States, the decision was taken to continue publishing the USD Libor until mid-2023, as a legislative solution is being sought for some asset classes, including floating-rate bonds.

For contracts referencing the CHF Libor which cannot be renegotiated before it is phased out at the end of 2021, the European Commission has provided a legislative solution replacing this rate with a daily capitalised SARON (Swiss Average Rate Overnight) rate, plus a spread aimed at ensuring the economic neutrality of this change.

In Europe, the Eonia-€STR transition, which is purely technical given the fixed link between these two indices, was finalised at the end of December 2021 while the maintenance of Euribor on a sine die basis was confirmed.

Based on the progress made in 2020 and 2021, notably with the definition of a detailed plan and its execution, the Bank is confident in its operational capacity to manage the transition process of large volumes of transactions to the new benchmark rates.

The reform of IBOR rates exposes the Bank to various risks that the programme aims to manage closely, including in particular:

- change management risks, but also litigation and conduct risks linked to negotiations with customers and market counterparties to amend existing contracts;
- operational risks related to changes in the Bank's IT systems and processes;
- economic risks in case of financial market disturbances linked to the various transitions induced by the IBOR reform;
- valuation risks in a scenario of reduced liquidity during the transition in certain derivative market segments.

In September 2019, the IASB published "Phase 1" amendments to IAS 39 and IFRS 7, amending the hedge accounting requirements so that hedges affected by the benchmark interest rate reform can continue despite the uncertainty during the transition of the hedged items or hedging instruments to the reformed benchmark rates. These amendments, endorsed by the European Commission on 15 January 2020, have been applied by the Group since 31 December 2019.

In August 2020, the IASB published "Phase 2" amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 introducing several changes applicable during the effective transition to the new benchmark interest rates. These amendments allow for changes in the contractual cash flows of financial instruments resulting from the IBOR rates reform to be treated as a simple reset of their variable interest rate, provided, however, that such changes are made on an economically equivalent basis. They also allow the continuation of hedging relationships, subject to amendments to their documentation to reflect changes in hedged instruments, hedging instruments, hedged risk, and/or the method for measuring effectiveness during the transition to the new benchmark rates. The measures introduced in this framework also include:

- the possibility of documenting an interest rate as a hedged risk component even if this rate is not immediately separately identifiable, provided that it can reasonably be expected to become so within 24 months;
- the possibility of resetting cumulative fair value changes to zero in the hedge ineffectiveness test:
- and the obligation in the framework of portfolio hedges to isolate in subgroups instruments referring to the new risk-free rates (RFR).

These amendments, adopted by the European Commission in December 2020, have been applied by the Group since 31 December 2020 to maintain its existing hedging relationships which have been modified as a result of the transition to the new RFRs.



The Group has documented hedging relationships in respect of the benchmark interest rates in the scope of the reform, mainly Eonia, Euribor, and Libor. For these hedging relationships, the hedged items and hedging instruments will be progressively amended, where necessary, to incorporate the new rates. The "Phase 1" amendments to IAS 39 and IFRS 7 are applicable when the contractual terms of the hedged instruments or of the hedging instruments have not yet been amended (i.e. with the inclusion of a "fallback" clause), or, if they have been amended, when the terms and the date of the transition to the new benchmark interest rates have not been clearly stipulated. Conversely, the "Phase 2" amendments are applicable when the contractual terms of the hedged instruments or of the hedging instruments have been amended, and the terms and date of transition to the new benchmark interest rates have been clearly stipulated.

The notional amounts of hedging instruments documented in the hedging relationships impacted by the benchmark interest rate reform are presented in note 4.b *Derivative instruments used for hedging purposes*.

As at 31 December 2021, 112,405 contracts remain backed by USD Libor, including 72,867 contracts with a maturity date beyond 30 June 2023, including 54,628 derivative contracts.

As at 31 December 2020, 143,964 contracts with a maturity date beyond 31 December 2021 were backed by rates covered by this reform, including 104,315 derivative contracts.

• In May 2021, the IFRIC (IFRS Interpretations Committee) issued a proposal for a decision, validated by the International Accounting Standards Board, which modifies the way of calculating the social commitments for certain defined benefit plans such as indemnities payable on retirement. These plans, essentially French, gradually grant entitlement to benefits which will only be paid in the event of effective retirement while applying a cap to the number of years of entitlement. Previously, benefits were recognised on a straight-line basis from the date of joining the company until the effective date of retirement without taking into account the entitlements cap. They are now recognised on a straight-line basis, from the beginning of the acquisition of the rights up to the date of retirement. The resulting adjustment net of tax of EUR 74 million is recognised as at 1 January 2021 as an increase in Equity.

The introduction of other standards, amendments and interpretations that are mandatory as from 1 January 2021 had no effect on the 2021 financial statements.

The Group did not early adopt any of the new standards, amendments, and interpretations adopted by the European Union, when the application in 2021 was optional.

### 1.a.2 NEW MAJOR ACCOUNTING STANDARDS, PUBLISHED BUT NOT YET APPLICABLE

IFRS 17 "Insurance Contracts", issued in May 2017 and amended in June 2020, will replace IFRS 4 "Insurance Contracts". It was adopted by the European Union in November 2021, accompanied by an optional exemption from applying the annual cohort requirement on intergenerationally-mutualised contracts. It shall enter into force on a mandatory basis for the years beginning on or after 1 January 2023<sup>2</sup>.

An amendment to IFRS 17 relating to the presentation of the IFRS 9/IFRS 17 comparison was also published by the IASB in December 2021 and is still to be approved by the European Union.

The analysis of the standard and the identification of its effects are on-going as part of the implementation project and related control and validation works.

<sup>&</sup>lt;sup>2</sup> On 25 June 2020, the IASB published "Amendments to IFRS 17" including in particular the deferral of the mandatory initial application of IFRS 17 for two years.



# 1.b Consolidation

#### 1.b.1 SCOPE OF CONSOLIDATION

The consolidated financial statements of BNP Paribas include entities that are controlled by the Group, jointly controlled, and under significant influence, with the exception of those entities whose consolidation is regarded as immaterial to the Group. Companies that hold shares in consolidated companies are also consolidated.

Subsidiaries are consolidated from the date on which the Group obtains effective control. Entities under temporary control are included in the consolidated financial statements until the date of disposal.

#### 1.b.2 CONSOLIDATION METHODS

Exclusive control

Controlled enterprises are fully consolidated. The Group controls a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

For entities governed by voting rights, the Group generally controls the entity if it holds, directly or indirectly, the majority of the voting rights (and if there are no contractual provisions that alter the power of these voting rights) or if the power to direct the relevant activities of the entity is conferred on it by contractual agreements.

Structured entities are entities established so that they are not governed by voting rights, for instance when those voting rights relate to administrative tasks only, whereas the relevant activities are directed by means of contractual arrangements. They often have the following features or attributes: restricted activities, a narrow and well-defined objective and insufficient equity to permit them to finance their activities without subordinated financial support.

For these entities, the analysis of control shall consider the purpose and design of the entity, the risks to which the entity is designed to be exposed and to what extent the Group absorbs the related variability. The assessment of control shall consider all facts and circumstances able to determine the Group's practical ability to make decisions that could significantly affect its returns, even if such decisions are contingent on uncertain future events or circumstances.

In assessing whether it has power, the Group considers only substantive rights which it holds or which are held by third parties. For a right to be substantive, the holder must have the practical ability to exercise that right when decisions about the relevant activities of the entity need to be made.

Control is reassessed if facts and circumstances indicate that there are changes to one or more of the elements of control.

Where the Group contractually holds the decision-making power, for instance where the Group acts as fund manager, it shall determine whether it is acting as agent or principal. Indeed, when associated with a certain level of exposure to the variability of returns, this decision-making power may indicate that the Group is acting on its own account and that it thus has control over those entities.

Minority interests are presented separately in the consolidated profit and loss account and balance sheet within consolidated equity. The calculation of minority interests takes into account the outstanding cumulative preferred shares classified as equity instruments issued by subsidiaries, when such shares are held outside the Group.

As regards fully consolidated funds, units held by third-party investors are recognised as debts at fair value through profit or loss, inasmuch as they are redeemable at fair value at the subscriber's initiative.

For transactions resulting in a loss of control, any equity interest retained by the Group is remeasured at its fair value through profit or loss.



#### Joint control

Where the Group carries out an activity with one or more partners, sharing control by virtue of a contractual agreement which requires unanimous consent on relevant activities (those that significantly affect the entity's returns), the Group exercises joint control over the activity. Where the jointly controlled activity is structured through a separate vehicle in which the partners have rights to the net assets, this joint venture is accounted for using the equity method. Where the jointly controlled activity is not structured through a separate vehicle or where the partners have rights to the assets and obligations for the liabilities of the jointly controlled activity, the Group accounts for its share of the assets, liabilities, revenues and expenses in accordance with the applicable IFRS.

## Significant influence

Companies over which the Group exercises significant influence or associates are accounted for by the equity method. Significant influence is the power to participate in the financial and operating policy decisions of a company without exercising control. Significant influence is presumed to exist when the Group holds, directly or indirectly, 20% or more of the voting rights of a company. Interests of less than 20% can be included in the consolidation scope if the Group effectively exercises significant influence. This is the case for example for entities developed in partnership with other associates, where the BNP Paribas Group participates in strategic decisions of the enterprise through representation on the Board of Directors or equivalent governing body, or exercises influence over the enterprise's operational management by supplying management systems or senior managers, or provides technical assistance to support the enterprise's development.

Changes in the net assets of associates (companies accounted for under the equity method) are recognised on the assets side of the balance sheet under "Investments in equity-method entities" and in the relevant component of shareholders' equity. Goodwill recorded on associates is also included under "Equity-method investments".

Whenever there is an indication of impairment, the carrying amount of the investment consolidated under the equity method (including goodwill) is subjected to an impairment test, by comparing its recoverable value (the higher of value-in-use and market value less costs to sell) to its carrying amount. Where appropriate, impairment is recognised under "Share of earnings of equity-method entities" in the consolidated income statement and can be reversed at a later date.

If the Group's share of losses of an equity-method entity equals or exceeds the carrying amount of its investment in this entity, the Group discontinues including its share of further losses. The investment is reported at nil value. Additional losses of the equity-method entity are provided for only to the extent that the Group has contracted a legal or constructive obligation, or has made payments on behalf of this entity.

Where the Group holds an interest in an associate, directly or indirectly through an entity that is a venture capital organisation, a mutual fund, an open-ended investment company or similar entity such as an investment-related insurance fund, it may elect to measure that interest at fair value through profit or loss.

Realised gains and losses on investments in consolidated undertakings are recognised in the profit and loss account under "Net gain on non-current assets".

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events occurring in similar circumstances.



#### 1.b.3 CONSOLIDATION RULES

## • Elimination of intragroup balances and transactions

Intragroup balances arising from transactions between consolidated enterprises, and the transactions themselves (including income, expenses and dividends), are eliminated. Profits and losses arising from intragroup sales of assets are eliminated, except where there is an indication that the asset sold is impaired. Unrealised gains and losses included in the value of financial instruments at fair value through equity and available-for-sale assets are maintained in the consolidated financial statements.

## • Translation of accounts expressed in foreign currencies

The consolidated financial statements of BNP Paribas are prepared in euros.

The financial statements of enterprises whose functional currency is not the euro are translated using the closing rate method. Under this method, all assets and liabilities, both monetary and non-monetary, are translated using the spot exchange rate at the balance sheet date. Income and expense items are translated at the average rate for the period.

The same method is applied to the financial statements of enterprises located in hyperinflationary economies, after adjusting for the effects of inflation by applying a general price index.

Differences arising from the translation of balance sheet items and profit and loss items are recorded in shareholders' equity under "Exchange differences", and in "Minority interests" for the portion attributable to outside investors. Under the optional treatment permitted by IFRS 1, the Group has reset to zero all translation differences, by booking all cumulative translation differences attributable to shareholders and to minority interests in the opening balance sheet at 1 January 2004 to retained earnings.

On liquidation or disposal of some or all of an interest held in a foreign enterprise located outside the eurozone, leading to a change in the nature of the investment (loss of control, loss of significant influence or loss of joint control without keeping a significant influence), the cumulative exchange difference at the date of liquidation or sale, determined according to the step method, is recognised in the profit and loss account.

Should the percentage of interest change without leading to a modification in the nature of the investment, the exchange difference is reallocated between the portion attributable to shareholders and that attributable to minority interests if the entity is fully consolidated; if the entity is consolidated under the equity method, it is recorded in profit or loss for the portion related to the interest sold.

# 1.b.4 BUSINESS COMBINATION AND MEASUREMENT OF GOODWILL

# • Business combinations

Business combinations are accounted for using the purchase method.

Under this method, the acquiree's identifiable assets and liabilities assumed are measured at fair value at the acquisition date except for non-current assets classified as assets held for sale which are accounted for at fair value less costs to sell.

The acquiree's contingent liabilities are not recognised in the consolidated balance sheet unless they represent a present obligation on the acquisition date and their fair value can be measured reliably.

The cost of a business combination is the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued to obtain control of the acquiree. Costs directly attributable to the business combination are treated as a separate transaction and recognised through profit or loss.



Any contingent consideration is included in the cost, as soon as control is obtained, at fair value on the date when control was acquired. Subsequent changes in the value of any contingent consideration recognised as a financial liability are recognised through profit or loss.

The Group may recognise any adjustments to the provisional accounting within 12 months of the acquisition date.

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the net fair value of the identifiable assets and liabilities of the acquiree at the acquisition date. Positive goodwill is recognised in the acquirer's balance sheet, while negative goodwill is recognised immediately in profit or loss, on the acquisition date. Minority interests are measured at their share of the fair value of the acquiree's identifiable assets and liabilities. However, for each business combination, the Group can elect to measure minority interests at fair value, in which case a proportion of goodwill is allocated to them. To date, the Group has never used this latter option.

Goodwill is recognised in the functional currency of the acquiree and translated at the closing exchange rate.

On the acquisition date, any previously held equity interest in the acquiree is remeasured at its fair value through profit or loss. In the case of a step acquisition, the goodwill is therefore determined by reference to the acquisition-date fair value.

Since the revised IFRS 3 has been applied prospectively, business combinations completed prior to 1 January 2010 were not restated for the effects of changes to IFRS 3.

As permitted under IFRS 1, business combinations that took place before 1 January 2004 and were recorded in accordance with the previously applicable accounting standards (French GAAP), had not been restated in accordance with the principles of IFRS 3.

### • Measurement of goodwill

The BNP Paribas Group tests goodwill for impairment on a regular basis.

# - Cash-generating units

The BNP Paribas Group has split all its activities into cash-generating units<sup>3</sup> representing major business lines. This split is consistent with the Group's organisational structure and management methods, and reflects the independence of each unit in terms of results and management approach. It is reviewed on a regular basis in order to take account of events likely to affect the composition of cash-generating units, such as acquisitions, disposals and major reorganisations.

# - Testing cash-generating units for impairment

Goodwill allocated to cash-generating units is tested for impairment annually and whenever there is an indication that a unit may be impaired, by comparing the carrying amount of the unit with its recoverable amount. If the recoverable amount is less than the carrying amount, an irreversible impairment loss is recognised, and the goodwill is written down by the excess of the carrying amount of the unit over its recoverable amount.

<sup>&</sup>lt;sup>3</sup> As defined by IAS 36.



- Recoverable amount of a cash-generating unit

The recoverable amount of a cash-generating unit is the higher of the fair value of the unit less costs to sell, and its value in use.

Fair value is the price that would be obtained from selling the unit at the market conditions prevailing at the date of measurement, as determined mainly by reference to actual prices of recent transactions involving similar entities or on the basis of stock market multiples for comparable companies.

Value in use is based on an estimate of the future cash flows to be generated by the cash-generating unit, derived from the annual forecasts prepared by the unit's management and approved by Group Executive Management, and from analyses of changes in the relative positioning of the unit's activities on their market. These cash flows are discounted at a rate that reflects the return that investors would require from an investment in the business sector and region involved.



## 1.c Translation of foreign currency transactions

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by the Group, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

## • Monetary assets and liabilities4 expressed in foreign currencies

Monetary assets and liabilities expressed in foreign currencies are translated into the functional currency of the relevant Group entity at the closing rate. Foreign exchange differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

#### Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction (i.e. date of initial recognition of the non-monetary asset) if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Foreign exchange differences relating to non-monetary assets denominated in foreign currencies and recognised at fair value (equity instruments) are recognised in profit or loss when the asset is classified in "Financial assets at fair value through profit or loss" and in equity when the asset is classified under "Financial assets at fair value through equity".

# 1.d Net interest income, commissions and income from other activities

### 1.d.1 NET INTEREST INCOME

Income and expenses relating to debt instruments measured at amortised cost and at fair value through shareholders' equity are recognised in the income statement using the effective interest rate method.

The effective interest rate is the rate that ensures the discounted value of estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, is equal to the carrying amount of the asset or liability in the balance sheet. The effective interest rate measurement takes into account all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

Commissions considered as an additional component of interest are included in the effective interest rate and are recognised in the profit and loss account in "Net interest income". This category includes notably commissions on financing commitments when it is considered that the setting up of a loan is more likely than unlikely. Commissions received in respect of financing commitments are deferred until they are drawn and then included in the effective interest rate calculation and amortised over the life of the loan. Syndication commissions are also included in this category for the portion of the commission equivalent to the remuneration of other syndication participants.

<sup>&</sup>lt;sup>4</sup> Monetary assets and liabilities are assets and liabilities to be received or paid in fixed or determinable amounts of cash.



#### 1.d.2 COMMISSIONS AND INCOME FROM OTHER ACTIVITIES

Commissions received with regards to banking and similar services provided (except for those that are integral part of the effective interest rate), revenues from property development and revenues from services provided in connection with lease contracts fall within the scope of IFRS 15 "Revenue from Contracts with Customers".

This standard defines a single model for recognising revenue based on five-step principles. These five steps enable to identify the distinct performance obligations included in the contracts and allocate the transaction price among them. The income related to those performance obligations is recognised as revenue when the latter are satisfied, namely when the control of the promised goods or services has been transferred.

The price of a service may contain a variable component. Variable amounts may be recognised in the income statement only if it is highly probable that the amounts recorded will not result in a significant downward adjustment.

#### Commission

The Group records commission income and expense in profit or loss:

- either over time as the service is rendered when the client receives continuous service. These include, for example, certain commissions on transactions with customers when services are rendered on a continuous basis, commissions on financing commitments that are not included in the interest margin, because the probability that they give rise to the drawing up of a loan is low, commissions on financial collateral, clearing commissions on financial instruments, commissions related to trust and similar activities, securities custody fees, *etc.* 
  - Commissions received under financial guarantee commitments are deemed to represent the initial fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, in Commission income;
- or at a point in time when the service is rendered, in other cases. These include, for example, distribution fees received, loan syndication fees remunerating the arrangement service, advisory fees, etc.

#### Income from other activities

Income from property development as well as income from services provided in connection with lease contracts is recorded under 'income from other activities' in the income statement.

As regards property development income, the Group records it in profit or loss:

- over time, when the performance obligation creates or enhances an asset on which the customer obtains control as it is created or enhanced (e.g. work in progress controlled by the client on the land in which the asset is located, etc.), or where the service performed does not create an asset that the entity could otherwise use and gives it enforceable right to payment for performance completed to date. This is the case for contracts such as VEFA (sale in the future state of completion) in France;
- at completion in other cases.

Regarding income from services provided in connection with lease contracts, the Group records them in profit or loss as the service is rendered, i.e. in proportion to the costs incurred for maintenance contracts.



# 1.e FINANCIAL ASSETS AND LIABILITIES

Financial assets, except those relating to insurance activities (see note 1.f) are classified at amortised cost, at fair value through shareholders' equity or at fair value through profit or loss depending on the business model and the contractual features of the instruments at initial recognition.

Financial liabilities are classified at amortised cost or at fair value through profit or loss at initial recognition.

Financial assets and liabilities are recognised in the balance sheet when the Group becomes a party to the contractual provisions of the instrument. Purchases and sales of financial assets made within a period established by the regulations or by a convention in the relevant marketplace are recognised in the balance sheet at the settlement date.

## 1.e.1 FINANCIAL ASSETS AT AMORTISED COST

Financial assets are classified at amortised cost if the following two criteria are met: the business model objective is to hold the instrument in order to collect the contractual cash flows and the cash flows consist solely of payments relating to principal and interest on the principal.

#### **Business model criterion**

Financial assets are managed within a business model whose objective is to hold financial assets in order to collect cash flows through the collection of contractual payments over the life of the instrument.

The realisation of disposals close to the maturity of the instrument and for an amount close to the remaining contractual cash-flows, or due to an increase in the counterparty's credit risk is consistent with a business model whose objective is to collect the contractual cash flows ("collect"). Sales imposed by regulatory requirements or to manage the concentration of credit risk (without an increase in the asset's credit risk) are also consistent with this business model when they are infrequent or insignificant in value.

# Cash flow criterion

The cash flow criterion is satisfied if the contractual terms of the debt instrument give rise, on specified dates, to cash flows that are solely repayments of principal and interest on the principal amount outstanding.

The criterion is not met in the event of a contractual characteristic that exposes the holder to risks or to the volatility of contractual cash flows that are inconsistent with those of a non-structured or "basic lending" arrangement. It is also not satisfied in the event of leverage that increases the variability of the contractual cash flows.

Interest consists of consideration for the time value of money, for the credit risk, and for the remuneration of other risks (e.g. liquidity risk), costs (e.g. administration fees), and a profit margin consistent with that of a basic lending arrangement. The existence of negative interest does not call into question the cash flow criterion.

The time value of money is the component of interest - usually referred to as the "rate" component - which provides consideration for only the passage of time. The relationship between the interest rate and the passage of time shall not be modified by specific characteristics that would likely call into question the respect of the cash flow criterion.

Thus, when the variable interest rate of the financial asset is periodically reset on a frequency that does not match the duration for which the interest rate is established, the time value of money may be considered as modified and, depending on the significance of that modification, the cash flow criterion may not be met. Some financial assets held by the Group present a mismatch between the interest rate reset frequency and the maturity of the index, or interest rates indexed on an average of benchmark rate. The Group has developed a consistent methodology for analysing this alteration of the time value of money.



Regulated rates meet the cash flow criterion when they provide a consideration that is broadly consistent with the passage of time and does not expose to risks or volatility in the contractual cash flows that would be inconsistent with those of a basic lending arrangement (example: loans granted in the context of *Livret A* savings accounts).

Some contractual clauses may change the timing or the amount of cash flows. Early redemption options do not call into question the cash flow criterion if the prepayment amount substantially represents the principal amount outstanding and the interest thereon, which may include a reasonable compensation for the early termination of the contract. For example, as regards loans to retail customers, the compensation limited to 6 months of interest or 3% of the capital outstanding is considered as reasonable. Actuarial penalties, corresponding to the discount value of the difference between the residual contractual cash-flows of the loan, and their reinvestment in a loan to a similar counterparty or in the interbank market for a similar residual maturity are also considered as reasonable, even when the compensation can be positive or negative (i.e. so called "symmetric" compensations). An option that permits the issuer or the holder of a financial instrument to change the interest rate from floating to fixed rate does not breach the cash flow criterion if the fixed rate is determined at origination, or if it represents the time value of money for the residual maturity of the instrument at the date of exercise of the option. Clauses included in financing granted to encourage the sustainable development of corporates which adjust the interest margin depending on the achievement of environmental, social or governance (ESG) objectives do not call into question the cash flow criterion when such an adjustment is considered to be de minimis. Structured instruments indexed to ESG market indices do not meet the cash flow criterion.

In the particular case of financial assets contractually linked to payments received on a portfolio of underlying assets and which include a priority order for payment of cash flows between investors ("tranches"), thereby creating concentrations of credit risk, a specific analysis is carried out. The contractual characteristics of the tranche and those of the underlying financial instruments portfolios must meet the cash flow criterion and the credit risk exposure of the tranche must be equal or lower than the exposure to credit risk of the underlying pool of financial instruments.

Certain loans may be "non-recourse", either contractually, or in substance when they are granted to a special purpose entity. That is in particular the case of numerous project financing or asset financing loans. The cash-flow criterion is met as long as these loans do not represent a direct exposure on the assets acting as collateral. In practice, the sole fact that the financial asset explicitly gives rise to cash-flows that are consistent with payments of principal and interest is not sufficient to conclude that the instrument meets the cash flow criterion. In that case, the particular underlying assets to which there is limited recourse shall be analysed using the "look-through" approach. If those assets do not themselves meet the cash flow criterion, an assessment of the existing credit enhancement is performed. The following aspects are considered: structuring and sizing of the transaction, own funds level of the structure, expected source of repayment, volatility of the underlying assets. This analysis is applied to "non-recourse" loans granted by the Group.

The "financial assets at amortised cost" category includes, in particular, loans granted by the Group, as well as reverse repurchase agreements and securities held by the Group ALM Treasury in order to collect contractual flows and meeting the cash flow criterion.

# Recognition

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction as well as commissions related to the origination of the loans.

They are subsequently measured at amortised cost, including accrued interest and net of repayments of principal and interest during the past period. These financial assets are also subject from initial recognition, to the measurement of a loss allowance for expected credit losses (note 1.e.5).

Interest is calculated using the effective interest method determined at inception of the contract.



### 1.e.2 FINANCIAL ASSETS AT FAIR VALUE THROUGH SHAREHOLDERS' EQUITY

#### **Debt instruments**

Debt instruments are classified at fair value through shareholders' equity if the following two criteria are met:

- business model criterion: Financial assets are held in a business model whose objective is achieved by both holding the financial assets in order to collect contractual cash flows and selling the financial assets ("collect and sale"). The latter is not incidental but is an integral part of the business model.
- cash flow criterion: The principles are identical to those applicable to financial assets at amortised

The securities held by the Group ALM Treasury in order to collect contractual flows or to be sold and meeting the cash flow criterion are in particular classified in this category.

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction. They are subsequently measured at fair value and changes in fair value are recognised, under a specific line of shareholders' equity entitled "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss". These financial assets are also subject to the measurement of a loss allowance for expected credit losses on the same approach as for debt instruments at amortised cost. The counterparty of the related impact in cost of risk is recognised in the same specific line of shareholders' equity. On disposal, changes in fair value previously recognised in shareholders' equity are reclassified to profit or loss.

In addition, interest is recognised in the income statement using the effective interest method determined at the inception of the contract.

## **Equity instruments**

Investments in equity instruments such as shares are classified on option, and on a case by case basis, at fair value through shareholders' equity (under a specific line). On disposal of the shares, changes in fair value previously recognised in equity are not recognised in profit or loss. Only dividends, if they represent remuneration for the investment and not repayment of capital, are recognised in profit or loss. These instruments are not subject to impairment.

Investments in mutual funds puttable to the issuer do not meet the definition of equity instruments. They do not meet the cash flow criterion either, and thus are recognised at fair value through profit or loss

## 1.e.3 FINANCING AND GUARANTEE COMMITMENTS

Financing and financial guarantee commitments that are not recognised as derivative instruments at fair value through profit or loss are presented in the note relating to financing and guarantee commitments. They are subject to the measurement of a loss allowance for expected credit losses. These loss allowances are presented under "Provisions for contingencies and charges".



#### 1.e.4 REGULATED SAVINGS AND LOAN CONTRACTS

Home savings accounts (*Comptes Épargne-Logement* – "CEL") and home savings plans (*Plans d'Épargne Logement* – "PEL") are government-regulated retail products sold in France. They combine a savings phase and a loan phase which are inseparable, with the loan phase contingent upon the savings phase.

These products contain two types of obligations for BNP Paribas: an obligation to pay interest on the savings for an indefinite period, at a rate set by the government at the inception of the contract (in the case of PEL products) or at a rate reset every six months using an indexation formula set by law (in the case of CEL products); and an obligation to lend to the customer (at the customer's option) an amount contingent upon the rights acquired during the savings phase, at a rate set at the inception of the contract (in the case of PEL products) or at a rate contingent upon the savings phase (in the case of CEL products).

The Group's future obligations with respect to each generation (in the case of PEL products, a generation comprises all products with the same interest rate at inception; in the case of CEL products, all such products constitute a single generation) are measured by discounting potential future earnings from at-risk outstandings for that generation.

At-risk outstandings are estimated on the basis of a historical analysis of customer behaviour, and are equivalent to:

- for the loan phase: statistically probable loans outstanding and actual loans outstanding;
- for the savings phase: the difference between statistically probable outstandings and minimum expected outstandings, with minimum expected outstandings being deemed equivalent to unconditional term deposits.

Earnings for future periods from the savings phase are estimated as the difference between the reinvestment rate and the fixed savings interest rate on at-risk savings outstanding for the period in question. Earnings for future periods from the loan phase are estimated as the difference between the refinancing rate and the fixed loan interest rate on at-risk loans outstanding for the period in question.

The reinvestment rate for savings and the refinancing rate for loans are derived from the swap yield curve and from the spreads expected on financial instruments of similar type and maturity. Spreads are determined on the basis of actual spreads on fixed-rate home loans in the case of the loan phase and products offered to individual clients in the case of the savings phase. In order to reflect the uncertainty of future interest rate trends, and the impact of such trends on customer behaviour models and on atrisk outstandings, the obligations are estimated using the Monte-Carlo method.

Where the sum of the Group's estimated future obligations with respect to the savings and loan phases of any generation of contracts indicates a potentially unfavourable situation for the Group, a provision is recognised (with no offset between generations) in the balance sheet in "Provisions for contingencies and charges". Movements in this provision are recognised as interest income in the profit and loss account.

# 1.e.5 IMPAIRMENT OF FINANCIAL ASSETS MEASURED AT AMORTISED COST AND DEBT INSTRUMENTS MEASURED AT FAIR VALUE THROUGH SHAREHOLDERS' EQUITY

The impairment model for credit risk is based on expected losses.

This model applies to loans and debt instruments measured at amortised cost or fair value through equity, to loan commitments and financial guarantee contracts that are not recognised at fair value, as well as to lease receivables, trade receivables and contract assets.

#### General model

The Group identifies three "stages" that correspond each to a specific status with regards to the evolution of counterparty credit risk since the initial recognition of the asset.

- 12-month expected credit losses ("stage 1"): If at the reporting date, the credit risk of the financial instrument has not increased significantly since its initial recognition, this instrument is impaired at an amount equal to 12-month expected credit losses (resulting from the risk of default within the next 12 months).



- Lifetime expected credit losses for non-impaired assets ("stage 2"): The loss allowance is measured at an amount equal to the lifetime expected credit losses if the credit risk of the financial instrument has increased significantly since initial recognition, but the financial asset is not considered credit-impaired or doubtful.
- Lifetime expected credit losses for credit-impaired or doubtful financial assets ("stage 3"): the loss allowance is also measured for an amount equal to the lifetime expected credit losses.

This general model is applied to all instruments within the scope of IFRS 9 impairment, except for purchased or originated credit-impaired financial assets and instruments for which a simplified model is used (see below).

The IFRS 9 expected credit loss approach is symmetrical, i.e. if lifetime expected credit losses have been recognised in a previous reporting period, and if it is assessed in the current reporting period that there is no longer any significant increase in credit risk since initial recognition, the loss allowance reverts to a 12-months expected credit loss.

As regards interest income, under "stage" 1 and 2, it is calculated on the gross carrying amount. Under "stage 3", interest income is calculated on the amortised cost (i.e. the gross carrying amount adjusted for the loss allowance).

#### **Definition of default**

The definition of default is aligned with the Basel regulatory default definition, with a rebuttable presumption that the default occurs no later than 90 days past due. This definition takes into account the EBA guidelines of 28 September 2016, notably those regarding the thresholds applicable for the counting of past-due and probation periods.

The definition of default is used consistently for assessing the increase in credit risk and measuring expected credit losses.

# Credit-impaired or doubtful financial assets

# Definition

A financial asset is considered credit-impaired or doubtful and classified in "stage 3" when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.

At an individual level, objective evidence that a financial asset is credit-impaired includes observable data regarding the following events: the existence of accounts that are more than 90 days past due; knowledge or indications that the borrower meets significant financial difficulties, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments; concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been meeting financial difficulty (see section *Restructuring of financial assets for financial difficulties*).

Specific cases of purchased or originated credit-impaired assets

In some cases, financial assets are credit-impaired at their initial recognition.

For these assets, there is no loss allowance accounted for at initial recognition. The effective interest rate is calculated taking into account the lifetime expected credit losses in the initial estimated cash flows. Any change in lifetime expected credit losses since initial recognition, positive or negative, is recognised as a loss allowance adjustment in profit or loss.

# Simplified model

The simplified approach consists in accounting for a loss allowance corresponding to lifetime expected credit losses since initial recognition, and at each reporting date.

The group applies this model to trade receivables with a maturity shorter than 12 months.



## Significant increase in credit risk

A significant increase in credit risk may be assessed on an individual basis or on a collective basis (by grouping financial instruments according to common credit risk characteristics) taking into account all reasonable and supportable information and comparing the risk of default of the financial instrument at the reporting date with the risk of default of the financial instrument at the date of initial recognition.

Assessment of deterioration is based on the comparison of the probabilities of default or the ratings on the date of initial recognition with those existing at the reporting date.

There is also, according to the standard, a rebuttable presumption that the credit risk of an instrument has significantly increased since initial recognition when the contractual payments are more than 30 days past due.

In the consumer credit specialised business, a significant increase in credit risk is also considered when a past due event has occurred within the last 12 months, even if it has since been regularised.

In the context of the health crisis, the granting of moratoria that meet the criteria defined in the EBA guidelines published on 2 April 2020, and amended on 2 December 2020, has not been considered, in isolation, as an indicator of a significant increase in credit risk leading to an automatic transfer to stage 2. The granting of "private" moratoria that meet equivalent criteria to those defined in the EBA guidelines has followed the same treatment. Moratoria do not trigger the counting of past-due days as long as the new schedule of payment is respected.

The principles applied to assess the significant increase in credit risk are detailed in note 2.h Cost of risk.

#### Measurement of expected credit losses

Expected credit losses are defined as an estimate of credit losses (i.e. the present value of all cash shortfalls) weighted by the probability of occurrence of these losses over the expected life of financial instruments. They are measured on an individual basis, for all exposures.

In practice, for exposures classified in stage 1 and stage 2, expected credit losses are measured as the product of the probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"), discounted at the effective interest rate of the exposure (EIR). They result from the risk of default within the next 12 months (stage 1), or from the risk of default over the maturity of the facility (stage 2). In the consumer credit specialised business, because of the specificity of credit exposures, the methodology used is based on the probability of transition to term forfeiture, and on discounted loss rates after term forfeiture. The measurement of these parameters is performed on a statistical basis for homogeneous populations.

For exposures classified in stage 3, expected credit losses are measured as the value, discounted at the effective interest rate, of all cash shortfalls over the life of the financial instrument. Cash shortfalls represent the difference between the cash-flows that are due in accordance with the contract, and the cash-flows that are expected to be received. Where appropriate, the estimate of expected cash flows takes into account a cash flow scenario arising from the sale of the defaulted loans or groups of loans. Proceeds of sale are considered net of costs to sell.

The methodology developed is based on existing concepts and methods (in particular the Basel framework) on exposures for which capital requirement for credit risk is measured according to the IRBA methodology. This method is also applied to portfolios for which capital requirement for credit risk is measured according to the standardised approach. Besides, the Basel framework has been adjusted in order to be compliant with IFRS 9 requirements, in particular the use of forward-looking information.



#### *Maturity*

All contractual terms of the financial instrument are taken into account, including prepayment, extension and similar options. In the rare cases where the expected life of the financial instrument cannot be estimated reliably, the residual contractual term is used. The standard specifies that the maximum period to consider when measuring expected credit losses is the maximum contractual period. However, for revolving credit cards and overdrafts, in accordance with the exception provided by IFRS 9 for these products, the maturity considered for expected credit losses measurement is the period over which the entity is exposed to credit risk, which may extend beyond the contractual maturity (notice period). For revolving credits and overdrafts to non-retail counterparties, the contractual maturity can be taken, for example if the next review date is the contractual maturity as they are individually managed.

#### Probabilities of Default (PD)

The Probability of Default is an estimate of the likelihood of default over a given time horizon.

The measurement of expected credit losses requires the estimation of both 1-year probabilities of default and lifetime probabilities of default.

1-year PDs are derived from long term average regulatory "through the cycle" PDs to reflect the current situation ("point in time" or "PIT").

Lifetime PDs are determined from the rating migration matrices reflecting the expected rating evolution of the exposure until maturity, and the associated probabilities of default.

#### Loss Given Default (LGD)

Loss Given Default is the difference between contractual cash-flows and expected cash-flows, discounted using the effective interest rate (or an approximation thereof) at the default date. The LGD is expressed as a percentage of the EAD.

The estimate of expected cash flows takes into account cash flows resulting from the sale of collateral held or other credit enhancements if they are part of the contractual terms and are not accounted for separately by the entity (for example, a mortgage associated with a residential loan), net of the costs of obtaining and selling the collateral.

For state-guaranteed loans originated in the context of the health crisis, the guarantee is considered as integral to the loan agreement if it is embedded in the contractual clauses of the loan, or it was granted at origination of the loan, and if the expected reimbursement amount can be attached to a loan in particular (i.e. absence of pooling effect by means of a tranching mechanism, or the existence of a global cap for a whole portfolio). In such case, the guarantee is taken into account when measuring the expected credit losses. Otherwise, it is accounted for as a separate reimbursement asset.

The LGD used for IFRS 9 purposes is derived from the Basel LGD parameters. It is retreated for downturn and conservatism margins (in particular regulatory margins), except for margins for model uncertainties.

#### Exposure At Default (EAD)

The Exposure At Default (EAD) of an instrument is the anticipated outstanding amount owed by the obligor at the time of default. It is determined by the expected payment profile taking into account, depending on the product type: the contractual repayment schedule, expected early repayments and expected future drawings for revolving facilities.

#### Forward looking

The amount of expected credit losses is measured on the basis of probability-weighted scenarios, in view of past events, current conditions and reasonable and supportable economic forecasts.

The principles applied to take into account forward looking information when measuring expected credit losses are detailed in note 2.h *Cost of risk*.



#### Write-offs

A write-off consists in reducing the gross carrying amount of a financial asset when there are no longer reasonable expectations of recovering that financial asset in its entirety or a portion thereof, or when it has been fully or partially forgiven. The write-off is recorded when all other means available to the Bank for recovering the receivables or guarantees have failed, and also generally depends on the context specific to each jurisdiction.

If the amount of loss on write-off is greater than the accumulated loss allowance, the difference is an additional impairment loss posted in "Cost of risk". For any receipt occurring when the financial asset (or part of it) is no longer recognised on the balance-sheet, the amount received is recorded as an impairment gain in "Cost of risk".

#### Recoveries through the repossession of the collateral

When a loan is secured by a financial or a non-financial asset serving as a guarantee and the counterparty is in default, the Group may decide to exercise the guarantee and, according to the jurisdiction, it may then become owner of the asset. In such a situation, the loan is written-off in counterparty of the asset received as collateral.

Once ownership of the asset is carried out, it is accounted for at fair value and classified according to the intent of use.

#### Restructuring of financial assets for financial difficulties

A restructuring due to the borrower's financial difficulties is defined as a change in the terms and conditions of the initial transaction that the Group is considering only for economic or legal reasons related to the borrower's financial difficulties.

For restructurings not resulting in derecognition of the financial asset, the restructured asset is subject to an adjustment of its gross carrying amount, to reduce it to the discounted amount, at the original effective interest rate of the asset, of the new expected future flows. The change in the gross carrying amount of the asset is recorded in the income statement in "Cost of risk".

The existence of a significant increase in credit risk for the financial instrument is then assessed by comparing the risk of default after the restructuring (under the revised contractual terms) and the risk of default at the initial recognition date (under the original contractual terms). In order to demonstrate that the criteria for recognising lifetime expected credit losses are no longer met, good quality payment behaviour will have to be observed over a certain period of time.

When the restructuring consists of a partial or total exchange against other substantially different assets (for example, the exchange of a debt instrument against an equity instrument), it results in the extinction of the original asset and the recognition of the assets remitted in exchange, measured at their fair value at the date of exchange. The difference in value is recorded in the income statement in "Cost of risk".

As a reminder, in response to the health crisis, several moratoria have been granted to clients. These moratoria mostly consisted in payment suspension of a few months, with interests that may or not continue to accrue during the suspension period. To that extent, the modification was generally considered as not substantial. The associated discount (linked to the absence of interest accruing, or interest accruing at a rate that was lower than the EIR of the loan) was thus accounted for in NBI, subject to the respect of certain criteria<sup>5</sup>. In such cases, the moratorium was considered as not being granted in response to the borrower encountering financial difficulties, but in response to a temporary liquidity crisis and the credit risk was not considered to have significantly increased.

Modifications to financial assets that are not due to a borrower's financial difficulties, or granted in the context of a moratorium (i.e. commercial renegotiations) are generally analysed as the early repayment of the former financial asset, which is then derecognised, followed by the set-up of a new financial asset at market conditions. They consist in resetting the interest rate of the loan at market conditions, with the client being in a position to change its lender and not encountering any financial difficulties.

<sup>&</sup>lt;sup>5</sup> Moratoria qualified as "COVID-19 General moratorium Measure" (i.e., meeting the criteria defined in EBA Guidelines published on 2 April 2020 and modified on 2 December 2020) or similar measures that do not lead to a transfer to stage 3.

<sup>- 27 -</sup> Consolidated financial statements as at 31 December 2021



#### **Probation periods**

The Group applies observation periods to assess the possible return to a better stage. Thus, a probation period of 3 months is observed for the transition from stage 3 to stage 2. This period is extended to 12 months in the event of restructuring due to financial difficulties.

For the transition from stage 2 to stage 1, a probation period of two years is observed for loans that have been restructured due to financial difficulties.

#### 1.e.6 COST OF RISK

Cost of risk includes the following items of profit or loss:

- impairment gains and losses resulting from the accounting of loss allowances for 12-month expected credit losses and lifetime expected credit losses ("stage 1" and "stage 2") relating to debt instruments measured at amortised cost or at fair value through shareholders' equity, loan commitments and financial guarantee contracts that are not recognised at fair value as well as lease receivables, contract assets and trade receivables;
- impairment gains and losses resulting from the accounting of loss allowances relating to financial assets (including those at fair value through profit or loss) for which there is objective evidence of impairment ("stage 3"), write-offs on irrecoverable loans and amounts recovered on loans written-off;
- impairment gains and losses relating to fixed-income securities of insurance entities that are individually impaired (which fall under IAS 39).

It also includes expenses relating to fraud and to disputes inherent to the financing activity.

#### 1.e.7 FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### Trading portfolio and other financial assets measured at fair value through profit or loss

The trading portfolio includes instruments held for trading (trading transactions), including derivatives.

Other financial assets measured at fair value through profit or loss include debt instruments that do not meet the "collect" or "collect and sale" business model criterion or that do not meet the cash flow criterion, as well as equity instruments for which the fair value through shareholders' equity option has not been retained.

All those financial instruments are measured at fair value at initial recognition, with transaction costs directly posted in profit or loss. At reporting date, they are measured at fair value, with changes presented in "Net gain/loss on financial instruments at fair value through profit or loss". Income, dividends, and realised gains and losses on disposal related to held-for-trading transactions are accounted for in the same profit or loss account.

#### Financial liabilities designated as at fair value through profit or loss

Financial liabilities are recognised under option in this category in the two following situations:

- for hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- when using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would otherwise arise if they were to be classified in separate categories.

Changes in fair value due to the own credit risk are recognised under a specific heading of shareholders' equity.



#### 1.e.8 FINANCIAL LIABILITIES AND EQUITY INSTRUMENTS

A financial instrument issued or its various components are classified as a financial liability or equity instrument, in accordance with the economic substance of the legal contract.

Financial instruments issued by the Group are qualified as debt instruments if the entity in the Group issuing the instruments has a contractual obligation to deliver cash or another financial asset to the holder of the instrument. The same applies if the Group is required to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Group, or to deliver a variable number of the Group's own equity instruments.

Equity instruments result from contracts evidencing a residual interest in an entity's assets after deducting all of its liabilities.

#### Debt securities and subordinated debt

Debt securities and subordinated debt are measured at amortised cost unless they are recognised at fair value through profit or loss.

Debt securities are initially recognised at the issue value including transaction costs and are subsequently measured at amortised cost using the effective interest method.

Bonds redeemable or convertible into own equity are hybrid instruments that may contain a debt component and an equity component, determined upon initial recognition of the transaction.

#### **Equity instruments**

The term "own equity instruments" refers to shares issued by the parent company (BNP Paribas SA) and by its fully consolidated subsidiaries. External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

Own equity instruments held by the Group, also known as treasury shares, are deducted from consolidated shareholders' equity irrespective of the purpose for which they are held. Gains and losses arising on such instruments are eliminated from the consolidated profit and loss account.

When the Group acquires equity instruments issued by subsidiaries under the exclusive control of BNP Paribas, the difference between the acquisition price and the share of net assets acquired is recorded in retained earnings attributable to BNP Paribas shareholders. Similarly, the liability corresponding to put options granted to minority shareholders in such subsidiaries, and changes in the value of that liability, are offset against minority interests, with any surplus offset against retained earnings attributable to BNP Paribas shareholders. Until these options have been exercised, the portion of net income attributable to minority interests is allocated to minority interests in the profit and loss account. A decrease in the Group's interest in a fully consolidated subsidiary is recognised in the Group's accounts as a change in shareholders' equity.

Financial instruments issued by the Group and classified as equity instruments (e.g. Undated Super Subordinated Notes) are presented in the balance sheet in "Capital and retained earnings".

Distributions from a financial instrument classified as an equity instrument are recognised directly as a deduction from equity. Similarly, the transaction costs of an instrument classified as equity are recognised as a deduction from shareholders' equity.

Own equity instrument derivatives are treated as follows, depending on the method of settlement:

- as equity instruments if they are settled by physical delivery of a fixed number of own equity instruments for a fixed amount of cash or other financial asset. Such instruments are not revalued;
- as derivatives if they are settled in cash or by choice by physical delivery of the shares or in cash. Changes in value of such instruments are taken to the profit and loss account.



If the contract includes an obligation, whether contingent or not, for the bank to repurchase its own shares, the bank recognises the debt at its present value with an offsetting entry in shareholders' equity.

#### 1.e.9 HEDGE ACCOUNTING

The Group retained the option provided by the standard to maintain the hedge accounting requirements of IAS 39 until the future standard on macro-hedging is entered into force. Furthermore, IFRS 9 does not explicitly address the fair value hedge of the interest rate risk on a portfolio of financial assets or liabilities. The provisions in IAS 39 for these portfolio hedges, as adopted by the European Union, continue to apply.

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed-rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed-rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, the Group prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

On inception and at least quarterly, the Group assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether the ratio of actual changes in the fair value or cash flows of the hedging instrument to those in the hedged item is within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

Under IAS 39 as adopted by the European Union, which excludes certain provisions on portfolio hedging, interest rate risk hedging relationships based on portfolios of assets or liabilities qualify for fair value hedge accounting as follows:

- the risk designated as being hedged is the interest rate risk associated with the interbank rate component of interest rates on commercial banking transactions (loans to customers, savings accounts and demand deposits);
- the instruments designated as being hedged correspond, for each maturity band, to a portion of the interest rate gap associated with the hedged underlying;
- the hedging instruments used consist exclusively of "plain vanilla" swaps;
- prospective hedge effectiveness is established by the fact that all derivatives must, on inception, have the effect of reducing interest rate risk in the portfolio of hedged underlying. Retrospectively, a hedge will be disqualified from hedge accounting once a shortfall arises in the underlying specifically associated with that hedge for each maturity band (due to prepayment of loans or withdrawals of deposits).

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognised in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.



If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.

In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Changes in fair value recognised directly in equity". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account.

If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be foreign exchange derivatives or any other non-derivative financial instrument.



#### 1.e.10 DETERMINATION OF FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market or most advantageous market, at the measurement date.

The Group determines the fair value of financial instruments either by using prices obtained directly from external data or by using valuation techniques. These valuation techniques are primarily market and income approaches encompassing generally accepted models (e.g. discounted cash flows, Black-Scholes model, and interpolation techniques). They maximise the use of observable inputs and minimise the use of unobservable inputs. They are calibrated to reflect current market conditions and valuation adjustments are applied as appropriate, when some factors such as model, liquidity and credit risks are not captured by the models or their underlying inputs but are nevertheless considered by market participants when setting the exit price.

The unit of measurement is the individual financial asset or financial liability but a portfolio-based measurement can be elected, subject to certain conditions. Accordingly, the Group retains this portfolio-based measurement exception to determine the fair value when some group of financial assets and financial liabilities and other contracts within the scope of the standard relating to financial instruments with substantially similar and offsetting market risks or credit risks are managed on the basis of a net exposure, in accordance with the documented risk management strategy.

Assets and liabilities measured or disclosed at fair value are categorised into the three following levels of the fair value hierarchy:

- Level 1: fair values are determined using directly quoted prices in active markets for identical assets and liabilities. Characteristics of an active market include the existence of a sufficient frequency and volume of activity and of readily available prices;
- Level 2: fair values are determined based on valuation techniques for which significant inputs are observable market data, either directly or indirectly. These techniques are regularly calibrated and the inputs are corroborated with information from active markets;
- Level 3: fair values are determined using valuation techniques for which significant inputs are unobservable or cannot be corroborated by market-based observations, due for instance to illiquidity of the instrument and significant model risk. An unobservable input is a parameter for which there are no market data available and that is therefore derived from proprietary assumptions about what other market participants would consider when assessing fair value. The assessment of whether a product is illiquid or subject to significant model risks is a matter of judgment.

The level in the fair value hierarchy within which the asset or liability is categorised in its entirety is based upon the lowest level input that is significant to the entire fair value.

For financial instruments disclosed in Level 3 of the fair value hierarchy, and marginally some instruments disclosed in Level 2, a difference between the transaction price and the fair value may arise at initial recognition. This "Day One Profit" is deferred and released to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.



#### 1.e.11 DERECOGNITION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### Derecognition of financial assets

The Group derecognises all or part of a financial asset either when the contractual rights to the cash flows from the asset expire or when the Group transfers the contractual rights to the cash flows from the asset and substantially all the risks and rewards of ownership of the asset. Unless these conditions are fulfilled, the Group retains the asset in its balance sheet and recognises a liability for the obligation created as a result of the transfer of the asset.

#### Derecognition of financial liabilities

The Group derecognises all or part of a financial liability when the liability is extinguished in full or in part.

#### Repurchase agreements and securities lending/borrowing

Securities temporarily sold under repurchase agreements continue to be recognised in the Group's balance sheet in the category of securities to which they belong. The corresponding liability is recognised at amortised cost under the appropriate "Financial liabilities at amortised cost" category on the balance sheet, except in the case of repurchase agreements contracted for trading purposes, for which the corresponding liability is recognised in "Financial liabilities at fair value through profit or loss".

Securities temporarily acquired under reverse repurchase agreements are not recognised in the Group's balance sheet. The corresponding receivable is recognised at amortised cost under the appropriate "Financial assets at amortised cost" category in the balance sheet, except in the case of reverse repurchase agreements contracted for trading purposes, for which the corresponding receivable is recognised in "Financial assets at fair value through profit or loss".

Securities lending transactions do not result in derecognition of the lent securities, and securities borrowing transactions do not result in recognition of the borrowed securities on the balance sheet. In cases where the borrowed securities are subsequently sold by the Group, the obligation to deliver the borrowed securities on maturity is recognised on the balance sheet under "Financial liabilities at fair value through profit or loss".

#### 1.e.12 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, the Group has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives that meet the two criteria set out in the accounting standard are offset in the balance sheet.



#### 1.f ACCOUNTING STANDARDS SPECIFIC TO INSURANCE ACTIVITIES

The specific accounting policies and valuation rules relating to assets and liabilities generated by insurance contracts and financial contracts with a discretionary participation feature written by fully consolidated insurance companies are retained for the purposes of the consolidated financial statements. These policies comply with IFRS 4.

The amendment to IFRS 4 "Insurance Contracts" published by the IASB on 25 June 2020 provides the option for entities that predominantly undertake insurance activities to defer the effective date of IFRS 9 application until 1 January 2023 in line with the deferral of the mandatory application date for IFRS 17 "Insurance Contracts".

The effect of such a deferral is that those entities may continue to report their financial statements under the existing standard IAS 39.

This temporary exemption from IFRS 9, limited to groups that predominantly undertake insurance activities according to the IASB amendment, has been extended to the insurance segment of financial conglomerates as defined by the Directive 2002/87/EC as adopted by the European Union. This exemption is subject to certain conditions, notably the absence of internal transfers of financial instruments, other than financial instruments that are measured at fair value through profit or loss, between insurance entities and other entities of the financial conglomerate.

BNP Paribas Group applies this amendment to all its insurance entities, including funds related to this activity, which will apply IAS 39 "Financial instruments: Recognition and Measurement" until 31 December 2022.

All other insurance company assets and liabilities are accounted for using the policies applied to the Group's assets and liabilities generally and are included in the relevant balance sheet and profit and loss account headings in the consolidated financial statements.

#### 1.f.1 PROFIT AND LOSS ACCOUNT

Income and expenses recognised under insurance contracts issued by the Group are presented in the income statement under "Net income from insurance activities".

This heading in the income statement includes premiums earned, net gain in investment contracts with no discretionary participation feature and other services, net investment income (including income on investment property and impairment on shares and other equity instruments), technical charges related to contracts; (including policyholders surplus reserve), net charges from ceded reinsurance and external charges related to contracts (including commissions).

Other income and expenses relating to insurance activities (i.e. recorded by insurance entities) are presented in the other income statement headings according to their nature.

#### 1.f.2 FINANCIAL INVESTMENTS OF INSURANCE ACTIVITIES

Investments of insurance activities mainly include:

- investments by insurance entities in financial instruments that are recognised in accordance with the principles of IAS 39, which include investments representing technical reserves of insurance activities and notably unit-linked contracts;
- derivative instruments with a positive fair value. Group insurance entities underwrite derivative instruments for hedging purposes;
- investment properties;
- equity method investments;
- and reinsurers' share in liabilities arising from insurance and investment contracts.



#### Investments in financial instruments

Financial investments held by the Group's insurance entities are classified in one of the four categories provided for in IAS 39: Financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables and available-for-sale financial assets.

- Financial assets at fair value through profit or loss

The category 'Financial assets at fair value through profit or loss' includes derivatives and financial assets that the Group has elected to recognise and measure at fair value through profit or loss at inception, in accordance with the option offered by IAS 39.

Financial assets may be designated at fair value through profit or loss in the following cases (in accordance with IAS 39):

- hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- where using the option enables the entity to eliminate or significantly reduce a mismatch in the
  measurement and accounting treatment of assets and liabilities that would arise if they were to be
  classified in separate accounting categories;
- when the group of financial assets and/or financial liabilities is managed and measured on the basis of fair value, in accordance with a documented risk management and investment strategy.

Investments held in respect of insurance or investment contracts where the financial risk is borne by policyholders (unit-linked contracts) are recognised at fair value option through profit or loss.

When the Group measures at fair value through profit or loss investments made in respect of its insurance activities in entities over which it exercises significant influence or joint control, these investments are presented under the line "Financial assets at fair value through profit or loss" (see §1.b.2).

Financial instruments classified in this category are initially recognised at their fair value, with transaction costs being directly recognised in the income statement.

At the closing date, they are valued at their fair value.

Changes in value compared to the last valuation, income, dividends and realised gains and losses are presented under "Net income from insurance activities" and under "Net gain on financial instruments at fair value through profit or loss".

#### - Loans and advances

Fixed or determinable -income securities, which are not quoted in an active market, other than those for which the holder may not recover substantially all of its initial investment for reasons other than credit deterioration, are classified as "Loans and receivables" when they do not meet the conditions for classification as financial assets at fair value through profit or loss.

Loans and receivables are initially recognised at their fair value or equivalent, which generally corresponds to the net amount originally paid.

Loans and receivables are subsequently measured at amortised cost using the effective interest method and net of repayments of principal and interest.

Interest is calculated using the effective interest method, which includes interest, transaction costs and commissions included in their initial value and is presented under "Net income from insurance activities" and under sub-heading "Net gain on financial instruments at amortised cost".

Impairment losses recognised when there is objective evidence of impairment related to an event subsequent to the acquisition of the asset are presented under "Cost of risk".



#### - Held-to-maturity financial assets

"Held-to-maturity financial assets" include debt securities, with fixed maturity, that the Group has the intention and ability to hold until maturity.

Securities classified in this category are recognised at amortised cost using the effective interest method.

Income received on these securities is presented under "Net income from insurance activities" and under sub-heading "Net gain on financial instruments at amortised cost". Impairment losses recognised when there is objective evidence of impairment related to an event subsequent to the acquisition of the asset are presented under "Cost of risk".

#### - Available-for-sale financial assets

The category "Available-for-sale financial assets" includes debt or equity securities that do not fall within the previous three categories.

Assets included in the available-for-sale category are initially recorded at fair value, plus transaction costs where material. At the end of the reporting period, they are valued at their fair value and the changes in the latter, excluding accrued income, are presented under a specific heading of equity. On disposal of the securities, these unrealised gains or losses previously recognised in equity are reclassified in the income statement under the heading "Net income from insurance activities".

Income recognised using the effective interest method on debt securities, dividends received and impairment (in the event of a significant or lasting decline in the value of the securities) of equity securities are presented under "Net income from insurance activities" and under section "Net gain on available-for-sale financial assets". Impairment losses on debt securities are presented under "Cost of risk".

#### **Investment property**

Investment property corresponds to buildings held directly by insurance companies and property companies controlled.

Investment property, except for those used for unit-linked contracts, is recognised at cost and follows the accounting methods of the assets described elsewhere.

Investment property, held in respect of unit-linked contracts, is valued at fair value or equivalent, with changes in value recognised in the income statement.

#### Equity method investments

Investments in entities or real estate funds over which the Group exercises significant influence or joint control and for which the equity method is applied are recognised in the line "Equity method investments".

#### 1.f.3 TECHNICAL RESERVES AND OTHER INSURANCE LIABILITIES

The item "Technical reserves and other insurance liabilities" includes:

- commitments to policyholders and beneficiaries of contracts, which include technical reserves for insurance contracts subject to significant insurance hazard (mortality, longevity, disability, incapacity, etc.) and technical liabilities of investment contracts with a discretionary profit-sharing feature, falling within IFRS 4. The discretionary participation clause grants life insurance policyholders the right to receive, in addition to the guaranteed remuneration, a share of the financial results achieved;



- other insurance liabilities related to unit-linked contracts that fall within the scope of IAS 39 (i.e. investment contracts with no discretionary participating features);
- policyholders' surplus reserve;
- liabilities arising from insurance and reinsurance operations, including liabilities due to policyholders;
- financial derivative instruments of insurance activities carried at fair value through profit or loss, the fair value of which is negative. Group insurance entities underwrite derivative instruments for hedging purposes.

Financial liabilities that are not insurance liabilities (e.g. subordinated debt) fall under IAS 39. They are presented in "Financial liabilities at amortised cost".

# Insurance and reinsurance contracts and investment contracts with discretionary participating features

Life insurance guarantees cover mainly death risk (term life insurance, annuities, repayment of loans or guaranteed minimum on unit-linked contracts) and, regarding borrowers' insurance, to disability, incapacity and unemployment risks.

For life insurance, technical reserves consist mainly of mathematical reserves that corresponds as a minimum, to the surrender value of contracts and surplus reserve.

The policyholders' surplus reserve also includes amounts resulting from the application of shadow accounting representing the interest of policyholders, mainly within French life insurance subsidiaries, in unrealised gains and losses on assets where the benefit paid under the policy is linked to the return on those assets. This interest is an average derived from stochastic analyses of unrealised gains and losses attributable to policyholders in various scenarios.

A capitalisation reserve is set up in individual statutory accounts of French life-insurance companies on the sale of amortisable securities in order to defer part of the net realised gain and hence maintain the yield to maturity on the portfolio of admissible assets. In the consolidated financial statements, this reserve is reclassified into "Policyholders' surplus" on the liabilities side of the consolidated balance sheet, to the extent that it is highly probable it will be used.

Non-life technical reserves consist of unearned premium reserves (corresponding to the portion of written premiums relating to future periods) and outstanding claims reserves, inclusive of claims handling costs.

At the reporting date, a liability adequacy test is performed: The level of technical reserves (net of acquisition costs outstanding) is compared to the average value of future cash flows resulting from stochastic calculations. Related adjustment to technical reserves, if any, is taken to the profit and loss account for the period.

In the event of an unrealised loss on shadow accounted assets, a policyholders' loss reserve is recognised on the assets side of the consolidated balance sheet in an amount equal to the probable deduction from the policyholders' future profit share. The recoverability of the policyholders' loss reserve is assessed prospectively, taking into account policyholders' surplus reserves recognised elsewhere, capital gains on financial assets that are not shadow accounted due to accounting elections made (held-to-maturity financial assets and property investments measured at cost) and the company's ability and intention to hold the assets carrying the unrealised loss.



#### Investment contracts with no discretionary participating features

Investment contracts with no discretionary participating features correspond mainly to unit-linked contracts that do not meet the definition of insurance and investment contracts with discretionary participating features.

Liabilities arising from unit-linked contracts are measured by reference to the fair value of the assets backing these contracts at the closing date.

#### 1.g PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS

Property, plant and equipment and intangible assets shown in the consolidated balance sheet are composed of assets used in operations and investment property. Rights-of-use related to leased assets (see note 1.h.2) are presented by the lessee within fixed assets in the same category as similar assets held

Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by the Group as lessor under operating leases.

Investment property comprises property assets held to generate rental income and capital gains.

Investment property is recognised at cost, with the exception of those representing insurance or investment contracts whose risk is borne by policyholders (unit-linked contracts), which are measured at fair value through profit or loss and presented in the balance sheet under "Financial investments of insurance activities" (note 1.f.2).

Property, plant and equipment and intangible assets are initially recognised at purchase price plus directly attributable costs, together with borrowing costs where a long period of construction or adaptation is required before the asset can be brought into service.

Software developed internally by the BNP Paribas Group that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by the Group as the lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straight-line method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Where an asset consists of a number of components which may require replacement at regular intervals, or which have different uses or generate economic benefits at different rates, each component is recognised separately and depreciated using a method appropriate to that component. The BNP Paribas Group has adopted the component-based approach for property used in operations and for investment property.

The depreciation periods used for office property are as follows: 80 years or 60 years for the shell (for prime and other property respectively); 30 years for facades; 20 years for general and technical installations; and 10 years for fixtures and fittings.

Software is amortised, depending on its type, over periods of no more than 8 years in the case of infrastructure developments and 3 years or 5 years in the case of software developed primarily for the purpose of providing services to customers.

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.



Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

Gains and losses on disposals of investment property are recognised in the profit and loss account in "Income from other activities" or "Expense on other activities".

#### 1.h LEASES

Group companies may either be the lessee or the lessor in a lease agreement.

#### 1.h.1 GROUP COMPANY AS LESSOR

Leases contracted by the Group as lessor are categorised as either finance leases or operating leases.

#### • Finance leases

In a finance lease, the lessor transfers substantially all the risks and rewards of ownership of an asset to the lessee. It is treated as a loan made to the lessee to finance the purchase of the asset.

The present value of the lease payments, plus any residual value, is recognised as a receivable. The net income earned from the lease by the lessor is equal to the amount of interest on the loan, and is taken to the profit and loss account under "Interest income". The lease payments are spread over the lease term, and are allocated to reduction of the principal and to interest such that the net income reflects a constant rate of return on the net investment outstanding in the lease. The rate of interest used is the rate implicit in the lease.

Impairments of lease receivables are determined using the same principles as applied to financial assets measured at amortised cost.

#### • Operating leases

An operating lease is a lease under which substantially all the risks and rewards of ownership of an asset are not transferred to the lessee.

The asset is recognised under property, plant and equipment in the lessor's balance sheet and depreciated on a straight-line basis over its useful life. The depreciable amount excludes the residual value of the asset. The lease payments are taken to the profit and loss account in full on a straight-line basis over the lease term. Lease payments and depreciation expenses are taken to the profit and loss account under "Income from other activities" and "Expense on other activities".



#### 1.h.2 GROUP COMPANY AS LESSEE

Lease contracts concluded by the Group, with the exception of contracts whose term is shorter than or equal to 12 months and low-value contracts, are recognised in the balance-sheet in the form of a right-of-use on the leased asset presented under fixed assets, along with the recognition of a financial liability for the rent and other payments to be made over the leasing period. The right of use assets is amortised on a straight-line basis and the financial liabilities are amortised on an actuarial basis over the lease period. Dismantling costs corresponding to specific and significant fittings and fixtures are included in the initial right-of-use estimation, in counterparty of a provision liability.

The key hypothesis used by the Group for the measurement of rights of use and lease liabilities are the following:

- the lease term corresponds to the non-cancellable period of the contract, together with periods covered by an extension option if the Group is reasonably certain to exercise this option. In France, the standard commercial lease contract is the so-called "three, six, nine" contract for which the maximum period of use is nine years, with a first non-cancellable period of three years followed by two optional extension periods of three years each; hence, depending on the assessment, the lease term can be of three, six or nine years. When investments like fittings or fixtures are performed under the contract, the lease term is aligned with their useful lives. For tacitly renewable contracts, with or without an enforceable period, related right of use and lease liabilities are recognised based on an estimate of the reasonably foreseeable economic life of the contracts, minimal occupation period included.
- the discount rate used to measure the right of use and the lease liability is assessed for each
  contract as the interest rate implicit in the lease, if that rate can be readily determined, or more
  generally based on the incremental borrowing rate of the lessee at the date of signature. The
  incremental borrowing rate is determined considering the average term (duration) of the
  contract.
- when the contract is modified, a new assessment of the lease liability is made taking into account the new residual term of the contract, and therefore a new assessment of the right of use and the lease liability is established.

#### 1.i ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

Where the Group decides to sell assets or a group of assets and liabilities and it is highly probable that the sale will occur within 12 months, these assets are shown separately in the balance sheet, on the line "Assets held for sale". Any liabilities associated with these assets are also shown separately in the balance sheet, on the line "Liabilities associated with assets held for sale". When the Group is committed to a sale plan involving loss of control of a subsidiary and the sale is highly probable within 12 months, all the assets and liabilities of that subsidiary are classified as held for sale.

Once classified in this category, assets and the group of assets and liabilities are measured at the lower of carrying amount or fair value less costs to sell.

Such assets are no longer depreciated. If an asset or group of assets and liabilities becomes impaired, an impairment loss is recognised in the profit and loss account. Impairment losses may be reversed.

Where a group of assets and liabilities held for sale represents a cash generating unit, it is categorised as a "discontinued operation". Discontinued operations include operations that are held for sale, operations that have been shut down, and subsidiaries acquired exclusively with a view to resell.

In this case, gains and losses related to discontinued operations are shown separately in the profit and loss account, on the line "Net income from discontinued activities". This line includes after tax profits or losses of discontinued operations, after tax gain or loss arising from remeasurement at fair value less costs to sell, and after tax gain or loss on disposal of the operation.



# 1.j EMPLOYEE BENEFITS

Employee benefits are classified in one of four following categories:

- short-term benefits, such as salary, annual leave, incentive plans, profit-sharing and additional payments;
- long-term benefits, including compensated absences, long-service awards, and other types of cashbased deferred compensation;
- termination benefits;
- post-employment benefits, including top-up banking industry pensions and retirement bonuses in France and pension plans in other countries, some of which are operated through pension funds.

#### Short-term benefits

The Group recognises an expense when it has used services rendered by employees in exchange for employee benefits.

#### • Long-term benefits

These are benefits, other than short-term benefits, post-employment benefits and termination benefits. This relates, in particular, to compensation deferred for more than 12 months and not linked to the BNP Paribas share price, which is accrued in the financial statements for the period in which it is earned.

The actuarial techniques used are similar to those used for defined-benefit post-employment benefits, except that the revaluation items are recognised in the profit and loss account and not in equity.

#### • Termination benefits

Termination benefits are employee benefits payable in exchange for the termination of an employee's contract as a result of either a decision by the Group to terminate a contract of employment before the legal retirement age, or a decision by an employee to accept voluntary redundancy in exchange for these benefits. Termination benefits due more than 12 months after the balance sheet date are discounted.

#### Post-employment benefits

In accordance with IFRS, the BNP Paribas Group draws a distinction between defined-contribution plans and defined-benefit plans.

Defined-contribution plans do not give rise to an obligation for the Group and do not require a provision. The amount of the employer's contributions payable during the period is recognised as an expense.

Only defined-benefit schemes give rise to an obligation for the Group. This obligation must be measured and recognised as a liability by means of a provision.

The classification of plans into these two categories is based on the economic substance of the plan, which is reviewed to determine whether the Group has a legal or constructive obligation to pay the agreed benefits to employees.



Post-employment benefit obligations under defined-benefit plans are measured using actuarial techniques that take demographic and financial assumptions into account.

The net liability recognised with respect to post-employment benefit plans is the difference between the present value of the defined-benefit obligation and the fair value of any plan assets.

The present value of the defined-benefit obligation is measured on the basis of the actuarial assumptions applied by the Group, using the projected unit credit method. This method takes into account various parameters, specific to each country or Group entity, such as demographic assumptions, the probability that employees will leave before retirement age, salary inflation, a discount rate, and the general inflation rate.

When the value of the plan assets exceeds the amount of the obligation, an asset is recognised if it represents a future economic benefit for the Group in the form of a reduction in future contributions or a future partial refund of amounts paid into the plan.

The annual expense recognised in the profit and loss account under "Salaries and employee benefits", with respect to defined-benefit plans includes the current service cost (the rights vested by each employee during the period in return for service rendered), the net interests linked to the effect of discounting the net defined-benefit liability (asset), the past service cost arising from plan amendments or curtailments, and the effect of any plan settlements.

Remeasurements of the net defined-benefit liability (asset) are recognised in shareholders' equity and are never reclassified to profit or loss. They include actuarial gains and losses, the return on plan assets and any change in the effect of the asset ceiling (excluding amounts included in net interest on the defined-benefit liability or asset).

#### 1.k SHARE-BASED PAYMENTS

Share-based payment transactions are payments based on shares issued by the Group, whether the transaction is settled in the form of equity or cash of which the amount is based on trends in the value of BNP Paribas shares.

#### · Stock option and share award plans

The expense related to stock option and share award plans is recognised over the vesting period, if the benefit is conditional upon the grantee's continued employment.

Stock options and share award expenses are recorded under salary and employee benefits expenses, with a corresponding adjustment to shareholders' equity. They are calculated on the basis of the overall plan value, determined at the date of grant by the Board of Directors.

In the absence of any market for these instruments, financial valuation models are used that take into account any performance conditions related to the BNP Paribas share price. The total expense of a plan is determined by multiplying the unit value per option or share awarded by the estimated number of options or shares awarded vested at the end of the vesting period, taking into account the conditions regarding the grantee's continued employment.

The only assumptions revised during the vesting period, and hence resulting in a remeasurement of the expense, are those relating to the probability that employees will leave the Group and those relating to performance conditions that are not linked to the price value of BNP Paribas shares.



#### · Share price-linked cash-settled deferred compensation plans

The expense related to these plans is recognised in the year during which the employee rendered the corresponding services.

If the payment of share-based variable compensation is explicitly subject to the employee's continued presence at the vesting date, the services are presumed to have been rendered during the vesting period and the corresponding compensation expense is recognised on a pro rata basis over that period. The expense is recognised under salary and employee benefits expenses with a corresponding liability in the balance sheet. It is revised to take into account any non-fulfilment of the continued presence or performance conditions and the change in BNP Paribas share price.

If there is no continued presence condition, the expense is not deferred, but recognised immediately with a corresponding liability in the balance sheet. This is then revised on each reporting date until settlement to take into account any performance conditions and the change in the BNP Paribas share price.

#### 1.1 Provisions recorded under liabilities

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.

### 1.m CURRENT AND DEFERRED TAX

The current income tax charge is determined on the basis of the tax laws and tax rates in force in each country in which the Group operates during the period in which the income is generated.

Deferred taxes are recognised when temporary differences arise between the carrying amount of an asset or liability in the balance sheet and its tax base.

Deferred tax liabilities are recognised for all taxable temporary differences other than:

- taxable temporary differences on initial recognition of goodwill;
- taxable temporary differences on investments in enterprises under the exclusive or joint control of the Group, where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences and unused carryforwards of tax losses only to the extent that it is probable that the entity in question will generate future taxable profits against which these temporary differences and tax losses can be offset.

Deferred tax assets and liabilities are measured using the liability method, using the tax rate which is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been or will have been enacted by the balance sheet date of that period. They are not discounted.



Deferred tax assets and liabilities are offset when they arise within the same tax group, they fall under the jurisdiction of a single tax authority, and there is a legal right to offset.

As regards the assessment of uncertainty over income tax treatments, the Group adopts the following approach:

- the Group assesses whether it is probable that a taxation authority will accept an uncertain tax treatment:
- any uncertainty shall be reflected when determining the taxable profit (loss) by considering either the most likely amount (having the higher probability of occurrence), or the expected value (sum of the probability-weighted amounts).

Current and deferred taxes are recognised as tax income or expenses in the profit and loss account, except for those relating to a transaction or an event directly recognised in shareholders' equity, which are also recognised in shareholders' equity. This concerns in particular the tax effect of coupons paid on financial instruments issued by the Group and qualified as equity instruments, such as Undated Super Subordinated Notes.

When tax credits on revenues from receivables and securities are used to settle corporate income tax payable for the period, the tax credits are recognised on the same line as the income to which they relate. The corresponding tax expense continues to be carried in the profit and loss account under "Corporate income tax".

#### 1.n CASH FLOW STATEMENT

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the Group's operations, including those relating to financial investments of insurance activities and negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of subsidiaries, associates or joint ventures included in the consolidated Group, as well as acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).

#### 1.0 Use of estimates in the preparation of the financial statements

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements. This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

This applies in particular to:

- the analysis of the cash flow criterion for specific financial assets;
- the measurement of expected credit losses. This applies in particular to the assessment of significant increase in credit risk, the models and assumptions used to measure expected credit losses, the determination of the different economic scenarios and their weighting;
- the analysis of renegotiated loans, in order to assess whether they should be maintained on the balance-sheet or derecognised;



- the assessment of an active market, and the use of internally developed models for the measurement of the fair value of financial instruments not quoted in an active market classified in "Financial assets at fair value through equity", or in "Financial instruments at fair value through profit or loss", whether as assets or liabilities, and more generally calculations of the fair value of financial instruments subject to a fair value disclosure requirement;
- the assumptions applied to assess the sensitivity to each type of market risk of the market value of financial instruments and the sensitivity of these valuations to the main unobservable inputs as disclosed in the notes to the financial statements;
- the appropriateness of the designation of certain derivative instruments such as cash flow hedges, and the measurement of hedge effectiveness;
- impairment tests performed on intangible assets;
- the estimation of residual assets values under simple lease agreements. These values are used as a basis for the determination of depreciation as well as any impairment, notably in relation to the effect of environmental considerations on the evaluation of future prices of second-hand vehicles;
- the deferred tax assets;
- the estimation of insurance technical reserves and policyholders' surplus reserves;
- the measurement of uncertainty over income tax treatments and other provisions for contingencies and charges. In particular, while investigations and litigations are ongoing, it is difficult to foresee their outcome and potential impact. Provision estimation is established by taking into account all available information at the date of the preparation of the financial statements, in particular the nature of the dispute, the underlying facts, the ongoing legal proceedings and court decisions, including those related to similar cases. The Group may also use the opinion of experts and independent legal advisers to exercise its judgement.



# 2. NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021

#### 2.a NET INTEREST INCOME

The BNP Paribas Group includes in "Interest income" and "Interest expense" all income and expense calculated using the effective interest method (interest, fees and transaction costs) from financial instruments measured at amortised cost and financial instruments measured at fair value through equity.

These items also include the interest income and expense of non-trading financial instruments the characteristics of which do not allow for recognition at amortised cost or at fair value through equity, as well as of financial instruments that the Group has designated as at fair value through profit or loss. The change in fair value on financial instruments at fair value through profit or loss (excluding accrued interest) is recognised under "Net gain on financial instruments at fair value through profit or loss".

Interest income and expense on derivatives accounted for as fair value hedges are included with the revenues generated by the hedged item. Similarly, interest income and expense arising from derivatives used to hedge transactions designated as at fair value through profit or loss is allocated to the same accounts as the interest income and expense relating to the underlying transactions.

In the case of a negative interest rates related to loans and receivables or deposits from customers and credit institutions, they are accounted for in interest expense or interest income respectively.

|  | Year to 31 Dec. 2021 |          |         | Year to 31 Dec. 2020 restated according to IFRS 5 |          |         |  |
|--|----------------------|----------|---------|---|----------|---------|--|
| In millions of euros   | Income               | Expense  | Net     | Income  | Expense  | Net     |  |
| Financial instruments at amortised cost  | 24,122               | (7,032)  | 17,090  | 24,763  | (8,151)  | 16,612  |  |
| Deposits, loans and borrowings   | 21,423               | (5,024)  | 16,399  | 22,268  | (5,634)  | 16,634  |  |
| Repurchase agreements  | 199                  | (56)     | 143     | 135   | (87)     | 48      |  |
| Finance leases   | 1,626                | (101)    | 1,525   | 1,489   | (94)     | 1,395   |  |
| Debt securities  | 874                  |          | 874     | 871   |          | 871     |  |
| Issued debt securities and subordinated debt   |                      | (1,851)  | (1,851) |   | (2,336)  | (2,336) |  |
| Financial instruments at fair value through equity                                       | 851                  | -        | 851     | 1,334   | -        | 1,334   |  |
| Financial instruments at fair value through profit or loss (Trading securities excluded) | 36                   | (163)    | (127)   | 76  | (302)    | (226)   |  |
| Cash flow hedge instruments  | 1,982                | (1,010)  | 972     | 2,280   | (1,184)  | 1,096   |  |
| Interest rate portfolio hedge instruments  | 2,527                | (2,031)  | 496     | 2,716   | (2,195)  | 521     |  |
| Lease liabilities  | -                    | (44)     | (44)    |   | (51)     | (51)    |  |
| Total interest income/(expense)  | 29,518               | (10,280) | 19,238  | 31,169  | (11,883) | 19,286  |  |



Interest income on individually impaired loans amounted to EUR 331 million for the year ended 31 December 2021, compared to EUR 380 million for the year ended 31 December 2020.

The Group subscribed to the TLTRO III (targeted longer-term refinancing operations) programme, as modified by the Governing Council of the European Central Bank in March 2020 and in December 2020 (see note 4.g). The Group expects to achieve the lending performance thresholds that would enable it to benefit from a favourable interest rate (average rate of the deposit facility -50 basis points for the first two years, and average rate of the deposit facility for the following year). This floating interest rate is considered as a market rate as it is applicable to all financial institutions meeting the lending criteria defined by the European Central Bank. The effective interest rate of these financial liabilities is determined for each reference period, its two components (reference rate and margin) being adjustable. It corresponds to the nominal interest rate for each period, i.e. -1% in 2020 and 2021.



# 2.b COMMISSION INCOME AND EXPENSE

| In millions of euros   | Year to 31 Dec. 2021 |         |        | Year to 31 Dec. 2020 restated according to IFRS 5 |         |       |
|--|----------------------|---------|--------|---|---------|-------|
|  | Income               | Expense | Net    | Income  | Expense | Net   |
| Customer transactions  | 4,489                | (1,024) | 3,465  | 4,034   | (836)   | 3,198 |
| Securities and derivatives transactions  | 2,363                | (1,628) | 735    | 2,215   | (1,424) | 791   |
| Financing and guarantee commitments  | 1,152                | (55)    | 1,097  | 1,132   | (47)    | 1,085 |
| Asset management and other services  | 5,912                | (748)   | 5,164  | 4,881   | (344)   | 4,537 |
| Others   | 1,121                | (1,220) | (99)   | 1,042   | (1,074) | (32)  |
| Commission income/expense  | 15,037               | (4,675) | 10,362 | 13,304  | (3,725) | 9,579 |
| - of which net commission income related to trust<br>and similar activities through which the Group<br>holds or invests assets on behalf of clients, trusts,<br>pension and personal risk funds or other<br>institutions | 3,333                | (357)   | 2,976  | 2,706   | (244)   | 2,462 |
| <ul> <li>of which commission income and expense on<br/>financial instruments not measured at fair value<br/>through profit or loss</li> </ul>  | 3,129                | (337)   | 2,792  | 3,053   | (289)   | 2,764 |



#### 2.c NET GAIN ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gain on financial instruments measured at fair value through profit or loss includes all profit and loss items relating to financial instruments held for trading, financial instruments that the Group has designated as at fair value through profit or loss, non-trading equity instruments that the Group did not choose to measure at fair value through equity, as well as debt instruments whose cash flows are not solely repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets.

These income items include dividends on these instruments and exclude interest income and expense from financial instruments designated as at fair value through profit or loss and instruments whose cash flows are not only repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets, which are presented in "Net interest income" (note 2.a).

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Financial instruments held for trading                                   | 6,293                | 4,021   |
| Interest rate and credit instruments                                     | (2,633)              | 4,508   |
| Equity financial instruments   | 5,641                | (1,582)   |
| Foreign exchange financial instruments                                   | 2,317                | 597   |
| Loans and repurchase agreements  | (116)                | (86)  |
| Other financial instruments  | 1,084                | 584   |
| Financial instruments designated as at fair value through profit or loss | 281                  | 2,852   |
| Other financial instruments at fair value through profit or loss         | 956                  | (119)   |
| Impact of hedge accounting   | 85                   | (4)   |
| Fair value hedging derivatives   | (2,445)              | 456   |
| Hedged items in fair value hedge   | 2,530                | (460)   |
| Net gain on financial instruments at fair value through profit or loss   | 7,615                | 6,750   |

Gains and losses on financial instruments designated as at fair value through profit or loss are mainly related to instruments which changes in value may be compensated by changes in the value of economic hedging derivative financial instruments held for trading.

Net gain on financial instruments held for trading in 2021 and 2020 include a non-material amount related to the ineffective portion of cash flow hedges.

Potential sources of ineffectiveness can be the differences between hedging instruments and hedged items, notably generated by mismatches in the terms of hedged and hedging instruments, such as the frequency and timing of interest rates resetting, the frequency of payments and the discounting factors, or when hedging derivatives have a non-zero fair value at inception date of the hedging relationship. Credit valuation adjustments applied to hedging derivatives are also sources of ineffectiveness.

Cumulated changes in fair value related to discontinued cash flow hedge relationships, previously recognised in equity and included in 2021 in profit and loss accounts are not material, whether the hedged item ceased to exist or not.



# 2.d NET GAIN ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH EQUITY

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net gain on debt instruments                                   | 58                   | 149   |
| Dividend income on equity instruments                          | 106                  | 53  |
| Net gain on financial instruments at fair value through equity | 164                  | 202   |

Interest income from debt instruments is included in note 2.a Net interest income, and impairment losses related to potential issuer default are included in note 2.h Cost of risk.

Unrealised gains and losses on debt securities previously recorded under "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss" and included in the pretax income, amount to a gain of EUR 119 million for the year ended 31 December 2021, compared with EUR 95 million for the year ended 31 December 2020.



# 2.e NET INCOME FROM INSURANCE ACTIVITIES

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Premiums earned  | 27,619               | 21,259  |
| Net gain from investment contracts with discretionary participation feature and other services | 12                   | 49  |
| Net income from financial investments  | 14,503               | 4,610   |
| Technical charges related to contracts   | (35,848)             | (19,664)  |
| Net charges from ceded reinsurance   | (215)                | (158)   |
| External services expenses   | (1,739)              | (1,982)   |
| Net income from insurance activities   | 4,332                | 4,114   |

#### • Net income from financial investments

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net gain on available-for-sale financial assets                        | 3,082                | 2,809   |
| Interest income and dividends  | 2,634                | 2,752   |
| Additions to impairment provisions                                     | (10)                 | (338)   |
| Net disposal gains   | 458                  | 395   |
| Net gain on financial instruments at fair value through profit or loss | 11,163               | 1,523   |
| Net gain on financial instruments at amortised cost                    | 118                  | 124   |
| Investment property income   | 142                  | 168   |
| Share of earnings of equity-method investments                         | 1                    | (5)   |
| Other expense  | (3)                  | (9)   |
| Net income from financial investments                                  | 14,503               | 4,610   |

# 2.f NET INCOME FROM OTHER ACTIVITIES

|  | Year to 31 Dec. 2021 |          |       | Year to 31 Dec. 2020 restated according to IFRS 5 |          |       |
|--|----------------------|----------|-------|---|----------|-------|
| In millions of euros                               | Income               | Expense  | Net   | Income  | Expense  | Net   |
| Net income from investment property                | 103                  | (43)     | 60    | 93  | (54)     | 39    |
| Net income from assets held under operating leases | 12,426               | (10,525) | 1,901 | 10,754  | (9,139)  | 1,615 |
| Net income from property development activities    | 988                  | (777)    | 211   | 679   | (574)    | 105   |
| Other net income                                   | 1,965                | (2,084)  | (119) | 1,641   | (1,588)  | 53    |
| Total net income from other activities             | 15,482               | (13,429) | 2,053 | 13,167  | (11,355) | 1,812 |

# 2.g OTHER OPERATING EXPENSES

| In millions of euros                           | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| External services and other operating expenses | (8,712)              | (8,384)   |
| Taxes and contributions (1)                    | (1,993)              | (1,917)   |
| Total other operating expenses                 | (10,705)             | (10,301)  |

<sup>(1)</sup> Contributions to European resolution fund, including exceptional contributions, amount to EUR 967 million for year ended 31 December 2021 compared with EUR 760 million for the year ended 31 December 2020.



#### 2.h COST OF RISK

The general model for impairment described in note 1.e.5 used by the Group relies on the following two steps:

- assessing whether there has been a significant increase in credit risk since initial recognition,
- measuring impairment allowance as either 12-month expected credit losses or lifetime expected credit loss (i.e. loss expected at maturity).

Both steps shall rely on forward looking information.

#### Significant increase in credit risk

The assessment of increase in credit risk is done at instrument level based on indicators and thresholds that vary depending on the nature of the exposure and the type of the counterparty.

The internal credit rating methodology used by the Group is described in chapter 5 of the Universal Registration Document (section 5.4 *Credit risk*). This section describes how environmental, social and governance (ESG) risks are taken into account in credit and rating policies, notably with the introduction of a new tool: the *ESG Assessment*.

- Wholesale (Corporates / Financial institutions / Sovereigns) and bonds

The indicator used for assessing increase in credit risk is the internal counterparty rating of the obligor of the facility.

The deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 3 notches (for instance, a downgrade from 4- to 5-).

The low risk expedient permitted by IFRS 9 (i.e. whereby bonds with an investment grade rating at reporting date are considered as stage 1, and bonds with a non-investment grade rating at reporting date are considered as stage 2) is used only for debt securities for which no ratings are available at acquisition date.

- SME Corporates facilities and Retail

As far as SME Corporates exposures are concerned, the indicator used for assessing increase in credit risk is also the internal counterparty rating of the obligor of the facility. Due to a higher volatility in the rating system applied, deterioration is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 6 notches.

For retail exposures, two alternative risk indicators of increase in credit risk can be taken into consideration:

- probability of default (PD): changes in the 1-year probability of default are considered as a reasonable approximation of changes in the lifetime probability of default. Deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the ratio (1 year PD at the reporting date / 1 year PD at origination) is higher than 4;
- existence of a past due within the last 12 months: in the consumer credit specialised business, the existence of a past due that has occurred within the last 12 months, even if regularised since, is considered as a significant deterioration in credit risk and the facility is therefore placed into stage 2.



Furthermore, for all portfolios (except consumer loan specialised business):

- the facility is assumed to be in stage 1 when its rating is better than or equal to 4- (or its 1 year PD is below or equal to 0.25%) at reporting date, since changes in PD related to downgrades in this zone are less material, and therefore not considered as "significant";
- when the rating is worse than or equal to 9+ (or the 1 year PD is above 10%) at reporting date considering the Group's practice in terms of credit origination, it is considered as significantly deteriorated and therefore placed into stage 2 (as long as the facility is not credit-impaired).

As a backstop, when an asset becomes 30 days past due, the credit risk is deemed to have increased significantly since initial recognition and the asset is therefore placed into stage 2.

#### **Forward Looking Information**

The Group considers forward-looking information both when assessing significant increase in credit risk and when measuring Expected Credit Losses (ECL).

Regarding the assessment of significant increase in credit risk, beyond the rules based on the comparison of risk parameters between initial recognition and reporting date (see Significant increase in credit risk section), the determination of significant increase in credit risk is supplemented by the consideration of more systemic forward-looking factors (such as macroeconomic, sectorial and geographical risk drivers) that could increase the credit risk of some exposures. These factors can lead to tighten the transfer criteria into stage 2, resulting in an increase of ECL amounts for exposures deemed vulnerable to these forward-looking drivers. Thus, for loans that have not experienced a significant deterioration in credit quality since origination, this mechanism may lead to the classification of facilities in stage 2 in anticipation of a future downgrade of their individual rating beyond the deterioration threshold, in relation to the macroeconomic outlook of their sector.

Regarding the measurement of expected credit losses, the Group has made the choice to use 3 macroeconomic scenarios by geographic area covering a wide range of potential future economic conditions:

- a baseline scenario, consistent with the scenario used for budgeting;
- an adverse scenario, corresponding to the scenario used quarterly in Group stress tests;
- a favourable scenario, capturing situations where the economy performs better than anticipated.

The link between the macroeconomic scenarios and the ECL measurement is mainly achieved through a modelling of the probabilities of default and deformation of migration matrices based on internal rating (or risk parameter). The probabilities of default determined according to these scenarios are used to measure expected credit losses in each of these situations.

The weighting of the expected credit losses under each scenario is performed as follows:

- 50% for the baseline scenario;
- the weight of the two alternative scenarios is defined according to the position in the credit cycle. In this approach, the adverse scenario carries a higher weight in the situations at the upper end of the cycle than in the situations at the lower end of the cycle, in anticipation of a potential downturn in the economy.

In addition, when appropriate, the ECL measurement can take into account scenarios of sale of the assets.



#### Macroeconomic scenarios

The three macroeconomic scenarios are defined over a three-year projection horizon. They correspond to:

- a baseline scenario which describes the most likely path of the economy over the projection horizon. This scenario is updated on a quarterly basis and is prepared by the Group Economic Research department in collaboration with various experts within the Group. Projections are designed for each key market of the Group (France, Belgium, Italy, the United States and the eurozone) using key macroeconomic variables (Gross Domestic Product - GDP - and its components, unemployment rate, consumer prices, interest rates, foreign exchange rates, oil prices, real estate prices, etc.) which are key drivers for modeling risk parameters used in the stress test process.

As from 31 December 2020, in addition to the geographic breakdown, prospective parameters are detailed at sector level to better reflect the heterogeneity of economic trajectories in conjunction with lockdown measures or the partial interruption in activity.

In addition, post-model adjustments are considered to take into account, where applicable, the consequences of climatic events on expected credit losses;

- an adverse scenario which describes the impact of the materialisation of some of the risks weighing on the baseline scenario, resulting in a much less favourable economic path than in the baseline scenario. The starting point consists of a shock to GDP. This shock is applied with variable magnitudes, but at the same time to economies as the crisis is considered to be a global crisis. Generally, these assumptions are broadly consistent with those proposed by the regulators. The calibration of shocks on other variables (unemployment, consumer prices, interest rates) is based on models and expert judgment;
- a favourable scenario which reflects the impact of the materialisation of some of the upside risks for the economy, resulting in a much more favourable economic path. To achieve an unbiased estimation of provisions, the favourable scenario is designed in such a way that the probability of the shock to GDP growth (on average over the cycle) is equal to the probability of the corresponding shock in the adverse scenario. The magnitude of favourable GDP shocks generally corresponds to 80%-95% of the magnitude of adverse GDP shocks. Other variables (unemployment, inflation, interest rates) are defined in the same way as in the adverse scenario. Since 30 June 2021, the favourable shocks to activity were substantially reduced. Most of the positive events, previously included in the favourable scenario, are now included in the baseline scenario. Furthermore, any stronger-than-expected rebound compared to the baseline scenario would be limited by constraints on the factors of production.

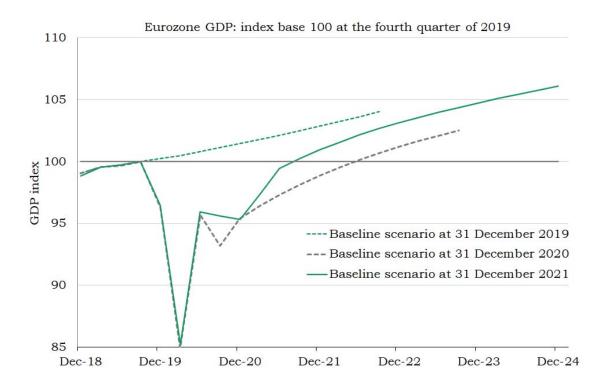
Factoring the specific features of the health crisis in the baseline scenario

After a historical drop in 2020, reflecting the strict containment measures implemented by governments in response to the increase in coronavirus cases, activity has rebounded sharply in 2021, reflecting (i) a mechanical catch-up, (ii) government and central bank support measures, and (iii) positive developments in terms of vaccine rollout.

The magnitude of the rebound has notably varied among economies depending on the improvement in the health situation and the extent of fiscal measures. After a marked improvement in 2021, the pace of growth is expected to normalise from 2022 onwards. Activity is expected to return to its pre-crisis level between the fourth quarter of 2021 and the first half of 2022 in most mature economies.



The graph below presents a comparison between GDP projections used in the baseline scenario for the calculation of ECLs as at 31 December of the years 2019, 2020, and 2021.



# GDP growth rate, baseline scenario as at 31 December 2021 (annual average of quarterly projections)

|               | 2021 | 2022 | 2023 | 2024 |
|---------------|------|------|------|------|
| Eurozone      | 5.1% | 3.8% | 1.9% | 1.5% |
| France        | 6.7% | 3.5% | 1.6% | 1.4% |
| Italy         | 6.2% | 3.0% | 1.0% | 0.7% |
| Belgium       | 6.0% | 3.0% | 1.4% | 1.3% |
| United States | 5.4% | 3.2% | 2.5% | 2.2% |

# • 10-year sovereign bond yields, baseline scenario as at 31 December 2021 (annual average)

|               | 2021   | 2022   | 2023  | 2024  |
|---------------|--------|--------|-------|-------|
| Germany       | -0.33% | -0.08% | 0.03% | 0.05% |
| France        | -0.04% | 0.26%  | 0.33% | 0.35% |
| Italy         | 0.73%  | 1.03%  | 1.13% | 1.18% |
| Belgium       | -0.05% | 0.23%  | 0.33% | 0.35% |
| United States | 1.45%  | 1.85%  | 2.05% | 2.10% |



Adverse Scenario

The adverse scenario supposes the materialisation of certain risks for the economy, resulting in a much less favourable economic path than in the baseline scenario.

Despite the improvement in the health situation observed in recent quarters, the emergence of possibly more virulent forms of the coronavirus could have a more marked impact on activity than expected in the baseline scenario. In addition, supply disruptions and reduced supportive fiscal measures could have negative effects in certain sectors and economies.

The following risks appear strengthened in the context of the health crisis:

- **Possible negative effects on demand**: the pandemic could have more lasting consequences (some permanently affected sectors, deteriorated public finances, sharp rise in private debt in some economies) and short-term developments (unemployment, bankruptcies, *etc.*) could be less favourable than expected as governments put an end to measures aimed at helping households and businesses during the crisis. Such developments could weigh on demand.
- **Pressure on financial institutions' profitability:** some borrowers may experience difficulties in repaying their debt with the withdrawal of government support measures. In addition, possible financial turbulence and still extremely low interest rates might weigh on banking profitability and credit availability.
- **Market corrections:** market corrections could affect some financial and real estate markets, given sometimes very favourable developments in asset values in the aftermath of the health crisis, notably reflecting supportive monetary and fiscal policies.
- **Tensions related to public finances:** given the extent of the contraction in activity and the amount of fiscal support provided by governments to compensate for this major shock to activity, debt-to-GDP ratios have substantially increased in some countries and often reached unprecedented levels. Although current extremely accommodating monetary policies are limiting this risk now, a sharp deterioration in public finance metrics could lead to future tensions on the financial markets and austerity measures in certain countries. Such developments could lead to a knock-on negative effect on activity. While the euro area looks more exposed to this risk than other areas for structural reasons, the ECB has shown in recent years that it has tools to limit the magnitude of such potential shocks.
- **Further difficulties in China:** following the health crisis, additional difficulties cannot be excluded, either in terms of activity or on other fronts (e.g. public finances, difficulties in the real estate markets, political tensions). Given the weight of the Chinese economy, these difficulties could impact global financial markets, global trade and commodities prices.
- **Difficulties in emerging markets:** some emerging markets are under pressure for various reasons (e.g. domestic economic imbalances and political tensions, deteriorating international relationships) and the health crisis may have added to these fragilities (delayed vaccination campaigns compared to mature economies). Argentina, Brazil, Hong Kong and Turkey are among large emerging markets that are worth monitoring.

Other risks, not directly linked to the health crisis, are also embedded in the adverse scenario:

- **Trade risks:** disagreements between the United States and China on geopolitical issues, intellectual property protection, technology transfers or industrial policies are likely to persist. Following the health crisis, the United States and other mature economies are also likely to try to become less reliant on China in some areas deemed strategic. Tensions related to trade and globalisation are therefore likely to remain or even worsen.
- **Geopolitical risks:** Tensions, in the Middle East and East Asia, have in particular the potential to weigh on the global economy through shocks to commodity prices, financial markets, and business confidence.

It is assumed that these latent risks materialise from the first quarter of 2022.



Among considered countries, GDP levels in the adverse scenario stand between 5.8% and 12.2% lower than in the baseline scenario at the end of the shock period (three years), at 31 December 2021 (same as at 31 December 2020). In particular, this deviation reaches 7.1% on average in the eurozone and 5.8% in the United States.

Scenario weighting and cost of risk sensitivity

At 31 December 2021, the weighting of the adverse scenario considered by the Group, excluding BancWest under IFRS 5, is on average equivalent to that of the favourable scenario reflecting a position close to equilibrium in the credit cycle. At 31 December 2020, the average weighting of the adverse scenario was 16% and 34% for the favourable scenario (including BancWest).

The sensitivity of the amount of expected credit losses for all financial assets at amortised cost or at fair value through equity and credit commitments is assessed by comparing the estimated expected credit losses resulting from the weighting of the above scenarios with that resulting from each of the two alternative scenarios:

- an increase in ECL of 18%, or EUR 950 million according to the adverse scenario (14% as at 31 December 2020);
- a decrease in ECL of 12%, or EUR 600 million according to the favourable scenario (8% as at 31 December 2020).

#### Adaptation of the ECL assessment process to factor in the specific nature of the health crisis:

Macroeconomic scenarios provisioning the models:

The measurement of the impact of macroeconomic scenarios on expected credit losses has been adjusted to reflect the specificities of the current health crisis. Given the exceptional nature of the shock linked to the temporary lockdown measures and strong support provided by governments and central banks, macroeconomic parameters for each country or geographic area included in the pre-existing models (calibrated on past crises) have been adapted in order to extract the information on the medium-term impacts on macroeconomic environment and thus minimize excessive short-term volatility.

In 2020, the medium-term perspective adopted for the baseline scenario reduced the loss of income for the eurozone by an amount much lower than that of governments and European Central Bank support measures. Conversely, it has led to a moderation in the favourable impacts of the economic rebounds observed in 2021.

#### Post-model adjustments:

Conservative adjustments were taken into account when the models used were based on indicators that show unusual levels in the context of the health crisis and the support programmes, such as the increase in deposits and the decrease in past due events for retail customers and entrepreneurs.

For the consumer credit specialised business, a conservative adjustment had been considered in 2020 for loans that have benefitted from a moratorium. In 2021, this adjustment was reversed in connection with the satisfactory return to payment observed on these loans. A conservative adjustment was also established to compensate for the atypical level of late payments.

These adjustments represent 4.8% of the total amount of expected credit losses as at 31 December 2021, compared to 5.5% as at 31 December 2020.

#### Moratoria and state guarantees:

For the new loans secured by a state guarantee (mostly in France and Italy), the computation of expected credit losses has been adjusted accordingly.

Besides, the absence of a general maturity extension scheme for individuals, notably in France, led to classify as forborne the loans that benefited from accompanying measures that were not initially provided for under the contract. However, these measures were not considered as an automatic criterion for transfer to stage 2.



# • Cost of credit risk for the period

| In millions of euros                                       | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 | Year to 31 Dec. 2020<br>including discontinued<br>activities |
|--|----------------------|---|--|
| Net allowances to impairment                               | (2,591)              | (4,960)   | (5,358)  |
| Recoveries on loans and receivables previously written off | 321                  | 369   | 457  |
| Losses on irrecoverable loans                              | (701)                | (804)   | (816)  |
| Total cost of risk for the period                          | (2,971)              | (5,395)   | (5,717)  |

# Cost of risk for the period by accounting categories and asset type

| In millions of euros                                       | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 restated according to IFRS 5 |
|--|----------------------|---|
| Cash and balances at central banks                         | (8)                  | (5)   |
| Financial instruments at fair value through profit or loss | 6                    | (181)   |
| Financial assets at fair value through equity              | (6)                  | (6)   |
| Financial assets at amortised cost                         | (2,779)              | (4,965)   |
| Loans and receivables                                      | (2,763)              | (4,931)   |
| Debt securities  | (16)                 | (34)  |
| Other assets   | 12                   | (17)  |
| Financing and guarantee commitments and other items        | (196)                | (221)   |
| Total cost of risk for the period                          | (2,971)              | (5,395)   |
| Cost of risk on unimpaired assets and commitments          | (17)                 | (1,216)   |
| of which stage 1   | 268                  | (769)   |
| of which stage 2   | (285)                | (447)   |
| Cost of risk on impaired assets and commitments - stage 3  | (2,954)              | (4,179)   |



# • Credit risk impairment

Change in impairment by accounting category and asset type during the period

| In millions of euros                                       | 31 December 2020 | Net allowance to impairment | Impairment provisions used | Effect of exchange rate movements and other | 31 December 2021 |
|--|------------------|-----------------------------|----------------------------|---|------------------|
|  |                  |                             |                            |   |                  |
| Assets impairment  | 17               | 9                           |                            | (8)   | 18               |
| Amounts due from central banks                             |                  |                             |                            | , ,   |                  |
| Financial instruments at fair value through profit or loss | 148              | (20)                        |                            | (7)   | 121              |
| Impairment of assets at fair value through equity          | 132              | 6                           |                            | 2   | 140              |
| Financial assets at amortised cost                         | 21,704           | 2,438                       | (3,867)                    | (79)  | 20,196           |
| Loans and receivables                                      | 21,546           | 2,421                       | (3,867)                    | (72)  | 20,028           |
| Debt securities  | 158              | 17                          |                            | (7)   | 168              |
| Other assets   | 104              | (15)                        | (29)                       | (1)   | 59               |
| Total impairment of financial assets                       | 22,105           | 2,418                       | (3,896)                    | (93)  | 20,534           |
| of which stage 1   | 2,379            | (219)                       | (8)                        | (261)                                       | 1,891            |
| of which stage 2   | 3,166            | 176                         | (6)                        | (588)                                       | 2,748            |
| of which stage 3   | 16,560           | 2,461                       | (3,882)                    | 756   | 15,895           |
| Provisions recognised as liabilities                       |                  |                             |                            |   |                  |
| Provisions for commitments                                 | 964              | 60                          | (1)                        | (65)  | 958              |
| Other provisions   | 383              | 113                         | (52)                       | 23  | 467              |
| Total provisions recognised for credit commitments         | 1,347            | 173                         | (53)                       | (42)  | 1,425            |
| of which stage 1   | 319              | (55)                        |                            | (34)  | 230              |
| of which stage 2   | 297              | 100                         |                            | (23)  | 374              |
| of which stage 3   | 731              | 128                         | (53)                       | 15  | 821              |
| Total impairment and provisions                            | 23,452           | 2,591                       | (3,949)                    | (135)                                       | 21,959           |



Change in impairment by accounting category and asset type during the previous period

| In millions of euros                                       | 31 December 2019 | Net allowance to impairment | Impairment provisions used | Effect of exchange rate movements and other | 31 December 2020 |
|--|------------------|-----------------------------|----------------------------|---|------------------|
| Assets impairment  |                  |                             |                            |   |                  |
| Amounts due from central banks                             | 15               | 5                           |                            | (3)   | 17               |
| Financial instruments at fair value through profit or loss | 149              | 151                         | (120)                      | (32)  | 148              |
| Impairment of assets at fair value through equity          | 141              | 7                           | (11)                       | (5)   | 132              |
| Financial assets at amortised cost                         | 21,411           | 4,961                       | (3,392)                    | (1,276)                                     | 21,704           |
| Loans and receivables                                      | 21,277           | 4,927                       | (3,391)                    | (1,267)                                     | 21,546           |
| Debt securities  | 134              | 34                          | (1)                        | (9)   | 158              |
| Other assets   | 90               | 20                          | (3)                        | (3)   | 104              |
| Total impairment of financial assets                       | 21,806           | 5,144                       | (3,526)                    | (1,319)                                     | 22,105           |
| of which stage 1   | 1,676            | 793                         | (12)                       | (78)  | 2,379            |
| of which stage 2   | 3,145            | 414                         | (15)                       | (378)                                       | 3,166            |
| of which stage 3   | 16,985           | 3,937                       | (3,499)                    | (863)                                       | 16,560           |
| Provisions recognised as liabilities                       |                  |                             |                            |   |                  |
| Provisions for commitments                                 | 818              | 212                         | (24)                       | (42)  | 964              |
| Other provisions   | 416              | 2                           | (36)                       | 1   | 383              |
| Total provisions recognised for credit commitments         | 1,234            | 214                         | (60)                       | (41)  | 1,347            |
| of which stage 1   | 259              | 78                          |                            | (18)  | 319              |
| of which stage 2   | 225              | 80                          |                            | (8)   | 297              |
| of which stage 3   | 750              | 56                          | (60)                       | (15)  | 731              |
| Total impairment and provisions                            | 23,040           | 5,358                       | (3,586)                    | (1,360)                                     | 23,452           |



Change in impairment of amortised cost financial assets during the period

| In millions of euros                                       | Impairment on assets<br>subject to 12-month<br>Expected Credit Losses<br>(Stage 1) | Impairment on assets<br>subject to lifetime<br>Expected Credit Losses<br>(Stage 2) | Impairment on doubtful<br>assets<br>(Stage 3) | Total   |
|--|--|--|---|---------|
| At 31 December 2020  | 2,343  | 3,142  | 16,219  | 21,704  |
| Net allowance to impairment                                | (216)  | 168  | 2,486   | 2,438   |
| Financial assets purchased or originated during the period | 608  | 242  |   | 850     |
| Financial assets derecognised during the period (1)        | (353)  | (295)  | (896)   | (1,544) |
| Transfer to stage 2  | (190)  | 1,726  | (393)   | 1,143   |
| Transfer to stage 3  | (22)   | (598)  | 1,837   | 1,217   |
| Transfer to stage 1  | 117  | (724)  | (45)  | (652)   |
| Other allowances / reversals without stage transfer (2)    | (376)  | (183)  | 1,983   | 1,424   |
| Impairment provisions used                                 | (8)  | (6)  | (3,853)                                       | (3,867) |
| Changes in exchange rate                                   | (1)  | (32)   | 95  | 62      |
| Changes in scope of consolidation and other items          | (28)   | (355)  | 739   | 356     |
| Reclassification of assets held for sale                   | (223)  | (203)  | (71)  | (497)   |
| At 31 December 2021  | 1,867  | 2,714  | 15,615  | 20,196  |

<sup>(1)</sup> including disposals

In 2021, the increase in financial assets subject to impairment mainly relates to better quality outstandings, rated 1 to 3 or 4 to 5 or equivalent, and classified in stage 1 (see section 5.4 *Credit risk* of the Universal Registration Document, Table 53: *Breakdown of financial assets subject to impairment by stage and by internal rating*).

Transfers of outstandings from stage 1 to stage 2 were made during the year (EUR 16 billion increase in loans and advances at amortised cost classified in stage 2, including assets held for sale) due in particular to the less favourable outlook for exposures of the sectors most affected by the health crisis which were taken into account in the evaluation of the significant increase in credit risk criterion, and to the update of counterparties' ratings in line with the results of the annual calibration exercises of the rating models (backtesting) for the French retail banking.

These transfers have an upward impact on stage 1 and 2 provisions over the period. On the other hand, the favourable evolution in 2021 of macroeconomic forecasts for all geographies has a downward effect on the cost of risk in stage 1 and 2.

In this way, the "Other allowances / reversals without stage transfer" on stage 1 and 2 are particularly affected by the effects on the expected credit losses calculation of the evolution of the projections reflected in the macroeconomic scenarios for 2020 and 2021.

The line "Changes in scope of consolidation and other items" includes the effect of the alignment with the 28 September 2016 EBA guidelines related to the definition of default for the consumer credit specialised business.

The reclassification of assets held for sale is valued as at 1 January 2021.

<sup>(2)</sup> including amortisation



Change in impairment of amortised cost financial assets during the previous period

| In millions of euros                                       | Impairment on assets<br>subject to 12-month<br>Expected Credit Losses<br>(Stage 1) | Impairment on assets<br>subject to lifetime<br>Expected Credit Losses<br>(Stage 2) | Impairment on doubtful<br>assets<br>(Stage 3) | Total   |
|--|--|--|---|---------|
| At 31 December 2019  | 1,641  | 3,123  | 16,647  | 21,411  |
| Net allowance to impairment                                | 788  | 408  | 3,765   | 4,961   |
| Financial assets purchased or originated during the period | 605  | 372  |   | 977     |
| Financial assets derecognised during the period (1)        | (346)  | (619)  | (607)   | (1,572) |
| Transfer to stage 2  | (154)  | 2,035  | (412)   | 1,469   |
| Transfer to stage 3  | (24)   | (764)  | 2,524   | 1,736   |
| Transfer to stage 1  | 116  | (818)  | (64)  | (766)   |
| Other allowances / reversals without stage transfer (2)    | 591  | 202  | 2,324   | 3,117   |
| Impairment provisions used                                 | (12)   | (15)   | (3,365)                                       | (3,392) |
| Changes in exchange rate                                   | (63)   | (102)  | (461)   | (626)   |
| Changes in scope of consolidation and other items          | (11)   | (272)  | (367)   | (650)   |
| At 31 December 2020  | 2,343  | 3,142  | 16,219  | 21,704  |

<sup>(1)</sup> including disposals

## 2.i NET GAIN ON NON-CURRENT ASSETS

| In millions of euros                                 | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 restated according to IFRS 5 |
|--|----------------------|---|
| Net gain on investments in consolidated undertakings | 355                  | 268   |
| Net gain on tangible and intangible assets           | 479                  | 762   |
| Net gain on non-current assets                       | 834                  | 1,030   |

The net gain on non-current assets mainly results from the partial disposal of Allfunds Group Plc for EUR 444 million in 2021, and the disposal of properties for EUR 486 million in 2021 and EUR 699 million in 2020.

## 2.j CORPORATE INCOME TAX

| Reconciliation of the effective tax expense to the theoretical tax expense at           | Year to 31              | Dec. 2021 | Year to 31 Dec. 2020 restated according to IFRS 5 |          |  |
|---|-------------------------|-----------|---|----------|--|
| standard tax rate in France   | in millions of<br>euros | tax rate  | in millions of<br>euros                           | tax rate |  |
| Corporate income tax expense on pre-tax income at standard tax rate in France (1)       | (3,454)                 | 28.4%     | (2,853)   | 32.0%    |  |
| Impact of differently taxed foreign profits   | 201                     | -1.7%     | 389   | -4.4%    |  |
| Impact of dividends and disposals taxed at reduced rate                                 | 153                     | -1.3%     | 170   | -1.9%    |  |
| Impact of the non-deductibility of taxes and bank levies (2)                            | (253)                   | 2.1%      | (240)   | 2.7%     |  |
| Impact of previously unrecognised deferred taxes (tax losses and temporary differences) | -                       | -         | 94  | -1.1%    |  |
| Other items   | (231)                   | 2.0%      | 139   | -1.5%    |  |
| Corporate income tax expense from continuing activities                                 | (3,584)                 | 29.5%     | (2,301)   | 25.8%    |  |
| Current tax expense for the year to 31 December   | (2,806)                 |           | (2,217)   |          |  |
| Deferred tax expense for the year to 31 December (note 4.k)                             | (778)                   |           | (84)  |          |  |

<sup>(1)</sup> Restated for the share of profits in equity-method entities and goodwill impairment.

<sup>(2)</sup> including amortisation

<sup>(2)</sup> Contribution to the Single Resolution Fund and other non-deductible banking taxes.



## 3. SEGMENT INFORMATION

The Group is composed of two operating divisions:

- Retail Banking and Services, which covers Domestic Markets and International Financial Services. Domestic Markets include retail banking networks in France (FRB), Italy (BNL banca commerciale), Belgium (BRB), and Luxembourg (LRB), as well as certain specialised retail banking divisions (Personal Investors, Leasing Solutions, Arval and New Digital Businesses). International Financial Services is composed of all BNP Paribas Group retail banking businesses out of the eurozone, split between Europe Mediterranean and BancWest in the United States, as well as Personal Finance and the Insurance and Wealth and Asset Management activities (Wealth Management, Asset Management and Real Estate);
- Corporate and Institutional Banking (CIB), which includes Corporate Banking (Europe, Middle East, Africa, Asia, Americas, and Corporate Finance activities), Global Markets (Fixed Income, Currency and Commodities, as well as Equity and Prime Services), and Securities Services to management companies, financial institutions and other corporations.

Other activities mainly include Principal Investments, activities related to the Group's central treasury function, some costs related to cross-business projects, the residential mortgage lending business of Personal Finance (a significant part of which is managed in run-off), and certain investments.

They also include non-recurring items resulting from applying the rules on business combinations. In order to provide consistent and relevant economic information for each core business, the impact of amortising fair value adjustments recognised in the net equity of entities acquired and restructuring costs incurred in respect to the integration of entities, have been allocated to the "Other Activities" segment. The same applies to transformation and adaptation costs relating to the Group's crossbusiness savings programmes.

Inter-segment transactions are conducted at arm's length. The segment information presented comprises agreed inter-segment transfer prices.

The capital allocation is carried out on the basis of risk exposure, taking into account various conventions relating primarily to the capital requirement of the business as derived from the risk-weighted asset calculations required under capital adequacy rules. Normalised equity income by segment is determined by attributing to each segment the income of its allocated equity. The equity allocation to segments is based on 11 % of weighted assets. The breakdown of balance sheet by core business follows the same rules as the breakdown of the profit or loss by core business.

The information and financial elements contained in this note reflect an operational view and include BancWest's activity within the various income statement aggregates. A separate line reconciles the operational view with the one impacted by the application of IFRS 5.



## • Income by business segment

|  | Year to 31 Dec. 2021 |                    |                 |                  |                            | Year to 31 Dec. 2020 |          |                    |              |                  |                            |                   |
|--|----------------------|--------------------|-----------------|------------------|----------------------------|----------------------|----------|--------------------|--------------|------------------|----------------------------|-------------------|
| In millions of euros   | Revenues             | Operating expenses | Cost of<br>risk | Operating income | Non-<br>operating<br>items | Pre-tax<br>income    | Revenues | Operating expenses | Cost of risk | Operating income | Non-<br>operating<br>items | Pre-tax<br>income |
| Retail Banking & Services  |                      |                    |                 |                  |                            |                      |          |                    |              |                  |                            |                   |
| Domestic Markets   |                      |                    |                 |                  |                            |                      |          |                    |              |                  |                            |                   |
| French Retail Banking (1)  | 5,981                | (4,412)            | (428)           | 1,141            | 37                         | 1,178                | 5,667    | (4,353)            | (487)        | 827              | 38                         | 865               |
| BNL banca commerciale (1)  | 2,591                | (1,727)            | (488)           | 376              |                            | 376                  | 2,586    | (1,697)            | (524)        | 365              | (2)                        | 363               |
| Belgian Retail Banking (1)   | 3,340                | (2,270)            | (100)           | 970              | 19                         | 989                  | 3,267    | (2,307)            | (230)        | 731              | 31                         | 762               |
| Other Domestic Markets activities <sup>(1)</sup>                               | 3,825                | (2,065)            | (157)           | 1,603            | 6                          | 1,608                | 3,412    | (1,911)            | (205)        | 1,297            | (13)                       | 1,284             |
| International Financial Services Personal Finance International Retail Banking | 5,216                | (2,817)            | (1,314)         | 1,085            | 78                         | 1,163                | 5,485    | (2,756)            | (1,997)      | 732              | (61)                       | 672               |
| Europe-Mediterranean (1)   | 1,926                | (1,596)            | (145)           | 184              | 181                        | 366                  | 2,346    | (1,704)            | (437)        | 206              | 187                        | 392               |
| BancWest (1)   | 2,361                | (1,654)            | 45              | 752              | 19                         | 771                  | 2,399    | (1,685)            | (322)        | 392              |                            | 392               |
| Insurance  | 2,827                | (1,536)            | (1)             | 1,289            | 79                         | 1,368                | 2,725    | (1,463)            | (1)          | 1,261            | 121                        | 1,382             |
| Wealth and Asset Management  | 3,422                | (2,628)            | (12)            | 782              | 169                        | 951                  | 2,982    | (2,510)            | (17)         | 455              | 128                        | 583               |
| Corporate & Institutional Banking  |                      |                    |                 |                  |                            |                      |          |                    |              |                  |                            |                   |
| Corporate Banking  | 5,087                | (2,639)            | (201)           | 2,247            | 11                         | 2,259                | 4,727    | (2,623)            | (1,308)      | 796              | 9                          | 806               |
| Global Markets   | 6,820                | (4,887)            | 27              | 1,960            | 19                         | 1,979                | 6,819    | (4,452)            | (117)        | 2,250            | 4                          | 2,254             |
| Securities Services  | 2,329                | (1,874)            | 1               | 457              | 27                         | 484                  | 2,217    | (1,845)            | 1            | 373              | 21                         | 394               |
| Other Activities   | 512                  | (1,007)            | (153)           | (647)            | 792                        | 144                  | (358)    | (890)              | (72)         | (1,321)          | 994                        | (327)             |
| Total Group  | 46,235               | (31,111)           | (2,925)         | 12,199           | 1,438                      | 13,637               | 44,275   | (30,194)           | (5,717)      | 8,364            | 1,458                      | 9,822             |
| Reclassification of discontinued activities (note 7.d)                         | (2,473)              | 1,645              | (46)            | (874)            | (19)                       | (893)                | (2,496)  | 1,689              | 322          | (485)            | -                          | (485)             |
| Total continuing activities (2)  | 43,762               | (29,466)           | (2,971)         | 11,325           | 1,419                      | 12,744               | 41,779   | (28,505)           | (5,395)      | 7,979            | 1,458                      | 9,337             |

<sup>(1)</sup> French Retail Banking, BNL banca commerciale, Belgian Retail Banking, Luxembourg Retail Banking, Europe-Mediterranean and BancWest after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Turkey, Poland and the United States.

 $<sup>^{(2)}\,\</sup>mbox{Year}$  to 31 Dec. 2020 restated according to IFRS 5.



• Net commission income by business segment, including fees accounted for under « Net income from insurance activities »

| In millions of euros                  | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|---------------------------------------|----------------------|----------------------|
| Retail Banking & Services             |                      |                      |
| Domestic Markets                      |                      |                      |
| French Retail Banking (1)             | 2,677                | 2,461                |
| BNL banca commerciale (1)             | 1,071                | 991                  |
| Belgian Retail Banking (1)            | 981                  | 877                  |
| Other Domestic Markets activities (1) | 614                  | 553                  |
| International Financial Services      |                      |                      |
| Personal Finance                      | 750                  | 831                  |
| International Retail Banking          | 849                  | 787                  |
| Europe Mediterranean (1)              | 467                  | 470                  |
| BancWest (1)                          | 382                  | 317                  |
| Insurance                             | (3,072)              | (3,203)              |
| Wealth and Asset Management           | 2,441                | 2,063                |
| Corporate & Institutional Banking     |                      |                      |
| Corporate Banking                     | 2,199                | 2,061                |
| Global Markets                        | (891)                | (835)                |
| Securities Services                   | 1,458                | 1,317                |
| Other activities                      | (43)                 | 26                   |
| Total Group                           | 9,034                | 7,930                |

<sup>(1)</sup> French Retail Banking, BNL banca commerciale, Belgian Retail Banking, Luxembourg Retail Banking, Europe-Mediterranean and BancWest after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Turkey, Poland and the United States.



#### · Assets and liabilities by business segment

|                                     | 31 Decemb | ber 2021  | 31 December 2020 |           |  |  |
|-------------------------------------|-----------|-----------|------------------|-----------|--|--|
| In millions of euros                | Asset     | Liability | Asset            | Liability |  |  |
| Retail Banking & Services           |           |           |                  |           |  |  |
| Domestic Markets                    | 582,463   | 619,611   | 555,556          | 588,095   |  |  |
| French Retail Banking               | 218,249   | 250,094   | 212,821          | 235,018   |  |  |
| BNL banca commerciale               | 94,229    | 92,427    | 89,638           | 87,647    |  |  |
| Belgian Retail Banking              | 188,732   | 204,867   | 180,371          | 201,786   |  |  |
| Other Domestic Markets activities   | 81,253    | 72,223    | 72,726           | 63,644    |  |  |
| International Financial Services    | 552,522   | 491,392   | 520,533          | 466,272   |  |  |
| Personal Finance                    | 90,753    | 23,507    | 90,152           | 22,848    |  |  |
| International Retail Banking        | 145,625   | 131,837   | 131,893          | 124,023   |  |  |
| Europe-Mediterranean                | 57,323    | 51,206    | 57,584           | 51,689    |  |  |
| BancWest                            | 88,302    | 80,631    | 74,309           | 72,334    |  |  |
| Insurance                           | 280,766   | 262,238   | 265,356          | 249,967   |  |  |
| Wealth and Asset Management         | 35,378    | 73,810    | 33,132           | 69,434    |  |  |
| Corporate and Institutional Banking | 1,098,288 | 1,232,312 | 1,032,269        | 1,157,842 |  |  |
| Other Activities                    | 401,171   | 291,129   | 380,133          | 276,282   |  |  |
| Total Group                         | 2,634,444 | 2,634,444 | 2,488,491        | 2,488,491 |  |  |

Information by business segment relating to goodwill is presented in note 4.0 Goodwill.

### Information by geographic area

The geographic split of segment results, assets and liabilities is based on the region in which they are recognised for accounting purposes, adjusted as per the managerial origin of the business activity. It does not necessarily reflect the counterparty's nationality or the location of operational businesses.

- Revenues by geographic area including net income from discontinued activities

| In millions of euros | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|----------------------|----------------------|----------------------|
| Europe               | 34,750               | 31,957               |
| North America        | 5,458                | 5,719                |
| Asia & Pacific       | 3,576                | 3,799                |
| Others               | 2,451                | 2,800                |
| Total Group          | 46,235               | 44,275               |

- Assets and liabilities, in contribution to the consolidated accounts, by geographic area

| In millions of euros | 31 December 2021 | 31 December 2020 |
|----------------------|------------------|------------------|
| Europe               | 2,139,434        | 2,016,720        |
| North America        | 284,470          | 256,966          |
| Asia & Pacific       | 166,160          | 167,526          |
| Others               | 44,380           | 47,279           |
| Total Group          | 2,634,444        | 2,488,491        |



## 4. NOTES TO THE BALANCE SHEET AT 31 DECEMBER 2021

#### 4.a FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets and financial liabilities at fair value through profit or loss consist of held-for-trading transactions - including derivatives -, of certain liabilities designated by the Group as at fair value through profit or loss at the time of issuance and of non-trading instruments whose characteristics prevent their accounting at amortised cost or at fair value through equity.

|   |   | 31 Decem  | ber 2021  |         | 31 December 2020                                |   |   |         |  |
|---|---|---|---|---------|---|---|---|---------|--|
| In millions of euros  | Financial<br>instruments<br>held for<br>trading | Financial<br>instruments<br>designated<br>as at fair<br>value<br>through<br>profit or<br>loss | Other<br>financial<br>assets at<br>fair value<br>through<br>profit or<br>loss | Total   | Financial<br>instruments<br>held for<br>trading | Financial<br>instruments<br>designated<br>as at fair<br>value<br>through<br>profit or<br>loss | Other<br>financial<br>assets at<br>fair value<br>through<br>profit or<br>loss | Total   |  |
| Securities  | 181,079   | 2,898   | 7,530   | 191,507 | 160,632   | 347   | 6,948   | 167,927 |  |
| Loans and repurchase agreements   | 247,507   |   | 2,301   | 249,808 | 243,938   |   | 940   | 244,878 |  |
| FINANCIAL ASSETS AT FAIR VALUE<br>THROUGH PROFIT OR LOSS                              | 428,586   | 2,898   | 9,831   | 441,315 | 404,570   | 347   | 7,888   | 412,805 |  |
| Securities  | 112,338   |   |   | 112,338 | 94,263  |   |   | 94,263  |  |
| Deposits and repurchase agreements  | 291,577   | 1,879   |   | 293,456 | 286,741   | 1,854   |   | 288,595 |  |
| Issued debt securities (note 4.h)   |   | 70,383  |   | 70,383  |   | 64,048  |   | 64,048  |  |
| of which subordinated debt  |   | 947   |   | 947     |   | 851   |   | 851     |  |
| of which non subordinated debt  |   | 62,334  |   | 62,334  |   | 56,882  |   | 56,882  |  |
| of which debt representative of shares of<br>consolidated funds held by third parties |   | 7,102   |   | 7,102   |   | 6,315   |   | 6,315   |  |
| FINANCIAL LIABILITIES AT FAIR VALUE<br>THROUGH PROFIT OR LOSS                         | 403,915   | 72,262  |   | 476,177 | 381,004   | 65,902  |   | 446,906 |  |

Detail of these assets and liabilities is provided in note 4.d.

#### • Financial liabilities designated as at fair value through profit or loss

Financial liabilities at fair value through profit or loss mainly consist of issued debt securities, originated and structured on behalf of customers, where the risk exposure is managed in combination with the hedging strategy. These types of issued debt securities contain significant embedded derivatives, which changes in value may be compensated by changes in the value of economic hedging derivatives.

The redemption value of debt issued and designated as at fair value through profit or loss at 31 December 2021 was EUR 59,958 million (EUR 60,065 million at 31 December 2020).



#### Other financial assets measured at fair value through profit or loss

Other financial assets at fair value through profit or loss are financial assets not held for trading:

- Debt instruments that do not meet the criteria defined by IFRS 9 to be classified as financial instruments at "fair value through equity" or at "amortised cost":
  - Their business model is not to "collect contractual cash flows" nor "collect contractual cash flows and sell the instruments"; and/or
  - Their cash flows are not solely repayments of principal and interest on the principal amount outstanding.
- Equity instruments that the Group did not choose to classify as at "fair value through equity".

#### DERIVATIVE FINANCIAL INSTRUMENTS

The majority of derivative financial instruments held for trading are related to transactions initiated for trading purposes. They may result from market-making or arbitrage activities. BNP Paribas actively trades in derivatives. Transactions include trades in "ordinary" instruments such as credit default swaps, and structured transactions with complex risk profiles tailored to meet the needs of its customers. The net position is in all cases subject to limits.

Some derivative instruments are also contracted to hedge financial assets or financial liabilities for which the Group has not documented a hedging relationship, or which do not qualify for hedge accounting under IFRS.

|                                  | 31 Decen              | nber 2021             | 31 December 2020      |                       |  |
|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|
| In millions of euros             | Positive market value | Negative market value | Positive market value | Negative market value |  |
| Interest rate derivatives        | 119,219               | 107,490               | 151,201               | 142,509               |  |
| Foreign exchange derivatives     | 75,314                | 75,694                | 83,246                | 85,298                |  |
| Credit derivatives               | 8,371                 | 8,451                 | 8,152                 | 8,666                 |  |
| Equity derivatives               | 24,217                | 35,071                | 29,271                | 42,134                |  |
| Other derivatives                | 13,302                | 10,691                | 4,909                 | 4,001                 |  |
| Derivative financial instruments | 240,423               | 237,397               | 276,779               | 282,608               |  |

The table below shows the total notional amount of trading derivatives. The notional amounts of derivative instruments are merely an indication of the volume of the Group's activities in financial instruments markets, and do not reflect the market risks associated with such instruments.

|                                  |                     | 31 Decen   | nber 2021            | 31 December 2020 |                     |  |                      |            |  |
|----------------------------------|---------------------|--|----------------------|------------------|---------------------|--|----------------------|------------|--|
| In millions of euros             | Exchange-<br>traded | Over-the-<br>counter,<br>cleared<br>through<br>central<br>clearing<br>houses | Over-the-<br>counter | Total            | Exchange-<br>traded | Over-the-<br>counter,<br>cleared<br>through<br>central<br>clearing<br>houses | Over-the-<br>counter | Total      |  |
|                                  |                     |  |                      |                  |                     |  |                      |            |  |
| Interest rate derivatives        | 1,319,006           | 9,761,179  | 4,846,327            | 15,926,512       | 1,338,251           | 8,962,795  | 4,569,738            | 14,870,784 |  |
| Foreign exchange derivatives     | 56,415              | 133,330  | 6,873,623            | 7,063,368        | 26,929              | 94,633   | 5,507,868            | 5,629,430  |  |
| Credit derivatives               |                     | 392,338  | 545,919              | 938,257          |                     | 376,689  | 558,222              | 934,911    |  |
| Equity derivatives               | 799,005             |  | 506,164              | 1,305,169        | 697,858             |  | 461,793              | 1,159,651  |  |
| Other derivatives                | 107,162             |  | 92,077               | 199,239          | 70,830              |  | 54,494               | 125,324    |  |
| Derivative financial instruments | 2,281,588           | 10,286,847   | 12,864,110           | 25,432,545       | 2,133,868           | 9,434,117  | 11,152,115           | 22,720,100 |  |

In the framework of its *Client Clearing* activity, the Group guarantees the risk of default of its clients to central counterparties. The corresponding notional amount is EUR 1,050 billion as at 31 December 2021 (EUR 749 billion as at 31 December of 2020).



## 4.b DERIVATIVES USED FOR HEDGING PURPOSES

The table below shows the notional amounts and the fair value of derivatives used for hedging purposes.

|                                       | 3                   | 1 December 202°        | 1                      | 31 December 2020    |                        |                        |  |
|---------------------------------------|---------------------|------------------------|------------------------|---------------------|------------------------|------------------------|--|
| In millions of euros                  | Notional<br>amounts | Positive<br>fair value | Negative<br>fair value | Notional<br>amounts | Positive<br>fair value | Negative<br>fair value |  |
| Fair value hedges                     | 755,989             | 7,010                  | 9,593                  | 757,650             | 13,100                 | 12,764                 |  |
| Interest rate derivatives             | 746,253             | 6,689                  | 9,512                  | 748,871             | 12,830                 | 12,594                 |  |
| Foreign exchange derivatives          | 9,736               | 321                    | 81                     | 8,779               | 270                    | 170                    |  |
| Cash flow hedges                      | 213,743             | 1,606                  | 481                    | 205,208             | 2,489                  | 505                    |  |
| Interest rate derivatives             | 50,509              | 1,085                  | 254                    | 55,065              | 1,947                  | 300                    |  |
| Foreign exchange derivatives          | 162,827             | 442                    | 209                    | 149,807             | 529                    | 152                    |  |
| Other derivatives                     | 407                 | 79                     | 18                     | 336                 | 13                     | 53                     |  |
| Net foreign investment hedges         | 2,659               | 64                     | 2                      | 1,937               | 11                     | 51                     |  |
| Foreign exchange derivatives          | 2,659               | 64                     | 2                      | 1,937               | 11                     | 51                     |  |
| Derivatives used for hedging purposes | 972,391             | 8,680                  | 10,076                 | 964,795             | 15,600                 | 13,320                 |  |

Interest rate risk and foreign exchange risk management strategies are described in Chapter 5 – Pillar 3 of the Universal Registration Document (section 5.7 – *Market risk – Market risk related to banking activities*). Quantitative information related to foreign currency borrowings used for net investment hedges is also mentioned in this chapter.



The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing as at 31 December 2021:

|  |                     | Hedging ir             | nstruments             |  |                               | Hedged in:                                       | struments                         |  |
|--|---------------------|------------------------|------------------------|--|-------------------------------|--|-----------------------------------|--|
| In millions of euros,<br>as at 31 December 2021  | Notional<br>amounts | Positive fair<br>value | Negative fair<br>value | Cumulated<br>changes in<br>fair value<br>used as the<br>basis for<br>recognising<br>ineffective-<br>ness | Carrying<br>amount -<br>asset | Cumulated<br>changes in<br>fair value -<br>asset | Carrying<br>amount -<br>liability | Cumulated<br>changes in<br>fair value -<br>liability |
| Fair value hedges of identified  |                     |                        |                        | (( 10)   |                               |  |                                   |  |
| Interest rate derivatives hedging the  | 302,733             | 3,013                  | 6,008                  | (643)  | 110,232                       | 1,530  | 116,360                           | 1,131  |
| interest rate derivatives neaging the interest rate risk related to                          | 294,121             | 2,818                  | 5,939                  | (741)  | 105,419                       | 1,601  | 112,726                           | 1,099  |
| Loans and receivables  | 20,854              | 213                    | 518                    | (278)  | 19,242                        | 276  |                                   |  |
| Securities   | 112,596             | 1,179                  | 5,399                  | (1,531)  | 86,177                        | 1,325  |                                   |  |
| Deposits   | 6,725               | 351                    | 17                     | 274  |                               |  | 6,644                             | 271  |
| Debt securities  | 153,946             | 1,075                  | 5                      | 794  |                               |  | 106,082                           | 828  |
| Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to | 8,612               | 195                    | 69                     | 98   | 4,813                         | (71)   | 3,634                             | 32   |
| Loans and receivables  | 2,433               | 140                    | 2                      | 48   | 2,308                         | (51)   |                                   |  |
| Securities   | 2,518               | 28                     | 12                     | 20   | 2,505                         | (20)   |                                   |  |
| Deposits   | 181                 | 3                      | 21                     | 9  |                               |  | 197                               | 9  |
| Debt securities  | 3,480               | 24                     | 34                     | 21   |                               |  | 3,437                             | 23   |
| Interest rate risk hedged portfolios   | 453,256             | 3,997                  | 3,585                  | (16)   | 109,933                       | 1,463  | 178,771                           | 1,320  |
| Interest rate derivatives hedging the interest rate risk related to (1)                      | 452,132             | 3,871                  | 3,573                  | (58)   | 108,893                       | 1,504  | 178,771                           | 1,320  |
| Loans and receivables  | 183,765             | 606                    | 2,574                  | (1,603)  | 108,893                       | 1,504  |                                   |  |
| Deposits   | 268,367             | 3,265                  | 999                    | 1,545  |                               |  | 178,771                           | 1,320  |
| Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to | 1,124               | 126                    | 12                     | 42   | 1,040                         | (41)   |                                   |  |
| Loans and receivables  | 1,124               | 126                    | 12                     | 42   | 1,040                         | (41)   |                                   |  |
| Total fair value hedge   | 755,989             | 7,010                  | 9,593                  | (659)  | 220,165                       | 2,993  | 295,131                           | 2,451  |

<sup>(1)</sup>Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 55,414 million for derivatives hedging loans and receivables and EUR 86,139 million for derivatives hedging deposits.



The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing as at 31 December 2020:

|  |                     | Hedging ir             | nstruments             |  |                               | Hedged in  | struments                         |  |
|--|---------------------|------------------------|------------------------|--|-------------------------------|--|-----------------------------------|--|
| In millions of euros,<br>as at 31 December 2020  | Notional<br>amounts | Positive fair<br>value | Negative fair<br>value | Cumulated<br>changes in<br>fair value<br>used as the<br>basis for<br>recognising<br>ineffective-<br>ness | Carrying<br>amount -<br>asset | Cumulated<br>changes in<br>fair value -<br>asset | Carrying<br>amount -<br>liability | Cumulated<br>changes in<br>fair value -<br>liability |
| Fair value hedges of identified instruments  | 281,520             | 4.552                  | 7 252                  | (733)  | 115 120                       | 4 01E  | 110 552                           | 4 200  |
| Interest rate derivatives hedging the  |                     | 4,553                  | 7,353                  | , ,  | 115,138                       | 4,815  | 110,552                           | 4,380  |
| interest rate risk related to  | 274,089             | 4,290                  | 7,244                  | (824)  | 111,600                       | 4,798  | 106,785                           | 4,274  |
| Loans and receivables  | 18,124              | 92                     | 545                    | (502)  | 18,200                        | 502  |                                   |  |
| Securities   | 113,543             | 1,108                  | 6,186                  | (4,553)  | 93,401                        | 4,296  |                                   |  |
| Deposits   | 13,073              | 558                    | 152                    | 531  |                               |  | 13,193                            | 531  |
| Debt securities  | 129,349             | 2,532                  | 361                    | 3,700  |                               |  | 93,592                            | 3,743  |
| Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to | 7,431               | 263                    | 109                    | 91   | 3,538                         | 17   | 3,767                             | 106  |
| Loans and receivables  | 2,009               | 126                    | 2                      | (13)   | 1,851                         | 13   |                                   |  |
| Securities   | 1,666               | 16                     | 32                     | (4)  | 1,687                         | 4  |                                   |  |
| Deposits   | 185                 | 14                     |                        | 12   |                               |  | 203                               | 12   |
| Debt securities  | 3,571               | 107                    | 75                     | 96   |                               |  | 3,564                             | 95   |
| Interest rate risk hedged portfolios   | 476,130             | 8,547                  | 5,411                  | 1,849  | 111,090                       | 4,367  | 173,716                           | 6,134  |
| Interest rate derivatives hedging the interest rate risk related to (1)                      | 474,782             | 8,540                  | 5,350                  | 1,861  | 109,820                       | 4,355  | 173,716                           | 6,134  |
| Loans and receivables  | 187,109             | 1,200                  | 4,364                  | (4,590)  | 109,820                       | 4,355  |                                   |  |
| Deposits   | 287,672             | 7,340                  | 986                    | 6,452  |                               |  | 173,716                           | 6,134  |
| Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to | 1,348               | 7                      | 61                     | (12)   | 1,270                         | 12   |                                   |  |
| Loans and receivables  | 1,348               | 7                      | 61                     | (12)   | 1,270                         | 12   |                                   |  |
| Total fair value hedge   | 757,650             | 13,100                 | 12,764                 | 1,116  | 226,228                       | 9,182  | 284,268                           | 10,514   |

(1)Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 60,447 million for derivatives hedging loans and receivables and EUR 107,437 million for derivatives hedging deposits.

An asset or a liability or set of assets and liabilities, can be hedged over several periods of time with different derivative financial instruments. Besides, some hedges are achieved by the combination of two derivative instruments. In this case, the notional amounts add up and their total amount is higher than the hedged amount. The first situation is observed more particularly for interest rate risk hedged portfolios and the second for hedges of issued debt securities.

As regards discontinued fair value hedge relationships where the derivative contract was terminated, the cumulated amount of revaluation remaining to be amortised over the residual life of the hedged instruments amounts to EUR 1,626 million in assets as at 31 December 2021, and to EUR 14 million in liabilities, for hedges of portfolios of financial instruments. At 31 December 2020, these amounts were EUR 1,194 million in assets and 18 million in liabilities.

The change in assets is mainly due to a modification in hedging strategy which entailed the replacement of derivatives hedging portfolios of loans and receivables in order to modify the floating rate fixing frequency of the swaps. Both the terminated swaps and the new hedging swaps have the same notional. The maturity of the related hedged items spreads out until 2040.

The notional amount of cash flow hedge derivatives is EUR 213,743 million as at 31 December 2021. Changes in assets and liabilities recognised directly in equity amount to EUR 1,329 million. At 31 December 2020, the notional amount of cash flow hedge derivatives was EUR 205,208 million and changes in assets and liabilities recognised directly in equity amounted to EUR 2,009 million.



The tables below present the notional amounts of hedging derivatives by maturity as at 31 December 2021 and as at 31 December 2020:

|   |                  | Maturit               | y date       |         |
|---|------------------|-----------------------|--------------|---------|
| In millions of euros,<br>as at 31 December 2021 | Less than 1 year | Between 1 and 5 years | Over 5 years | Total   |
| Fair value hedges                               | 149,613          | 340,799               | 265,577      | 755,989 |
| Interest rate derivatives                       | 146,649          | 334,411               | 265,193      | 746,253 |
| Foreign exchange derivatives                    | 2,964            | 6,388                 | 384          | 9,736   |
| Cash flow hedges                                | 146,392          | 43,108                | 24,243       | 213,743 |
| Interest rate derivatives                       | 10,350           | 27,777                | 12,382       | 50,509  |
| Foreign exchange derivatives                    | 135,867          | 15,099                | 11,861       | 162,827 |
| Other derivatives                               | 175              | 232                   |              | 407     |
| Net foreign investment hedges                   | 2,559            | 100                   | -            | 2,659   |
| Foreign exchange derivatives                    | 2,559            | 100                   |              | 2,659   |

|   | Maturity date    |                          |              |         |  |  |  |  |  |
|---|------------------|--------------------------|--------------|---------|--|--|--|--|--|
| In millions of euros,<br>as at 31 December 2020 | Less than 1 year | Between 1 and 5<br>years | Over 5 years | Total   |  |  |  |  |  |
| Fair value hedges                               | 164,828          | 341,676                  | 251,146      | 757,650 |  |  |  |  |  |
| Interest rate derivatives                       | 162,184          | 336,020                  | 250,667      | 748,871 |  |  |  |  |  |
| Foreign exchange derivatives                    | 2,644            | 5,656                    | 479          | 8,779   |  |  |  |  |  |
| Cash flow hedges                                | 145,237          | 40,142                   | 19,829       | 205,208 |  |  |  |  |  |
| Interest rate derivatives                       | 11,289           | 29,053                   | 14,723       | 55,065  |  |  |  |  |  |
| Foreign exchange derivatives                    | 133,788          | 10,913                   | 5,106        | 149,807 |  |  |  |  |  |
| Other derivatives                               | 160              | 176                      |              | 336     |  |  |  |  |  |
| Net foreign investment hedges                   | 1,737            | 200                      | -            | 1,937   |  |  |  |  |  |
| Foreign exchange derivatives                    | 1,737            | 200                      |              | 1,937   |  |  |  |  |  |



## 4.c FINANCIAL ASSETS AT FAIR VALUE THROUGH EQUITY

|   | 31 Decem   | nber 2021   | 31 decem   | ber 2020  |
|---|------------|---|------------|---|
| In millions of euros                                | Fair value | of which changes in<br>value recognised<br>directly to equity | Fair value | of which changes in<br>value recognised<br>directly to equity |
| Debt securities                                     | 38,906     | (1)   | 55,981     | 613   |
| Governments   | 19,980     | 117   | 30,989     | 414   |
| Other public administrations                        | 13,000     | 51  | 17,970     | 244   |
| Credit institutions                                 | 4,138      | (169)   | 5,140      | (39)  |
| Others  | 1,788      |   | 1,882      | (6)   |
| Equity securities                                   | 2,558      | 933   | 2,209      | 535   |
| Total financial assets at fair value through equity | 41,464     | 932   | 58,190     | 1,148   |

Debt securities at fair value through equity include EUR 105 million classified as stage 3 at 31 December 2021 (EUR 108 million at 31 December 2020). For these securities, the credit impairment recognised in the profit and loss account has been charged to the negative changes in value recognised in equity for EUR 104 million at 31 December 2021 (remained unchanged compared with the previous year).

The option to recognise certain equity instruments at fair value through equity was retained in particular for shares held through strategic partnerships and shares that the Group is required to hold in order to carry out certain activities.

During the year ended 31 December 2021, the Group sold one of these investments and an unrealised gain of EUR 12 million was transferred to "retained earnings" (EUR 84 million at 31 December 2020).



#### 4.d MEASUREMENT OF THE FAIR VALUE OF FINANCIAL INSTRUMENTS

#### **VALUATION PROCESS**

BNP Paribas has retained the fundamental principle that it should have a unique and integrated processing chain for producing and controlling the valuations of financial instruments that are used for the purpose of daily risk management and financial reporting. All these processes are based on a common economic valuation which is a core component of business decisions and risk management strategies.

Economic value is composed of mid-market value, to which add valuation adjustments.

Mid-market value is derived from external data or valuation techniques that maximise the use of observable and market-based data. Mid-market value is a theoretical additive value which does not take account of i) the direction of the transaction or its impact on the existing risks in the portfolio, ii) the nature of the counterparties, and iii) the aversion of a market participant to particular risks inherent in the instrument, the market in which it is traded, or the risk management strategy.

Valuation adjustments take into account valuation uncertainty and include market and credit risk premiums to reflect costs that could be incurred in case of an exit transaction in the principal market.

Fair value generally equals the economic value, subject to limited adjustments, such as own credit adjustments, which are specifically required by IFRS standards.

The main valuation adjustments are presented in the section below.

#### **VALUATION ADJUSTMENTS**

Valuation adjustments retained by BNP Paribas for determining fair values are as follows:

**Bid/offer adjustments**: the bid/offer range reflects the additional exit cost for a price taker and symmetrically the compensation sought by dealers to bear the risk of holding the position or closing it out by accepting another dealer's price.

BNP Paribas assumes that the best estimate of an exit price is the bid or offer price, unless there is evidence that another point in the bid/offer range would provide a more representative exit price.

**Input uncertainty adjustments**: when the observation of prices or data inputs required by valuation techniques is difficult or irregular, an uncertainty exists on the exit price. There are several ways to gauge the degree of uncertainty on the exit price such as measuring the dispersion of the available price indications or estimating the possible ranges of the inputs to a valuation technique.

**Model uncertainty adjustments**: these relate to situations where valuation uncertainty is due to the valuation technique used, even though observable inputs might be available. This situation arises when the risks inherent in the instruments are different from those available in the observable data, and therefore the valuation technique involves assumptions that cannot be easily corroborated.

**Future Hedging Costs adjustments (FHC):** this adjustment applies to positions classified in Level 3 that require dynamic hedging throughout their lifetime leading to additional bid/offer costs. Calculation methods capture these expected costs in particular based on the optimal hedging frequency.



**Credit valuation adjustment (CVA)**: the CVA adjustment applies to valuations and market quotations whereby the credit worthiness of the counterparty is not reflected. It aims to account for the possibility that the counterparty may default and that BNP Paribas may not receive the full fair value of the transactions.

In determining the cost of exiting or transferring counterparty risk exposures, the relevant market is deemed to be an inter-dealer market. However, the determination of CVA remains judgemental due to i) the possible absence or lack of price discovery in the inter-dealer market, ii) the influence of the regulatory landscape relating to counterparty risk on the market participants' pricing behaviour and iii) the absence of a dominant business model for managing counterparty risk.

The CVA model is grounded on the same exposures as those used for regulatory purposes. The model attempts to estimate the cost of an optimal risk management strategy based on i) implicit incentives and constraints inherent in the regulations in force and their evolutions, ii) market perception of the probability of default and iii) default parameters used for regulatory purposes.

**Funding valuation adjustment (FVA)**: when valuation techniques are used for the purpose of deriving fair value, funding assumptions related to the future expected cash flows are an integral part of the mid-market valuation, notably through the use of appropriate discount rates. These assumptions reflect what the Bank anticipates as being the effective funding conditions of the instrument that a market participant would consider. This notably takes into account the existence and terms of any collateral agreement. In particular, for non- or imperfectly collateralised derivative instruments, they include an explicit adjustment to the interbank interest rate.

Own-credit valuation adjustment for debts (OCA) and for derivatives (debit valuation adjustment - DVA): OCA and DVA are adjustments reflecting the effect of credit worthiness of BNP Paribas, on respectively the value of debt securities designated as at fair value through profit or loss and derivatives. Both adjustments are based on the expected future liability profiles of such instruments. The own credit worthiness is inferred from the market-based observation of the relevant bond issuance levels. The DVA adjustment is determined after taking into account the Funding Valuation Adjustment (FVA).

Thus, the carrying value of debt securities designated as at fair value though profit or loss is increased by EUR 359 million as at 31 December 2021, compared with an increase in value of EUR 408 million as at 31 December 2020, i.e. a EUR 49 million variation recognised directly in equity that will not be reclassified to profit or loss.

## INSTRUMENT CLASSES AND CLASSIFICATION WITHIN THE FAIR VALUE HIERARCHY FOR ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

As explained in the summary of significant accounting policies (note 1.e.10), financial instruments measured at fair value are categorised into a fair value hierarchy consisting of three levels.

The disaggregation of assets and liabilities into risk classes is meant to provide further insight into the nature of the instruments:

- securitised exposures are further broken down by collateral type;
- for derivatives, fair values are broken down by dominant risk factor, namely interest rate, foreign
  exchange, credit and equity. Derivatives used for hedging purposes are mainly interest rate
  derivatives.



|   |                            |                           |                  |                            |   | 31 Decembe             | er 2021      |                        |                           |   |            |                           |  |
|---|----------------------------|---------------------------|------------------|----------------------------|---|------------------------|--------------|------------------------|---------------------------|---|------------|---------------------------|--|
|   | Fina                       | ncial instrumer           | nts held for tra | ding                       | Instruments at fair value through profit or loss not held for trading |                        |              |                        |                           | Financial assets at fair value through equity |            |                           |  |
| In millions of euros  | Level 1                    | Level 2                   | Level 3          | Total                      | Level 1   | Level 2                | Level 3      | Total                  | Level 1                   | Level 2                                       | Level 3    | Total                     |  |
| Securities  | 152,215                    | 28,234                    | 630              | 181,079                    | 3,520   | 1,865                  | 5,043        | 10,428                 | 33,356                    | 6,987   | 1,121      | 41,464                    |  |
| Governments Other debt securities Equities and other equity securities  | 82,556<br>20,921<br>48,738 | 10,962<br>15,697<br>1,575 | 36<br>404<br>190 | 93,554<br>37,022<br>50,503 | 2,867<br>653  | 696<br>1,169           | 404<br>4,639 | 3,967<br>6,461         | 16,263<br>15,551<br>1,542 | 3,717<br>3,057<br>213                         | 318<br>803 | 19,980<br>18,926<br>2,558 |  |
| Loans and repurchase agreements   | -                          | 246,895                   | 612              | 247,507                    | -   | 1,398                  | 903          | 2,301                  | -                         | -   |            | -                         |  |
| Loans<br>Repurchase agreements  |                            | 6,525<br>240,370          | 13<br>599        | 6,538<br>240,969           |   | 1,398                  | 903          | 2,301                  |                           |   |            |                           |  |
| FINANCIAL ASSETS AT FAIR VALUE  | 152,215                    | 275,129                   | 1,242            | 428,586                    | 3,520   | 3,263                  | 5,946        | 12,729                 | 33,356                    | 6,987   | 1,121      | 41,464                    |  |
| Securities  | 110,117                    | 2,064                     | 157              | 112,338                    | -   | _                      | -            | -                      |                           |   |            |                           |  |
| Governments Other debt securities Equities and other equity securities  | 76,019<br>14,382<br>19,716 | 267<br>1,683<br>114       | 117<br>40        | 76,286<br>16,182<br>19,870 |   |                        |              | -<br>-<br>-            |                           |   |            |                           |  |
| Borrowings and repurchase agreements  | -                          | 290,659                   | 918              | 291,577                    | -   | 1,556                  | 323          | 1,879                  |                           |   |            |                           |  |
| Borrowings<br>Repurchase agreements   |                            | 1,758<br>288,901          | 918              | 1,758<br>289,819           |   | 1,556                  | 323          | 1,879<br>-             |                           |   |            |                           |  |
| Issued debt securities (note 4.h)   | _                          | _                         | _                | -                          | 2,716   | 47,409                 | 20,258       | 70,383                 |                           |   |            |                           |  |
| Subordinated debt (note 4.h)  Non subordinated debt (note 4.h)  Debt representative of shares of consolidated funds held by third parties |                            |                           |                  | -<br>-<br>-                | 2,716   | 947<br>42,076<br>4,386 | 20,258       | 947<br>62,334<br>7,102 |                           |   |            |                           |  |
| FINANCIAL LIABILITIES AT FAIR VALUE   | 110,117                    | 292,723                   | 1,075            | 403,915                    | 2,716   | 48,965                 | 20,581       | 72,262                 |                           |   |            |                           |  |

|   |  |         |         |   |         | 31 Decemb | er 2020                                       |        |         |         |         |        |
|---|--|---------|---------|---|---------|-----------|---|--------|---------|---------|---------|--------|
|   | Financial instruments held for trading |         |         | Instruments at fair value through profit or loss not held for trading |         |           | Financial assets at fair value through equity |        |         |         |         |        |
| In millions of euros  | Level 1                                | Level 2 | Level 3 | Total   | Level 1 | Level 2   | Level 3                                       | Total  | Level 1 | Level 2 | Level 3 | Total  |
| Securities  | 135,850                                | 24,386  | 396     | 160,632   | 671     | 1,659     | 4,965   | 7,295  | 43,538  | 13,505  | 1,147   | 58,190 |
| Governments   | 81,126                                 | 7,464   |         | 88,590  |         |           |   |        | 27,188  | 3,801   |         | 30,989 |
| Other debt securities   | 18,264                                 | 16,305  | 137     | 34,706  |         | 1,141     | 401   | 1,542  | 15,109  | 9,491   | 392     | 24,992 |
| Equities and other equity securities                                      | 36,460                                 | 617     | 259     | 37,336  | 671     | 518       | 4,564   | 5,753  | 1,241   | 213     | 755     | 2,209  |
| Loans and repurchase agreements   | -                                      | 243,567 | 371     | 243,938   | -       | 218       | 722   | 940    | -       | -       | -       | -      |
| Loans   |  | 4,299   |         | 4,299   |         | 218       | 722   | 940    |         |         |         |        |
| Repurchase agreements   |  | 239,268 | 371     | 239,639   |         |           |   | -      |         |         |         |        |
| FINANCIAL ASSETS AT FAIR VALUE  | 135,850                                | 267,953 | 767     | 404,570   | 671     | 1,877     | 5,687   | 8,235  | 43,538  | 13,505  | 1,147   | 58,190 |
| Securities  | 92,298                                 | 1,823   | 142     | 94,263  | _       | _         | _   | -      |         |         |         |        |
| Governments   | 66,489                                 | 252     |         | 66,741  |         |           |   | -      |         |         |         |        |
| Other debt securities   | 9,990                                  | 1,495   | 47      | 11,532  |         |           |   | -      |         |         |         |        |
| Equities and other equity securities                                      | 15,819                                 | 76      | 95      | 15,990  |         |           |   | -      |         |         |         |        |
| Borrowings and repurchase agreements                                      |  | 285,766 | 975     | 286,741   | -       | 1,709     | 145   | 1,854  |         |         |         |        |
| Borrowings  |  | 1,654   |         | 1,654   |         | 1,709     | 145   | 1,854  |         |         |         |        |
| Repurchase agreements   |  | 284,112 | 975     | 285,087   |         |           |   | -      |         |         |         |        |
| Issued debt securities (note 4.h)   | -                                      | -       | -       | -   | 5,240   | 40,840    | 17,968  | 64,048 |         |         |         |        |
| Subordinated debt (note 4.h)  |  |         |         | -   |         | 851       |   | 851    |         |         |         |        |
| Non subordinated debt (note 4.h)  |  |         |         | -   |         | 38,914    | 17,968  | 56,882 |         |         |         |        |
| Debt representative of shares of consolidated funds held by third parties |  |         |         | -   | 5,240   | 1,075     |   | 6,315  |         |         |         |        |
| FINANCIAL LIABILITIES AT FAIR VALUE                                       | 92,298                                 | 287,589 | 1,117   | 381,004   | 5,240   | 42,549    | 18,113  | 65,902 |         |         |         |        |



|  | 31 December 2021 |              |           |         |         |             |             |         |  |  |  |
|--|------------------|--------------|-----------|---------|---------|-------------|-------------|---------|--|--|--|
|  |                  | Positive mar | ket value |         |         | Negative ma | arket value |         |  |  |  |
| In millions of euros   | Level 1          | Level 2      | Level 3   | Total   | Level 1 | Level 2     | Level 3     | Total   |  |  |  |
| Interest rate derivatives                                      | 331              | 117,854      | 1,034     | 119,219 | 318     | 105,988     | 1,184       | 107,490 |  |  |  |
| Foreign exchange derivatives                                   | 40               | 74,827       | 447       | 75,314  | 36      | 75,388      | 270         | 75,694  |  |  |  |
| Credit derivatives   |                  | 7,532        | 839       | 8,371   |         | 7,562       | 889         | 8,451   |  |  |  |
| Equity derivatives   | 9,770            | 12,741       | 1,706     | 24,217  | 12,593  | 15,795      | 6,683       | 35,071  |  |  |  |
| Other derivatives  | 1,284            | 11,962       | 56        | 13,302  | 1,179   | 9,359       | 153         | 10,691  |  |  |  |
| Derivative financial instruments not used for hedging purposes | 11,425           | 224,916      | 4,082     | 240,423 | 14,126  | 214,092     | 9,179       | 237,397 |  |  |  |
| Derivative financial instruments used for hedging purposes     | -                | 8,680        | -         | 8,680   | -       | 10,076      | -           | 10,076  |  |  |  |

|  | 31 December 2020 |             |            |         |         |             |             |         |  |  |  |
|--|------------------|-------------|------------|---------|---------|-------------|-------------|---------|--|--|--|
|  |                  | Positive ma | rket value |         |         | Negative ma | arket value |         |  |  |  |
| In millions of euros   | Level 1          | Level 2     | Level 3    | Total   | Level 1 | Level 2     | Level 3     | Total   |  |  |  |
| Interest rate derivatives                                      | 167              | 149,474     | 1,560      | 151,201 | 280     | 140,670     | 1,559       | 142,509 |  |  |  |
| Foreign exchange derivatives                                   |                  | 82,809      | 437        | 83,246  | 2       | 84,953      | 343         | 85,298  |  |  |  |
| Credit derivatives   |                  | 7,718       | 434        | 8,152   |         | 8,200       | 466         | 8,666   |  |  |  |
| Equity derivatives   | 11,537           | 15,853      | 1,881      | 29,271  | 15,461  | 18,906      | 7,767       | 42,134  |  |  |  |
| Other derivatives  | 988              | 3,857       | 64         | 4,909   | 747     | 3,161       | 93          | 4,001   |  |  |  |
| Derivative financial instruments not used for hedging purposes | 12,692           | 259,711     | 4,376      | 276,779 | 16,490  | 255,890     | 10,228      | 282,608 |  |  |  |
| Derivative financial instruments used for hedging purposes     | -                | 15,600      | -          | 15,600  | -       | 13,320      | -           | 13,320  |  |  |  |

Transfers between levels may occur when an instrument fulfils the criteria defined, which are generally market and product dependent. The main factors influencing transfers are changes in the observation capabilities, passage of time, and events during the transaction lifetime. The timing of recognising transfers is determined at the beginning of the reporting period.

During the year ended 31 December 2021, transfers between Level 1 and Level 2 were not significant.

#### DESCRIPTION OF MAIN INSTRUMENTS IN EACH LEVEL

The following section provides a description of the instruments in each level in the hierarchy. It describes notably instruments classified in Level 3 and the associated valuation methodologies. For main trading book instruments and derivatives classified in Level 3, further quantitative information is provided about the inputs used to derive fair value.

#### Level 1

This level encompasses all derivatives and securities that are listed on exchanges or quoted continuously in other active markets.

Level 1 includes notably equity securities and liquid bonds, shortselling of these instruments, derivative instruments traded on organised markets (futures, options, *etc.*). It includes shares of funds and UCITS, for which the net asset value is calculated on a daily basis, as well as debt representative of shares of consolidated funds held by third parties.



#### Level 2

The Level 2 stock of securities is composed of securities which are less liquid than the Level 1 bonds. They are predominantly corporate debt securities, government bonds, mortgage backed securities, fund shares and short-term securities such as certificates of deposit. They are classified in Level 2 notably when external prices for the same security can be regularly observed from a reasonable number of market makers that are active in this security, but these prices do not represent directly tradable prices. This comprises amongst other, consensus pricing services with a reasonable number of contributors that are active market makers as well as indicative runs from active brokers and/or dealers. Other sources such as primary issuance market, may also be used where relevant.

**Repurchase agreements** are classified predominantly in Level 2. The classification is primarily based on the observability and liquidity of the repo market, depending on the underlying collateral and the maturity of the repo transaction.

**Debts issued** designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

**Derivatives** classified in Level 2 comprise mainly the following instruments:

- vanilla instruments such as interest rate swaps, caps, floors and swaptions, credit default swaps, equity/foreign exchange (FX)/commodities forwards and options;
- structured derivatives for which model uncertainty is not significant such as exotic FX options, mono- and multi-underlying equity/funds derivatives, single curve exotic interest rate derivatives and derivatives based on structured rates.

The above derivatives are classified in Level 2 when there is a documented stream of evidence supporting one of the following:

- fair value is predominantly derived from prices or quotations of other Level 1 and Level 2 instruments, through standard market interpolation or stripping techniques whose results are regularly corroborated by real transactions;
- fair value is derived from other standard techniques such as replication or discounted cash flows that are calibrated to observable prices, that bear limited model risk and enable an effective offset of the risks of the instrument through trading Level 1 or Level 2 instruments;
- fair value is derived from more sophisticated or proprietary valuation techniques but is directly evidenced through regular back-testing using external market-based data.

Determining whether an over-the-counter (OTC) derivative is eligible for Level 2 classification involves judgement. Consideration is given to the origin, transparency and reliability of external data used, and the amount of uncertainty associated with the use of models. It follows that the Level 2 classification criteria involve multiple analysis axis within an "observability zone" whose limits are determined by i) a predetermined list of product categories and ii) the underlying and maturity bands. These criteria are regularly reviewed and updated, together with the applicable valuation adjustments, so that the classification by level remains consistent with the valuation adjustment policy.



#### Level 3

Level 3 securities of the trading book mainly comprise units of funds and unlisted equity shares measured at fair value through profit or loss or through equity.

Unlisted private equities are systematically classified as Level 3, with the exception of UCITS with a daily net asset value which are classified in the Level 1 of the fair value hierarchy.

Shares and other unlisted variable income securities in Level 3 are valued using one of the following methods: a share of revalued net book value, multiples of comparable companies, future cash flows method, multi-criteria approach.

Repurchase agreements: mainly long-term or structured repurchase agreements on corporate bonds and ABSs: The valuation of these transactions requires proprietary methodologies given the bespoke nature of the transactions and the lack of activity and price discovery in the long-term repo market. The curves used in the valuation are corroborated using available data such as the implied basis of the relevant benchmark bond pool, recent long-term repo trade data and price enquiry data. Valuation adjustments applicable to these exposures are commensurate with the degree of uncertainty inherent in the modelling choices and amount of data available.

**Debts issued** designated as at fair value through profit or loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

#### **Derivatives**

**Vanilla derivatives** are classified in Level 3 when the exposure is beyond the observation zone for rate curves or volatility surfaces, or relates to less liquid markets such as tranches on old credit index series or emerging markets interest rates markets. The main instruments are:

- **Interest rate derivatives**: exposures mainly comprise swap products in less liquid currencies. Classification is driven by the lower liquidity of some maturities, while observation capabilities through consensus may be available. The valuation technique is standard, and uses external market information and extrapolation techniques.
- **Credit derivatives (CDS)**: exposures mainly comprise CDSs beyond the maximum observable maturity and, to a much lesser extent, CDSs on illiquid or distressed names and CDSs on loan indices. Classification is driven by the lack of liquidity while observation capabilities may be available notably through consensus. Level 3 exposures also comprise CDS and Total Return Swaps (TRS) positions on securitised assets. These are priced along the same modelling techniques as the underlying bonds, taking into consideration the funding basis and specific risk premium.
- **Equity derivatives**: exposures essentially comprise long dated forward or volatility products or exposures where there is a limited market for optional products. The marking of the forward curves and volatility surfaces beyond the maximum observable maturity relies on extrapolation techniques. However, when there is no market for model input, volatility or forward is generally determined on the basis of proxy or historical analysis.
  - Similarly, long-term transactions on equity baskets are also classified in Level 3, based on the absence of equity correlation observability on long maturities.

These vanilla derivatives are subject to valuation adjustments linked to uncertainty on liquidity, specialised by nature of underlying and liquidity bands.



**Structured derivatives** classified in Level 3 predominantly comprise structured derivatives of which hybrid products (FX/Interest Rates hybrids, Equity hybrids), credit correlation products, prepayment-sensitive products, some stock basket optional products and some interest rate optional instruments. The main exposures are described below, with insight into the related valuation techniques and on the source of uncertainty:

- **Structured interest rate options** are classified in Level 3 when they involve currencies where there is not sufficient observation or when they include a quanto feature where the pay-off is measured with a forex forward fixed rate (except for the main currencies). Long term structured derivatives are also classified in Level 3.
- **Hybrid FX/Interest rate products** essentially comprise a specific product family known as Power Reverse Dual Currency (PRDC). When valuation of PRDCs requires sophisticated modelling of joint behaviour of FX and interest rate, and is notably sensitive to the unobservable FX/ interest rate correlations, such products are classified as Level 3. PRDCs valuations are corroborated with recent trade data and consensus data.
- Securitisation swaps mainly comprise fixed-rate swaps, cross-currency or basis swaps whose
  notional is indexed to the prepayment behaviour of some underlying portfolio. The estimation of
  the maturity profile of securitisation swaps is corroborated by statistical estimates using
  external historical data.
- **Forward volatility options** are generally products whose pay-off is indexed to the future variability of a rate index such as volatility swaps. These products involve material model risk as it is difficult to infer forward volatility information from the market-traded instruments. The valuation adjustment framework is calibrated to the uncertainty inherent in the product, and to the range of uncertainty from the existing external consensus data.
- **Inflation derivatives** classified in Level 3 mainly comprise swap products on inflation indices that are not associated with a liquid indexed bond market, optional products on inflation indices (such as caps and floors) and other forms of inflation indices involving optionality on the inflation indices or on the inflation annual rate. Valuation techniques used for inflation derivatives are predominantly standard market models. Proxy techniques are used for a few limited exposures. Although the valuations are corroborated through monthly consensus data, these products are classified as Level 3 due to their lack of liquidity and some uncertainties inherent in the calibration.
- The valuation of **bespoke CDOs** requires correlation of default events. This information is inferred from the active index tranche market through a proprietary projection technique and involves proprietary extrapolation and interpolation techniques. Multi-geography CDOs further require an additional correlation assumption. Finally, the bespoke CDO model also involves proprietary assumptions and parameters related to the dynamic of the recovery factor. CDO modelling, is calibrated on the observable index tranche markets, and is regularly back-tested against consensus data on standardised pools. The uncertainty arises from the model risk associated with the projection and geography mixing technique, and the uncertainty of associated parameters, together with the recovery modelling.
- N to Default baskets are other forms of credit correlation products, modelled through standard copula techniques. The main inputs required are the pair-wise correlations between the basket components which can be observed in the consensus and the transactions. Linear baskets are considered observable.
- Equity and equity-hybrid correlation products are instruments whose pay-off is dependent on the joint behaviour of a basket of equities/indices leading to a sensitivity of the fair value measurement to the correlation amongst the basket components. Hybrid versions of these instruments involve baskets that mix equity and non-equity underlyings such as commodity indices, or foreign exchange rates. Only a subset of the Equity/index correlation matrix is



regularly observable and traded, while most cross-asset correlations are not active. Therefore, classification in Level 3 depends on the composition of the basket, the maturity, and the hybrid nature of the product. The correlation input is derived from a proprietary model combining historical estimators, and other adjustment factors, that are corroborated by reference to recent trades or external data. The correlation matrix is essentially available from consensus services, and when a correlation between two underlying instruments is not available, it might be obtained from extrapolation or proxy techniques.

These structured derivatives are subject to specific valuation adjustments to cover uncertainties linked to liquidity, parameters and model risk.

#### Valuation adjustments (CVA, DVA and FVA)

The valuation adjustment for counterparty credit risk (CVA), own-credit risk for derivatives (DVA) and the explicit funding valuation adjustment (FVA) are deemed to be unobservable components of the valuation framework and therefore classified in Level 3. This does not impact, in general cases, the classification of individual transactions into the fair value hierarchy. However, a specific process allows to identify individual deals for which the marginal contribution of these adjustments and related uncertainty is significant. Are particularly concerned some insufficiently collateralised vanilla interest rate instruments with very long residual maturity.

The table below provides the range of values of main unobservable inputs for the valuation of Level 3 financial instruments. The ranges displayed correspond to a variety of different underlying instruments and are meaningful only in the context of the valuation technique implemented by BNP Paribas. The weighted averages, where relevant and available, are based on fair values, nominal amounts or sensitivities.

The main unobservable parameters used for the valuation of debt issued in Level 3 are equivalent to those of their economic hedge derivative. Information on those derivatives, displayed in the following table, is also applicable to these debts.





| Risk classes              |  | ee Sheet<br>ation<br>as of euros) | Main product types composing the Level<br>3 stock within the risk class                                  | Valuation technique used for the produc<br>types considered  | Main unobservable inputs for the product<br>types considered                                      | Range of unobservable input<br>across Level 3 population<br>considered | Weighted<br>average |
|---------------------------|--|-----------------------------------|--|--|---|--|---------------------|
| Repurchase agreements     | 599                                      | 918                               | Long-term repo and reverse-repo agreements   | Proxy techniques, based amongst other on<br>the funding basis of a benchmark bond pool<br>that is actively traded and representative of<br>the repo underlying |   | 0 bp to 95 bps   | 29 bps (a)          |
|                           |  |                                   | Hybrid Forex / Interest rates derivatives  | Hybrid Forex interest rate option pricing model  | Correlation between FX rate and interest rates. Main currency pairs are EUR/JPY, USD/JPY, AUD/JPY | 27% to 59%   | 37% (a)             |
|                           |  |                                   | Hybrid inflation rates / Interest rates derivatives  | es / Interest rates Hybrid inflation interest rate option pricing model Correlation between interest rates and inflation rates mainly in Europe.               |   | 0% to 25%  | 16%                 |
|                           |  |                                   | Floors and caps on inflation rate or on the  |  | Volatility of cumulative inflation  | 0.7% to 8.8%   |                     |
| Interest rate derivatives | rest rate 1.034 1.184 floors), predomina |                                   | cumulative inflation (such as redemption<br>floors), predominantly on European and<br>French inflation   | Inflation pricing model  | Volatility of the year on year inflation rate   | 0.3% to 2.7%   | (b)                 |
|                           |  |                                   | Forward Volatility products such as volatility swaps, mainly in euro                                     | Interest rates option pricing model  | Forward volatility of interest rates  | 0.4% to 0.7%   | (b)                 |
|                           |  |                                   | Balance-guaranteed fixed rate, basis or cross currency swaps, predominantly on European collateral pools | Prepayment modelling<br>Discounted cash flows  | Constant prepayment rates   | 0% to 18%  | 2% (a)              |
|                           |  |                                   | Collateralised Debt Obligations and index  | Base correlation projection technique and  | Base correlation curve for bespoke portfolios   | 28% to 86%   | (b)                 |
|                           |  |                                   | tranches for inactive index series   | recovery modelling   | Recovery rate variance for single name underlyings  | 0 to 25 %  | (b)                 |
| Credit derivatives        | 839                                      | 889                               | N-to-default baskets   | Credit default model   | Default correlation   | 48% to 84%   | 58% (a)             |
|                           |  |                                   | Single name Credit Default Swaps (other  |  | Credit default spreads beyond observation limit (10 years)  | 34 bps to 162 bps (1)  | 114 bps (c)         |
|                           |  |                                   | than CDS on ABSs and loans indices)  | Stripping, extrapolation and interpolation   | Illiquid credit default spread curves (across main tenors)  | 3 bps to 826 bps (2)   | 66 bps (c)          |
| Faulty dorivot            | 1 704                                    | 4 402                             | Simple and complex derivatives on multi-   | Various valstilitu antian madels   | Unobservable equity volatility  | 0% to 105% (3)   | 32% (d)             |
| Equity derivatives        | 1,706                                    | 6,683                             | underlying baskets on stocks   |  |   | 27% to 99%   | 70% (c)             |

<sup>(1)</sup> The upper part of the range relates to a significant balance sheet position on an issuer belonging to the European telecommunication sector. The remaining positions relate mainly to sovereign and financial issuers.

(2) The upper bound of the range relates to distribution, consumer and transportation sector issuers that represent an insignificant portion of the balance sheet (CDSs with illiquid underlying instruments).

(3) The upper part of the range relates to 8 equities representing a non-material portion of the balance sheet on options with equity underlying instruments. Including these inputs, the upper bound of the range would be around 203%.

(a) Weights based on relevant risk axis at portfolio level

<sup>(</sup>b) No weighting, since no explicit sensitivity is attributed to these inputs
(c) Weighting is not based on risks, but on an alternative methodology in relation with the Level 3 instruments (present value or notional)
(d) Simple averaging



#### TABLE OF MOVEMENTS IN LEVEL 3 FINANCIAL INSTRUMENTS

For Level 3 financial instruments, the following movements occurred during the year ended 31 December 2021:

|  |  | Financial as  | sets  |         | Fin  | ancial liabilities   |          |
|--|--|---|---|---------|--|--|----------|
| In millions of euros   | Financial instruments<br>at fair value through<br>profit or loss held for<br>trading | Financial<br>instruments at fair<br>value through<br>profit or loss not<br>held for trading | Financial assets at<br>fair value through<br>equity | TOTAL   | Financial instruments<br>at fair value through<br>profit or loss held for<br>trading | Financial<br>instruments<br>designated as at<br>fair value through<br>profit or loss | TOTAL    |
|  |  |   |   |         |  |  |          |
| At 31 December 2020  | 5,143  | 5,687   | 1,147   | 11,977  | (11,345)   | (18,113)   | (29,458) |
| Purchases  | 638  | 1,291   | 127   | 2,056   |  |  |          |
| Issues   |  |   |   |         |  | (5,691)  | (5,691)  |
| Sales  | (622)  | (1,081)   | (2)   | (1,705) | (242)  |  | (242)    |
| Settlements (1)  | 1,461  | (442)   | (169)   | 850     | 877  | 7,532  | 8,409    |
| Transfers to Level 3   | 1,416  | 23  | 10  | 1,449   | (1,226)  | (3,640)  | (4,866)  |
| Transfers from Level 3   | (1,118)  | (46)  | (31)  | (1,195) | 1,528  | 347  | 1,875    |
| Gains (or losses) recognised in profit or loss with respect to transactions expired or terminated during the period  | 793  | 457   | (11)  | 1,239   | 2,620  | (958)  | 1,662    |
| Gains (or losses) recognised in profit or loss with respect to unexpired instruments at the end of the period Changes in fair value of assets and liabilities recognised | (2,403)  | (18)  |   | (2,421) | (2,467)  | (58)   | (2,525)  |
| directly in equity   |  |   |   | -       |  |  | -        |
| - Items related to exchange rate movements   | 16   | 75  | 4   | 95      | 1  |  | 1        |
| - Changes in fair value of assets and liabilities recognised in equity   |  |   | 46  | 46      |  |  | -        |
| At 31 December 2021  | 5,324  | 5,946   | 1,121   | 12,391  | (10,254)   | (20,581)   | (30,835) |

<sup>(</sup>PFor the assets, includes redemptions of principal, interest payments as well as cash inflows and outflows relating to derivatives. For the liabilities, includes principal redemptions, interest payments as well as cash inflows and outflows relating to derivatives the fair value of which is negative.

Transfers out of Level 3 of derivatives at fair value include mainly the update of the observability tenor of certain yield curves, and of market parameters related to repurchase agreements and credit transactions but also the effect of derivatives becoming only or mainly sensitive to observable inputs due to the shortening of their lifetime.

Transfers into Level 3 of instruments at fair value reflect the effect of the regular update of the observability zones.

Transfers have been reflected as if they had taken place at the beginning of the reporting period.

The Level 3 financial instruments may be hedged by other Level 1 and Level 2 instruments, the gains and losses of which are not shown in this table. Consequently, the gains and losses shown in this table are not representative of the gains and losses arising from management of the net risk on all these instruments.



#### SENSITIVITY OF FAIR VALUE TO REASONABLY POSSIBLE CHANGES IN LEVEL 3 ASSUMPTIONS

The following table summarises those financial assets and financial liabilities classified as Level 3 for which alternative assumptions in one or more of the unobservable inputs would change fair value significantly.

The amounts disclosed are intended to illustrate the range of possible uncertainty inherent to the judgement applied when estimating Level 3 parameters, or when selecting valuation techniques. These amounts reflect valuation uncertainties that prevail at the measurement date, and even though such uncertainties predominantly derive from the portfolio sensitivities that prevailed at that measurement date, they are not predictive or indicative of future movements in fair value, nor do they represent the effect of market stress on the portfolio value.

In estimating sensitivities, BNP Paribas either remeasured the financial instruments using reasonably possible inputs, or applied assumptions based on the valuation adjustment policy.

For the sake of simplicity, the sensitivity on cash instruments that are not relating to securitised instruments was based on a uniform 1% shift in the price. More specific shifts were however calibrated for each class of the Level 3 securitised exposures, based on the possible ranges of the unobservable inputs.

For derivative exposures, the sensitivity measurement is based on the credit valuation adjustment (CVA), the explicit funding valuation adjustment (FVA) and the parameter and model uncertainty adjustments related to Level 3.

Regarding the credit valuation adjustment (CVA) and the explicit funding valuation adjustment (FVA), the uncertainty was calibrated based on prudent valuation adjustments described in the technical standard "Prudent Valuation" published by the European Banking Authority. For other valuation adjustments, two scenarios were considered: a favourable scenario where all or portion of the valuation adjustment is not considered by market participants, and an unfavourable scenario where market participants would require twice the amount of valuation adjustments considered by BNP Paribas for entering into a transaction.

|  | 31 Decem                   | nber 2021                  | 31 Decem                   | nber 2020                  |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
| In millions of euros                           | Potential impact on income | Potential impact on equity | Potential impact on income | Potential impact on equity |
| Debt securities                                | +/-7                       | +/-3                       | +/-5                       | +/-3                       |
| Equities and other equity securities           | +/-48                      | +/-8                       | +/-48                      | +/-8                       |
| Loans and repurchase agreements                | +/-12                      |                            | +/-13                      |                            |
| Derivative financial instruments               | +/-588                     |                            | +/-620                     |                            |
| Interest rate and foreign exchange derivatives | +/-322                     |                            | +/-360                     |                            |
| Credit derivatives                             | +/-35                      |                            | +/-49                      |                            |
| Equity derivatives                             | +/-227                     |                            | +/-199                     |                            |
| Other derivatives                              | +/-4                       |                            | +/-12                      |                            |
| Sensitivity of Level 3 financial instruments   | +/-655                     | +/-11                      | +/-686                     | +/-11                      |



# DEFERRED MARGIN ON FINANCIAL INSTRUMENTS MEASURED USING TECHNIQUES DEVELOPED INTERNALLY AND BASED ON INPUTS PARTLY UNOBSERVABLE IN ACTIVE MARKETS

Deferred margin on financial instruments ("Day One Profit") primarly concerns the scope of financial instruments eligible for Level 3 and to a lesser extent some financial instruments eligible for Level 2 where valuation adjustments for uncertainties regarding parameters or models are not negligible compared to the initial margin.

The Day One Profit is calculated after setting aside valuation adjustments for uncertainties as described previously and released to profit or loss over the expected period for which the inputs will be unobservable. The unamortised amount is included under "Financial instruments at fair value through profit or loss" as a reduction in the fair value of the relevant transactions.

| In millions of euros                           | Deferred margin at<br>31 December 2020 | Deferred margin on<br>transactions during the<br>period | Margin taken to the<br>profit and loss account<br>during the period | Deferred margin at<br>31 December 2021 |
|--|--|---|---|--|
| Interest rate and foreign exchange derivatives | 244                                    | 89  | (129)   | 204                                    |
| Credit derivatives                             | 174                                    | 92  | (102)   | 164                                    |
| Equity derivatives                             | 414                                    | 608   | (621)   | 401                                    |
| Other instruments                              | 11                                     | 26  | (28)  | 9                                      |
| Financial instruments                          | 843                                    | 815   | (880)   | 778                                    |



## 4.e FINANCIAL ASSETS AT AMORTISED COST

## • Detail of loans and advances by nature

|  | 3           | 1 December 2021          |                    | 31 December 2020 |                          |                    |  |
|--|-------------|--------------------------|--------------------|------------------|--------------------------|--------------------|--|
| In millions of euros                       | Gross value | Impairment<br>(note 2.h) | Carrying<br>amount | Gross value      | Impairment<br>(note 2.h) | Carrying<br>amount |  |
| Loans and advances to credit institutions  | 21,844      | (93)                     | 21,751             | 19,082           | (100)                    | 18,982             |  |
| On demand accounts                         | 9,009       | (8)                      | 9,001              | 7,241            | (12)                     | 7,229              |  |
| Loans <sup>(1)</sup>                       | 10,635      | (85)                     | 10,550             | 10,009           | (88)                     | 9,921              |  |
| Repurchase agreements                      | 2,200       |                          | 2,200              | 1,832            |                          | 1,832              |  |
| Loans and advances to customers            | 833,935     | (19,935)                 | 814,000            | 830,979          | (21,446)                 | 809,533            |  |
| On demand accounts                         | 52,488      | (3,157)                  | 49,331             | 37,639           | (3,409)                  | 34,230             |  |
| Loans to customers                         | 740,080     | (15,658)                 | 724,422            | 752,797          | (16,888)                 | 735,909            |  |
| Finance leases                             | 41,026      | (1,120)                  | 39,906             | 39,220           | (1,149)                  | 38,071             |  |
| Repurchase agreements                      | 341         | 341 341                  |                    | 1,323            |                          | 1,323              |  |
| Total loans and advances at amortised cost | 855,779     | (20,028)                 | 835,751            | 850,061          | (21,546)                 | 828,515            |  |

<sup>(1)</sup> Loans and advances to credit institutions include term deposits made with central banks.

## Contractual maturities of finance leases

| In millions of euros                       | 31 December 2021 | 31 December 2020 |
|--|------------------|------------------|
| Gross investment                           | 43,823           | 41,899           |
| Receivable within 1 year                   | 12,276           | 11,602           |
| Receivable after 1 year but within 5 years | 27,399           | 26,306           |
| Receivable beyond 5 years                  | 4,148            | 3,991            |
| Unearned interest income                   | (2,797)          | (2,679)          |
| Net investment before impairment           | 41,026           | 39,220           |
| Receivable within 1 year                   | 11,289           | 10,675           |
| Receivable after 1 year but within 5 years | 25,845           | 24,816           |
| Receivable beyond 5 years                  | 3,892            | 3,729            |
| Impairment provisions                      | (1,120)          | (1,149)          |
| Net investment after impairment            | 39,906           | 38,071           |



## Detail of debt securities by type of issuer

|   | 3           | 1 December 202           | 1                  | 31 December 2020 |                          |                    |  |
|---|-------------|--------------------------|--------------------|------------------|--------------------------|--------------------|--|
| In millions of euros                    | Gross value | Impairment<br>(note 2.h) | Carrying<br>amount | Gross value      | Impairment<br>(note 2.h) | Carrying<br>amount |  |
| Governments                             | 57,221      | (20)                     | 57,201             | 62,044           | (22)                     | 62,022             |  |
| Other public administration             | 17,317      | (2)                      | 17,315             | 24,248           | (2)                      | 24,246             |  |
| Credit institutions                     | 10,593      | (2)                      | 10,591             | 10,461           | (2)                      | 10,459             |  |
| Others                                  | 23,547      | (144)                    | 23,403             | 21,721           | (132)                    | 21,589             |  |
| Total debt securities at amortised cost | 108,678     | (168)                    | 108,510            | 118,474          | (158)                    | 118,316            |  |

## • Detail of financial assets at amortised cost by stage

|   | 3           | 1 December 2021          |                    | 31 December 2020 |                          |                    |  |
|---|-------------|--------------------------|--------------------|------------------|--------------------------|--------------------|--|
| In millions of euros                      | Gross Value | Impairment<br>(note 2.h) | Carrying<br>amount | Gross Value      | Impairment<br>(note 2.h) | Carrying<br>amount |  |
|   |             |                          |                    |                  |                          |                    |  |
| Loans and advances to credit institutions | 21,844      | (93)                     | 21,751             | 19,082           | (100)                    | 18,982             |  |
| Stage 1                                   | 21,516      | (13)                     | 21,503             | 18,517           | (19)                     | 18,498             |  |
| Stage 2                                   | 242         | (2)                      | 240                | 486              | (8)                      | 478                |  |
| Stage 3                                   | 86          | (78)                     | 8                  | 79               | (73)                     | 6                  |  |
| Loans and advances to customers           | 833,935     | (19,935)                 | 814,000            | 830,979          | (21,446)                 | 809,533            |  |
| Stage 1                                   | 701,259     | (1,834)                  | 699,425            | 707,664          | (2,303)                  | 705,361            |  |
| Stage 2                                   | 104,857     | (2,687)                  | 102,170            | 93,244           | (3,101)                  | 90,143             |  |
| Stage 3                                   | 27,819      | (15,414)                 | 12,405             | 30,071           | (16,042)                 | 14,029             |  |
| Debt securities                           | 108,678     | (168)                    | 108,510            | 118,474          | (158)                    | 118,316            |  |
| Stage 1                                   | 108,006     | (20)                     | 107,986            | 117,357          | (21)                     | 117,336            |  |
| Stage 2                                   | 412         | (25)                     | 387                | 847              | (33)                     | 814                |  |
| _Stage 3                                  | 260         | (123)                    | 137                | 270              | (104)                    | 166                |  |
| Total financial assets at amortised cost  | 964,457     | (20,196)                 | 944,261            | 968,535          | (21,704)                 | 946,831            |  |



## 4.f IMPAIRED FINANCIAL ASSETS (STAGE 3)

The following tables present the carrying amounts of impaired financial assets carried at amortised cost and of impaired financing and guarantee commitments, as well as related collateral and other guarantees.

The amounts shown for collateral and other guarantees correspond to the lower of the value of the collateral or other guarantee and the value of the secured assets.

|  | 31 December 2021 |                                     |        |                     |  |  |  |  |
|--|------------------|-------------------------------------|--------|---------------------|--|--|--|--|
|  | Impaired         | Impaired financial assets (Stage 3) |        |                     |  |  |  |  |
| In millions of euros                                   | Gross value      | Impairment                          | Net    | Collateral received |  |  |  |  |
| Loans and advances to credit institutions (note 4.e)   | 86               | (78)                                | 8      | 1                   |  |  |  |  |
| Loans and advances to customers (note 4.e)             | 27,819           | (15,414)                            | 12,405 | 8,068               |  |  |  |  |
| Debt securities at amortised cost (note 4.e)           | 260              | (123)                               | 137    | 25                  |  |  |  |  |
| Total amortised-cost impaired assets (stage 3)         | 28,165           | (15,615)                            | 12,550 | 8,094               |  |  |  |  |
| Financing commitments given                            | 1,088            | (89)                                | 999    | 65                  |  |  |  |  |
| Guarantee commitments given                            | 833              | (265)                               | 568    | 192                 |  |  |  |  |
| Total off-balance sheet impaired commitments (stage 3) | 1,921            | (354)                               | 1,567  | 257                 |  |  |  |  |

|  | 31 December 2020 |                                     |        |                     |  |  |  |  |
|--|------------------|-------------------------------------|--------|---------------------|--|--|--|--|
|  | Impaire          | Impaired financial assets (Stage 3) |        |                     |  |  |  |  |
| In millions of euros                                   | Gross value      | Impairment                          | Net    | Collateral received |  |  |  |  |
| Loans and advances to credit institutions (note 4.e)   | 79               | (73)                                | 6      | 123                 |  |  |  |  |
| Loans and advances to customers (note 4.e)             | 30,071           | (16,042)                            | 14,029 | 8,978               |  |  |  |  |
| Debt securities at amortised cost (note 4.e)           | 270              | (104)                               | 166    | 39                  |  |  |  |  |
| Total amortised-cost impaired assets (stage 3)         | 30,420           | (16,219)                            | 14,201 | 9,140               |  |  |  |  |
| Financing commitments given                            | 1,001            | (83)                                | 918    | 105                 |  |  |  |  |
| Guarantee commitments given                            | 1,364            | (264)                               | 1,100  | 320                 |  |  |  |  |
| Total off-balance sheet impaired commitments (stage 3) | 2,365            | (347)                               | 2,018  | 425                 |  |  |  |  |

The following table presents gross exposures of stage 3 assets change (EU CR2):

| Gross value<br>In millions of euros             | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|---|----------------------|----------------------|
| Impaired exposures (Stage 3) at opening balance | 30,420               | 30,088               |
| Transfer to stage 3                             | 6,432                | 8,623                |
| Transfer to stage 1 or stage 2                  | (2,548               | (2,306)              |
| Assets written off                              | (4,491               | (4,188)              |
| Other changes                                   | (1,648               | (1,797)              |
| Impaired exposures (Stage 3) at closing balance | 28,165               | 30,420               |



## 4.g Financial liabilities at amortised cost due to credit institutions and customers

| In millions of euros                                     | 31 December 2021 | 31 December 2020 |
|--|------------------|------------------|
| Deposits from credit institutions                        | 165,699          | 147,657          |
| On demand accounts                                       | 9,105            | 8,995            |
| Interbank borrowings <sup>(1)</sup>                      | 147,635          | 130,999          |
| Repurchase agreements                                    | 8,959            | 7,663            |
| Deposits from customers                                  | 957,684          | 940,991          |
| On demand deposits                                       | 634,784          | 613,311          |
| Savings accounts   | 158,932          | 156,508          |
| Term accounts and short-term notes Repurchase agreements | 163,429<br>539   | 170,097<br>1,075 |

<sup>(1)</sup> Interbank borrowings from credit institutions include term borrowings from central banks, of which EUR 120.1 billion of TLTRO III at 31 December 2021 (EUR 101.8 billion at 31 December 2020).

#### 4.h DEBT SECURITIES AND SUBORDINATED DEBT

This note covers all issued debt securities and subordinated debt measured at amortised cost and designated as at fair value through profit or loss.

#### Debt securities designated at fair value through profit or loss (note 4.a)

| Issuer / Issue date<br>In millions of euros | Currency | Original<br>amount in<br>foreign<br>currency<br>(millions) | Date of call or<br>interest step-up | Interest<br>rate               | Interest<br>step-up | Conditions<br>precedent for<br>coupon<br>payment (1) | 31 December 2021 | 31 December 2020 |
|---|----------|--|-------------------------------------|--------------------------------|---------------------|--|------------------|------------------|
| Debt securities                             |          |  |                                     |                                |                     |  | 62,334           | 56,882           |
| Subordinated debt                           |          |  |                                     |                                |                     |  | 947              | 851              |
| - Redeemable subordinated debt              |          |  | (2)                                 |                                |                     |  | 41               | 53               |
| - Perpetual subordinated debt               |          |  |                                     |                                |                     |  | 906              | 798              |
| BNP Paribas Fortis Dec. 2007 <sup>(3)</sup> | EUR      | 3,000  | Dec14                               | 3-month<br>Euribor<br>+200 bps |                     | А  | 906              | 798              |

 $<sup>\</sup>ensuremath{^{(1)}}$  Conditions precedent for coupon payment:

A Coupon payments are halted should the issuer have insufficient capital or the underwriters become insolvent or when the dividend declared for Ageas shares falls below a certain threshold.

<sup>&</sup>lt;sup>(2)</sup> After agreement from the banking supervisory authority and at the issuer's initiative, redeemable subordinated debt issues may contain a call provision authorising the Group to redeem the securities prior to maturity by repurchasing them in the stock market, via public tender offers, or in the case of private placements over the counter. Debt issued by BNP Paribas SA or foreign subsidiaries of the Group via placements in the international markets may be subject to early redemption of the capital and early payment of interest due at maturity at the issuer's discretion on or after a date stipulated in the issue particulars (call option), or in the event that changes in the applicable tax rules oblige the BNP Paribas Group issuer to compensate debt-holders for the consequences of such changes. Redemption may be subject to a notice period of between 15 and 60 days, and is in all cases subject to approval by the banking supervisory authorities.

<sup>(3)</sup> Convertible And Subordinated Hybrid Equity-linked Securities (CASHES) issued by BNP Paribas Fortis (previously Fortis Banque) in December 2007.

The CASHES are perpetual securities but may be exchanged for Ageas (previously Fortis SA/NV) shares at the holder's sole discretion at a price of EUR 239.40. However, as of 19 December 2014, the CASHES will be automatically exchanged into Ageas shares if their price is equal to or higher than EUR 359.10 for twenty consecutive trading days. The principal amount will never be redeemed in cash. The rights of the CASHES holders are limited to the Ageas shares held by BNP Paribas Fortis and pledged to them.

Ageas and BNP Paribas Fortis have entered into a Relative Performance Note (RPN) contract, the value of which varies contractually so as to offset the impact on BNP Paribas Fortis of the relative difference between changes in the value of the CASHES and changes in the value of the Ageas shares.

As at 31 December 2021, the liability is eligible to prudential own funds for EUR 205 million.



#### • Debt securities measured at amortised cost

| Issuer / Issue date                              | Currency        | Original<br>amount in<br>foreign<br>currency<br>(millions) | Date of call or interest step-up | Interest<br>rate              | Interest<br>step-up             | Conditions<br>precedent for<br>coupon<br>payment <sup>(1)</sup> | 31 December 2021 | 31 December 2020 |
|--|-----------------|--|----------------------------------|-------------------------------|---------------------------------|---|------------------|------------------|
| In millions of euros                             |                 |  |                                  |                               |                                 |   |                  |                  |
| Debt securities                                  |                 |  |                                  |                               |                                 |   | 149,723          | 148,303          |
| - Debt securities in issue with an initial matur | ity of less tha | an one year  |                                  |                               |                                 |   | 47,293           | 48,332           |
| Negotiable debt securities                       |                 |  |                                  |                               |                                 |   | 47,293           | 48,332           |
| - Debt securities in issue with an initial matur | ity of more th  | nan one year   |                                  |                               |                                 |   | 102,430          | 99,971           |
| Negotiable debt securities                       |                 |  |                                  |                               |                                 |   | 27,256           | 38,720           |
| Bonds  |                 |  |                                  |                               |                                 |   | 75,174           | 61,251           |
|  |                 |  |                                  |                               |                                 |   |                  |                  |
| Subordinated debt                                |                 |  |                                  |                               |                                 |   | 24,720           | 22,474           |
| - Redeemable subordinated debt                   |                 |  | (2)                              |                               |                                 |   | 23,000           | 20,739           |
| - Undated subordinated notes                     |                 |  |                                  |                               |                                 |   | 1,494            | 1,506            |
| BNP Paribas SA Oct. 85                           | EUR             | 305  | -                                | TMO -<br>0.25%                | -                               | В   | 254              | 254              |
| BNP Paribas SA Sept. 86                          | USD             | 500  | -                                | 6 month-<br>Libor<br>+ 0.075% | -                               | С   | 240              | 224              |
| BNP Paribas Cardif Nov. 14                       | EUR             | 1,000  | Nov 25                           | 4.032%                        | 3-month<br>Euribor<br>+ 393 bps | D   | 1,000            | 1,000            |
| Others   |                 |  |                                  |                               |                                 |   | -                | 28               |
| - Participating notes                            |                 |  |                                  |                               |                                 |   | 222              | 222              |
| BNP Paribas SA July 84 (3)                       | EUR             | 337  | -                                | (4)                           | -                               |   | 215              | 215              |
| Others   |                 |  |                                  |                               |                                 |   | 7                | 7                |
| - Expenses and commission, related debt          |                 |  |                                  |                               |                                 |   | 4                | 7                |

<sup>&</sup>lt;sup>(1)</sup> Conditions precedent for coupon payment

B Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting has officially noted that there is no income available for distribution, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume.

C Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting has validated the decision not to pay out a dividend, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume. The bank has the option of resuming payment of interest arrears, even where no dividend is paid out.

D Payment of the interest is mandatory, except for cases of regulatory deficiency, in agreement with the regulator, or of suspension of payments. Interest payments are cumulative and are payable in full, once coupon payments resume, or, if these events occur before, when the issuance is redeemed or when the issuer is liquidated.

<sup>(2)</sup> See reference relating to "Debt securities at fair value through profit or loss".

<sup>(3)</sup> The participating notes issued by BNP Paribas SA may be repurchased as provided for in the law of 3 January 1983. The number of notes in the market is 1,434,092.

<sup>(4)</sup> Depending on net income subject to a minimum of 85% of the TMO rate and a maximum of 130% of the TMO rate.



#### 4.i FINANCIAL INVESTMENTS OF INSURANCE ACTIVITIES

|  | 3  | 1 December 202  | 1       | 31 December 2020   |   |         |  |
|--|--|---|---------|--|---|---------|--|
| In millions of euros   | Assets not<br>representative<br>of unit-linked<br>insurance<br>contracts | Assets<br>representative<br>of unit-linked<br>insurance<br>contracts<br>(financial risk<br>supported by<br>policyholders) | Total   | Assets not<br>representative<br>of unit-linked<br>insurance<br>contracts | Assets<br>representative<br>of unit-linked<br>insurance<br>contracts<br>(financial risk<br>supported by<br>policyholders) | Total   |  |
| Financial instruments designated as at fair value through profit or loss | 50,940   | 87,108  | 138,048 | 45,867   | 73,151  | 119,018 |  |
| Derivative financial instruments   | 1,033  |   | 1,033   | 1,365  |   | 1,365   |  |
| Available-for-sale financial assets                                      | 127,413  |   | 127,413 | 130,594  |   | 130,594 |  |
| Held-to-maturity financial assets  | 981  |   | 981     | 1,443  |   | 1,443   |  |
| Loans and receivables  | 3,145  |   | 3,145   | 3,214  |   | 3,214   |  |
| Equity-method investments  | 349  |   | 349     | 354  |   | 354     |  |
| Investment property  | 2,875  | 4,354   | 7,229   | 2,857  | 3,732   | 6,589   |  |
| Total  | 186,736  | 91,462  | 278,198 | 185,694  | 76,883  | 262,577 |  |
| Reinsurers' share of technical reserves                                  | 2,568  |   | 2,568   | 2,779  |   | 2,779   |  |
| Financial investments of insurance activities                            | 189,304  | 91,462  | 280,766 | 188,473  | 76,883  | 265,356 |  |

Investments in financial instruments of insurance activities are accounted for according to IAS 39 principles.

The fair value of financial assets with contractual cash-flows corresponding only to payments of principal and interest on principal amounts to EUR 108.6 billion as at 31 December 2021. It amounted to EUR 116.4 billion as at 31 December 2020, which represents a variation of - EUR 7.8 billion over the period.

The fair value of other financial assets amounts to EUR 170 billion, and corresponds to all financial instruments that do not meet the previously mentioned criteria, derivatives and financial assets managed on a market value basis. It amounted to EUR 146.5 billion as at 31 December 2020, which represents a variation of + EUR 23.5 billion over the period.

The fair value of investment properties which are not representative of unit-linked insurance contracts accounted for at amortised cost amounts to EUR 4.4 billion as at 31 December 2021, compared with EUR 4.3 billion as at 31 December 2020.



#### • Measurement of the fair value of financial instruments

The criteria for allocating instruments to the levels of the fair value hierarchy, the corresponding valuation methodologies and the principles of transfer between the levels of the hierarchy for insurance investments are similar to those applied for the Group's other financial instruments (note 4.d).

|  | 31 December 2021 |         |         |         | 31 December 2020 |         |         |         |
|--|------------------|---------|---------|---------|------------------|---------|---------|---------|
| In millions of euros   | Level 1          | Level 2 | Level 3 | Total   | Level 1          | Level 2 | Level 3 | Total   |
| Available-for-sale financial assets                                      | 110,750          | 16,196  | 467     | 127,413 | 112,156          | 18,218  | 220     | 130,594 |
| Equity instruments   | 9,767            | 1,338   | 367     | 11,472  | 7,963            | 1,370   | 195     | 9,528   |
| Debt securities  | 100,983          | 14,858  | 100     | 115,941 | 104,193          | 16,848  | 25      | 121,066 |
| Financial instruments designated as at fair value through profit or loss | 86.497           | 43,486  | 8.065   | 138.048 | 90.733           | 21,419  | 6,865   | 119,017 |
| Equity instruments   | 85,749           | 34,660  | 8,037   | 128,446 | 89,691           | 13,036  | 6,804   | 109,531 |
| Debt securities  | 748              | 8,826   | 28      | 9,602   | 1,042            | 8,383   | 61      | 9,486   |
| Derivative financial instruments   | 1                | 909     | 123     | 1,033   | -                | 1,162   | 203     | 1,365   |
| Financial assets measured at fair value                                  | 197,248          | 60,591  | 8,655   | 266,494 | 202,889          | 40,799  | 7,288   | 250,976 |

Level 1: this level comprises equities and liquid bonds, derivative instruments traded on organised markets (futures, options, *etc.*), units of funds and UCITS for which the net asset value is calculated on a daily basis.

Level 2: this level comprises equities, certain government or corporate bonds, other fund units and UCITS and over-the-counter derivatives.

Level 3: this level consists mainly of fund units and shares which are not quoted on active markets, consisting mainly of units in venture capital companies and funds.

## • Table of movements in Level 3 financial instruments

For Level 3 financial instruments, the following movements occurred during the period:

|  | Financial assets                         |   |         |  |  |  |  |
|--|--|---|---------|--|--|--|--|
| In millions of euros   | Available-for-sale financial instruments | Financial instruments as at fair value through profit or loss | Total   |  |  |  |  |
| At 31 December 2020  | 220                                      | 7,068   | 7,288   |  |  |  |  |
| Purchases  | 240                                      | 4,993   | 5,233   |  |  |  |  |
| Sales  | (105)                                    | (3,933)   | (4,038) |  |  |  |  |
| Settlements  | (12)                                     | (336)   | (348)   |  |  |  |  |
| Transfers to Level 3   | 154                                      | 207   | 361     |  |  |  |  |
| Transfers from Level 3   | (27)                                     | (858)   | (885)   |  |  |  |  |
| Gains recognised in profit or loss                                   | 22                                       | 1,034   | 1,056   |  |  |  |  |
| Items related to exchange rate movements                             |  | 13  | 13      |  |  |  |  |
| Changes in fair value of assets and liabilities recognised in equity | (25)                                     |   | (25)    |  |  |  |  |
| At 31 December 2021  | 467                                      | 8,188   | 8,655   |  |  |  |  |



#### • Details of available-for-sale financial assets

|   | 3                      | 1 December 2021        |  | 31 December 2020       |                        |  |  |
|---|------------------------|------------------------|--|------------------------|------------------------|--|--|
| In millions of euros                      | Balance sheet<br>value | of which<br>impairment | of which<br>changes in<br>value<br>recognised<br>directly in<br>equity | Balance sheet<br>value | of which<br>impairment | of which<br>changes in<br>value<br>recognised<br>directly in<br>equity |  |
| Debt securities                           | 115.941                |                        | 9.408  | 121,066                |                        | 14,934   |  |
| Equity instruments                        | 11,472                 | (664)                  | 3,257  | 9,528                  | (697)                  | 2,117  |  |
| Total available-for-sale financial assets | 127,413                | (664)                  | 12,665   | 130,594                | (697)                  | 17,051   |  |

#### • Fair value of financial instruments carried at amortised cost

|                                   | 31 December 2021 |         |         |       | 31 December 2020 |         |         |         |       |                |
|-----------------------------------|------------------|---------|---------|-------|------------------|---------|---------|---------|-------|----------------|
| In millions of euros              | Level 1          | Level 2 | Level 3 | Total | Carrying value   | Level 1 | Level 2 | Level 3 | Total | Carrying value |
| Held-to-maturity financial assets | 1,150            |         |         | 1,150 | 981              | 1,686   |         |         | 1,686 | 1,443          |
| Loans and receivables             | -                | 3,152   | 3       | 3,155 | 3,145            | 65      | 3,183   | -       | 3,248 | 3,214          |



#### 4.j TECHNICAL RESERVES AND OTHER INSURANCE LIABILITIES

| In millions of euros   | 31 December 2021 | 31 December 2020 |
|--|------------------|------------------|
| Technical reserves - Non-Life insurance contracts  | 4,212            | 4,668            |
| Technical reserves - Life insurance contracts  | 168,910          | 155,129          |
| - Insurance contracts  | 87,325           | 85,961           |
| - Unit-linked contracts  | 81,585           | 69,168           |
| Technical liabilities - investment contracts   | 50,723           | 48,528           |
| - Investments contracts with discretionary participation feature                           | 41,850           | 40,916           |
| - Investment contracts without discretionary participation feature - Unit-linked contracts | 8,873            | 7,612            |
| Policyholders' surplus reserve - liability   | 27,011           | 27,860           |
| Total technical reserves and liabilities related to insurance and investment contracts     | 250,856          | 236,185          |
| Debts arising out of insurance and reinsurance operations                                  | 2,890            | 2,948            |
| Derivative financial instruments   | 1,049            | 1,608            |
| Total technical reserves and other insurance liabilities                                   | 254,795          | 240,741          |

The policyholders' surplus reserve arises from the application of shadow accounting. It represents the interest of policyholders within French and Italian life insurance subsidiaries in unrealised gains and losses and impairment losses on assets where the benefit paid under the policy is linked to the return on those assets. It is obtained from stochastic calculations modelling the unrealised gains and losses attributable to policyholders based on economic scenarios and assumptions as regards rates paid to customers and new business inflows. For France, this resulted in an interest of 92% in 2021, unchanged from 2020.

The Liability Adequacy Test required by IFRS 4 and performed by contract portfolio consists of comparing reserves (net of deferred acquisition costs) with an evaluation of future discounted cash flows.

As at 31 December 2021, this test led to additional provisions on the Asian life insurance entities for a total amount of EUR 4 million (EUR 18 million for the year ended 31 December 2020).

The change in technical reserves and liabilities related to insurance contracts breaks down as follows:

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|--|----------------------|----------------------|
| Liabilities related to insurance contracts at start of period  | 236,185              | 232,309              |
| Additions to insurance contract technical reserves and deposits taken on financial contracts related to life insurance | 24,687               | 21,309               |
| Claims and benefits paid   | (18,721)             | (17,708)             |
| Effect of changes in value of admissible investments related to unit-linked contracts                                  | 8,242                | 708                  |
| Effect of movements in exchange rates  | 811                  | (527)                |
| Effect of changes in the scope of consolidation  | (348)                | 94                   |
| Liabilities related to insurance contracts at end of period  | 250,856              | 236,185              |

See note 4.i for details of reinsurers' share of technical reserves.



## 4.k CURRENT AND DEFERRED TAXES

| In millions of euros                 | 31 December 2021 | 31 December 2020 |
|--------------------------------------|------------------|------------------|
| Current taxes                        | 1.0/2            | 2.01/            |
|                                      | 1,862            | 2,016            |
| Deferred taxes                       | 4,004            | 4,543            |
| Current and deferred tax assets      | 5,866            | 6,559            |
| Current taxes                        | 1,787            | 1,671            |
| Deferred taxes                       | 1,316            | 1,330            |
| Current and deferred tax liabilities | 3,103            | 3,001            |

Change in deferred tax by nature over the period:

| In millions of euros                            | 31 December<br>2020 | Changes<br>recognised in<br>profit or loss | Changes<br>recognised in<br>equity that may be<br>reclassified to<br>profit or loss | Changes recognised in equity that will not be reclassified to profit or loss | Effects of<br>exchange rates,<br>consolidation<br>scope and other<br>movements | 31 December<br>2021 |
|---|---------------------|--|---|--|--|---------------------|
| Financial instruments                           | (1,061)             | (233)                                      | 498   | (32)   | (29)   | (857)               |
| Provisions for employee benefit obligations     | 872                 | 44   | -   | (96)   | (82)   | 738                 |
| Unrealised finance lease reserve                | (556)               | (14)                                       | -   | -  | 89   | (481)               |
| Credit risk impairment                          | 3,145               | (319)                                      | -   | -  | (121)  | 2,705               |
| Tax loss carryforwards                          | 1,046               | (274)                                      | -   | -  | 2  | 774                 |
| Other items                                     | (233)               | 36   | -   | -  | 6  | (191)               |
| Net deferred taxes                              | 3,213               | (760)                                      | 498   | (128)  | (135)  | 2,688               |
| Deferred tax assets<br>Deferred tax liabilities | 4,543<br>(1,330)    | -  | -   | -  | -  | 4,004<br>(1,316)    |

In order to determine the amount of the tax loss carryforwards recognised as assets, the Group conducts every year a specific review for each relevant entity based on the applicable tax regime, notably incorporating any time limit rules, and a realistic projection of their future revenue and charges in line with their business plan.

Deferred tax assets recognised on tax loss carryforwards are mainly related to BNP Paribas Fortis for EUR 452 million as at 31 December 2021, with a 4-year expected recovery period (unlimited carryforward period).

Unrecognised deferred tax assets totalled EUR 1,408 million at 31 December 2021 compared with EUR 1,117 million at 31 December 2020.



## 4.1 ACCRUED INCOME/EXPENSE AND OTHER ASSETS/LIABILITIES

| In millions of euros                          | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Guarantee deposits and bank guarantees paid   | 136,142          | 103,199          |
| Collection accounts                           | 242              | 677              |
| Accrued income and prepaid expenses           | 4,617            | 3,985            |
| Other debtors and miscellaneous assets        | 38,122           | 33,043           |
| Total accrued income and other assets         | 179,123          | 140,904          |
| Guarantee deposits received                   | 101,923          | 61,454           |
| Collection accounts                           | 2,870            | 3,243            |
| Accrued expense and deferred income           | 7,739            | 6,701            |
| Lease liabilities                             | 3,248            | 3,595            |
| Other creditors and miscellaneous liabilities | 29,619           | 32,853           |
| Total accrued expense and other liabilities   | 145,399          | 107,846          |



## 4.m EQUITY-METHOD INVESTMENTS

Cumulated financial information of associates and joint ventures is presented in the following table:

|                              | Year to 31 Dec. 2021   |  |   | 31 December<br>2021       | Y                      | 31 December<br>2020  |   |                           |
|------------------------------|------------------------|--|---|---------------------------|------------------------|--|---|---------------------------|
| In millions of euros         | Share of net<br>income | Share of<br>changes in<br>assets and<br>liabilities<br>recognised<br>directly in<br>equity | Share of net income and changes in assets and liabilities recognised directly in equity | Equity-method investments | Share of net<br>income | Share of<br>changes in<br>assets and<br>liabilities<br>recognised<br>directly in<br>equity | Share of net income and changes in assets and liabilities recognised directly in equity | Equity-method investments |
| Joint ventures               | 5                      | 128  | 133   | 1,022                     | 33                     | (35)   | (2)   | 832                       |
| Associates (1)               | 489                    | 184  | 673   | 5,506                     | 390                    | (93)   | 297   | 5,564                     |
| Total equity-method entities | 494                    | 312  | 806   | 6,528                     | 423                    | (128)  | 295   | 6,396                     |

 $<sup>^{(1)}</sup>$  Including controlled but nonmaterial entities consolidated under the equity method.

Financing and guarantee commitments given by the Group to joint ventures are listed in the note 7.j Other related parties.

The carrying amount of the Group's investment in the main joint ventures and associates is presented in the following table:

| In millions of euros            | Country of registration | Activity            | Interest (%) | 31 December 2021 | 31 December 2020 |
|---------------------------------|-------------------------|---------------------|--------------|------------------|------------------|
| Joint ventures                  |                         |                     |              |                  |                  |
| Bpost banque                    | Belgium                 | Retail banking      | 50%          | 111              | 114              |
| Union de Creditos Inmobiliarios | Spain                   | Retail mortgage     | 50%          | 203              | 196              |
| BoB Cardif Life Insurance       | China                   | Life Insurance      | 50%          | 231              | 186              |
| BNPP Cardif TCB Life Insurance  | Taiwan                  | Life Insurance      | 49%          | 214              | 208              |
| Associates                      |                         |                     |              |                  |                  |
| AG Insurance                    | Belgium                 | Insurance           | 25%          | 1,704            | 1,685            |
| Bank of Nanjing                 | China                   | hina Retail banking |              | 2,306            | 1,795            |
| Allfunds Group Plc              | United Kingdom          | Financial Services  | 14%          | 370              | 580              |



# 4.n Property, plant, equipment and intangible assets used in operations, investment property

|  | ;                                  | 31 December 2021                                      |                                 | 31 December 2020                   |  |                                   |  |
|--|------------------------------------|---|---------------------------------|------------------------------------|--|-----------------------------------|--|
| In millions of euros   | Gross value                        | Accumulated depreciation, amortisation and impairment | Carrying<br>amount              | Gross value                        | Accumulated<br>depreciation,<br>amortisation<br>and impairment | Carrying<br>amount                |  |
| Investment property  | 869                                | (294)   | 575                             | 926                                | (322)  | 604                               |  |
| Land and buildings Equipment, furniture and fixtures Plant and equipment leased as lessor under operating leases Other property, plant and equipment | 12,023<br>7,172<br>33,890<br>1,932 | (4,817)<br>(5,312)<br>(9,285)<br>(1,095)              | 7,206<br>1,860<br>24,605<br>837 | 13,180<br>7,262<br>30,435<br>2,387 | (5,626)<br>(5,333)<br>(8,204)<br>(1,206)                       | 7,554<br>1,929<br>22,231<br>1,181 |  |
| Property, plant and equipment  | 55,017                             | (20,509)  | 34,508                          | 53,264                             | (20,369)   | 32,895                            |  |
| Of which right of use  | 6,117                              | (3,314)   | 2,803                           | 6,871                              | (3,728)  | 3,143                             |  |
| Property, plant and equipment and investment property  | 55,886                             | (20,803)  | 35,083                          | 54,190                             | (20,691)   | 33,499                            |  |
| Purchased software Internally developed software Other intangible assets   | 3,303<br>5,995<br>2,157            | (2,651)<br>(4,657)<br>(488)                           | 652<br>1,338<br>1,669           | 3,880<br>5,435<br>2,307            | (3,080)<br>(4,095)<br>(548)                                    | 800<br>1,340<br>1,759             |  |
| Intangible assets  | 11,455                             | (7,796)   | 3,659                           | 11,622                             | (7,723)  | 3,899                             |  |

## • Investment property

Land and buildings leased by the Group as lessor under operating leases are recorded in "Investment property".

The estimated fair value of investment property accounted for at amortised cost at 31 December 2021 is EUR 736 million, compared with EUR 743 million at 31 December 2020.

## • Operating leases

Operating leases and investment property transactions are in certain cases subject to agreements providing for the following minimum future payments:

| In millions of euros  | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Future minimum lease payments receivable under non-cancellable leases | 7,757            | 7,366            |
| Payments receivable within 1 year                                     | 3,364            | 3,167            |
| Payments receivable after 1 year but within 5 years                   | 4,341            | 4,139            |
| Payments receivable beyond 5 years                                    | 52               | 60               |

Future minimum lease payments receivable under non-cancellable leases are payments that the lessee is required to make during the lease term.



## • Intangible assets

Other intangible assets include leasehold rights, goodwill and trademarks acquired by the Group.

## • Amortisation and provision

Net depreciation and amortisation expense for the year ended 31 December 2021 was EUR 2,336 million, compared with EUR 2,256 million for the year ended 31 December 2020.

The net increase in impairment on property, plant, equipment and intangible assets taken to the profit and loss account for the year ended 31 December 2021 amounted to EUR 8 million, compared with EUR 6 million for the year ended 31 December 2020.



# 4.0 GOODWILL

| In millions of euros                                   | 31 December 2021 | 31 December 2020 |
|--|------------------|------------------|
| Carrying amount at start of period                     | 7,493            | 7,817            |
| Acquisitions   | 47               | 5                |
| Divestments  | (90)             | -                |
| Impairment recognised during the period                | (26)             |                  |
| Transfer to assets held for sale (note 7.d)            | (2,533)          |                  |
| Exchange rate adjustments                              | 230              | (329)            |
| Carrying amount at end of period                       | 5,121            | 7,493            |
|  |                  |                  |
| Gross value  | 8,350            | 11,247           |
| Accumulated impairment recognised at the end of period | (3,229)          | (3,754)          |

# Goodwill by cash-generating unit is as follows:

|   | Carrying            | amount              | Recognised impairment   |                         | Acquisitions        |                     |
|---|---------------------|---------------------|-------------------------|-------------------------|---------------------|---------------------|
| In millions of euros  | 31 December<br>2021 | 31 December<br>2020 | Year to 31 Dec.<br>2021 | Year to 31 Dec.<br>2020 | 31 December<br>2021 | 31 December<br>2020 |
| Retail Banking & Services   | 3,908               | 6,311               | (26)                    |                         | 47                  | 5                   |
| Domestic Markets  | 1,437               | 1,424               | (26)                    |                         | 32                  | 5                   |
| Arval   | 523                 | 510                 |                         |                         | 1                   | 5                   |
| Leasing Solutions   | 150                 | 149                 |                         |                         |                     |                     |
| New Digital Businesses  | 159                 | 159                 |                         |                         |                     |                     |
| Personal Investors  | 568                 | 600                 | (26)                    |                         |                     |                     |
| Others  | 37                  | 6                   |                         |                         | 31                  |                     |
| International Financial Services                                      | 2,471               | 4,887               |                         |                         | 15                  |                     |
| Asset Management  | 186                 | 181                 |                         |                         |                     |                     |
| Insurance   | 296                 | 352                 |                         |                         |                     |                     |
| BancWest  |                     | 2,362               |                         |                         |                     |                     |
| Personal Finance  | 1,236               | 1,238               |                         |                         |                     |                     |
| Real Estate   | 406                 | 403                 |                         |                         |                     |                     |
| Wealth Management   | 316                 | 314                 |                         |                         | 15                  |                     |
| Other   | 31                  | 37                  |                         |                         |                     |                     |
| Corporate & Institutional Banking                                     | 1,210               | 1,179               |                         |                         |                     |                     |
| Corporate Banking   | 276                 | 273                 |                         |                         |                     |                     |
| Global Markets  | 478                 | 460                 |                         |                         |                     |                     |
| Securities Services   | 456                 | 446                 |                         |                         |                     |                     |
| Other Activities  | 3                   | 3                   |                         |                         |                     |                     |
| Total goodwill  | 5,121               | 7,493               | (26)                    |                         | 47                  | 5                   |
| Negative goodwill   |                     |                     | 117                     | 5                       |                     |                     |
| Change in value of goodwill recognised in the profit and loss account |                     |                     | 91                      | 5                       |                     |                     |



The Group carried out a detailed analysis of goodwill to identify whether impairments were necessary in connection with the health crisis.

This analysis is based in particular on the assumptions of economic scenarios (see note 2.h).

The cash-generating units to which goodwill is allocated are:

**Arval**: Specialist in vehicle long-term leasing and mobility, Arval offers corporates (from multinational companies to small and medium companies), employees and individuals tailored solutions that optimise their mobility.

**Leasing Solutions**: BNP Paribas Leasing Solutions uses a multi-channel partnership approach (sales *via* referrals, partnerships, direct sales and banking networks) to offer corporate and small business clients an array of leasing and rental solutions, ranging from equipment financing to fleet outsourcing.

**New digital businesses:** they include in particular the account management service "Nickel", open to all, without any conditions regarding income, deposits or personal wealth, and without any overdraft or credit facility. This service, which operates in real time using the latest technology, is available through over 7,112 points of sale.

**Personal Investors**: BNP Paribas Personal Investors is a digital specialist of banking and investment services. Mainly based in Germany, India and Spain, it provides a wide range of banking, savings and long and short-term investment services to individual clients via the internet, and also on the phone and face-to-face. In addition to its activities destined to private clients, Personal Investors offers its services and IT platform to independent financial consultants, asset managers and FinTechs.

**Asset Management**: BNP Paribas Asset Management is the dedicated asset management business line of the BNP Paribas Group and offers services to individual investors (through internal distributors – BNP Paribas private and retail banking – and external distributors), to corporates and to institutional investors (insurance companies, retirement funds, official institutions, consultants). Its aim is to offer an added value based on a broad range of expertise throughout its active management of equities and bonds, its activity of private debt and real assets management and its multi-asset, quantitative and solutions division.

**Insurance**: BNP Paribas Cardif, a world leader in personal insurance, has designed, developed and marketed savings and protection products and services to protect individuals, their projects and their assets.

BNP Paribas Cardif also offer products in damage insurance, health insurance, budget insurance, revenue and means of payment insurance, unexpected event protection (unemployment, accident, death, theft or breakage) or the protection of private digital data to meet the evolution of customers' needs.

**BancWest**: In the United States, the Retail Banking business is conducted through Bank of the West, which markets a very broad range of retail banking products and services to individuals, small businesses and corporate clients, through branches and offices in 24 States, mainly in western and mid-western America. It also has strong positions across the USA in several specialised lending activities, such as marine, recreational vehicles and agribusiness, and develops its commercial set up particularly in Corporate Banking, Wealth Management, and Small and Medium Enterprise businesses.

On 18 December 2021, the Group concluded an agreement with BMO Financial Group for the sale of its retail and commercial banking activities in the United States operated by BancWest for a total price of USD 16.3 billion to be paid in cash at the time of the transaction.

The total price consideration represents 1.7 times the value of BancWest's tangible net assets confirming the absence of any impairment trigger.

Since the loss of control within one year is highly probable, the Group applies the provisions of IFRS 5 on groups of assets and liabilities held for sale, leading to the reclassification of the goodwill into "Assets held for sale" (see note 7.d).



**Personal Finance**: BNP Paribas Personal Finance is the Group's consumer credit specialist. Through its brands and partnerships such as Cetelem, Cofinoga, Findomestic, AlphaCredit, Opel Vauxhall or SevenDay Finans AB, Personal Finance provides a full range of consumer loans at point of sale (retail stores and car dealerships) or through its customer relation centres and websites and mobile applications. The business line, in some countries outside the domestic markets, is integrated into the BNP Paribas group's retail banking.

**Real Estate**: BNP Paribas Real Estate serves the needs of its clients, whether institutional investors, corporates, public entities or individuals, at all stages of the life cycle of their property (from the conception of a construction project to its daily management).

**Wealth Management**: Wealth Management encompasses the private banking activities of BNP Paribas and serves a clientele of wealthy individuals, shareholder families and entrepreneurs seeking a one-stop shop for all their wealth management and financial needs.

**Corporate Banking:** Corporate Banking combines financing solutions to corporates, all transaction banking products, corporate finance advisory services in mergers and acquisitions and primary equity activities.

**Global Markets**: Global Markets provides investment, hedging, financing and research services across asset classes, to corporate and institutional clients – as well as private and retail banking networks. The sustainable, long-term business model of Global Markets connects clients to capital markets throughout EMEA (Europe, Middle East & Africa), Asia Pacific and the Americas, with innovative solutions and digital platforms. Global Markets includes activities of Fixed Income, Currencies & Commodities and Equity & Prime Services.

**Securities Services**: BNP Paribas Securities Services is one of the major global players in securities services and provides integrated solutions for all actors involved in the investment cycle, sell side, buy side and issuers.

Goodwill impairment tests are based on three different methods: observation of transactions related to comparable businesses, share price data for listed companies with comparable businesses, and discounted future cash flows (DCF).

If one of the two comparables-based methods indicates the need for impairment, the DCF method is used to validate the results and determine the amount of impairment required.

The DCF method is based on a number of assumptions in terms of future revenues, expenses and cost of risk (cash flows) based on medium-term business plans over a period of five years. Cash flow projections beyond the 5-year forecast period are based on a growth rate to perpetuity and are normalised when the short-term environment does not reflect the normal conditions of the economic cycle.

The key parameters which are sensitive to the assumptions made are the cost of capital, the cost/income ratio, the cost of risk and the growth rate to perpetuity.

Cost of capital is determined on the basis of a risk-free rate, an observed market risk premium weighted by a risk factor based on comparables specific to each cash-generating unit. The values of these parameters are obtained from external information sources.

Allocated capital is determined for each cash-generating unit based on the "Common Equity Tier One" regulatory requirements for the legal entity to which the cash-generating unit belongs, with a minimum of 7%.



The growth rate to perpetuity used is 2% for mature economies in Europe. For CGUs implemented in countries with high levels of inflation, a specific add-on is taken into account (calculated according to inflation rates disclosed by external sources).

The following table shows the sensitivity of the valuation of the Personal Finance cash generating unit to changes in the value of parameters used in the DCF calculation: the cost of capital, the cost/income ratio in terminal value, the cost of risk in terminal value and the growth rate to perpetuity.

• Sensitivity of the main goodwill valuations to a 10-basis point change in the cost of capital, a 1% change in the cost/income ratio in terminal value, a 5 % change of the cost of risk in terminal value and a 50-basis point change in the growth rate to perpetuity

| In millions of euros   | Personal Finance               |
|--|--------------------------------|
| Cost of capital Adverse change (+10 basis points) Positive change (- 10 basis points)          | <b>10.0%</b> (216) 221         |
| Cost/income ratio Adverse change (+ 1 %) Positive change (-1 %)                                | <b>46.6%</b><br>(458)<br>458   |
| Cost of risk Adverse change (+ 5 %) Positive change (- 5 %)                                    | <b>(1,720)</b><br>(530)<br>530 |
| Growth rate to perpetuity Adverse change (-50 basis points) Positive change (+50 basis points) | 2.1%<br>(426)<br>484           |

Concerning the homogeneous Personal Finance set, there would be no need to depreciate even by using, for the impairment test, the four most unfavourable variations in the table.



# 4.p Provisions for contingencies and charges

# • Provisions for contingencies and charges by type

| In millions of euros   | 31 December 2020 | Net additions<br>to provisions | Provisions used | Changes in value<br>recognised<br>directly in equity | Effect of<br>movements in<br>exchange rates<br>and other<br>movements | 31 December 2021 |
|--|------------------|--------------------------------|-----------------|--|---|------------------|
| Provisions for employee benefits   | 6,604            | 1,226                          | (1,003)         | (255)  | (40)  | 6,532            |
| of which post-employment benefits (note 6.b)   | 4,045            | 195                            | (230)           | (249)  | (34)  | 3,727            |
| of which post-employment healthcare benefits (note 6.b)  | 148              | 3                              | (4)             | (6)  | (26)  | 115              |
| of which provision for other long-term benefits (note 6.c) of which provision for voluntary departure, early | 1,220            | 384                            | (255)           |  | 15  | 1,364            |
| retirement plans, and headcount adaptation plan <i>(note 6.d)</i>  | 468              | 47                             | (159)           |  | (1)   | 355              |
| of which provision for share-based payments (note 6.e)   | 723              | 597                            | (356)           |  | 6   | 970              |
| Provisions for home savings accounts and plans   | 122              | (29)                           |                 |  |   | 93               |
| Provisions for credit commitments (note 2.h)   | 1,347            | 173                            | (53)            |  | (42)  | 1,425            |
| Provisions for litigations   | 519              | 558                            | (112)           |  | 27  | 992              |
| Other provisions for contingencies and charges   | 956              | 344                            | (138)           |  | (17)  | 1,145            |
| Total provisions for contingencies and charges   | 9,548            | 2,272                          | (1,306)         | (255)  | (72)  | 10,187           |

# • Provisions and discount for home savings accounts and plans

| In millions of euros   | 31 December 2021 | 31 december 2020 |
|--|------------------|------------------|
| Deposits collected under home savings accounts and plans               | 17,378           | 18,203           |
| of which deposits collected under home savings plans                   | 15,239           | 16,030           |
| Aged more than 10 years  | 5,652            | 5,333            |
| Aged between 4 and 10 years  | 8,108            | 8,420            |
| Aged less than 4 years   | 1,479            | 2,277            |
| Outstanding loans granted under home savings accounts and plans        | 23               | 23               |
| of which loans granted under home savings plans                        | 4                | 4                |
| Provisions and discount recognised for home savings accounts and plans | 93               | 122              |
| provisions recognised for home savings plans                           | 93               | 122              |
| provisions recognised for home savings accounts                        | -                | -                |
| discount recognised for home savings accounts and plans                | -                | -                |



## 4.q OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following tables present the amounts of financial assets and liabilities before and after offsetting. This information, required by IFRS 7, aims to enable the comparability with the accounting treatment applicable in accordance with generally accepted accounting principles in the United States (US GAAP), which are less restrictive than IAS 32 as regards offsetting.

"Amounts set off on the balance sheet" have been determined according to IAS 32. Thus, a financial asset and a financial liability are offset and the net amount presented on the balance sheet when, and only when, the Group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Amounts set off derive mainly from repurchase agreements and derivative instruments traded with clearing houses.

The "impacts of master netting agreements and similar agreements" are relative to outstanding amounts of transactions within an enforceable agreement, which do not meet the offsetting criteria defined by IAS 32. This is the case of transactions for which offsetting can only be performed in case of default, insolvency or bankruptcy of one of the contracting parties.

"Financial instruments given or received as collateral" include guarantee deposits and securities collateral recognised at fair value. These guarantees can only be exercised in case of default, insolvency or bankruptcy of one of the contracting parties.

Regarding master netting agreements, the guarantee deposits received or given in compensation for the positive or negative fair values of financial instruments are recognised in the balance sheet in accrued income or expenses and other assets or liabilities.



| In millions of euros,<br>at 31 December 2021<br>Assets                             | Gross<br>amounts of<br>financial<br>assets | Gross<br>amounts set<br>off on the<br>balance sheet | Net amounts<br>presented on the<br>balance sheet | Impact of<br>Master Netting<br>Agreements<br>(MNA) and<br>similar<br>agreements | Financial<br>instruments<br>received as<br>collateral | Net amounts |
|--|--|---|--|---|---|-------------|
| Financial instruments at fair value through profit or loss                         |  |   |  |   |   |             |
| Securities   | 191,507                                    |   | 191,507  |   |   | 191,507     |
| Loans and repurchase agreements  | 398,413                                    | (148,605)   | 249,808  | (34,906)  | (194,920)   | 19,982      |
| Derivative financial instruments (including derivatives used for hedging purposes) | 711,002                                    | (461,899)   | 249,103  | (159,997)   | (32,435)  | 56,671      |
| Financial assets at amortised cost   | 944,261                                    |   | 944,261  | (355)   | (1,983)   | 941,923     |
| of which repurchase agreements   | 2,541                                      |   | 2,541  | (355)   | (1,983)   | 203         |
| Accrued income and other assets  | 179,123                                    |   | 179,123  |   | (31,945)  | 147,178     |
| of which guarantee deposits paid   | 136,142                                    |   | 136,142  |   | (31,945)  | 104,197     |
| Other assets not subject to offsetting   | 820,642                                    |   | 820,642  |   |   | 820,642     |
| TOTAL ASSETS   | 3,244,948                                  | (610,504)   | 2,634,444  | (195,258)   | (261,283)   | 2,177,903   |

| In millions of euros,<br>at 31 December 2021                                       | Gross<br>amounts of<br>financial<br>liabilities | Gross<br>amounts set<br>off on the<br>balance sheet | Net amounts<br>presented on the<br>balance sheet | Impact of<br>Master Netting<br>Agreements<br>(MNA) and<br>similar<br>agreements | Financial<br>instruments<br>given as<br>collateral | Net amounts |
|--|---|---|--|---|--|-------------|
| Liabilities  |   |   |  |   |  |             |
| Financial instruments at fair value through profit or loss                         |   |   |  |   |  |             |
| Securities   | 112,338   |   | 112,338  |   |  | 112,338     |
| Deposits and repurchase agreements   | 442,061   | (148,605)   | 293,456  | (34,156)  | (241,481)  | 17,819      |
| Issued debt securities   | 70,383  |   | 70,383   |   |  | 70,383      |
| Derivative financial instruments (including derivatives used for hedging purposes) | 709,373   | (461,899)   | 247,474  | (159,997)   | (34,076)   | 53,401      |
| Financial liabilities at amortised cost  | 1,123,383                                       |   | 1,123,383  | (1,105)   | (7,816)  | 1,114,462   |
| of which repurchase agreements   | 9,498   |   | 9,498  | (1,105)   | (7,816)  | 577         |
| Accrued expense and other liabilities  | 145,399   |   | 145,399  |   | (30,655)   | 114,744     |
| of which guarantee deposits received   | 101,923   |   | 101,923  |   | (30,655)   | 71,268      |
| Other liabilities not subject to offsetting  | 519,504   |   | 519,504  |   |  | 519,504     |
| TOTAL LIABILITIES  | 3,122,441                                       | (610,504)   | 2,511,937  | (195,258)   | (314,028)  | 2,002,651   |



| In millions of euros,<br>at 31 December 2020                                       | Gross<br>amounts of<br>financial<br>assets | Gross<br>amounts set<br>off on the<br>balance sheet | Net amounts<br>presented on the<br>balance sheet | Impact of<br>Master Netting<br>Agreements<br>(MNA) and<br>similar<br>agreements | Financial<br>instruments<br>received as<br>collateral | Net amounts |
|--|--|---|--|---|---|-------------|
| Assets   |  |   |  |   |   |             |
| Financial instruments at fair value through profit or loss                         |  |   |  |   |   |             |
| Securities   | 167,927                                    |   | 167,927  |   |   | 167,927     |
| Loans and repurchase agreements  | 369,927                                    | (125,049)   | 244,878  | (42,976)  | (190,936)   | 10,966      |
| Derivative financial instruments (including derivatives used for hedging purposes) | 688,709                                    | (396,329)   | 292,380  | (196,222)   | (40,626)  | 55,532      |
| Financial assets at amortised cost   | 946,831                                    |   | 946,831  | (554)   | (2,460)   | 943,817     |
| of which repurchase agreements   | 3,155                                      |   | 3,155  | (554)   | (2,460)   | 141         |
| Accrued income and other assets  | 140,904                                    |   | 140,904  |   | (51,135)  | 89,769      |
| of which guarantee deposits paid   | 103,199                                    |   | 103,199  |   | (51,135)  | 52,064      |
| Other assets not subject to offsetting   | 695,571                                    |   | 695,571  |   |   | 695,571     |
| TOTAL ASSETS   | 3,009,869                                  | (521,378)   | 2,488,491  | (239,752)   | (285,157)   | 1,963,582   |

| In millions of euros,<br>at 31 December 2020                                       | Gross<br>amounts of<br>financial<br>liabilities | Gross<br>amounts set<br>off on the<br>balance sheet | Net amounts<br>presented on the<br>balance sheet | Impact of<br>Master Netting<br>Agreements<br>(MNA) and<br>similar<br>agreements | Financial<br>instruments<br>given as<br>collateral | Net amounts |
|--|---|---|--|---|--|-------------|
| Liabilities  |   |   |  |   |  |             |
| Financial instruments at fair value through profit or loss                         |   |   |  |   |  |             |
| Securities   | 94,263  |   | 94,263   |   |  | 94,263      |
| Deposits and repurchase agreements   | 413,644   | (125,049)   | 288,595  | (42,250)  | (231,061)  | 15,284      |
| Repurchase agreements  |   |   |  |   |  |             |
| Issued debt securities   | 64,048  |   | 64,048   |   |  | 64,048      |
| Derivative financial instruments (including derivatives used for hedging purposes) | 692,258   | (396,329)   | 295,929  | (196,222)   | (53,721)   | 45,986      |
| Financial liabilities at amortised cost  | 1,088,648                                       |   | 1,088,648  | (1,280)   | (6,996)  | 1,080,372   |
| of which repurchase agreements   | 8,738   |   | 8,738  | (1,280)   | (6,996)  | 462         |
| Accrued expense and other liabilities  | 107,846   |   | 107,846  |   | (36,263)   | 71,583      |
| of which guarantee deposits received   | 61,454  |   | 61,454   |   | (36,263)   | 25,191      |
| Other liabilities not subject to offsetting  | 431,813   |   | 431,813  |   |  | 431,813     |
| TOTAL LIABILITIES  | 2,892,520                                       | (521,378)   | 2,371,142  | (239,752)   | (328,041)  | 1,803,349   |



#### 4.r Transfers of Financial Assets

Financial assets that have been transferred but not derecognised by the Group are mainly composed of securities sold temporarily under repurchase agreements or securities lending transactions, as well as securitised assets. The liabilities associated to securities temporarily sold under repurchase agreements consist of debts recognised under the "repurchase agreements" heading. The liabilities associated to securitised assets consist of the securitisation notes purchased by third parties.

#### • Securities lending, repurchase agreements and other transactions:

|   | 31 Decem                              | ber 2021                                  | 31 Decem                              | nber 2020                                 |
|---|---------------------------------------|---|---------------------------------------|---|
| In millions of euros, at  | Carrying amount of transferred assets | Carrying amount of associated liabilities | Carrying amount of transferred assets | Carrying amount of associated liabilities |
| Securities lending operations   |                                       |   |                                       |   |
| Financial instruments at fair value through profit or loss Financial assets at amortised cost | 7,382<br>1,613                        |   | 5,890<br>2,517                        |   |
| Financial assets at fair value through equity  Repurchase agreements                          | 317                                   |   | 434                                   |   |
| Financial instruments at fair value through profit or loss                                    | 28,413                                | 28,413                                    | 39,105                                | 39,104                                    |
| Financial assets at amortised cost  | 6,437                                 | 6,437                                     | 5,500                                 | 5,167                                     |
| Financial assets at fair value through equity   | 1,524                                 | 1,524                                     | 1,117                                 | 1,086                                     |
| Financial investments of insurance activities   | 6,180                                 | 6,226                                     | 6,872                                 | 6,842                                     |
| Total   | 51,866                                | 42,600                                    | 61,435                                | 52,199                                    |

#### Securitisation transactions partially refinanced by external investors, whose recourse is limited to the transferred assets:

| In millions of euros, at 31 December 2021 | Carrying amount<br>of transferred<br>assets | Carrying amount<br>of associated<br>liabilities | Fair value of<br>transferred<br>assets | Fair value of<br>associated<br>liabilities | Net position |
|---|---|---|--|--|--------------|
| Securitisation                            |   |   |  |  |              |
| Financial assets at amortised cost        | 19,129                                      | 17,747  | 19,134                                 | 17,748                                     | 1,386        |
| Total                                     | 19,129                                      | 17,747  | 19,134                                 | 17,748                                     | 1,386        |

| In millions of euros, at 31 December 2020 | Carrying amount<br>of transferred<br>assets | Carrying amount<br>of associated<br>liabilities | Fair value of<br>transferred<br>assets | Fair value of<br>associated<br>liabilities | Net position |
|---|---|---|--|--|--------------|
| Securitisation                            |   |   |  |  |              |
| Financial assets at amortised cost        | 18,718                                      | 17,715  | 18,980                                 | 17,721                                     | 1,258        |
| Total                                     | 18,718                                      | 17,715  | 18,980                                 | 17,721                                     | 1,258        |

There have been no significant transfers leading to partial or full derecognition of the financial assets in which the Bank has a continuing involvement.



# 5. FINANCING AND GUARANTEE COMMITMENTS

# 5.a FINANCING COMMITMENTS GIVEN OR RECEIVED

Contractual value of financing commitments given and received by the Group:

| In millions of euros   | 31 December 2021 | 31 December 2020 |
|--|------------------|------------------|
| Financing commitments given  |                  |                  |
| - to credit institutions   | 3,501            | 6,646            |
| - to customers   | 362,902          | 343,480          |
| Confirmed financing commitments  | 328,741          | 306,312          |
| Other commitments given to customers   | 34,161           | 37,168           |
| Total financing commitments given  | 366,403          | 350,126          |
| of which stage 1   | 321,368          | 332,035          |
| of which stage 2   | 22,529           | 15,440           |
| of which stage 3   | 1,088            | 1,001            |
| of which insurance activities  | 1,810            | 1,650            |
| of which financing commitments given associated with assets held for sale    | 19,608           |                  |
| Financing commitments received   |                  |                  |
| - from credit institutions   | 38,708           | 48,622           |
| - from customers   | 6,729            | 5,511            |
| Total financing commitments received   | 45,437           | 54,133           |
| of which financing commitments received associated with assets held for sale | 8,711            | -                |

# 5.b GUARANTEE COMMITMENTS GIVEN BY SIGNATURE

| In millions of euros  | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Guarantee commitments given   |                  |                  |
| - to credit institutions  | 30,221           | 40,912           |
| - to customers  | 141,074          | 120,045          |
| Property guarantees   | 2,474            | 2,758            |
| Sureties provided to tax and other authorities, other sureties            | 64,571           | 62,803           |
| Other guarantees  | 74,029           | 54,484           |
| Total guarantee commitments given   | 171,295          | 160,957          |
| of which stage 1  | 159,247          | 152,288          |
| of which stage 2  | 10,953           | 7,305            |
| of which stage 3  | 833              | 1,364            |
| of which insurance activities   | 262              | -                |
| of which guarantee commitments given associated with assets held for sale | -                |                  |



#### 5.c SECURITIES COMMITMENTS

In connection with the settlement date accounting for securities, commitments representing securities to be delivered or securities to be received are the following:

| In millions of euros       | 31 December 2021 | 31 December 2020 |
|----------------------------|------------------|------------------|
| Securities to be delivered | 11,608           | 6,089            |
| Securities to be received  | 10,604           | 7,857            |

## 5.d OTHER GUARANTEE COMMITMENTS

#### • Financial instruments given as collateral:

| In millions of euros  | 31 December 2021  | 31 December 2020  |
|---|-------------------|-------------------|
| Financial instruments (negotiable securities and private receivables) lodged with central banks and eligible for use at any time as collateral for refinancing transactions after haircut | 158,111           | 150,370           |
| <ul><li>Used as collateral with central banks</li><li>Available for refinancing transactions</li></ul>  | 120,777<br>37,334 | 103,321<br>47,049 |
| Securities sold under repurchase agreements   | 457,168           | 439,642           |
| Other financial assets pledged as collateral for transactions with credit institutions, financial customers or subscribers of covered bonds issued by the Group <sup>(1)</sup>            | 231,877           | 212,169           |

<sup>(1)</sup> Notably including "Société de Financement de l'Économie Française" and "Caisse de Refinancement de l'Habitat" financing.

The fair value of financial instruments given as collateral or transferred under repurchase agreements by the Group that the beneficiary is authorised to sell or reuse as collateral amounted to EUR 610,170 million at 31 December 2021 (EUR 579,622 million at 31 December 2020).

#### • Financial instruments received as collateral:

| In millions of euros  | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Financial instruments received as collateral (excluding repurchase agreements)    | 212,910          | 234,212          |
| of which instruments that the Group is authorised to sell and reuse as collateral | 99,407           | 119,915          |
| Securities received under repurchase agreements                                   | 418,435          | 408,394          |

The fair value of financial instruments received as collateral or under repurchase agreements that the Group effectively sold or reused as collateral amounted to EUR 328,084 million at 31 December 2021 (compared with EUR 382,304 million at 31 December 2020).



# 6. SALARIES AND EMPLOYEE BENEFITS

## **6.a** SALARY AND EMPLOYEE BENEFIT EXPENSE

| In millions of euros  | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|---|----------------------|---|
| Fixed and variable remuneration, incentive bonuses and profit-sharing | 12,379               | 11,951  |
| Employee benefit expense  | 3,508                | 3,469   |
| Payroll taxes   | 530                  | 522   |
| Total salary and employee benefit expense                             | 16,417               | 15,942  |

#### **6.b** Post-employment benefits

IAS 19 distinguishes between two categories of plans, each handled differently depending on the risk incurred by the entity. When the entity is committed to paying a fixed amount, stated as a percentage of the beneficiary's annual salary, for example, to an external entity handling payment of the benefits based on the assets available for each plan member, it is described as a defined-contribution plan. Conversely, when the entity's obligation is to manage the financial assets funded through the collection of contributions from employees and to bear the cost of benefits itself or to guarantee the final amount subject to future events, it is described as a defined-benefit plan. The same applies, if the entity entrusts management of the collection of premiums and payment of benefits to a separate entity, but retains the risk arising from management of the assets and/or from future changes in the benefits.

#### • Main Defined-contribution pension plans for Group entities

The BNP Paribas Group has implemented over the past few years a wide campaign of converting defined-benefit plans into defined-contribution plans.

Thus, in France, the BNP Paribas Group pays contributions to various nationwide basic and top-up pension schemes. BNP Paribas SA and certain subsidiaries have set up a funded pension plan under a company-wide agreement. Under this plan, employees will receive an annuity on retirement in addition to the pension paid by nationwide schemes.

Since defined-benefit plans have been closed to new employees in most countries outside France, they are offered the benefit of joining defined-contribution pension plans.

The amount paid into defined-contribution post-employment plans for the year ended 31 December 2021 was EUR 670 million, compared with EUR 661 million for the year ended 31 December 2020.



The breakdown by major contributors is determined as follows:

| Contribution amount In millions of euros | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| France                                   | 349                  | 334   |
| Italy                                    | 94                   | 95  |
| UK                                       | 56                   | 54  |
| Turkey                                   | 25                   | 28  |
| Hong Kong                                | 22                   | 25  |
| Luxembourg                               | 22                   | 25  |
| USA                                      | 11                   | 11  |
| Others                                   | 91                   | 89  |
| TOTAL                                    | 670                  | 661   |

In Italy, the plan introduced by BNL is funded by employer contributions (4.2% of salaries) and employee contributions (2% of salaries). Employees can also make additional voluntary contributions.

In the United Kingdom, the employer contributes 12% of salaries for the majority of employees; employees can make additional voluntary contributions.

In the US, the bank matches the voluntary contributions made by employees, within certain limits.

#### Main defined-benefit pension plans for Group entities, of which indemnities payable on retirement

#### - Defined-benefit plans

In Belgium, BNP Paribas Fortis funds a defined-benefit plan, based on final salary and number of years of service, for its management and employees who joined the bank before its pension plans were harmonised on 1 January 2002. Actuarial liabilities under this scheme are pre-funded at 93% at 31 December 2021 (compared with 97% at 31 December 2020) through AG Insurance, in which the BNP Paribas Group owns a 25% equity interest.

BNP Paribas Fortis senior managers are covered by a top-up pension plan, paying a lump sum based on the number of years of service and final salary. This plan is pre-funded at 100% as at 31 December 2021 (101% at 31 December 2020) through insurance companies.

Since 1 January 2015, senior managers benefit from a defined-contribution scheme. The other employees benefit as well from the defined-contribution scheme. Since there is a legal obligation for the employer to guarantee a minimum return on financial assets invested under defined-benefit pension plans, a provision was recognised for these defined-contribution schemes, as this guarantee is not entirely covered by the insurance company.

In France, BNP Paribas pays a top-up banking industry pension arising from rights acquired to 31 December 1993 by retired employees and active employees in service at that date. At 31 December 2021, the Group's residual obligations for these employees were recognised on the balance sheet in full.

The defined-benefit plans previously granted to some Group senior managers have all been closed to new employees and converted into top-up type schemes. The amounts allocated to residual beneficiaries, subject to their presence within the Group at retirement, were fixed when these schemes were closed. At 31 December 2021, 148% of these pension plans were funded through insurance companies (130% at 31 December 2020).



In the United Kingdom, defined-benefit pension plans (pension funds) still exist but are closed to new employees. Under these plans, the defined pension is generally based on final salary and number of years of service. Pension schemes are managed by independent management bodies (Trustees). At 31 December 2021, obligations for all UK entities were 127% covered by financial assets, compared with 112% at 31 December 2020.

In Switzerland, liabilities relate to top-up pension plans based on the principle of defined-contribution schemes with guaranteed returns, paying an annuity under pre-defined terms. These schemes are managed by a foundation. At 31 December 2021, obligations were 102% covered by financial assets, compared with 95% at 31 December 2020.

In the United States, defined-benefit pension plans are based on annual vesting rights to a lump sum comprising a pension expressed as a percentage of annual salary and paying interest at a pre-defined rate. These plans are closed to new entrants and have offered almost no new vesting rights. At 31 December 2021, the obligation was 95% covered by financial assets, (96% at 31 December 2020).

In Germany, liabilities are mainly related to defined-benefit pension plans, closed to new employees. Under these plans, the defined pension is generally based on the number of years of service and final salary. They offer the payment of an annuity under pre-defined terms. At 31 December 2021, the obligation was 55% covered by financial assets, (51% at 31 December 2020).

In Turkey, the pension plan replaces the national pension scheme (these obligations are measured based on the terms of the eventual transfer to the Turkish State) and offers guarantees exceeding the minimal legal requirements. At the end of 2021, obligations under this plan are fully funded by financial assets held with an external foundation; these financial assets exceed the related obligations, but this surplus is not recognised as an asset by the Group.

#### - Other post-employment benefits

Group employees also receive various other contractual post-employment benefits, such as indemnities payable on retirement, determined according to minimal legal requirements (Labour Code, collective agreements) or according to specific company-level agreements.

In France, the obligations for these benefits are funded through a contract held with a third-party insurer. At 31 December 2021, this obligation was 108% covered by financial assets, compared with 96% at 31 December 2020.

In May 2021, IFRIC issued its decision on the method of assessing the liability to be recognised under certain post-employment benefit plans.

This decision modifies the measurement of the obligations of the Group's French entities relating to indemnities payable on retirement, whose fee schedule is either capped in terms of total length of service, or composed of steps of incremental rights, or both, by specifying the timing of recording of the corresponding costs.

Its implementation led, as at 1 January 2021, to a decrease in the present value of the gross obligation of EUR 96 million, recognised as an increase in reserves for an after-tax amount of EUR 74 million.

In other countries, the gross obligations of the Group related to post-employment benefits are mainly concentrated in Italy. They are representative of rights vested up to 31 December 2006, when pension reforms changed Italian termination indemnity schemes into defined-contribution plans.



## · Obligations under defined-benefit plans and other post-employment benefits

- Assets and liabilities recognised on the balance sheet

| In millions of<br>euros, at 31<br>December<br>2021 | Defined-benefit<br>obligation arising<br>from wholly or<br>partially funded<br>plans | Defined-benefit<br>obligation<br>arising from<br>unfunded plans | Present<br>value of<br>defined-<br>benefit<br>obligation | Fair value of<br>plan assets | Fair value of<br>reimburse-<br>ment rights<br><sup>(1)</sup> | Effect of<br>asset<br>ceiling | Net<br>obligation | of which<br>asset<br>recognised in<br>the balance<br>sheet for<br>defined-<br>benefit plans | of which net<br>assets of<br>defined-<br>benefit plans | of which fair<br>value of<br>reimburse-<br>ment rights | of which<br>obligation<br>recognised in<br>the balance<br>sheet for<br>defined-benefit<br>plans |
|--|--|---|--|------------------------------|--|-------------------------------|-------------------|---|--|--|---|
| Belgium  | 3,189  |   | 3,189  | (157)                        | (2,930)  |                               | 102               | (2,930)   |  | (2,930)  | 3,032   |
| UK   | 1,769  |   | 1,769  | (2,248)                      |  |                               | (479)             | (481)   | (481)  |  | 2   |
| France   | 1,058  | 81  | 1,139  | (1,175)                      |  |                               | (36)              | (191)   | (191)  |  | 155   |
| Switzerland  | 1,146  |   | 1,146  | (1,172)                      |  | 29                            | 3                 |   |  |  | 3   |
| USA  | 572  | 79  | 651  | (579)                        |  |                               | 72                | (16)  | (16)   |  | 88  |
| Italy  |  | 238   | 238  |                              |  |                               | 238               |   |  |  | 238   |
| Germany  | 132  | 71  | 203  | (112)                        |  |                               | 91                |   |  |  | 91  |
| Turkey   | 134  | 32  | 166  | (238)                        |  | 104                           | 32                |   |  |  | 32  |
| Others   | 504  | 55  | 559  | (401)                        | (2)  |                               | 156               | (8)   | (6)  | (2)  | 164   |
| TOTAL  | 8,504  | 556   | 9,060  | (6,082)                      | (2,932)  | 133                           | 179               | (3,626)   | (694)  | (2,932)  | 3,805   |
| of which continuing activities                     | 8,129  | 479   | 8,608  | (5,691)                      | (2,932)  | 133                           | 118               | (3,609)   | (677)  | (2,932)  | 3,727   |
| of which<br>discontinued<br>activities             | 375  | 77  | 452  | (391)                        | -  | -                             | 61                | (17)  | (17)   | -  | 78  |

| In millions of<br>euros, at 31<br>December<br>2020 | Defined-benefit<br>obligation arising<br>from wholly or<br>partially funded<br>plans | Defined-benefit<br>obligation<br>arising from<br>unfunded plans | Present<br>value of<br>defined-<br>benefit<br>obligation | Fair value of<br>plan assets | Fair value of<br>reimburse-<br>ment rights | Effect of<br>asset<br>ceiling | Net<br>obligation | of which<br>asset<br>recognised in<br>the balance<br>sheet for<br>defined-<br>benefit plans | of which net<br>assets of<br>defined-<br>benefit plans | of which fair<br>value of<br>reimburse-<br>ment rights | of which<br>obligation<br>recognised in<br>the balance<br>sheet for<br>defined-benefit<br>plans |
|--|--|---|--|------------------------------|--|-------------------------------|-------------------|---|--|--|---|
| Belgium  | 3,209  | 24  | 3,233  | (127)                        | (3,048)                                    |                               | 58                | (3,048)   |  | (3,048)  | 3,106   |
| UK   | 1,852  | 1   | 1,853  | (2,066)                      |  |                               | (213)             | (231)   | (231)  |  | 18  |
| France   | 1,214  | 88  | 1,302  | (1,187)                      |  |                               | 115               | (64)  | (64)   |  | 179   |
| Switzerland  | 1,153  | 1   | 1,154  | (1,099)                      |  | 4                             | 59                |   |  |  | 59  |
| USA  | 543  | 82  | 625  | (538)                        |  |                               | 87                | (2)   | (2)  |  | 89  |
| Italy  |  | 271   | 271  |                              |  |                               | 271               |   |  |  | 271   |
| Germany  | 143  | 78  | 221  | (113)                        |  |                               | 108               |   |  |  | 108   |
| Turkey   | 148  | 32  | 180  | (331)                        |  | 182                           | 31                |   |  |  | 31  |
| Others   | 539  | 50  | 589  | (409)                        | (2)  |                               | 178               | (6)   | (4)  | (2)  | 184   |
| TOTAL  | 8,801  | 627   | 9,428  | (5,870)                      | (3,050)                                    | 186                           | 694               | (3,351)   | (301)  | (3,050)  | 4,045   |

<sup>(1)</sup> The reimbursement rights are principally found on the balance sheet of the Group's insurance subsidiaries and associated companies - notably AG Insurance with respect to BNP Paribas Fortis' defined-benefit plan - to hedge their commitments to other Group entities that were transferred to them to cover the post-employment benefits of certain employee categories.



- Change in the present value of the defined-benefit obligation including discontinued activities

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|--|----------------------|----------------------|
| Present value of defined-benefit obligation at start of period             | 9,428                | 9,438                |
| Current service cost   | 222                  | 232                  |
| Interest cost  | 61                   | 90                   |
| Past service cost  | (1)                  | (50)                 |
| Settlements  | (25)                 | (47)                 |
| Actuarial (gains)/losses on change in demographic assumptions              | (24)                 | (1)                  |
| Actuarial (gains)/losses on change in financial assumptions                | (327)                | 537                  |
| Actuarial (gains)/losses on experience gaps                                | 195                  | (72)                 |
| Actual employee contributions  | 22                   | 24                   |
| Benefits paid directly by the employer                                     | (105)                | (109)                |
| Benefits paid from assets/reimbursement rights                             | (419)                | (434)                |
| Exchange rate (gains)/losses on obligation                                 | 108                  | (198)                |
| (Gains)/losses on obligation related to changes in the consolidation scope | 21                   | 18                   |
| Others (1)   | (96)                 |                      |
| Present value of defined-benefit obligation at end of period               | 9,060                | 9,428                |

<sup>(1)</sup> Impact of the May 2021 IFRIC decision.

- Change in the fair value of plan assets and reimbursement rights including discontinued activities

|  | Plan a                  | ssets                   | Reimbursement rights    |                         |  |
|--|-------------------------|-------------------------|-------------------------|-------------------------|--|
| In millions of euros   | Year to 31 Dec.<br>2021 | Year to 31 Dec.<br>2020 | Year to 31 Dec.<br>2021 | Year to 31 Dec.<br>2020 |  |
| Fair value of assets at start of period                                | 5,870                   | 5,909                   | 3,050                   | 3,002                   |  |
| Expected return on assets  | 73                      | 95                      | 2                       | 13                      |  |
| Settlements  | (26)                    | (42)                    |                         |                         |  |
| Actuarial gains/(losses) on assets                                     | 216                     | 325                     | (29)                    | 113                     |  |
| Actual employee contributions  | 13                      | 14                      | 9                       | 9                       |  |
| Employer contributions   | 65                      | 62                      | 98                      | 110                     |  |
| Benefits paid from assets  | (220)                   | (235)                   | (199)                   | (199)                   |  |
| Exchange rate gains/(losses) on assets                                 | 70                      | (260)                   |                         |                         |  |
| Gains/(losses) on assets related to changes in the consolidation scope | 21                      | 2                       | 1                       | 2                       |  |
| Fair value of assets at end of period                                  | 6,082                   | 5,870                   | 2,932                   | 3,050                   |  |



- Components of the cost of defined-benefit plans

| In millions of euros                                    | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|---|----------------------|---|
| Service costs   | 222                  | 177   |
| Current service cost                                    | 222                  | 232   |
| Past service cost                                       | (1                   | ) (50)  |
| Settlements   | 1                    | (5)   |
| Net financial expense                                   | 9                    | 7   |
| Interest cost   | 61                   | 90  |
| Interest income on plan asset                           | 23                   | 25  |
| Interest income on reimbursement rights                 | (73                  | (95)  |
| Expected return on asset ceiling                        | (2                   | (13)  |
| Total recognised in salary and employee benefit expense | 231                  | 184   |
| of which continuing activities                          | 228                  | 181   |
| of which discontinued activities                        | 3                    | 3   |

# - Other items recognised directly in equity

| In millions of euros  | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|---|----------------------|---|
| Actuarial (losses)/gains on plan assets or reimbursement rights                         | 187                  | 438   |
| Actuarial (losses)/gains of demographic assumptions on the present value of obligations | 24                   | 1   |
| Actuarial (losses)/gains of financial assumptions on the present value of obligations   | 327                  | (537)   |
| Experience (losses)/gains on obligations  | (195)                | 72  |
| Variation of the effect of assets limitation  | 27                   | 15  |
| Total of other items recognised directly in equity                                      | 370                  | (11)  |
| of which continuing activities  | 350                  | (34)  |
| of which discontinued activities  | 20                   | 23  |



- Main actuarial assumptions used to calculate obligations

In the eurozone, United Kingdom and United States, the Group discounts its obligations using the yields of high quality corporate bonds, with a term consistent with the duration of the obligations.

The ranges of rates used are as follows:

|             | 31 Decen      | nber 2021                      | 31 December 2020 |                                |  |
|-------------|---------------|--------------------------------|------------------|--------------------------------|--|
| ln %        | Discount rate | Compensation increase rate (1) | Discount rate    | Compensation increase rate (1) |  |
| Belgium     | 0.00% / 1.10% | 2.90% / 3.60%                  | 0.00% / 0.80%    | 2.60% / 3.20%                  |  |
| UK          | 1.30% / 1.90% | 2.00% / 3.50%                  | 0.30% / 1.50%    | 2.00% / 3.20%                  |  |
| France      | 0.10% / 1.10% | 1.40% / 3.25%                  | 0.00% / 0.50%    | 1.40% / 2.95%                  |  |
| Switzerland | 0.20% / 0.30% | 1.50%                          | 0.05% / 0.10%    | 1.50%                          |  |
| USA         | 2.60% / 2.90% | 2.50%                          | 1.40% / 2.50%    | 4.00%                          |  |
| Italy       | 0.30% / 1.00% | 1.80% / 2.50%                  | 0.00% / 0.60%    | 1.50% / 2.40%                  |  |
| Germany     | 0.60% / 1.10% | 1.80% / 2.50%                  | 0.30% / 0.80%    | 2.00% / 2.50%                  |  |
| Turkey      | 20.01%        | 17.03%                         | 14.50%           | 11.03%                         |  |

<sup>(1)</sup> Including price increases (inflation)

Observed weighted average rates are as follows:

- In the eurozone: 0.60% at 31 December 2021 (0.15% at 31 December 2020);
- In the United Kingdom: 1.88% at 31 December 2021 (1.31% at 31 December 2020);
- In Switzerland: 0.30% at 31 December 2021 (0.05% at 31 December 2020).

The impact of a 100-bps change in discount rates on the present value of post-employment benefit obligations is as follows:

|  | 31 Decem                 | ber 2021                 | 31 December 2020         |                          |  |  |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--|--|
| Change in the present value of obligations<br>In millions of euros | Discount rate<br>-100bps | Discount rate<br>+100bps | Discount rate<br>-100bps | Discount rate<br>+100bps |  |  |
| Belgium  | 327                      | (266)                    | 314                      | (274)                    |  |  |
| UK   | 403                      | (302)                    | 443                      | (330)                    |  |  |
| France   | 129                      | (107)                    | 149                      | (125)                    |  |  |
| Switzerland  | 177                      | (140)                    | 163                      | (143)                    |  |  |
| USA  | 30                       | (24)                     | 79                       | (65)                     |  |  |
| Italy  | 18                       | (16)                     | 19                       | (18)                     |  |  |
| Germany  | 41                       | (32)                     | 43                       | (36)                     |  |  |
| Turkey   | 15                       | (12)                     | 16                       | (13)                     |  |  |



- Actual rate of return on plan assets and reimbursement rights over the period

|             | Year to 31  | Dec. 2021                 | Year to 31 Dec. 2020  |                           |  |
|-------------|---|---------------------------|---|---------------------------|--|
| In %        | Range of value<br>(reflecting the existence<br>of several plans in the<br>same country) | Weighted average<br>rates | Range of value<br>(reflecting the existence<br>of several plans in the<br>same country) | Weighted average<br>rates |  |
| Belgium     | -5.65% / 13.35%   | 0.45%                     | -3.90% / 4.85%  | 4.30%                     |  |
| UK          | 6.60% / 14.80%  | 7.70%                     | -4.95% / 12.10%   | 11.10%                    |  |
| France      | 2.00%   | 2.00%                     | 3.25% / 3.35%   | 3.35%                     |  |
| Switzerland | 1.00 % / 9.45%  | 7.85%                     | 1.50 % / 3.25%  | 3.25%                     |  |
| USA         | 2.00%   | 2.00%                     | 11.75% / 18.60%   | 14.20%                    |  |
| Germany     | -6.65% / 5.25%  | 4.60%                     | 0.40% / 2.95%   | 0.55%                     |  |
| Turkey      | 20.60%  | 20.60%                    | 12.85%  | 12.85%                    |  |

## - Breakdown of plan assets

|                       | 31 December 2021 |                           |                                   |                 |                    |        | 31 December 2020 |                           |                                   |                 |                    |        |
|-----------------------|------------------|---------------------------|-----------------------------------|-----------------|--------------------|--------|------------------|---------------------------|-----------------------------------|-----------------|--------------------|--------|
| In %                  | Shares           | Governm<br>ental<br>bonds | Non-<br>Governm<br>ental<br>bonds | Real-<br>estate | Deposit<br>account | Others | Shares           | Governm<br>ental<br>bonds | Non-<br>Governm<br>ental<br>bonds | Real-<br>estate | Deposit<br>account | Others |
| Belgium               | 7%               | 53%                       | 14%                               | 1%              | 0%                 | 25%    | 6%               | 52%                       | 17%                               | 1%              | 0%                 | 24%    |
| UK                    | 8%               | 72%                       | 8%                                | 0%              | 2%                 | 10%    | 8%               | 72%                       | 8%                                | 0%              | 1%                 | 11%    |
| France <sup>(1)</sup> | 7%               | 69%                       | 16%                               | 8%              | 0%                 | 0%     | 5%               | 72%                       | 15%                               | 8%              | 0%                 | 0%     |
| Switzerland           | 36%              | 0%                        | 26%                               | 20%             | 4%                 | 14%    | 36%              | 0%                        | 26%                               | 20%             | 4%                 | 14%    |
| USA                   | 18%              | 0%                        | 73%                               | 1%              | 6%                 | 2%     | 23%              | 15%                       | 55%                               | 0%              | 3%                 | 4%     |
| Germany               | 23%              | 66%                       | 0%                                | 0%              | 2%                 | 9%     | 26%              | 64%                       | 0%                                | 0%              | 1%                 | 9%     |
| Turkey                | 0%               | 0%                        | 0%                                | 4%              | 93%                | 3%     | 0%               | 0%                        | 0%                                | 4%              | 94%                | 2%     |
| Others                | 9%               | 17%                       | 10%                               | 2%              | 2%                 | 60%    | 9%               | 15%                       | 11%                               | 1%              | 3%                 | 61%    |
| GROUP                 | 11%              | 49%                       | 15%                               | 4%              | 4%                 | 17%    | 11%              | 47%                       | 17%                               | 4%              | 5%                 | 16%    |

(1)In France, the breakdown of plan assets reflects the breakdown of the general fund of the insurance company through which the Group's obligations are funded.

The Group introduced an asset management governance for assets backing defined-benefit pension plan commitments, the main objectives of which are the management and control of the risks in terms of investment.

It sets out investment principles, in particular, by defining an investment strategy for plan assets, based on financial objectives and financial risk management, to specify the way in which plan assets have to be managed, via financial management servicing contracts.

The investment strategy is based on an assets and liabilities management analysis that should be realised at least every three years for plans with assets in excess of EUR 100 million.

## · Post-employment healthcare benefits

The Group offers some healthcare benefit plans for retired employees, mainly in Belgium.

The present value of post-employment healthcare benefit obligations stood at EUR 115 million at 31 December 2021, compared with EUR 148 million at 31 December 2020.



## 6.c OTHER LONG-TERM BENEFITS

BNP Paribas offers its employees various long-term benefits, mainly long-service awards, the ability to save up paid annual leave in time savings accounts, and certain guarantees protecting them in the event they become incapacitated. The net provision amounted to EUR 457 million at 31 December 2021 (EUR 443 million at 31 December 2020).

As part of the Group's variable compensation policy, annual deferred compensation plans are set up for certain high-performing employees or pursuant to special regulatory frameworks. Under these plans, payment is deferred over time and is subject to the performance achieved by the business lines, divisions and Group.

Since 2013, BNP Paribas has introduced a Group loyalty scheme with a cash payment, at the end of a three-year vesting period, which fluctuates according to the Group's intrinsic performance. The aim of this loyalty scheme is to make different categories of managerial staff partners in the Group's development and profitability objectives. These personnels are representative of the Group's talent and the breadth of its managerial framework i.e. senior managers, managers in key positions, line managers and experts, high-potential managers, high-performing young executives with good career development prospects and key contributors to the Group's results.

The amounts allocated under this plan are linked to changes in the Group's operational performance over three years (for 80%) and to the achievement of the Group's Corporate Social Responsibility (CSR) targets (for 20%). These nine targets are in line with the four pillars on which the Group's CSR policy is based. In addition, the final payment is subject to continuous service within the Group between the grant date and the payment date, provided that the Group's operating income and pre-tax income for the year prior to payment are strictly positive. For employees subject to special regulatory frameworks, this loyalty scheme is adjusted in accordance with the CRD4 European Directive.

The net obligation related to deferred compensation plans and loyalty schemes amounts to EUR 817 million at 31 December 2021 (EUR 694 million at 31 December 2020).

| In millions of euros  | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Net provisions for other long-term benefits                                   | 1,274            | 1,137            |
| Asset recognised in the balance sheet under the other long-term benefits      | (90)             | (83)             |
| Obligation recognised in the balance sheet under the other long-term benefits | 1,364            | 1,220            |



#### **6.d** TERMINATION BENEFITS

BNP Paribas has implemented a number of voluntary redundancy plans and headcount adaptation plans for employees who meet certain eligibility criteria. The obligations to eligible active employees under such plans are provided for as soon as a bilateral agreement or a bilateral agreement proposal for a particular plan is made.

| In millions of euros  | 31 December 2021 | 31 December 2020 |
|---|------------------|------------------|
| Provision for voluntary departure, early retirement plans, and headcount adaptation plans | 355              | 468              |

## 6.e SHARE-BASED PAYMENTS

As part of the Group's variable remuneration policy, deferred annual compensation plans offered to certain high-performing employees or set up pursuant to special regulatory frameworks may entitle beneficiaries to variable compensation settled in cash but linked to the share price, payable over several years.

- Variable compensation for employees, subject to special regulatory frameworks

Since the publication of the Decree by the French Ministry of Finance on 13 December 2010, and following the provisions of the European Directive CRD4 of 26 July 2013 transposed into the French law in the Monetary and Financial Code by the Order of 20 February 2014 as well as the Decrees and Orders of 3 November 2014 and the delegated European regulation of 4 March 2014, the variable compensation plans apply to Group employees performing activities that may have a material impact on the Group's risk profile.

Under these plans, payment is deferred over time and is contingent on the performance achieved by the business lines, core businesses and Group.

Sums will mostly be paid in cash linked to the increase or decrease in the BNP Paribas share price.

- Deferred variable compensation for other Group employees

Sums due under the annual deferred compensation plans for high-performing employees are partly paid in cash linked to the increase or decrease in the BNP Paribas share price.

#### Expense of share-based payments

| Expense / (revenue) in millions of euros | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|--|----------------------|----------------------|
| Prior deferred compensation plans        | 67                   | (110)                |
| Deferred compensation plans for the year | 530                  | 441                  |
| Total                                    | 597                  | 331                  |



# 7. ADDITIONAL INFORMATION

## 7.a CHANGES IN SHARE CAPITAL AND EARNINGS PER SHARE

At 31 December 2021, the share capital of BNP Paribas SA amounts to EUR 2,468,663,292, and was divided into 1,234,331,646 shares. The nominal value of each share is EUR 2 (EUR 2,499,597,122 and 1,249,798,561 shares at 31 December 2020).

## • Ordinary shares issued by BNP Paribas and held by the Group

|                                 | Proprietary t       | Proprietary transactions                        |                     | nsactions <sup>(1)</sup>                        | Total               |  |  |
|---------------------------------|---------------------|---|---------------------|---|---------------------|--|--|
|                                 | Number of<br>shares | Carrying<br>amount<br>(in millions of<br>euros) | Number of<br>shares | Carrying<br>amount<br>(in millions of<br>euros) | Number of<br>shares | Carrying amount<br>(in millions of<br>euros) |  |
| Shares held at 31 December 2019 | 726,451             | 38  | 481,070             | 25  | 1,207,521           | 63   |  |
| Disposals                       | (4,480)             |   |                     |   | (4,480)             |  |  |
| Net movements                   |                     |   | 498,244             | 17  | 498,244             | 17   |  |
| Shares held at 31 December 2020 | 721,971             | 38  | 979,314             | 42  | 1,701,285           | 80   |  |
| Acquisitions                    | 15,466,915          | 900   |                     |   | 15,466,915          | 900  |  |
| Capital decrease                | (15,466,915)        | (900)   |                     |   | (15,466,915)        | (900)  |  |
| Net movements                   |                     |   | (979,314)           | (42)  | (979,314)           | (42)   |  |
| Shares held at 31 December 2021 | 721,971             | 38  | -                   | -   | 721,971             | 38   |  |

<sup>(1)</sup> Transactions realised in the framework of an activity of trading and arbitrage transactions on equity indices.

Throughout the fourth quarter of 2021, BNP Paribas SA bought back on the market and cancelled 15,466,915 of its own shares in accordance with the decision made by the Board of Directors on 28 September 2021.

At 31 December 2021, the Group holds 721,971 BNP Paribas shares representing an amount of EUR 38 million, which are recognised as a decrease in equity.



#### • Preferred shares and Undated Super Subordinated Notes eligible as Tier 1 regulatory capital

- Preferred shares issued by the Group's foreign subsidiaries

BNP Paribas Personal Finance made in 2004 two issues of undated non-voting preferred shares through a structured entity governed by UK law and which is exclusively controlled.

On 15 April 2021, BNP Paribas Personal Finance redeemed the issues, for an amount of EUR 80 million. These notes paid a TEC 10 rate coupon.

- Undated Super Subordinated Notes issued by BNP Paribas SA

BNP Paribas SA has issued Undated Super Subordinated Notes which pay a fixed, fixed adjustable or floating-rate coupon and are redeemable at the end of a fixed period and thereafter at each coupon date or every five years. If the notes are not redeemed at the end of this period, some of these issues will pay a coupon indexed to Euribor, Libor or a swap rate or a fixed-rate coupon.

On 25 February 2020, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,750 million which pay a 4.5% fixed-rate coupon. These notes could be redeemed at the end of a period of 10 years. If the notes are not redeemed in 2030, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 17 October 2020, BNP Paribas SA redeemed the October 2005 issue, for an amount of USD 400 million. These notes paid a 6.25% fixed-rate coupon.

On 19 February 2021, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,250 million which pay a 4.625% fixed-rate coupon. These notes could be redeemed at the end of a period of 10 years. If the notes are not redeemed in 2031, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 8 March 2021, BNP Paribas SA redeemed the June 2007 issue, for an amount of USD 600 million. These notes paid a 6.5% fixed-rate coupon.

On 30 March 2021, BNP Paribas SA redeemed the March 2016 issue, for an amount of USD 1,500 million, before the first call date. These notes paid a 7.625% fixed-rate coupon.

On 3 January 2022, BNP Paribas SA redeemed the July 2006 and June 2007 issues, for EUR 150 million and USD 1,100 million respectively. These notes are not eligible to Additional Tier 1 capital at 31 December 2021.



The following table summarises the characteristics of these various issues:

| Date of issue  | Currency | Amount<br>(in millions of<br>currency<br>units) | Coupon<br>payment<br>date | Rate and term before 1st call date |            | Rate after 1st call date   |
|--|----------|---|---------------------------|------------------------------------|------------|----------------------------|
| July 2006  | EUR      | 150   | annual                    | 5.450%                             | 20 years   | 3-month Euribor + 1.920%   |
| June 2007  | USD      | 1,100   | semi-annual               | 7.195%                             | 30 years   | USD 3-month Libor + 1.290% |
| June 2015  | EUR      | 750   | semi-annual               | 6.125%                             | 7 years    | EUR 5-year swap + 5.230%   |
| August 2015  | USD      | 1,500   | semi-annual               | 7.375%                             | 10 years   | USD 5-year swap + 5.150%   |
| December 2016  | USD      | 750   | semi-annual               | 6.750%                             | 5.25 years | USD 5-year swap +4.916%    |
| November 2017  | USD      | 750   | semi-annual               | 5.125%                             | 10 years   | USD 5-year swap +2.838%    |
| August 2018  | USD      | 750   | semi-annual               | 7.000%                             | 10 years   | USD 5-year swap + 3.980%   |
| March 2019   | USD      | 1,500   | semi-annual               | 6.625%                             | 5 years    | USD 5-year swap + 4.149%   |
| July 2019  | AUD      | 300   | semi-annual               | 4.500%                             | 5.5 years  | AUD 5-year swap + 3.372%   |
| February 2020  | USD      | 1,750   | semi-annual               | 4.500%                             | 10 years   | US 5 years CMT + 2.944%    |
| February 2021  | USD      | 1,250   | semi-annual               | 4.625%                             | 10 years   | US 5 years CMT + 3.340%    |
| Total at 31 December 2021 in e equivalent historical value | uro-     | 9,207   | (1)                       |                                    |            |                            |

<sup>(1)</sup> Net of shares held in treasury by Group entities

BNP Paribas has the option of not paying interest due on these Undated Super Subordinated Notes. Unpaid interest is not carried forward.

For notes issued before 2015, the absence of coupon payment is conditional on the absence of dividend payment on BNP Paribas SA ordinary shares or on Undated Super Subordinated Note equivalents during the previous year. Interest due is payable once dividend payment on BNP Paribas SA ordinary shares resumes.

The contracts relating to these Undated Super Subordinated Notes contain a loss absorption clause. Under the terms of this clause, in the event of insufficient regulatory capital, the nominal value of the notes may be reduced in order to serve as a new basis for the calculation of the related coupons until the capital deficiency is made up and the nominal value of the notes is increased to its original amount.

The proceeds from these issues are recorded in equity under "Capital and retained earnings". In accordance with IAS 21, issues denominated in foreign currencies are recognised at their historical value based on their translation into euros at the issue date. Interest on the instruments is treated in the same way as dividends.

At 31 December 2021, the BNP Paribas Group held EUR 14 million of Undated Super Subordinated Notes which were deducted from shareholders' equity.



#### · Earnings per share

Basic earnings per share are calculated by dividing the net income for the period attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the period. The net income attributable to ordinary shareholders is determined by deducting the net income attributable to holders of preferred shares.

Diluted earnings per share correspond to the net income for the period attributable to holders of ordinary shares, divided by the weighted average number of shares outstanding as adjusted for the maximum effect of the conversion of dilutive equity instruments into ordinary shares. In-the-money stock subscription options are taken into account in the diluted earnings per share calculation, as are performance shares granted under the Global Share-based Incentive Plan. Conversion of these instruments would have no effect on the net income figure used in this calculation.

|  | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net profit used to calculate basic and diluted earnings per ordinary share (in millions of euros) (1)                                  | 9,052                | 6,626   |
| Weighted average number of ordinary shares outstanding during the year   | 1,247,014,704        | 1,247,821,717   |
| Effect of potentially dilutive ordinary shares Weighted average number of ordinary shares used to calculate diluted earnings per share | -<br>1,247,014,704   | 206<br><b>1,247,821,923</b>                             |
| Basic earnings per share (in euros)  | 7.26                 | 5.31  |
| of which continuing activities (in euros) of which discontinued activities (in euros)  | 6.68<br>0.58         | 5.01<br>0.30  |
| Diluted earnings per share (in euros)  | 7.26                 | 5.31  |
| of which continuing activities <i>(in euros)</i> of which discontinued activities <i>(in euros)</i>                                    | 6.68<br>0.58         | 5.01<br>0.30  |

<sup>(1)</sup> The net profit used to calculate basic and diluted earnings per share is the net profit attributable to equity shareholders, adjusted for the remuneration on the Undated Super Subordinated Notes issued by BNP Paribas SA (treated as preferred share equivalents), which for accounting purposes is handled as dividends, as well as the related foreign exchange gain or loss impact recognised directly in shareholders' equity in case of repurchase.

The dividends per share paid in June and September 2021 out of the 2020 net income amounted to EUR 1.11 and EUR 1.55 respectively, totalling EUR 2.66.

In accordance with the Annual General Meeting of 19 May 2020, no dividend was paid out of the 2019 net income.



## 7.b LEGAL PROCEEDINGS AND ARBITRATION

BNP Paribas (the "Bank") is party as a defendant in various claims, disputes and legal proceedings (including investigations by judicial or supervisory authorities) in a number of jurisdictions arising in the ordinary course of its business, including inter alia in connection with its activities as market counterparty, lender, employer, investor and taxpayer.

The related risks have been assessed by the Bank and are subject, where appropriate, to provisions disclosed in note 4.p *Provisions for liabilities and charges* of the consolidated Financial Statements at 31 December 2021; a provision is recognized when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event and a reliable estimate can be made of the amount of the obligation.

The main contingent liabilities related to pending legal, governmental, or arbitral proceedings as of 31 December 2021 are described below. The Bank currently considers that none of these proceedings is likely to have a material adverse effect on its financial position or profitability; however, the outcome of legal or governmental proceedings is by definition unpredictable.

The Bank and certain of its subsidiaries are defendants in several actions pending before the United States Bankruptcy Court for the Southern District of New York brought by the Trustee appointed for the liquidation of Bernard L. Madoff Investment Securities LLC ("BLMIS"). These actions, known generally as "clawback claims", are similar to those brought by the BLMIS Trustee against numerous institutions, and seek recovery of amounts allegedly received by the BNP Paribas entities from BLMIS or indirectly through BLMIS-related "feeder funds" in which BNP Paribas entities held interests. The BLMIS Trustee claims in these actions that the amounts which BNP Paribas entities received are avoidable and recoverable under the U.S. Bankruptcy Code and New York state law. In the aggregate, the amount initially sought to be recovered in these actions approximated USD 1.3 billion. BNP Paribas has substantial and credible defenses to these actions and is defending against them vigorously.

In two decisions dated 22 November 2016 and 3 October 2018, the Bankruptcy Court rejected most of the claims brought by the BLMIS Trustee against BNP Paribas entities. On 25 February 2019 the United States Court of Appeals for the Second Circuit reversed the Bankruptcy Court's 22 November 2016 decision. On 29 August 2019 the defendants filed a petition with the Supreme Court requesting that it review the Second Circuit's decision but this was denied by the Court. By common agreement amongst the parties all proceedings were stayed pending a decision by the Court of Appeals regarding a separate proceeding between the Trustee and a third party addressing legal issues related to the 3 October 2018 decision of the Bankruptcy Court which could affect the Trustee's clawback claims against the Bank. On 30 August 2021, the United States Court of Appeals for the Second Circuit issued its decision in that proceeding, which effectively overrules the 3 October 2018 decision of the Bankruptcy Court by instructing the Bankruptcy Court on the legal standard that it should have applied to the Trustee's claims. The Trustee may therefore seek to re-file certain claims that were previously dismissed by the Bankruptcy Court under the prior legal standard.

Litigation was brought in Belgium by minority shareholders of the previous Fortis Group against the Société fédérale de Participations et d'Investissement, Ageas and BNP Paribas seeking (amongst other things) damages from BNP Paribas as restitution for part of the BNP Paribas Fortis shares that were contributed to BNP Paribas in 2009, on the ground that the transfer of these shares was null and void. On 29 April 2016, the Brussels Commercial court decided to stay the proceedings until the resolution of the pending Fortis criminal proceeding in Belgium. The criminal proceeding, in which the Public Prosecutor had requested a dismissal, is now definitively closed, as the Council Chamber of the Brussels Court of first instance issued on 4 September 2020 a ruling (which has since become final) that the charges were time-barred. Certain minority shareholders are continuing the civil proceedings against BNP Paribas and the Société fédérale de Participations et d'Investissement before the Brussels Commercial court; BNP Paribas continues to defend itself vigorously against the allegations of these shareholders.



Like many other financial institutions in the banking, investment, mutual funds and brokerage sectors, the Bank has received or may receive requests for information from, or be subject to investigations by supervisory, governmental or self-regulatory agencies. The Bank responds to such requests, and cooperates with the relevant authorities and regulators and seeks to address and remedy any issues that may arise.

On 26 February 2020, the Paris Criminal Court found BNP Paribas Personal Finance guilty of misleading commercial practice and concealment of this practice. BNP Paribas Personal Finance was ordered to pay a fine of EUR 187,500 and damages and legal fees to the civil plaintiffs. The damages award was of immediate effect. BNP Paribas Personal Finance filed an appeal on the merits on 6 March 2020. It also sought to suspend the immediate effectiveness of the judgment, which the court rejected by decision dated 25 September 2020. BNP Paribas Personal Finance paid to the civil plaintiffs the damages awarded, without prejudice to the pending appeal before the Court of Appeal of Paris and to the civil legal proceedings that are otherwise ongoing.

There are no other legal, governmental or arbitral proceedings (including any such proceedings which are pending or threatened) that could have, or during the last twelve months have had, significant effects on the Bank's financial condition or profitability.



#### 7.c Business combinations and loss of control or significant influence

#### • Verner Investissements

On 13 July 2021, BNP Paribas SA purchased the residual 50% stake in Verner Investissements, the holding company of Exane entities.

The Group BNP Paribas has therefore taken exclusive control of this entity and fully consolidates it from the second half of 2021.

The Group's balance sheet increased by EUR 6 billion at acquisition date, in particular EUR 3.7 billion in financial assets at fair value through profit or loss.

The acquisition of control over the group is analysed as the disposal of previously held share and a new acquisition on the date of the acquisition of control.

The first consolidation in full integration requires a revaluation at fair value of all assets and liabilities of Verner Investissements. The difference between revalued net equity and the amount of securities generates a negative goodwill of EUR 111 million recognised in the profit and loss account.

Including the loss on disposal of equity method, the net impact on net income is EUR -51 million.

#### • Allfunds Group Plc

On 3 October 2020, a new partnership was established between BNP Paribas and Allfunds (AFB), a European market leader in fund distribution platforms. This operation generated an overall gain of EUR 371 million before tax, recognised in the profit and loss account.

At 31 December 2020, BNP Paribas held a stake of 22.5% in AFB UK Ltd and exercised a significant influence.

On 23 April 2021, the Group participated in the initial public offering of Allfunds, contributing 6.7% of the capital. Following this operation, the Group retains a significant influence and holds 15.8% of the capital of AFB Group Plc. This operation generated an overall gain of EUR 300 million before tax, recognised in the profit and loss account.

On 16 September 2021, the Group sold a stake of 2% of Allfunds and retains a significant influence with 13.8% of the capital of AFB Group Plc. This operation generated an overall gain of EUR 144 million before tax, recognised in the profit and loss account.



#### 7.d DISCONTINUED ACTIVITIES

On 18 December 2021, BNP Paribas concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States, operated by the BancWest cash-generating unit, for a total consideration of USD 16.3 billion in cash.

The transaction is expected to formally close during 2022, subject to customary conditions precedent, including approval by the competent authorities. The Group therefore considers that the loss of control within one year is highly probable.

The group of assets covered by the agreement comprises most of the entities of the homogeneous BancWest set (see reference D2 in note 7.1 *Scope of consolidation*). BancWest is therefore classified as a discontinued activity (see note 1.i *Assets held for sale and discontinued operations*).

As required by IFRS 5 related to groups of assets and liabilities held for sale, the Group's consolidated financial statements are adapted to present BancWest separately:

- the assets are reclassified on a separate line of the balance sheet "Assets held for sale";
- the liabilities are also reclassified in a separate line "Liabilities associated with assets held for sale";
- amounts accounted for in equity for the revaluation of assets and liabilities are presented separately in the statement of net income and changes in assets and liabilities recognised directly in equity. This presentation is also carried out for 2020;
- revenues and expenses are reclassified in a separate line "Net income from discontinued activities" in the profit and loss statement. This income includes revenues and expenses from internal transactions with BancWest, provided that, following the sale, the Group will no longer receive these revenues or incur these expenses. This reclassification is also carried out for 2020;
- The net change in cash and cash equivalents is isolated in the cash flow statement. This is also carried out for 2020.

#### • Net income from discontinued activities

| In millions of euros                    | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|---|----------------------|---|
| Revenues                                | 2,473                | 2,496   |
| Operating Expenses and Dep.             | (1,645)              | (1,689)   |
| Gross Operating Income                  | 828                  | 807   |
| Cost of Risk                            | 46                   | (322)   |
| Operating Income                        | 874                  | 485   |
| Net gain on non-current assets          | 19                   |   |
| Pre-tax Income                          | 893                  | 485   |
| Corporate income tax                    | (173)                | (106)   |
| Net income from discontinued activities | 720                  | 379   |



• Statement of net income and changes in assets and liabilities recognised directly in equity of discontinued activities

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net income from discontinued activities  | 720                  | 379   |
| Changes in assets and liabilities recognised directly in equity of discontinued activities | 580                  | (637)   |
| Items that are or may be reclassified to profit or loss                                    | 571                  | (658)   |
| - Changes in fair value through profit or loss   | 739                  | (793)   |
| - Changes in fair value of financial assets through equity                                 |                      |   |
| Changes in fair value recognised in equity   | (173)                | 136   |
| Changes in fair value reported in profit or loss   | (30)                 | (50)  |
| - Deferred value changes in hedging derivatives  |                      |   |
| Changes in fair value recognised in equity   | (61)                 | 98  |
| Changes in fair value reported in profit or loss   |                      |   |
| - Income taxes   | 96                   | (49)  |
| Items that will not be reclassified to profit or loss                                      | 9                    | 21  |
| - Revaluation effects on post-employment benefit plans                                     | 12                   | 32  |
| - Income taxes   | (3)                  | (11)  |
| Total  | 1,300                | (258)   |

#### • Balance sheet of discontinued activities

| In millions of euros                                   | 31 December 2021 |
|--|------------------|
| Cash and balances at central banks                     | 14,654           |
| Financial assets at fair value through equity          | 5,009            |
| Financial assets at amortised cost                     | 65,775           |
| Property, plant and equipment                          | 428              |
| Intangible assets and goodwill                         | 2,770            |
| Other assets   | 2,631            |
| Total assets held for sale                             | 91,267           |
| Financial liabilities at amortised cost                | 73,041           |
| Other liabilities                                      | 1,325            |
| Total liabilities associated with assets held for sale | 74,366           |

# Changes in assets and liabilities recognized directly in equity of discontinued activities as at 31 December 2021

| In millions of euros   | 31 December 2021 |
|--|------------------|
| Items that are or may be reclassified to profit or loss                                    | 608              |
| Exchange differences   | 687              |
| Financial assets at fair value through equity  | (41)             |
| Derivatives used for hedging purposes  | (38)             |
| Items that will not be reclassified to profit or loss                                      | (125)            |
| Remeasurement gains (losses)related to postemployment benefit plans                        | (125)            |
| Changes in assets and liabilities recognised directly in equity of discontinued activities | 483              |



## • Financial assets at amortised cost classified as "Assets held for sale"

|   |             | 31 December 2021 |                 |  |  |  |  |  |
|---|-------------|------------------|-----------------|--|--|--|--|--|
| In millions of euros                      | Gross Value | Impairment       | Carrying amount |  |  |  |  |  |
| Loans and advances to credit institutions | 52          |                  | 52              |  |  |  |  |  |
| Stage 1                                   | 52          | -                | 52              |  |  |  |  |  |
| Loans and advances to customers           | 50,530      | (476)            | 50,054          |  |  |  |  |  |
| Stage 1                                   | 45,751      | (172)            | 45,579          |  |  |  |  |  |
| Stage 2                                   | 4,370       | (217)            | 4,153           |  |  |  |  |  |
| Stage 3                                   | 409         | (87)             | 322             |  |  |  |  |  |
| Debt securities                           | 15,669      |                  | 15,669          |  |  |  |  |  |
| Stage 1                                   | 15,669      | -                | 15,669          |  |  |  |  |  |
| Total financial assets at amortised cost  | 66,251      | (476)            | 65,775          |  |  |  |  |  |

## • Cash flows from discontinued activities

| In millions of euros   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020<br>restated according to<br>IFRS 5 |
|--|----------------------|---|
| Net increase in cash and cash equivalents generated by operating activities      | 9,772                | 4,386   |
| Net decrease in cash and cash equivalents related to investing activities        | (111)                | (229)   |
| Increase (Decrease) in cash and cash equivalents related to financing activities | 406                  | (1,676)   |
| Effect of movement in exchange rates on cash and cash equivalents                | 672                  | (289)   |
| Net increase in cash and cash equivalents from discontinued activities           | 10,739               | 2,192   |



## 7.e EVENTS AFTER THE REPORTING PERIOD

#### • Bpost Banque

On 3 January 2022, BNP Paribas Fortis purchased the residual 50% stake in Bpost Banque, leading to the exclusive control and a full consolidation of this entity from 2022.

This operation will enable the Group to optimise Belgium Retail Banking activity.

The estimated impact on the Group's balance sheet at acquisition date is approximately EUR 12 billion, of which EUR 8 billion in Loans and advances to customers at amortised cost.

This operation generates an estimated positive impact of EUR 0.2 billion net of tax, to be recognised in the profit and loss account of 2022.

#### • FLOA

On 31 January 2022, BNP Paribas SA acquired 100% of FLOA, leading to its full consolidation from 2022.

The acquisition of FLOA, leader of online and mobile payment solutions, is part of BNP Paribas' development strategy in payments and consumer credit in Europe.

The estimated impact on the Group's balance sheet at acquisition date is approximately EUR 2.2 billion, of which EUR 2 billion in loans and advances to customers at amortised cost.



# 7.f MINORITY INTERESTS

| In millions of euros   | Capital and retained earnings | Changes in assets and<br>liabilities recognised<br>directly in equity that will<br>not be reclassified to<br>profit or loss | Changes in assets and<br>liabilities recognised<br>directly in equity that may<br>be reclassified to profit or<br>loss | Minority interests |
|--|-------------------------------|---|--|--------------------|
| Capital and retained earnings at 1 January 2020                      | 4,442                         | 17  | (67)   | 4,392              |
| Appropriation of net income for 2019                                 | (84)                          |   |  | (84)               |
| Increases in capital and issues                                      |                               |   |  | -                  |
| Reduction or redemption of capital                                   |                               |   |  | -                  |
| Remuneration on preferred shares                                     | (1)                           |   |  | (1)                |
| Impact of internal transactions on minority shareholders             |                               |   |  | -                  |
| Movements in consolidation scope impacting minority shareholders     | 5                             |   |  | 5                  |
| Acquisitions of additional interests or partial sales of interests   | 1                             |   |  | 1                  |
| Change in commitments to repurchase minority shareholders' interests | (69)                          |   |  | (69)               |
| Other movements  | (2)                           |   |  | (2)                |
| Changes in assets and liabilities recognised directly in equity      |                               | (8)   | (32)   | (40)               |
| Net income for 2020  | 348                           |   |  | 348                |
| Capital and retained earnings at 31 December 2020                    | 4,640                         | 9   | (99)   | 4,550              |
| Appropriation of net income for 2020                                 | (221)                         |   |  | (221)              |
| Increases in capital and issues                                      | 10                            |   |  | 10                 |
| Reduction or redemption of capital                                   | (73)                          |   |  | (73)               |
| Remuneration on preferred shares                                     |                               |   |  | -                  |
| Impact of internal transactions on minority shareholders             |                               |   |  | -                  |
| Movements in consolidation scope impacting minority shareholders     | (139)                         |   |  | (139)              |
| Acquisitions of additional interests or partial sales of interests   | 55                            |   |  | 55                 |
| Change in commitments to repurchase minority shareholders' interests | 38                            |   |  | 38                 |
| Other movements  | 9                             |   |  | 9                  |
| Realised gains or losses reclassified to retained earnings           | 1                             | (1)   |  | -                  |
| Changes in assets and liabilities recognised directly in equity      |                               | 7   | (7)  | -                  |
| Net income for 2021  | 392                           |   |  | 392                |
| Capital and retained earnings at 31 December 2021                    | 4,712                         | 15  | (106)  | 4,621              |



## • Main minority interests

The assessment of the material nature of minority interests is based on the contribution of the relevant subsidiaries to the Group balance sheet (before elimination of intra-group balances and transactions) and to the Group profit and loss account.

|  | 31 December 2021   | Year to 31 Dec. 2021 |            |   |   |  |   |   |
|--|--|----------------------|------------|---|---|--|---|---|
| In millions of euros                   | Total assets before<br>elimination of<br>intra-group<br>transactions | Revenues             | Net income | Net income and<br>changes in<br>assets and<br>liabilities<br>recognised<br>directly in equity | Minority<br>shareholders'<br>interest (%) | Net income<br>attributable to<br>minority<br>interests | Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests | Dividends paid<br>to minority<br>shareholders |
| Contribution of the entities           |  |                      |            |   |   |  |   |   |
| belonging to the BGL BNP Paribas group | 98,967   | 1,779                | 585        | 557   | 34%                                       | 179  | 167   | 163   |
| Other minority interests               |  |                      |            |   |   | 213  | 225   | 58  |
| Other millionty interests              |  |                      |            |   |   | 213  | 223   | 30  |
| TOTAL                                  |  |                      |            |   |   | 392  | 392   | 221   |

|   | 31 December 2020   | Year to 31 Dec. 2020 |            |   |   |  |   |   |
|---|--|----------------------|------------|---|---|--|---|---|
| In millions of euros  | Total assets before<br>elimination of<br>intra-group<br>transactions | Revenues             | Net income | Net income and<br>changes in<br>assets and<br>liabilities<br>recognised<br>directly in equity | Minority<br>shareholders'<br>interest (%) | Net income<br>attributable to<br>minority<br>interests | Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests | Dividends paid<br>to minority<br>shareholders |
| Contribution of the entities belonging to the BGL BNP Paribas group | 89,607   | 1,699                | 552        | 541   | 34%                                       | 171  | 162   | -   |
| Other minority interests  |  |                      |            |   |   | 177  | 146   | 84  |
| TOTAL   |  |                      |            |   |   | 348  | 308   | 84  |

There are no particular contractual restrictions on the assets of BGL BNP Paribas related to the presence of the minority shareholder.

#### Internal restructuring that led to a change in minority shareholders' interest in the equity of subsidiaries

No significant internal restructuring operation occurred in 2021, nor in 2020.



• Acquisitions of additional interests and partial sales of interests leading to changes in minority interests in the equity of subsidiaries

|   | Year to 31 [                 | Dec. 2021             | Year to 31 Dec. 2020         |                       |  |
|---|------------------------------|-----------------------|------------------------------|-----------------------|--|
| In millions of euros  | Attributable to shareholders | Minority<br>interests | Attributable to shareholders | Minority<br>interests |  |
| Bank BGZ BNP Paribas Partial disposal of 1.26% of the total share, reducing the Group's share to 87.43% | (11)                         | 37                    |                              |                       |  |
| Financit Spa Implementation of a partnership, reducing the Group's share to 60%                         | 21                           | 18                    |                              |                       |  |
| Other   | (2)                          |                       | (1)                          | 1                     |  |
| Total   | 8                            | 55                    | (1)                          | 1                     |  |

#### • Commitments to repurchase minority shareholders' interests

In connection with the acquisition of certain entities, the Group granted minority shareholders put options on their holdings.

The total value of these commitments, which are recorded as a reduction in shareholders' equity, amounts to EUR 322 million at 31 December 2021, compared with EUR 500 million at 31 December 2020.



#### 7.g SIGNIFICANT RESTRICTIONS IN SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

#### Significant restrictions related to the ability of entities to transfer cash to the Group

The ability of entities to pay dividends or to repay loans and advances depends, *inter alia*, on local regulatory requirements for capitalisation and legal reserves, as well as the entities' financial and operating performance. During 2021, none of the BNP Paribas Group entites were subject to significant restrictions other than those related to regulatory requirements.

## Significant restrictions relative to the Group's ability to use the assets lodged in consolidated structured entities

Access to the assets of consolidated structured entities in which third-party investors have invested is limited inasmuch as these entities' assets are reserved for the holders of units or securities. These assets total EUR 34 billion as at 31 December 2021 (EUR 35 billion as at 31 December 2020).

# Significant restrictions related to the Group's ability to use assets pledged as collateral or under repurchase agreements

The financial instruments pledged by the BNP Paribas Group as collateral or under repurchase agreements are presented in notes 4.r and 5.d.

#### Significant restrictions related to liquidity reserves

Significant restrictions related to liquidity reserves correspond to the mandatory deposits placed with central banks presented in chapter 5 of the Universal Registration Document under *Liquidity risk*.

#### Assets representative of unit-linked insurance contracts

Financial assets representative of unit-linked insurance contracts designated as at fair value through profit or loss, which amount to EUR 87 billion as at 31 December 2021 (compared with EUR 73 billion as at 31 December 2020), are held for the benefit of the holders of these contracts.



#### 7.h STRUCTURED ENTITIES

The BNP Paribas Group is engaged in transactions with sponsored structured entities mainly through its activities of securitisation of financial assets - as either originator or sponsor -, fund management and specialised asset financing.

In addition, the BNP Paribas Group is also engaged in transactions with structured entities that it has not sponsored, notably in the form of investments in funds or securitisation vehicles.

The method for assessing control for structured entities is detailed in note 1.b.2. Consolidation methods.

#### Consolidated structured entities

The main categories of consolidated structured entities are:

**ABCP** (Asset-Backed Commercial Paper) conduits: the ABCP securitisation conduits Starbird, Matchpoint and Scaldis fund securitisation transactions managed by the BNP Paribas Group on behalf of its customers. Details on how these are financed and the Group's risk exposure are presented in Chapter 5 of the Universal Registration Document under Securitisation as sponsor on behalf of clients / Short-term refinancing.

**Proprietary securitisation:** proprietary securitisation positions originated and held by the BNP Paribas Group are detailed in Chapter 5 of the Universal Registration Document under *Proprietary securitisation activities (originator)*.

**Funds managed by the Group:** the BNP Paribas Group structures different types of funds for which it may act as fund manager, investor, custodian or guarantor. These funds are consolidated when the Group is both the manager and a significant investor and is therefore exposed to variable returns.

#### • Unconsolidated structured entities

The BNP Paribas Group has entered into relations with unconsolidated structured entities in the course of its business activities to meet the needs of its customers.

#### Information relative to interests in sponsored structured entities

The main categories of unconsolidated sponsored structured entities are as follows:

**Securitisation:** the BNP Paribas Group structures securitisation vehicles for the purposes of offering customers financing solutions for their assets, either directly or through consolidated ABCP conduits. Each vehicle finances the purchase of customers' assets (receivables, bonds, *etc.*) primarily by issuing bonds backed by these assets and whose redemption is linked to their performance.

**Funds:** the Group structures and manages funds to offer investment opportunities to its customers. Dedicated or public funds are offered to institutional and individual customers and are distributed and commercially monitored by the BNP Paribas Group. The entities of the BNP Paribas Group responsible for managing these funds may receive management fees and performance commission. The BNP Paribas Group may hold units in these funds, as well as units in funds dedicated to the insurance activity not managed by the BNP Paribas Group.

**Asset financing:** the BNP Paribas Group establishes and finances structured entities that acquire assets (aircraft, ships, *etc.*) intended for lease, and the lease payments received by the structured entity are used to repay the financing, which is guaranteed by the asset held by the structured entity.



**Other:** on behalf of its customers, the Group may also structure entities which invest in assets or are involved in debt restructuring.

An interest in an unconsolidated structured entity is a contractual or non-contractual link that exposes the BNP Paribas Group to variable returns from the performance of the entity.

The Group's assets and liabilities related to the interests held in sponsored structured entities are as follows:

| In millions of euros, at 31 December 2021                  | Securitisation | Funds   | Asset Financing | Others | Total   |
|--|----------------|---------|-----------------|--------|---------|
| INTERESTS ON THE GROUP BALANCE SHEET                       |                |         |                 |        |         |
| ASSETS   |                |         |                 |        |         |
| Financial instruments at fair value through profit or loss | 5              | 1,009   | 4               | 95     | 1,113   |
| Derivatives used for hedging purposes                      | 11             | 1,404   | 23              | 18     | 1,456   |
| Financial instruments at fair value through equity         | 190            |         |                 |        | 190     |
| Financial assets at amortised cost                         | 14,230         | 117     | 1,709           | 9      | 16,065  |
| Other assets   | 3              | 93      |                 |        | 96      |
| Financial investments of insurance activities              |                | 24,114  |                 |        | 24,114  |
| TOTAL ASSETS   | 14,439         | 26,737  | 1,736           | 122    | 43,034  |
| LIABILITIES  |                |         |                 |        |         |
| Financial instruments at fair value through profit or loss | 18             | 542     | 3               | 54     | 617     |
| Derivatives used for hedging purposes                      |                |         |                 |        |         |
| Financial liabilities at amortised cost                    | 1,058          | 12,809  | 140             | 27     | 14,034  |
| Other liabilities  | 5              | 140     | 118             |        | 263     |
| TOTAL LIABILITIES  | 1,081          | 13,491  | 261             | 81     | 14,914  |
| MANUALIM EVPOCUPE TO LOCA                                  | 04.000         | 07.0/4  | 0.047           | 040    | 50.000  |
| MAXIMUM EXPOSURE TO LOSS                                   | 21,888         | 27,061  | 3,047           | 212    | 52,208  |
|  |                |         |                 |        |         |
| SIZE OF STRUCTURED ENTITIES (1)                            | 121,665        | 332,150 | 4,933           | 5,263  | 464,011 |

| In millions of euros, at 31 December 2020                  | Securitisation | Funds   | Asset Financing | Others | Total   |
|--|----------------|---------|-----------------|--------|---------|
| INTERESTS ON THE GROUP BALANCE SHEET                       |                |         |                 |        |         |
| ASSETS   |                |         |                 |        |         |
| Financial instruments at fair value through profit or loss | 169            | 818     | 11              | 316    | 1,314   |
| Derivatives used for hedging purposes                      | 55             | 511     | 140             | 4      | 710     |
| Financial instruments at fair value through equity         | 231            |         |                 |        | 231     |
| Financial assets at amortised cost                         | 14,172         | 367     | 1,168           | 9      | 15,716  |
| Other assets   |                | 203     |                 | 1      | 204     |
| Financial investments of insurance activities              |                | 19,231  |                 |        | 19,231  |
| TOTAL ASSETS   | 14,627         | 21,130  | 1,319           | 330    | 37,406  |
| LIABILITIES  |                |         |                 |        |         |
| Financial instruments at fair value through profit or loss | 80             | 574     | 1               | 786    | 1,441   |
| Derivatives used for hedging purposes                      |                |         |                 |        |         |
| Financial liabilities at amortised cost                    | 820            | 11,115  | 130             | 760    | 12,825  |
| Other liabilities  | 2              | 158     | 105             | 4      | 269     |
| TOTAL LIABILITIES  | 902            | 11,847  | 236             | 1,550  | 14,535  |
| MAXIMUM EXPOSURE TO LOSS                                   | 23,096         | 21,938  | 1,674           | 632    | 47,340  |
| SIZE OF STRUCTURED ENTITIES (1)                            | 117,188        | 305,525 | 4,945           | 6,438  | 434,096 |

<sup>(1)</sup> The size of sponsored structured entities equals the total assets of the structured entity for securitisation vehicles, the net asset value for funds (excluding management mandates) and the structured entity's total assets or the amount of the BNP Paribas Group's commitment for asset financing and other structures.



The BNP Paribas Group's maximum exposure to losses on sponsored structured entities is the carrying amount of the assets, excluding, for financial assets at fair value through equity, changes in value taken directly to equity, as well as the nominal amount of the financing commitments and guarantee commitments given and the notional amount of credit default swaps (CDS) sold.

#### Information relative to interests in non-sponsored structured entities

The main interests held by the BNP Paribas Group when it acts solely as an investor in non-sponsored structured entities are detailed below:

- Units in funds that are not managed by the Group, which are held by the Insurance business line: as part of the asset allocation strategy corresponding to investments related to the premiums for unit-linked contracts or for the general fund, the Insurance business line subscribes to units of structured entities. These short- or medium-term investments are held for their financial performance and meet the risk diversification criteria inherent to the business. They amounted to EUR 39 billion as at 31 December 2021 (EUR 33 billion as at 31 December 2020). Changes in value and the majority of the risks associated with these investments are borne by policyholders in the case of assets representative of unit-linked contracts, and by the insurer in the case of assets representative of the general fund;
- Other investments in funds not managed by the Group: as part of its trading business, the BNP Paribas Group invests in structured entities without any involvement in either managing or structuring these entities (investments in mutual funds, securities funds or alternative funds), particularly as economic hedge for structured products sold to customers. The Group also invests in minority holdings in investment funds, in support of companies, as part of its venture capital business. These investments amounted to EUR 10 billion as at 31 December 2021 (7 billion as at 31 December 2020);
- Investments in securitisation vehicles: the breakdown of the Group's exposure and the nature of
  the securities held are presented in Chapter 5 of the Universal Registration Document in the
  section Securitisation as investor.

Besides, in the framework of its asset financing activity, the BNP Paribas Group provides financing to structured entities that are established by and for its clients and whose purpose is to acquire assets (aircraft, ships, *etc.*) intended for lease to those same clients. These financings amount to EUR 5 billion as at 31 December 2021 (EUR 6 billion as at 31 December 2020).



#### 7.i COMPENSATION AND BENEFITS AWARDED TO THE GROUP'S CORPORATE OFFICERS

The Group's corporate officers, their spouses and their dependent children are considered related parties.

The remuneration and benefits policy relating to the Group's corporate officers, as well as the detailed information on an individual basis, are presented in chapter 2 Corporate Governance of the Universal Registration Document.

#### • Remuneration and benefits awarded to the Group's corporate officers

|   | Year to 31 Dec. 2021 | Year to 31 Dec. 2020 |
|---|----------------------|----------------------|
| Gross remuneration, including remuneration linked to the term of directorship and benefits in kind $$ |                      |                      |
| - payable for the year  | € 8,486,731          | € 6,070,060          |
| - paid during the year  | € 6,526,149          | € 5,532,930          |
| Post-employment benefits  |                      |                      |
| Retirement bonuses: present value of the benefit obligation (payroll taxes excluded)                  | € 788,884            | € 294,833            |
| Defined contribution pension plan: contributions paid by BNP Paribas during the year                  | € 6,400              | € 5,306              |
| Welfare benefits: premiums paid by BNP Paribas during the year  | € 18,836             | € 14,962             |
| Share-based payments  |                      |                      |
| Stock subscription options  | Nil                  | Nil                  |
| Performance shares  | Nil                  | Nil                  |
| Long-term compensation  |                      |                      |
| - fair value at grant date (*)  | € 1,327,391          | € 1,065,536          |

<sup>(\*)</sup> Valuation according to the method described in note 6.e.

As at 31 December 2021, no corporate officer is eligible to a contingent collective defined-benefit top-up pension plan.

#### · Remuneration linked to the term of directorship paid to members of the board of directors

Remuneration linked to the term of directorship paid in to all members of the Board of Directors in 2021 amounts to EUR 1,402,804. This amount was EUR 1,300,000 in 2020. The amount paid in 2021 to members other than corporate officers was EUR 1,273,940 compared with EUR 1,183,106 in 2020.

#### • Remuneration and benefits awarded to directors representing the employees

| In euros   | Year to<br>31 December 2021 | Year to<br>31 December 2020 |
|--|-----------------------------|-----------------------------|
| Gross remuneration paid during the year  | 120,963                     | 123,020                     |
| Remuneration linked to the term of directorship (paid to the trade unions)   | 190,887                     | 180,227                     |
| Premiums paid by BNP Paribas during the year into schemes related to Garantie Vie Professionnelle Accidents benefits and healthcare expense coverage | 2,092                       | 2,063                       |
| Contributions paid by BNP Paribas during the year into the defined-contribution plan   | 1,423                       | 1,386                       |



#### • Loans, advances and guarantees granted to the Group's corporate officers

At 31 December 2021, the total outstanding loans granted directly or indirectly to the Group's corporate officers and their spouses and dependent children amounted to EUR 6,392,970 (EUR 15,233,737 at 31 December 2020). These loans representing normal transactions were carried out on an arm's length basis.

#### 7.j OTHER RELATED PARTIES

Other related parties of the BNP Paribas Group comprise consolidated companies (including entities consolidated under the equity method) and entities managing post-employment benefit plans offered to Group employees (except for multi-employer and multi-industry schemes).

Transactions between the BNP Paribas Group and related parties are carried out on an arm's length basis.

#### RELATIONS BETWEEN CONSOLIDATED COMPANIES

A list of companies consolidated by the BNP Paribas Group is provided in note 7.1 *Scope of consolidation*. Transactions and outstanding balances between fully-consolidated entities are eliminated. The tables below show transactions with entities accounted for under the equity method.

#### • Outstanding balances of related-party transactions:

|  | 31 Decem       | ber 2021   | 31 Decem       | ber 2020   |
|--|----------------|------------|----------------|------------|
| In millions of euros                               | Joint ventures | Associates | Joint ventures | Associates |
| ASSETS   |                |            |                |            |
| On demand accounts                                 |                | 118        | 1              | 112        |
| Loans  | 3,923          | 116        | 3,826          | 65         |
| Securities   | 516            | 268        | 642            | -          |
| Other assets                                       | 1              | 74         | 3              | 93         |
| Financial investments of insurance activities      | 1              | 2          | -              | 4          |
| Total  | 4,441          | 578        | 4,472          | 274        |
| LIABILITIES  |                |            |                |            |
| On demand accounts                                 | 137            | 525        | 192            | 518        |
| Other borrowings                                   | 48             | 1,034      | 30             | 1,402      |
| Other liabilities                                  | 7              | 26         | 10             | 19         |
| Technical reserves and other insurance liabilities | 1              | 159        | -              | 130        |
| Total  | 193            | 1,744      | 232            | 2,069      |
| FINANCING COMMITMENTS AND GUARANTEE COMMITMENTS    |                |            |                |            |
| Financing commitments given                        | 23             | 553        | 43             | 646        |
| Guarantee commitments given                        | 1,469          | 41         | 2,162          | 55         |
| Total  | 1,492          | 594        | 2,205          | 701        |

The Group also carries out trading transactions with related parties involving derivatives (swaps, options and forwards, *etc.*) and financial instruments purchased or underwritten and issued by them (equities, bonds, *etc.*).



#### • Related-party profit and loss items:

|   | Year to 31     | Dec. 2021   | Year to 31     | Dec. 2020   |
|---|----------------|-------------|----------------|-------------|
| In millions of euros                    | Joint ventures | Associates  | Joint ventures | Associates  |
| Interest income                         | 26             | 7           | 30             | 5           |
| Interest expense                        | (5)            | (2)         | (5)            | (6)         |
| Commission income<br>Commission expense | 5              | 305<br>(76) | 145<br>(8)     | 279<br>(38) |
| Services provided<br>Services received  | -              | 46<br>(7)   | -              | 32<br>(6)   |
| Lease income                            | -              | -           | -              | (1)         |
| Net income from insurance activities    | (2)            | (3)         | (3)            | (4)         |
| Total                                   | 24             | 270         | 159            | 261         |

GROUP ENTITIES MANAGING CERTAIN POST-EMPLOYMENT BENEFIT PLANS OFFERED TO GROUP EMPLOYEES

In Belgium, BNP Paribas Fortis funds a number of pension schemes managed by AG Insurance in which the BNP Paribas Group has a 25% equity interest.

In other countries, post-employment benefit plans are generally managed by independent fund managers or independent insurance companies, and occasionally by Group companies (in particular BNP Paribas Asset Management and BNP Paribas Cardif). In Switzerland, a dedicated foundation manages pension plans for BNP Paribas Switzerland's employees.

At 31 December 2021, the value of plan assets managed by Group companies or by companies over which the Group exercises significant influence was EUR 4,048 million (EUR 4,102 million as at 31 December 2020). Amounts received by Group companies in the year to 31 December 2021 totalled EUR 4 million and were mainly composed of management and custody fees (EUR 5 million as at 31 December 2020).



#### 7.k FAIR VALUE OF FINANCIAL INSTRUMENTS CARRIED AT AMORTISED COST

The information supplied in this note must be used and interpreted with the greatest caution for the following reasons:

- these fair values are an estimate of the value of the relevant instruments as at 31 December 2021. They are liable to fluctuate from day to day as a result of changes in various parameters, such as interest rates and credit quality of the counterparty. In particular, they may differ significantly from the amounts actually received or paid on maturity of the instrument. In most cases, the fair value is not intended to be realised immediately, and in practice might not be realised immediately. Consequently, this fair value does not reflect the actual value of the instrument to BNP Paribas as a going concern;
- most of these fair values are not meaningful, and hence are not taken into account in the management of the commercial banking activities which use these instruments;
- estimating a fair value for financial instruments carried at historical cost often requires the use of modelling techniques, hypotheses and assumptions that may vary from bank to bank. This means that comparisons between the fair values of financial instruments carried at historical cost as disclosed by different banks may not be meaningful;

the fair values shown below do not include the fair values of finance lease transactions, non-financial instruments such as property, plant and equipment, goodwill and other intangible assets such as the value attributed to demand deposit portfolios or customer relationships. Consequently, these fair values should not be regarded as the actual contribution of the instruments concerned to the overall valuation of the BNP Paribas Group.



|   |         | Estimated |         | Carrying value |                |
|---|---------|-----------|---------|----------------|----------------|
| In millions of euros,<br>at 31 December 2021                | Level 1 | Level 2   | Level 3 | Total          | Carrying value |
| FINANCIAL ASSETS  |         |           |         |                |                |
| Loans and advances to credit institutions and customers (1) |         | 88,058    | 716,147 | 804,205        | 795,845        |
| Debt securities at amortised cost (note 4.e)                | 89,374  | 17,203    | 3,172   | 109,749        | 108,510        |
| Assets held for sale  | 4,587   | 11,081    | 49,838  | 65,507         | 64,847         |
| FINANCIAL LIABILITIES                                       |         |           |         |                |                |
| Deposits from credit institutions and customers             |         | 1,123,937 |         | 1,123,937      | 1,123,383      |
| Debt securities (note 4.h)                                  | 64,660  | 86,854    |         | 151,514        | 149,723        |
| Subordinated debt (note 4.h)                                | 18,211  | 7,360     |         | 25,571         | 24,720         |
| Liabilities associated with assets held for sale            | -       | 73,077    |         | 73,077         | 73,041         |

<sup>(1)</sup> Finance leases excluded

|   |         | Estimated | fair value |           | Carrying value |  |
|---|---------|-----------|------------|-----------|----------------|--|
| In millions of euros,<br>at 31 December 2020                | Level 1 | Level 2   | Level 3    | Total     | Carrying value |  |
| FINANCIAL ASSETS  |         |           |            |           |                |  |
| Loans and advances to credit institutions and customers (1) |         | 68,617    | 735,232    | 803,849   | 790,444        |  |
| Debt securities at amortised cost (note 4.e)                | 93,011  | 25,190    | 3,261      | 121,462   | 118,316        |  |
| FINANCIAL LIABILITIES                                       |         |           |            |           |                |  |
| Deposits from credit institutions and customers             |         | 1,089,464 |            | 1,089,464 | 1,088,648      |  |
| Debt securities (note 4.h)                                  | 45,760  | 103,990   |            | 149,750   | 148,303        |  |
| Subordinated debt (note 4.h)                                | 15,568  | 7,683     |            | 23,251    | 22,474         |  |

<sup>(1)</sup> Finance leases excluded

The valuation techniques and assumptions used by BNP Paribas ensure that the fair value of financial assets and liabilities carried at amortised cost is measured on a consistent basis throughout the Group. Fair value is based on prices quoted in an active market when these are available. In other cases, fair value is determined using valuation techniques such as discounting of estimated future cash flows for loans, liabilities and debt securities at amortised cost, or specific valuation models for other financial instruments as described in note 1, Summary of significant accounting policies applied by the BNP Paribas Group. The description of the fair value hierarchy levels is also presented in the accounting principles (see note 1.e.10). In the case of loans, liabilities and debt securities at amortised cost that have an initial maturity of less than one year (including demand deposits) or of most regulated savings products, fair value equates to carrying amount. These instruments have been classified in Level 2, except for loans to customers, which are classified in Level 3.



### 7.1 SCOPE OF CONSOLIDATION

BNP Paribas, a *société anonyme* (Public Limited Company), registered in France, is the Group's lead company, which holds key positions in its two areas of activity: Retail Banking and Services and Corporate and Institutional Banking. During the year, the parent company did not change its name.

BNP Paribas has its principal place of business in France and its head office is located at 16 boulevard des Italiens 75009 Paris, France.

|          |                                    |                | 31 December 2021 |               |                 | 3.   | 1 Decemb | er 2020       |                 |      |
|----------|------------------------------------|----------------|------------------|---------------|-----------------|------|----------|---------------|-----------------|------|
| Business | Name                               | Country        | Method           | Voting<br>(%) | Interest<br>(%) | Ref. | Method   | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | BNP Paribas SA                     | France         | (1)              |               |                 |      | (1)      |               | •               |      |
|          | BNPP SA (Argentina branch)         | Argentina      | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Australia branch)         | Australia      | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Austria branch)           | Austria        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Bahrain branch)           | Bahrain        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Belgium branch)           | Belgium        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Bulgaria branch)          | Bulgaria       | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Canada branch)            | Canada         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Cayman Islands branch)    | Cayman Islands |                  |               |                 |      |          |               |                 | S1   |
|          | BNPP SA (Czech Republic branch)    | Czech Rep.     | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Denmark branch)           | Denmark        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Finland branch)           | Finland        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Germany branch)           | Germany        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Hong Kong branch)         | Hong Kong      | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Hungary branch)           | Hungary        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (India branch)             | India          | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Ireland branch)           | Ireland        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Italy branch)             | Italy          | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Japan branch)             | Japan          | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Jersey branch)            | Jersey         |                  |               |                 | S1   | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Kuwait branch)            | Kuwait         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Luxembourg branch)        | Luxembourg     | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Malaysia branch)          | Malaysia       | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Monaco branch)            | Monaco         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Netherlands branch)       | Netherlands    | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Norway branch)            | Norway         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Panama branch)            | Panama         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Philippines branch)       | Philippines    | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 100.0%          |      |
|          | BNPP SA (Poland branch)            | Poland         | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Portugal branch)          | Portugal       | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Qatar branch)             | Qatar          | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Republic of Korea branch) | Rep. of Korea  | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        | _    |
|          | BNPP SA (Romania branch)           | Romania        | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Saudi Arabia branch)      | Saudi Arabia   | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |
|          | BNPP SA (Singapore branch)         | Singapore      | Full             | 100.0%        | 5 100.0%        |      | Full     | 100.0%        | 5 100.0%        |      |

- 144 - Consolidated financial statements as at 31 December 2021



|                        | Name   |                      | 31                    | l Decembe     | er 2021         |      | 3                     | 31 December 2020 |                 |      |
|------------------------|--|----------------------|-----------------------|---------------|-----------------|------|-----------------------|------------------|-----------------|------|
| Business               |  | Country              | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%)    | Interest<br>(%) | Ref. |
|                        | BNPP SA (South Africa branch)                  | South Africa         | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (Spain branch)                         | Spain                | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (Sweden branch)                        | Sweden               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (Taiwan branch)                        | Taiwan               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (Thailand branch)                      | Thailand             | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (United Arab Emirates branch)          | United Arab Emirates | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (United Kingdom branch)                | UK                   | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (United States branch)                 | USA                  | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP SA (Viet Nam branch)                      | Viet Nam             | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
| ETAIL BANKING & SE     | ERVICES  |                      |                       |               |                 |      |                       |                  |                 |      |
| OMESTIC MARKETS        |  |                      |                       |               |                 |      |                       |                  |                 |      |
| etail Banking - France |  |                      |                       |               |                 |      |                       |                  |                 |      |
|                        | Banque de Wallis et Futuna                     | France               | Full <sup>(1)</sup>   | 51.0%         | 51.0%           |      | Full <sup>(1)</sup>   | 51.0%            | 51.0%           |      |
|                        | BNPP Antilles Guyane                           | France               | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | BNPP Développement                             | France               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP Développement Oblig                       | France               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP Factor                                    | France               | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | BNPP Factor (Spain branch)                     | Spain                | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | BNPP Factor Sociedade Financeira de Credito SA | Portugal             | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | BNPP Nouvelle Calédonie                        | France               | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | BNPP Réunion                                   | France               | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | Compagnie pour le Financement des Loisirs      | France               | Equity                | 46.0%         | 46.0%           |      | Equity                | 46.0%            | 46.0%           |      |
|                        | Copartis                                       | France               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          | D1/V |
|                        | Euro Securities Partners                       | France               | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |      | Equity <sup>(3)</sup> | 50.0%            | 50.0%           |      |
|                        | GIE Ocean                                      | France               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
|                        | Jivago Holding                                 | France               | Full                  | 100.0%        | 100.0%          | E3   |                       |                  |                 |      |
|                        | Partecis                                       | France               | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |      | Equity <sup>(3)</sup> | 50.0%            | 50.0%           |      |
|                        | Paylib Services                                | France               | Equity                | 14.3%         | 14.3%           |      | Equity                | 14.3%            | 14.3%           |      |
|                        | Portzamparc                                    | France               | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%           | 100.0%          |      |
|                        | Protection 24                                  | France               |                       |               |                 | S2   | Full                  | 100.0%           | 100.0%          |      |
|                        | Société Lairoise de Participations             | France               | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%           | 100.0%          |      |
| etail Banking - Belgiu | m  |                      |                       |               |                 |      |                       |                  |                 |      |
|                        | Axepta BNPP Benelux                            | Belgium              | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%           | 99.9%           | E1   |
|                        | Bancontact Paytoniq Company                    | Belgium              | Equity                | 22.5%         | 22.5%           |      | Equity                | 22.5%            | 22.5%           |      |
|                        | Banking Funding Company SA                     | Belgium              | Equity                | 33.5%         | 33.5%           |      | Equity                | 33.5%            | 33.5%           |      |
|                        | BASS Master Issuer NV <sup>t</sup>             | Belgium              | Full                  |               | -               |      | Full                  | -                | -               |      |
|                        | Batopin  | Belgium              | Equity                | 25.0%         | 25.0%           | E1   |                       |                  |                 |      |
|                        | Belgian Mobile ID                              | Belgium              | Equity                | 12.2%         | 12.2%           | V3   | Equity                | 15.0%            | 15.0%           |      |
|                        | BNPP Commercial Finance Ltd                    | UK                   | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%           | 99.9%           |      |
|                        | BNPP Factor AB                                 | Sweden               |                       |               |                 | S1   | Full                  | 100.0%           | 99.9%           |      |
|                        | BNPP Factor AS                                 | Denmark              | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%           | 99.9%           |      |
|                        | BNPP Factor GmbH                               | Germany              | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%           | 99.9%           |      |
|                        |  |                      |                       |               |                 |      |                       |                  |                 |      |
|                        | BNPP Factor NV                                 | Netherlands          |                       |               |                 | S1   | Full                  | 100.0%           | 99.9%           |      |

- 145 - Consolidated financial statements as at 31 December 2021



|                                       |                                    |            | 3                     | 1 Decembe     | er 2021         |      | 3                     | 1 Decembe     | r 2020          |      |
|---------------------------------------|------------------------------------|------------|-----------------------|---------------|-----------------|------|-----------------------|---------------|-----------------|------|
| Business                              | Name                               | Country    | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%) | Interest<br>(%) | Ref. |
|                                       | BNPP Fortis                        | Belgium    | Full                  | 99.9%         | 99.9%           |      | Full                  | 99.9%         | 99.9%           |      |
|                                       | BNPP Fortis (Spain branch)         | Spain      | Full                  | 99.9%         | 99.9%           |      | Full                  | 99.9%         | 99.9%           |      |
|                                       | BNPP Fortis (United States branch) | USA        | Full                  | 99.9%         | 99.9%           |      | Full                  | 99.9%         | 99.9%           |      |
|                                       | BNPP Fortis Factor NV              | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | BNPP Fortis Film Finance           | Belgium    | Full                  | 100.0%        | 99.9%           | V4   | Full                  | 99.0%         | 98.9%           |      |
|                                       | BNPP Fortis Funding SA             | Luxembourg | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | BNPP FPE Belgium                   | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | BNPP FPE Expansion                 | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | BNPP FPE Management                | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | Bpost Banque                       | Belgium    | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |      | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |      |
|                                       | Credissimo                         | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | Credissimo Hainaut SA              | Belgium    | Full                  | 99.7%         | 99.7%           |      | Full                  | 99.7%         | 99.7%           |      |
|                                       | Crédit pour Habitations Sociales   | Belgium    | Full                  | 81.7%         | 81.6%           |      | Full                  | 81.7%         | 81.6%           |      |
|                                       | Epimede <sup>s</sup>               | Belgium    | Equity                | -             | -               |      | Equity                | -             | -               |      |
|                                       | Esmee Master Issuer <sup>t</sup>   | Belgium    | Full                  | -             | -               |      | Full                  | -             | -               |      |
|                                       | Immo Beaulieu                      | Belgium    |                       |               |                 |      |                       |               |                 | S3   |
|                                       | Immobilière Sauveniere SA          | Belgium    | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                                       | Isabel SA NV                       | Belgium    | Equity                | 25.3%         | 25.3%           |      | Equity                | 25.3%         | 25.3%           |      |
|                                       | Microstart                         | Belgium    | Full                  |               | 76.8%           | V4   | Full                  | 70.3%         |                 |      |
|                                       | Private Equity Investments (a)     | BE/FR/LU   | FV                    | -             |                 |      | FV                    | -             | -               |      |
|                                       | Sagip                              | Belgium    | Full                  |               | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                                       | Sowo Invest SA NV                  | Belgium    | Full                  |               | 87.5%           |      | Full                  |               | 87.5%           |      |
| Retail Banking - Luxen                |                                    | -          |                       |               |                 |      |                       |               |                 |      |
| , , , , , , , , , , , , , , , , , , , | BGL BNPP                           | Luxembourg | Full                  | 66.0%         | 65.9%           |      | Full                  | 66.0%         | 65.9%           |      |
|                                       | BGL BNPP (Germany branch)          | Germany    | Full                  | 66.0%         |                 |      | Full                  | 66.0%         | 65.9%           |      |
|                                       | BNPP Lease Group Luxembourg SA     | Luxembourg | Full                  | 100.0%        |                 |      | Full                  | 100.0%        | 65.9%           |      |
|                                       | BNPP SB Re                         | Luxembourg | Full <sup>(2)</sup>   |               | 100.0%          |      | Full <sup>(2)</sup>   |               | 100.0%          |      |
|                                       | Cofhylux SA                        | Luxembourg | Full                  |               | 65.9%           |      | Full                  |               | 65.9%           |      |
|                                       | Compagnie Financière Ottomane SA   | Luxembourg | Full                  |               | 97.3%           |      | Full                  |               | 97.3%           |      |
|                                       | Le Sphinx Assurances Luxembourg SA | Luxembourg | Full <sup>(2)</sup>   |               | 100.0%          |      | Full <sup>(2)</sup>   |               | 100.0%          |      |
|                                       | Lion International Investments SA  | Luxembourg | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                                       | Luxhub SA                          | Luxembourg |                       | 28.0%         |                 |      | Equity                | 28.0%         |                 | E1   |
|                                       | Visalux                            | Luxembourg | Equity<br>Equity      |               | 16.7%           |      | Equity                | 25.3%         |                 |      |
| Retail Banking - Italy                | VISCIUN                            | Euxembourg | Equity                | 23.370        | 10.770          |      | Equity                | 23.370        | 10.770          |      |
| ncian banking - italy                 | Artigiancassa SPA                  | Italy      | Full                  | 72 00/        | 73.9%           |      | Full                  | 72 00/        | 73.9%           |      |
|                                       | Axepta SPA                         |            | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                                       | <u> </u>                           | Italy      |                       |               |                 |      |                       |               |                 |      |
|                                       | Banca Nazionale Del Lavoro SPA     | Italy      | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                                       | EMF IT 2008 1 SRL <sup>1</sup>     | Italy      | Full                  | -             |                 | FO   | Full                  | -             | =               |      |
|                                       | Era Uno SRL <sup>1</sup>           | Italy      | Full                  | 100.00/       |                 | E2   | EII                   | 100.00        | 100.007         |      |
|                                       | Eutimm SRL                         | Italy      | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                                       | Financit SPA (Ex- BNL Finance SPA) | Italy      | Full                  |               | 60.0%           | V2   | Full                  | 100.0%        | 100.0%          |      |
|                                       | Immera SRL <sup>†</sup>            | Italy      | Full                  | -             |                 | E1   |                       |               |                 |      |
|                                       | International Factors Italia SPA   | Italy      | Full                  |               | 99.7%           |      | Full                  | 99.7%         |                 |      |
|                                       | Permicro SPA                       | Italy      | Equity                | 21.6%         | 21.6%           |      | Equity                | 21.6%         | 21.6%           |      |

- 146 - Consolidated financial statements as at 31 December 2021



|          |  |             | 3                   | 1 December 2 | .021          |      | 3                   | 1 Decembe     | er 2020         |      |
|----------|--|-------------|---------------------|--------------|---------------|------|---------------------|---------------|-----------------|------|
| Business | Name   | Country     | Method              |              | terest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | Serfactoring SPA                                     | Italy       |                     |              |               | S2   | Equity              | 27.0%         | 26.9%           |      |
|          | Servizio Italia SPA                                  | Italy       | Full                | 100.0% 1     | 00.0%         |      | Full                | 100.0%        | 100.0%          |      |
|          | Sviluppo HQ Tiburtina SRL                            | Italy       | Full                | 100.0% 1     | 00.0%         |      | Full                | 100.0%        | 100.0%          |      |
|          | Tierre Securitisation SRL <sup>t</sup>               | Italy       | Full                | -            | -             |      | Full                | -             | -               |      |
|          | Vela ABS SRL <sup>1</sup>                            | Italy       |                     |              |               |      |                     |               |                 | S3   |
|          | Vela Consumer 2 SRL <sup>†</sup>                     | Italy       |                     |              |               | S1   | Full                | -             | -               |      |
|          | Vela Consumer SRL <sup>†</sup>                       | Italy       |                     |              |               |      |                     |               |                 | S1   |
|          | Vela Home SRL <sup>†</sup>                           | Italy       | Full                | -            | -             |      | Full                | -             | -               |      |
|          | Vela Mortgages SRL <sup>t</sup>                      | Italy       | Full                | -            | -             |      | Full                | -             | -               |      |
|          | Vela OBG SRL <sup>t</sup>                            | Italy       | Full                | -            | -             |      | Full                | -             | -               |      |
|          | Vela RMBS SRL <sup>1</sup>                           | Italy       | Full                | -            | -             |      | Full                | -             | -               |      |
| Arval    |  |             |                     |              |               |      |                     |               |                 |      |
|          | Artel  | France      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval AB   | Sweden      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval AS   | Denmark     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval AS Norway                                      | Norway      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Austria GmbH                                   | Austria     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Belgium NV SA                                  | Belgium     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Benelux BV                                     | Netherlands | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Brasil Ltda                                    | Brazil      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval BV   | Netherlands | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval CZ SRO   | Czech Rep.  | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Deutschland GmbH                               | Germany     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Fleet Services                                 | France      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Fuhrparkmanagement GmbH                        | Austria     |                     |              |               | S4   | Full <sup>(2)</sup> | 100.0%        | 99.9%           | E3   |
|          | Arval Hellas Car Rental SA                           | Greece      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval India Private Ltd                              | India       |                     |              |               | S3   | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval LLC  | Russia      | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Luxembourg SA                                  | Luxembourg  | Full <sup>(2)</sup> | 100.0% 9     |               |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Magyarorszag KFT                               | Hungary     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Maroc SA                                       | Morocco     | Full <sup>(2)</sup> | 100.0% 8     | 39.0%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval OY   | Finland     | Full <sup>(2)</sup> | 100.0% 9     | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|          | Arval Relsa SPA                                      | Chile       | Equity              | 50.0% 5      |               |      | Equity              | 50.0%         |                 |      |
|          | Arval Schweiz AG                                     | Switzerland | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Service Lease                                  | France      | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> |               | 99.9%           |      |
|          | Arval Service Lease Aluger Operational Automoveis SA | Portugal    | Full <sup>(2)</sup> | 100.0% 9     |               |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Service Lease Italia SPA                       | Italy       | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Service Lease Polska SP ZOO                    | Poland      | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Service Lease Romania SRL                      | Romania     | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Service Lease SA                               | Spain       | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Slovakia SRO                                   | Slovakia    | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval Trading  | France      | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Arval UK Group Ltd                                   | UK          | Full <sup>(2)</sup> |              | 99.9%         |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | <u> </u>   | UK          |                     |              |               |      | Full <sup>(2)</sup> |               |                 |      |
|          | Arval UK Leasing Services Ltd                        | UK          | Full <sup>(2)</sup> | 100.0% 9     | 7 7 . 7 70    |      | rull\*-/            | 100.0%        | 99.9%           |      |

- 147 - Consolidated financial statements as at 31 December 2021



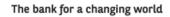
|                 |  |             | 31                  | 1 Decembei | r <b>2021</b>   |      | 31                  | l Decembe     | r 2020          |      |
|-----------------|--|-------------|---------------------|------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business        | Name                                   | Country     | Method              | Voting (%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|                 | Arval UK Ltd                           | UK          | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | BNPP Fleet Holdings Ltd                | UK          | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | Cent ASL                               | France      | Full <sup>(2)</sup> | 100.0%     | 99.9%           | E2   |                     |               |                 |      |
|                 | Cofiparc                               | France      | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | Greenval Insurance DAC                 | Ireland     | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           | V3   |
|                 | Locadif                                | Belgium     | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | Louveo                                 | France      | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | Public Location Longue Durée           | France      | Full <sup>(2)</sup> | 100.0%     | 99.9%           |      | Full <sup>(2)</sup> | 100.0%        | 99.9%           |      |
|                 | TEB Arval Arac Filo Kiralama AS        | Turkey      | Full <sup>(2)</sup> | 100.0%     | 75.0%           |      | Full <sup>(2)</sup> | 100.0%        | 75.0%           |      |
| asing Solutions |  |             |                     |            |                 |      |                     |               |                 |      |
|                 | All In One Vermietung GmbH             | Austria     | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | Aprolis Finance                        | France      | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | Artegy                                 | France      | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNL Leasing SPA                        | Italy       | Full                | 100.0%     | 95.5%           |      | Full                | 100.0%        | 95.5%           |      |
|                 | BNPP 3 Step IT                         | France      | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP 3 Step IT (Belgium branch)        | Belgium     | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP 3 Step IT (Germany branch)        | Germany     | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP 3 Step IT (Italy branch)          | Italy       | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP 3 Step IT (Netherlands branch)    | Netherlands | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP 3 Step IT (United Kingdom branch) | UK          | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |      |
|                 | BNPP Finansal Kiralama AS              | Turkey      | Full                | 100.0%     | 82.5%           |      | Full                | 100.0%        | 82.5%           |      |
|                 | BNPP Lease Group                       | France      | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group (Germany branch)      | Germany     | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group (Italy branch)        | Italy       | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group (Portugal branch)     | Portugal    | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group (Spain branch)        | Spain       | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group Belgium               | Belgium     | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group GmbH & Co KG          | Austria     |                     |            |                 | S4   | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group Leasing Solutions SPA | Italy       | Full                | 100.0%     | 95.5%           |      | Full                | 100.0%        | 95.5%           |      |
|                 | BNPP Lease Group PLC                   | UK          | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group Rentals Ltd           | UK          |                     |            |                 | S1   | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Lease Group SP ZOO                | Poland      | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Services                  | Poland      | Full                | 100.0%     | 87.4%           | V3   | Full                | 100.0%        | 88.7%           |      |
|                 | BNPP Leasing Solution AS               | Norway      | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Solutions                 | Luxembourg  | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Solutions AB              | Sweden      | Full                | 100.0%     | 83.0%           | E1   |                     |               |                 |      |
|                 | BNPP Leasing Solutions IFN SA          | Romania     | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Solutions Ltd             | UK          | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Solutions NV              | Netherlands | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Leasing Solutions Suisse SA       | Switzerland | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Rental Solutions Ltd              | UK          | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | BNPP Rental Solutions SPA              | Italy       | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |      |
|                 | Claas Financial Services               | France      | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           |      |
|                 |  |             |                     |            |                 |      |                     |               |                 |      |

- 148 - Consolidated financial statements as at 31 December 2021



|                     |   |             | 3                   | 1 December | 2021            |      | 3                   | 1 Decembe     | r 2020          |     |
|---------------------|---|-------------|---------------------|------------|-----------------|------|---------------------|---------------|-----------------|-----|
| Business            | Name  | Country     | Method              | Voting (%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref |
|                     | Claas Financial Services (Italy branch)                 | Italy       | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           |     |
|                     | Claas Financial Services (Poland branch)                | Poland      | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           |     |
|                     | Claas Financial Services (Spain branch)                 | Spain       | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           |     |
|                     | Claas Financial Services Ltd                            | UK          | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |     |
|                     | CMV Mediforce   | France      |                     |            |                 |      |                     |               |                 | S4  |
|                     | CNH Industrial Capital Europe                           | France      | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe (Belgium branch)          | Belgium     | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe (Germany branch)          | Germany     | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe (Italy branch)            | Italy       | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe (Poland branch)           | Poland      | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe (Spain branch)            | Spain       | Full <sup>(1)</sup> | 50.1%      | 41.6%           |      | Full <sup>(1)</sup> | 50.1%         | 41.6%           |     |
|                     | CNH Industrial Capital Europe BV                        | Netherlands | Full                | 100.0%     | 41.6%           |      | Full                | 100.0%        | 41.6%           |     |
|                     | CNH Industrial Capital Europe GmbH                      | Austria     | Full                | 100.0%     | 41.6%           |      | Full                | 100.0%        | 41.6%           |     |
|                     | CNH Industrial Capital Europe Ltd                       | UK          | Full                | 100.0%     | 41.6%           |      | Full                | 100.0%        | 41.6%           |     |
|                     | Commercial Vehicle Finance Ltd                          | UK          |                     |            |                 |      |                     |               |                 | S   |
|                     | ES Finance  | Belgium     | Full                | 100.0%     | 99.9%           |      | Full                | 100.0%        | 99.9%           |     |
|                     | FL Zeebrugge <sup>s</sup>                               | Belgium     | Full                | -          | -               |      | Full                | -             | -               |     |
|                     | Folea Grundstucksverwaltungs und Vermietungs Gmbh & Cos | Germany     | Full                | -          | -               |      | Full                | -             | -               |     |
|                     | Fortis Lease  | France      | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        | 83.0%           |     |
|                     | Fortis Lease Belgium                                    | Belgium     | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |     |
|                     | Fortis Lease Deutschland GmbH                           | Germany     | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |     |
|                     | Fortis Lease Iberia SA                                  | Spain       | Full                | 100.0%     | 86.6%           |      | Full                | 100.0%        | 86.6%           |     |
|                     | Fortis Lease Portugal                                   | Portugal    | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |     |
|                     | Fortis Lease UK Ltd                                     | UK          | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |     |
|                     | Fortis Vastgoedlease BV                                 | Netherlands | Full                | 100.0%     | 83.0%           |      | Full                | 100.0%        | 83.0%           |     |
|                     | Heffiq Heftruck Verhuur BV                              | Netherlands | Full                | 50.1%      | 41.5%           |      | Full                | 50.1%         | 41.5%           |     |
|                     | JCB Finance   | France      | Full <sup>(1)</sup> | 100.0%     | 41.6%           |      | Full <sup>(1)</sup> | 100.0%        | 41.6%           |     |
|                     | JCB Finance (Germany branch)                            | Germany     | Full <sup>(1)</sup> | 100.0%     | 41.6%           |      | Full <sup>(1)</sup> | 100.0%        | 41.6%           |     |
|                     | JCB Finance (Italy branch)                              | Italy       | Full <sup>(1)</sup> | 100.0%     | 41.6%           |      | Full <sup>(1)</sup> | 100.0%        | 41.6%           |     |
|                     | JCB Finance Holdings Ltd                                | UK          | Full                | 50.1%      | 41.6%           |      | Full                | 50.1%         | 41.6%           |     |
|                     | Manitou Finance Ltd                                     | UK          | Full                | 51.0%      | 42.3%           |      | Full                | 51.0%         | 42.3%           |     |
|                     | MGF   | France      | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           |     |
|                     | MGF (Germany branch)                                    | Germany     | Full <sup>(1)</sup> | 51.0%      | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         | 42.3%           | Е   |
|                     | MGF (Italy branch)                                      | Italy       | Full <sup>(1)</sup> |            | 42.3%           |      | Full <sup>(1)</sup> | 51.0%         |                 | Е   |
|                     | Natio Energie 2   | France      | Full                |            | 100.0%          |      | Full                |               | 100.0%          |     |
|                     | Natiocredibail  | France      | Full <sup>(1)</sup> |            | 100.0%          |      | Full <sup>(1)</sup> |               | 100.0%          |     |
|                     | Pixel 2021 <sup>t</sup>                                 | France      | Full                | -          | -               | E2   |                     |               |                 |     |
|                     | RD Leasing IFN SA                                       | Romania     |                     |            |                 | S4   | Full                | 100.0%        | 83.0%           |     |
|                     | Same Deutz Fahr Finance                                 | France      | Full <sup>(1)</sup> | 100.0%     | 83.0%           |      | Full <sup>(1)</sup> | 100.0%        |                 |     |
|                     | SNC Natiocredimurs                                      | France      | Full <sup>(1)</sup> |            | 100.0%          |      | Full <sup>(1)</sup> |               | 100.0%          |     |
|                     | UCB Bail 2  | France      |                     |            |                 |      |                     |               |                 | S   |
| / Digital Businesse |   |             |                     |            |                 |      |                     |               |                 |     |
| .5 545116336        | Financière des Paiements Electroniques                  | France      | Full                | 95.0%      | 95.0%           |      | Full                | 95.0%         | 95.0%           |     |
|                     |   | . rance     | · uii               | 73.070     | 70.070          |      | . all               | 75.070        | , 5.0 /6        |     |

- 149 - Consolidated financial statements as at 31 December 2021





|                     |  |              | 3                     | 1 Decembe     | er 2021         |      | 3                     | 1 Decembe     | r 2020          |      |
|---------------------|--|--------------|-----------------------|---------------|-----------------|------|-----------------------|---------------|-----------------|------|
| Business            | Name   | Country      | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%) | Interest<br>(%) | Ref. |
|                     | Financière des Paiements Electroniques (Portugal branch)                             | Portugal     | Full                  | 95.0%         | 95.0%           | E2   |                       |               |                 |      |
|                     | Financière des Paiements Electroniques (Spain branch)                                | Spain        | Full                  | 95.0%         | 95.0%           |      | Full                  | 95.0%         | 95.0%           |      |
|                     | Lyf SA   | France       | Equity <sup>(3)</sup> | 43.8%         | 43.8%           |      | Equity <sup>(3)</sup> | 43.8%         | 43.8%           |      |
|                     | Lyf SAS  | France       | Equity <sup>(3)</sup> | 49.1%         | 49.1%           |      | Equity <sup>(3)</sup> | 49.1%         | 49.1%           | V4   |
| ersonal Investors   |  |              |                       |               |                 |      |                       |               |                 |      |
|                     | Espresso Financial Services Private Limited (Ex- Sharekhan Comtrade Private Limited) | India        | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          | E1   |
|                     | Geojit Technologies Private Ltd  | India        | Equity                | 35.0%         | 35.0%           |      | Equity                | 35.0%         | 35.0%           |      |
|                     | Human Value Developers Private Ltd   | India        | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | Sharekhan BNPP Financial Services Ltd  | India        | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | Sharekhan Commodities Private Ltd  | India        |                       |               |                 |      |                       |               |                 | S3   |
|                     | Sharekhan Ltd  | India        | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
| ITERNATIONAL FINA   | NCIAL SERVICES   |              |                       |               |                 |      |                       |               |                 |      |
| NP Paribas Personal | Finance  |              |                       |               |                 |      |                       |               |                 |      |
|                     | Alpha Crédit SA  | Belgium      | Full                  | 100.0%        | 99.9%           |      | Full                  | 100.0%        | 99.9%           |      |
|                     | AutoFlorence 1 SRL <sup>t</sup>  | Italy        | Full                  |               |                 |      | Full                  | -             | -               |      |
|                     | AutoFlorence 2 SRL <sup>†</sup>  | Italy        | Full                  |               |                 | E2   |                       |               |                 |      |
|                     | Autonoria 2019 <sup>t</sup>  | France       | Full                  |               |                 |      | Full                  | -             | _               |      |
|                     | Autonoria Spain 2019 <sup>t</sup>  | Spain        | Full                  |               |                 |      | Full                  | -             |                 |      |
|                     | Autonoria Spain 2021 FT <sup>1</sup>   | Spain        | Full                  |               |                 | E2   | 1 4.1                 |               |                 |      |
|                     | Autop Ocean Indien   | France       | Full                  | 100.0%        | 97.8%           |      | Full                  | 100.0%        | 97.8%           |      |
|                     | Axa Banque Financement   | France       | Equity                | 35.0%         |                 |      | Equity                | 35.0%         |                 |      |
|                     | Banco BNPP Personal Finance SA   | Portugal     | Equity                | 33.07         | 33.070          |      | Equity                | 33.070        | 33.070          | S4   |
|                     |  |              | Full                  | 100.00/       | 100.00/         |      | Full                  | 100.00/       | 100.00/         | 34   |
|                     | Banco Cetelem SA   | Spain        |                       |               | 100.0%          |      |                       |               | 100.0%          |      |
|                     | Banco Cetelem SA   | Brazil       | Full                  | 100.0%        |                 |      | Full                  | 100.0%        | 100.0%          |      |
|                     | BGN Mercantil E Servicos Ltda  | Brazil       | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                     | BNPP Personal Finance  | France       | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                     | BNPP Personal Finance (Austria branch)   | Austria      | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                     | BNPP Personal Finance (Bulgaria branch)  | Bulgaria     | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                     | BNPP Personal Finance (Czech Republic branch)  | Czech Rep.   | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |      |
|                     | BNPP Personal Finance (Portugal branch)  | Portugal     | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          | E2   |
|                     | BNPP Personal Finance (Romania branch)   | Romania      | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | BNPP Personal Finance (Slovakia branch)  | Slovakia     | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | BNPP Personal Finance BV   | Netherlands  | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | BNPP Personal Finance South Africa Ltd   | South Africa | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | Cafineo  | France       | Full <sup>(1)</sup>   | 51.0%         | 50.8%           |      | Full <sup>(1)</sup>   | 51.0%         | 50.8%           |      |
|                     | Carrefour Banque   | France       | Equity                | 40.0%         | 40.0%           |      | Equity                | 40.0%         | 40.0%           |      |
|                     | Central Europe Technologies SRL  | Romania      | Full                  | 100.0%        | 100.0%          | E1   |                       |               |                 |      |
|                     | Cetelem Algérie  | Algeria      |                       |               |                 | S1   | Full                  | 100.0%        | 100.0%          |      |
|                     | Cetelem America Ltda   | Brazil       | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | Cetelem Bank LLC   | Russia       |                       |               |                 |      |                       |               |                 | S2   |
|                     | Cetelem Gestion AIE  | Spain        | Full                  | 100.0%        | 96.0%           |      | Full                  | 100.0%        | 96.0%           |      |
|                     | Cetelem SA de CV   | Mexico       | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                     | Cetelem Servicios Informaticos AIE   | Spain        | Full                  | 100.0%        | 81.0%           |      | Full                  | 100.0%        | 81.0%           |      |
|                     | Cetelem Servicios SA de CV   | Mexico       | Full                  |               | 100.0%          |      | Full                  | 100.00/       | 100.0%          |      |

- 150 - Consolidated financial statements as at 31 December 2021



|          |  |            | 3′                    | 1 Decembe     | r 2021          |      | 3                     | 1 Decembe     | er 2020         |    |
|----------|--|------------|-----------------------|---------------|-----------------|------|-----------------------|---------------|-----------------|----|
| Business | Name   | Country    | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%) | Interest<br>(%) | Re |
|          | Cetelem Servicos Ltda                                | Brazil     | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |    |
|          | Cofica Bail  | France     | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |    |
|          | Cofinoga Funding Two LPs                             | UK         |                       |               |                 | S1   | Full                  | -             | -               |    |
|          | Cofiplan   | France     | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |    |
|          | Creation Consumer Finance Ltd                        | UK         | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |    |
|          | Creation Financial Services Ltd                      | UK         | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |    |
|          | Crédit Moderne Antilles Guyane                       | France     | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |      | Full <sup>(1)</sup>   | 100.0%        | 100.0%          |    |
|          | Crédit Moderne Océan Indien                          | France     | Full <sup>(1)</sup>   | 97.8%         | 97.8%           |      | Full <sup>(1)</sup>   | 97.8%         | 97.8%           |    |
|          | Domofinance  | France     | Full <sup>(1)</sup>   | 55.0%         | 55.0%           |      | Full <sup>(1)</sup>   | 55.0%         | 55.0%           |    |
|          | Domos 2011 <sup>!</sup>                              | France     |                       |               |                 |      |                       |               |                 |    |
|          | Domos 2017 <sup>†</sup>                              | France     | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | E Carat 10 <sup>1</sup>                              | France     | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | E Carat 6 PLC <sup>t</sup>                           | UK         |                       |               |                 |      |                       |               |                 |    |
|          | E Carat 7 PLC <sup>1</sup>                           | UK         |                       |               |                 | S3   | Full                  |               | _               |    |
|          | E Carat 8 PLC <sup>t</sup>                           | UK         |                       |               |                 | S3   | Full                  |               |                 |    |
|          | E Carat 9 PLC <sup>t</sup>                           | UK         |                       |               |                 | S3   | Full                  |               | -               |    |
|          | E Carat 10 PLC <sup>1</sup>                          | UK         | Full                  |               |                 |      | Full                  |               |                 |    |
|          | E Carat 11 PLC <sup>t</sup>                          | UK         | Full                  |               |                 |      | Full                  |               |                 |    |
|          |  | UK         | Full                  |               |                 | E2   | Full                  | -             | -               |    |
|          | E Carat 12 PLC <sup>1</sup>                          |            | ruii                  | -             | -               |      | E.II                  |               |                 |    |
|          | E Carat SA <sup>t</sup>                              | Luxembourg | 5 H                   | 400.004       | 400.00/         | S3   | Full                  | -             |                 |    |
|          | Ekspres Bank AS                                      | Denmark    | Full                  |               | 100.0%          |      | Full                  |               | 100.0%          |    |
|          | Ekspres Bank AS (Norway branch)                      | Norway     | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |    |
|          | Ekspres Bank AS (Sweden branch)                      | Sweden     | Full                  | 100.0%        |                 |      | Full                  |               | 100.0%          |    |
|          | Eos Aremas Belgium SA NV                             | Belgium    | Equity                | 50.0%         |                 |      | Equity                | 50.0%         | 49.9%           |    |
|          | Evollis  | France     | Equity                | 41.0%         | 41.0%           | E3   |                       |               |                 |    |
|          | Findomestic Banca SPA                                | Italy      | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |    |
|          | Florence Real Estate Developments SPA                | Italy      | Full                  | 100.0%        | 100.0%          | E1   |                       |               |                 |    |
|          | Florence SPV SRL <sup>1</sup>                        | Italy      | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | GCC Consumo Establecimiento Financiero de Credito SA | Spain      | Full                  | 51.0%         | 51.0%           |      | Full                  | 51.0%         | 51.0%           |    |
|          | Genius Auto Finance Co Ltd                           | China      | Equity <sup>(3)</sup> | 20.0%         | 20.0%           |      | Equity <sup>(3)</sup> | 20.0%         | 20.0%           |    |
|          | International Development Resources AS Services SA   | Spain      | Full                  | 100.0%        | 100.0%          | E1   |                       |               |                 |    |
|          | Iqera Services (Ex- Effico)                          | France     | Equity                | 24.5%         | 24.5%           |      | Equity                | 24.5%         | 24.5%           |    |
|          | Laser ABS 2017 Holding Ltd                           | UK         |                       |               |                 |      |                       |               |                 |    |
|          | Laser ABS 2017 PLC <sup>†</sup>                      | UK         |                       |               |                 |      |                       |               |                 |    |
|          | Leval 20   | France     |                       |               |                 |      |                       |               |                 |    |
|          | Loisirs Finance                                      | France     | Full <sup>(1)</sup>   | 51.0%         | 51.0%           |      | Full <sup>(1)</sup>   | 51.0%         | 51.0%           |    |
|          | Magyar Cetelem Bank ZRT                              | Hungary    | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |    |
|          | Neuilly Contentieux                                  | France     | Full                  | 95.9%         | 95.6%           |      | Full                  | 95.9%         | 95.6%           |    |
|          | Noria 2018-1 <sup>1</sup>                            | France     | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | Noria 2020 <sup>t</sup>                              | France     | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | Noria 2021 <sup>†</sup>                              | France     | Full                  | -             | -               | E2   |                       |               |                 |    |
|          | Noria Spain 2020 FT <sup>t</sup>                     | Spain      | Full                  | -             | -               |      | Full                  | -             | -               |    |
|          | Norrsken Finance                                     | France     |                       |               |                 |      |                       |               |                 |    |
|          | Olympia SAS  | France     |                       |               |                 | S3   | Full                  | 50.0%         | 50.0%           |    |

- 151 - Consolidated financial statements as at 31 December 2021



|                      |  |              | 3′                    | 1 Decembe     | er 2021         |      | 3                     | 1 Decembe     | er 2020         |      |
|----------------------|--|--------------|-----------------------|---------------|-----------------|------|-----------------------|---------------|-----------------|------|
| Business             | Name   | Country      | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%) | Interest<br>(%) | Ref. |
|                      | Oney Magyarorszag ZRT  | Hungary      |                       |               | <u>'</u>        |      |                       |               |                 | S2   |
|                      | Opel Bank  | France       | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           |      |
|                      | Opel Bank (Austria branch)                                     | Austria      | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           | E2   |
|                      | Opel Bank (Germany branch)                                     | Germany      | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           |      |
|                      | Opel Bank (Greece branch)                                      | Greece       |                       |               |                 | S1   | Full                  | 50.0%         | 50.0%           |      |
|                      | Opel Bank (Italy branch)                                       | Italy        | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           |      |
|                      | Opel Bank (Spain branch)                                       | Spain        | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           |      |
|                      | Opel Finance BV  | Belgium      | Full                  | 100.0%        | 5 50.0%         |      | Full                  | 100.0%        | 50.0%           |      |
|                      | Opel Finance International BV                                  | Netherlands  |                       |               |                 |      |                       |               |                 | S4   |
|                      | Opel Finance NV  | Netherlands  | Full                  | 100.0%        | 50.0%           |      | Full                  | 100.0%        | 50.0%           |      |
|                      | Opel Finance SA  | Switzerland  | Full                  | 100.0%        | 5 50.0%         |      | Full                  | 100.0%        | 50.0%           |      |
|                      | Opel Leasing GmbH  | Germany      |                       |               |                 |      |                       |               |                 | S4   |
|                      | Opel Leasing GmbH (Austria branch)                             | Austria      |                       |               |                 |      |                       |               |                 | S4   |
|                      | Personal Finance Location                                      | France       | Full                  | 100.0%        | 5 100.0%        | E1   |                       |               |                 |      |
|                      | PF Services GmbH   | Germany      | Full                  | 100.0%        | 5 100.0%        | E1   |                       |               |                 |      |
|                      | Phedina Hypotheken 2010 BV <sup>t</sup>                        | Netherlands  | Full                  |               |                 |      | Full                  | -             | -               |      |
|                      | Projeo   | France       |                       |               |                 |      |                       |               |                 | S4   |
|                      | RCS Botswana Pty Ltd   | Botswana     | Full                  | 100.0%        | 5 100.0%        |      | Full                  | 100.0%        | 100.0%          | E1   |
|                      | RCS Cards Pty Ltd  | South Africa | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | RCS Investment Holdings Namibia Pty Ltd                        | Namibia      | Full                  |               | 5 100.0%        |      | Full                  |               | 100.0%          | E1   |
|                      | Securitisation funds UCI and RMBS Prado (b) <sup>t</sup>       | Spain        | Equity <sup>(3)</sup> |               |                 |      | Equity <sup>(3)</sup> | -             | -               |      |
|                      | Servicios Financieros Carrefour EFC SA                         | Spain        | Equity                | 37.3%         | 40.0%           |      | Equity                | 37.3%         | 40.0%           |      |
|                      | Solfinéa   | France       | -49                   |               |                 | S3   | Equity <sup>(3)</sup> | 45.0%         |                 |      |
|                      | Suning Consumer Finance Co Ltd                                 | China        | Equity                | 15.0%         | 5 15.0%         |      | Equity                | 15.0%         |                 |      |
|                      | Sygma Fundings Two Ltd   | UK           | Equity                | 13.07         | 15.070          | S3   | Full                  | 100.0%        |                 |      |
|                      |  | France       |                       |               |                 | S2   | Full                  | 100.0%        |                 |      |
|                      | Symag  TEB Finansman AS  |              | Full                  | 100.00        | 92.8%           | 32   | Full                  |               |                 |      |
|                      |  | Turkey       |                       |               |                 |      |                       | 100.0%        |                 |      |
|                      | Union de Creditos Inmobiliarios SA                             | Spain        | Equity <sup>(3)</sup> | 50.0%         |                 |      | Equity <sup>(3)</sup> | 50.0%         |                 |      |
|                      | United Partnership   | France       | Equity <sup>(3)</sup> | 50.0%         |                 |      | Equity <sup>(3)</sup> | 50.0%         |                 |      |
|                      | Vauxhall Finance PLC   | UK           | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | XFERA Consumer Finance EFC SA                                  | Spain        | Full                  | 51.0%         |                 |      | Full                  | 51.0%         | 51.0%           | E1   |
|                      | Zhejiang Wisdom Puhua Financial Leasing Co Ltd                 | China        | Equity <sup>(3)</sup> | 20.0%         | 5 20.0%         | E3   |                       |               |                 |      |
| ernational Retail Ba |  |              |                       |               |                 |      |                       |               |                 |      |
|                      | BancWest Holding Inc   | USA          | Full                  | 100.0%        | 5 100.0%        | D2   | Full                  | 100.0%        | 100.0%          |      |
|                      | BancWest Holding Inc Grantor Trust ERC Subaccount <sup>s</sup> | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |
|                      | Bancwest Holding Inc Umbrella Trust <sup>s</sup>               | USA          | Full                  |               |                 | D2   | Full                  | -             | -               | E2   |
|                      | BancWest Investment Services Inc                               | USA          | Full                  | 100.0%        | 100.0%          | D2   | Full                  | 100.0%        | 100.0%          |      |
|                      | Bank of the West   | USA          | Full                  | 100.0%        | 100.0%          | D2   | Full                  | 100.0%        | 100.0%          |      |
|                      | Bank of the West Auto Trust 2018-1 <sup>t</sup>                | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |
|                      | Bank of the West Auto Trust 2019-1 <sup>t</sup>                | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |
|                      | Bank of the West Auto Trust 2019-2 <sup>t</sup>                | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |
|                      | BNPP Leasing Solutions Canada Inc                              | Canada       | Full                  | 100.0%        | 100.0%          |      | Full                  | 100.0%        | 100.0%          |      |
|                      | BOW Auto Receivables LLC <sup>t</sup>                          | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |
|                      | BWC Opportunity Fund 2 Inc <sup>t</sup>                        | USA          | Full                  |               |                 | D2   | Full                  | -             | -               |      |

- 152 - Consolidated financial statements as at 31 December 2021



|                      |   |              | 3.                    | 1 Decembe     | r 2021          |      | 3                     | 1 Decembe     | er 2020         |      |
|----------------------|---|--------------|-----------------------|---------------|-----------------|------|-----------------------|---------------|-----------------|------|
| Business             | Name  | Country      | Method                | Voting<br>(%) | Interest<br>(%) | Ref. | Method                | Voting<br>(%) | Interest<br>(%) | Ref. |
|                      | BWC Opportunity Fund Inc <sup>1</sup>                                     | USA          | Full                  | -             | -               | D2   | Full                  | -             | -               |      |
|                      | CFB Community Development Corp  | USA          | Full                  | 100.0%        | 100.0%          | D2   | Full                  | 100.0%        | 100.0%          |      |
|                      | Claas Financial Services LLC  | USA          | Full                  | 51.0%         | 51.0%           | D2   | Full                  | 51.0%         | 51.0%           |      |
|                      | Commercial Federal Affordable Housing Inc                                 | USA          | Full                  | 100.0%        | 100.0%          | D2   | Full                  | 100.0%        | 100.0%          |      |
|                      | Commercial Federal Community Development Corp                             | USA          |                       |               |                 | S1   | Full                  | 100.0%        | 100.0%          |      |
|                      | Commercial Federal Insurance Corp   | USA          |                       |               |                 | S1   | Full                  | 100.0%        | 100.0%          |      |
|                      | Commercial Federal Investment Service Inc                                 | USA          |                       |               |                 | S1   | Full                  | 100.0%        | 100.0%          |      |
|                      | First Santa Clara Corp <sup>s</sup>                                       | USA          | Full                  | -             | -               | D2   | Full                  | -             | -               |      |
|                      | Liberty Leasing Co  | USA          |                       |               |                 | S1   | Full                  | 100.0%        | 100.0%          |      |
|                      | United California Bank Deferred Compensation Plan Trust <sup>s</sup>      | USA          | Full                  | -             | -               | D2   | Full                  | -             | -               | E2   |
|                      | Ursus Real Estate Inc   | USA          | Full                  | 100.0%        | 100.0%          | D2   | Full                  | 100.0%        | 100.0%          |      |
| ernational Retail Ba | nking - Europe Mediterranean  |              |                       |               |                 |      |                       |               |                 |      |
|                      | Bank of Nanjing   | China        | Equity                | 15.0%         | 15.0%           | V1   | Equity                | 14.0%         | 14.0%           | V3   |
|                      | Banque Internationale pour le Commerce et l'Industrie de la Côte d'Ivoire | Ivory Coast  | Full                  | 59.8%         | 59.8%           |      | Full                  | 59.8%         | 59.8%           |      |
|                      | Banque Internationale pour le Commerce et l'Industrie de la Guinée        | Guinea       |                       |               |                 | S2   | Full                  | 55.6%         | 55.6%           |      |
|                      | Banque Internationale pour le Commerce et l'Industrie du Burkina Faso     | Burkina Faso |                       |               |                 | S2   | Full                  | 51.0%         | 51.0%           |      |
|                      | Banque Internationale pour le Commerce et l'Industrie du Gabon            | Gabon        |                       |               |                 |      |                       |               |                 | S2   |
|                      | Banque Internationale pour le Commerce et l'Industrie du Mali             | Mali         |                       |               |                 |      |                       |               |                 | S2   |
|                      | Banque Internationale pour le Commerce et l'Industrie du Sénégal          | Senegal      | Full                  | 54.1%         | 54.1%           |      | Full                  | 54.1%         | 54.1%           |      |
|                      | Banque Marocaine pour le Commerce et l'Industrie                          | Morocco      | Full                  | 67.0%         | 67.0%           |      | Full                  | 67.0%         | 67.0%           |      |
|                      | Banque Marocaine pour le Commerce et l'Industrie Banque Offshore          | Morocco      | Full                  | 100.0%        | 67.0%           |      | Full                  | 100.0%        | 67.0%           |      |
|                      | Banque pour l'Industrie et le Commerce des Comores                        | Comoros      |                       |               |                 |      |                       |               |                 | S2   |
|                      | Bantas Nakit AS   | Turkey       | Equity <sup>(3)</sup> | 33.3%         | 16.7%           |      | Equity <sup>(3)</sup> | 33.3%         | 16.7%           |      |
|                      | BDSI  | Morocco      | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | BGZ Poland ABS1 DAC <sup>†</sup>  | Ireland      | Full                  | -             |                 |      | Full                  | -             | -               |      |
|                      | BICI Bourse   | Ivory Coast  | Full                  | 90.0%         |                 | V4   | Full                  | 90.0%         |                 | V3   |
|                      | BMCI Leasing  | Morocco      | Full                  | 86.9%         |                 | **   | Full                  | 86.9%         |                 |      |
|                      | *   |              |                       |               |                 | 1/2  |                       |               |                 |      |
|                      | BNPP Bank Polska SA   | Poland       | Full                  |               | 87.4%           | V3   | Full                  | 88.8%         |                 |      |
|                      | BNPP EI Djazair   | Algeria      | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | BNPP Faktoring Spolka ZOO   | Poland       | Full                  | 100.0%        |                 |      | Full                  |               | 100.0%          |      |
|                      | BNPP Fortis Yatirimlar Holding AS   | Turkey       | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | BNPP IRB Participations   | France       | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | BNPP Solutions Spolka ZOO   | Poland       | Full                  | 100.0%        |                 | V3   | Full                  | 100.0%        |                 |      |
|                      | BNPP Yatirimlar Holding AS  | Turkey       | Full                  | 100.0%        |                 |      | Full                  | 100.0%        |                 |      |
|                      | Joint Stock Company Ukrsibbank  | Ukraine      | Full                  | 60.0%         |                 |      | Full                  | 60.0%         | 60.0%           |      |
|                      | TEB ARF Teknoloji Anonim Sirketi  | Turkey       | Full                  | 100.0%        |                 | E2   |                       |               |                 |      |
|                      | TEB Faktoring AS  | Turkey       | Full                  | 100.0%        | 72.5%           |      | Full                  | 100.0%        | 72.5%           |      |
|                      | TEB Holding AS  | Turkey       | Full                  | 50.0%         | 50.0%           |      | Full                  | 50.0%         | 50.0%           |      |
|                      | TEB Portfoy Yonetimi AS   | Turkey       |                       |               |                 |      |                       |               |                 | S3   |
|                      | TEB SH A  | Serbia       | Full                  | 100.0%        | 50.0%           |      | Full                  | 100.0%        | 50.0%           |      |
|                      | TEB Yatirim Menkul Degerler AS  | Turkey       | Full                  | 100.0%        | 72.5%           |      | Full                  | 100.0%        | 72.5%           |      |
|                      | Turk Ekonomi Bankasi AS   | Turkey       | Full                  | 100.0%        | 72.5%           |      | Full                  | 100.0%        | 72.5%           |      |
|                      | Union Bancaire pour le Commerce et l'Industrie                            | Tunisia      |                       |               |                 | S2   | Full                  | 50.1%         | 50.1%           |      |

- 153 - Consolidated financial statements as at 31 December 2021



|          |   |               | 3                   | 1 Decembe     | r 2021          |      | 3                   | 1 Decembe     | er 2020         |      |
|----------|---|---------------|---------------------|---------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business | Name  | Country       | Method              | Voting<br>(%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
| nsurance |   |               |                     |               |                 |      |                     |               |                 |      |
|          | AEW Immocommercial <sup>s</sup>                                   | France        | FV                  | -             | -               |      | FV                  |               |                 |      |
|          | AG Insurance  | Belgium       | Equity              | 25.0%         | 25.0%           |      | Equity              | 25.0%         | 25.0%           |      |
|          | Agathe Retail France  | France        | FV                  | 33.3%         | 33.3%           |      | FV                  | 33.3%         | 33.3%           |      |
|          | Ambrosia Avril 2025 <sup>s</sup>                                  | France        |                     |               |                 | S1   | Full <sup>(4)</sup> |               | -               |      |
|          | Ambrosia Mars 2026 <sup>s</sup>                                   | France        |                     |               |                 | S1   | Full <sup>(4)</sup> |               | -               |      |
|          | Astridplaza   | Belgium       | Full <sup>(2)</sup> | 100.0%        |                 | V4   | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Batipart Participations SAS                                       | Luxembourg    | FV                  | 29.7%         | 29.7%           |      | FV                  | 29.7%         | 29.7%           |      |
|          | Becquerels  | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> |               | -               | E1   |
|          | BNPP Actions Croissance <sup>s</sup>                              | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> |               | -               |      |
|          | BNPP Actions Entrepreneurs <sup>s</sup>                           | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Actions Euro <sup>s</sup>                                    | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | · -             |      |
|          | BNPP Actions Monde <sup>s</sup>                                   | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Actions PME <sup>s</sup>                                     | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Actions PME ETIS   | France        | Full <sup>(4)</sup> | -             | -               | E1   |                     |               |                 |      |
|          | BNPP Aquas  | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Best Selection Actions Euro <sup>s</sup>                     | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Cardif   | France        | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif BV  | Netherlands   | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Compania de Seguros y Reaseguros SA                   | Peru          | Equity *            | 100.0%        | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Emeklilik AS  | Turkey        | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif General Insurance Co Ltd                              | Rep. of Korea | Equity *            | 94.5%         | 94.5%           | V4   | Equity *            | 92.5%         | 92.5%           | V4   |
|          | BNPP Cardif Hayat Sigorta AS                                      | Turkey        | Equity *            | 100.0%        | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Levensverzekeringen NV                                | Netherlands   |                     |               |                 | S4   | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Livforsakring AB                                      | Sweden        | Full <sup>(2)</sup> | 100.0%        | 100.0%          | D1   | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Livforsakring AB (Denmark branch)                     | Denmark       | Full <sup>(2)</sup> | 100.0%        | 100.0%          | D1   | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Livforsakring AB (Norway branch)                      | Norway        | Full <sup>(2)</sup> | 100.0%        | 100.0%          | D1   | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Pojistovna AS   | Czech Rep.    | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Schadeverzekeringen NV                                | Netherlands   |                     |               |                 | S4   | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Seguros de Vida SA                                    | Chile         | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Seguros Generales SA                                  | Chile         | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Services SRO  | Czech Rep.    | Equity *            | 100.0%        | 100.0%          |      | Equity *            | 100.0%        | 100.0%          | E1   |
|          | BNPP Cardif Servicios y Asistencia Ltda                           | Chile         | Equity *            | 100.0%        | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif Sigorta AS  | Turkey        | Equity *            | 100.0%        | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | BNPP Cardif TCB Life Insurance Co Ltd                             | Taiwan        | Equity              | 49.0%         | 49.0%           |      | Equity              | 49.0%         | 49.0%           |      |
|          | BNPP Cardif Vita Compagnia di Assicurazione E Riassicurazione SPA | Italy         | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Convictions <sup>S</sup>                                     | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> |               |                 |      |
|          | BNPP CP Cardif Alternative <sup>s</sup>                           | France        | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> |               | -               |      |
|          | BNPP CP Cardif Private Debt <sup>s</sup>                          | France        | Full <sup>(4)</sup> |               | -               |      | Full <sup>(4)</sup> |               |                 |      |
|          | BNPP CP Infrastructure Investments Fund <sup>s</sup>              | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> |               |                 |      |
|          | BNPP Deep Value <sup>s</sup>                                      | France        | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> |               |                 |      |
|          | BNPP Développement Humain <sup>s</sup>                            | France        | Full <sup>(4)</sup> |               | -               |      | Full <sup>(4)</sup> |               | : <u>-</u>      |      |
|          | BNPP Diversipierre <sup>s</sup>                                   | France        | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             |                 |      |

- 154 - Consolidated financial statements as at 31 December 2021



|          |   |             | 3                   | 1 Decembe     | r 2021          |      | 3                   | 1 Decembe     | er 2020         |      |
|----------|---|-------------|---------------------|---------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business | Name  | Country     | Method              | Voting<br>(%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | BNPP European SME Debt Fund 2 SCSP RAIF <sup>s</sup>  | Luxembourg  | Full <sup>(4)</sup> | -             | -               | E1   |                     |               |                 |      |
|          | BNPP Europe High Conviction Bond <sup>s</sup>         | France      |                     |               |                 | S1   | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP France Crédit <sup>s</sup>                       | France      | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | BNPP Global Senior Corporate Loans <sup>s</sup>       | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Indice Amerique du Nord <sup>s</sup>             | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Indice Euro <sup>s</sup>                         | France      |                     |               |                 | S3   | Full <sup>(4)</sup> | -             | -               | E1   |
|          | BNPP Indice France <sup>s</sup>                       | France      |                     |               |                 |      |                     |               |                 | S3   |
|          | BNPP Midcap France <sup>s</sup>                       | France      |                     |               |                 | S3   | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Moderate Focus Italia <sup>s</sup>               | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Monétaire Assurance <sup>s</sup>                 | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               | E1   |
|          | BNPP Multistratégies Protection 80 <sup>s</sup>       | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Next Tech <sup>s</sup>                           | France      | Full <sup>(4)</sup> | -             | -               | E1   |                     |               |                 |      |
|          | BNPP Protection Monde <sup>s</sup>                    | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Sélection Dynamique Mondes                       | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Sélection Flexibles                              | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | =               |      |
|          | BNPP Smallcap Euroland <sup>s</sup>                   | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | BNPP Social Business France <sup>s</sup>              | France      | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             | -               | E1   |
|          | BOB Cardif Life Insurance Co Ltd                      | China       | Equity              | 50.0%         | 50.0%           |      | Equity              | 50.0%         | 50.0%           |      |
|          | C Santé <sup>s</sup>                                  | France      | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Camgestion Obliflexibles                              | France      | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Capital France Hotel                                  | France      | Full <sup>(2)</sup> | 98.5%         | 98.5%           | V4   | Full <sup>(2)</sup> | 98.4%         | 98.4%           |      |
|          | Cardif Alternatives Part I <sup>s</sup>               | France      | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Cardif Assurance Vie                                  | France      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Austria branch)                 | Austria     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Belgium branch)                 | Belgium     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Bulgaria branch)                | Bulgaria    | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Germany branch)                 | Germany     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Italy branch)                   | Italy       | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Netherlands branch)             | Netherlands | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          | E2   |
|          | Cardif Assurance Vie (Portugal branch)                | Portugal    | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Romania branch)                 | Romania     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Spain branch)                   | Spain       | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Switzerland branch)             | Switzerland | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurance Vie (Taiwan branch)                  | Taiwan      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers                      | France      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Austria branch)     | Austria     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Belgium branch)     | Belgium     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Bulgaria branch)    | Bulgaria    | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Germany branch)     | Germany     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Italy branch)       | Italy       | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Luxembourg branch)  | Luxembourg  |                     |               |                 |      |                     |               |                 | S1   |
|          | Cardif Assurances Risques Divers (Netherlands branch) | Netherlands | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          | E2   |
|          | Cardif Assurances Risques Divers (Poland branch)      | Poland      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |

- 155 - Consolidated financial statements as at 31 December 2021



|          |   |               | 3′                  | 1 December | 2021           |      | 3                   | 1 Decembe     | er 2020         |      |
|----------|---|---------------|---------------------|------------|----------------|------|---------------------|---------------|-----------------|------|
| Business | Name  | Country       | Method              | Voting II  | nterest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | Cardif Assurances Risques Divers (Portugal branch)        | Portugal      | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Romania branch)         | Romania       | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Spain branch)           | Spain         | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Switzerland branch)     | Switzerland   | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Assurances Risques Divers (Taiwan branch)          | Taiwan        | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Biztosito Magyarorszag ZRT                         | Hungary       | Equity *            | 100.0%     | 100.0%         |      | Equity *            | 100.0%        | 100.0%          |      |
|          | Cardif BNPP AM Emerging Bonds                             | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> |               | -               | E1   |
|          | Cardif BNPP AM Frontier Markets <sup>s</sup>              | France        |                     |            |                |      |                     |               |                 | S3   |
|          | Cardif BNPP AM Global Senior Corporate Loans <sup>s</sup> | France        | Full <sup>(4)</sup> | -          | -              |      | Full <sup>(4)</sup> | -             | -               |      |
|          | Cardif BNPP IP Convertibles World <sup>s</sup>            | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Cardif BNPP IP Signatures <sup>s</sup>                    | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Cardif BNPP IP Smid Cap Euro <sup>s</sup>                 | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> |               | -               |      |
|          | Cardif BNPP IP Smid Cap Europe <sup>s</sup>               | France        | Full <sup>(4)</sup> | -          | -              | E1   |                     |               |                 |      |
|          | Cardif Colombia Seguros Generales SA                      | Colombia      | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif CPR Global Return <sup>s</sup>                     | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> |               | -               |      |
|          | Cardif do Brasil Seguros e Garantias SA                   | Brazil        | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif do Brasil Vida e Previdencia SA                    | Brazil        | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Edrim Signatures <sup>s</sup>                      | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> |               |                 |      |
|          | Cardif El Djazair   | Algeria       | Equity *            | 100.0%     | 100.0%         |      | Equity *            | 100.0%        | 100.0%          |      |
|          | Cardif Forsakring AB                                      | Sweden        | Full <sup>(2)</sup> | 100.0%     | 100.0%         | D1   | Equity *            | 100.0%        | 100.0%          |      |
|          | Cardif Forsakring AB (Denmark branch)                     | Denmark       | Full <sup>(2)</sup> | 100.0%     |                | D1   | Equity *            |               | 100.0%          |      |
|          | Cardif Forsakring AB (Norway branch)                      | Norway        | Full <sup>(2)</sup> |            | 100.0%         | D1   | Equity *            | 100.0%        |                 |      |
|          | Cardif IARD   | France        | Full <sup>(2)</sup> | 66.0%      | 66.0%          |      | Full <sup>(2)</sup> | 66.0%         |                 |      |
|          | Cardif Insurance Co LLC                                   | Russia        | Full <sup>(2)</sup> | 100.0%     |                |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | Cardif Life Insurance Co Ltd                              | Rep. of Korea | Full <sup>(2)</sup> | 85.0%      | 85.0%          |      | Full <sup>(2)</sup> | 85.0%         |                 |      |
|          | Cardif Life Insurance Japan                               | Japan         | Full <sup>(2)</sup> | 75.0%      |                |      | Full <sup>(2)</sup> | 75.0%         |                 |      |
|          | Cardif Lida   | Brazil        | Equity *            | 100.0%     |                |      | Equity *            |               | 100.0%          |      |
|          | Cardif Lux Vie  |               | Full <sup>(2)</sup> |            |                |      | Full <sup>(2)</sup> |               |                 |      |
|          |   | Luxembourg    |                     | 100.0%     |                |      |                     |               | 88.6%           |      |
|          | Cardif Mexico Seguros de Vida SA de CV                    | Mexico        | Equity *            | 100.0%     |                |      | Equity *            |               | 100.0%          |      |
|          | Cardif Mexico Seguros Generales SA de CV                  | Mexico        | Equity *            | 100.0%     |                |      | Equity *            |               | 100.0%          |      |
|          | Cardif Non Life Insurance Japan                           | Japan         | Full <sup>(2)</sup> | 100.0%     |                |      | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | Cardif Nordic AB  | Sweden        | Full <sup>(2)</sup> | 100.0%     |                |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | Cardif Pinnacle Insurance Holdings PLC                    | UK            | Full <sup>(2)</sup> | 100.0%     |                |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | Cardif Pinnacle Insurance Management Services PLC         | UK            | Full <sup>(2)</sup> | 100.0%     |                |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | Cardif Polska Towarzystwo Ubezpieczen Na Zycie SA         | Poland        | Equity *            | 100.0%     |                |      | Equity *            |               | 100.0%          |      |
|          | Cardif Seguros SA   | Argentina     | Equity *            | 100.0%     |                | D1   | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | Cardif Services AEIE                                      | Portugal      | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cardif Servicios SA                                       | Argentina     |                     |            |                |      |                     |               |                 | S3   |
|          | Cardif Servicios SAC                                      | Peru          | Equity *            | 100.0%     | 100.0%         |      | Equity *            | 100.0%        | 100.0%          |      |
|          | Cardif Vita Convex Fund Eur <sup>s</sup>                  | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> | :             | =               |      |
|          | Cardimmo  | France        | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cargeas Assicurazioni SPA                                 | Italy         |                     |            |                | S2   | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Carma Grand Horizon SARL                                  | France        | Full <sup>(2)</sup> | 100.0%     | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Cedrus Carbon Initiative Trends <sup>s</sup>              | France        | Full <sup>(2)</sup> | -          | -              |      | Full <sup>(2)</sup> | -             | -               |      |

- 156 - Consolidated financial statements as at 31 December 2021



|          |  |            | 3.                  | 1 Decembe     | er 2021         |      | 3                   | 1 Decembe     | er 2020         |      |
|----------|--|------------|---------------------|---------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business | Name   | Country    | Method              | Voting<br>(%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | CFH Algonquin Management Partners France Italia                            | Italy      | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Bercy  | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Bercy Hotel  | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Bercy Intermédiaire  | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Berlin Holdco SARL   | Luxembourg | Full <sup>(2)</sup> | 100.0%        | 98.5%           | E2   |                     |               |                 |      |
|          | CFH Boulogne   | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Cap d'Ail  | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Milan Holdco SRL   | Italy      | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Montmartre   | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | CFH Montparnasse   | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | Corosa   | France     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Darnell DAC  | Ireland    | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Défense CB3 SAS  | France     | FV                  | 25.0%         | 25.0%           |      | FV                  | 25.0%         | 25.0%           |      |
|          | Diversipierre DVP 1  | France     | Full <sup>(2)</sup> | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | Diversipierre Germany GmbH   | Germany    | Equity *            | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | DVP European Channel   | France     | Equity *            | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | DVP Green Clover   | France     | Equity *            | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | DVP Haussmann  | France     | Equity *            | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | DVP Heron  | France     | Equity *            | 100.0%        | 88.7%           | E1   |                     |               |                 |      |
|          | Eclairs  | France     | Full <sup>(4)</sup> | -             | -               |      | Full <sup>(4)</sup> | -             |                 |      |
|          | Elegia Septembre 2028 <sup>s</sup>   | France     |                     |               |                 | S1   | Full <sup>(4)</sup> | -             | -               | E1   |
|          | EPLs   | France     | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | · -             |      |
|          | EP1 Grands Moulins <sup>s</sup>  | France     | Equity *            | -             | -               |      | Equity *            | -             | : <u>-</u>      | E1   |
|          | FDI Poncelet   | France     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          | E2   |
|          | Fleur SAS  | France     | FV                  | 33.3%         | 33.3%           |      | FV                  | 33.3%         | 33.3%           |      |
|          | Foncière Partenaires <sup>s</sup>  | France     | FV                  | -             | -               |      | FV                  |               |                 |      |
|          | Fonds d'Investissements Immobiliers pour le Commerce et la<br>Distribution | France     | FV                  | 25.0%         | 25.0%           |      | FV                  | 25.0%         | 25.0%           |      |
|          | FP Cardif Convex Fund USDs   | France     | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             |                 |      |
|          | Fundamenta <sup>s</sup>  | Italy      | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             | ÷               |      |
|          | G C Thematic Opportunities IIs   | Ireland    | Full <sup>(2)</sup> | -             | -               |      | Full <sup>(2)</sup> | -             |                 |      |
|          | GIE BNPP Cardif  | France     | Full <sup>(2)</sup> | 99.9%         | 99.9%           | V2   | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | GPinvest 10  | France     | FV                  | 50.0%         | 50.0%           | E3   |                     |               |                 |      |
|          | Harewood Helena 2 Ltd  | UK         | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Hemisphere Holding   | France     | Equity              | 20.0%         | 20.0%           |      | Equity              | 20.0%         | 20.0%           |      |
|          | Hibernia France  | France     | Full <sup>(2)</sup> | 100.0%        | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | High Street Retail   | France     |                     |               |                 | S2   | FV                  | 26.2%         | 26.2%           | V4   |
|          | Horizon Development GmbH   | Germany    | FV                  | 66.7%         | 62.9%           | V3   | FV                  | 66.7%         | 64.7%           |      |
|          | Icare  | France     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Icare Assurance  | France     | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | ID Cologne A1 GmbH   | Germany    | Equity *            |               | 74.1%           | E3   |                     |               |                 |      |
|          | ID Cologne A2 GmbH   | Germany    | Equity *            | 79.2%         |                 | E3   |                     |               |                 |      |
|          | Karapass Courtage  | France     | Equity *            |               | 100.0%          |      | Equity *            | 100.0%        | 100.0%          | E3   |
|          |  |            |                     |               |                 |      | 7/                  | .00.070       |                 |      |

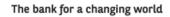
- 157 - Consolidated financial statements as at 31 December 2021





|          |  |            | 3′                  | 1 December | r 2021          |      | 3                   | 1 Decembe     | r 2020          |      |
|----------|--|------------|---------------------|------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business | Name   | Country    | Method              | Voting (%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | Korian et Partenaires Immobilier 2                   | France     | FV                  | 24.5%      | 24.5%           |      | FV                  | 24.5%         | 24.5%           | E2   |
|          | Luizaseg   | Brazil     | Equity              | 50.0%      | 50.0%           |      | Equity              | 50.0%         | 50.0%           |      |
|          | Natio Assurance                                      | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Natio Fonds Ampère 1 <sup>s</sup>                    | France     | Full <sup>(4)</sup> | -          | -               |      | Full <sup>(4)</sup> | -             | -               |      |
|          | Natio Fonds Athenes Investissement N 5 <sup>s</sup>  | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Natio Fonds Colline International <sup>s</sup>       | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Natio Fonds Collines Investissement N 1 <sup>s</sup> | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Natio Fonds Collines Investissement N 3 <sup>s</sup> | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | NCVP Participacoes Societarias SA                    | Brazil     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | New Alpha Cardif Incubator Fund <sup>s</sup>         | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | OC Health Real Estate GmbH                           | Germany    | FV                  | 35.0%      | 31.0%           | E3   |                     |               |                 |      |
|          | Opéra Rendement <sup>s</sup>                         | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Paris Management Consultant Co Ltd                   | Taiwan     | Equity *            | 100.0%     | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | Permal Cardif Co Investment Funds                    | France     | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|          | Pinnacle Insurance PLC                               | UK         | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Poistovna Cardif Slovakia AS                         | Slovakia   | Equity *            | 100.0%     | 100.0%          |      | Equity *            | 100.0%        | 100.0%          |      |
|          | Preim Healthcare SAS <sup>s</sup>                    | France     | FV                  | -          | -               |      | FV                  | -             | -               |      |
|          | PWH  | France     | FV                  | 47.5%      | 47.5%           |      | FV                  | 47.5%         | 47.5%           | V4   |
|          | Reumal Investissements                               | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | Rubin SARL   | Luxembourg | FV                  | 50.0%      | 50.0%           |      | FV                  | 50.0%         | 50.0%           |      |
|          | Rueil Ariane   | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | SAS HVP  | France     | Full <sup>(2)</sup> | 100.0%     | 98.5%           | V4   | Full <sup>(2)</sup> | 100.0%        | 98.4%           |      |
|          | Schroder European Operating Hotels Fund 1s           | Luxembourg | FV                  | -          | -               | E1   |                     |               |                 |      |
|          | SCI 68/70 rue de Lagny - Montreuil                   | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | SCI Alpha Park                                       | France     | FV                  | 50.0%      | 50.0%           |      | FV                  | 50.0%         | 50.0%           |      |
|          | Sci Batipart Chadesrent                              | France     | FV                  | 20.0%      | 20.0%           | E2   |                     |               |                 |      |
|          | SCI Biv Malakoff                                     | France     | FV                  | 23.3%      | 23.3%           | E3   |                     |               |                 |      |
|          | SCI BNPP Pierre I                                    | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | SCI BNPP Pierre II                                   | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | SCI Bobigny Jean Rostand                             | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | SCI Bouleragny                                       | France     | FV                  | 50.0%      | 50.0%           |      | FV                  | 50.0%         | 50.0%           |      |
|          | SCI Cardif Logement                                  | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Citylight Boulogne                               | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Clichy Nuovo                                     | France     | FV                  | 50.0%      |                 |      | FV                  | 50.0%         |                 |      |
|          | SCI Défense Etoile                                   | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Défense Vendôme                                  | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Etoile du Nord                                   | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Fontenay Plaisance                               | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Imefa Velizy                                     | France     | FV                  |            | 21.8%           |      | FV                  |               | 21.8%           |      |
|          | SCI Le Mans Gare                                     | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Liberté  | France     |                     | . 30.070   | ,               | S2   | FV                  | 50.0%         |                 |      |
|          | SCI Nanterre Guilleraies                             | France     | Full <sup>(2)</sup> | 100.0%     | 100.0%          | OZ.  | Full <sup>(2)</sup> |               | 100.0%          |      |
|          | SCI Nantes Carnot                                    | France     | Full <sup>(2)</sup> |            | 100.0%          |      | Full <sup>(2)</sup> |               | 100.0%          |      |
|          |  | Trance     | ruir 7              | 100.070    | . 55.070        |      | ruin 7              | 100.070       | . 50.070        |      |

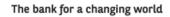
- 158 - Consolidated financial statements as at 31 December 2021





|                   |  |                      | 3.                  | 1 Decembei | r <b>2021</b>   |      | 3                   | 1 Decembe     | er 2020         |      |
|-------------------|--|----------------------|---------------------|------------|-----------------|------|---------------------|---------------|-----------------|------|
| Business          | Name   | Country              | Method              | Voting (%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|                   | SCI Pantin Les Moulins                                 | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Paris Batignolles                                  | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Paris Cours de Vincennes                           | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Paris Grande Armée                                 | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          | E2   |
|                   | SCI Paris Turenne                                      | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Portes de Claye                                    | France               | Equity              | 45.0%      | 45.0%           |      | Equity              | 45.0%         | 45.0%           |      |
|                   | SCI Rue Moussorgski                                    | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Rueil Caudron                                      | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Saint Denis Landy                                  | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Saint Denis Mitterrand                             | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI Saint-Denis Jade                                   | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | SCI SCOO   | France               | Equity              | 46.4%      | 46.4%           |      | Equity              | 46.4%         | 46.4%           |      |
|                   | SCI Vendôme Athènes                                    | France               | FV                  | 50.0%      | 50.0%           |      | FV                  | 50.0%         | 50.0%           |      |
|                   | SCI Villeurbanne Stalingrad                            | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | Secar  | France               | FV                  | 55.1%      | 55.1%           |      | FV                  | 55.1%         | 55.1%           |      |
|                   | Seniorenzentren Deutschland Holding SARL               | Luxembourg           | FV                  | 20.0%      | 17.7%           |      | FV                  | 20.0%         | 17.7%           |      |
|                   | Seniorenzentren Reinbeck Oberursel München Objekt GmbH | Germany              | FV                  | 35.0%      | 31.0%           |      | FV                  | 35.0%         | 31.0%           |      |
|                   | Seniorenzentrum Butzbach Objekt GmbH                   | Germany              | FV                  | 35.0%      | 31.0%           |      | FV                  | 35.0%         | 31.0%           |      |
|                   | Seniorenzentrum Heilbronn Objekt GmbH                  | Germany              | FV                  | 35.0%      | 31.0%           |      | FV                  | 35.0%         | 31.0%           |      |
|                   | Seniorenzentrum Kassel Objekt GmbH                     | Germany              | FV                  | 35.0%      | 31.0%           |      | FV                  | 35.0%         | 31.0%           |      |
|                   | Seniorenzentrum Wolfratshausen Objekt GmbH             | Germany              | FV                  | 35.0%      | 31.0%           |      | FV                  | 35.0%         | 31.0%           |      |
|                   | SNC Batipart Mermoz                                    | France               | FV                  | 25.0%      | 25.0%           | E2   |                     |               |                 |      |
|                   | SNC Batipart Poncelet                                  | France               | FV                  | 25.0%      | 25.0%           | V1   | FV                  | 23.3%         | 23.3%           | E2   |
|                   | Société Francaise d'Assurances sur la Vie              | France               | Equity              | 50.0%      | 50.0%           |      | Equity              | 50.0%         | 50.0%           |      |
|                   | Société Immobilière du Royal Building SA               | Luxembourg           | Full <sup>(2)</sup> | 100.0%     | 88.6%           |      | Full <sup>(2)</sup> | 100.0%        | 88.6%           |      |
|                   | Tikehau Cardif Loan Europe <sup>s</sup>                | France               | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|                   | Valeur Pierre Epargne                                  | France               | Full <sup>(2)</sup> | 100.0%     | 100.0%          |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|                   | Vallitres FCPs   | France               | Full <sup>(2)</sup> | -          | -               |      | Full <sup>(2)</sup> | -             | -               |      |
|                   | Velizy Holding   | France               | FV                  | 33.3%      | 33.3%           |      | FV                  | 33.3%         | 33.3%           |      |
|                   | Vietcombank Cardif Life Insurance Co Ltd               | Viet Nam             |                     |            |                 |      |                     |               |                 | S2   |
| Wealth Management |  |                      |                     |            |                 |      |                     |               |                 |      |
|                   | BNPP Wealth Management DIFC Ltd                        | United Arab Emirates | Full                | 100.0%     | 100.0%          |      | Full                | 100.0%        | 100.0%          | E1   |
|                   | BNPP Wealth Management Monaco                          | Monaco               | Full <sup>(1)</sup> | 100.0%     | 100.0%          |      | Full <sup>(1)</sup> | 100.0%        | 100.0%          |      |
| Asset Management  |  |                      |                     |            |                 |      |                     |               |                 |      |
|                   | Alfred Berg Kapitalforvaltning AB                      | Sweden               |                     |            |                 |      |                     |               |                 | S3   |
|                   | Alfred Berg Kapitalforvaltning AS                      | Norway               | Full                | 100.0%     | 98.2%           |      | Full                | 100.0%        | 98.2%           |      |
|                   | Alfred Berg Kapitalforvaltning AS (Sweden branch)      | Sweden               | Full                | 100.0%     | 98.2%           |      | Full                | 100.0%        | 98.2%           |      |
|                   | Bancoestado Administradora General de Fondos SA        | Chile                | Equity              | 50.0%      | 49.1%           |      | Equity              | 50.0%         | 49.1%           |      |
|                   | BNPP AM International Hedged Strategies <sup>s</sup>   | France               | Full <sup>(4)</sup> | -          | -               | E1   |                     |               |                 |      |
|                   | BNPP Asset Management Asia Ltd                         | Hong Kong            | Full                | 100.0%     | 98.2%           |      | Full                | 100.0%        | 98.2%           |      |
|                   | BNPP Asset Management Be Holding                       | Belgium              | Full                | 100.0%     | 98.2%           |      | Full                | 100.0%        | 98.2%           |      |
|                   | BNPP Asset Management Belgium                          | Belgium              | Full                | 100.0%     | 98.2%           |      | Full                | 100.0%        | 98.2%           |      |
|                   | BNPP Asset Management Brasil Ltda                      | Brazil               | Full                | 100.0%     | 99.5%           |      | Full                | 100.0%        | 99.5%           |      |
|                   |  |                      |                     |            |                 |      |                     |               |                 |      |

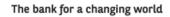
- 159 - Consolidated financial statements as at 31 December 2021





|                    |  |               | 3                   | 1 December       | 2021           |      | 31 December 2020    |               |                 |      |  |  |
|--------------------|--|---------------|---------------------|------------------|----------------|------|---------------------|---------------|-----------------|------|--|--|
| Business           | Name   | Country       | Method              | Voting Ir<br>(%) | nterest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |  |  |
|                    | BNPP Asset Management France (Austria branch)        | Austria       | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management France (Germany branch)        | Germany       | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management France (Italy branch)          | Italy         | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management France (Netherlands branch)    | Netherlands   | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           | E2   |  |  |
|                    | BNPP Asset Management Holding                        | France        | Full                | 99.9%            | 98.2%          |      | Full                | 99.9%         | 98.2%           |      |  |  |
|                    | BNPP Asset Management India Private Ltd              | India         | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management Japan Ltd                      | Japan         | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management Luxembourg                     | Luxembourg    | Full                | 99.7%            | 97.9%          |      | Full                | 99.7%         | 97.9%           |      |  |  |
|                    | BNPP Asset Management Nederland NV                   | Netherlands   |                     |                  |                | S4   | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management NL Holding NV                  | Netherlands   | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management PT                             | Indonesia     | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management Services Grouping              | France        | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management UK Ltd                         | UK            | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Asset Management USA Holdings Inc               | USA           | Full                | 100.0%           | 100.0%         |      | Full                | 100.0%        | 100.0%          |      |  |  |
|                    | BNPP Asset Management USA Inc                        | USA           | Full                | 100.0%           | 100.0%         |      | Full                | 100.0%        | 100.0%          |      |  |  |
|                    | BNPP B Control <sup>s</sup>                          | Belgium       |                     |                  |                |      |                     |               |                 | S3   |  |  |
|                    | BNPP B Institutional II <sup>s</sup>                 | Belgium       | Full <sup>(4)</sup> | -                | -              |      | Full <sup>(4)</sup> | -             | -               |      |  |  |
|                    | BNPP Capital Partners                                | France        |                     |                  |                | S4   | Full                | 100.0%        | 100.0%          |      |  |  |
|                    | BNPP Dealing Services                                | France        | Full                | 100.0%           | 98.2%          |      | Full <sup>(1)</sup> | 100.0%        | 98.2%           |      |  |  |
|                    | BNPP Flexi I <sup>s</sup>                            | Luxembourg    | Full <sup>(4)</sup> | -                | -              |      | Full <sup>(4)</sup> | -             | -               | E1   |  |  |
|                    | BNPP Funds <sup>s</sup>                              | Luxembourg    | Full <sup>(4)</sup> | -                | -              |      | Full <sup>(4)</sup> | -             | -               |      |  |  |
|                    | BNPP L1s   | Luxembourg    |                     |                  |                | S3   | Full <sup>(4)</sup> | -             | -               |      |  |  |
|                    | BNPP Multigestion <sup>s</sup>                       | France        | Full <sup>(4)</sup> | -                | -              |      | Full <sup>(4)</sup> | -             | -               | E1   |  |  |
|                    | BNPP Perspectives <sup>s</sup>                       | France        |                     |                  |                | S3   | Full <sup>(4)</sup> | -             | -               |      |  |  |
|                    | Drypnir AS   | Norway        | Full                | 100.0%           | 0.1%           |      | Full                | 100.0%        | 0.1%            | E1   |  |  |
|                    | EAB Group PLC  | Finland       | Equity              | 17.6%            | 17.3%          |      | Equity              | 17.6%         | 17.3%           |      |  |  |
|                    | Fund Channel   | Luxembourg    |                     |                  |                |      |                     |               |                 | S2   |  |  |
|                    | Fundquest Advisor                                    | France        | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | Fundquest Advisor (United Kingdom branch)            | UK            | Full                | 100.0%           | 98.2%          |      | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | Gambit Financial Solutions                           | Belgium       | Full                | 100.0%           | 98.2%          | V1   | Full                | 86.0%         | 84.4%           |      |  |  |
|                    | Groeivermogen NV                                     | Netherlands   |                     |                  |                | S3   | Full                | 100.0%        | 98.2%           |      |  |  |
|                    | Haitong Fortis Private Equity Fund Management Co Ltd | China         | Equity              | 33.0%            | 32.4%          |      | Equity              | 33.0%         | 32.4%           |      |  |  |
|                    | Harewood Helena 1 Ltd                                | UK            | Full                | 100.0%           | 100.0%         |      | Full                | 100.0%        | 100.0%          |      |  |  |
|                    | HFT Investment Management Co Ltd                     | China         | Equity              | 49.0%            | 48.1%          |      | Equity              | 49.0%         | 48.1%           |      |  |  |
|                    | Impax Asset Management Group PLC                     | UK            | Equity              | 13.8%            | 13.5%          | V3   | Equity              | 14.0%         | 13.7%           | V2   |  |  |
|                    | Parworld <sup>s</sup>                                | Luxembourg    |                     |                  |                |      |                     |               |                 | S3   |  |  |
|                    | Services Epargne Entreprise                          | France        | Equity              | 35.6%            | 35.6%          |      | Equity              | 35.6%         | 35.6%           | V2   |  |  |
|                    | Shinhan BNPP Asset Management Co Ltd                 | Rep. of Korea |                     |                  |                | S2   | Equity              | 35.0%         | 34.4%           |      |  |  |
|                    | SME Alternative Financing DAC <sup>s</sup>           | Ireland       | Full                | -                | -              |      | Full                | -             | -               |      |  |  |
|                    | Theam Quant <sup>s</sup>                             | Luxembourg    | Full <sup>(4)</sup> | -                | -              |      | Full <sup>(4)</sup> | -             | -               |      |  |  |
| al Estate Services |  |               |                     |                  |                |      |                     |               |                 |      |  |  |
|                    | Auguste Thouard Expertise                            | France        | Full <sup>(2)</sup> | 100.0%           | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |  |  |
|                    | BNPP Immobilier Promotion Immobilier d'Entreprise    | France        | Full <sup>(2)</sup> | 100.0%           | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |  |  |
|                    | BNPP Immobilier Résidences Services                  | France        | Full <sup>(2)</sup> | 100.0%           | 100.0%         |      | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |  |  |

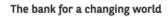
- 160 - Consolidated financial statements as at 31 December 2021





|          |  |                      | 31 December 2021    |                        |           | 31 December 2020    |               |                 |      |
|----------|--|----------------------|---------------------|------------------------|-----------|---------------------|---------------|-----------------|------|
| Business | Name   | Country              | Method              | Voting Interes (%) (%) | t<br>Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |
|          | BNPP Immobilier Résidentiel  | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Immobilier Résidentiel Service Clients                        | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate   | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate (United Arab Emirates branch)                     | United Arab Emirates | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory & Property Management Luxembourg SA      | Luxembourg           | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory & Property Management UK Ltd             | UK                   | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory and Property Management Ireland Ltd      | Ireland              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory Belgium SA                               | Belgium              |                     |                        | S4        | Full <sup>(2)</sup> | 100.0%        |                 |      |
|          | BNPP Real Estate Advisory Italy SPA                                | Italy                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory Netherlands BV                           | Netherlands          | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Advisory SA                                       | Romania              |                     |                        |           |                     |               |                 | S2   |
|          | BNPP Real Estate APM CR SRO  | Czech Rep.           |                     |                        | S2        | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Conseil Habitation & Hospitality                  | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Consult France                                    | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Consult GmbH                                      | Germany              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Facilities Management Ltd                         | UK                   | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Financial Partner                                 | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate GmbH  | Germany              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Holding Benelux SA                                | Belgium              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Holding GmbH                                      | Germany              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management Belgium                     | Belgium              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management France                      | France               | Full                | 100.0% 100.0%          |           | Full                | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management Germany GmbH                | Germany              | Full                | 94.9% 94.9%            |           | Full                | 94.9%         | 94.9%           |      |
|          | BNPP Real Estate Investment Management Germany GmbH (Italy branch) | Italy                | Full                | 94.9% 94.9%            |           | Full                | 94.9%         | 94.9%           |      |
|          | BNPP Real Estate Investment Management Germany GmbH (Spain branch) | Spain                | Full                | 94.9% 94.9%            |           | Full                | 94.9%         | 94.9%           |      |
|          | BNPP Real Estate Investment Management Italy SPA                   | Italy                | Full                | 100.0% 100.0%          |           | Full                | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management Ltd                         | UK                   | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management Luxembourg SA               | Luxembourg           | Full                | 100.0% 100.0%          |           | Full                | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management Spain SA                    | Spain                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Investment Management UK Ltd                      | UK                   | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Italy SRL   | Italy                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Magyarorszag Tanacsado Es Ingatlankezelo ZRT      | Hungary              |                     |                        | S2        | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Poland SP ZOO                                     | Poland               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Portugal Unipersonal LDA                          | Portugal             | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Development & Services GmbH              | Germany              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Development UK Ltd                       | UK                   | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Developpement Italy SPA                  | Italy                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Management Belgium                       | Belgium              |                     |                        | S4        | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Management France SAS                    | France               | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Management GmbH                          | Germany              | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Property Management Italy SRL                     | Italy                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Singapore Pte Ltd                                 | Singapore            | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |
|          | BNPP Real Estate Spain SA  | Spain                | Full <sup>(2)</sup> | 100.0% 100.0%          |           | Full <sup>(2)</sup> | 100.0%        | 100.0%          |      |

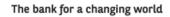
- 161 - Consolidated financial statements as at 31 December 2021





|                     |   |             | 3                            | 1 Decembe     | er 2021         |      | 3                            | 1 Decembe     | er 2020         |      |
|---------------------|---|-------------|------------------------------|---------------|-----------------|------|------------------------------|---------------|-----------------|------|
| Business            | Name  | Country     | Method                       | Voting<br>(%) | Interest<br>(%) | Ref. | Method                       | Voting<br>(%) | Interest<br>(%) | Ref. |
|                     | BNPP Real Estate Transaction France                         | France      | Full <sup>(2)</sup>          | 96.6%         | 96.6%           | V2   | Full <sup>(2)</sup>          | 96.9%         | 96.9%           | V1   |
|                     | BNPP Real Estate Valuation France                           | France      | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Cariboo Development SL                                      | Spain       | Equity                       | 65.0%         | 65.0%           |      | Equity                       | 65.0%         | 65.0%           | V2   |
|                     | Construction-Sale Companies (c)                             | France      | Full / Equity <sup>(2)</sup> |               |                 |      | Full / Equity <sup>(2)</sup> |               | -               |      |
|                     | GIE Siège Issy  | France      | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Horti Milano SRL  | Italy       | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Lifizz  | France      |                              |               |                 | S4   | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Nanterre Arboretum  | France      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          | E2   |
|                     | Parker Tower Ltd  | UK          | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Partner's & Services  | France      | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | REPD Parker Ltd   | UK          | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Société Auxiliaire de Construction Immobilière              | France      |                              |               |                 |      |                              |               |                 | S4   |
|                     | Sviluppo Residenziale Italia SRL                            | Italy       | Full <sup>(2)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(2)</sup>          | 100.0%        | 100.0%          |      |
|                     | Wapiti Development SL                                       | Spain       | Equity                       | 65.0%         | 65.0%           | E1   |                              |               |                 |      |
| CORPORATE & INSTIT  | UTIONAL BANKING   |             |                              |               |                 |      |                              |               |                 |      |
| SECURITIES SERVICES | s   |             |                              |               |                 |      |                              |               |                 |      |
|                     | Allfunds Group PLC (Ex- Allfunds UK Ltd)                    | UK          | Equity                       | 13.8%         | 13.7%           | V2   | Equity                       | 22.5%         | 22.4%           | E3   |
|                     | AssetMetrix   | Germany     | Equity                       | 14.9%         | 14.9%           | V4   | Equity                       | 14.2%         | 14.2%           | E1   |
|                     | BNPP Financial Services LLC                                 | USA         | Full                         | 100.0%        | 5 100.0%        |      | Full                         | 100.0%        | 100.0%          |      |
|                     | BNPP Fund Administration Services Ireland Ltd               | Ireland     | Full                         | 100.0%        | 5 100.0%        |      | Full                         | 100.0%        | 100.0%          |      |
|                     | BNPP Fund Services Australasia Pty Ltd                      | Australia   | Full                         | 100.0%        | 5 100.0%        |      | Full                         | 100.0%        | 100.0%          |      |
|                     | BNPP Fund Services Australasia Pty Ltd (New Zealand branch) | New Zealand | Full                         | 100.0%        | 5 100.0%        |      | Full                         | 100.0%        | 100.0%          |      |
|                     | BNPP Global Securities Operations Private Ltd               | India       | Full                         | 100.0%        | 5 100.0%        |      | Full                         | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services                                    | France      | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Australia branch)                 | Australia   | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Belgium branch)                   | Belgium     | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Germany branch)                   | Germany     | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Greece branch)                    | Greece      | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Guernsey branch)                  | Guernsey    | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Hong Kong branch)                 | Hong Kong   | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Hungary branch)                   | Hungary     | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Ireland branch)                   | Ireland     | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Italy branch)                     | Italy       | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        | 100.0%          |      |
|                     | BNPP Securities Services (Jersey branch)                    | Jersey      | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Luxembourg branch)                | Luxembourg  | Full <sup>(1)</sup>          | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Netherlands branch)               | Netherlands | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          | 100.0%        |                 |      |
|                     | BNPP Securities Services (Poland branch)                    | Poland      | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Portugal branch)                  | Portugal    | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Singapore branch)                 | Singapore   | Full <sup>(1)</sup>          | 100.0%        |                 |      | Full <sup>(1)</sup>          | 100.0%        |                 |      |
|                     | BNPP Securities Services (Spain branch)                     | Spain       | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Switzerland branch)               | Switzerland | Full <sup>(1)</sup>          |               | 5 100.0%        |      | Full <sup>(1)</sup>          |               | 100.0%          |      |
|                     | BNPP Securities Services (Switzerland branch)               | UK          | Full <sup>(1)</sup>          | 100.0%        |                 |      | Full <sup>(1)</sup>          | 100.0%        |                 |      |
|                     | · · · · · · · · · · · · · · · · · · ·                       |             |                              |               |                 |      |                              |               |                 |      |
|                     | Services Logiciels d'Intégration Boursière                  | France      | Equity <sup>(3)</sup>        | 66.6%         | 66.6%           |      | Equity <sup>(3)</sup>        | 66.6%         | 66.6%           |      |

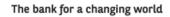
- 162 - Consolidated financial statements as at 31 December 2021





|                       |   |             | 31                  | 1 Decembe     | r 2021          |       | 31 December 2020    |               |                 |      |  |
|-----------------------|---|-------------|---------------------|---------------|-----------------|-------|---------------------|---------------|-----------------|------|--|
| Business              | Name  | Country     | Method              | Voting<br>(%) | Interest<br>(%) | Ref.  | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |  |
| CIB EMEA (Europe, Mid | Idle East, Africa)                                  | '           |                     |               |                 |       |                     |               |                 |      |  |
| rance                 |   |             |                     |               |                 |       |                     |               |                 |      |  |
|                       | Atargatis <sup>s</sup>                              | France      | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | Austin Finance <sup>s</sup>                         | France      | Full                | -             | -               |       | Full                |               |                 |      |  |
|                       | BNPP Arbitrage                                      | France      | Full <sup>(1)</sup> | 100.0%        | 100.0%          |       | Full <sup>(1)</sup> | 100.0%        | 100.0%          |      |  |
|                       | Compagnie d'Investissement Italiens <sup>s</sup>    | France      | Full                | -             | -               |       | Full                | -             | =               |      |  |
|                       | Compagnie d'Investissement Opéra <sup>s</sup>       | France      | Full                | -             | -               |       | Full                | -             | =               |      |  |
|                       | Ellipsis Asset Management                           | France      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Esomet  | France      |                     |               |                 |       |                     |               |                 | S4   |  |
|                       | Eurotitrisation                                     | France      | Equity              | 21.7%         | 21.7%           | V3    | Equity              | 23.0%         | 23.0%           |      |  |
|                       | Exane   | France      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (Germany branch)                              | Germany     | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (Italy branch)                                | Italy       | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (Spain branch)                                | Spain       | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (Sweden branch)                               | Sweden      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (Switzerland branch)                          | Switzerland | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane (United Kingdom branch)                       | UK          | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Asset Management                              | France      | Equity              | 50.0%         | 50.0%           | V1/D3 |                     |               |                 |      |  |
|                       | Exane Derivatives                                   | France      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Derivatives (Italy branch)                    | Italy       | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Derivatives (Switzerland branch)              | Switzerland | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Derivatives (United Kingdom branch)           | UK          | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Derivatives Gerance                           | France      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Finance                                       | France      | Full                | 100.0%        | 100.0%          | V1/D3 |                     |               |                 |      |  |
|                       | Exane Participations                                | France      | Full                | 99.0%         | 99.0%           | V1/D3 |                     |               |                 |      |  |
|                       | FCT Juice <sup>t</sup>                              | France      | Full                | -             | -               |       | Full                |               |                 |      |  |
|                       | Financière des Italiens <sup>s</sup>                | France      | Full                | -             | -               |       | Full                | -             | -               |      |  |
|                       | Financière du Marché Saint Honoré                   | France      | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%        | 100.0%          |      |  |
|                       | Financière Paris Haussmann <sup>s</sup>             | France      | Full                | -             | -               |       | Full                | -             | -               |      |  |
|                       | Financière Taitbout <sup>s</sup>                    | France      | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | Mediterranea <sup>s</sup>                           | France      | Full                | -             | -               |       | Full                |               |                 |      |  |
|                       | Optichampss   | France      | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | Parilease   | France      | Full <sup>(1)</sup> | 100.0%        | 100.0%          |       | Full <sup>(1)</sup> | 100.0%        | 100.0%          |      |  |
|                       | Participations Opéra <sup>s</sup>                   | France      | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | SNC Taitbout Participation 3                        | France      | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%        | 100.0%          |      |  |
|                       | Société Orbaisienne de Participations               | France      | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%        | 100.0%          |      |  |
|                       | Verner Investissements                              | France      | Full                | 100.0%        | 100.0%          | V1/D3 | Equity              | 40.0%         | 50.0%           |      |  |
|                       | Verner Investissements NewCo1                       | France      | Full                | 100.0%        | 100.0%          | E3    |                     |               |                 |      |  |
|                       | Verner Investissements NewCo2                       | France      | Full                | 100.0%        | 100.0%          | E3    |                     |               |                 |      |  |
| ther European countri | ies   |             |                     |               |                 |       |                     |               |                 |      |  |
|                       | Alectra Finance PLC <sup>1</sup>                    | Ireland     |                     |               |                 | S3    | Full                |               | -               |      |  |
|                       | Aquarius + Investments PLC <sup>t</sup>             | Ireland     | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | Aries Capital DAC <sup>t</sup>                      | Ireland     | Full                | -             | -               |       | Full                |               | -               |      |  |
|                       | Auseter Real Estate Opportunities SARL <sup>t</sup> | Luxembourg  | Full                | -             | -               |       | Full                | -             | -               |      |  |

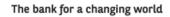
- 163 - Consolidated financial statements as at 31 December 2021





|             |   |              | 31                    | 1 Decembe     | er 2021         |       | 3                     | 1 Decembe     | r 2020          |      |
|-------------|---|--------------|-----------------------|---------------|-----------------|-------|-----------------------|---------------|-----------------|------|
| Business    | Name  | Country      | Method                | Voting<br>(%) | Interest<br>(%) | Ref.  | Method                | Voting<br>(%) | Interest<br>(%) | Ref. |
|             | BNP PUK Holding Ltd   | UK           | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Bank JSC   | Russia       | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Emissions Und Handels GmbH <sup>t</sup>                      | Germany      | Full                  | -             | -               |       | Full                  | -             | -               |      |
|             | BNPP Invest Holdings BV   | Netherlands  | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Ireland Unlimited Co   | Ireland      | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Islamic Issuance BV <sup>I</sup>                             | Netherlands  | Full                  | -             | -               |       | Full                  | -             | -               |      |
|             | BNPP Issuance BV <sup>t</sup>                                     | Netherlands  | Full                  | -             | -               |       | Full                  | -             | -               |      |
|             | BNPP Net Ltd  | UK           | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Prime Brokerage International Ltd                            | Ireland      | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Suisse SA  | Switzerland  | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Suisse SA (Guernsey branch)                                  | Guernsey     | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Technology LLC   | Russia       | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          | E2   |
|             | BNPP Vartry Reinsurance DAC                                       | Ireland      | Full <sup>(2)</sup>   | 100.0%        | 100.0%          |       | Full <sup>(2)</sup>   | 100.0%        | 100.0%          |      |
|             | Diamante Re SRL   | Italy        | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | Ejesur SA   | Spain        | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | Ellipsis AM Suisse SARL   | Switzerland  | Full                  | 100.0%        | 100.0%          | V1/D3 |                       |               |                 |      |
|             | Exane Solutions Luxembourg SA                                     | Luxembourg   | Full                  | 100.0%        | 100.0%          | V1/D3 |                       |               |                 |      |
|             | FScholen  | Belgium      | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |       | Equity <sup>(3)</sup> | 50.0%         | 50.0%           |      |
|             | Greenstars BNPP   | Luxembourg   | Full <sup>(2)</sup>   | 100.0%        | 100.0%          |       | Full <sup>(2)</sup>   | 100.0%        | 100.0%          |      |
|             | Kantox Ltd  | UK           | Equity                | 9.5%          | 9.5%            | V4    | Equity                | 8.8%          | 8.8%            | E3   |
|             | Madison Arbor Ltd <sup>t</sup>                                    | Ireland      | Full                  | -             | -               |       | Full                  | -             | -               |      |
|             | Matchpoint Finance PLC <sup>†</sup>                               | Ireland      | Full                  | -             | -               |       | Full                  | -             | -               |      |
|             | Ribera Del Loira Arbitrage  | Spain        | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | Scaldis Capital Ltd <sup>t</sup>                                  | Jersey       |                       |               |                 |       |                       |               |                 | S3   |
|             | Securasset SA <sup>t</sup>  | Luxembourg   | Full                  | -             | -               | E1    |                       |               |                 |      |
|             | Single Platform Investment Repackaging Entity SA <sup>t</sup>     | Luxembourg   | Full                  | -             | -               |       | Full                  | -             | -               | E2   |
|             | Utexam Logistics Ltd  | Ireland      | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | Utexam Solutions Ltd  | Ireland      | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
| Middle East |   |              |                       |               |                 |       |                       |               |                 |      |
|             | BNPP Investment Co KSA  | Saudi Arabia | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
| AMERICAS    |   |              |                       |               |                 |       |                       |               |                 |      |
|             | Banco BNPP Brasil SA  | Brazil       | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |
|             | BNPP Canada Corp  | Canada       | Full                  |               | 100.0%          |       | Full                  |               | 100.0%          |      |
|             | BNPP Capital Services Inc   | USA          | Full                  |               | 100.0%          |       | Full                  |               | 100.0%          |      |
|             | BNPP Colombia Corporacion Financiera SA                           | Colombia     | Full                  |               | 100.0%          |       | Full                  |               | 100.0%          |      |
|             | BNPP Energy Trading GP  | USA          |                       | 70            |                 |       | -                     | 70            |                 | S1   |
|             | BNPP Energy Trading LLC   | USA          |                       |               |                 |       |                       |               |                 | S1   |
|             | BNPP EQD Brazil Fund Fundo de Investmento Multimercados           | Brazil       | Full                  |               | -               |       | Full                  | _             | -               |      |
|             | BNPP FS LLC   | USA          | Full                  |               | 100.0%          |       | Full                  |               | 100.0%          |      |
|             | BNPP IT Solutions Canada Inc                                      | Canada       | Full                  |               | 100.0%          |       | Full                  |               | 100.0%          |      |
|             | BNPP Mexico Holding   | Mexico       | Full                  |               | 100.0%          | E1    | . all                 | 100.070       | 100.070         |      |
|             | BNPP Mexico SA Institucion de Banca Multiple                      | Mexico       | Full                  |               | 100.0%          | E1    |                       |               |                 |      |
|             | BNPP Proprietario Fundo de Investimento Multimercados             | Brazil       | Full                  | 100.0%        |                 | LI    | Full                  |               | _               |      |
|             | BNPP Proprietario Fundo de Investimento Multimercado <sup>o</sup> |              |                       |               |                 |       |                       |               |                 |      |
|             | DIVER RUG IIIU  | USA          | Full                  | 100.0%        | 100.0%          |       | Full                  | 100.0%        | 100.0%          |      |

- 164 - Consolidated financial statements as at 31 December 2021





|                     |  |                    | 3                   | 1 Decembe     | r 2021          |       | 3                   | 31 December 20 |                 |     |  |  |
|---------------------|--|--------------------|---------------------|---------------|-----------------|-------|---------------------|----------------|-----------------|-----|--|--|
| Business            | Name   | Country            | Method              | Voting<br>(%) | Interest<br>(%) | Ref.  | Method              | Voting<br>(%)  | Interest<br>(%) | Ref |  |  |
|                     | BNPP Securities Corp   | USA                | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP US Investments Inc                                      | USA                | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP US Wholesale Holdings Corp                              | USA                | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP USA Inc   | USA                | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP VPG Brookline Cre LLC <sup>s</sup>                      | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG EDMC Holdings LLC <sup>s</sup>                      | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG Express LLCs  | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG I LLC's   | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG II LLC <sup>s</sup>                                 | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG III LLC (Ex- BNPP VPG CT Holdings LLC) <sup>s</sup> | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | BNPP VPG Master LLCs   | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
|                     | Dale Bakken Partners 2012 LLC                                | USA                | FV                  | 23.8%         | 23.8%           |       | FV                  | 23.8%          | 23.8%           |     |  |  |
|                     | Decart Re Ltds   | Bermuda            | Full <sup>(2)</sup> | -             | -               |       | Full <sup>(2)</sup> | -              | -               |     |  |  |
|                     | Exane Inc  | USA                | Full                | 100.0%        | 100.0%          | V1/D3 |                     |                |                 |     |  |  |
|                     | FSI Holdings Inc   | USA                | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | Starbird Funding Corp <sup>t</sup>                           | USA                | Full                | -             | -               |       | Full                | -              | -               |     |  |  |
| ACIFIC ASIA         | <u> </u>   |                    |                     |               |                 |       |                     |                |                 |     |  |  |
|                     | Bank BNPP Indonesia PT                                       | Indonesia          | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP Arbitrage Hong Kong Ltd                                 | Hong Kong          | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP China Ltd   | China              | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP Commodities Trading Shanghai Co Ltd                     | China              |                     |               |                 |       | 1 41                |                |                 | S:  |  |  |
|                     | BNPP Finance Hong Kong Ltd                                   | Hong Kong          | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP India Holding Private Ltd                               | India              | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP India Solutions Private Ltd                             | India              | Full                |               | 100.0%          |       | Full                | 100.0%         |                 |     |  |  |
|                     | BNPP Malaysia Berhad   | Malaysia           | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP Securities Asia Ltd                                     |                    | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP Securities India Private Ltd                            | Hong Kong<br>India | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     |  |                    |                     |               |                 |       |                     |                |                 |     |  |  |
|                     | BNPP Securities Japan Ltd                                    | Japan              | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP Securities Korea Co Ltd                                 | Rep. of Korea      | Full                |               | 100.0%          |       | Full                |                | 100.0%          |     |  |  |
|                     | BNPP Securities Taiwan Co Ltd                                | Taiwan             | Full                | 100.0%        |                 |       | Full                | 100.0%         |                 |     |  |  |
|                     | BNPP Sekuritas Indonesia PT                                  | Indonesia          | Full                | 99.0%         |                 |       | Full                | 99.0%          |                 |     |  |  |
|                     | BPP Holdings Pte Ltd   | Singapore          | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         |                 |     |  |  |
|                     | Contour Pte Ltd (Ex - Global Trade Network Pte Ltd)          | Singapore          |                     |               |                 | S2    | Equity              | 7.5%           | 7.5%            | E3  |  |  |
| THER BUSINESS UN    |  |                    |                     |               |                 |       |                     |                |                 |     |  |  |
| incipal Investments |  |                    |                     |               |                 |       |                     |                |                 |     |  |  |
|                     | BNPP Agility Capital   | France             | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          | E.  |  |  |
|                     | BNPP Agility Fund Equity SLPs                                | France             | Full <sup>(4)</sup> | -             | -               |       | Full <sup>(4)</sup> | -              | -               | E1  |  |  |
|                     | BNPP Agility Fund Private Debt SLPs                          | France             | Full <sup>(4)</sup> | -             | -               |       | Full <sup>(4)</sup> | -              | -               | E1  |  |  |
| operty Companies (I | Property Used In Operations) and Others                      |                    |                     |               |                 |       |                     |                |                 |     |  |  |
|                     | Antin Participation 5  | France             | Full                | 100.0%        | 100.0%          |       | Full                | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP Home Loan SFH   | France             | Full <sup>(1)</sup> | 100.0%        | 100.0%          |       | Full <sup>(1)</sup> | 100.0%         | 100.0%          |     |  |  |
|                     | BNPP Partners for Innovation                                 | France             | Full                | 100.0%        | 100.0%          | V1/D4 | Equity              | 50.0%          | 50.0%           |     |  |  |
|                     | BNPP Partners for Innovation Belgium                         | Belgium            | Full                | 100.0%        | 100.0%          | V1/D4 |                     |                |                 |     |  |  |
|                     | BNPP Partners for Innovation Italia SRL                      | Italy              | Full                | 100.0%        | 100.0%          | V1/D4 |                     |                |                 |     |  |  |

- 165 - Consolidated financial statements as at 31 December 2021



#### The bank for a changing world

|          |  |         | 3′     | 1 Decembe     | er 2021         |      | 31 December 2020    |               |                 |      |  |
|----------|--|---------|--------|---------------|-----------------|------|---------------------|---------------|-----------------|------|--|
| Business | Name   | Country | Method | Voting<br>(%) | Interest<br>(%) | Ref. | Method              | Voting<br>(%) | Interest<br>(%) | Ref. |  |
|          | BNPP Procurement Tech                              | France  | Full   | 100.0%        | 5 100.0%        |      | Full                | 100.0%        | 100.0%          |      |  |
|          | BNPP Public Sector SA (Ex- BNPP Public Sector SCF) | France  | Full   | 100.0%        | 5 100.0%        |      | Full <sup>(1)</sup> | 100.0%        | 100.0%          |      |  |
|          | Euro Secured Notes Issuer <sup>s</sup>             |         | Full   |               |                 |      | Full                | -             | -               |      |  |
|          | FCT Lafayette 2021 <sup>1</sup>                    | France  | Full   |               |                 | E2   |                     |               |                 |      |  |
|          | FCT Laffitte 2016 <sup>t</sup>                     | France  |        |               |                 | S1   | Full                | -             | -               |      |  |
|          | FCT Laffitte 2021 <sup>t</sup>                     | France  | Full   |               |                 | E2   |                     |               |                 |      |  |
|          | FCT Opéra 2014 <sup>t</sup>                        | France  | Full   |               |                 |      | Full                | -             | -               |      |  |
|          | GIE Groupement Auxiliaire de Moyens                | France  | Full   | 100.0%        | 5 100.0%        |      | Full                | 100.0%        | 100.0%          |      |  |
|          | GIE Groupement d'Etudes et de Prestations          | France  | Full   | 100.0%        | 5 100.0%        |      | Full                | 100.0%        | 100.0%          |      |  |
|          | Transvalor   | France  | Equity | 20.2%         | 20.2%           | E1   |                     |               |                 |      |  |

(a) At 31 December 2021, 11 Private Equity investment entities versus 12 Private Equity investment entities at 31 December 2020

(b) At 31 December 2021, the securitisation funds UCI and RMBS Prado include 15 funds (FCC UCI 11, 12, 14 à 17, Fondo de Titulizacion Structured Covered Bonds, RMBS Prado III to IX et Green Belem I) versus 16 funds (FCC UCI 9 to 12, 14 to 17, Fondo de Titulizacion Structured Covered Bonds, RMBS Prado II to VII and Green Belem I) at 31 December 2020

(c) At 31 December 2021, 115 Construction-sale companies (89 Full and 26 Equity) versus 112 at 31 December 2020 (89 Full and 23 Equity)

As requested by the ANC 2016 regulation, the list of entities that are controlled by the Group, jointly controlled or under significant influence, but excluded from the scope of consolidation since their contribution to the consolidated financial statements would be immaterial to the Group, and the list of investments, available "Regulated equity the Information" are on page https://invest.bnpparibas.com website.

| Changes in | the scope of | consolidation |
|------------|--------------|---------------|
|            |              |               |

- E1 Passing qualifying thresholds
- E2 Incorporation
- Purchase, gain of control or significant influence E3

#### Removals (S) from the scope of consolidation

- Cessation of activity (dissolution, liquidation, etc.) S2 Disposal, loss of control or loss of significant influence
- S3 Passing qualifying thresholds
- **S4** Merger, Universal transfer of assets and liabilities

#### Variance (V) in voting or ownership interest

- Additional purchase V1 V2 Partial disposal
- V3 Dilution
- Increase in %

#### Miscellaneous

- Consolidation method change not related to fluctuation in voting or D1
- ownership interest
- D2 Entities of a business held for sale
- The Verner Investissements group was consolidated under equity method in BNP Paribas Group until 13 July 2021. Following the additional purchase of interest by BNP Paribas Group, the Verner Investments group is fully D3 consolidated (see note 7.c.)
- The BNPP Partners for Innovation group was consolidated under equity method in BNP Paribas Group until 31 December 2021. Following the D4 additional purchase by the Group, the BNPP Partners for Innovation group is fully consolidated.

#### Equity \* Controlled but non-material entities consolidated under the equity method as associates

- Joint control or investment in associates measured at Fair Value through P&L
- Structured entities
- Securitisation funds

- (1) French subsidiaries whose supervision of prudential requirements is complied with through the supervision on a consolidated basis of BNP Paribas SA, in accordance with article 7.1 of Regulation n°575/2013 of the European Parliament and
- Entities consolidated under the equity method in the prudential scope
  - Jointly controlled entities under proportional consolidation in the prudential scope
- (3) Collective investment undertaking excluded from the prudential scope.



#### 7.m FEES PAID TO THE STATUTORY AUDITORS

| Year to 31 Dec. 2021   | Deloitte | 9    | Pricewaterhouse | Coopers | Mazar  | s    | TOTAL  |      |
|--|----------|------|-----------------|---------|--------|------|--------|------|
| Excluding tax, in thousands of euros   | Total    | %    | Total           | %       | Total  | %    | Total  | %    |
| Statutory audits and contractual audits, including   | 16,037   | 76%  | 17,925          | 70%     | 12,979 | 88%  | 46,941 | 76%  |
| - Issuer   | 3,774    |      | 4,780           |         | 3,179  |      | 11,733 |      |
| - Consolidated subsidiaries  | 12,263   |      | 13,145          |         | 9,800  |      | 35,208 |      |
| Services other than those required for their statutory audit engagement, including   | 5,081    | 24%  | 7,727           | 30%     | 1,694  | 12%  | 14,502 | 24%  |
| - Issuer   | 1,801    |      | 2,310           |         | 825    |      | 4,936  |      |
| - Consolidated subsidiaries  | 3,280    |      | 5,417           |         | 869    |      | 9,566  |      |
| TOTAL  | 21,118   | 100% | 25,652          | 100%    | 14,673 | 100% | 61,443 | 100% |
| of which fees paid to statutory auditors in France for the statutory audit and contractual audit                                   | 5,710    |      | 5,225           |         | 5,962  |      | 16,897 |      |
| of which fees paid to statutory auditors in France for services<br>other than those required for their statutory audit engagements | 1,634    |      | 2,427           |         | 983    |      | 5,044  |      |

| Year to 31 Dec. 2020   | Deloitte |      | Pricewaterhouse <sup>(</sup> | Coopers | Mazar  | S    | TOTAL  |      |
|--|----------|------|------------------------------|---------|--------|------|--------|------|
| Excluding tax, in thousands of euros   | Total    | %    | Total                        | %       | Total  | %    | Total  | %    |
| Statutory audits and contractual audits, including   | 14,383   | 74%  | 18,661                       | 74%     | 12,315 | 81%  | 45,359 | 76%  |
| - Issuer   | 3,567    |      | 4,795                        |         | 2,463  |      | 10,825 |      |
| - Consolidated subsidiaries  | 10,816   |      | 13,866                       |         | 9,852  |      | 34,534 |      |
| Services other than those required for their statutory audit engagement, including   | 5,061    | 26%  | 6,517                        | 26%     | 2,826  | 19%  | 14,404 | 24%  |
| - Issuer   | 1,094    |      | 919                          |         | 354    |      | 2,367  |      |
| - Consolidated subsidiaries  | 3,967    |      | 5,598                        |         | 2,472  |      | 12,037 |      |
| TOTAL  | 19,444   | 100% | 25,178                       | 100%    | 15,141 | 100% | 59,763 | 100% |
| of which fees paid to statutory auditors in France for the statutory audit and contractual audit                                   | 4,355    |      | 5,525                        |         | 5,132  |      | 15,012 |      |
| of which fees paid to statutory auditors in France for services<br>other than those required for their statutory audit engagements | 1,364    |      | 1,588                        |         | 1,640  |      | 4,592  |      |

The audit fees paid to auditors which are not members of the network of one of the auditors certifying the consolidated financial statements and the non-consolidated financial statements of BNP Paribas SA, mentioned in the table above, amount to EUR 373 thousand for the year 2021 (EUR 621 thousand in 2020).

Services other than those required for the statutory audit engagement are mainly composed this year of reviews of the entity's compliance with regulatory requirements, and reviews of internal control quality by comparison with international standards (such as ISAE 3402) as part of services provided to customers, particularly in the Securities and Asset Management businesses, and expertise on the Bank's transformation projects.

# UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS OF BNP PARIBAS FOR THE THIRD QUARTER OF 2022

The information in this section has been extracted from the unaudited consolidated financial statements of BNP Paribas for the third quarter of 2022 (the "Unaudited Financial Statements"). The Unaudited Financial Statements have been prepared in accordance with BNP Paribas' usual accounting policies and procedures. References to page numbers in this section are to the page numbers of the Unaudited Financial Statements.



#### Balance Sheet as at 30 September 2022 – Reconcilation table IFRS 5



#### BNP Paribas Balance Sheet at 30 September 2022

#### Application of IFRS 5

| Application of IFRS 5  |                             |               |                                   |                                   |  |  |  |  |  |  |  |
|--|-----------------------------|---------------|-----------------------------------|-----------------------------------|--|--|--|--|--|--|--|
|  | 30/09/2022<br>before IFRS 5 | IFRS 5 Impact | 30/09/2022<br>according to IFRS 5 | 31/12/2021<br>according to IFRS 5 |  |  |  |  |  |  |  |
| In millions of euros   |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| ASSETS   |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| Cash and balances at central banks   | 349,870                     | (3,607)       | 346,263                           | 347,883                           |  |  |  |  |  |  |  |
| Financial instruments at fair value through profit or loss                                     |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| Securities   | 194,330                     | (786)         | 193,544                           | 191,507                           |  |  |  |  |  |  |  |
| Loans and repurchase agreements  | 269,730                     | (22)          | 269,708                           | 249,808                           |  |  |  |  |  |  |  |
| Derivative financial Instruments   | 459,383                     | (421)         | 458,962                           | 240,423                           |  |  |  |  |  |  |  |
| Derivatives used for hedging purposes  | 21,772                      | •             | 21,772                            | 8,680                             |  |  |  |  |  |  |  |
| Financial assets at fair value through equity  | 00.457                      | (4.07/)       | 0.4.404                           | 20.00/                            |  |  |  |  |  |  |  |
| Debt securities  | 39,457                      | (4,976)       | 34,481                            | 38,906                            |  |  |  |  |  |  |  |
| Equity securities  | 2,101                       | •             | 2,101                             | 2,558                             |  |  |  |  |  |  |  |
| Financial assets at amortised cost   | 47.547                      | (4.40)        | 47.040                            | 04.754                            |  |  |  |  |  |  |  |
| Loans and advances to credit institutions  | 47,516                      | (148)         | 47,368                            | 21,751                            |  |  |  |  |  |  |  |
| Loans and advances to customers  | 930,115                     | (60,615)      | 869,500                           | 814,000                           |  |  |  |  |  |  |  |
| Debt securities  | 136,129                     | (18,569)      | 117,560                           | 108,510                           |  |  |  |  |  |  |  |
| Remeasurement adjustment on interest-rate risk hedged portfolios                               | (8,814)                     | •             | (8,814)                           | 3,005                             |  |  |  |  |  |  |  |
| Financial investments of insurance activities  | 247,626                     | - (517)       | 247,626                           | 280,766                           |  |  |  |  |  |  |  |
| Current and deferred tax assets  | 6,294                       | (517)         | 5,777                             | 5,866                             |  |  |  |  |  |  |  |
| Accrued income and other assets  | 258,089                     | (1,869)       | 256,220                           | 179,123                           |  |  |  |  |  |  |  |
| Equity-method investments  | 6,690                       | - (40.4)      | 6,690                             | 6,528                             |  |  |  |  |  |  |  |
| Property, plant and equipment and investment property  | 36,894                      | (484)         | 36,410                            | 35,083                            |  |  |  |  |  |  |  |
| Intangible assets  | 3,922                       | (248)         | 3,674                             | 3,659                             |  |  |  |  |  |  |  |
| Goodwill   | 8,236                       | (2,941)       | 5,295                             | 5,121                             |  |  |  |  |  |  |  |
| Assets held for sale   |                             | 95,203        | 95,203                            | 91,267                            |  |  |  |  |  |  |  |
| TOTAL ASSETS   | 3,009,340                   | -             | 3,009,340                         | 2,634,444                         |  |  |  |  |  |  |  |
|  |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| LIABILITIES  |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| Deposits from central banks  | 4,029                       | -             | 4,029                             | 1,244                             |  |  |  |  |  |  |  |
| Financial instruments at fair value through profit or loss                                     |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| Securities   | 119,023                     |               | 119,023                           | 112,338                           |  |  |  |  |  |  |  |
| Deposits and repurchase agreements   | 309,303                     |               | 309,303                           | 293,456                           |  |  |  |  |  |  |  |
| Issued debt securities   | 67,730                      |               | 67,730                            | 70,383                            |  |  |  |  |  |  |  |
| Derivative financial instruments   | 413,555                     | (534)         | 413,021                           | 237,397                           |  |  |  |  |  |  |  |
| Derivatives used for hedging purposes  | 39,285                      | (356)         | 38,929                            | 10,076                            |  |  |  |  |  |  |  |
| Financial liabilities at amortised cost  |                             | (555)         | ,                                 |                                   |  |  |  |  |  |  |  |
| Deposits from credit institutions  | 188,178                     | (379)         | 187,799                           | 165,699                           |  |  |  |  |  |  |  |
| Deposits from customers  | 1,096,473                   | (80,824)      | 1,015,649                         | 957,684                           |  |  |  |  |  |  |  |
| Debt securities  | 160,512                     | (132)         | 160,380                           | 149,723                           |  |  |  |  |  |  |  |
|  |                             | (132)         |                                   |                                   |  |  |  |  |  |  |  |
| Subordinated debt  | 25,861                      |               | 25,861                            | 24,720                            |  |  |  |  |  |  |  |
| Remeasurement adjustment on interest-rate risk hedged portfolios                               | (22,405)                    | -             | (22,405)                          | 1,367                             |  |  |  |  |  |  |  |
| Current and deferred tax liabilities   | 3,278                       | (32)          | 3,246                             | 3,103                             |  |  |  |  |  |  |  |
| Accrued expenses and other liabilities   | 243,005                     | (1,273)       | 241,732                           | 145,399                           |  |  |  |  |  |  |  |
| Technical reserves and other insurance liabilities   | 227,182                     | -             | 227,182                           | 254,795                           |  |  |  |  |  |  |  |
| Provisions for contingencies and charges   | 8,905                       | (180)         | 8,725                             | 10,187                            |  |  |  |  |  |  |  |
| Liabilites associated with assets held for sale  | -                           | 83,710        | 83,710                            | 74,366                            |  |  |  |  |  |  |  |
| TOTAL LIABILITIES  | 2,883,914                   | -             | 2,883,914                         | 2,511,937                         |  |  |  |  |  |  |  |
| FOULTY   |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| EQUITY  Share capital additional paid in capital and ratained carpings                         | 11410/                      |               | 114 107                           | 100 17/                           |  |  |  |  |  |  |  |
| Share capital, additional paid-in capital and retained earnings                                | 114,106                     |               | 114,106                           | 108,176                           |  |  |  |  |  |  |  |
| Net income for the period attributable to shareholders   | 8,046                       | -             | 8,046                             | 9,488                             |  |  |  |  |  |  |  |
| Total capital, retained earnings and net income for the period<br>attributable to shareholders | 122,152                     | -             | 122,152                           | 117,664                           |  |  |  |  |  |  |  |
| Changes in assets and liabilities recognised directly in equity                                | (1,388)                     |               | (1,388)                           | 222                               |  |  |  |  |  |  |  |
| Shareholders' equity   | 120,764                     |               | 120,764                           | 117,886                           |  |  |  |  |  |  |  |
| Total minority interests   | 4,662                       |               | 4,662                             | 4,621                             |  |  |  |  |  |  |  |
| TOTAL EQUITY   | 125,426                     |               | 125,426                           |                                   |  |  |  |  |  |  |  |
|  |                             |               |                                   |                                   |  |  |  |  |  |  |  |
| TOTAL LIABILITIES AND EQUITY   | 3,009,340                   | -             | 3,009,340                         | 2,634,444                         |  |  |  |  |  |  |  |



#### **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

|   | 3Q22   | 3Q21   | 3Q22 /  | 2Q22   | 3Q22 /  | 9M22    | 9M21    | 9M22 /  |
|---|--------|--------|---------|--------|---------|---------|---------|---------|
| €m  |        |        | 3Q21    |        | 2Q22    |         |         | 9M21    |
| Group   |        |        |         |        |         |         |         |         |
| Revenues                                      | 12,311 | 11,398 | +8.0%   | 12,781 | -3.7%   | 38,310  | 35,003  | +9.4%   |
| incl. Interest Income                         | 5, 721 | 5,218  | +9.6%   | 5,695  | +0.5%   | 17,150  | 16,040  | +6.9%   |
| incl. Commissions                             | 2,572  | 2,603  | -1.2%   | 2,615  | -1.6%   | 7,824   | 7,798   | +0.3%   |
| Operating Expenses and Dep.                   | -7,857 | -7,412 | +6.0%   | -7,719 | +1.8%   | -25,229 | -23,181 | +8.8%   |
| Gross Operating Income                        | 4,454  | 3,986  | +11.7%  | 5,062  | -12.0%  | 13,081  | 11,822  | +10.6%  |
| Cost of Risk                                  | -947   | -706   | +34.1%  | -789   | +20.0%  | -2,192  | -2,415  | -9.2%   |
| Operating Income                              | 3,507  | 3,280  | +6.9%   | 4,273  | -17.9%  | 10,889  | 9,407   | +15.8%  |
| Share of Earnings of Equity-Method Entities   | 187    | 131    | +42.7%  | 251    | -25.5%  | 603     | 356     | +69.4%  |
| Other Non Operating Items                     | 40     | 39     | +2.6%   | -22    | n.s.    | 21      | 704     | -97.0%  |
| Pre-Tax Income                                | 3,734  | 3,450  | +8.2%   | 4,502  | -17.1%  | 11,513  | 10,467  | +10.0%  |
| Corporate Income Tax                          | -881   | -836   | +5.4%   | -1,240 | -29.0%  | -3,168  | -2,998  | +5.7%   |
| Net Income Attributable to Minority Interests | -92    | -111   | -17.1%  | -85    | +8.2%   | -299    | -287    | +4.2%   |
| Net Income Attributable to Equity Holders     | 2,761  | 2,503  | +10.3%  | 3,177  | -13.1%  | 8,046   | 7,182   | +12.0%  |
| Cost/income                                   | 63.8%  | 65.0%  | -1.2 pt | 60.4%  | +3.4 pt | 65.9%   | 66.2%   | -0.3 pt |

BNP Paribas' financial disclosures for the third quarter 2022 are contained in this press release and in the presentation attached herewith.

All legally required disclosures, including the Universal Registration document, are available online at http://invest.bnpparibas.com in the "Results" section and are made public by BNP Paribas pursuant to the requirements under Article L.451-1-2 of the French Monetary and Financial Code and Articles 222-1 and seq. of the Autorité des Marchés Financiers' general rules.

# REGISTERED OFFICE OF THE ISSUER AND THE PRODUCT ARRANGER

#### **BNP Paribas**

16, Boulevard des Italiens75009 ParisFrance

Place of Business in Hong Kong
60-63rd Floors
Two International Finance Centre
8 Finance Street
Central
Hong Kong

#### SPECIFIED OFFICE OF THE AGENT AND REGISTRAR

#### **BNP Paribas**

60-63rd Floors
Two International Finance Centre
8 Finance Street
Central
Hong Kong

#### **AUDITORS**

#### Deloitte & Associés

6, place de la Pyramide 92908 Paris La Défense Cedex France

#### $Price waterhouse Coopers\ Audit$

63, rue de Villiers 92208 Neuilly-sur-Seine Cedex France

#### Mazars

61, rue Henri Regnault 92400 Courbevoie France

#### LEGAL ADVISER

To the Issuer as to Hong Kong law

#### King & Wood Mallesons

13th Floor, Gloucester Tower
The Landmark, 15 Queen's Road Central
Central
Hong Kong