

(a public limited company (société anonyme) incorporated in France, the liability of its member is limited, primarily regulated by the Autorité de contrôle prudentiel et de resolution, and is a licensed bank regulated by the Hong Kong Monetary Authority and registered under the Securities and Futures Ordinance of Hong Kong for types 1, 4, 6 and 9 regulated activities)

as Issuer and Product Arranger

## Non-Capital Protected Unlisted Equity Linked Investment Programme

Our non-capital protected unlisted equity linked investments (ELIs) issued or to be issued under the non-capital protected unlisted equity linked investment programme (programme) are NOT equivalent to time deposits and are NOT capital protected. They are unlisted structured investment products embedded with derivatives. You may sustain a total loss in your investment.

If you are in any doubt about any of the contents of the ELI offering documents, you should seek independent professional advice.

The Securities and Futures Commission (SFC) has authorised the issue of this financial disclosure document based on the standard format submitted under Section 105(1) of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong). The SFC takes no responsibility for the contents of this financial disclosure document, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this financial disclosure document. The SFC's authorisation does not imply the SFC's endorsement or recommendation of the ELIs referred to in this financial disclosure document.

### IMPORTANT

This financial disclosure document sets out our financial information. No ELIs are being offered by this document alone. Before you decide whether to invest in our ELIs, you should read this financial disclosure document (as amended and supplemented from time to time), the programme memorandum dated 18 January 2022 (as amended and supplemented from time to time), the relevant product booklet (as amended and supplemented from time to time), the relevant product booklet (as amended and supplemented from time to time) and the relevant indicative term sheet (together, the ELI offering documents) and ensure you fully understand and are willing to assume the risks associated with such an investment. Hard copies of all the ELI offering documents will be available (free of charge) from your distributor and/or from the offices of the product arranger at 60-63/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong during the offer period of the relevant series of our ELIs.

If you are in any doubt about any of the contents of the ELI offering documents, you should obtain independent professional advice.

Our ELIs are complex products. You should exercise caution in relation to our ELIs. You are warned that the market value of our ELIs may fluctuate and you may sustain a total loss of your investment. You should therefore ensure that you understand the nature of our ELIs and carefully study the risk warnings set out in the ELI offering documents and, where necessary, seek independent professional advice, before you decide whether to invest in our ELIs.

Our ELI offering documents include particulars given in compliance with the Code on Unlisted Structured Investment Products (the Code) issued by the SFC for the purpose of giving information with regard to us (BNP Paribas, being the issuer and the product arranger of our ELIs), the programme, and our ELIs. We (as the issuer and the product arranger) accept full responsibility for the contents of, and the completeness and accuracy of the information contained in the ELI offering documents and confirm, having made all reasonable enquiries, that to the best of our knowledge and belief there is no untrue or misleading statement, or other facts the omission of which would make any statement herein untrue or misleading.

We (as the issuer and the product arranger) confirm that we meet the relevant eligibility requirements applicable to issuers and product arrangers respectively under the Code and our ELIs comply with the Code.

Our ELIs constitute our general, unsecured and unsubordinated contractual obligations and of no other person. If you purchase our ELIs, you are relying upon our creditworthiness and have no rights under the terms of our ELIs against the issuer of the reference stock(s).

None of the ELI offering documents constitute a prospectus under the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32 of the Laws of Hong Kong).

Our financial year runs from 1 January to 31 December.

Our auditors, (i) Deloitte & Associés, 6, place de la Pyramide, 92908 Paris La Défense Cedex, France, (ii) PricewaterhouseCoopers Audit, 63, rue de Villiers, 92208 Neuilly-sur-Seine Cedex, France, and (iii) Mazars, 61, rue Henri Regnault, 92400 Courbevoie, France, have given and have not withdrawn their written consent to the inclusion of their report dated 15 March 2022 in this financial disclosure document and/or the references to their names in this financial disclosure document, in the form and context in which it is included. Their report was not prepared for incorporation in this financial disclosure document. We confirm that the auditors were engaged by us as our independent auditors to audit our consolidated accounts for the year ended 31 December 2021. Our auditors do not have any shareholding in us. We are not aware of, to the best of our knowledge, any conflict of interests for the auditors in the preparation of the auditors' report.

All references to "we" in this financial disclosure document mean BNP Paribas as the issuer of the ELIs, and the words "our" and "us" shall be construed accordingly. All references to "Hong Kong" in this financial disclosure document are to the Hong Kong Special Administrative Region of the People's Republic of China.

A Chinese version of this financial disclosure document is also available from your distributors and/or from our offices at 60-63/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong. 本財務披露文件的中文版本可於閣下的分銷商及/或我們之辦事處 (地址為香港中環金融街8號國際 金融中心二期60-63樓)索取。

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### AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF BNP PARIBAS FOR THE YEAR ENDED 31 DECEMBER 2021

This section sets out the audited consolidated financial statements of BNP Paribas for the year ended 31 December 2021 (the "Audited Financial Statements"). References to page numbers in this section are to the page numbers of the Audited Financial Statements.

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# 4.7 Statutory Auditors' report on the consolidated financial statements

For the year ended 31 December 2021

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

#### **BNP Paribas SA**

16 boulevard des Italiens

#### 75009 PARIS

#### Opinion

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying consolidated financial statements of BNP Paribas SA for the year ended 31 December 2021.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group at 31 December 2021 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Financial Statements Committee.

## Basis for opinion

#### Audit framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under these standards are further described in the "Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements" section of our report.

#### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for Statutory Auditors for the period from 1 January 2021 to the date of our report, and, in particular, we did not provide any non-audit services prohibited by article 5(1) of Regulation (EU) No. 537/2014.

#### Emphasis of matter

Without qualifying our conclusion, we draw your attention to the paragraph «Employee benefits» of Note 1.j which sets out the effects on the consolidated financial statements at 31 December 2021 of the application of the IFRIC decision on the commitments to be recognised in respect of certain post-employment benefit plans.

#### Justification of assessments - Key audit matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organisation and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to the risks of material misstatement that, in our professional judgement, were the most significant in our audit of the consolidated financial statements, as well as how we addressed those risks.

These matters were addressed as part of our audit of the consolidated financial statements as a whole, and therefore contributed to the opinion we formed as expressed above. We do not provide a separate opinion on specific items of the consolidated financial statements.

#### Assessment of credit risk and measurement of impairment losses (stages 1, 2 and 3) on customer loan portfolios (See Notes 1.e.5, 1.e.6, 1.o, 2.h, 4.e, 4.f, 4.p and 7.d to the consolidated financial statements)

Description of risk	How our audit addressed this risk
BNP Paribas recognises impairment losses to hedge the credit risks inherent to its banking intermediation activities.	We concentrated our work on the most significant outstandings and/or customer loan portfolios at the reporting date as well as on the credit
Despite the ongoing Covid-19 pandemic, the global economy recovered strongly in 2021. Uncertainties remain, however, as to the extent and	granted to companies operating in economic sectors or geographic regions most impacted by the change in risks.
sustainability of this recovery, particularly for specific economic sectors.	We assessed the relevance of BNP Paribas' internal control system,
In this environment marked by continued high uncertainty relating to the unprecedented environment created by the Covid-19 crisis, the measurement of expected credit losses for customer loan portfolios	particularly its adaptation to the Covid-19 context, and tested the manual and computerised controls for assessing credit risk and measuring expected losses.
required the BNP Paribas Group to exercise significant judgement and to take into account assumptions, in particular in order to:	Our work was stepped up to take into account the change of risks and greater level of uncertainty and focused in particular on:
<ul> <li>assess the significant deterioration in credit risk to classify outstandings in stage 1, stage 2, or stage 3 according to geographical region and</li> </ul>	<ul> <li>classification of outstandings by stage: we assessed whether the change of risks was taken into account in estimating the indicators applicable</li> </ul>

- ugrapiin at region age υgo industries that are still affected by the crisis; prepare macro-economic and sector-specific projections which are
- integrated into both the criteria for recognising deterioration and in the measurement of expected losses;
- estimate the amount of expected losses according to the different stages and taking into account a medium-term perspective of economic growth;

As of December 31, 2021, the total amount of outstanding customer loans exposed to credit risk amounted to EUR 884 billion, impaired by EUR 20 billion (of which EUR 51 billion and EUR 0.5 billion euros regarding BancWest).

We deemed the assessment of credit risk and the measurement of impairment losses to be a key audit matter insofar as management is required to exercise judgement and make estimates, particularly in the context of the uncertainty linked to the pandemic and its effects on the default level of counterparties.

- e ng the indi le to the various business lines to measure the significant deterioration in credit risk, particularly the rating of corporate counterparties. We paid particular attention to the sectors still affected by the Covid-19 crisis.
- measurement of expected losses (stages 1, 2 and 3):
- assisted by our credit risk experts and relying on the internal system for independent validation of BNP Paribas' models, we assessed the methodologies as well as the assumptions underlying the macro-economic and sector-specific projections used by BNP Paribas across the various business lines, the proper integration of said projections into the information system and the effectiveness of the data quality controls; we paid particular attention to changes in the adjustments made during the past year to the models to factor in, based on available information, the effects of the Covid-19 crisis on the sectors still at risk and the prospective macro-economic projections;
- with regard to impairment losses on outstanding loans to companies classified in stage 3, we verified that a periodic review of the counterparties under surveillance had been carried out by BNP Paribas and assessed the assumptions and data used by management to estimate impairment.

In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to credit risk in the evolving context of the pandemic and particularly the disclosures required by IFRS 9 regarding credit risk.





#### Valuation of financial instruments

(See Notes 1.e.7, 1.e.10, 1.o, 2.a, 2.c, 4.a and 4.d to the consolidated financial statements)

Description of risk	How our audit addressed this risk	
As part of its trading activities, BNP Paribas holds financial instruments (assets and liabilities) which are recognised in the balance sheet at market value.	Assisted by our valuation experts, we verified that the key controls used by BNP Paribas with respect to the valuation of financial instruments function properly, in particular those relating to:	
Market value is determined according to different approaches, depending on the type of instrument and its complexity: (i) using directly observable	<ul> <li>the approval and regular review by management of the risks of the valuation models;</li> </ul>	
	<ul> <li>the independent verification of the valuation inputs;</li> </ul>	
(ii) using valuation models whose main inputs are observable (instruments classified in level 2); and (iii) using valuation models whose main inputs	the determination of value adjustments.	
are unobservable (instruments classified in level 3).	Based on a sample, our valuation experts:	
The valuations obtained may be subject to additional value adjustments	<ul> <li>analysed the relevance of the assumptions and inputs used;</li> </ul>	
to take into account certain specific trading, liquidity or counterparty risks.	■ analysed the results of the independent review of the inputs by	
The techniques adopted by management to measure these instruments	BNP Paribas;	
may therefore involve significant judgement as regards the models and	performed independent counter valuations using our own models.	
data used.	We also analysed, on a sample basis, any differences between the	
At 31 December 2021, financial instruments represented EUR 669 billion	valuations obtained and collateral calls with counterparties.	
(of which EUR 5.3 billion for level 3 instruments) under assets and EUR 641 billion (of which EUR 10.3 billion for level 3 instruments) under liabilities.	In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to the valuation of financial instruments.	
In light of the materiality of the outstandings and the judgement used to determine market value, we deemed the measurement of financial		

In light of the materiality of the outstandings and the judgement used to determine market value, we deemed the measurement of financial instruments to be a key audit matter, in particular the measurement of level 3 instruments given the use of unobservable inputs.

#### Goodwill impairment

(See Notes 1.b.4, 1.o and 4.o to the consolidated financial statements)

Description of risk	How our audit addressed this risk
When recognising acquisitions, BNP Paribas records goodwill under assets, corresponding to the excess of the acquisition price of the shares of acquired companies over the value of the Group's interest. At 31 December 2021,	Our audit approach consisted in assessing the procedures implemented within BNP Paribas to test goodwill for impairment as well as the controls designed to identify indications of goodwill impairment.
goodwill amounted to EUR 5.1 billion. Goodwill is tested for impairment at least once a year or more frequently if	Assisted by our valuation experts, our work on the goodwill balances at 31 December 2021 consisted primarily in:
there is an indication of impairment. Comparing the carrying amount of the cash-generating units to which goodwill is allocated with their recoverable amount is a key step in the process of determining if an impairment charge should be recorded. We deemed goodwill impairment to be a key audit matter because management is required to exercise indgement in order to determine	<ul> <li>analysing the methods adopted by BNP Paribas;</li> <li>critically assessing the provisional business plans approved by Executive Management to ensure the reasonableness of the future cash flow estimates set out therein (in particular when projections do not match past performance);</li> <li>critically analysing the main assumptions and inputs used (growth rate, cost of capital and discount rate) with respect to available external information;</li> </ul>
	<ul> <li>assessing the analyses of the sensitivity of estimates to key inputs (in particular when the recoverable amount approximates the carrying amount).</li> <li>Lastly, we verified the appropriateness of the disclosures in the notes to the</li> </ul>
	consolidated financial statements with respect to the results of impairment and sensitivity tests.

#### **General IT controls**

Description of risk	How our audit addressed this risk		
The reliability and security of IT systems plays a key role in the preparation of BNP Paribas' consolidated financial statements.	For the main systems used to prepare accounting and financial information, assisted by our IT specialists, our work consisted primarily in:		
We thus deemed the assessment of the general IT controls of the infrastructures and applications that contribute to the preparation of	<ul> <li>obtaining an understanding of the systems, processes and controls whic underpin accounting and financial data;</li> </ul>		
accounting and financial information to be a key audit matter. In particular, a system for controlling access rights to IT systems and authorisation levels based on employee profiles represents a key control for limiting the risk of inappropriate changes to application settings or underlying data.	IT operations management) on key systems (in particular accountin		
	insurance companies consolidated financial statements)		
Description of risk	How our audit addressed this risk		
At the year-end, a liability adequacy test is performed by BNP Paribas for its insurance activities.	Based on a sample, we assessed the amount of net future cash flows used in the calculation, in particular by:		
The purpose of this test is to ensure that liabilities in respect of insurance contracts and investment contracts with discretionary profit-sharing are adequate in light of current estimates of the future cash flows to be	<ul> <li>assessing the validity of the data on asset portfolios and contracts used as a starting point for the modelling exercise;</li> </ul>		

identifying the main changes made to the actuarial models;

- assessing the relevance of said changes and obtaining an understanding of their impact on the result of the test;
- analysing differences in the models' results between 2020 and 2021 based on analyses prepared by BNP Paribas. We verified that the most material differences were justified by changes in the portfolio, the assumptions or the models;
- examining the results of the sensitivity analyses performed by BNP Paribas, notably those concerning rate assumptions and their consistency with market rates since the start of the Covid-19 crisis.

In addition, we examined the disclosures in the notes to the consolidated financial statements with respect to insurance liabilities.

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are adequate in light of current estimates of the future cash flows to be generated by those contracts.

If the test indicates that the carrying amount of insurance liabilities is inadequate in relation to the estimated future cash flows, the total amount of the potential losses is recognised in profit or loss.

At 31 December 2021, total technical insurance reserves and other liabilities amounted to EUR 255 billion.

The test performed at 31 December 2021 confirmed that the carrying amount of the reserves was sufficient.

We deemed the implementation of the liability adequacy test for the Savings business to be a key audit matter because it is based on actuarial models, modelling options and guarantees which are specific to BNP Paribas and requires management to exercise judgement to determine certain key assumptions (e.g., discount rate, return on assets, surrender rate or fees). This test's sensitivity to estimates, which have been particularly high in past years due to low rates, is accentuated by the Covid-19 crisis, which has created strong volatility in share value and contributed to pushing rates down.



#### **Specific verifications**

As required by legal and regulatory provisions and in accordance with professional standards applicable in France, we have also verified the information pertaining to the Group presented in the Board of Directors' management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the Group management report includes the consolidated non-financial information statement required under article L. 225-102-1 of the French Commercial Code. However, in accordance with article L. 823-10 of the French Commercial Code, we have not verified the fair presentation and consistency with the consolidated financial statements of the information given in that statement, which will be the subject of a report by an independent third party.

#### Other verifications and information pursuant to legal and regulatory requirements

#### Presentation of the consolidated financial statements included in the annual financial report

In accordance with professional standards applicable to the Statutory Auditors' procedures for annual and consolidated financial statements presented according to the single European electronic reporting format, we have verified that the presentation of the consolidated financial statements included in the annual financial report referred to in paragraph I of article L. 451-1-2 of the French Monetary and Financial Code (*Code monétaire et financier*) and prepared under the Chief Executive Officer's responsibility, complies with this format, as defined by European Delegated Regulation No. 2019/815 of December 17, 2018. As it relates to the consolidated financial statements, our work included verifying that the markups in the financial statements comply with the format defined by the aforementioned Regulation.

On the basis of our work, we conclude that the presentation of the consolidated financial statements to be included in the annual financial report complies, in all material respects, with the single European electronic reporting format.

#### Appointment of the Statutory Auditors

We were appointed Statutory Auditors of BNP Paribas SA by the Annual General Meetings held on 23 May 2006 for Deloitte & Associés, 26 May 1994 for PricewaterhouseCoopers Audit and 23 May 2000 for Mazars.

At 31 December 2021, Deloitte & Associés, PricewaterhouseCoopers Audit and Mazars were in the sixteenth, the twenty-eighth and the twenty-second consecutive year of their engagement, respectively.

#### Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for preparing consolidated financial statements giving a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for implementing the internal control procedures it deems necessary for the preparation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting, unless it expects to liquidate the Company or to cease operations.

The Financial Statements Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems, as well as, where applicable, any internal audit systems relating to accounting and financial reporting procedures.

The consolidated financial statements were approved by the Board of Directors.

#### Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements

#### Objective and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free of material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions taken by users on the basis of these consolidated financial statements.

As specified in article L. 823-10-1 of the French Commercial Code, our audit does not include assurance on the viability or quality of the Company's management.

As part of an audit conducted in accordance with professional standards applicable in France, the Statutory Auditors exercise professional judgement throughout the audit.



They also:

- identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence considered to be sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of the internal control procedures relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management and the related disclosures in the notes to the consolidated financial statements;
- assess the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of the audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the Statutory Auditors conclude that a material uncertainty exists, they are required to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or are inadequate, to issue a qualified opinion or a disclaimer of opinion;
- evaluate the overall presentation of the consolidated financial statements and assess whether these statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The Statutory Auditors are responsible for the management, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed thereon.

#### Report to the Financial Statements Committee

We submit a report to the Financial Statements Committee which includes, in particular, a description of the scope of the audit and the audit programme implemented, as well as the results of our audit. We also report any significant deficiencies in internal control that we have identified regarding the accounting and financial reporting procedures.

Our report to the Financial Statements Committee includes the risks of material misstatement that, in our professional judgement, were the most significant for the audit of the consolidated financial statements and which constitute the key audit matters that we are required to describe in this report.

We also provide the Financial Statements Committee with the declaration provided for in article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France, as defined in particular in articles L. 822-10 to L. 822-14 of the French Commercial Code and in the French Code of Ethics for Statutory Auditors. Where appropriate, we discuss any risks to our independence and the related safeguard measures with the Financial Statements Committee.

Paris La Défense, Neuilly-sur-Seine and Courbevoie, 15 March 2022

The Statutory Auditors

Deloitte & Associés

PricewaterhouseCoopers Audit
Patrice Morot

Mazars Virginie Chauvin



# CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2021



The bank for a changing world



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## CONSOLIDATED FINANCIAL STATEMENTS Prepared in accordance with IFRS as adopted by the European Union

The consolidated financial statements of the BNP Paribas Group are presented for the years ended 31 December 2021 and 31 December 2020. In accordance with Article 20.1 of Annex I of European Commission Regulation (EC) 809/2004, the consolidated financial statements for the year ended 31 December 2019 are provided in the Universal Registration Document filed with the Autorité des Marchés Financiers on 12 March 2021 under number D.21-0114.

On 18 December 2021, the Group concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States operated by the BancWest cash-generating unit. The terms of this transaction fall within the scope of application of IFRS 5 relating to groups of assets and liabilities held for sale (see note 7.d *Discontinued activities*) leading to the restatement of the year to 31 December 2020 to isolate the "Net income from discontinued activities" on a separate line. A similar reclassification is made in the statement of net income and changes in assets and liabilities recognised directly in equity and in the cash flow statement. The effect of this reclassification on the aggregates of the profit and loss statement is presented in note 3 *Segment Information*.

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021

	Notes	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to
In millions of euros Interest income	2.a	29,518	<i>IFRS 5</i> 31,169
Interest income	2.a 2.a	(10,280)	(11,883)
Commission income	2.b	15,037	13,304
Commission expense	2.b	(4,675)	(3,725)
Net gain on financial instruments at fair value through profit or loss	2.c	7,615	6,750
Net gain on financial instruments at fair value through equity	2.d	164	202
Net gain on derecognised financial assets at amortised cost		(2)	36
Net income from insurance activities	2.e	4,332	4,114
Income from other activities	2.f	15,482	13,167
Expense on other activities	2.f	(13,429)	(11,355)
REVENUES FROM CONTINUING ACTIVITIES		43,762	41,779
Salary and employee benefit expense	6.a	(16,417)	(15,942)
Other operating expenses	2.g	(10,705)	(10,301)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	4.n	(2,344)	(2,262)
GROSS OPERATING INCOME FROM CONTINUING ACTIVITIES		14,296	13,274
Cost of risk	2.h	(2,971)	(5,395)
OPERATING INCOME FROM CONTINUING ACTIVITIES		11,325	7,879
Share of earnings of equity-method entities	4.m	494	423
Net gain on non-current assets	2.i	834	1,030
Goodwill	4.0	91	5
PRE-TAX INCOME FROM CONTINUING ACTIVITIES		12,744	9,337
Corporate income tax from continuing activities	2.j	(3,584)	(2,301)
NET INCOME FROM CONTINUING ACTIVITIES		9,160	7,036
Net income from discontinued activities	7.d	720	379
NET INCOME		9,880	7,415
Net income attributable to minority interests		392	348
NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS		9,488	7,067
Basic earnings per share	7.a	7.26	5.31
Diluted earnings per share	7.a 7.a	7.20	5.31
	<i>,.</i> u	1.20	5.51

- 4 - Consolidated financial statements as at 31 December 2021



## STATEMENT OF NET INCOME AND CHANGES IN ASSETS AND LIABILITIES RECOGNISED DIRECTLY IN EQUITY

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net income for the period	9,880	7,415
Changes in assets and liabilities recognised directly in equity	712	(2,599)
Items that are or may be reclassified to profit or loss	26	(2,477)
- Changes in exchange differences	481	(2,358)
- Changes in fair value of financial assets at fair value through equity		
Changes in fair value recognised in equity	(379)	450
Changes in fair value reported in net income	(115)	(93)
- Changes in fair value of investments of insurance activities		
Changes in fair value recognised in equity	(387)	-
Changes in fair value reported in net income	(191)	(35)
- Changes in fair value of hedging instruments		
Changes in fair value recognised in equity	(620)	535
Changes in fair value reported in net income	(31)	(38)
- Income tax	402	(170)
- Changes in equity-method investments, after tax	295	(110)
- Changes in discontinued activities, after tax	571	(658)
Items that will not be reclassified to profit or loss	686	(122)
- Changes in fair value of equity instruments designated as at fair value through equity	413	89
- Debt remeasurement effect arising from BNP Paribas Group issuer risk	25	(193)
- Remeasurement gains (losses) related to post-employment benefit plans	347	(24)
- Income tax	(125)	3
- Changes in equity-method investments, after tax	17	(18)
- Changes in discontinued activities, after tax	9	21
Total	10,592	4,816
- Attributable to equity shareholders	10,200	4,508
- Attributable to minority interests	392	308



## **BALANCE SHEET AT 31 DECEMBER 2021**

In millions of euros	Notes	31 December 2021	31 December 2020
ASSETS			
Cash and balances at central banks		347,883	308,703
Financial instruments at fair value through profit or loss			
Securities	4.a	191,507	167,927
Loans and repurchase agreements	4.a	249,808	244,878
Derivative financial instruments	4.a	240,423	276,779
Derivatives used for hedging purposes	4.b	8,680	15,600
Financial assets at fair value through equity			
Debt securities	4.c	38,906	55,981
Equity securities	4.c	2,558	2,209
Financial assets at amortised cost			
Loans and advances to credit institutions	4.e	21,751	18,982
Loans and advances to customers	4.e	814,000	809,533
Debt securities	4.e	108,510	118,316
Remeasurement adjustment on interest-rate risk hedged portfolios		3,005	5,477
Financial investments of insurance activities	4.i	280,766	265,356
Current and deferred tax assets	4.k	5,866	6,559
Accrued income and other assets	4.1	179,123	140,904
Equity-method investments	4.m	6,528	6,396
Property, plant and equipment and investment property	4.n	35,083	33,499
Intangible assets	4.n	3,659	3,899
Goodwill	4.0	5,121	7,493
Assets held for sale	7.d	91,267	.,
TOTAL ASSETS		2,634,444	2,488,491
LIABILITIES		2,001,111	2,100,171
		1.044	1 50/
Deposits from central banks		1,244	1,594
Financial instruments at fair value through profit or loss Securities	4.a	110 000	94,263
		112,338 293.456	288.595
Deposits and repurchase agreements Issued debt securities	4.a	293,450 70,383	288,393
	4.a 4.a	237,397	282,608
Derivative financial instruments	4.a 4.b		
Derivatives used for hedging purposes Financial liabilities at amortised cost	4.D	10,076	13,320
	1 9	145 400	14745
Deposits from credit institutions	4.g	165,699	147,657
Deposits from customers	4.g	957,684	940,991
Debt securities	4.h	149,723	148,303
Subordinated debt	4.h	24,720	22,474
Remeasurement adjustment on interest-rate risk hedged portfolios		1,367	6,153
Current and deferred tax liabilities	4.k	3,103	3,001
Accrued expenses and other liabilities	4.1	145,399	107,846
Technical reserves and other insurance liabilities	4.j	254,795	240,741
Provisions for contingencies and charges	4.p	10,187	9,548
Liabilities associated with assets held for sale	7.d	74,366	
TOTAL LIABILITIES		2,511,937	2,371,142
EQUITY			
Share capital, additional paid-in capital and retained earnings		108,176	106,228
Net income for the period attributable to shareholders		9,488	7,06
Total capital, retained earnings and net income for the period attributable to shareholders		117,664	113,295
Changes in assets and liabilities recognised directly in equity		222	(496
Shareholders' equity		117,886	112,79
Ainority interests	7.f	4,621	4,550
FOTAL EQUITY		122,507	117,349
OTAL LIABILITIES AND EQUITY		2,634,444	2,488,491
		2,034,444	2,400,49



# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2021

In millions of euros Notes	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Pre-tax income from continuing activities Pre-tax income from discontinued activities	12,744 893	9,337 485
Non-monetary items included in pre-tax net income and other adjustments Net depreciation/amortisation expense on property, plant and equipment and intangible assets Impairment of goodwill and other non-current assets Net addition to provisions Share of earnings of equity-method entities Net (income) from investing activities Net (income) from financing activities Other movements	26,336 6,781 22 13,150 (494) (923) (1,105) 8,905	5,741 6,325 24 6,971 (423) (1,034) (2,470) (3,652)
Net increase related to assets and liabilities generated by operating activities Net increase related to transactions with customers and credit institutions Net decrease related to transactions involving other financial assets and liabilities Net decrease related to transactions involving non-financial assets and liabilities Taxes paid	2,403 39,029 (24,497) (9,773) (2,356)	<b>123,761</b> 152,167 (18,050) (7,767) (2,589)
NET INCREASE IN CASH AND CASH EQUIVALENTS GENERATED BY OPERATING ACTIVITIES	42,376	139,324
Net increase (decrease) related to acquisitions and disposals of consolidated entities Net decrease related to property, plant and equipment and intangible assets	482 (1,664)	(78) (773)
NET DECREASE IN CASH AND CASH EQUIVALENTS RELATED TO INVESTING ACTIVITIES	(1,182)	(851)
(Decrease) increase in cash and cash equivalents related to transactions with shareholders Increase in cash and cash equivalents generated by other financing activities	(5,699) 20,215	773 17,751
NET INCREASE IN CASH AND CASH EQUIVALENTS RELATED TO FINANCING ACTIVITIES	14,516	18,524
EFFECT OF MOVEMENT IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS	107	(2,614)
NET INCREASE IN CASH AND CASH EQUIVALENTS	55,817	154,383
of which net increase in cash and cash equivalents from discontinued activities 7.d	10,739	2,192
Balance of cash and cash equivalent accounts at the start of the period         Cash and amounts due from central banks         Due to central banks         On demand deposits with credit institutions         On demand loans from credit institutions         4.g         Deduction of receivables and accrued interest on cash and cash equivalents	<b>306,601</b> 308,721 (1,594) 8,380 (8,995) 89	152,218 155,151 (2,985) 8,972 (9,072) 152
Balance of cash and cash equivalent accounts at the end of the period         Cash and amounts due from central banks         Due to central banks         On demand deposits with credit institutions         On demand loans from credit institutions         Deduction of receivables and accrued interest on cash and cash equivalents         Cash and cash equivalent accounts classified as "Assets held for sale"	362,418 347,901 (1,244) 10,156 (9,105) 156 14,554	<b>306,601</b> 308,721 (1,594) 8,380 (8,995) 89
NET INCREASE IN CASH AND CASH EQUIVALENTS	55,817	154,383



## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Capital and retained earnings				Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss				
In millions of euros	Share capital and additional paid-in-capital	Undated Super Subordinated Notes	Non- distributed reserves	Total	Financial assets designated as at fair value through equity	Own-credit valuation adjustment of debt securities designated as at fair value through profit or loss	Remeasurement gains (losses) related to post- employment benefit plans	Discontinued activities	Total
Capital and retained earnings at 1 January 2020	27,070	8,689	69,549	105,308	511	(163)	160		508
Appropriation of net income for 2019 Increases in capital and issues Reduction or redemption of capital Movements in own equity instruments Remuneration on preferred shares and undated super subordinated notes Movements in consolidation scope impacting	(17)	1,609 (335) (15)	(2) (5) 40 (426)	1,607 (340) 8 (426)					-
minority shareholders (note 7.f) Acquisitions of additional interests or partial sales of interests (note 7.f) Change in commitments to repurchase minority			(1)	(1)					-
shareholders' interests Other movements			(2)	(2)					
Realised gains or losses reclassified to retained earnings Changes in assets and liabilities recognised directly			82	82		2			(82)
in equity					34	(142)	(6)		(114)
Net income for 2020			7,067	7,067					
Capital and retained earnings at 31 December 2020	27,053	9,948	76,294	113,295	461	(303)	154		312
Retrospective application of the change in method related to social commitments (note 6.b) Appropriation of net income for 2020 Increases in capital and issues Reduction or redemption of capital Movements in own equity instruments	(897) 191	1,026 (1,768) 1	74 (3,323) (1) (26) 18	74 ( <b>3,323)</b> 1,025 (2,691) 210					-
Remuneration on preferred shares and undated super subordinated notes			(412)	(412)					
Movements in consolidation scope impacting minority shareholders (note 7.f) Acquisitions of additional interests or partial sales of			8	8					-
interests (note 7.f) Change in commitments to repurchase minority shareholders' interests			5	Ę					
Other movements Realised gains or losses reclassified to retained Changes in assets and liabilities recognised directly in equity			(9) (6)	(9) (6)			270		- 6 679
Net income for 2021			9,488	9,488					
Reclassification of discontinued activities Capital and retained earnings at 31 December							125	(125)	
2021	26,347	9,207	82,110	117,664	840	(267)	549	(125)	997



### **BETWEEN 1 JANUARY 2020 AND 31 DECEMBER 2021**

hanges in as	ssets and liabilities re								
Exchange differences	Financial assets at fair value through equity	Financial investments of insurance activities	Derivatives used for hedging purposes	Discontinued activities	Total	Total shareholders' equity	Minority interests (note 7.f)	Total equity	
(1,902)	(1,902) 241 2,23		1,060		1,637	107,453	4,392	111,84	
					-	1,607 (340) 8	(84)	(84 1,60 (340	
					-	(426)	(1)		
						(1)	1		
						(8)	(69)	(77	
						(2)	(2)	(4	
(3,131)	316	(4)	374		(2,445)		(40)		
					-	.,	348		
(5,033)	557	2,234	1,434		(808)	112,799	4,550	117,34	
					-	74		7	
					-	(3,323) 1,025	(221) 10		
					-	(2,691)	(73)		
						210		21	
						(412)		(412	
						-	(139)	(139	
					-	8	55	6	
					-	5	38	4	
						(9)	9		
1,385	(476)	(423)	(453)		33	712		71	
						9,488	392	9,88	
(687)	41		38		-	-			
(4,335)	122	1,811	1,019	608	(775)	117,886	4,621	122,50	

## **NOTES TO THE FINANCIAL STATEMENTS** Prepared in accordance with IFRS as adopted by the European Union

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY THE GROUP

#### **1.a** ACCOUNTING STANDARDS

#### **1.a.1** APPLICABLE ACCOUNTING STANDARDS

The coronavirus outbreak characterised by the World Health Organisation as a pandemic on 11 March 2020 as well as measures introduced by governments and regulators to tackle the outbreak have affected the global supply chain as well as demand for goods and services and therefore had a significant impact on the global growth. At the same time, fiscal and monetary policies have been eased to sustain the economy.

The consolidated financial statements of BNP Paribas have been prepared on a going concern basis. The impacts of the coronavirus pandemic, mitigated by all countercyclical measures such as government and financial support to customers, mainly relate to expected credit losses and asset valuation. These impacts were estimated against a background of uncertainty about the magnitude of the impact of the outbreak on local and global economies.

The consolidated financial statements of the BNP Paribas Group have been prepared in accordance with international accounting standards (International Financial Reporting Standards – IFRS), as adopted for use in the European Union<sup>1</sup>. Accordingly, certain provisions of IAS 39 on hedge accounting have been excluded.

Information on the nature and extent of risks relating to financial instruments as required by IFRS 7 "Financial Instruments: Disclosures" and to insurance contracts as required by IFRS 4 "Insurance Contracts", along with information on regulatory capital required by IAS 1 "Presentation of Financial Statements" are presented in chapter 5 of the Universal Registration Document. This information, which is an integral part of the notes to the consolidated financial statements of the BNP Paribas Group as at 31 December 2021, is covered by the opinion of the Statutory Auditors on the financial statements, and is identified in the management report by the word "Audited". Section 4 of chapter 5, paragraph *Exposures, provisions and cost of risk* provides, in particular, IFRS 7 information on credit risk exposures and related impairment broken down according to whether the underlying loans are performing or non-performing status, by geographic area and by industry, as well as details of loans and advances subject to moratoria or to public guarantee schemes in response to the health crisis.

• In relation to the IBOR and Eonia rates reform, at the end of 2018 the Group launched a global programme, involving all business lines and functions. The aim of the programme is to manage and implement the transition from the old benchmark interest rates to the new ones in major jurisdictions and currencies (euro, pound sterling, US dollar, Swiss franc and Japanese yen), while reducing the risks associated with this transition and meeting the deadlines set by the competent authorities. The Group contributed to market-wide workshops with central banks and financial regulators.

<sup>&</sup>lt;sup>1</sup> The full set of standards adopted for use in the European Union can be found on the website of the European Commission at: <u>https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting\_en</u>



The announcements by public authorities in the United Kingdom and the United States and by the Libor administrator (ICE BA) at the end of November 2020 changed the transition period, which was initially scheduled to be completed by the end of 2021. For the GBP and JPY Libor, synthetic Libor will be published beyond the end of 2021 for use in certain contracts known as "tough legacy" contracts, i.e. contracts that have not switched from Libor to a replacement index. In the United States, the decision was taken to continue publishing the USD Libor until mid-2023, as a legislative solution is being sought for some asset classes, including floating-rate bonds.

For contracts referencing the CHF Libor which cannot be renegotiated before it is phased out at the end of 2021, the European Commission has provided a legislative solution replacing this rate with a daily capitalised SARON (Swiss Average Rate Overnight) rate, plus a spread aimed at ensuring the economic neutrality of this change.

In Europe, the Eonia-€STR transition, which is purely technical given the fixed link between these two indices, was finalised at the end of December 2021 while the maintenance of Euribor on a sine die basis was confirmed.

Based on the progress made in 2020 and 2021, notably with the definition of a detailed plan and its execution, the Bank is confident in its operational capacity to manage the transition process of large volumes of transactions to the new benchmark rates.

The reform of IBOR rates exposes the Bank to various risks that the programme aims to manage closely, including in particular:

- change management risks, but also litigation and conduct risks linked to negotiations with customers and market counterparties to amend existing contracts;
- operational risks related to changes in the Bank's IT systems and processes;
- economic risks in case of financial market disturbances linked to the various transitions induced by the IBOR reform;
- valuation risks in a scenario of reduced liquidity during the transition in certain derivative market segments.

In September 2019, the IASB published "Phase 1" amendments to IAS 39 and IFRS 7, amending the hedge accounting requirements so that hedges affected by the benchmark interest rate reform can continue despite the uncertainty during the transition of the hedged items or hedging instruments to the reformed benchmark rates. These amendments, endorsed by the European Commission on 15 January 2020, have been applied by the Group since 31 December 2019.

In August 2020, the IASB published "Phase 2" amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 introducing several changes applicable during the effective transition to the new benchmark interest rates. These amendments allow for changes in the contractual cash flows of financial instruments resulting from the IBOR rates reform to be treated as a simple reset of their variable interest rate, provided, however, that such changes are made on an economically equivalent basis. They also allow the continuation of hedging relationships, subject to amendments to their documentation to reflect changes in hedged instruments, hedging instruments, hedged risk, and/or the method for measuring effectiveness during the transition to the new benchmark rates. The measures introduced in this framework also include:

- the possibility of documenting an interest rate as a hedged risk component even if this rate is not immediately separately identifiable, provided that it can reasonably be expected to become so within 24 months;
- the possibility of resetting cumulative fair value changes to zero in the hedge ineffectiveness test;
- and the obligation in the framework of portfolio hedges to isolate in subgroups instruments referring to the new risk-free rates (RFR).

These amendments, adopted by the European Commission in December 2020, have been applied by the Group since 31 December 2020 to maintain its existing hedging relationships which have been modified as a result of the transition to the new RFRs.



The Group has documented hedging relationships in respect of the benchmark interest rates in the scope of the reform, mainly Eonia, Euribor, and Libor. For these hedging relationships, the hedged items and hedging instruments will be progressively amended, where necessary, to incorporate the new rates. The "Phase 1" amendments to IAS 39 and IFRS 7 are applicable when the contractual terms of the hedged instruments or of the hedging instruments have not yet been amended (i.e. with the inclusion of a "fallback" clause), or, if they have been amended, when the terms and the date of the transition to the new benchmark interest rates have not been clearly stipulated. Conversely, the "Phase 2" amendments are applicable when the contractual terms of the hedged instruments or of the hedging instruments have been amended, and the terms and date of transition to the new been clearly stipulated.

The notional amounts of hedging instruments documented in the hedging relationships impacted by the benchmark interest rate reform are presented in note 4.b *Derivative instruments used for hedging purposes*.

As at 31 December 2021, 112,405 contracts remain backed by USD Libor, including 72,867 contracts with a maturity date beyond 30 June 2023, including 54,628 derivative contracts.

As at 31 December 2020, 143,964 contracts with a maturity date beyond 31 December 2021 were backed by rates covered by this reform, including 104,315 derivative contracts.

• In May 2021, the IFRIC (IFRS Interpretations Committee) issued a proposal for a decision, validated by the International Accounting Standards Board, which modifies the way of calculating the social commitments for certain defined benefit plans such as indemnities payable on retirement. These plans, essentially French, gradually grant entitlement to benefits which will only be paid in the event of effective retirement while applying a cap to the number of years of entitlement. Previously, benefits were recognised on a straight-line basis from the date of joining the company until the effective date of retirement without taking into account the entitlements cap. They are now recognised on a straight-line basis, from the beginning of the acquisition of the rights up to the date of retirement. The resulting adjustment net of tax of EUR 74 million is recognised as at 1 January 2021 as an increase in Equity.

The introduction of other standards, amendments and interpretations that are mandatory as from 1 January 2021 had no effect on the 2021 financial statements.

The Group did not early adopt any of the new standards, amendments, and interpretations adopted by the European Union, when the application in 2021 was optional.

#### **1.a.2** NEW MAJOR ACCOUNTING STANDARDS, PUBLISHED BUT NOT YET APPLICABLE

IFRS 17 "Insurance Contracts", issued in May 2017 and amended in June 2020, will replace IFRS 4 "Insurance Contracts". It was adopted by the European Union in November 2021, accompanied by an optional exemption from applying the annual cohort requirement on intergenerationally-mutualised contracts. It shall enter into force on a mandatory basis for the years beginning on or after 1 January 2023<sup>2</sup>.

An amendment to IFRS 17 relating to the presentation of the IFRS 9/IFRS 17 comparison was also published by the IASB in December 2021 and is still to be approved by the European Union.

The analysis of the standard and the identification of its effects are on-going as part of the implementation project and related control and validation works.

 $<sup>^{2}</sup>$  On 25 June 2020, the IASB published "Amendments to IFRS 17" including in particular the deferral of the mandatory initial application of IFRS 17 for two years.



#### **1.b** CONSOLIDATION

#### 1.b.1 SCOPE OF CONSOLIDATION

The consolidated financial statements of BNP Paribas include entities that are controlled by the Group, jointly controlled, and under significant influence, with the exception of those entities whose consolidation is regarded as immaterial to the Group. Companies that hold shares in consolidated companies are also consolidated.

Subsidiaries are consolidated from the date on which the Group obtains effective control. Entities under temporary control are included in the consolidated financial statements until the date of disposal.

#### **1.b.2** CONSOLIDATION METHODS

Exclusive control

Controlled enterprises are fully consolidated. The Group controls a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

For entities governed by voting rights, the Group generally controls the entity if it holds, directly or indirectly, the majority of the voting rights (and if there are no contractual provisions that alter the power of these voting rights) or if the power to direct the relevant activities of the entity is conferred on it by contractual agreements.

Structured entities are entities established so that they are not governed by voting rights, for instance when those voting rights relate to administrative tasks only, whereas the relevant activities are directed by means of contractual arrangements. They often have the following features or attributes: restricted activities, a narrow and well-defined objective and insufficient equity to permit them to finance their activities without subordinated financial support.

For these entities, the analysis of control shall consider the purpose and design of the entity, the risks to which the entity is designed to be exposed and to what extent the Group absorbs the related variability. The assessment of control shall consider all facts and circumstances able to determine the Group's practical ability to make decisions that could significantly affect its returns, even if such decisions are contingent on uncertain future events or circumstances.

In assessing whether it has power, the Group considers only substantive rights which it holds or which are held by third parties. For a right to be substantive, the holder must have the practical ability to exercise that right when decisions about the relevant activities of the entity need to be made.

Control is reassessed if facts and circumstances indicate that there are changes to one or more of the elements of control.

Where the Group contractually holds the decision-making power, for instance where the Group acts as fund manager, it shall determine whether it is acting as agent or principal. Indeed, when associated with a certain level of exposure to the variability of returns, this decision-making power may indicate that the Group is acting on its own account and that it thus has control over those entities.

Minority interests are presented separately in the consolidated profit and loss account and balance sheet within consolidated equity. The calculation of minority interests takes into account the outstanding cumulative preferred shares classified as equity instruments issued by subsidiaries, when such shares are held outside the Group.

As regards fully consolidated funds, units held by third-party investors are recognised as debts at fair value through profit or loss, inasmuch as they are redeemable at fair value at the subscriber's initiative.

For transactions resulting in a loss of control, any equity interest retained by the Group is remeasured at its fair value through profit or loss.



#### Joint control

Where the Group carries out an activity with one or more partners, sharing control by virtue of a contractual agreement which requires unanimous consent on relevant activities (those that significantly affect the entity's returns), the Group exercises joint control over the activity. Where the jointly controlled activity is structured through a separate vehicle in which the partners have rights to the net assets, this joint venture is accounted for using the equity method. Where the jointly controlled activity is not structured through a separate vehicle or where the partners have rights to the assets and obligations for the liabilities of the jointly controlled activity, the Group accounts for its share of the assets, liabilities, revenues and expenses in accordance with the applicable IFRS.

#### Significant influence

Companies over which the Group exercises significant influence or associates are accounted for by the equity method. Significant influence is the power to participate in the financial and operating policy decisions of a company without exercising control. Significant influence is presumed to exist when the Group holds, directly or indirectly, 20% or more of the voting rights of a company. Interests of less than 20% can be included in the consolidation scope if the Group effectively exercises significant influence. This is the case for example for entities developed in partnership with other associates, where the BNP Paribas Group participates in strategic decisions of the enterprise through representation on the Board of Directors or equivalent governing body, or exercises influence over the enterprise's operational management by supplying management systems or senior managers, or provides technical assistance to support the enterprise's development.

Changes in the net assets of associates (companies accounted for under the equity method) are recognised on the assets side of the balance sheet under "Investments in equity-method entities" and in the relevant component of shareholders' equity. Goodwill recorded on associates is also included under "Equity-method investments".

Whenever there is an indication of impairment, the carrying amount of the investment consolidated under the equity method (including goodwill) is subjected to an impairment test, by comparing its recoverable value (the higher of value-in-use and market value less costs to sell) to its carrying amount. Where appropriate, impairment is recognised under "Share of earnings of equity-method entities" in the consolidated income statement and can be reversed at a later date.

If the Group's share of losses of an equity-method entity equals or exceeds the carrying amount of its investment in this entity, the Group discontinues including its share of further losses. The investment is reported at nil value. Additional losses of the equity-method entity are provided for only to the extent that the Group has contracted a legal or constructive obligation, or has made payments on behalf of this entity.

Where the Group holds an interest in an associate, directly or indirectly through an entity that is a venture capital organisation, a mutual fund, an open-ended investment company or similar entity such as an investment-related insurance fund, it may elect to measure that interest at fair value through profit or loss.

Realised gains and losses on investments in consolidated undertakings are recognised in the profit and loss account under "Net gain on non-current assets".

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events occurring in similar circumstances.



#### **1.b.3** CONSOLIDATION RULES

#### • Elimination of intragroup balances and transactions

Intragroup balances arising from transactions between consolidated enterprises, and the transactions themselves (including income, expenses and dividends), are eliminated. Profits and losses arising from intragroup sales of assets are eliminated, except where there is an indication that the asset sold is impaired. Unrealised gains and losses included in the value of financial instruments at fair value through equity and available-for-sale assets are maintained in the consolidated financial statements.

#### • Translation of accounts expressed in foreign currencies

The consolidated financial statements of BNP Paribas are prepared in euros.

The financial statements of enterprises whose functional currency is not the euro are translated using the closing rate method. Under this method, all assets and liabilities, both monetary and non-monetary, are translated using the spot exchange rate at the balance sheet date. Income and expense items are translated at the average rate for the period.

The same method is applied to the financial statements of enterprises located in hyperinflationary economies, after adjusting for the effects of inflation by applying a general price index.

Differences arising from the translation of balance sheet items and profit and loss items are recorded in shareholders' equity under "Exchange differences", and in "Minority interests" for the portion attributable to outside investors. Under the optional treatment permitted by IFRS 1, the Group has reset to zero all translation differences, by booking all cumulative translation differences attributable to shareholders and to minority interests in the opening balance sheet at 1 January 2004 to retained earnings.

On liquidation or disposal of some or all of an interest held in a foreign enterprise located outside the eurozone, leading to a change in the nature of the investment (loss of control, loss of significant influence or loss of joint control without keeping a significant influence), the cumulative exchange difference at the date of liquidation or sale, determined according to the step method, is recognised in the profit and loss account.

Should the percentage of interest change without leading to a modification in the nature of the investment, the exchange difference is reallocated between the portion attributable to shareholders and that attributable to minority interests if the entity is fully consolidated; if the entity is consolidated under the equity method, it is recorded in profit or loss for the portion related to the interest sold.

#### 1.b.4 BUSINESS COMBINATION AND MEASUREMENT OF GOODWILL

#### • Business combinations

Business combinations are accounted for using the purchase method.

Under this method, the acquiree's identifiable assets and liabilities assumed are measured at fair value at the acquisition date except for non-current assets classified as assets held for sale which are accounted for at fair value less costs to sell.

The acquiree's contingent liabilities are not recognised in the consolidated balance sheet unless they represent a present obligation on the acquisition date and their fair value can be measured reliably.

The cost of a business combination is the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued to obtain control of the acquiree. Costs directly attributable to the business combination are treated as a separate transaction and recognised through profit or loss.



Any contingent consideration is included in the cost, as soon as control is obtained, at fair value on the date when control was acquired. Subsequent changes in the value of any contingent consideration recognised as a financial liability are recognised through profit or loss.

The Group may recognise any adjustments to the provisional accounting within 12 months of the acquisition date.

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the net fair value of the identifiable assets and liabilities of the acquiree at the acquisition date. Positive goodwill is recognised in the acquirer's balance sheet, while negative goodwill is recognised immediately in profit or loss, on the acquisition date. Minority interests are measured at their share of the fair value of the acquiree's identifiable assets and liabilities. However, for each business combination, the Group can elect to measure minority interests at fair value, in which case a proportion of goodwill is allocated to them. To date, the Group has never used this latter option.

Goodwill is recognised in the functional currency of the acquiree and translated at the closing exchange rate.

On the acquisition date, any previously held equity interest in the acquiree is remeasured at its fair value through profit or loss. In the case of a step acquisition, the goodwill is therefore determined by reference to the acquisition-date fair value.

Since the revised IFRS 3 has been applied prospectively, business combinations completed prior to 1 January 2010 were not restated for the effects of changes to IFRS 3.

As permitted under IFRS 1, business combinations that took place before 1 January 2004 and were recorded in accordance with the previously applicable accounting standards (French GAAP), had not been restated in accordance with the principles of IFRS 3.

#### • Measurement of goodwill

The BNP Paribas Group tests goodwill for impairment on a regular basis.

#### - Cash-generating units

The BNP Paribas Group has split all its activities into cash-generating units<sup>3</sup> representing major business lines. This split is consistent with the Group's organisational structure and management methods, and reflects the independence of each unit in terms of results and management approach. It is reviewed on a regular basis in order to take account of events likely to affect the composition of cashgenerating units, such as acquisitions, disposals and major reorganisations.

- Testing cash-generating units for impairment

Goodwill allocated to cash-generating units is tested for impairment annually and whenever there is an indication that a unit may be impaired, by comparing the carrying amount of the unit with its recoverable amount. If the recoverable amount is less than the carrying amount, an irreversible impairment loss is recognised, and the goodwill is written down by the excess of the carrying amount of the unit over its recoverable amount.

<sup>&</sup>lt;sup>3</sup> As defined by IAS 36.

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- Recoverable amount of a cash-generating unit

The recoverable amount of a cash-generating unit is the higher of the fair value of the unit less costs to sell, and its value in use.

Fair value is the price that would be obtained from selling the unit at the market conditions prevailing at the date of measurement, as determined mainly by reference to actual prices of recent transactions involving similar entities or on the basis of stock market multiples for comparable companies.

Value in use is based on an estimate of the future cash flows to be generated by the cash-generating unit, derived from the annual forecasts prepared by the unit's management and approved by Group Executive Management, and from analyses of changes in the relative positioning of the unit's activities on their market. These cash flows are discounted at a rate that reflects the return that investors would require from an investment in the business sector and region involved.



#### **1.c** TRANSLATION OF FOREIGN CURRENCY TRANSACTIONS

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by the Group, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

#### • Monetary assets and liabilities<sup>4</sup> expressed in foreign currencies

Monetary assets and liabilities expressed in foreign currencies are translated into the functional currency of the relevant Group entity at the closing rate. Foreign exchange differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

#### • Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction (i.e. date of initial recognition of the non-monetary asset) if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Foreign exchange differences relating to non-monetary assets denominated in foreign currencies and recognised at fair value (equity instruments) are recognised in profit or loss when the asset is classified in "Financial assets at fair value through profit or loss" and in equity when the asset is classified under "Financial assets at fair value through equity".

#### **1.d** NET INTEREST INCOME, COMMISSIONS AND INCOME FROM OTHER ACTIVITIES

#### **1.d.1** NET INTEREST INCOME

Income and expenses relating to debt instruments measured at amortised cost and at fair value through shareholders' equity are recognised in the income statement using the effective interest rate method.

The effective interest rate is the rate that ensures the discounted value of estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, is equal to the carrying amount of the asset or liability in the balance sheet. The effective interest rate measurement takes into account all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

Commissions considered as an additional component of interest are included in the effective interest rate and are recognised in the profit and loss account in "Net interest income". This category includes notably commissions on financing commitments when it is considered that the setting up of a loan is more likely than unlikely. Commissions received in respect of financing commitments are deferred until they are drawn and then included in the effective interest rate calculation and amortised over the life of the loan. Syndication commissions are also included in this category for the portion of the commission equivalent to the remuneration of other syndication participants.

<sup>&</sup>lt;sup>4</sup> Monetary assets and liabilities are assets and liabilities to be received or paid in fixed or determinable amounts of cash.



#### 1.d.2 COMMISSIONS AND INCOME FROM OTHER ACTIVITIES

Commissions received with regards to banking and similar services provided (except for those that are integral part of the effective interest rate), revenues from property development and revenues from services provided in connection with lease contracts fall within the scope of IFRS 15 "Revenue from Contracts with Customers".

This standard defines a single model for recognising revenue based on five-step principles. These five steps enable to identify the distinct performance obligations included in the contracts and allocate the transaction price among them. The income related to those performance obligations is recognised as revenue when the latter are satisfied, namely when the control of the promised goods or services has been transferred.

The price of a service may contain a variable component. Variable amounts may be recognised in the income statement only if it is highly probable that the amounts recorded will not result in a significant downward adjustment.

#### Commission

The Group records commission income and expense in profit or loss:

- either over time as the service is rendered when the client receives continuous service. These include, for example, certain commissions on transactions with customers when services are rendered on a continuous basis, commissions on financing commitments that are not included in the interest margin, because the probability that they give rise to the drawing up of a loan is low, commissions on financial collateral, clearing commissions on financial instruments, commissions related to trust and similar activities, securities custody fees, *etc.* 

Commissions received under financial guarantee commitments are deemed to represent the initial fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, in Commission income;

- or at a point in time when the service is rendered, in other cases. These include, for example, distribution fees received, loan syndication fees remunerating the arrangement service, advisory fees, *etc.* 

#### Income from other activities

Income from property development as well as income from services provided in connection with lease contracts is recorded under 'income from other activities' in the income statement.

As regards property development income, the Group records it in profit or loss:

- over time, when the performance obligation creates or enhances an asset on which the customer obtains control as it is created or enhanced (e.g. work in progress controlled by the client on the land in which the asset is located, *etc.*), or where the service performed does not create an asset that the entity could otherwise use and gives it enforceable right to payment for performance completed to date. This is the case for contracts such as VEFA (sale in the future state of completion) in France;
- at completion in other cases.

Regarding income from services provided in connection with lease contracts, the Group records them in profit or loss as the service is rendered, i.e. in proportion to the costs incurred for maintenance contracts.



#### **1.e** FINANCIAL ASSETS AND LIABILITIES

Financial assets, except those relating to insurance activities (see note 1.f) are classified at amortised cost, at fair value through shareholders' equity or at fair value through profit or loss depending on the business model and the contractual features of the instruments at initial recognition.

Financial liabilities are classified at amortised cost or at fair value through profit or loss at initial recognition.

Financial assets and liabilities are recognised in the balance sheet when the Group becomes a party to the contractual provisions of the instrument. Purchases and sales of financial assets made within a period established by the regulations or by a convention in the relevant marketplace are recognised in the balance sheet at the settlement date.

#### 1.e.1 FINANCIAL ASSETS AT AMORTISED COST

Financial assets are classified at amortised cost if the following two criteria are met: the business model objective is to hold the instrument in order to collect the contractual cash flows and the cash flows consist solely of payments relating to principal and interest on the principal.

#### **Business model criterion**

Financial assets are managed within a business model whose objective is to hold financial assets in order to collect cash flows through the collection of contractual payments over the life of the instrument.

The realisation of disposals close to the maturity of the instrument and for an amount close to the remaining contractual cash-flows, or due to an increase in the counterparty's credit risk is consistent with a business model whose objective is to collect the contractual cash flows ("collect"). Sales imposed by regulatory requirements or to manage the concentration of credit risk (without an increase in the asset's credit risk) are also consistent with this business model when they are infrequent or insignificant in value.

#### Cash flow criterion

The cash flow criterion is satisfied if the contractual terms of the debt instrument give rise, on specified dates, to cash flows that are solely repayments of principal and interest on the principal amount outstanding.

The criterion is not met in the event of a contractual characteristic that exposes the holder to risks or to the volatility of contractual cash flows that are inconsistent with those of a non-structured or "basic lending" arrangement. It is also not satisfied in the event of leverage that increases the variability of the contractual cash flows.

Interest consists of consideration for the time value of money, for the credit risk, and for the remuneration of other risks (e.g. liquidity risk), costs (e.g. administration fees), and a profit margin consistent with that of a basic lending arrangement. The existence of negative interest does not call into question the cash flow criterion.

The time value of money is the component of interest - usually referred to as the "rate" component - which provides consideration for only the passage of time. The relationship between the interest rate and the passage of time shall not be modified by specific characteristics that would likely call into question the respect of the cash flow criterion.

Thus, when the variable interest rate of the financial asset is periodically reset on a frequency that does not match the duration for which the interest rate is established, the time value of money may be considered as modified and, depending on the significance of that modification, the cash flow criterion may not be met. Some financial assets held by the Group present a mismatch between the interest rate reset frequency and the maturity of the index, or interest rates indexed on an average of benchmark rate. The Group has developed a consistent methodology for analysing this alteration of the time value of money.



Regulated rates meet the cash flow criterion when they provide a consideration that is broadly consistent with the passage of time and does not expose to risks or volatility in the contractual cash flows that would be inconsistent with those of a basic lending arrangement (example: loans granted in the context of *Livret A* savings accounts).

Some contractual clauses may change the timing or the amount of cash flows. Early redemption options do not call into question the cash flow criterion if the prepayment amount substantially represents the principal amount outstanding and the interest thereon, which may include a reasonable compensation for the early termination of the contract. For example, as regards loans to retail customers, the compensation limited to 6 months of interest or 3% of the capital outstanding is considered as reasonable. Actuarial penalties, corresponding to the discount value of the difference between the residual contractual cash-flows of the loan, and their reinvestment in a loan to a similar counterparty or in the interbank market for a similar residual maturity are also considered as reasonable, even when the compensation can be positive or negative (i.e. so called "symmetric" compensations). An option that permits the issuer or the holder of a financial instrument to change the interest rate from floating to fixed rate does not breach the cash flow criterion if the fixed rate is determined at origination, or if it represents the time value of money for the residual maturity of the instrument at the date of exercise of the option. Clauses included in financing granted to encourage the sustainable development of corporates which adjust the interest margin depending on the achievement of environmental, social or governance (ESG) objectives do not call into question the cash flow criterion when such an adjustment is considered to be de minimis. Structured instruments indexed to ESG market indices do not meet the cash flow criterion.

In the particular case of financial assets contractually linked to payments received on a portfolio of underlying assets and which include a priority order for payment of cash flows between investors ("tranches"), thereby creating concentrations of credit risk, a specific analysis is carried out. The contractual characteristics of the tranche and those of the underlying financial instruments portfolios must meet the cash flow criterion and the credit risk exposure of the tranche must be equal or lower than the exposure to credit risk of the underlying pool of financial instruments.

Certain loans may be "non-recourse", either contractually, or in substance when they are granted to a special purpose entity. That is in particular the case of numerous project financing or asset financing loans. The cash-flow criterion is met as long as these loans do not represent a direct exposure on the assets acting as collateral. In practice, the sole fact that the financial asset explicitly gives rise to cash-flows that are consistent with payments of principal and interest is not sufficient to conclude that the instrument meets the cash flow criterion. In that case, the particular underlying assets to which there is limited recourse shall be analysed using the "look-through" approach. If those assets do not themselves meet the cash flow criterion, an assessment of the existing credit enhancement is performed. The following aspects are considered: structuring and sizing of the transaction, own funds level of the structure, expected source of repayment, volatility of the underlying assets. This analysis is applied to "non-recourse" loans granted by the Group.

The "financial assets at amortised cost" category includes, in particular, loans granted by the Group, as well as reverse repurchase agreements and securities held by the Group ALM Treasury in order to collect contractual flows and meeting the cash flow criterion.

#### Recognition

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction as well as commissions related to the origination of the loans.

They are subsequently measured at amortised cost, including accrued interest and net of repayments of principal and interest during the past period. These financial assets are also subject from initial recognition, to the measurement of a loss allowance for expected credit losses (note 1.e.5).

Interest is calculated using the effective interest method determined at inception of the contract.



#### **1.e.2** FINANCIAL ASSETS AT FAIR VALUE THROUGH SHAREHOLDERS' EQUITY

#### Debt instruments

Debt instruments are classified at fair value through shareholders' equity if the following two criteria are met:

- business model criterion: Financial assets are held in a business model whose objective is achieved by both holding the financial assets in order to collect contractual cash flows and selling the financial assets ("collect and sale"). The latter is not incidental but is an integral part of the business model.
- cash flow criterion: The principles are identical to those applicable to financial assets at amortised cost.

The securities held by the Group ALM Treasury in order to collect contractual flows or to be sold and meeting the cash flow criterion are in particular classified in this category.

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction. They are subsequently measured at fair value and changes in fair value are recognised, under a specific line of shareholders' equity entitled "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss". These financial assets are also subject to the measurement of a loss allowance for expected credit losses on the same approach as for debt instruments at amortised cost. The counterparty of the related impact in cost of risk is recognised in the same specific line of shareholders' equity. On disposal, changes in fair value previously recognised in shareholders' equity are reclassified to profit or loss.

In addition, interest is recognised in the income statement using the effective interest method determined at the inception of the contract.

#### **Equity instruments**

Investments in equity instruments such as shares are classified on option, and on a case by case basis, at fair value through shareholders' equity (under a specific line). On disposal of the shares, changes in fair value previously recognised in equity are not recognised in profit or loss. Only dividends, if they represent remuneration for the investment and not repayment of capital, are recognised in profit or loss. These instruments are not subject to impairment.

Investments in mutual funds puttable to the issuer do not meet the definition of equity instruments. They do not meet the cash flow criterion either, and thus are recognised at fair value through profit or loss.

#### **1.e.3** FINANCING AND GUARANTEE COMMITMENTS

Financing and financial guarantee commitments that are not recognised as derivative instruments at fair value through profit or loss are presented in the note relating to financing and guarantee commitments. They are subject to the measurement of a loss allowance for expected credit losses. These loss allowances are presented under "Provisions for contingencies and charges".



#### 1.e.4 REGULATED SAVINGS AND LOAN CONTRACTS

Home savings accounts (*Comptes Épargne-Logement* – "CEL") and home savings plans (*Plans d'Épargne Logement* – "PEL") are government-regulated retail products sold in France. They combine a savings phase and a loan phase which are inseparable, with the loan phase contingent upon the savings phase.

These products contain two types of obligations for BNP Paribas: an obligation to pay interest on the savings for an indefinite period, at a rate set by the government at the inception of the contract (in the case of PEL products) or at a rate reset every six months using an indexation formula set by law (in the case of CEL products); and an obligation to lend to the customer (at the customer's option) an amount contingent upon the rights acquired during the savings phase, at a rate set at the inception of the contract (in the case of CEL products) or at a rate contingent upon the savings phase (in the case of CEL products) or at a rate contingent upon the savings phase (in the case of CEL products).

The Group's future obligations with respect to each generation (in the case of PEL products, a generation comprises all products with the same interest rate at inception; in the case of CEL products, all such products constitute a single generation) are measured by discounting potential future earnings from at-risk outstandings for that generation.

At-risk outstandings are estimated on the basis of a historical analysis of customer behaviour, and are equivalent to:

- for the loan phase: statistically probable loans outstanding and actual loans outstanding;
- for the savings phase: the difference between statistically probable outstandings and minimum expected outstandings, with minimum expected outstandings being deemed equivalent to unconditional term deposits.

Earnings for future periods from the savings phase are estimated as the difference between the reinvestment rate and the fixed savings interest rate on at-risk savings outstanding for the period in question. Earnings for future periods from the loan phase are estimated as the difference between the refinancing rate and the fixed loan interest rate on at-risk loans outstanding for the period in question.

The reinvestment rate for savings and the refinancing rate for loans are derived from the swap yield curve and from the spreads expected on financial instruments of similar type and maturity. Spreads are determined on the basis of actual spreads on fixed-rate home loans in the case of the loan phase and products offered to individual clients in the case of the savings phase. In order to reflect the uncertainty of future interest rate trends, and the impact of such trends on customer behaviour models and on atrisk outstandings, the obligations are estimated using the Monte-Carlo method.

Where the sum of the Group's estimated future obligations with respect to the savings and loan phases of any generation of contracts indicates a potentially unfavourable situation for the Group, a provision is recognised (with no offset between generations) in the balance sheet in "Provisions for contingencies and charges". Movements in this provision are recognised as interest income in the profit and loss account.

## **1.e.5** Impairment of financial assets measured at amortised cost and debt instruments measured at fair value through shareholders' equity

The impairment model for credit risk is based on expected losses.

This model applies to loans and debt instruments measured at amortised cost or fair value through equity, to loan commitments and financial guarantee contracts that are not recognised at fair value, as well as to lease receivables, trade receivables and contract assets.

#### General model

The Group identifies three "stages" that correspond each to a specific status with regards to the evolution of counterparty credit risk since the initial recognition of the asset.

- 12-month expected credit losses ("stage 1"): If at the reporting date, the credit risk of the financial instrument has not increased significantly since its initial recognition, this instrument is impaired at an amount equal to 12-month expected credit losses (resulting from the risk of default within the next 12 months).

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- Lifetime expected credit losses for non-impaired assets ("stage 2"): The loss allowance is measured at an amount equal to the lifetime expected credit losses if the credit risk of the financial instrument has increased significantly since initial recognition, but the financial asset is not considered credit-impaired or doubtful.
- Lifetime expected credit losses for credit-impaired or doubtful financial assets ("stage 3"): the loss allowance is also measured for an amount equal to the lifetime expected credit losses.

This general model is applied to all instruments within the scope of IFRS 9 impairment, except for purchased or originated credit-impaired financial assets and instruments for which a simplified model is used (see below).

The IFRS 9 expected credit loss approach is symmetrical, i.e. if lifetime expected credit losses have been recognised in a previous reporting period, and if it is assessed in the current reporting period that there is no longer any significant increase in credit risk since initial recognition, the loss allowance reverts to a 12-months expected credit loss.

As regards interest income, under "stage" 1 and 2, it is calculated on the gross carrying amount. Under "stage 3", interest income is calculated on the amortised cost (i.e. the gross carrying amount adjusted for the loss allowance).

#### Definition of default

The definition of default is aligned with the Basel regulatory default definition, with a rebuttable presumption that the default occurs no later than 90 days past due. This definition takes into account the EBA guidelines of 28 September 2016, notably those regarding the thresholds applicable for the counting of past-due and probation periods.

The definition of default is used consistently for assessing the increase in credit risk and measuring expected credit losses.

#### Credit-impaired or doubtful financial assets

#### Definition

A financial asset is considered credit-impaired or doubtful and classified in "stage 3" when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.

At an individual level, objective evidence that a financial asset is credit-impaired includes observable data regarding the following events: the existence of accounts that are more than 90 days past due; knowledge or indications that the borrower meets significant financial difficulties, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments; concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been meeting financial difficulty (see section *Restructuring of financial assets for financial difficulties*).

Specific cases of purchased or originated credit-impaired assets

In some cases, financial assets are credit-impaired at their initial recognition.

For these assets, there is no loss allowance accounted for at initial recognition. The effective interest rate is calculated taking into account the lifetime expected credit losses in the initial estimated cash flows. Any change in lifetime expected credit losses since initial recognition, positive or negative, is recognised as a loss allowance adjustment in profit or loss.

#### Simplified model

The simplified approach consists in accounting for a loss allowance corresponding to lifetime expected credit losses since initial recognition, and at each reporting date.

The group applies this model to trade receivables with a maturity shorter than 12 months.



#### Significant increase in credit risk

A significant increase in credit risk may be assessed on an individual basis or on a collective basis (by grouping financial instruments according to common credit risk characteristics) taking into account all reasonable and supportable information and comparing the risk of default of the financial instrument at the reporting date with the risk of default of the financial instrument at the date of initial recognition.

Assessment of deterioration is based on the comparison of the probabilities of default or the ratings on the date of initial recognition with those existing at the reporting date.

There is also, according to the standard, a rebuttable presumption that the credit risk of an instrument has significantly increased since initial recognition when the contractual payments are more than 30 days past due.

In the consumer credit specialised business, a significant increase in credit risk is also considered when a past due event has occurred within the last 12 months, even if it has since been regularised.

In the context of the health crisis, the granting of moratoria that meet the criteria defined in the EBA guidelines published on 2 April 2020, and amended on 2 December 2020, has not been considered, in isolation, as an indicator of a significant increase in credit risk leading to an automatic transfer to stage 2. The granting of "private" moratoria that meet equivalent criteria to those defined in the EBA guidelines has followed the same treatment. Moratoria do not trigger the counting of past-due days as long as the new schedule of payment is respected.

The principles applied to assess the significant increase in credit risk are detailed in note 2.h Cost of risk.

#### Measurement of expected credit losses

Expected credit losses are defined as an estimate of credit losses (i.e. the present value of all cash shortfalls) weighted by the probability of occurrence of these losses over the expected life of financial instruments. They are measured on an individual basis, for all exposures.

In practice, for exposures classified in stage 1 and stage 2, expected credit losses are measured as the product of the probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"), discounted at the effective interest rate of the exposure (EIR). They result from the risk of default within the next 12 months (stage 1), or from the risk of default over the maturity of the facility (stage 2). In the consumer credit specialised business, because of the specificity of credit exposures, the methodology used is based on the probability of transition to term forfeiture, and on discounted loss rates after term forfeiture. The measurement of these parameters is performed on a statistical basis for homogeneous populations.

For exposures classified in stage 3, expected credit losses are measured as the value, discounted at the effective interest rate, of all cash shortfalls over the life of the financial instrument. Cash shortfalls represent the difference between the cash-flows that are due in accordance with the contract, and the cash-flows that are expected to be received. Where appropriate, the estimate of expected cash flows takes into account a cash flow scenario arising from the sale of the defaulted loans or groups of loans. Proceeds of sale are considered net of costs to sell.

The methodology developed is based on existing concepts and methods (in particular the Basel framework) on exposures for which capital requirement for credit risk is measured according to the IRBA methodology. This method is also applied to portfolios for which capital requirement for credit risk is measured according to the standardised approach. Besides, the Basel framework has been adjusted in order to be compliant with IFRS 9 requirements, in particular the use of forward-looking information.



#### Maturity

All contractual terms of the financial instrument are taken into account, including prepayment, extension and similar options. In the rare cases where the expected life of the financial instrument cannot be estimated reliably, the residual contractual term is used. The standard specifies that the maximum period to consider when measuring expected credit losses is the maximum contractual period. However, for revolving credit cards and overdrafts, in accordance with the exception provided by IFRS 9 for these products, the maturity considered for expected credit losses measurement is the period over which the entity is exposed to credit risk, which may extend beyond the contractual maturity (notice period). For revolving credits and overdrafts to non-retail counterparties, the contractual maturity can be taken, for example if the next review date is the contractual maturity as they are individually managed.

#### Probabilities of Default (PD)

The Probability of Default is an estimate of the likelihood of default over a given time horizon.

The measurement of expected credit losses requires the estimation of both 1-year probabilities of default and lifetime probabilities of default.

1-year PDs are derived from long term average regulatory "through the cycle" PDs to reflect the current situation ("point in time" or "PIT").

Lifetime PDs are determined from the rating migration matrices reflecting the expected rating evolution of the exposure until maturity, and the associated probabilities of default.

#### Loss Given Default (LGD)

Loss Given Default is the difference between contractual cash-flows and expected cash-flows, discounted using the effective interest rate (or an approximation thereof) at the default date. The LGD is expressed as a percentage of the EAD.

The estimate of expected cash flows takes into account cash flows resulting from the sale of collateral held or other credit enhancements if they are part of the contractual terms and are not accounted for separately by the entity (for example, a mortgage associated with a residential loan), net of the costs of obtaining and selling the collateral.

For state-guaranteed loans originated in the context of the health crisis, the guarantee is considered as integral to the loan agreement if it is embedded in the contractual clauses of the loan, or it was granted at origination of the loan, and if the expected reimbursement amount can be attached to a loan in particular (i.e. absence of pooling effect by means of a tranching mechanism, or the existence of a global cap for a whole portfolio). In such case, the guarantee is taken into account when measuring the expected credit losses. Otherwise, it is accounted for as a separate reimbursement asset.

The LGD used for IFRS 9 purposes is derived from the Basel LGD parameters. It is retreated for downturn and conservatism margins (in particular regulatory margins), except for margins for model uncertainties.

#### Exposure At Default (EAD)

The Exposure At Default (EAD) of an instrument is the anticipated outstanding amount owed by the obligor at the time of default. It is determined by the expected payment profile taking into account, depending on the product type: the contractual repayment schedule, expected early repayments and expected future drawings for revolving facilities.

#### Forward looking

The amount of expected credit losses is measured on the basis of probability-weighted scenarios, in view of past events, current conditions and reasonable and supportable economic forecasts.

The principles applied to take into account forward looking information when measuring expected credit losses are detailed in note 2.h *Cost of risk*.



#### Write-offs

A write-off consists in reducing the gross carrying amount of a financial asset when there are no longer reasonable expectations of recovering that financial asset in its entirety or a portion thereof, or when it has been fully or partially forgiven. The write-off is recorded when all other means available to the Bank for recovering the receivables or guarantees have failed, and also generally depends on the context specific to each jurisdiction.

If the amount of loss on write-off is greater than the accumulated loss allowance, the difference is an additional impairment loss posted in "Cost of risk". For any receipt occurring when the financial asset (or part of it) is no longer recognised on the balance-sheet, the amount received is recorded as an impairment gain in "Cost of risk".

#### Recoveries through the repossession of the collateral

When a loan is secured by a financial or a non-financial asset serving as a guarantee and the counterparty is in default, the Group may decide to exercise the guarantee and, according to the jurisdiction, it may then become owner of the asset. In such a situation, the loan is written-off in counterparty of the asset received as collateral.

Once ownership of the asset is carried out, it is accounted for at fair value and classified according to the intent of use.

#### Restructuring of financial assets for financial difficulties

A restructuring due to the borrower's financial difficulties is defined as a change in the terms and conditions of the initial transaction that the Group is considering only for economic or legal reasons related to the borrower's financial difficulties.

For restructurings not resulting in derecognition of the financial asset, the restructured asset is subject to an adjustment of its gross carrying amount, to reduce it to the discounted amount, at the original effective interest rate of the asset, of the new expected future flows. The change in the gross carrying amount of the asset is recorded in the income statement in "Cost of risk".

The existence of a significant increase in credit risk for the financial instrument is then assessed by comparing the risk of default after the restructuring (under the revised contractual terms) and the risk of default at the initial recognition date (under the original contractual terms). In order to demonstrate that the criteria for recognising lifetime expected credit losses are no longer met, good quality payment behaviour will have to be observed over a certain period of time.

When the restructuring consists of a partial or total exchange against other substantially different assets (for example, the exchange of a debt instrument against an equity instrument), it results in the extinction of the original asset and the recognition of the assets remitted in exchange, measured at their fair value at the date of exchange. The difference in value is recorded in the income statement in "Cost of risk".

As a reminder, in response to the health crisis, several moratoria have been granted to clients. These moratoria mostly consisted in payment suspension of a few months, with interests that may or not continue to accrue during the suspension period. To that extent, the modification was generally considered as not substantial. The associated discount (linked to the absence of interest accruing, or interest accruing at a rate that was lower than the EIR of the loan) was thus accounted for in NBI, subject to the respect of certain criteria<sup>5</sup>. In such cases, the moratorium was considered as not being granted in response to the borrower encountering financial difficulties, but in response to a temporary liquidity crisis and the credit risk was not considered to have significantly increased.

Modifications to financial assets that are not due to a borrower's financial difficulties, or granted in the context of a moratorium (i.e. commercial renegotiations) are generally analysed as the early repayment of the former financial asset, which is then derecognised, followed by the set-up of a new financial asset at market conditions. They consist in resetting the interest rate of the loan at market conditions, with the client being in a position to change its lender and not encountering any financial difficulties.

<sup>&</sup>lt;sup>5</sup> Moratoria qualified as "COVID-19 General moratorium Measure" (i.e., meeting the criteria defined in EBA Guidelines published on 2 April 2020 and modified on 2 December 2020) or similar measures that do not lead to a transfer to stage 3.





#### **Probation periods**

The Group applies observation periods to assess the possible return to a better stage. Thus, a probation period of 3 months is observed for the transition from stage 3 to stage 2. This period is extended to 12 months in the event of restructuring due to financial difficulties.

For the transition from stage 2 to stage 1, a probation period of two years is observed for loans that have been restructured due to financial difficulties.

#### 1.e.6 COST OF RISK

Cost of risk includes the following items of profit or loss:

- impairment gains and losses resulting from the accounting of loss allowances for 12-month expected credit losses and lifetime expected credit losses ("stage 1" and "stage 2") relating to debt instruments measured at amortised cost or at fair value through shareholders' equity, loan commitments and financial guarantee contracts that are not recognised at fair value as well as lease receivables, contract assets and trade receivables;
- impairment gains and losses resulting from the accounting of loss allowances relating to financial assets (including those at fair value through profit or loss) for which there is objective evidence of impairment ("stage 3"), write-offs on irrecoverable loans and amounts recovered on loans written-off;
- impairment gains and losses relating to fixed-income securities of insurance entities that are individually impaired (which fall under IAS 39).

It also includes expenses relating to fraud and to disputes inherent to the financing activity.

#### **1.e.7** FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### Trading portfolio and other financial assets measured at fair value through profit or loss

The trading portfolio includes instruments held for trading (trading transactions), including derivatives.

Other financial assets measured at fair value through profit or loss include debt instruments that do not meet the "collect" or "collect and sale" business model criterion or that do not meet the cash flow criterion, as well as equity instruments for which the fair value through shareholders' equity option has not been retained.

All those financial instruments are measured at fair value at initial recognition, with transaction costs directly posted in profit or loss. At reporting date, they are measured at fair value, with changes presented in "Net gain/loss on financial instruments at fair value through profit or loss". Income, dividends, and realised gains and losses on disposal related to held-for-trading transactions are accounted for in the same profit or loss account.

#### Financial liabilities designated as at fair value through profit or loss

Financial liabilities are recognised under option in this category in the two following situations:

- for hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- when using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would otherwise arise if they were to be classified in separate categories.

Changes in fair value due to the own credit risk are recognised under a specific heading of shareholders' equity.



#### **1.e.8** FINANCIAL LIABILITIES AND EQUITY INSTRUMENTS

A financial instrument issued or its various components are classified as a financial liability or equity instrument, in accordance with the economic substance of the legal contract.

Financial instruments issued by the Group are qualified as debt instruments if the entity in the Group issuing the instruments has a contractual obligation to deliver cash or another financial asset to the holder of the instrument. The same applies if the Group is required to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Group, or to deliver a variable number of the Group's own equity instruments.

Equity instruments result from contracts evidencing a residual interest in an entity's assets after deducting all of its liabilities.

#### Debt securities and subordinated debt

Debt securities and subordinated debt are measured at amortised cost unless they are recognised at fair value through profit or loss.

Debt securities are initially recognised at the issue value including transaction costs and are subsequently measured at amortised cost using the effective interest method.

Bonds redeemable or convertible into own equity are hybrid instruments that may contain a debt component and an equity component, determined upon initial recognition of the transaction.

#### Equity instruments

The term "own equity instruments" refers to shares issued by the parent company (BNP Paribas SA) and by its fully consolidated subsidiaries. External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

Own equity instruments held by the Group, also known as treasury shares, are deducted from consolidated shareholders' equity irrespective of the purpose for which they are held. Gains and losses arising on such instruments are eliminated from the consolidated profit and loss account.

When the Group acquires equity instruments issued by subsidiaries under the exclusive control of BNP Paribas, the difference between the acquisition price and the share of net assets acquired is recorded in retained earnings attributable to BNP Paribas shareholders. Similarly, the liability corresponding to put options granted to minority shareholders in such subsidiaries, and changes in the value of that liability, are offset against minority interests, with any surplus offset against retained earnings attributable to BNP Paribas shareholders. Until these options have been exercised, the portion of net income attributable to minority interests is allocated to minority interests in the profit and loss account. A decrease in the Group's interest in a fully consolidated subsidiary is recognised in the Group's accounts as a change in shareholders' equity.

Financial instruments issued by the Group and classified as equity instruments (e.g. Undated Super Subordinated Notes) are presented in the balance sheet in "Capital and retained earnings".

Distributions from a financial instrument classified as an equity instrument are recognised directly as a deduction from equity. Similarly, the transaction costs of an instrument classified as equity are recognised as a deduction from shareholders' equity.

Own equity instrument derivatives are treated as follows, depending on the method of settlement:

- as equity instruments if they are settled by physical delivery of a fixed number of own equity instruments for a fixed amount of cash or other financial asset. Such instruments are not revalued;
- as derivatives if they are settled in cash or by choice by physical delivery of the shares or in cash. Changes in value of such instruments are taken to the profit and loss account.



If the contract includes an obligation, whether contingent or not, for the bank to repurchase its own shares, the bank recognises the debt at its present value with an offsetting entry in shareholders' equity.

#### **1.e.9 HEDGE ACCOUNTING**

The Group retained the option provided by the standard to maintain the hedge accounting requirements of IAS 39 until the future standard on macro-hedging is entered into force. Furthermore, IFRS 9 does not explicitly address the fair value hedge of the interest rate risk on a portfolio of financial assets or liabilities. The provisions in IAS 39 for these portfolio hedges, as adopted by the European Union, continue to apply.

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed-rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed-rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, the Group prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

On inception and at least quarterly, the Group assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether the ratio of actual changes in the fair value or cash flows of the hedging instrument to those in the hedged item is within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

Under IAS 39 as adopted by the European Union, which excludes certain provisions on portfolio hedging, interest rate risk hedging relationships based on portfolios of assets or liabilities qualify for fair value hedge accounting as follows:

- the risk designated as being hedged is the interest rate risk associated with the interbank rate component of interest rates on commercial banking transactions (loans to customers, savings accounts and demand deposits);
- the instruments designated as being hedged correspond, for each maturity band, to a portion of the interest rate gap associated with the hedged underlying;
- the hedging instruments used consist exclusively of "plain vanilla" swaps;
- prospective hedge effectiveness is established by the fact that all derivatives must, on inception, have the effect of reducing interest rate risk in the portfolio of hedged underlying. Retrospectively, a hedge will be disqualified from hedge accounting once a shortfall arises in the underlying specifically associated with that hedge for each maturity band (due to prepayment of loans or withdrawals of deposits).

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognised in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.



If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.

In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Changes in fair value recognised directly in equity". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account.

If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be foreign exchange derivatives or any other non-derivative financial instrument.



#### 1.e.10 DETERMINATION OF FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market or most advantageous market, at the measurement date.

The Group determines the fair value of financial instruments either by using prices obtained directly from external data or by using valuation techniques. These valuation techniques are primarily market and income approaches encompassing generally accepted models (e.g. discounted cash flows, Black-Scholes model, and interpolation techniques). They maximise the use of observable inputs and minimise the use of unobservable inputs. They are calibrated to reflect current market conditions and valuation adjustments are applied as appropriate, when some factors such as model, liquidity and credit risks are not captured by the models or their underlying inputs but are nevertheless considered by market participants when setting the exit price.

The unit of measurement is the individual financial asset or financial liability but a portfolio-based measurement can be elected, subject to certain conditions. Accordingly, the Group retains this portfolio-based measurement exception to determine the fair value when some group of financial assets and financial liabilities and other contracts within the scope of the standard relating to financial instruments with substantially similar and offsetting market risks or credit risks are managed on the basis of a net exposure, in accordance with the documented risk management strategy.

Assets and liabilities measured or disclosed at fair value are categorised into the three following levels of the fair value hierarchy:

- Level 1: fair values are determined using directly quoted prices in active markets for identical assets and liabilities. Characteristics of an active market include the existence of a sufficient frequency and volume of activity and of readily available prices;
- Level 2: fair values are determined based on valuation techniques for which significant inputs are observable market data, either directly or indirectly. These techniques are regularly calibrated and the inputs are corroborated with information from active markets;
- Level 3: fair values are determined using valuation techniques for which significant inputs are unobservable or cannot be corroborated by market-based observations, due for instance to illiquidity of the instrument and significant model risk. An unobservable input is a parameter for which there are no market data available and that is therefore derived from proprietary assumptions about what other market participants would consider when assessing fair value. The assessment of whether a product is illiquid or subject to significant model risks is a matter of judgment.

The level in the fair value hierarchy within which the asset or liability is categorised in its entirety is based upon the lowest level input that is significant to the entire fair value.

For financial instruments disclosed in Level 3 of the fair value hierarchy, and marginally some instruments disclosed in Level 2, a difference between the transaction price and the fair value may arise at initial recognition. This "Day One Profit" is deferred and released to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.



#### 1.e.11 DERECOGNITION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### Derecognition of financial assets

The Group derecognises all or part of a financial asset either when the contractual rights to the cash flows from the asset expire or when the Group transfers the contractual rights to the cash flows from the asset and substantially all the risks and rewards of ownership of the asset. Unless these conditions are fulfilled, the Group retains the asset in its balance sheet and recognises a liability for the obligation created as a result of the transfer of the asset.

#### **Derecognition of financial liabilities**

The Group derecognises all or part of a financial liability when the liability is extinguished in full or in part.

#### Repurchase agreements and securities lending/borrowing

Securities temporarily sold under repurchase agreements continue to be recognised in the Group's balance sheet in the category of securities to which they belong. The corresponding liability is recognised at amortised cost under the appropriate "Financial liabilities at amortised cost" category on the balance sheet, except in the case of repurchase agreements contracted for trading purposes, for which the corresponding liability is recognised in "Financial liabilities at fair value through profit or loss".

Securities temporarily acquired under reverse repurchase agreements are not recognised in the Group's balance sheet. The corresponding receivable is recognised at amortised cost under the appropriate "Financial assets at amortised cost" category in the balance sheet, except in the case of reverse repurchase agreements contracted for trading purposes, for which the corresponding receivable is recognised in "Financial assets at fair value through profit or loss".

Securities lending transactions do not result in derecognition of the lent securities, and securities borrowing transactions do not result in recognition of the borrowed securities on the balance sheet. In cases where the borrowed securities are subsequently sold by the Group, the obligation to deliver the borrowed securities on maturity is recognised on the balance sheet under "Financial liabilities at fair value through profit or loss".

#### **1.e.12 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES**

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, the Group has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives that meet the two criteria set out in the accounting standard are offset in the balance sheet.



### 1.f ACCOUNTING STANDARDS SPECIFIC TO INSURANCE ACTIVITIES

The specific accounting policies and valuation rules relating to assets and liabilities generated by insurance contracts and financial contracts with a discretionary participation feature written by fully consolidated insurance companies are retained for the purposes of the consolidated financial statements. These policies comply with IFRS 4.

The amendment to IFRS 4 "Insurance Contracts" published by the IASB on 25 June 2020 provides the option for entities that predominantly undertake insurance activities to defer the effective date of IFRS 9 application until 1 January 2023 in line with the deferral of the mandatory application date for IFRS 17 "Insurance Contracts".

The effect of such a deferral is that those entities may continue to report their financial statements under the existing standard IAS 39.

This temporary exemption from IFRS 9, limited to groups that predominantly undertake insurance activities according to the IASB amendment, has been extended to the insurance segment of financial conglomerates as defined by the Directive 2002/87/EC as adopted by the European Union. This exemption is subject to certain conditions, notably the absence of internal transfers of financial instruments, other than financial instruments that are measured at fair value through profit or loss, between insurance entities and other entities of the financial conglomerate.

BNP Paribas Group applies this amendment to all its insurance entities, including funds related to this activity, which will apply IAS 39 "Financial instruments: Recognition and Measurement" until 31 December 2022.

All other insurance company assets and liabilities are accounted for using the policies applied to the Group's assets and liabilities generally and are included in the relevant balance sheet and profit and loss account headings in the consolidated financial statements.

#### **1.f.1 PROFIT AND LOSS ACCOUNT**

Income and expenses recognised under insurance contracts issued by the Group are presented in the income statement under "Net income from insurance activities".

This heading in the income statement includes premiums earned, net gain in investment contracts with no discretionary participation feature and other services, net investment income (including income on investment property and impairment on shares and other equity instruments), technical charges related to contracts; (including policyholders surplus reserve), net charges from ceded reinsurance and external charges related to contracts (including commissions).

Other income and expenses relating to insurance activities (i.e. recorded by insurance entities) are presented in the other income statement headings according to their nature.

#### **1.f.2** FINANCIAL INVESTMENTS OF INSURANCE ACTIVITIES

Investments of insurance activities mainly include:

- investments by insurance entities in financial instruments that are recognised in accordance with the principles of IAS 39, which include investments representing technical reserves of insurance activities and notably unit-linked contracts;
- derivative instruments with a positive fair value. Group insurance entities underwrite derivative instruments for hedging purposes;
- investment properties;
- equity method investments;
- and reinsurers' share in liabilities arising from insurance and investment contracts.



#### Investments in financial instruments

Financial investments held by the Group's insurance entities are classified in one of the four categories provided for in IAS 39: Financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables and available-for-sale financial assets.

#### - Financial assets at fair value through profit or loss

The category 'Financial assets at fair value through profit or loss' includes derivatives and financial assets that the Group has elected to recognise and measure at fair value through profit or loss at inception, in accordance with the option offered by IAS 39.

Financial assets may be designated at fair value through profit or loss in the following cases (in accordance with IAS 39):

- hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- where using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would arise if they were to be classified in separate accounting categories;
- when the group of financial assets and/or financial liabilities is managed and measured on the basis of fair value, in accordance with a documented risk management and investment strategy.

Investments held in respect of insurance or investment contracts where the financial risk is borne by policyholders (unit-linked contracts) are recognised at fair value option through profit or loss.

When the Group measures at fair value through profit or loss investments made in respect of its insurance activities in entities over which it exercises significant influence or joint control, these investments are presented under the line "Financial assets at fair value through profit or loss" (see §1.b.2).

Financial instruments classified in this category are initially recognised at their fair value, with transaction costs being directly recognised in the income statement.

At the closing date, they are valued at their fair value.

Changes in value compared to the last valuation, income, dividends and realised gains and losses are presented under "Net income from insurance activities" and under "Net gain on financial instruments at fair value through profit or loss".

#### - Loans and advances

Fixed or determinable -income securities, which are not quoted in an active market, other than those for which the holder may not recover substantially all of its initial investment for reasons other than credit deterioration, are classified as "Loans and receivables" when they do not meet the conditions for classification as financial assets at fair value through profit or loss.

Loans and receivables are initially recognised at their fair value or equivalent, which generally corresponds to the net amount originally paid.

Loans and receivables are subsequently measured at amortised cost using the effective interest method and net of repayments of principal and interest.

Interest is calculated using the effective interest method, which includes interest, transaction costs and commissions included in their initial value and is presented under "Net income from insurance activities" and under sub-heading "Net gain on financial instruments at amortised cost".

Impairment losses recognised when there is objective evidence of impairment related to an event subsequent to the acquisition of the asset are presented under "Cost of risk".



#### - Held-to-maturity financial assets

"Held-to-maturity financial assets" include debt securities, with fixed maturity, that the Group has the intention and ability to hold until maturity.

Securities classified in this category are recognised at amortised cost using the effective interest method.

Income received on these securities is presented under "Net income from insurance activities" and under sub-heading "Net gain on financial instruments at amortised cost". Impairment losses recognised when there is objective evidence of impairment related to an event subsequent to the acquisition of the asset are presented under "Cost of risk".

#### - Available-for-sale financial assets

The category "Available-for-sale financial assets" includes debt or equity securities that do not fall within the previous three categories.

Assets included in the available-for-sale category are initially recorded at fair value, plus transaction costs where material. At the end of the reporting period, they are valued at their fair value and the changes in the latter, excluding accrued income, are presented under a specific heading of equity. On disposal of the securities, these unrealised gains or losses previously recognised in equity are reclassified in the income statement under the heading "Net income from insurance activities".

Income recognised using the effective interest method on debt securities, dividends received and impairment (in the event of a significant or lasting decline in the value of the securities) of equity securities are presented under "Net income from insurance activities" and under section "Net gain on available-for-sale financial assets". Impairment losses on debt securities are presented under "Cost of risk".

#### Investment property

Investment property corresponds to buildings held directly by insurance companies and property companies controlled.

Investment property, except for those used for unit-linked contracts, is recognised at cost and follows the accounting methods of the assets described elsewhere.

Investment property, held in respect of unit-linked contracts, is valued at fair value or equivalent, with changes in value recognised in the income statement.

#### Equity method investments

Investments in entities or real estate funds over which the Group exercises significant influence or joint control and for which the equity method is applied are recognised in the line "Equity method investments".

#### **1.f.3** TECHNICAL RESERVES AND OTHER INSURANCE LIABILITIES

The item "Technical reserves and other insurance liabilities" includes:

- commitments to policyholders and beneficiaries of contracts, which include technical reserves for insurance contracts subject to significant insurance hazard (mortality, longevity, disability, incapacity, *etc.*) and technical liabilities of investment contracts with a discretionary profit-sharing feature, falling within IFRS 4. The discretionary participation clause grants life insurance policyholders the right to receive, in addition to the guaranteed remuneration, a share of the financial results achieved;



- other insurance liabilities related to unit-linked contracts that fall within the scope of IAS 39 (i.e. investment contracts with no discretionary participating features);

- policyholders' surplus reserve;

- liabilities arising from insurance and reinsurance operations, including liabilities due to policyholders;

- financial derivative instruments of insurance activities carried at fair value through profit or loss, the fair value of which is negative. Group insurance entities underwrite derivative instruments for hedging purposes.

Financial liabilities that are not insurance liabilities (e.g. subordinated debt) fall under IAS 39. They are presented in "Financial liabilities at amortised cost".

## Insurance and reinsurance contracts and investment contracts with discretionary participating features

Life insurance guarantees cover mainly death risk (term life insurance, annuities, repayment of loans or guaranteed minimum on unit-linked contracts) and, regarding borrowers' insurance, to disability, incapacity and unemployment risks.

For life insurance, technical reserves consist mainly of mathematical reserves that corresponds as a minimum, to the surrender value of contracts and surplus reserve.

The policyholders' surplus reserve also includes amounts resulting from the application of shadow accounting representing the interest of policyholders, mainly within French life insurance subsidiaries, in unrealised gains and losses on assets where the benefit paid under the policy is linked to the return on those assets. This interest is an average derived from stochastic analyses of unrealised gains and losses attributable to policyholders in various scenarios.

A capitalisation reserve is set up in individual statutory accounts of French life-insurance companies on the sale of amortisable securities in order to defer part of the net realised gain and hence maintain the yield to maturity on the portfolio of admissible assets. In the consolidated financial statements, this reserve is reclassified into "Policyholders' surplus" on the liabilities side of the consolidated balance sheet, to the extent that it is highly probable it will be used.

Non-life technical reserves consist of unearned premium reserves (corresponding to the portion of written premiums relating to future periods) and outstanding claims reserves, inclusive of claims handling costs.

At the reporting date, a liability adequacy test is performed: The level of technical reserves (net of acquisition costs outstanding) is compared to the average value of future cash flows resulting from stochastic calculations. Related adjustment to technical reserves, if any, is taken to the profit and loss account for the period.

In the event of an unrealised loss on shadow accounted assets, a policyholders' loss reserve is recognised on the assets side of the consolidated balance sheet in an amount equal to the probable deduction from the policyholders' future profit share. The recoverability of the policyholders' loss reserve is assessed prospectively, taking into account policyholders' surplus reserves recognised elsewhere, capital gains on financial assets that are not shadow accounted due to accounting elections made (held-to-maturity financial assets and property investments measured at cost) and the company's ability and intention to hold the assets carrying the unrealised loss.



#### Investment contracts with no discretionary participating features

Investment contracts with no discretionary participating features correspond mainly to unit-linked contracts that do not meet the definition of insurance and investment contracts with discretionary participating features.

Liabilities arising from unit-linked contracts are measured by reference to the fair value of the assets backing these contracts at the closing date.

### **1.g PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS**

Property, plant and equipment and intangible assets shown in the consolidated balance sheet are composed of assets used in operations and investment property. Rights-of-use related to leased assets (see note 1.h.2) are presented by the lessee within fixed assets in the same category as similar assets held.

Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by the Group as lessor under operating leases.

Investment property comprises property assets held to generate rental income and capital gains.

Investment property is recognised at cost, with the exception of those representing insurance or investment contracts whose risk is borne by policyholders (unit-linked contracts), which are measured at fair value through profit or loss and presented in the balance sheet under "Financial investments of insurance activities" (note 1.f.2).

Property, plant and equipment and intangible assets are initially recognised at purchase price plus directly attributable costs, together with borrowing costs where a long period of construction or adaptation is required before the asset can be brought into service.

Software developed internally by the BNP Paribas Group that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by the Group as the lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straightline method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Where an asset consists of a number of components which may require replacement at regular intervals, or which have different uses or generate economic benefits at different rates, each component is recognised separately and depreciated using a method appropriate to that component. The BNP Paribas Group has adopted the component-based approach for property used in operations and for investment property.

The depreciation periods used for office property are as follows: 80 years or 60 years for the shell (for prime and other property respectively); 30 years for facades; 20 years for general and technical installations; and 10 years for fixtures and fittings.

Software is amortised, depending on its type, over periods of no more than 8 years in the case of infrastructure developments and 3 years or 5 years in the case of software developed primarily for the purpose of providing services to customers.

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.



Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

Gains and losses on disposals of investment property are recognised in the profit and loss account in "Income from other activities" or "Expense on other activities".

## 1.h LEASES

Group companies may either be the lessee or the lessor in a lease agreement.

#### 1.h.1 GROUP COMPANY AS LESSOR

Leases contracted by the Group as lessor are categorised as either finance leases or operating leases.

#### • Finance leases

In a finance lease, the lessor transfers substantially all the risks and rewards of ownership of an asset to the lessee. It is treated as a loan made to the lessee to finance the purchase of the asset.

The present value of the lease payments, plus any residual value, is recognised as a receivable. The net income earned from the lease by the lessor is equal to the amount of interest on the loan, and is taken to the profit and loss account under "Interest income". The lease payments are spread over the lease term, and are allocated to reduction of the principal and to interest such that the net income reflects a constant rate of return on the net investment outstanding in the lease. The rate of interest used is the rate implicit in the lease.

Impairments of lease receivables are determined using the same principles as applied to financial assets measured at amortised cost.

#### • Operating leases

An operating lease is a lease under which substantially all the risks and rewards of ownership of an asset are not transferred to the lessee.

The asset is recognised under property, plant and equipment in the lessor's balance sheet and depreciated on a straight-line basis over its useful life. The depreciable amount excludes the residual value of the asset. The lease payments are taken to the profit and loss account in full on a straight-line basis over the lease term. Lease payments and depreciation expenses are taken to the profit and loss account under "Income from other activities" and "Expense on other activities".



#### 1.h.2 GROUP COMPANY AS LESSEE

Lease contracts concluded by the Group, with the exception of contracts whose term is shorter than or equal to 12 months and low-value contracts, are recognised in the balance-sheet in the form of a right-of-use on the leased asset presented under fixed assets, along with the recognition of a financial liability for the rent and other payments to be made over the leasing period. The right of use assets is amortised on a straight-line basis and the financial liabilities are amortised on an actuarial basis over the lease period. Dismantling costs corresponding to specific and significant fittings and fixtures are included in the initial right-of-use estimation, in counterparty of a provision liability.

The key hypothesis used by the Group for the measurement of rights of use and lease liabilities are the following:

- the lease term corresponds to the non-cancellable period of the contract, together with periods covered by an extension option if the Group is reasonably certain to exercise this option. In France, the standard commercial lease contract is the so-called "three, six, nine" contract for which the maximum period of use is nine years, with a first non-cancellable period of three years followed by two optional extension periods of three years each; hence, depending on the assessment, the lease term can be of three, six or nine years. When investments like fittings or fixtures are performed under the contract, the lease term is aligned with their useful lives. For tacitly renewable contracts, with or without an enforceable period, related right of use and lease liabilities are recognised based on an estimate of the reasonably foreseeable economic life of the contracts, minimal occupation period included.
- the discount rate used to measure the right of use and the lease liability is assessed for each contract as the interest rate implicit in the lease, if that rate can be readily determined, or more generally based on the incremental borrowing rate of the lessee at the date of signature. The incremental borrowing rate is determined considering the average term (duration) of the contract.
- when the contract is modified, a new assessment of the lease liability is made taking into account the new residual term of the contract, and therefore a new assessment of the right of use and the lease liability is established.

#### **1.i** Assets held for sale and discontinued operations

Where the Group decides to sell assets or a group of assets and liabilities and it is highly probable that the sale will occur within 12 months, these assets are shown separately in the balance sheet, on the line "Assets held for sale". Any liabilities associated with these assets are also shown separately in the balance sheet, on the line "Liabilities associated with assets held for sale". When the Group is committed to a sale plan involving loss of control of a subsidiary and the sale is highly probable within 12 months, all the assets and liabilities of that subsidiary are classified as held for sale.

Once classified in this category, assets and the group of assets and liabilities are measured at the lower of carrying amount or fair value less costs to sell.

Such assets are no longer depreciated. If an asset or group of assets and liabilities becomes impaired, an impairment loss is recognised in the profit and loss account. Impairment losses may be reversed.

Where a group of assets and liabilities held for sale represents a cash generating unit, it is categorised as a "discontinued operation". Discontinued operations include operations that are held for sale, operations that have been shut down, and subsidiaries acquired exclusively with a view to resell.

In this case, gains and losses related to discontinued operations are shown separately in the profit and loss account, on the line "Net income from discontinued activities". This line includes after tax profits or losses of discontinued operations, after tax gain or loss arising from remeasurement at fair value less costs to sell, and after tax gain or loss on disposal of the operation.

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## **1.j EMPLOYEE BENEFITS**

Employee benefits are classified in one of four following categories:

- short-term benefits, such as salary, annual leave, incentive plans, profit-sharing and additional payments;
- long-term benefits, including compensated absences, long-service awards, and other types of cashbased deferred compensation;
- termination benefits;
- post-employment benefits, including top-up banking industry pensions and retirement bonuses in France and pension plans in other countries, some of which are operated through pension funds.

#### • Short-term benefits

The Group recognises an expense when it has used services rendered by employees in exchange for employee benefits.

#### • Long-term benefits

These are benefits, other than short-term benefits, post-employment benefits and termination benefits. This relates, in particular, to compensation deferred for more than 12 months and not linked to the BNP Paribas share price, which is accrued in the financial statements for the period in which it is earned.

The actuarial techniques used are similar to those used for defined-benefit post-employment benefits, except that the revaluation items are recognised in the profit and loss account and not in equity.

#### • Termination benefits

Termination benefits are employee benefits payable in exchange for the termination of an employee's contract as a result of either a decision by the Group to terminate a contract of employment before the legal retirement age, or a decision by an employee to accept voluntary redundancy in exchange for these benefits. Termination benefits due more than 12 months after the balance sheet date are discounted.

#### • Post-employment benefits

In accordance with IFRS, the BNP Paribas Group draws a distinction between defined-contribution plans and defined-benefit plans.

Defined-contribution plans do not give rise to an obligation for the Group and do not require a provision. The amount of the employer's contributions payable during the period is recognised as an expense.

Only defined-benefit schemes give rise to an obligation for the Group. This obligation must be measured and recognised as a liability by means of a provision.

The classification of plans into these two categories is based on the economic substance of the plan, which is reviewed to determine whether the Group has a legal or constructive obligation to pay the agreed benefits to employees.



Post-employment benefit obligations under defined-benefit plans are measured using actuarial techniques that take demographic and financial assumptions into account.

The net liability recognised with respect to post-employment benefit plans is the difference between the present value of the defined-benefit obligation and the fair value of any plan assets.

The present value of the defined-benefit obligation is measured on the basis of the actuarial assumptions applied by the Group, using the projected unit credit method. This method takes into account various parameters, specific to each country or Group entity, such as demographic assumptions, the probability that employees will leave before retirement age, salary inflation, a discount rate, and the general inflation rate.

When the value of the plan assets exceeds the amount of the obligation, an asset is recognised if it represents a future economic benefit for the Group in the form of a reduction in future contributions or a future partial refund of amounts paid into the plan.

The annual expense recognised in the profit and loss account under "Salaries and employee benefits", with respect to defined-benefit plans includes the current service cost (the rights vested by each employee during the period in return for service rendered), the net interests linked to the effect of discounting the net defined-benefit liability (asset), the past service cost arising from plan amendments or curtailments, and the effect of any plan settlements.

Remeasurements of the net defined-benefit liability (asset) are recognised in shareholders' equity and are never reclassified to profit or loss. They include actuarial gains and losses, the return on plan assets and any change in the effect of the asset ceiling (excluding amounts included in net interest on the defined-benefit liability or asset).

## **1.k Share-based Payments**

Share-based payment transactions are payments based on shares issued by the Group, whether the transaction is settled in the form of equity or cash of which the amount is based on trends in the value of BNP Paribas shares.

#### • Stock option and share award plans

The expense related to stock option and share award plans is recognised over the vesting period, if the benefit is conditional upon the grantee's continued employment.

Stock options and share award expenses are recorded under salary and employee benefits expenses, with a corresponding adjustment to shareholders' equity. They are calculated on the basis of the overall plan value, determined at the date of grant by the Board of Directors.

In the absence of any market for these instruments, financial valuation models are used that take into account any performance conditions related to the BNP Paribas share price. The total expense of a plan is determined by multiplying the unit value per option or share awarded by the estimated number of options or shares awarded vested at the end of the vesting period, taking into account the conditions regarding the grantee's continued employment.

The only assumptions revised during the vesting period, and hence resulting in a remeasurement of the expense, are those relating to the probability that employees will leave the Group and those relating to performance conditions that are not linked to the price value of BNP Paribas shares.



#### • Share price-linked cash-settled deferred compensation plans

The expense related to these plans is recognised in the year during which the employee rendered the corresponding services.

If the payment of share-based variable compensation is explicitly subject to the employee's continued presence at the vesting date, the services are presumed to have been rendered during the vesting period and the corresponding compensation expense is recognised on a pro rata basis over that period. The expense is recognised under salary and employee benefits expenses with a corresponding liability in the balance sheet. It is revised to take into account any non-fulfilment of the continued presence or performance conditions and the change in BNP Paribas share price.

If there is no continued presence condition, the expense is not deferred, but recognised immediately with a corresponding liability in the balance sheet. This is then revised on each reporting date until settlement to take into account any performance conditions and the change in the BNP Paribas share price.

## **1.1 PROVISIONS RECORDED UNDER LIABILITIES**

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.

## **1.m CURRENT AND DEFERRED TAX**

The current income tax charge is determined on the basis of the tax laws and tax rates in force in each country in which the Group operates during the period in which the income is generated.

Deferred taxes are recognised when temporary differences arise between the carrying amount of an asset or liability in the balance sheet and its tax base.

Deferred tax liabilities are recognised for all taxable temporary differences other than:

- taxable temporary differences on initial recognition of goodwill;
- taxable temporary differences on investments in enterprises under the exclusive or joint control of the Group, where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences and unused carryforwards of tax losses only to the extent that it is probable that the entity in question will generate future taxable profits against which these temporary differences and tax losses can be offset.

Deferred tax assets and liabilities are measured using the liability method, using the tax rate which is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been or will have been enacted by the balance sheet date of that period. They are not discounted.



Deferred tax assets and liabilities are offset when they arise within the same tax group, they fall under the jurisdiction of a single tax authority, and there is a legal right to offset.

As regards the assessment of uncertainty over income tax treatments, the Group adopts the following approach:

- the Group assesses whether it is probable that a taxation authority will accept an uncertain tax treatment;
- any uncertainty shall be reflected when determining the taxable profit (loss) by considering either the most likely amount (having the higher probability of occurrence), or the expected value (sum of the probability-weighted amounts).

Current and deferred taxes are recognised as tax income or expenses in the profit and loss account, except for those relating to a transaction or an event directly recognised in shareholders' equity, which are also recognised in shareholders' equity. This concerns in particular the tax effect of coupons paid on financial instruments issued by the Group and qualified as equity instruments, such as Undated Super Subordinated Notes.

When tax credits on revenues from receivables and securities are used to settle corporate income tax payable for the period, the tax credits are recognised on the same line as the income to which they relate. The corresponding tax expense continues to be carried in the profit and loss account under "Corporate income tax".

## **1.n** CASH FLOW STATEMENT

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the Group's operations, including those relating to financial investments of insurance activities and negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of subsidiaries, associates or joint ventures included in the consolidated Group, as well as acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).

## **1.0** Use of estimates in the preparation of the financial statements

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements. This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

This applies in particular to:

- the analysis of the cash flow criterion for specific financial assets;
- the measurement of expected credit losses. This applies in particular to the assessment of significant increase in credit risk, the models and assumptions used to measure expected credit losses, the determination of the different economic scenarios and their weighting;
- the analysis of renegotiated loans, in order to assess whether they should be maintained on the balance-sheet or derecognised;

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- the assessment of an active market, and the use of internally developed models for the measurement of the fair value of financial instruments not quoted in an active market classified in "Financial assets at fair value through equity", or in "Financial instruments at fair value through profit or loss", whether as assets or liabilities, and more generally calculations of the fair value of financial instruments subject to a fair value disclosure requirement;
- the assumptions applied to assess the sensitivity to each type of market risk of the market value of financial instruments and the sensitivity of these valuations to the main unobservable inputs as disclosed in the notes to the financial statements;
- the appropriateness of the designation of certain derivative instruments such as cash flow hedges, and the measurement of hedge effectiveness;
- impairment tests performed on intangible assets;
- the estimation of residual assets values under simple lease agreements. These values are used as a basis for the determination of depreciation as well as any impairment, notably in relation to the effect of environmental considerations on the evaluation of future prices of second-hand vehicles;
- the deferred tax assets;
- the estimation of insurance technical reserves and policyholders' surplus reserves;
- the measurement of uncertainty over income tax treatments and other provisions for contingencies and charges. In particular, while investigations and litigations are ongoing, it is difficult to foresee their outcome and potential impact. Provision estimation is established by taking into account all available information at the date of the preparation of the financial statements, in particular the nature of the dispute, the underlying facts, the ongoing legal proceedings and court decisions, including those related to similar cases. The Group may also use the opinion of experts and independent legal advisers to exercise its judgement.



## 2. NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2021

## **2.a NET INTEREST INCOME**

The BNP Paribas Group includes in "Interest income" and "Interest expense" all income and expense calculated using the effective interest method (interest, fees and transaction costs) from financial instruments measured at amortised cost and financial instruments measured at fair value through equity.

These items also include the interest income and expense of non-trading financial instruments the characteristics of which do not allow for recognition at amortised cost or at fair value through equity, as well as of financial instruments that the Group has designated as at fair value through profit or loss. The change in fair value on financial instruments at fair value through profit or loss (excluding accrued interest) is recognised under "Net gain on financial instruments at fair value through profit or loss".

Interest income and expense on derivatives accounted for as fair value hedges are included with the revenues generated by the hedged item. Similarly, interest income and expense arising from derivatives used to hedge transactions designated as at fair value through profit or loss is allocated to the same accounts as the interest income and expense relating to the underlying transactions.

In the case of a negative interest rates related to loans and receivables or deposits from customers and credit institutions, they are accounted for in interest expense or interest income respectively.

	Year to 31 Dec. 2021			Year to 31 Dec. 2020 restated according to IFRS 5		
In millions of euros	Income	Expense	Net	Income	Expense	Net
Financial instruments at amortised cost	24,122	(7,032)	17,090	24,763	(8,151)	16,612
Deposits, loans and borrowings	21,423	(5,024)	16,399	22,268	(5,634)	16,634
Repurchase agreements	199	(56)	143	135	(87)	48
Finance leases	1,626	(101)	1,525	1,489	(94)	1,395
Debt securities	874		874	871		871
Issued debt securities and subordinated debt		(1,851)	(1,851)		(2,336)	(2,336)
Financial instruments at fair value through equity	851		851	1,334	-	1,334
Financial instruments at fair value through profit or loss (Trading securities excluded)	36	(163)	(127)	76	(302)	(226)
Cash flow hedge instruments	1,982	(1,010)	972	2,280	(1,184)	1,096
Interest rate portfolio hedge instruments	2,527	(2,031)	496	2,716	(2,195)	521
Lease liabilities		(44)	(44)		(51)	(51)
Total interest income/(expense)	29,518	(10,280)	19,238	31,169	(11,883)	19,286



Interest income on individually impaired loans amounted to EUR 331 million for the year ended 31 December 2021, compared to EUR 380 million for the year ended 31 December 2020.

The Group subscribed to the TLTRO III (targeted longer-term refinancing operations) programme, as modified by the Governing Council of the European Central Bank in March 2020 and in December 2020 (see note 4.g). The Group expects to achieve the lending performance thresholds that would enable it to benefit from a favourable interest rate (average rate of the deposit facility -50 basis points for the first two years, and average rate of the deposit facility for the following year). This floating interest rate is considered as a market rate as it is applicable to all financial institutions meeting the lending criteria defined by the European Central Bank. The effective interest rate of these financial liabilities is determined for each reference period, its two components (reference rate and margin) being adjustable. It corresponds to the nominal interest rate for each period, i.e. -1% in 2020 and 2021.



## 2.b COMMISSION INCOME AND EXPENSE

In millions of euros	Year to 31 Dec. 2021			Year to 31 Dec. 2020 restated according to IFRS 5		
	Income	Expense	Net	Income	Expense	Net
Customer transactions	4,489	(1,024)	3,465	4,034	(836)	3,198
Securities and derivatives transactions	2,363	(1,628)	735	2,215	(1,424)	791
Financing and guarantee commitments	1,152	(55)	1,097	1,132	(47)	1,085
Asset management and other services	5,912	(748)	5,164	4,881	(344)	4,537
Others	1,121	(1,220)	(99)	1,042	(1,074)	(32)
Commission income/expense	15,037	(4,675)	10,362	13,304	(3,725)	9,579
<ul> <li>of which net commission income related to trust and similar activities through which the Group holds or invests assets on behalf of clients, trusts, pension and personal risk funds or other institutions</li> </ul>	3,333	(357)	2,976	2,706	(244)	2,462
<ul> <li>of which commission income and expense on financial instruments not measured at fair value through profit or loss</li> </ul>	3,129	(337)	2,792	3,053	(289)	2,764



#### **2.c** NET GAIN ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gain on financial instruments measured at fair value through profit or loss includes all profit and loss items relating to financial instruments held for trading, financial instruments that the Group has designated as at fair value through profit or loss, non-trading equity instruments that the Group did not choose to measure at fair value through equity, as well as debt instruments whose cash flows are not solely repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets.

These income items include dividends on these instruments and exclude interest income and expense from financial instruments designated as at fair value through profit or loss and instruments whose cash flows are not only repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets, which are presented in "Net interest income" (note 2.a).

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Financial instruments held for trading	6,293	4,021
Interest rate and credit instruments	(2,633)	4,508
Equity financial instruments	5,641	(1,582)
Foreign exchange financial instruments	2,317	597
Loans and repurchase agreements	(116)	(86)
Other financial instruments	1,084	584
Financial instruments designated as at fair value through profit or loss	281	2,852
Other financial instruments at fair value through profit or loss	956	(119)
Impact of hedge accounting	85	(4)
Fair value hedging derivatives	(2,445)	456
Hedged items in fair value hedge	2,530	(460)
Net gain on financial instruments at fair value through profit or loss	7,615	6,750

Gains and losses on financial instruments designated as at fair value through profit or loss are mainly related to instruments which changes in value may be compensated by changes in the value of economic hedging derivative financial instruments held for trading.

Net gain on financial instruments held for trading in 2021 and 2020 include a non-material amount related to the ineffective portion of cash flow hedges.

Potential sources of ineffectiveness can be the differences between hedging instruments and hedged items, notably generated by mismatches in the terms of hedged and hedging instruments, such as the frequency and timing of interest rates resetting, the frequency of payments and the discounting factors, or when hedging derivatives have a non-zero fair value at inception date of the hedging relationship. Credit valuation adjustments applied to hedging derivatives are also sources of ineffectiveness.

Cumulated changes in fair value related to discontinued cash flow hedge relationships, previously recognised in equity and included in 2021 in profit and loss accounts are not material, whether the hedged item ceased to exist or not.



## 2.d NET GAIN ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH EQUITY

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net gain on debt instruments	58	149
Dividend income on equity instruments	106	53
Net gain on financial instruments at fair value through equity	164	202

Interest income from debt instruments is included in note 2.a Net interest income, and impairment losses related to potential issuer default are included in note 2.h Cost of risk.

Unrealised gains and losses on debt securities previously recorded under "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss" and included in the pretax income, amount to a gain of EUR 119 million for the year ended 31 December 2021, compared with EUR 95 million for the year ended 31 December 2020.



## 2.e NET INCOME FROM INSURANCE ACTIVITIES

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Premiums earned	27,619	21,259
Net gain from investment contracts with discretionary participation feature and other services	12	49
Net income from financial investments	14,503	4,610
Technical charges related to contracts	(35,848)	(19,664)
Net charges from ceded reinsurance	(215)	(158)
External services expenses	(1,739)	(1,982)
Net income from insurance activities	4,332	4,114

#### • Net income from financial investments

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net gain on available-for-sale financial assets	3,082	2,809
Interest income and dividends	2,634	2,752
Additions to impairment provisions	(10)	(338)
Net disposal gains	458	395
Net gain on financial instruments at fair value through profit or loss	11,163	1,523
Net gain on financial instruments at amortised cost	118	124
Investment property income	142	168
Share of earnings of equity-method investments	1	(5)
Other expense	(3)	(9)
Net income from financial investments	14,503	4,610

## 2.f NET INCOME FROM OTHER ACTIVITIES

	Year to 31 Dec. 2021			Year to 31 Dec. 2020 restated according to IFRS 5		
In millions of euros	Income	Expense	Net	Income	Expense	Net
Net income from investment property	103	(43)	60	93	(54)	39
Net income from assets held under operating leases	12,426	(10,525)	1,901	10,754	(9,139)	1,615
Net income from property development activities	988	(777)	211	679	(574)	105
Other net income	1,965	(2,084)	(119)	1,641	(1,588)	53
Total net income from other activities	15,482	(13,429)	2,053	13,167	(11,355)	1,812

## 2.g OTHER OPERATING EXPENSES

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
External services and other operating expenses	(8,712)	(8,384)
Taxes and contributions <sup>(1)</sup>	(1,993)	(1,917)
Total other operating expenses	(10,705)	(10,301)

<sup>(1)</sup> Contributions to European resolution fund, including exceptional contributions, amount to EUR 967 million for year ended 31 December 2021 compared with EUR 760 million for the year ended 31 December 2020.

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## 2.h COST OF RISK

The general model for impairment described in note 1.e.5 used by the Group relies on the following two steps:

- assessing whether there has been a significant increase in credit risk since initial recognition, and
- measuring impairment allowance as either 12-month expected credit losses or lifetime expected credit loss (i.e. loss expected at maturity).

Both steps shall rely on forward looking information.

#### Significant increase in credit risk

The assessment of increase in credit risk is done at instrument level based on indicators and thresholds that vary depending on the nature of the exposure and the type of the counterparty.

The internal credit rating methodology used by the Group is described in chapter 5 of the Universal Registration Document (section 5.4 *Credit risk*). This section describes how environmental, social and governance (ESG) risks are taken into account in credit and rating policies, notably with the introduction of a new tool: the *ESG* Assessment.

#### - Wholesale (Corporates / Financial institutions / Sovereigns) and bonds

The indicator used for assessing increase in credit risk is the internal counterparty rating of the obligor of the facility.

The deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 3 notches (for instance, a downgrade from 4- to 5-).

The low risk expedient permitted by IFRS 9 (i.e. whereby bonds with an investment grade rating at reporting date are considered as stage 1, and bonds with a non-investment grade rating at reporting date are considered as stage 2) is used only for debt securities for which no ratings are available at acquisition date.

#### - SME Corporates facilities and Retail

As far as SME Corporates exposures are concerned, the indicator used for assessing increase in credit risk is also the internal counterparty rating of the obligor of the facility. Due to a higher volatility in the rating system applied, deterioration is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 6 notches.

For retail exposures, two alternative risk indicators of increase in credit risk can be taken into consideration:

- probability of default (PD): changes in the 1-year probability of default are considered as a reasonable approximation of changes in the lifetime probability of default. Deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the ratio (1 year PD at the reporting date / 1 year PD at origination) is higher than 4;
- existence of a past due within the last 12 months: in the consumer credit specialised business, the existence of a past due that has occurred within the last 12 months, even if regularised since, is considered as a significant deterioration in credit risk and the facility is therefore placed into stage 2.



Furthermore, for all portfolios (except consumer loan specialised business):

- the facility is assumed to be in stage 1 when its rating is better than or equal to 4- (or its 1 year PD is below or equal to 0.25%) at reporting date, since changes in PD related to downgrades in this zone are less material, and therefore not considered as "significant";
- when the rating is worse than or equal to 9+ (or the 1 year PD is above 10%) at reporting date considering the Group's practice in terms of credit origination, it is considered as significantly deteriorated and therefore placed into stage 2 (as long as the facility is not credit-impaired).

As a backstop, when an asset becomes 30 days past due, the credit risk is deemed to have increased significantly since initial recognition and the asset is therefore placed into stage 2.

#### Forward Looking Information

The Group considers forward-looking information both when assessing significant increase in credit risk and when measuring Expected Credit Losses (ECL).

Regarding the assessment of significant increase in credit risk, beyond the rules based on the comparison of risk parameters between initial recognition and reporting date (see Significant increase in credit risk section), the determination of significant increase in credit risk is supplemented by the consideration of more systemic forward-looking factors (such as macroeconomic, sectorial and geographical risk drivers) that could increase the credit risk of some exposures. These factors can lead to tighten the transfer criteria into stage 2, resulting in an increase of ECL amounts for exposures deemed vulnerable to these forward-looking drivers. Thus, for loans that have not experienced a significant deterioration in credit quality since origination, this mechanism may lead to the classification of facilities in stage 2 in anticipation of a future downgrade of their individual rating beyond the deterioration threshold, in relation to the macroeconomic outlook of their sector.

Regarding the measurement of expected credit losses, the Group has made the choice to use 3 macroeconomic scenarios by geographic area covering a wide range of potential future economic conditions:

- a baseline scenario, consistent with the scenario used for budgeting;
- an adverse scenario, corresponding to the scenario used quarterly in Group stress tests;
- a favourable scenario, capturing situations where the economy performs better than anticipated.

The link between the macroeconomic scenarios and the ECL measurement is mainly achieved through a modelling of the probabilities of default and deformation of migration matrices based on internal rating (or risk parameter). The probabilities of default determined according to these scenarios are used to measure expected credit losses in each of these situations.

The weighting of the expected credit losses under each scenario is performed as follows:

- 50% for the baseline scenario;
- the weight of the two alternative scenarios is defined according to the position in the credit cycle. In this approach, the adverse scenario carries a higher weight in the situations at the upper end of the cycle than in the situations at the lower end of the cycle, in anticipation of a potential downturn in the economy.

In addition, when appropriate, the ECL measurement can take into account scenarios of sale of the assets.



#### Macroeconomic scenarios

The three macroeconomic scenarios are defined over a three-year projection horizon. They correspond to:

- a baseline scenario which describes the most likely path of the economy over the projection horizon. This scenario is updated on a quarterly basis and is prepared by the Group Economic Research department in collaboration with various experts within the Group. Projections are designed for each key market of the Group (France, Belgium, Italy, the United States and the eurozone) using key macroeconomic variables (Gross Domestic Product - GDP - and its components, unemployment rate, consumer prices, interest rates, foreign exchange rates, oil prices, real estate prices, *etc.*) which are key drivers for modeling risk parameters used in the stress test process.

As from 31 December 2020, in addition to the geographic breakdown, prospective parameters are detailed at sector level to better reflect the heterogeneity of economic trajectories in conjunction with lockdown measures or the partial interruption in activity.

In addition, post-model adjustments are considered to take into account, where applicable, the consequences of climatic events on expected credit losses;

- an adverse scenario which describes the impact of the materialisation of some of the risks weighing on the baseline scenario, resulting in a much less favourable economic path than in the baseline scenario. The starting point consists of a shock to GDP. This shock is applied with variable magnitudes, but at the same time to economies as the crisis is considered to be a global crisis. Generally, these assumptions are broadly consistent with those proposed by the regulators. The calibration of shocks on other variables (unemployment, consumer prices, interest rates) is based on models and expert judgment;
- a favourable scenario which reflects the impact of the materialisation of some of the upside risks for the economy, resulting in a much more favourable economic path. To achieve an unbiased estimation of provisions, the favourable scenario is designed in such a way that the probability of the shock to GDP growth (on average over the cycle) is equal to the probability of the corresponding shock in the adverse scenario. The magnitude of favourable GDP shocks generally corresponds to 80%-95% of the magnitude of adverse GDP shocks. Other variables (unemployment, inflation, interest rates) are defined in the same way as in the adverse scenario. Since 30 June 2021, the favourable shocks to activity were substantially reduced. Most of the positive events, previously included in the favourable scenario, are now included in the baseline scenario. Furthermore, any stronger-than-expected rebound compared to the baseline scenario would be limited by constraints on the factors of production.

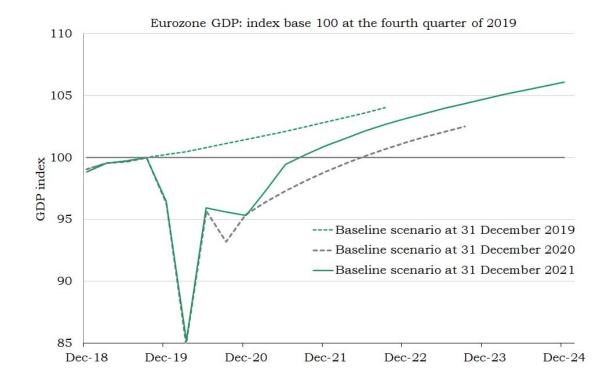
#### Factoring the specific features of the health crisis in the baseline scenario

After a historical drop in 2020, reflecting the strict containment measures implemented by governments in response to the increase in coronavirus cases, activity has rebounded sharply in 2021, reflecting (i) a mechanical catch-up, (ii) government and central bank support measures, and (iii) positive developments in terms of vaccine rollout.

The magnitude of the rebound has notably varied among economies depending on the improvement in the health situation and the extent of fiscal measures. After a marked improvement in 2021, the pace of growth is expected to normalise from 2022 onwards. Activity is expected to return to its pre-crisis level between the fourth quarter of 2021 and the first half of 2022 in most mature economies.



The graph below presents a comparison between GDP projections used in the baseline scenario for the calculation of ECLs as at 31 December of the years 2019, 2020, and 2021.



# • **GDP growth rate, baseline scenario as at 31 December 2021** (annual average of quarterly projections)

	2021	2022	2023	2024
Eurozone	5.1%	3.8%	1.9%	1.5%
France	6.7%	3.5%	1.6%	1.4%
Italy	6.2%	3.0%	1.0%	0.7%
Belgium	6.0%	3.0%	1.4%	1.3%
United States	5.4%	3.2%	2.5%	2.2%

# • 10-year sovereign bond yields, baseline scenario as at 31 December 2021 (annual average)

	2021	2022	2023	2024
Germany	-0.33%	-0.08%	0.03%	0.05%
France	-0.04%	0.26%	0.33%	0.35%
Italy	0.73%	1.03%	1.13%	1.18%
Belgium	-0.05%	0.23%	0.33%	0.35%
United States	1.45%	1.85%	2.05%	2.10%

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#### Adverse Scenario

The adverse scenario supposes the materialisation of certain risks for the economy, resulting in a much less favourable economic path than in the baseline scenario.

Despite the improvement in the health situation observed in recent quarters, the emergence of possibly more virulent forms of the coronavirus could have a more marked impact on activity than expected in the baseline scenario. In addition, supply disruptions and reduced supportive fiscal measures could have negative effects in certain sectors and economies.

The following risks appear strengthened in the context of the health crisis:

- **Possible negative effects on demand**: the pandemic could have more lasting consequences (some permanently affected sectors, deteriorated public finances, sharp rise in private debt in some economies) and short-term developments (unemployment, bankruptcies, *etc.*) could be less favourable than expected as governments put an end to measures aimed at helping households and businesses during the crisis. Such developments could weigh on demand.
- **Pressure on financial institutions' profitability:** some borrowers may experience difficulties in repaying their debt with the withdrawal of government support measures. In addition, possible financial turbulence and still extremely low interest rates might weigh on banking profitability and credit availability.
- **Market corrections:** market corrections could affect some financial and real estate markets, given sometimes very favourable developments in asset values in the aftermath of the health crisis, notably reflecting supportive monetary and fiscal policies.
- **Tensions related to public finances:** given the extent of the contraction in activity and the amount of fiscal support provided by governments to compensate for this major shock to activity, debt-to-GDP ratios have substantially increased in some countries and often reached unprecedented levels. Although current extremely accommodating monetary policies are limiting this risk now, a sharp deterioration in public finance metrics could lead to future tensions on the financial markets and austerity measures in certain countries. Such developments could lead to a knock-on negative effect on activity. While the euro area looks more exposed to this risk than other areas for structural reasons, the ECB has shown in recent years that it has tools to limit the magnitude of such potential shocks.
- **Further difficulties in China:** following the health crisis, additional difficulties cannot be excluded, either in terms of activity or on other fronts (e.g. public finances, difficulties in the real estate markets, political tensions). Given the weight of the Chinese economy, these difficulties could impact global financial markets, global trade and commodities prices.
- **Difficulties in emerging markets:** some emerging markets are under pressure for various reasons (e.g. domestic economic imbalances and political tensions, deteriorating international relationships) and the health crisis may have added to these fragilities (delayed vaccination campaigns compared to mature economies). Argentina, Brazil, Hong Kong and Turkey are among large emerging markets that are worth monitoring.

Other risks, not directly linked to the health crisis, are also embedded in the adverse scenario:

- **Trade risks:** disagreements between the United States and China on geopolitical issues, intellectual property protection, technology transfers or industrial policies are likely to persist. Following the health crisis, the United States and other mature economies are also likely to try to become less reliant on China in some areas deemed strategic. Tensions related to trade and globalisation are therefore likely to remain or even worsen.
- **Geopolitical risks:** Tensions, in the Middle East and East Asia, have in particular the potential to weigh on the global economy through shocks to commodity prices, financial markets, and business confidence.

It is assumed that these latent risks materialise from the first quarter of 2022.



Among considered countries, GDP levels in the adverse scenario stand between 5.8% and 12.2% lower than in the baseline scenario at the end of the shock period (three years), at 31 December 2021 (same as at 31 December 2020). In particular, this deviation reaches 7.1% on average in the eurozone and 5.8% in the United States.

#### Scenario weighting and cost of risk sensitivity

At 31 December 2021, the weighting of the adverse scenario considered by the Group, excluding BancWest under IFRS 5, is on average equivalent to that of the favourable scenario reflecting a position close to equilibrium in the credit cycle. At 31 December 2020, the average weighting of the adverse scenario was 16% and 34% for the favourable scenario (including BancWest).

The sensitivity of the amount of expected credit losses for all financial assets at amortised cost or at fair value through equity and credit commitments is assessed by comparing the estimated expected credit losses resulting from the weighting of the above scenarios with that resulting from each of the two alternative scenarios:

- an increase in ECL of 18%, or EUR 950 million according to the adverse scenario (14% as at 31 December 2020);
- a decrease in ECL of 12%, or EUR 600 million according to the favourable scenario (8% as at 31 December 2020).

#### Adaptation of the ECL assessment process to factor in the specific nature of the health crisis:

Macroeconomic scenarios provisioning the models:

The measurement of the impact of macroeconomic scenarios on expected credit losses has been adjusted to reflect the specificities of the current health crisis. Given the exceptional nature of the shock linked to the temporary lockdown measures and strong support provided by governments and central banks, macroeconomic parameters for each country or geographic area included in the preexisting models (calibrated on past crises) have been adapted in order to extract the information on the medium-term impacts on macroeconomic environment and thus minimize excessive short-term volatility.

In 2020, the medium-term perspective adopted for the baseline scenario reduced the loss of income for the eurozone by an amount much lower than that of governments and European Central Bank support measures. Conversely, it has led to a moderation in the favourable impacts of the economic rebounds observed in 2021.

#### *Post-model adjustments:*

Conservative adjustments were taken into account when the models used were based on indicators that show unusual levels in the context of the health crisis and the support programmes, such as the increase in deposits and the decrease in past due events for retail customers and entrepreneurs.

For the consumer credit specialised business, a conservative adjustment had been considered in 2020 for loans that have benefitted from a moratorium. In 2021, this adjustment was reversed in connection with the satisfactory return to payment observed on these loans. A conservative adjustment was also established to compensate for the atypical level of late payments.

These adjustments represent 4.8% of the total amount of expected credit losses as at 31 December 2021, compared to 5.5% as at 31 December 2020.

#### Moratoria and state guarantees:

For the new loans secured by a state guarantee (mostly in France and Italy), the computation of expected credit losses has been adjusted accordingly.

Besides, the absence of a general maturity extension scheme for individuals, notably in France, led to classify as forborne the loans that benefited from accompanying measures that were not initially provided for under the contract. However, these measures were not considered as an automatic criterion for transfer to stage 2.

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#### • Cost of credit risk for the period

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5	Year to 31 Dec. 2020 including discontinued activities
Net allowances to impairment	(2,591)	(4,960)	(5,358)
Recoveries on loans and receivables previously written off	321	369	457
Losses on irrecoverable loans	(701)	(804)	(816)
Total cost of risk for the period	(2,971)	(5,395)	(5,717)

## Cost of risk for the period by accounting categories and asset type

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Cash and balances at central banks	(8)	(5)
Financial instruments at fair value through profit or loss	6	(181)
Financial assets at fair value through equity	(6)	(6)
Financial assets at amortised cost	(2,779)	(4,965)
Loans and receivables	(2,763)	(4,931)
Debt securities	(16)	(34)
Other assets	12	(17)
Financing and guarantee commitments and other items	(196)	(221)
Total cost of risk for the period	(2,971)	(5,395)
Cost of risk on unimpaired assets and commitments	(17)	(1,216)
of which stage 1	268	(769)
of which stage 2	(285)	(447)
Cost of risk on impaired assets and commitments - stage 3	(2,954)	(4,179)



#### • Credit risk impairment

Change in impairment by accounting category and asset type during the period

le millione of ouroo	31 December 2020	Net allowance to impairment	Impairment provisions used	Effect of exchange rate movements and other	31 December 2021
In millions of euros					
Assets impairment	17	9		(0)	18
Amounts due from central banks	17	9		(8)	18
Financial instruments at fair value through profit or loss	148	(20)		(7)	121
Impairment of assets at fair value through equity	132	6		2	140
Financial assets at amortised cost	21,704	2,438	(3,867)	(79)	20,196
Loans and receivables	21,546	2,421	(3,867)	(72)	20,028
Debt securities	158	17		(7)	168
Other assets	104	(15)	(29)	(1)	59
Total impairment of financial assets	22,105	2,418	(3,896)	(93)	20,534
of which stage 1	2,379	(219)	(8)	(261)	1,891
of which stage 2	3,166	176	(6)	(588)	2,748
of which stage 3	16,560	2,461	(3,882)	756	15,895
Provisions recognised as liabilities					
Provisions for commitments	964	60	(1)	(65)	958
Other provisions	383	113	(52)	23	467
Total provisions recognised for credit commitments	1,347	173	(53)	(42)	1,425
of which stage 1	319	(55)		(34)	230
of which stage 2	297	100		(23)	374
of which stage 3	731	128	(53)	15	821
Total impairment and provisions	23,452	2,591	(3,949)	(135)	21,959



#### Change in impairment by accounting category and asset type during the previous period

In millions of euros	31 December 2019	Net allowance to impairment	Impairment provisions used	Effect of exchange rate movements and other	31 December 2020
Assets impairment					
Amounts due from central banks	15	5		(3)	17
Financial instruments at fair value through profit or loss	149	151	(120)	(32)	148
Impairment of assets at fair value through equity	141	7	(11)	(5)	132
Financial assets at amortised cost	21,411	4,961	(3,392)	(1,276)	21,704
Loans and receivables	21,277	4,927	(3,391)	(1,267)	21,546
Debt securities	134	34	(1)	(9)	158
Other assets	90	20	(3)	(3)	104
Total impairment of financial assets	21,806	5,144	(3,526)	(1,319)	22,105
of which stage 1	1,676	793	(12)	(78)	2,379
of which stage 2	3,145	414	(15)	(378)	3,166
of which stage 3	16,985	3,937	(3,499)	(863)	16,560
Provisions recognised as liabilities	010	212	(24)	(40)	0(4
Provisions for commitments	818	212	(24)	(42)	964
Other provisions	416	2	(36)	1	383
Total provisions recognised for credit commitments	1,234	214	(60)	(41)	1,347
of which stage 1	259	78		(18)	319
of which stage 2	225	80		(8)	297
of which stage 3	750	56	(60)	(15)	731
Total impairment and provisions	23,040	5,358	(3,586)	(1,360)	23,452



Change in impairment of amortised cost financial assets during the period

In millions of euros	Impairment on assets subject to 12-month Expected Credit Losses (Stage 1)	subject to lifetime	Impairment on doubtful assets (Stage 3)	Total
At 31 December 2020	2,343	3,142	16,219	21,704
Net allowance to impairment	(216)	168	2,486	2,438
Financial assets purchased or originated during the period	608	242		850
Financial assets derecognised during the period <sup>(1)</sup>	(353)	(295)	(896)	(1,544)
Transfer to stage 2	(190)	1,726	(393)	1,143
Transfer to stage 3	(22)	(598)	1,837	1,217
Transfer to stage 1	117	(724)	(45)	(652)
Other allowances / reversals without stage transfer <sup>(2)</sup>	(376)	(183)	1,983	1,424
Impairment provisions used	(8)	(6)	(3,853)	(3,867)
Changes in exchange rate	(1)	(32)	95	62
Changes in scope of consolidation and other items	(28)	(355)	739	356
Reclassification of assets held for sale	(223)	(203)	(71)	(497)
At 31 December 2021	1,867	2,714	15,615	20,196
(1) to a built on a line and a				

<sup>(1)</sup> including disposals

<sup>(2)</sup> including amortisation

In 2021, the increase in financial assets subject to impairment mainly relates to better quality outstandings, rated 1 to 3 or 4 to 5 or equivalent, and classified in stage 1 (see section 5.4 *Credit risk* of the Universal Registration Document, Table 53: *Breakdown of financial assets subject to impairment by stage and by internal rating*).

Transfers of outstandings from stage 1 to stage 2 were made during the year (EUR 16 billion increase in loans and advances at amortised cost classified in stage 2, including assets held for sale) due in particular to the less favourable outlook for exposures of the sectors most affected by the health crisis which were taken into account in the evaluation of the significant increase in credit risk criterion, and to the update of counterparties' ratings in line with the results of the annual calibration exercises of the rating models (backtesting) for the French retail banking.

These transfers have an upward impact on stage 1 and 2 provisions over the period. On the other hand, the favourable evolution in 2021 of macroeconomic forecasts for all geographies has a downward effect on the cost of risk in stage 1 and 2.

In this way, the "Other allowances / reversals without stage transfer" on stage 1 and 2 are particularly affected by the effects on the expected credit losses calculation of the evolution of the projections reflected in the macroeconomic scenarios for 2020 and 2021.

The line "Changes in scope of consolidation and other items" includes the effect of the alignment with the 28 September 2016 EBA guidelines related to the definition of default for the consumer credit specialised business.

The reclassification of assets held for sale is valued as at 1 January 2021.



Change in impairment of amortised cost financial assets during the previous period

		Impairment on assets subject to lifetime Expected Credit Losses	Impairment on doubtful assets	Total
In millions of euros	(Stage 1)	(Stage 2)	(Stage 3)	
At 31 December 2019	1,641	3,123	16,647	21,411
Net allowance to impairment	788	408	3,765	4,961
Financial assets purchased or originated during the period	605	372		977
Financial assets derecognised during the period <sup>(1)</sup>	(346)	(619)	(607)	(1,572)
Transfer to stage 2	(154)	2,035	(412)	1,469
Transfer to stage 3	(24)	(764)	2,524	1,736
Transfer to stage 1	116	(818)	(64)	(766)
Other allowances / reversals without stage transfer (2)	591	202	2,324	3,117
Impairment provisions used	(12)	(15)	(3,365)	(3,392)
Changes in exchange rate	(63)	(102)	(461)	(626)
Changes in scope of consolidation and other items	(11)	(272)	(367)	(650)
At 31 December 2020	2,343	3,142	16,219	21,704
(1) including disposals				

# (2) including amortisation

# 2.i NET GAIN ON NON-CURRENT ASSETS

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net gain on investments in consolidated undertakings	355	268
Net gain on tangible and intangible assets	479	762
Net gain on non-current assets	834	1,030

The net gain on non-current assets mainly results from the partial disposal of Allfunds Group Plc for EUR 444 million in 2021, and the disposal of properties for EUR 486 million in 2021 and EUR 699 million in 2020.

# **2.j** CORPORATE INCOME TAX

Reconciliation of the effective tax expense to the theoretical tax expense at	Year to 31	Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5		
standard tax rate in France	in millions of euros	tax rate	in millions of euros	tax rate	
Corporate income tax expense on pre-tax income at standard tax rate in France <sup>(1)</sup>	(3,454)	28.4%	(2,853)	32.0%	
Impact of differently taxed foreign profits	201	-1.7%	389	-4.4%	
Impact of dividends and disposals taxed at reduced rate	153	-1.3%	170	-1.9%	
Impact of the non-deductibility of taxes and bank levies (2)	(253)	2.1%	(240)	2.7%	
Impact of previously unrecognised deferred taxes (tax losses and temporary differences)	-	-	94	-1.1%	
Other items	(231)	2.0%	139	-1.5%	
Corporate income tax expense from continuing activities	(3,584)	<b>29</b> .5%	(2,301)	25.8%	
Current tax expense for the year to 31 December	(2,806)		(2,217)		
Deferred tax expense for the year to 31 December (note 4.k)	(778)		(84)		

<sup>(2)</sup> Contribution to the Single Resolution Fund and other non-deductible banking taxes.



📔 BNP PARIBAS

# 3. SEGMENT INFORMATION

The Group is composed of two operating divisions:

- Retail Banking and Services, which covers Domestic Markets and International Financial Services. Domestic Markets include retail banking networks in France (FRB), Italy (BNL banca commerciale), Belgium (BRB), and Luxembourg (LRB), as well as certain specialised retail banking divisions (Personal Investors, Leasing Solutions, Arval and New Digital Businesses). International Financial Services is composed of all BNP Paribas Group retail banking businesses out of the eurozone, split between Europe Mediterranean and BancWest in the United States, as well as Personal Finance and the Insurance and Wealth and Asset Management activities (Wealth Management, Asset Management and Real Estate);
- Corporate and Institutional Banking (CIB), which includes Corporate Banking (Europe, Middle East, Africa, Asia, Americas, and Corporate Finance activities), Global Markets (Fixed Income, Currency and Commodities, as well as Equity and Prime Services), and Securities Services to management companies, financial institutions and other corporations.

Other activities mainly include Principal Investments, activities related to the Group's central treasury function, some costs related to cross-business projects, the residential mortgage lending business of Personal Finance (a significant part of which is managed in run-off), and certain investments.

They also include non-recurring items resulting from applying the rules on business combinations. In order to provide consistent and relevant economic information for each core business, the impact of amortising fair value adjustments recognised in the net equity of entities acquired and restructuring costs incurred in respect to the integration of entities, have been allocated to the "Other Activities" segment. The same applies to transformation and adaptation costs relating to the Group's crossbusiness savings programmes.

Inter-segment transactions are conducted at arm's length. The segment information presented comprises agreed inter-segment transfer prices.

The capital allocation is carried out on the basis of risk exposure, taking into account various conventions relating primarily to the capital requirement of the business as derived from the risk-weighted asset calculations required under capital adequacy rules. Normalised equity income by segment is determined by attributing to each segment the income of its allocated equity. The equity allocation to segments is based on 11 % of weighted assets. The breakdown of balance sheet by core business follows the same rules as the breakdown of the profit or loss by core business.

The information and financial elements contained in this note reflect an operational view and include BancWest's activity within the various income statement aggregates. A separate line reconciles the operational view with the one impacted by the application of IFRS 5.



**BNP PARIBAS** 

#### Income by business segment •

		Year to 31 Dec. 2021					Year to 31 Dec. 2020					
In millions of euros	Revenues	Operating expenses	Cost of risk	Operating income	Non- operating items	Pre-tax income	Revenues	Operating expenses	Cost of risk	Operating income	Non- operating items	Pre-tax income
Retail Banking & Services												
Domestic Markets												
French Retail Banking (1)	5,981	(4,412)	(428)	1,141	37	1,178	5,667	(4,353)	(487)	827	38	865
BNL banca commerciale <sup>(1)</sup>	2,591	(1,727)	(488)	376		376	2,586	(1,697)	(524)	365	(2)	363
Belgian Retail Banking (1)	3,340	(2,270)	(100)	970	19	989	3,267	(2,307)	(230)	731	31	762
Other Domestic Markets activities <sup>(1)</sup>	3,825	(2,065)	(157)	1,603	6	1,608	3,412	(1,911)	(205)	1,297	(13)	1,284
International Financial Services Personal Finance	5,216	(2,817)	(1,314)	1,085	78	1,163	5,485	(2,756)	(1,997)	732	(61)	672
International Retail Banking		(1 = 0 ()	(* * = )					(1 = 0 ()	((0))			
Europe-Mediterranean <sup>(1)</sup>	1,926	(1,596)	(145)	184	181	366	2,346	(1,704)	(437)		187	392
BancWest (1)	2,361	(1,654)	45	752	19	771	2,399	(1,685)	(322)	392		392
Insurance	2,827	(1,536)	(1)	1,289	79	1,368	2,725	(1,463)	(1)	1,261	121	1,382
Wealth and Asset Management	3,422	(2,628)	(12)	782	169	951	2,982	(2,510)	(17)	455	128	583
Corporate & Institutional Banking												
Corporate Banking	5,087	(2,639)	(201)	2,247	11	2,259	4,727	(2,623)	(1,308)	796	9	806
Global Markets	6,820	(4,887)	27	1,960	19	1,979	6,819	(4,452)	(117)	2,250	4	2,254
Securities Services	2,329	(1,874)	1	457	27	484	2,217	(1,845)	1	373	21	394
Other Activities	512	(1,007)	(153)	(647)	792	144	(358)	(890)	(72)	(1,321)	994	(327)
Total Group	46,235	(31,111)	(2,925)	12,199	1,438	13,637	44,275	(30,194)	(5,717)	8,364	1,458	9,822
Reclassification of discontinued activities (note 7.d)	(2,473)	1,645	(46)	(874)	(19)	(893)	(2,496)	1,689	322	(485)	-	(485)
Total continuing activities (2)	43,762	(29,466)	(2,971)	11,325	1,419	12,744	41,779	(28,505)	(5,395)	7,979	1,458	9,337

<sup>(1)</sup> French Retail Banking, BNL banca commerciale, Belgian Retail Banking, Luxembourg Retail Banking, Europe-Mediterranean and BancWest after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Turkey, Poland and the United States.

 $^{(2)}\ensuremath{\mathsf{Year}}$  to 31 Dec. 2020 restated according to IFRS 5.



• Net commission income by business segment, including fees accounted for under « Net income from insurance activities »

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Retail Banking & Services		
Domestic Markets		
French Retail Banking <sup>(1)</sup>	2,677	2,461
BNL banca commerciale <sup>(1)</sup>	1,071	991
Belgian Retail Banking (1)	981	877
Other Domestic Markets activities (1)	614	553
International Financial Services		
Personal Finance	750	831
International Retail Banking	849	787
Europe Mediterranean (1)	467	470
BancWest <sup>(1)</sup>	382	317
Insurance	(3,072)	(3,203)
Wealth and Asset Management	2,441	2,063
Corporate & Institutional Banking		
Corporate Banking	2,199	2,061
Global Markets	(891)	(835)
Securities Services	1,458	1,317
Other activities	(43)	26
Total Group	9,034	7,930

<sup>(1)</sup> French Retail Banking, BNL banca commerciale, Belgian Retail Banking, Luxembourg Retail Banking, Europe-Mediterranean and BancWest after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Turkey, Poland and the United States.



#### Assets and liabilities by business segment

	31 Decemb	per 2021	31 December 2020		
In millions of euros	Asset	Liability	Asset	Liability	
Retail Banking & Services					
Domestic Markets	582,463	619,611	555,556	588,095	
French Retail Banking	218,249	250,094	212,821	235,018	
BNL banca commerciale	94,229	92,427	89,638	87,647	
Belgian Retail Banking	188,732	204,867	180,371	201,786	
Other Domestic Markets activities	81,253	72,223	72,726	63,644	
International Financial Services	552,522	491,392	520,533	466,272	
Personal Finance	90,753	23,507	90,152	22,848	
International Retail Banking	145,625	131,837	131,893	124,023	
Europe-Mediterranean	57,323	51,206	57,584	51,689	
BancWest	88,302	80,631	74,309	72,334	
Insurance	280,766	262,238	265,356	249,967	
Wealth and Asset Management	35,378	73,810	33,132	69,434	
Corporate and Institutional Banking	1,098,288	1,232,312	1,032,269	1,157,842	
Other Activities	401,171	291,129	380,133	276,282	
Total Group	2,634,444	2,634,444	2,488,491	2,488,491	

Information by business segment relating to goodwill is presented in note 4.0 Goodwill.

#### • Information by geographic area

The geographic split of segment results, assets and liabilities is based on the region in which they are recognised for accounting purposes, adjusted as per the managerial origin of the business activity. It does not necessarily reflect the counterparty's nationality or the location of operational businesses.

- Revenues by geographic area including net income from discontinued activities

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Europe	34,750	31,957
North America	5,458	5,719
Asia & Pacific	3,576	3,799
Others	2,451	2,800
Total Group	46,235	44,275

- Assets and liabilities, in contribution to the consolidated accounts, by geographic area

In millions of euros	31 December 2021	31 December 2020
Europe	2,139,434	2,016,720
North America	284,470	256,966
Asia & Pacific	166,160	167,526
Others	44,380	47,279
Total Group	2,634,444	2,488,491

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# 4. NOTES TO THE BALANCE SHEET AT 31 DECEMBER 2021

# 4.a FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets and financial liabilities at fair value through profit or loss consist of held-for-trading transactions - including derivatives -, of certain liabilities designated by the Group as at fair value through profit or loss at the time of issuance and of non-trading instruments whose characteristics prevent their accounting at amortised cost or at fair value through equity.

	31 December 2021				31 December 2020				
In millions of euros	Financial instruments held for trading	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total	Financial instruments held for trading	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total	
Securities	181,079	2,898	7,530	191,507	160,632	347	6,948	167,927	
Loans and repurchase agreements	247,507		2,301	249,808	243,938		940	244,878	
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	428,586	2,898	9,831	441,315	404,570	347	7,888	412,805	
Securities	112,338			112,338	94,263			94,263	
Deposits and repurchase agreements	291,577	1,879		293,456	286,741	1,854		288,595	
Issued debt securities (note 4.h)		70,383		70,383		64,048		64,048	
of which subordinated debt		947		947		851		851	
of which non subordinated debt		62,334		62,334		56,882		56,882	
of which debt representative of shares of consolidated funds held by third parties		7,102		7,102		6,315		6,315	
FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	403,915	72,262		476,177	381,004	65,902		446,906	

Detail of these assets and liabilities is provided in note 4.d.

#### • Financial liabilities designated as at fair value through profit or loss

Financial liabilities at fair value through profit or loss mainly consist of issued debt securities, originated and structured on behalf of customers, where the risk exposure is managed in combination with the hedging strategy. These types of issued debt securities contain significant embedded derivatives, which changes in value may be compensated by changes in the value of economic hedging derivatives.

The redemption value of debt issued and designated as at fair value through profit or loss at 31 December 2021 was EUR 59,958 million (EUR 60,065 million at 31 December 2020).





#### • Other financial assets measured at fair value through profit or loss

Other financial assets at fair value through profit or loss are financial assets not held for trading:

- Debt instruments that do not meet the criteria defined by IFRS 9 to be classified as financial instruments at "fair value through equity" or at "amortised cost":
  - Their business model is not to "collect contractual cash flows" nor "collect contractual cash flows and sell the instruments"; and/or
  - Their cash flows are not solely repayments of principal and interest on the principal amount outstanding.
- Equity instruments that the Group did not choose to classify as at "fair value through equity".

#### DERIVATIVE FINANCIAL INSTRUMENTS

The majority of derivative financial instruments held for trading are related to transactions initiated for trading purposes. They may result from market-making or arbitrage activities. BNP Paribas actively trades in derivatives. Transactions include trades in "ordinary" instruments such as credit default swaps, and structured transactions with complex risk profiles tailored to meet the needs of its customers. The net position is in all cases subject to limits.

Some derivative instruments are also contracted to hedge financial assets or financial liabilities for which the Group has not documented a hedging relationship, or which do not qualify for hedge accounting under IFRS.

	31 Decen	nber 2021	31 December 2020			
In millions of euros	Positive market value	Negative market value	Positive market value	Negative market value		
Interest rate derivatives	119,219	107,490	151,201	142,509		
Foreign exchange derivatives	75,314	75,694	83,246	85,298		
Credit derivatives	8,371	8,451	8,152	8,666		
Equity derivatives	24,217	35,071	29,271	42,134		
Other derivatives	13,302	10,691	4,909	4,001		
Derivative financial instruments	240,423	237,397	276,779	282,608		

The table below shows the total notional amount of trading derivatives. The notional amounts of derivative instruments are merely an indication of the volume of the Group's activities in financial instruments markets, and do not reflect the market risks associated with such instruments.

		31 Decen	nber 2021	31 December 2020				
In millions of euros	Exchange- traded	Over-the- counter, cleared through central clearing houses	Over-the- counter	Total	Exchange- traded	Over-the- counter, cleared through central clearing houses	Over-the- counter	Total
Interest rate derivatives	1.319.006	9,761,179	4.846.327	15,926,512	1.338.251	8,962,795	4.569.738	14,870,784
Foreign exchange derivatives	56,415	133,330	6,873,623	7,063,368	26,929	94,633	5,507,868	5,629,430
Credit derivatives		392,338	545,919	938,257		376,689	558,222	934,911
Equity derivatives	799,005		506,164	1,305,169	697,858		461,793	1,159,651
Other derivatives	107,162		92,077	199,239	70,830		54,494	125,324
Derivative financial instruments	2,281,588	10,286,847	12,864,110	25,432,545	2,133,868	9,434,117	11,152,115	22,720,100

In the framework of its *Client Clearing* activity, the Group guarantees the risk of default of its clients to central counterparties. The corresponding notional amount is EUR 1,050 billion as at 31 December 2021 (EUR 749 billion as at 31 December of 2020).

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## 4.b DERIVATIVES USED FOR HEDGING PURPOSES

The table below shows the notional amounts and the fair value of derivatives used for hedging purposes.

	31	December 2021		31 December 2020				
In millions of euros	Notional amounts	Positive fair value	Negative fair value	Notional amounts	Positive fair value	Negative fair value		
Fair value hedges	755,989	7,010	9,593	757,650	13,100	12,764		
Interest rate derivatives	746,253	6,689	9,512	748,871	12,830	12,594		
Foreign exchange derivatives	9,736	321	81	8,779	270	170		
Cash flow hedges	213,743	1,606	481	205,208	2,489	505		
Interest rate derivatives	50,509	1,085	254	55,065	1,947	300		
Foreign exchange derivatives	162,827	442	209	149,807	529	152		
Other derivatives	407	79	18	336	13	53		
Net foreign investment hedges	2,659	64	2	1,937	11	51		
Foreign exchange derivatives	2,659	64	2	1,937	11	51		
Derivatives used for hedging purposes	972,391	8,680	10,076	964,795	15,600	13,320		

Interest rate risk and foreign exchange risk management strategies are described in Chapter 5 – Pillar 3 of the Universal Registration Document (section 5.7 - Market risk - Market risk related to banking activities). Quantitative information related to foreign currency borrowings used for net investment hedges is also mentioned in this chapter.



The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing as at 31 December 2021:

		Hedging ir	nstruments			Hedged ins	struments	
In millions of euros, as at 31 December 2021	Notional amounts	Positive fair value	Negative fair value	Cumulated changes in fair value used as the basis for recognising ineffective- ness	Carrying amount - asset	Cumulated changes in fair value - asset	Carrying amount - liability	Cumulated changes in fair value - liability
Fair value hedges of identified								
instruments	302,733	3,013	6,008	(643)	110,232	1,530	116,360	1,131
Interest rate derivatives hedging the interest rate risk related to	294,121	2,818	5,939	(741)	105,419	1,601	112,726	1,099
Loans and receivables	20,854	213	518	(278)	19,242	276		
Securities	112,596	1,179	5,399	(1,531)	86,177	1,325		
Deposits	6,725	351	17	274			6,644	271
Debt securities	153,946	1,075	5	794			106,082	828
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	8,612	195	69	98	4,813	(71)	3,634	32
Loans and receivables	2,433	140	2	48	2,308	(51)		
Securities	2,518	28	12	20	2,505	(20)		
Deposits	181	3	21	9			197	9
Debt securities	3,480	24	34	21			3,437	23
Interest rate risk hedged portfolios	453,256	3,997	3,585	(16)	109,933	1,463	178,771	1,320
Interest rate derivatives hedging the interest rate risk related to $^{\left(1\right)}$	452,132	3,871	3,573	(58)	108,893	1,504	178,771	1,320
Loans and receivables	183,765	606	2,574	(1,603)	108,893	1,504		
Deposits	268,367	3,265	999	1,545			178,771	1,320
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	1,124	126	12	42	1,040	(41)		
Loans and receivables	1,124	126	12	42	1,040	(41)		
Total fair value hedge	755,989	7,010	9,593	(659)	220,165	2,993	295,131	2,451

<sup>(1)</sup>Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 55,414 million for derivatives hedging loans and receivables and EUR 86,139 million for derivatives hedging deposits.



The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing as at 31 December 2020:

		Hedging ir	nstruments			Hedged in	struments	
In millions of euros, as at 31 December 2020	Notional amounts	Positive fair value	Negative fair value	Cumulated changes in fair value used as the basis for recognising ineffective- ness	Carrying amount - asset	Cumulated changes in fair value - asset	Carrying amount - liability	Cumulated changes in fair value - liability
Fair value hedges of identified	004 500	4.550	7.050	(700)	445 400	4.045	110 550	4 000
instruments	281,520	4,553	7,353	(733)	115,138	4,815	110,552	4,380
Interest rate derivatives hedging the interest rate risk related to	274,089	4,290	7,244	(824)	111,600	4,798	106,785	4,274
Loans and receivables	18,124	92	545	(502)	18,200	502		
Securities	113,543	1,108	6,186	(4,553)	93,401	4,296		
Deposits	13,073	558	152	531			13,193	531
Debt securities	129,349	2,532	361	3,700			93,592	3,743
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	7,431	263	109	91	3,538	17	3,767	106
Loans and receivables	2,009	126	2	(13)	1,851	13		
Securities	1,666	16	32	(4)	1,687	4		
Deposits	185	14		12			203	12
Debt securities	3,571	107	75	96			3,564	95
Interest rate risk hedged portfolios	476,130	8,547	5,411	1,849	111,090	4,367	173,716	6,134
Interest rate derivatives hedging the interest rate risk related to (1)	474,782	8,540	5,350	1,861	109,820	4,355	173,716	6,134
Loans and receivables	187,109	1,200	4,364	(4,590)	109,820	4,355		
Deposits	287,672	7,340	986	6,452			173,716	6,134
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	1,348	7	61	(12)	1,270	12		
Loans and receivables	1,348	7	61	(12)	1,270	12		
Total fair value hedge	757,650	13,100	12,764	1,116	226,228	9,182	284,268	10,514

<sup>(1)</sup>Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 60,447 million for derivatives hedging loans and receivables and EUR 107,437 million for derivatives hedging deposits.

An asset or a liability or set of assets and liabilities, can be hedged over several periods of time with different derivative financial instruments. Besides, some hedges are achieved by the combination of two derivative instruments. In this case, the notional amounts add up and their total amount is higher than the hedged amount. The first situation is observed more particularly for interest rate risk hedged portfolios and the second for hedges of issued debt securities.

As regards discontinued fair value hedge relationships where the derivative contract was terminated, the cumulated amount of revaluation remaining to be amortised over the residual life of the hedged instruments amounts to EUR 1,626 million in assets as at 31 December 2021, and to EUR 14 million in liabilities, for hedges of portfolios of financial instruments. At 31 December 2020, these amounts were EUR 1,194 million in assets and 18 million in liabilities.

The change in assets is mainly due to a modification in hedging strategy which entailed the replacement of derivatives hedging portfolios of loans and receivables in order to modify the floating rate fixing frequency of the swaps. Both the terminated swaps and the new hedging swaps have the same notional. The maturity of the related hedged items spreads out until 2040.

The notional amount of cash flow hedge derivatives is EUR 213,743 million as at 31 December 2021. Changes in assets and liabilities recognised directly in equity amount to EUR 1,329 million. At 31 December 2020, the notional amount of cash flow hedge derivatives was EUR 205,208 million and changes in assets and liabilities recognised directly in equity amounted to EUR 2,009 million.



The tables below present the notional amounts of hedging derivatives by maturity as at 31 December 2021 and as at 31 December 2020:

		Maturit	y date	
In millions of euros, as at 31 December 2021	Less than 1 year	Between 1 and 5 years	Over 5 years	Total
Fair value hedges	149,613	340,799	265,577	755,989
Interest rate derivatives	146,649	334,411	265,193	746,253
Foreign exchange derivatives	2,964	6,388	384	9,736
Cash flow hedges	146,392	43,108	24,243	213,743
Interest rate derivatives	10,350	27,777	12,382	50,509
Foreign exchange derivatives	135,867	15,099	11,861	162,827
Other derivatives	175	232		407
Net foreign investment hedges	2,559	100	-	2,659
Foreign exchange derivatives	2,559	100		2,659

	Maturity date								
In millions of euros, as at 31 December 2020	Less than 1 year	Between 1 and 5 years	Over 5 years	Total					
Fair value hedges	164,828	341,676	251,146	757,650					
Interest rate derivatives	162,184	336,020	250,667	748,871					
Foreign exchange derivatives	2,644	5,656	479	8,779					
Cash flow hedges	145,237	40,142	19,829	205,208					
Interest rate derivatives	11,289	29,053	14,723	55,065					
Foreign exchange derivatives	133,788	10,913	5,106	149,807					
Other derivatives	160	176		336					
Net foreign investment hedges	1,737	200	-	1,937					
Foreign exchange derivatives	1,737	200		1,937					



### 4.c FINANCIAL ASSETS AT FAIR VALUE THROUGH EQUITY

	31 Decen	ber 2021	31 december 2020			
In millions of euros	Fair value	of which changes in value recognised directly to equity	Fair value	of which changes in value recognised directly to equity		
Debt securities	38,906	(1)	55,981	613		
Governments	19,980	117	30,989	414		
Other public administrations	13,000	51	17,970	244		
Credit institutions	4,138	(169)	5,140	(39)		
Others	1,788		1,882	(6)		
Equity securities	2,558	933	2,209	535		
Total financial assets at fair value through equity	41,464	932	58,190	1,148		

Debt securities at fair value through equity include EUR 105 million classified as stage 3 at 31 December 2021 (EUR 108 million at 31 December 2020). For these securities, the credit impairment recognised in the profit and loss account has been charged to the negative changes in value recognised in equity for EUR 104 million at 31 December 2021 (remained unchanged compared with the previous year).

The option to recognise certain equity instruments at fair value through equity was retained in particular for shares held through strategic partnerships and shares that the Group is required to hold in order to carry out certain activities.

During the year ended 31 December 2021, the Group sold one of these investments and an unrealised gain of EUR 12 million was transferred to "retained earnings" (EUR 84 million at 31 December 2020).



### 4.d MEASUREMENT OF THE FAIR VALUE OF FINANCIAL INSTRUMENTS

#### VALUATION PROCESS

BNP Paribas has retained the fundamental principle that it should have a unique and integrated processing chain for producing and controlling the valuations of financial instruments that are used for the purpose of daily risk management and financial reporting. All these processes are based on a common economic valuation which is a core component of business decisions and risk management strategies.

Economic value is composed of mid-market value, to which add valuation adjustments.

Mid-market value is derived from external data or valuation techniques that maximise the use of observable and market-based data. Mid-market value is a theoretical additive value which does not take account of i) the direction of the transaction or its impact on the existing risks in the portfolio, ii) the nature of the counterparties, and iii) the aversion of a market participant to particular risks inherent in the instrument, the market in which it is traded, or the risk management strategy.

Valuation adjustments take into account valuation uncertainty and include market and credit risk premiums to reflect costs that could be incurred in case of an exit transaction in the principal market.

Fair value generally equals the economic value, subject to limited adjustments, such as own credit adjustments, which are specifically required by IFRS standards.

The main valuation adjustments are presented in the section below.

#### VALUATION ADJUSTMENTS

Valuation adjustments retained by BNP Paribas for determining fair values are as follows:

**Bid/offer adjustments**: the bid/offer range reflects the additional exit cost for a price taker and symmetrically the compensation sought by dealers to bear the risk of holding the position or closing it out by accepting another dealer's price.

BNP Paribas assumes that the best estimate of an exit price is the bid or offer price, unless there is evidence that another point in the bid/offer range would provide a more representative exit price.

**Input uncertainty adjustments**: when the observation of prices or data inputs required by valuation techniques is difficult or irregular, an uncertainty exists on the exit price. There are several ways to gauge the degree of uncertainty on the exit price such as measuring the dispersion of the available price indications or estimating the possible ranges of the inputs to a valuation technique.

**Model uncertainty adjustments**: these relate to situations where valuation uncertainty is due to the valuation technique used, even though observable inputs might be available. This situation arises when the risks inherent in the instruments are different from those available in the observable data, and therefore the valuation technique involves assumptions that cannot be easily corroborated.

**Future Hedging Costs adjustments (FHC):** this adjustment applies to positions classified in Level 3 that require dynamic hedging throughout their lifetime leading to additional bid/offer costs. Calculation methods capture these expected costs in particular based on the optimal hedging frequency.



**Credit valuation adjustment (CVA)**: the CVA adjustment applies to valuations and market quotations whereby the credit worthiness of the counterparty is not reflected. It aims to account for the possibility that the counterparty may default and that BNP Paribas may not receive the full fair value of the transactions.

In determining the cost of exiting or transferring counterparty risk exposures, the relevant market is deemed to be an inter-dealer market. However, the determination of CVA remains judgemental due to i) the possible absence or lack of price discovery in the inter-dealer market, ii) the influence of the regulatory landscape relating to counterparty risk on the market participants' pricing behaviour and iii) the absence of a dominant business model for managing counterparty risk.

The CVA model is grounded on the same exposures as those used for regulatory purposes. The model attempts to estimate the cost of an optimal risk management strategy based on i) implicit incentives and constraints inherent in the regulations in force and their evolutions, ii) market perception of the probability of default and iii) default parameters used for regulatory purposes.

**Funding valuation adjustment (FVA)**: when valuation techniques are used for the purpose of deriving fair value, funding assumptions related to the future expected cash flows are an integral part of the mid-market valuation, notably through the use of appropriate discount rates. These assumptions reflect what the Bank anticipates as being the effective funding conditions of the instrument that a market participant would consider. This notably takes into account the existence and terms of any collateral agreement. In particular, for non- or imperfectly collateralised derivative instruments, they include an explicit adjustment to the interbank interest rate.

**Own-credit valuation adjustment for debts (OCA) and for derivatives (debit valuation adjustment** - **DVA):** OCA and DVA are adjustments reflecting the effect of credit worthiness of BNP Paribas, on respectively the value of debt securities designated as at fair value through profit or loss and derivatives. Both adjustments are based on the expected future liability profiles of such instruments. The own credit worthiness is inferred from the market-based observation of the relevant bond issuance levels. The DVA adjustment is determined after taking into account the Funding Valuation Adjustment (FVA).

Thus, the carrying value of debt securities designated as at fair value though profit or loss is increased by EUR 359 million as at 31 December 2021, compared with an increase in value of EUR 408 million as at 31 December 2020, i.e. a EUR 49 million variation recognised directly in equity that will not be reclassified to profit or loss.

# INSTRUMENT CLASSES AND CLASSIFICATION WITHIN THE FAIR VALUE HIERARCHY FOR ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

As explained in the summary of significant accounting policies (note 1.e.10), financial instruments measured at fair value are categorised into a fair value hierarchy consisting of three levels.

The disaggregation of assets and liabilities into risk classes is meant to provide further insight into the nature of the instruments:

- securitised exposures are further broken down by collateral type;
- for derivatives, fair values are broken down by dominant risk factor, namely interest rate, foreign exchange, credit and equity. Derivatives used for hedging purposes are mainly interest rate derivatives.



# **BNP PARIBAS**

# The bank for a changing world

		31 December 2021											
	Fina	ncial instrumer	nts held for tra	ding	Instruments	at fair value t held for	hrough profit ( trading	or loss not	Financia	Financial assets at fair value through equity			
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
Securities	152,215	28,234	630	181,079	3,520	1,865	5,043	10,428	33,356	6,987	1,121	41,46	
Governments	82,556	10,962	36	93,554				-	16,263	3,717		19,98	
Other debt securities	20,921	15,697	404	37,022	2,867	696	404	3,967	15,551	3,057	318	18,92	
Equities and other equity securities	48,738	1,575	190	50,503	653	1,169	4,639	6,461	1,542	213	803	2,55	
Loans and repurchase agreements		246,895	612	247,507	-	1,398	903	2,301	-	-		-	
Loans		6,525	13	6,538		1,398	903	2,301					
Repurchase agreements		240,370	599	240,969				-					
FINANCIAL ASSETS AT FAIR VALUE	152,215	275,129	1,242	428,586	3,520	3,263	5,946	12,729	33,356	6,987	1,121	41,46	
Securities	110,117	2,064	157	112,338									
Governments	76,019	2,004	137	76,286									
Other debt securities	14.382	1.683	117	16,182				-					
Equities and other equity securities	19,716	114	40	19,870				-					
Borrowings and repurchase agreements	-	290.659	918	291,577	-	1.556	323	1.879					
Borrowings		1,758		1,758		1,556	323	1.879					
Repurchase agreements		288,901	918	289,819		.,		-					
Issued debt securities (note 4.h)	-	-	-		2,716	47,409	20,258	70,383					
Subordinated debt (note 4.h)				-		947		947					
Non subordinated debt (note 4.h)				-		42,076	20,258	62,334					
Debt representative of shares of consolidated funds held by third parties					2,716	4,386		7,102					
FINANCIAL LIABILITIES AT FAIR VALUE	110 117	292 723	1 075	403 915	2 716	48 965	20 581	72 262					

FINANCIAL LIABILITIES AT FAIR VALUE 110,117 292,723 1,075 403,915 2,716 48,965 20,581 72,262

							er 2020					
	Financial instruments held for trading				Instruments at fair value through profit or loss not held for trading				Financia	Financial assets at fair value through equity		
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Securities	135,850	24,386	396	160,632	671	1,659	4,965	7,295	43,538	13,505	1,147	58,190
Governments	81,126	7,464		88,590				-	27,188	3,801		30,989
Other debt securities	18,264	16,305	137	34,706		1,141	401	1,542	15,109	9,491	392	24,992
Equities and other equity securities	36,460	617	259	37,336	671	518	4,564	5,753	1,241	213	755	2,209
Loans and repurchase agreements	-	243,567	371	243,938	-	218	722	940	-	-	-	
Loans		4,299		4,299		218	722	940				
Repurchase agreements		239,268	371	239,639				÷				
FINANCIAL ASSETS AT FAIR VALUE	135,850	267,953	767	404,570	671	1,877	5,687	8,235	43,538	13,505	1,147	58,190
Securities	92,298	1,823	142	94,263	-	-	-					
Governments	66,489	252		66,741				-				
Other debt securities	9,990	1,495	47	11,532								
Equities and other equity securities	15,819	76	95	15,990				-				
Borrowings and repurchase agreements	-	285,766	975	286,741	-	1,709	145	1,854				
Borrowings		1,654		1,654		1,709	145	1,854				
Repurchase agreements		284,112	975	285,087				-				
Issued debt securities (note 4.h)	-	-		-	5,240	40,840	17,968	64,048				
Subordinated debt (note 4.h)				-		851		851				
Non subordinated debt (note 4.h)				-		38,914	17,968	56,882				
Debt representative of shares of consolidated funds held by third parties				-	5,240	1,075		6,315				
FINANCIAL LIABILITIES AT FAIR VALUE	92,298	287,589	1,117	381,004	5,240	42,549	18,113	65,902				



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	31 December 2021										
		Positive mar	ket value			Negative ma	arket value				
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total			
Interest rate derivatives	331	117,854	1,034	119,219	318	105,988	1,184	107,490			
Foreign exchange derivatives	40	74,827	447	75,314	36	75,388	270	75,694			
Credit derivatives		7,532	839	8,371		7,562	889	8,451			
Equity derivatives	9,770	12,741	1,706	24,217	12,593	15,795	6,683	35,071			
Other derivatives	1,284	11,962	56	13,302	1,179	9,359	153	10,691			
Derivative financial instruments not used for hedging purposes	11,425	224,916	4,082	240,423	14,126	214,092	9,179	237,397			
Derivative financial instruments used for hedging purposes	-	8,680	-	8,680	-	10,076		10,076			

		31 December 2020									
		Positive mar	ket value			Negative ma	irket value				
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total			
Interest rate derivatives	167	149,474	1,560	151,201	280	140,670	1,559	142,50			
Foreign exchange derivatives		82,809	437	83,246	2	84,953	343	85,29			
Credit derivatives		7,718	434	8,152		8,200	466	8,66			
Equity derivatives	11,537	15,853	1,881	29,271	15,461	18,906	7,767	42,13			
Other derivatives	988	3,857	64	4,909	747	3,161	93	4,00			
Derivative financial instruments not used for hedging purposes	12,692	259,711	4,376	276,779	16,490	255,890	10,228	282,608			
Derivative financial instruments used for hedging purposes	-	15,600	-	15,600		13,320		13,320			

Transfers between levels may occur when an instrument fulfils the criteria defined, which are generally market and product dependent. The main factors influencing transfers are changes in the observation capabilities, passage of time, and events during the transaction lifetime. The timing of recognising transfers is determined at the beginning of the reporting period.

During the year ended 31 December 2021, transfers between Level 1 and Level 2 were not significant.

#### DESCRIPTION OF MAIN INSTRUMENTS IN EACH LEVEL

The following section provides a description of the instruments in each level in the hierarchy. It describes notably instruments classified in Level 3 and the associated valuation methodologies. For main trading book instruments and derivatives classified in Level 3, further quantitative information is provided about the inputs used to derive fair value.

#### Level 1

This level encompasses all derivatives and securities that are listed on exchanges or quoted continuously in other active markets.

Level 1 includes notably equity securities and liquid bonds, shortselling of these instruments, derivative instruments traded on organised markets (futures, options, *etc.*). It includes shares of funds and UCITS, for which the net asset value is calculated on a daily basis, as well as debt representative of shares of consolidated funds held by third parties.



Level 2

**The Level 2 stock of securities** is composed of securities which are less liquid than the Level 1 bonds. They are predominantly corporate debt securities, government bonds, mortgage backed securities, fund shares and short-term securities such as certificates of deposit. They are classified in Level 2 notably when external prices for the same security can be regularly observed from a reasonable number of market makers that are active in this security, but these prices do not represent directly tradable prices. This comprises amongst other, consensus pricing services with a reasonable number of contributors that are active market makers as well as indicative runs from active brokers and/or dealers. Other sources such as primary issuance market, may also be used where relevant.

**Repurchase agreements** are classified predominantly in Level 2. The classification is primarily based on the observability and liquidity of the repo market, depending on the underlying collateral and the maturity of the repo transaction.

**Debts issued** designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

**Derivatives** classified in Level 2 comprise mainly the following instruments:

- vanilla instruments such as interest rate swaps, caps, floors and swaptions, credit default swaps, equity/foreign exchange (FX)/commodities forwards and options;
- structured derivatives for which model uncertainty is not significant such as exotic FX options, mono- and multi-underlying equity/funds derivatives, single curve exotic interest rate derivatives and derivatives based on structured rates.

The above derivatives are classified in Level 2 when there is a documented stream of evidence supporting one of the following:

- fair value is predominantly derived from prices or quotations of other Level 1 and Level 2 instruments, through standard market interpolation or stripping techniques whose results are regularly corroborated by real transactions;
- fair value is derived from other standard techniques such as replication or discounted cash flows that are calibrated to observable prices, that bear limited model risk and enable an effective offset of the risks of the instrument through trading Level 1 or Level 2 instruments;
- fair value is derived from more sophisticated or proprietary valuation techniques but is directly evidenced through regular back-testing using external market-based data.

Determining whether an over-the-counter (OTC) derivative is eligible for Level 2 classification involves judgement. Consideration is given to the origin, transparency and reliability of external data used, and the amount of uncertainty associated with the use of models. It follows that the Level 2 classification criteria involve multiple analysis axis within an "observability zone" whose limits are determined by i) a predetermined list of product categories and ii) the underlying and maturity bands. These criteria are regularly reviewed and updated, together with the applicable valuation adjustments, so that the classification by level remains consistent with the valuation adjustment policy.



#### Level 3

*Level 3 securities* of the trading book mainly comprise units of funds and unlisted equity shares measured at fair value through profit or loss or through equity.

Unlisted private equities are systematically classified as Level 3, with the exception of UCITS with a daily net asset value which are classified in the Level 1 of the fair value hierarchy.

Shares and other unlisted variable income securities in Level 3 are valued using one of the following methods: a share of revalued net book value, multiples of comparable companies, future cash flows method, multi-criteria approach.

**Repurchase agreements: mainly long-term or structured repurchase agreements on corporate bonds and ABSs**: The valuation of these transactions requires proprietary methodologies given the bespoke nature of the transactions and the lack of activity and price discovery in the long-term repo market. The curves used in the valuation are corroborated using available data such as the implied basis of the relevant benchmark bond pool, recent long-term repo trade data and price enquiry data. Valuation adjustments applicable to these exposures are commensurate with the degree of uncertainty inherent in the modelling choices and amount of data available.

**Debts issued** designated as at fair value through profit or loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

#### Derivatives

**Vanilla derivatives** are classified in Level 3 when the exposure is beyond the observation zone for rate curves or volatility surfaces, or relates to less liquid markets such as tranches on old credit index series or emerging markets interest rates markets. The main instruments are:

- **Interest rate derivatives**: exposures mainly comprise swap products in less liquid currencies. Classification is driven by the lower liquidity of some maturities, while observation capabilities through consensus may be available. The valuation technique is standard, and uses external market information and extrapolation techniques.
- **Credit derivatives (CDS)**: exposures mainly comprise CDSs beyond the maximum observable maturity and, to a much lesser extent, CDSs on illiquid or distressed names and CDSs on loan indices. Classification is driven by the lack of liquidity while observation capabilities may be available notably through consensus. Level 3 exposures also comprise CDS and Total Return Swaps (TRS) positions on securitised assets. These are priced along the same modelling techniques as the underlying bonds, taking into consideration the funding basis and specific risk premium.
- **Equity derivatives**: exposures essentially comprise long dated forward or volatility products or exposures where there is a limited market for optional products. The marking of the forward curves and volatility surfaces beyond the maximum observable maturity relies on extrapolation techniques. However, when there is no market for model input, volatility or forward is generally determined on the basis of proxy or historical analysis.

Similarly, long-term transactions on equity baskets are also classified in Level 3, based on the absence of equity correlation observability on long maturities.

These vanilla derivatives are subject to valuation adjustments linked to uncertainty on liquidity, specialised by nature of underlying and liquidity bands.



**Structured derivatives** classified in Level 3 predominantly comprise structured derivatives of which hybrid products (FX/Interest Rates hybrids, Equity hybrids), credit correlation products, prepayment-sensitive products, some stock basket optional products and some interest rate optional instruments. The main exposures are described below, with insight into the related valuation techniques and on the source of uncertainty:

- **Structured interest rate options** are classified in Level 3 when they involve currencies where there is not sufficient observation or when they include a quanto feature where the pay-off is measured with a forex forward fixed rate (except for the main currencies). Long term structured derivatives are also classified in Level 3.
- **Hybrid FX/Interest rate products** essentially comprise a specific product family known as Power Reverse Dual Currency (PRDC). When valuation of PRDCs requires sophisticated modelling of joint behaviour of FX and interest rate, and is notably sensitive to the unobservable FX/ interest rate correlations, such products are classified as Level 3. PRDCs valuations are corroborated with recent trade data and consensus data.
- **Securitisation swaps** mainly comprise fixed-rate swaps, cross-currency or basis swaps whose notional is indexed to the prepayment behaviour of some underlying portfolio. The estimation of the maturity profile of securitisation swaps is corroborated by statistical estimates using external historical data.
- **Forward volatility options** are generally products whose pay-off is indexed to the future variability of a rate index such as volatility swaps. These products involve material model risk as it is difficult to infer forward volatility information from the market-traded instruments. The valuation adjustment framework is calibrated to the uncertainty inherent in the product, and to the range of uncertainty from the existing external consensus data.
- **Inflation derivatives** classified in Level 3 mainly comprise swap products on inflation indices that are not associated with a liquid indexed bond market, optional products on inflation indices (such as caps and floors) and other forms of inflation indices involving optionality on the inflation indices or on the inflation annual rate. Valuation techniques used for inflation derivatives are predominantly standard market models. Proxy techniques are used for a few limited exposures. Although the valuations are corroborated through monthly consensus data, these products are classified as Level 3 due to their lack of liquidity and some uncertainties inherent in the calibration.
- The valuation of **bespoke CDOs** requires correlation of default events. This information is inferred from the active index tranche market through a proprietary projection technique and involves proprietary extrapolation and interpolation techniques. Multi-geography CDOs further require an additional correlation assumption. Finally, the bespoke CDO model also involves proprietary assumptions and parameters related to the dynamic of the recovery factor. CDO modelling, is calibrated on the observable index tranche markets, and is regularly back-tested against consensus data on standardised pools. The uncertainty arises from the model risk associated with the projection and geography mixing technique, and the uncertainty of associated parameters, together with the recovery modelling.
- **N to Default baskets** are other forms of credit correlation products, modelled through standard copula techniques. The main inputs required are the pair-wise correlations between the basket components which can be observed in the consensus and the transactions. Linear baskets are considered observable.
- **Equity and equity-hybrid correlation products** are instruments whose pay-off is dependent on the joint behaviour of a basket of equities/indices leading to a sensitivity of the fair value measurement to the correlation amongst the basket components. Hybrid versions of these instruments involve baskets that mix equity and non-equity underlyings such as commodity indices, or foreign exchange rates. Only a subset of the Equity/index correlation matrix is

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regularly observable and traded, while most cross-asset correlations are not active. Therefore, classification in Level 3 depends on the composition of the basket, the maturity, and the hybrid nature of the product. The correlation input is derived from a proprietary model combining historical estimators, and other adjustment factors, that are corroborated by reference to recent trades or external data. The correlation matrix is essentially available from consensus services, and when a correlation between two underlying instruments is not available, it might be obtained from extrapolation or proxy techniques.

These structured derivatives are subject to specific valuation adjustments to cover uncertainties linked to liquidity, parameters and model risk.

#### Valuation adjustments (CVA, DVA and FVA)

The valuation adjustment for counterparty credit risk (CVA), own-credit risk for derivatives (DVA) and the explicit funding valuation adjustment (FVA) are deemed to be unobservable components of the valuation framework and therefore classified in Level 3. This does not impact, in general cases, the classification of individual transactions into the fair value hierarchy. However, a specific process allows to identify individual deals for which the marginal contribution of these adjustments and related uncertainty is significant. Are particularly concerned some insufficiently collateralised vanilla interest rate instruments with very long residual maturity.

The table below provides the range of values of main unobservable inputs for the valuation of Level 3 financial instruments. The ranges displayed correspond to a variety of different underlying instruments and are meaningful only in the context of the valuation technique implemented by BNP Paribas. The weighted averages, where relevant and available, are based on fair values, nominal amounts or sensitivities.

The main unobservable parameters used for the valuation of debt issued in Level 3 are equivalent to those of their economic hedge derivative. Information on those derivatives, displayed in the following table, is also applicable to these debts.



#### The bank for a changing world

Risk classes		e Sheet ation <i>is of euros)</i> Liability	Main product types composing the Level 3 stock within the risk class	Valuation technique used for the product types considered	Main unobservable inputs for the product types considered	Range of unobservable input across Level 3 population considered	Weighted average
Repurchase agreements	599	918	Long-term repo and reverse-repo agreements		g basis of a benchmark bond pool, Long-term repo spread on private bonds vely traded and representative of (High Yield, High Grade) and on ABSs		29 bps (a)
			Hybrid Forex / Interest rates derivatives Hybrid Forex interest rate option pricing model Correlation between FX rate and interest rates. Main currency pairs are EUR/JPY, USD/JPY, AUD/JPY		27% to 59%	37% (a)	
			Hybrid inflation rates / Interest rates derivatives	Hybrid inflation interest rate option pricing model	Correlation between interest rates and inflation rates mainly in Europe.	0% to 25%	16%
			Floors and caps on inflation rate or on the cumulative inflation (such as redemption		Volatility of cumulative inflation	0.7% to 8.8%	
Interest rate derivatives	1,034	1,184	floors), predominantly on European and French inflation	Inflation pricing model	Volatility of the year on year inflation rate	0.3% to 2.7%	(b)
			Forward Volatility products such as volatility swaps, mainly in euro	Interest rates option pricing model	Forward volatility of interest rates	0.4% to 0.7%	(b)
			Balance-guaranteed fixed rate, basis or cross currency swaps, predominantly on European collateral pools	Prepayment modelling Discounted cash flows	Constant prepayment rates	0% to 18%	2% (a)
			Collateralised Debt Obligations and index	Base correlation projection technique and	Base correlation curve for bespoke portfolios	28% to 86%	(b)
			tranches for inactive index series	recovery modelling	Recovery rate variance for single name underlyings	0 to 25 %	(b)
Credit derivatives	839	889	N-to-default baskets	Credit default model	Default correlation	48% to 84%	58% (a)
	Single name Credit Default Swaps (other		Strinning outronalation and interral-time	Credit default spreads beyond observation limit (10 years)	34 bps to 162 bps (1)	114 bps (c)	
			than CDS on ABSs and loans indices)	Stripping, extrapolation and interpolation	Illiquid credit default spread curves (across main tenors)	3 bps to 826 bps (2)	66 bps (c)
Equity dorivatives	1 704	Simple and complex derivatives on multi-		Unobservable equity volatility	0% to 105% (3)	32% (d)	
Equity derivatives	Equity derivatives 1,706 6,683 underlying baskets on stocks		Unobservable equity correlation	27% to 99%	70% (c)		

(1) The upper part of the range relates to a significant balance sheet position on an issuer belonging to the European telecommunication sector. The remaining positions relate mainly to sovereign and financial issuers.
(2) The upper bound of the range relates to distribution, consumer and transportation sector issuers that represent an insignificant portion of the balance sheet (CDSs with illiquid underlying instruments).
(3) The upper part of the range relates to 8 equities representing a non-material portion of the balance sheet on options with equity underlying instruments. Including these inputs, the upper bound of the range would be around 203%.
(a) Weights based on relevant risk axis at portfolio level
(b) No metation on the balance sheet on options with equity underlying instruments.

Weighting since no explicit sensitivity is attributed to these inputs
 Weighting is not based on risks, but on an alternative methodology in relation with the Level 3 instruments (present value or notional)
 Simple averaging



#### TABLE OF MOVEMENTS IN LEVEL 3 FINANCIAL INSTRUMENTS

For Level 3 financial instruments, the following movements occurred during the year ended 31 December 2021:

		Financial as	sets		Fin	ancial liabilities	
In millions of euros	Financial instruments at fair value through profit or loss held for trading	Financial instruments at fair value through profit or loss not held for trading	Financial assets at fair value through equity	TOTAL	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss	TOTAL
At 31 December 2020	5,143	5,687	1,147	11,977	(11,345)	(18,113)	(29,458)
Purchases	638		127	2.056	(11,010)	(10/110)	(27/100)
Issues	030	1,271	127	- 2,030		(5,691)	(5,691)
Sales	(622)	(1,081)	(2)	(1,705)	(242)		(242)
Settlements (1)	1,461	(442)	(169)	850	877	7,532	8,409
Transfers to Level 3	1,416	23	10	1,449	(1,226)	(3,640)	(4,866)
Transfers from Level 3	(1,118)	(46)	(31)	(1,195)	1,528	347	1,875
Gains (or losses) recognised in profit or loss with respect to transactions expired or terminated during the period	793	457	(11)	1,239	2,620	(958)	1,662
Gains (or losses) recognised in profit or loss with respect to unexpired instruments at the end of the period Changes in fair value of assets and liabilities recognised	(2,403)	(18)		(2,421)	(2,467)	(58)	(2,525)
directly in equity				-			-
<ul> <li>Items related to exchange rate movements</li> <li>Changes in fair value of assets and liabilities recognised in equity</li> </ul>	16	75	4 46	95 46	1		1
At 31 December 2021	5,324	5,946	1,121	12,391	(10,254)	(20,581)	(30,835)

<sup>(1)</sup>For the assets, includes redemptions of principal, interest payments as well as cash inflows and outflows relating to derivatives. For the liabilities, includes principal redemptions, interest payments as well as cash inflows and outflows relating to derivatives the fair value of which is negative.

Transfers out of Level 3 of derivatives at fair value include mainly the update of the observability tenor of certain yield curves, and of market parameters related to repurchase agreements and credit transactions but also the effect of derivatives becoming only or mainly sensitive to observable inputs due to the shortening of their lifetime.

Transfers into Level 3 of instruments at fair value reflect the effect of the regular update of the observability zones.

Transfers have been reflected as if they had taken place at the beginning of the reporting period.

The Level 3 financial instruments may be hedged by other Level 1 and Level 2 instruments, the gains and losses of which are not shown in this table. Consequently, the gains and losses shown in this table are not representative of the gains and losses arising from management of the net risk on all these instruments.



#### SENSITIVITY OF FAIR VALUE TO REASONABLY POSSIBLE CHANGES IN LEVEL 3 ASSUMPTIONS

The following table summarises those financial assets and financial liabilities classified as Level 3 for which alternative assumptions in one or more of the unobservable inputs would change fair value significantly.

The amounts disclosed are intended to illustrate the range of possible uncertainty inherent to the judgement applied when estimating Level 3 parameters, or when selecting valuation techniques. These amounts reflect valuation uncertainties that prevail at the measurement date, and even though such uncertainties predominantly derive from the portfolio sensitivities that prevailed at that measurement date, they are not predictive or indicative of future movements in fair value, nor do they represent the effect of market stress on the portfolio value.

In estimating sensitivities, BNP Paribas either remeasured the financial instruments using reasonably possible inputs, or applied assumptions based on the valuation adjustment policy.

For the sake of simplicity, the sensitivity on cash instruments that are not relating to securitised instruments was based on a uniform 1% shift in the price. More specific shifts were however calibrated for each class of the Level 3 securitised exposures, based on the possible ranges of the unobservable inputs.

For derivative exposures, the sensitivity measurement is based on the credit valuation adjustment (CVA), the explicit funding valuation adjustment (FVA) and the parameter and model uncertainty adjustments related to Level 3.

Regarding the credit valuation adjustment (CVA) and the explicit funding valuation adjustment (FVA), the uncertainty was calibrated based on prudent valuation adjustments described in the technical standard "Prudent Valuation" published by the European Banking Authority. For other valuation adjustments, two scenarios were considered: a favourable scenario where all or portion of the valuation adjustment is not considered by market participants, and an unfavourable scenario where market participants would require twice the amount of valuation adjustments considered by BNP Paribas for entering into a transaction.

	31 Decem	nber 2021	31 Decem	nber 2020
In millions of euros	Potential impact on income	Potential impact on equity	Potential impact on income	Potential impact on equity
Debt securities	+/-7	+/-3	+/-5	+/-3
Equities and other equity securities	+/-48	+/-8	+/-48	+/-8
Loans and repurchase agreements	+/-12		+/-13	
Derivative financial instruments	+/-588		+/-620	
Interest rate and foreign exchange derivatives	+/-322		+/-360	
Credit derivatives	+/-35		+/-49	
Equity derivatives	+/-227		+/-199	
Other derivatives	+/-4		+/-12	
Sensitivity of Level 3 financial instruments	+/-655	+/-11	+/-686	+/-11



#### DEFERRED MARGIN ON FINANCIAL INSTRUMENTS MEASURED USING TECHNIQUES DEVELOPED INTERNALLY AND BASED ON INPUTS PARTLY UNOBSERVABLE IN ACTIVE MARKETS

Deferred margin on financial instruments ("Day One Profit") primarly concerns the scope of financial instruments eligible for Level 3 and to a lesser extent some financial instruments eligible for Level 2 where valuation adjustments for uncertainties regarding parameters or models are not negligible compared to the initial margin.

The Day One Profit is calculated after setting aside valuation adjustments for uncertainties as described previously and released to profit or loss over the expected period for which the inputs will be unobservable. The unamortised amount is included under "Financial instruments at fair value through profit or loss" as a reduction in the fair value of the relevant transactions.

In millions of euros	Deferred margin at 31 December 2020	Deferred margin on transactions during the period	Margin taken to the profit and loss account during the period	Deferred margin at 31 December 2021
Interest rate and foreign exchange derivatives	244	89	(129)	204
Credit derivatives	174	92	(102)	164
Equity derivatives	414	608	(621)	401
Other instruments	11	26	(28)	9
Financial instruments	843	815	(880)	778



# 4.e FINANCIAL ASSETS AT AMORTISED COST

### • Detail of loans and advances by nature

	3	1 December 2021		31 December 2020			
In millions of euros	Gross value	Impairment (note 2.h)	Carrying amount	Gross value	Impairment (note 2.h)	Carrying amount	
Loans and advances to credit institutions	21,844	(93)	21,751	19,082	(100)	18,982	
On demand accounts	9,009	(8)	9,001	7,241	(12)	7,229	
Loans <sup>(1)</sup>	10,635	(85)	10,550	10,009	(88)	9,921	
Repurchase agreements	2,200		2,200	1,832		1,832	
Loans and advances to customers	833,935	(19,935)	814,000	830,979	(21,446)	809,533	
On demand accounts	52,488	(3,157)	49,331	37,639	(3,409)	34,230	
Loans to customers	740,080	(15,658)	724,422	752,797	(16,888)	735,909	
Finance leases	41,026	(1,120)	39,906	39,220	(1,149)	38,071	
Repurchase agreements	341		341	1,323		1,323	
Total loans and advances at amortised cost	855,779	(20,028)	835,751	850,061	(21,546)	828,515	

<sup>(1)</sup> Loans and advances to credit institutions include term deposits made with central banks.

### Contractual maturities of finance leases

In millions of euros	31 December 2021	31 December 2020
Gross investment	43,823	41,899
Receivable within 1 year	12,276	11,602
Receivable after 1 year but within 5 years	27,399	26,306
Receivable beyond 5 years	4,148	3,991
Unearned interest income	(2,797)	(2,679)
Net investment before impairment	41,026	39,220
Receivable within 1 year	11,289	10,675
Receivable after 1 year but within 5 years	25,845	24,816
Receivable beyond 5 years	3,892	3,729
Impairment provisions	(1,120)	(1,149)
Net investment after impairment	39,906	38,071



# **BNP PARIBAS**

#### • Detail of debt securities by type of issuer

	3	1 December 202	1	31 December 2020			
In millions of euros	Gross value	Impairment (note 2.h)	Carrying amount	Gross value	Impairment (note 2.h)	Carrying amount	
Governments	57,221	(20)	57,201	62,044	(22)	62,022	
Other public administration	17,317	(2)	17,315	24,248	(2)	24,246	
Credit institutions	10,593	(2)	10,591	10,461	(2)	10,459	
Others	23,547	(144)	23,403	21,721	(132)	21,589	
Total debt securities at amortised cost	108,678	(168)	108,510	118,474	(158)	118,316	

# • Detail of financial assets at amortised cost by stage

	3	1 December 2021		31 December 2020			
In millions of euros	Gross Value	Impairment (note 2.h)	Carrying amount	Gross Value	Impairment (note 2.h)	Carrying amount	
Loans and advances to credit institutions	21,844	(93)	21,751	19,082	(100)	18,982	
Stage 1	21,516	(13)	21,503	18,517	(19)	18,498	
Stage 2	242	(2)	240	486	(8)	478	
Stage 3	86	(78)	8	79	(73)	6	
Loans and advances to customers	833,935	(19,935)	814,000	830,979	(21,446)	809,533	
Stage 1	701,259	(1,834)	699,425	707,664	(2,303)	705,361	
Stage 2	104,857	(2,687)	102,170	93,244	(3,101)	90,143	
Stage 3	27,819	(15,414)	12,405	30,071	(16,042)	14,029	
Debt securities	108,678	(168)	108,510	118,474	(158)	118,316	
Stage 1	108,006	(20)	107,986	117,357	(21)	117,336	
Stage 2	412	(25)	387	847	(33)	814	
Stage 3	260	(123)	137	270	(104)	166	
Total financial assets at amortised cost	964,457	(20,196)	944,261	<b>968,535</b>	(21,704)	946,831	



# 4.f IMPAIRED FINANCIAL ASSETS (STAGE 3)

The following tables present the carrying amounts of impaired financial assets carried at amortised cost and of impaired financing and guarantee commitments, as well as related collateral and other guarantees.

The amounts shown for collateral and other guarantees correspond to the lower of the value of the collateral or other guarantee and the value of the secured assets.

		31 December 2021							
	Impaire	Impaired financial assets (Stage 3)							
In millions of euros	Gross value	Impairment	Net	Collateral received					
Loans and advances to credit institutions (note 4.e)	86	(78)	8	1					
Loans and advances to customers (note 4.e)	27,819	(15,414)	12,405	8,068					
Debt securities at amortised cost (note 4.e)	260	(123)	137	25					
Total amortised-cost impaired assets (stage 3)	28,165	(15,615)	12,550	8,094					
Financing commitments given	1,088	(89)	999	65					
Guarantee commitments given	833	(265)	568	192					
Total off-balance sheet impaired commitments (stage 3)	1,921	(354)	1,567	257					

		31 December 2020								
	Impaired	d financial assets (Sta	ge 3)	O alla tama la sa a la sa d						
In millions of euros	Gross value	Impairment	Net	Collateral received						
Loans and advances to credit institutions (note 4.e)	79	(73)	6	123						
Loans and advances to customers (note 4.e)	30,071	(16,042)	14,029	8,978						
Debt securities at amortised cost (note 4.e)	270	(104)	166	39						
Total amortised-cost impaired assets (stage 3)	30,420	(16,219)	14,201	9,140						
Financing commitments given	1,001	(83)	918	105						
Guarantee commitments given	1,364	(264)	1,100	320						
Total off-balance sheet impaired commitments (stage 3)	2,365	(347)	2,018	425						

The following table presents gross exposures of stage 3 assets change (EU CR2):

Gross value In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Impaired exposures (Stage 3) at opening balance	30,420	30,088
Transfer to stage 3	6,432	8,623
Transfer to stage 1 or stage 2	(2,548)	(2,306)
Assets written off	(4,491)	(4,188)
Other changes	(1,648)	(1,797)
Impaired exposures (Stage 3) at closing balance	28,165	30,420



#### **4.g** FINANCIAL LIABILITIES AT AMORTISED COST DUE TO CREDIT INSTITUTIONS AND **CUSTOMERS**

In millions of euros	31 December 2021	31 December 2020
Deposits from credit institutions	165,699	147,657
On demand accounts	9,105	8,995
Interbank borrowings <sup>(1)</sup>	147,635	130,999
Repurchase agreements	8,959	7,663
Deposits from customers	957,684	940,991
On demand deposits	634,784	613,311
Savings accounts	158,932	156,508
Term accounts and short-term notes Repurchase agreements	163,429 539	170,097 1,075

(1) Interbank borrowings from credit institutions include term borrowings from central banks, of which EUR 120.1 billion of TLTRO III at 31 December 2021 (EUR 101.8 billion at 31 December 2020).

#### **4.h DEBT SECURITIES AND SUBORDINATED DEBT**

This note covers all issued debt securities and subordinated debt measured at amortised cost and designated as at fair value through profit or loss.

#### Debt securities designated at fair value through profit or loss (note 4.a) .

Issuer / Issue date In millions of euros	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest step-up	Conditions precedent for coupon payment <sup>(1)</sup>	31 December 2021	31 December 2020
Debt securities							62,334	56,882
Subordinated debt							947	851
- Redeemable subordinated debt			(2)				41	53
- Perpetual subordinated debt							906	798
BNP Paribas Fortis Dec. 2007 <sup>(3)</sup>	EUR	3,000	Dec14	3-month Euribor +200 bps		А	906	798

<sup>(1)</sup> Conditions precedent for coupon payment:

A Coupon payments are halted should the issuer have insufficient capital or the underwriters become insolvent or when the dividend declared for Ageas shares falls below a certain threshold.

<sup>(2)</sup> After agreement from the banking supervisory authority and at the issuer's initiative, redeemable subordinated debt issues may contain a call provision authorising the Group to redeem the securities prior to maturity by repurchasing them in the stock market, via public tender offers, or in the case of private placements over the counter. Debt issued by BNP Paribas SA or foreign subsidiaries of the foroup via placements in the international markets may be subject to early redemption of the capital and early payment of interest due at maturity at the issuer's discretion on or after a date stipulated in the issue particulars (call option), or in the event that changes in the applicable tax rules oblige the BNP Paribas Group issuer to compensate debt-holders for the consequences of such changes. Redemption may be subject to a notice period of between 15 and 60 days, and is in all cases subject to approval by the banking supervisory authorities.

(3) Convertible And Subordinated Hybrid Equity-linked Securities (CASHES) issued by BNP Paribas Fortis (previously Fortis Banque) in December 2007. The CASHES are perpetual securities but may be exchanged for Ageas (previously Fortis SA/NV) shares at the holder's sole discretion at a price of EUR 239.40. However, as of 19 December 2014, the CASHES will be automatically exchanged into Ageas shares if their price is equal to or higher than EUR 359.10 for twenty consecutive trading days. The principal amount will never be redeemed in cash. The rights of the CASHES holders are limited to the Ageas shares held by BNP Paribas Fortis and pledged to them. Ageas and BNP Paribas Fortis have entered into a Relative Performance Note (RPN) contract, the value of which varies contractually so as to offset the impact on BNP Paribas Fortis of the relative

difference between changes in the value of the CASHES and changes in the value of the Ageas shares.

As at 31 December 2021, the liability is eligible to prudential own funds for EUR 205 million.



# **BNP PARIBAS**

#### • Debt securities measured at amortised cost

Issuer / Issue date In millions of euros	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest step-up	Conditions precedent for coupon payment <sup>(1)</sup>	31 December 2021	31 December 2020
Debt securities							149,723	148,303
- Debt securities in issue with an initial matu	rity of less tha	an one year					47,293	48,332
Negotiable debt securities							47,293	48,332
- Debt securities in issue with an initial matu	rity of more th	nan one year					102,430	99,971
Negotiable debt securities							27,256	38,720
Bonds							75,174	61,251
Subordinated debt							24,720	22,474
- Redeemable subordinated debt			(2)				23,000	20,739
- Undated subordinated notes							1,494	1,506
BNP Paribas SA Oct. 85	EUR	305		TMO - 0.25%	-	В	254	254
BNP Paribas SA Sept. 86	USD	500		6 month- Libor + 0.075%		С	240	224
BNP Paribas Cardif Nov. 14	EUR	1,000	Nov 25	4.032%	3-month Euribor + 393 bps	D	1,000	1,000
Others							-	28
- Participating notes							222	222
BNP Paribas SA July 84 (3)	EUR	337	-	(4)			215	215
Others							7	7
- Expenses and commission, related debt							4	7

<sup>(1)</sup> Conditions precedent for coupon payment

B Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting has officially noted that there is no income available for distribution, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume.

C Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting has validated the decision not to pay out a dividend, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume. The bank has the option of resuming payment of interest arrears, even where no dividend is paid out.

D Payment of the interest is mandatory, except for cases of regulatory deficiency, in agreement with the regulator, or of suspension of payments. Interest payments are cumulative and are payable in full, once coupon payments resume, or, if these events occur before, when the issuance is redeemed or when the issuer is liquidated.

<sup>(2)</sup> See reference relating to "Debt securities at fair value through profit or loss".

(3) The participating notes issued by BNP Paribas SA may be repurchased as provided for in the law of 3 January 1983. The number of notes in the market is 1,434,092.

(4) Depending on net income subject to a minimum of 85% of the TMO rate and a maximum of 130% of the TMO rate.



# 4.i FINANCIAL INVESTMENTS OF INSURANCE ACTIVITIES

	3	1 December 202	1	31 December 2020			
In millions of euros	Assets not representative of unit-linked insurance contracts	Assets representative of unit-linked insurance contracts (financial risk supported by policyholders)	Total	Assets not representative of unit-linked insurance contracts	Assets representative of unit-linked insurance contracts (financial risk supported by policyholders)	Total	
Financial instruments designated as at fair value through profit or loss	50,940	87,108	138,048	45,867	73,151	119,018	
Derivative financial instruments	1,033		1,033	1,365		1,365	
Available-for-sale financial assets	127,413		127,413	130,594		130,594	
Held-to-maturity financial assets	981		981	1,443		1,443	
Loans and receivables	3,145		3,145	3,214		3,214	
Equity-method investments	349		349	354		354	
Investment property	2,875	4,354	7,229	2,857	3,732	6,589	
Total	186,736	91,462	278,198	185,694	76,883	262,577	
Reinsurers' share of technical reserves	2,568		2,568	2,779		2,779	
Financial investments of insurance activities	189,304	91,462	280,766	188,473	76,883	265,356	

Investments in financial instruments of insurance activities are accounted for according to IAS 39 principles.

The fair value of financial assets with contractual cash-flows corresponding only to payments of principal and interest on principal amounts to EUR 108.6 billion as at 31 December 2021. It amounted to EUR 116.4 billion as at 31 December 2020, which represents a variation of - EUR 7.8 billion over the period.

The fair value of other financial assets amounts to EUR 170 billion, and corresponds to all financial instruments that do not meet the previously mentioned criteria, derivatives and financial assets managed on a market value basis. It amounted to EUR 146.5 billion as at 31 December 2020, which represents a variation of + EUR 23.5 billion over the period.

The fair value of investment properties which are not representative of unit-linked insurance contracts accounted for at amortised cost amounts to EUR 4.4 billion as at 31 December 2021, compared with EUR 4.3 billion as at 31 December 2020.

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#### • Measurement of the fair value of financial instruments

The criteria for allocating instruments to the levels of the fair value hierarchy, the corresponding valuation methodologies and the principles of transfer between the levels of the hierarchy for insurance investments are similar to those applied for the Group's other financial instruments (note 4.d).

	31 December 2021				31 December 2020			
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Available-for-sale financial assets	110,750	16,196	467	127,413	112,156	18,218	220	130,594
Equity instruments	9,767	1,338	367	11,472	7,963	1,370	195	9,528
Debt securities	100,983	14,858	100	115,941	104,193	16,848	25	121,066
Financial instruments designated as at fair value through profit or loss	86,497	43,486	8,065	138,048	90,733	21,419	6,865	119,017
Equity instruments	85,749	34,660	8,037	128,446	89,691	13,036	6,804	109,531
Debt securities	748	8,826	28	9,602	1,042	8,383	61	9,486
Derivative financial instruments	1	909	123	1,033		1,162	203	1,365
Financial assets measured at fair value	197,248	60,591	8,655	266,494	202,889	40,799	7,288	250,976

Level 1: this level comprises equities and liquid bonds, derivative instruments traded on organised markets (futures, options, *etc.*), units of funds and UCITS for which the net asset value is calculated on a daily basis.

Level 2: this level comprises equities, certain government or corporate bonds, other fund units and UCITS and over-the-counter derivatives.

Level 3: this level consists mainly of fund units and shares which are not quoted on active markets, consisting mainly of units in venture capital companies and funds.

#### • Table of movements in Level 3 financial instruments

For Level 3 financial instruments, the following movements occurred during the period:

	Financial assets						
In millions of euros	Available-for-sale financial instruments	Financial instruments as at fair value through profit or loss	Total				
At 31 December 2020	220	7,068	7,288				
Purchases	240	4,993	5,233				
Sales	(105)	(3,933)	(4,038)				
Settlements	(12)	(336)	(348)				
Transfers to Level 3	154	207	361				
Transfers from Level 3	(27)	(858)	(885)				
Gains recognised in profit or loss	22	1,034	1,056				
Items related to exchange rate movements		13	13				
Changes in fair value of assets and liabilities recognised in equity	(25)		(25)				
At 31 December 2021	467	8,188	8,655				



#### • Details of available-for-sale financial assets

	3	1 December 2021		31 December 2020			
In millions of euros	Balance sheet value	of which impairment	of which changes in value recognised directly in equity	Balance sheet value	of which impairment	of which changes in value recognised directly in equity	
Debt securities	115,941		9,408	121,066		14,934	
Equity instruments	11,472	(664)	3,257	9,528	(697)	2,117	
Total available-for-sale financial assets	127,413	(664)	12,665	130,594	(697)	17,051	

#### • Fair value of financial instruments carried at amortised cost

	31 December 2021				31 December 2020					
In millions of euros	Level 1	Level 2	Level 3	Total	Carrying value	Level 1	Level 2	Level 3	Total	Carrying value
Held-to-maturity financial assets	1,150			1,150	981	1,686			1,686	1,443
Loans and receivables	-	3,152	3	3,155	3,145	65	3,183	-	3,248	3,214



# 4.j TECHNICAL RESERVES AND OTHER INSURANCE LIABILITIES

In millions of euros	31 December 2021	31 December 2020
Technical reserves - Non-Life insurance contracts	4,212	4,668
Technical reserves - Life insurance contracts	168,910	155,129
- Insurance contracts	87,325	85,961
- Unit-linked contracts	81,585	69,168
Technical liabilities - investment contracts	50,723	48,528
- Investments contracts with discretionary participation feature	41,850	40,916
- Investment contracts without discretionary participation feature - Unit-linked contracts	8,873	7,612
Policyholders' surplus reserve - liability	27,011	27,860
Total technical reserves and liabilities related to insurance and investment contracts	250,856	236,185
Debts arising out of insurance and reinsurance operations	2,890	2,948
Derivative financial instruments	1,049	1,608
Total technical reserves and other insurance liabilities	254,795	240,741

The policyholders' surplus reserve arises from the application of shadow accounting. It represents the interest of policyholders within French and Italian life insurance subsidiaries in unrealised gains and losses and impairment losses on assets where the benefit paid under the policy is linked to the return on those assets. It is obtained from stochastic calculations modelling the unrealised gains and losses attributable to policyholders based on economic scenarios and assumptions as regards rates paid to customers and new business inflows. For France, this resulted in an interest of 92% in 2021, unchanged from 2020.

The Liability Adequacy Test required by IFRS 4 and performed by contract portfolio consists of comparing reserves (net of deferred acquisition costs) with an evaluation of future discounted cash flows.

As at 31 December 2021, this test led to additional provisions on the Asian life insurance entities for a total amount of EUR 4 million (EUR 18 million for the year ended 31 December 2020).

The change in technical reserves and liabilities related to insurance contracts breaks down as follows:

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Liabilities related to insurance contracts at start of period	236,185	232,309
Additions to insurance contract technical reserves and deposits taken on financial contracts related to life insurance	24,687	21,309
Claims and benefits paid	(18,721)	(17,708)
Effect of changes in value of admissible investments related to unit-linked contracts	8,242	708
Effect of movements in exchange rates	811	(527)
Effect of changes in the scope of consolidation	(348)	94
Liabilities related to insurance contracts at end of period	250,856	236,185

See note 4.i for details of reinsurers' share of technical reserves.



# 4.k CURRENT AND DEFERRED TAXES

In millions of euros	31 December 2021	31 December 2020
Current taxes	1,862	2,016
Deferred taxes	4,004	4,543
Current and deferred tax assets	5,866	6,559
Current taxes	1,787	1,671
Deferred taxes	1,316	1,330
Current and deferred tax liabilities	3,103	3,001

Change in deferred tax by nature over the period:

In millions of euros	31 December 2020	Changes recognised in profit or loss	Changes recognised in equity that may be reclassified to profit or loss	Changes recognised in equity that will not be reclassified to profit or loss	Effects of exchange rates, consolidation scope and other movements	31 December 2021
Financial instruments	(1,061)	(233)	498	(32)	(29)	(857)
Provisions for employee benefit obligations	872	44	-	(96)	(82)	738
Unrealised finance lease reserve	(556)	(14)	-		89	(481)
Credit risk impairment	3,145	(319)	-	-	(121)	2,705
Tax loss carryforwards	1,046	(274)	-	-	2	774
Other items	(233)	36	-	-	6	(191)
Net deferred taxes	3,213	(760)	498	(128)	(135)	2,688
Deferred tax assets	4,543	-	-	-	-	4,004
Deferred tax liabilities	(1,330)	-	-	-	-	(1,316)

In order to determine the amount of the tax loss carryforwards recognised as assets, the Group conducts every year a specific review for each relevant entity based on the applicable tax regime, notably incorporating any time limit rules, and a realistic projection of their future revenue and charges in line with their business plan.

Deferred tax assets recognised on tax loss carryforwards are mainly related to BNP Paribas Fortis for EUR 452 million as at 31 December 2021, with a 4-year expected recovery period (unlimited carryforward period).

Unrecognised deferred tax assets totalled EUR 1,408 million at 31 December 2021 compared with EUR 1,117 million at 31 December 2020.



# 4.1 ACCRUED INCOME/EXPENSE AND OTHER ASSETS/LIABILITIES

In millions of euros	31 December 2021	31 December 2020
Guarantee deposits and bank guarantees paid	136,142	103,199
Collection accounts	242	677
Accrued income and prepaid expenses	4,617	3,985
Other debtors and miscellaneous assets	38,122	33,043
Total accrued income and other assets	179,123	140,904
Guarantee deposits received	101,923	61,454
Collection accounts	2,870	3,243
Accrued expense and deferred income	7,739	6,701
Lease liabilities	3,248	3,595
Other creditors and miscellaneous liabilities	29,619	32,853
Total accrued expense and other liabilities	145,399	107,846



# 4.m EQUITY-METHOD INVESTMENTS

	Year to 31 Dec. 2021			31 December 2021	Vear to 31 Dec. 2020			
In millions of euros	Share of net income	Share of changes in assets and liabilities recognised directly in equity	Share of net income and changes in assets and liabilities recognised directly in equity	Equity-method investments	Share of net income	Share of changes in assets and liabilities recognised directly in equity	Share of net income and changes in assets and liabilities recognised directly in equity	Equity-method investments
Joint ventures	5	128	133	1,022	33	(35)	(2)	832
Associates (1)	489	184	673	5,506	390	(93)	297	5,564
Total equity-method entities	494	312	806	6,528	423	(128)	295	6,396

Cumulated financial information of associates and joint ventures is presented in the following table:

 $^{\left( 1\right) }$  Including controlled but nonmaterial entities consolidated under the equity method.

Financing and guarantee commitments given by the Group to joint ventures are listed in the note 7.j *Other related parties.* 

The carrying amount of the Group's investment in the main joint ventures and associates is presented in the following table:

In millions of euros	Country of registration	Activity	Interest (%)	31 December 2021	31 December 2020
Joint ventures					
Bpost banque	Belgium	Retail banking	50%	111	114
Union de Creditos Inmobiliarios	Spain	Retail mortgage	50%	203	196
BoB Cardif Life Insurance	China	Life Insurance	50%	231	186
BNPP Cardif TCB Life Insurance	Taiwan	Life Insurance	49%	214	208
Associates					
AG Insurance	Belgium	Insurance	25%	1,704	1,685
Bank of Nanjing	China	Retail banking	15%	2,306	1,795
Allfunds Group Plc	United Kingdom	Financial Services	14%	370	580

# 4.n PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS USED IN OPERATIONS, INVESTMENT PROPERTY

		31 December 2021		31 December 2020			
In millions of euros	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount	
Investment property	869	(294)	575	926	(322)	604	
Land and buildings Equipment, furniture and fixtures	12,023 7,172	(4,817) (5,312)	7,206 1,860	13,180 7,262	(5,626) (5,333)	7,554 1,929	
Plant and equipment leased as lessor under operating leases Other property, plant and equipment	33,890 1.932	(9,285) (1,095)	24,605 837	30,435 2,387	(8,204) (1,206)	22,231 1,181	
Property, plant and equipment	55,017	(20,509)	34,508	53,264	(20,369)	32,895	
Of which right of use	6,117	(3,314)	2,803	6,871	(3,728)	3,143	
Property, plant and equipment and investment property	55,886	(20,803)	35,083	54,190	(20,691)	33,499	
Purchased software	3,303	(2,651)	652	3,880	(3,080)	800	
Internally developed software Other intangible assets	5,995 2,157	(4,657) (488)	1,338 1,669	5,435 2,307	(4,095) (548)	1,340 1,759	
Intangible assets	11,455	(7,796)	3,659	11,622	(7,723)	3,899	

#### • Investment property

Land and buildings leased by the Group as lessor under operating leases are recorded in "Investment property".

The estimated fair value of investment property accounted for at amortised cost at 31 December 2021 is EUR 736 million, compared with EUR 743 million at 31 December 2020.

#### • Operating leases

Operating leases and investment property transactions are in certain cases subject to agreements providing for the following minimum future payments:

In millions of euros	31 December 2021	31 December 2020
Future minimum lease payments receivable under non-cancellable leases	7,757	7,366
Payments receivable within 1 year	3,364	3,167
Payments receivable after 1 year but within 5 years	4,341	4,139
Payments receivable beyond 5 years	52	60

Future minimum lease payments receivable under non-cancellable leases are payments that the lessee is required to make during the lease term.



#### • Intangible assets

Other intangible assets include leasehold rights, goodwill and trademarks acquired by the Group.

#### • Amortisation and provision

Net depreciation and amortisation expense for the year ended 31 December 2021 was EUR 2,336 million, compared with EUR 2,256 million for the year ended 31 December 2020.

The net increase in impairment on property, plant, equipment and intangible assets taken to the profit and loss account for the year ended 31 December 2021 amounted to EUR 8 million, compared with EUR 6 million for the year ended 31 December 2020.



### 4.0 GOODWILL

In millions of euros	31 December 2021	31 December 2020
Carrying amount at start of period	7,493	7,817
Acquisitions	47	5
Divestments	(90)	-
Impairment recognised during the period	(26)	-
Transfer to assets held for sale (note 7.d)	(2,533)	-
Exchange rate adjustments	230	(329)
Carrying amount at end of period	5,121	7,493
Gross value	8,350	11,247
Accumulated impairment recognised at the end of period	(3,229)	(3,754)

Goodwill by cash-generating unit is as follows:

	Carrying	Carrying amount Recognised impair		Recognised impairment		sitions
In millions of euros	31 December 2021	31 December 2020	Year to 31 Dec. 2021	Year to 31 Dec. 2020	31 December 2021	31 December 2020
Retail Banking & Services	3,908	6,311	(26)		47	5
Domestic Markets	1,437	1,424	(26)		32	5
Arval	523	510			1	5
Leasing Solutions	150	149				
New Digital Businesses	159	159				
Personal Investors	568	600	(26)			
Others	37	6			31	
International Financial Services	2,471	4,887			15	
Asset Management	186	181				
Insurance	296	352				
BancWest		2,362				
Personal Finance	1,236	1,238				
Real Estate	406	403				
Wealth Management	316	314			15	
Other	31	37				
Corporate & Institutional Banking	1,210	1,179				
Corporate Banking	276	273				
Global Markets	478	460				
Securities Services	456	446				
Other Activities	3	3				
Total goodwill	5,121	7,493	(26)		47	5
Negative goodwill			117	5		
Change in value of goodwill recognised in the profit and loss account			91	5		



The Group carried out a detailed analysis of goodwill to identify whether impairments were necessary in connection with the health crisis.

This analysis is based in particular on the assumptions of economic scenarios (see note 2.h).

The cash-generating units to which goodwill is allocated are:

**Arval**: Specialist in vehicle long-term leasing and mobility, Arval offers corporates (from multinational companies to small and medium companies), employees and individuals tailored solutions that optimise their mobility.

**Leasing Solutions**: BNP Paribas Leasing Solutions uses a multi-channel partnership approach (sales *via* referrals, partnerships, direct sales and banking networks) to offer corporate and small business clients an array of leasing and rental solutions, ranging from equipment financing to fleet outsourcing.

**New digital businesses:** they include in particular the account management service "Nickel", open to all, without any conditions regarding income, deposits or personal wealth, and without any overdraft or credit facility. This service, which operates in real time using the latest technology, is available through over 7,112 points of sale.

**Personal Investors**: BNP Paribas Personal Investors is a digital specialist of banking and investment services. Mainly based in Germany, India and Spain, it provides a wide range of banking, savings and long and short-term investment services to individual clients via the internet, and also on the phone and face-to-face. In addition to its activities destined to private clients, Personal Investors offers its services and IT platform to independent financial consultants, asset managers and FinTechs.

**Asset Management**: BNP Paribas Asset Management is the dedicated asset management business line of the BNP Paribas Group and offers services to individual investors (through internal distributors – BNP Paribas private and retail banking – and external distributors), to corporates and to institutional investors (insurance companies, retirement funds, official institutions, consultants). Its aim is to offer an added value based on a broad range of expertise throughout its active management of equities and bonds, its activity of private debt and real assets management and its multi-asset, quantitative and solutions division.

**Insurance**: BNP Paribas Cardif, a world leader in personal insurance, has designed, developed and marketed savings and protection products and services to protect individuals, their projects and their assets.

BNP Paribas Cardif also offer products in damage insurance , health insurance, budget insurance, revenue and means of payment insurance, unexpected event protection (unemployment, accident, death, theft or breakage) or the protection of private digital data to meet the evolution of customers' needs.

**BancWest**: In the United States, the Retail Banking business is conducted through Bank of the West, which markets a very broad range of retail banking products and services to individuals, small businesses and corporate clients, through branches and offices in 24 States, mainly in western and mid-western America. It also has strong positions across the USA in several specialised lending activities, such as marine, recreational vehicles and agribusiness, and develops its commercial set up particularly in Corporate Banking, Wealth Management, and Small and Medium Enterprise businesses.

On 18 December 2021, the Group concluded an agreement with BMO Financial Group for the sale of its retail and commercial banking activities in the United States operated by BancWest for a total price of USD 16.3 billion to be paid in cash at the time of the transaction.

The total price consideration represents 1.7 times the value of BancWest's tangible net assets confirming the absence of any impairment trigger.

Since the loss of control within one year is highly probable, the Group applies the provisions of IFRS 5 on groups of assets and liabilities held for sale, leading to the reclassification of the goodwill into "Assets held for sale" (see note 7.d).



**Personal Finance**: BNP Paribas Personal Finance is the Group's consumer credit specialist. Through its brands and partnerships such as Cetelem, Cofinoga, Findomestic, AlphaCredit, Opel Vauxhall or SevenDay Finans AB, Personal Finance provides a full range of consumer loans at point of sale (retail stores and car dealerships) or through its customer relation centres and websites and mobile applications. The business line, in some countries outside the domestic markets, is integrated into the BNP Paribas group's retail banking.

**Real Estate**: BNP Paribas Real Estate serves the needs of its clients, whether institutional investors, corporates, public entities or individuals, at all stages of the life cycle of their property (from the conception of a construction project to its daily management).

**Wealth Management**: Wealth Management encompasses the private banking activities of BNP Paribas and serves a clientele of wealthy individuals, shareholder families and entrepreneurs seeking a one-stop shop for all their wealth management and financial needs.

**Corporate Banking:** Corporate Banking combines financing solutions to corporates, all transaction banking products, corporate finance advisory services in mergers and acquisitions and primary equity activities.

**Global Markets**: Global Markets provides investment, hedging, financing and research services across asset classes, to corporate and institutional clients – as well as private and retail banking networks. The sustainable, long-term business model of Global Markets connects clients to capital markets throughout EMEA (Europe, Middle East & Africa), Asia Pacific and the Americas, with innovative solutions and digital platforms. Global Markets includes activities of Fixed Income, Currencies & Commodities and Equity & Prime Services.

**Securities Services**: BNP Paribas Securities Services is one of the major global players in securities services and provides integrated solutions for all actors involved in the investment cycle, sell side, buy side and issuers.

Goodwill impairment tests are based on three different methods: observation of transactions related to comparable businesses, share price data for listed companies with comparable businesses, and discounted future cash flows (DCF).

If one of the two comparables-based methods indicates the need for impairment, the DCF method is used to validate the results and determine the amount of impairment required.

The DCF method is based on a number of assumptions in terms of future revenues, expenses and cost of risk (cash flows) based on medium-term business plans over a period of five years. Cash flow projections beyond the 5-year forecast period are based on a growth rate to perpetuity and are normalised when the short-term environment does not reflect the normal conditions of the economic cycle.

The key parameters which are sensitive to the assumptions made are the cost of capital, the cost/income ratio, the cost of risk and the growth rate to perpetuity.

Cost of capital is determined on the basis of a risk-free rate, an observed market risk premium weighted by a risk factor based on comparables specific to each cash-generating unit. The values of these parameters are obtained from external information sources.

Allocated capital is determined for each cash-generating unit based on the "Common Equity Tier One" regulatory requirements for the legal entity to which the cash-generating unit belongs, with a minimum of 7%.



The growth rate to perpetuity used is 2% for mature economies in Europe. For CGUs implemented in countries with high levels of inflation, a specific add-on is taken into account (calculated according to inflation rates disclosed by external sources).

The following table shows the sensitivity of the valuation of the Personal Finance cash generating unit to changes in the value of parameters used in the DCF calculation: the cost of capital, the cost/income ratio in terminal value, the cost of risk in terminal value and the growth rate to perpetuity.

• Sensitivity of the main goodwill valuations to a 10-basis point change in the cost of capital, a 1% change in the cost/income ratio in terminal value, a 5% change of the cost of risk in terminal value and a 50-basis point change in the growth rate to perpetuity

In millions of euros	Personal Finance
Cost of capital	<b>10.0%</b>
Adverse change (+10 basis points)	(216)
Positive change (- 10 basis points)	221
Cost/income ratio	<b>46.6%</b>
Adverse change (+ 1 %)	(458)
Positive change (-1 %)	458
Cost of risk	<b>(1,720)</b>
Adverse change (+ 5 %)	(530)
Positive change (- 5 %)	530
Growth rate to perpetuity	2.1%
Adverse change (-50 basis points)	(426)
Positive change (+50 basis points)	484

Concerning the homogeneous Personal Finance set, there would be no need to depreciate even by using, for the impairment test, the four most unfavourable variations in the table.



## 4.p PROVISIONS FOR CONTINGENCIES AND CHARGES

#### • Provisions for contingencies and charges by type

In millions of euros	31 December 2020	Net additions to provisions	Provisions used	Changes in value recognised directly in equity	Effect of movements in exchange rates and other movements	31 December 2021
Provisions for employee benefits	6,604	1,226	(1,003)	(255)	(40)	6,532
of which post-employment benefits (note 6.b)	4,045	195	(230)	(249)	(34)	3,727
of which post-employment healthcare benefits (note 6.b)	148	3	(4)	(6)	(26)	115
of which provision for other long-term benefits (note 6.c) of which provision for voluntary departure, early	1,220	384	(255)		15	1,364
retirement plans, and headcount adaptation plan <i>(note 6.d)</i>	468	47	(159)		(1)	355
of which provision for share-based payments (note 6.e)	723	597	(356)		6	970
Provisions for home savings accounts and plans	122	(29)				93
Provisions for credit commitments (note 2.h)	1,347	173	(53)		(42)	1,425
Provisions for litigations	519	558	(112)		27	992
Other provisions for contingencies and charges	956	344	(138)		(17)	1,145
Total provisions for contingencies and charges	9,548	2,272	(1,306)	(255)	(72)	10,187

#### • Provisions and discount for home savings accounts and plans

In millions of euros	31 December 2021	31 december 2020
Deposits collected under home savings accounts and plans	17,378	18,203
of which deposits collected under home savings plans	15,239	16,030
Aged more than 10 years	5,652	5,333
Aged between 4 and 10 years	8,108	8,420
Aged less than 4 years	1,479	2,277
Outstanding loans granted under home savings accounts and plans	23	23
of which loans granted under home savings plans	4	4
Provisions and discount recognised for home savings accounts and plans	93	122
provisions recognised for home savings plans	93	122
provisions recognised for home savings accounts	-	-
discount recognised for home savings accounts and plans	-	-



#### 4.q OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following tables present the amounts of financial assets and liabilities before and after offsetting. This information, required by IFRS 7, aims to enable the comparability with the accounting treatment applicable in accordance with generally accepted accounting principles in the United States (US GAAP), which are less restrictive than IAS 32 as regards offsetting.

"Amounts set off on the balance sheet" have been determined according to IAS 32. Thus, a financial asset and a financial liability are offset and the net amount presented on the balance sheet when, and only when, the Group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Amounts set off derive mainly from repurchase agreements and derivative instruments traded with clearing houses.

The "impacts of master netting agreements and similar agreements" are relative to outstanding amounts of transactions within an enforceable agreement, which do not meet the offsetting criteria defined by IAS 32. This is the case of transactions for which offsetting can only be performed in case of default, insolvency or bankruptcy of one of the contracting parties.

"Financial instruments given or received as collateral" include guarantee deposits and securities collateral recognised at fair value. These guarantees can only be exercised in case of default, insolvency or bankruptcy of one of the contracting parties.

Regarding master netting agreements, the guarantee deposits received or given in compensation for the positive or negative fair values of financial instruments are recognised in the balance sheet in accrued income or expenses and other assets or liabilities.



#### The bank for a changing world

In millions of euros, at 31 December 2021	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Securities	191,507		191,507			191,507
Loans and repurchase agreements	398,413	(148,605)	249,808	(34,906)	(194,920)	19,982
Derivative financial instruments (including derivatives used for hedging purposes)	711,002	(461,899)	249,103	(159,997)	(32,435)	56,671
Financial assets at amortised cost	944,261		944,261	(355)	(1,983)	941,923
of which repurchase agreements	2,541		2,541	(355)	(1,983)	203
Accrued income and other assets	179,123		179,123		(31,945)	147,178
of which guarantee deposits paid	136,142		136,142		(31,945)	104,197
Other assets not subject to offsetting	820,642		820,642			820,642
TOTAL ASSETS	3,244,948	(610,504)	2,634,444	(195,258)	(261,283)	2,177,903

In millions of euros, at 31 December 2021	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Securities	112,338		112,338			112,338
Deposits and repurchase agreements	442,061	(148,605)	293,456	(34,156)	(241,481)	17,819
Issued debt securities	70,383		70,383			70,383
Derivative financial instruments (including derivatives used for hedging purposes)	709,373	(461,899)	247,474	(159,997)	(34,076)	53,401
Financial liabilities at amortised cost	1,123,383		1,123,383	(1,105)	(7,816)	1,114,462
of which repurchase agreements	9,498		9,498	(1,105)	(7,816)	577
Accrued expense and other liabilities	145,399		145,399		(30,655)	114,744
of which guarantee deposits received	101,923		101,923		(30,655)	71,268
Other liabilities not subject to offsetting	519,504		519,504			519,504
TOTAL LIABILITIES	3,122,441	(610,504)	2,511,937	(195,258)	(314,028)	2,002,651



#### The bank for a changing world

In millions of euros, at 31 December 2020	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Securities	167,927		167,927			167,927
Loans and repurchase agreements	369,927	(125,049)	244,878	(42,976)	(190,936)	10,966
Derivative financial instruments (including derivatives used for hedging purposes)	688,709	(396,329)	292,380	(196,222)	(40,626)	55,532
Financial assets at amortised cost	946,831		946,831	(554)	(2,460)	943,817
of which repurchase agreements	3,155		3,155	(554)	(2,460)	141
Accrued income and other assets	140,904		140,904		(51,135)	89,769
of which guarantee deposits paid	103,199		103,199		(51,135)	52,064
Other assets not subject to offsetting	695,571		695,571			695,571
TOTAL ASSETS	3,009,869	(521,378)	2,488,491	(239,752)	(285,157)	1,963,582

In millions of euros, at 31 December 2020	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Securities	94,263		94,263			94,263
Deposits and repurchase agreements	413,644	(125,049)	288,595	(42,250)	(231,061)	15,284
Repurchase agreements						
Issued debt securities	64,048		64,048			64,048
Derivative financial instruments (including derivatives used for hedging purposes)	692,258	(396,329)	295,929	(196,222)	(53,721)	45,986
Financial liabilities at amortised cost	1,088,648		1,088,648	(1,280)	(6,996)	1,080,372
of which repurchase agreements	8,738		8,738	(1,280)	(6,996)	462
Accrued expense and other liabilities	107,846		107,846		(36,263)	71,583
of which guarantee deposits received	61,454		61,454		(36,263)	25,191
Other liabilities not subject to offsetting	431,813		431,813			431,813
TOTAL LIABILITIES	2,892,520	(521,378)	2,371,142	(239,752)	(328,041)	1,803,349



#### 4.r TRANSFERS OF FINANCIAL ASSETS

Financial assets that have been transferred but not derecognised by the Group are mainly composed of securities sold temporarily under repurchase agreements or securities lending transactions, as well as securitised assets. The liabilities associated to securities temporarily sold under repurchase agreements consist of debts recognised under the "repurchase agreements" heading. The liabilities associated to securitised assets consist of the securitisation notes purchased by third parties.

#### • Securities lending, repurchase agreements and other transactions:

	31 Decem	ber 2021	31 Decem	nber 2020
In millions of euros, at	Carrying amount of transferred assets	Carrying amount of associated liabilities	Carrying amount of transferred assets	Carrying amount of associated liabilities
Securities lending operations				
Financial instruments at fair value through profit or loss	7,382		5,890	
Financial assets at amortised cost	1,613		2,517	
Financial assets at fair value through equity Repurchase agreements	317		434	
Financial instruments at fair value through profit or loss	28,413	28,413	39,105	39,104
Financial assets at amortised cost	6,437	6,437	5,500	5,167
Financial assets at fair value through equity Financial investments of insurance activities	1,524 6,180	1,524 6,226	1,117 6,872	1,086 6,842
Total	51,866	42,600	61,435	52,199

## • Securitisation transactions partially refinanced by external investors, whose recourse is limited to the transferred assets:

In millions of euros, at 31 December 2021	Carrying amount of transferred assets	Carrying amount of associated liabilities	Fair value of transferred assets	Fair value of associated liabilities	Net position
Securitisation					
Financial assets at amortised cost	19,129	17,747	19,134	17,748	1,386
Total	19,129	17,747	19,134	17,748	1,386

In millions of euros, at 31 December 2020	Carrying amount of transferred assets	Carrying amount of associated liabilities	Fair value of transferred assets	Fair value of associated liabilities	Net position
Securitisation					
Financial assets at amortised cost	18,718	17,715	18,980	17,721	1,258
Total	18,718	17,715	18,980	17,721	1,258

There have been no significant transfers leading to partial or full derecognition of the financial assets in which the Bank has a continuing involvement.



## 5. FINANCING AND GUARANTEE COMMITMENTS

### 5.a FINANCING COMMITMENTS GIVEN OR RECEIVED

Contractual value of financing commitments given and received by the Group:

In millions of euros	31 December 2021	31 December 2020
Financing commitments given		
- to credit institutions	3,501	6.646
- to customers	362,902	343,480
Confirmed financing commitments	328,741	306,312
Other commitments given to customers	34,161	37,168
Total financing commitments given	366,403	350,126
of which stage 1	321,368	332,035
of which stage 2	22,529	15,440
of which stage 3	1,088	1,001
of which insurance activities	1,810	1,650
of which financing commitments given associated with assets held for sale	19,608	
Financing commitments received		
- from credit institutions	38,708	48,622
- from customers	6,729	5,511
Total financing commitments received	45,437	54,133
of which financing commitments received associated with assets held for sale	8,711	-

### 5.b GUARANTEE COMMITMENTS GIVEN BY SIGNATURE

In millions of euros	31 December 2021	31 December 2020
Guarantee commitments given		
- to credit institutions	30,221	40,912
- to customers	141,074	120,045
Property guarantees	2,474	2,758
Sureties provided to tax and other authorities, other sureties	64,571	62,803
Other guarantees	74,029	54,484
Total guarantee commitments given	171,295	160,957
of which stage 1	159,247	152,288
of which stage 2	10,953	7,305
of which stage 3	833	1,364
of which insurance activities	262	-
of which guarantee commitments given associated with assets held for sale		



#### **5.c SECURITIES COMMITMENTS**

In connection with the settlement date accounting for securities, commitments representing securities to be delivered or securities to be received are the following:

In millions of euros	31 December 2021	31 December 2020
Securities to be delivered	11,608	6,089
Securities to be received	10,604	7,857

#### 5.d OTHER GUARANTEE COMMITMENTS

#### • Financial instruments given as collateral:

In millions of euros	31 December 2021	31 December 2020
Financial instruments (negotiable securities and private receivables) lodged with central banks and eligible for use at any time as collateral for refinancing transactions after haircut	158,111	150,370
<ul> <li>Used as collateral with central banks</li> <li>Available for refinancing transactions</li> </ul>	120,777 37,334	103,321 47,049
Securities sold under repurchase agreements	457,168	439,642
Other financial assets pledged as collateral for transactions with credit institutions, financial customers or subscribers of covered bonds issued by the Group <sup>(1)</sup>	231,877	212,169

<sup>(1)</sup>Notably including "Société de Financement de l'Économie Française" and "Caisse de Refinancement de l'Habitat" financing.

The fair value of financial instruments given as collateral or transferred under repurchase agreements by the Group that the beneficiary is authorised to sell or reuse as collateral amounted to EUR 610,170 million at 31 December 2021 (EUR 579,622 million at 31 December 2020).

#### • Financial instruments received as collateral:

In millions of euros	31 December 2021	31 December 2020
Financial instruments received as collateral (excluding repurchase agreements)	212,910	234,212
of which instruments that the Group is authorised to sell and reuse as collateral	99,407	119,915
Securities received under repurchase agreements	418,435	408,394

The fair value of financial instruments received as collateral or under repurchase agreements that the Group effectively sold or reused as collateral amounted to EUR 328,084 million at 31 December 2021 (compared with EUR 382,304 million at 31 December 2020).



## 6. SALARIES AND EMPLOYEE BENEFITS

#### 6.a SALARY AND EMPLOYEE BENEFIT EXPENSE

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Fixed and variable remuneration, incentive bonuses and profit-sharing Employee benefit expense	12,379 3,508	11,951 3,469
Payroll taxes	530	522
Total salary and employee benefit expense	16,417	15,942

#### 6.b **POST-EMPLOYMENT BENEFITS**

IAS 19 distinguishes between two categories of plans, each handled differently depending on the risk incurred by the entity. When the entity is committed to paying a fixed amount, stated as a percentage of the beneficiary's annual salary, for example, to an external entity handling payment of the benefits based on the assets available for each plan member, it is described as a defined-contribution plan. Conversely, when the entity's obligation is to manage the financial assets funded through the collection of contributions from employees and to bear the cost of benefits itself or to guarantee the final amount subject to future events, it is described as a defined-benefit plan. The same applies, if the entity entrusts management of the collection of premiums and payment of benefits to a separate entity, but retains the risk arising from management of the assets and/or from future changes in the benefits.

#### • Main Defined-contribution pension plans for Group entities

The BNP Paribas Group has implemented over the past few years a wide campaign of converting defined-benefit plans into defined-contribution plans.

Thus, in France, the BNP Paribas Group pays contributions to various nationwide basic and top-up pension schemes. BNP Paribas SA and certain subsidiaries have set up a funded pension plan under a company-wide agreement. Under this plan, employees will receive an annuity on retirement in addition to the pension paid by nationwide schemes.

Since defined-benefit plans have been closed to new employees in most countries outside France, they are offered the benefit of joining defined-contribution pension plans.

The amount paid into defined-contribution post-employment plans for the year ended 31 December 2021 was EUR 670 million, compared with EUR 661 million for the year ended 31 December 2020.



The breakdown by major contributors is determined as follows:

Contribution amount In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
France	349	334
Italy	94	95
UK	56	54
Turkey	25	28
Hong Kong	22	25
Luxembourg	22	25
USA	11	11
Others	91	89
TOTAL	670	661

In Italy, the plan introduced by BNL is funded by employer contributions (4.2% of salaries) and employee contributions (2% of salaries). Employees can also make additional voluntary contributions.

In the United Kingdom, the employer contributes 12% of salaries for the majority of employees; employees can make additional voluntary contributions.

In the US, the bank matches the voluntary contributions made by employees, within certain limits.

## • Main defined-benefit pension plans for Group entities, of which indemnities payable on retirement

#### - Defined-benefit plans

In Belgium, BNP Paribas Fortis funds a defined-benefit plan, based on final salary and number of years of service, for its management and employees who joined the bank before its pension plans were harmonised on 1 January 2002. Actuarial liabilities under this scheme are pre-funded at 93% at 31 December 2021 (compared with 97% at 31 December 2020) through AG Insurance, in which the BNP Paribas Group owns a 25% equity interest.

BNP Paribas Fortis senior managers are covered by a top-up pension plan, paying a lump sum based on the number of years of service and final salary. This plan is pre-funded at 100% as at 31 December 2021 (101% at 31 December 2020) through insurance companies.

Since 1 January 2015, senior managers benefit from a defined-contribution scheme. The other employees benefit as well from the defined-contribution scheme. Since there is a legal obligation for the employer to guarantee a minimum return on financial assets invested under defined-benefit pension plans, a provision was recognised for these defined-contribution schemes, as this guarantee is not entirely covered by the insurance company.

In France, BNP Paribas pays a top-up banking industry pension arising from rights acquired to 31 December 1993 by retired employees and active employees in service at that date. At 31 December 2021, the Group's residual obligations for these employees were recognised on the balance sheet in full.

The defined-benefit plans previously granted to some Group senior managers have all been closed to new employees and converted into top-up type schemes. The amounts allocated to residual beneficiaries, subject to their presence within the Group at retirement, were fixed when these schemes were closed. At 31 December 2021, 148% of these pension plans were funded through insurance companies (130% at 31 December 2020).



In the United Kingdom, defined-benefit pension plans (pension funds) still exist but are closed to new employees. Under these plans, the defined pension is generally based on final salary and number of years of service. Pension schemes are managed by independent management bodies (Trustees). At 31 December 2021, obligations for all UK entities were 127% covered by financial assets, compared with 112% at 31 December 2020.

In Switzerland, liabilities relate to top-up pension plans based on the principle of defined-contribution schemes with guaranteed returns, paying an annuity under pre-defined terms. These schemes are managed by a foundation. At 31 December 2021, obligations were 102% covered by financial assets, compared with 95% at 31 December 2020.

In the United States, defined-benefit pension plans are based on annual vesting rights to a lump sum comprising a pension expressed as a percentage of annual salary and paying interest at a pre-defined rate. These plans are closed to new entrants and have offered almost no new vesting rights. At 31 December 2021, the obligation was 95% covered by financial assets, (96% at 31 December 2020).

In Germany, liabilities are mainly related to defined-benefit pension plans, closed to new employees. Under these plans, the defined pension is generally based on the number of years of service and final salary. They offer the payment of an annuity under pre-defined terms. At 31 December 2021, the obligation was 55% covered by financial assets, (51% at 31 December 2020).

In Turkey, the pension plan replaces the national pension scheme (these obligations are measured based on the terms of the eventual transfer to the Turkish State) and offers guarantees exceeding the minimal legal requirements. At the end of 2021, obligations under this plan are fully funded by financial assets held with an external foundation; these financial assets exceed the related obligations, but this surplus is not recognised as an asset by the Group.

- Other post-employment benefits

Group employees also receive various other contractual post-employment benefits, such as indemnities payable on retirement, determined according to minimal legal requirements (Labour Code, collective agreements) or according to specific company-level agreements.

In France, the obligations for these benefits are funded through a contract held with a third-party insurer. At 31 December 2021, this obligation was 108% covered by financial assets, compared with 96% at 31 December 2020.

In May 2021, IFRIC issued its decision on the method of assessing the liability to be recognised under certain post-employment benefit plans.

This decision modifies the measurement of the obligations of the Group's French entities relating to indemnities payable on retirement, whose fee schedule is either capped in terms of total length of service, or composed of steps of incremental rights, or both, by specifying the timing of recording of the corresponding costs.

Its implementation led, as at 1 January 2021, to a decrease in the present value of the gross obligation of EUR 96 million, recognised as an increase in reserves for an after-tax amount of EUR 74 million.

In other countries, the gross obligations of the Group related to post-employment benefits are mainly concentrated in Italy. They are representative of rights vested up to 31 December 2006, when pension reforms changed Italian termination indemnity schemes into defined-contribution plans.

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#### • Obligations under defined-benefit plans and other post-employment benefits

Assets and liabilities recognised on the balance sheet

In millions of euros, at 31 December 2021	Defined-benefit obligation arising from wholly or partially funded plans	Defined-benefit obligation arising from unfunded plans	Present value of defined- benefit obligation	Fair value of plan assets	Fair value of reimburse- ment rights	Effect of asset ceiling	Net obligation	of which asset recognised in the balance sheet for defined- benefit plans	of which net assets of defined- benefit plans	of which fair value of reimburse- ment rights	of which obligation recognised in the balance sheet for defined-benefit plans
Belgium	3,189		3,189	(157)	(2,930)		102	(2,930)		(2,930)	3,032
UK	1,769		1,769	(2,248)			(479)	(481)	(481)		2
France	1,058	81	1,139	(1,175)			(36)	(191)	(191)		155
Switzerland	1,146		1,146	(1,172)		29	3				3
USA	572	79	651	(579)			72	(16)	(16)		88
Italy		238	238				238				238
Germany	132	71	203	(112)			91				91
Turkey	134	32	166	(238)		104	32				32
Others	504	55	559	(401)	(2)		156	(8)	(6)	(2)	164
TOTAL	8,504	556	9,060	(6,082)	(2,932)	133	179	(3,626)	(694)	(2,932)	3,805
of which continuing activities	8,129	479	8,608	(5,691)	(2,932)	133	118	(3,609)	(677)	(2,932)	3,727
of which discontinued activities	375	77	452	(391)	-	-	61	(17)	(17)	-	78

In millions of euros, at 31 December 2020	Defined-benefit obligation arising from wholly or partially funded plans	Defined-benefit obligation arising from unfunded plans	Present value of defined- benefit obligation	Fair value of plan assets	Fair value of reimburse- ment rights ⑴	Effect of asset ceiling	Net obligation	of which asset recognised in the balance sheet for defined- benefit plans	of which net assets of defined- benefit plans	of which fair value of reimburse- ment rights	of which obligation recognised in the balance sheet for defined-benefit plans
Belgium	3,209	24	3,233	(127)	(3,048)		58	(3,048)		(3,048)	3,106
UK	1,852	1	1,853	(2,066)			(213)	(231)	(231)		18
France	1,214	88	1,302	(1,187)			115	(64)	(64)		179
Switzerland	1,153	1	1,154	(1,099)		4	59				59
USA	543	82	625	(538)			87	(2)	(2)		89
Italy		271	271				271				271
Germany	143	78	221	(113)			108				108
Turkey	148	32	180	(331)		182	31				31
Others	539	50	589	(409)	(2)		178	(6)	(4)	(2)	184
TOTAL	8,801	627	9,428	<b>(</b> 5,870 <b>)</b>	(3,050)	186	694	(3,351)	(301)	(3,050)	4,045

<sup>(1)</sup> The reimbursement rights are principally found on the balance sheet of the Group's insurance subsidiaries and associated companies - notably AG Insurance with respect to BNP Paribas Fortis' defined-benefit plan - to hedge their commitments to other Group entities that were transferred to them to cover the post-employment benefits of certain employee categories.

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Change in the present value of the defined-benefit obligation including discontinued activities

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Present value of defined-benefit obligation at start of period	9,428	9,438
Current service cost	222	232
Interest cost	61	90
Past service cost	(1)	(50)
Settlements	(25)	(47)
Actuarial (gains)/losses on change in demographic assumptions	(24)	(1)
Actuarial (gains)/losses on change in financial assumptions	(327)	537
Actuarial (gains)/losses on experience gaps	195	(72)
Actual employee contributions	22	24
Benefits paid directly by the employer	(105)	(109)
Benefits paid from assets/reimbursement rights	(419)	(434)
Exchange rate (gains)/losses on obligation	108	(198)
(Gains)/losses on obligation related to changes in the consolidation scope	21	18
Others <sup>(1)</sup>	(96)	-
Present value of defined-benefit obligation at end of period	9,060	9,428

(1) Impact of the May 2021 IFRIC decision.

- Change in the fair value of plan assets and reimbursement rights including discontinued activities

	Plan a	issets	Reimbursement rights		
In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020	Year to 31 Dec. 2021	Year to 31 Dec. 2020	
Fair value of assets at start of period	5,870	5,909	3,050	3,002	
Expected return on assets	73	95	2	13	
Settlements	(26)	(42)			
Actuarial gains/(losses) on assets	216	325	(29)	113	
Actual employee contributions	13	14	9	9	
Employer contributions	65	62	98	110	
Benefits paid from assets	(220)	(235)	(199)	(199)	
Exchange rate gains/(losses) on assets	70	(260)			
Gains/(losses) on assets related to changes in the consolidation scope	21	2	1	2	
Fair value of assets at end of period	6,082	5,870	2,932	3,050	



#### - Components of the cost of defined-benefit plans

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Service costs	222	177
Current service cost	222	232
Past service cost	(1)	(50)
Settlements	1	(5)
Net financial expense	9	7
Interest cost	61	90
Interest income on plan asset	23	25
Interest income on reimbursement rights	(73)	(95)
Expected return on asset ceiling	(2)	(13)
Total recognised in salary and employee benefit expense	231	184
of which continuing activities	228	181
of which discontinued activities	3	3

#### - Other items recognised directly in equity

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Actuarial (losses)/gains on plan assets or reimbursement rights	187	438
Actuarial (losses)/gains of demographic assumptions on the present value of obligations	24	1
Actuarial (losses)/gains of financial assumptions on the present value of obligations	327	(537)
Experience (losses)/gains on obligations	(195)	72
Variation of the effect of assets limitation	27	15
Total of other items recognised directly in equity	370	(11)
of which continuing activities	350	(34)
of which discontinued activities	20	23



#### - Main actuarial assumptions used to calculate obligations

In the eurozone, United Kingdom and United States, the Group discounts its obligations using the yields of high quality corporate bonds, with a term consistent with the duration of the obligations.

The ranges of rates used are as follows:

	31 Decer	mber 2021	31 December 2020		
In %	Discount rate	Compensation increase rate <sup>(1)</sup>	Discount rate	Compensation increase rate <sup>(1)</sup>	
Belgium	0.00% / 1.10%	2.90% / 3.60%	0.00% / 0.80%	2.60% / 3.20%	
UK	1.30% / 1.90%	2.00% / 3.50%	0.30% / 1.50%	2.00% / 3.20%	
France	0.10% / 1.10%	1.40% / 3.25%	0.00% / 0.50%	1.40% / 2.95%	
Switzerland	0.20% / 0.30%	1.50%	0.05% / 0.10%	1.50%	
USA	2.60% / 2.90%	2.50%	1.40% / 2.50%	4.00%	
taly	0.30% / 1.00%	1.80% / 2.50%	0.00% / 0.60%	1.50% / 2.40%	
Germany	0.60% / 1.10%	1.80% / 2.50%	0.30% / 0.80%	2.00% / 2.50%	
Turkey	20.01%	17.03%	14.50%	11.03%	

<sup>(1)</sup> Including price increases (inflation)

Observed weighted average rates are as follows:

- In the eurozone: 0.60% at 31 December 2021 (0.15% at 31 December 2020);
- In the United Kingdom: 1.88% at 31 December 2021 (1.31% at 31 December 2020);
- In Switzerland: 0.30% at 31 December 2021 (0.05% at 31 December 2020).

The impact of a 100-bps change in discount rates on the present value of post-employment benefit obligations is as follows:

	31 Decem	ber 2021	31 Decem	nber 2020
Change in the present value of obligations In millions of euros	Discount rate -100bps	Discount rate +100bps	Discount rate -100bps	Discount rate +100bps
Belgium	327	(266)	314	(274)
UK	403	(302)	443	(330)
France	129	(107)	149	(125)
Switzerland	177	(140)	163	(143)
USA	30	(24)	79	(65)
Italy	18	(16)	19	(18)
Germany	41	(32)	43	(36)
Turkey	15	(12)	16	(13)



#### Actual rate of return on plan assets and reimbursement rights over the period

	Year to 31	Dec. 2021	Year to 31 Dec. 2020		
In %	Range of value (reflecting the existence of several plans in the same country)	Weighted average rates	Range of value (reflecting the existence of several plans in the same country)	Weighted average rates	
Belgium	-5.65% / 13.35%	0.45%	-3.90% / 4.85%	4.30%	
UK	6.60% / 14.80%	7.70%	-4.95% / 12.10%	11.10%	
France	2.00%	2.00%	3.25% / 3.35%	3.35%	
Switzerland	1.00 % / 9.45%	7.85%	1.50 % / 3.25%	3.25%	
USA	2.00%	2.00%	11.75% / 18.60%	14.20%	
Germany	-6.65% / 5.25%	4.60%	0.40% / 2.95%	0.55%	
Turkey	20.60%	20.60%	12.85%	12.85%	

#### - Breakdown of plan assets

	31 December 2021						31 December 2020					
In %	Shares	Governm ental bonds	Non- Governm ental bonds	Real- estate	Deposit account	Others	Shares	Governm ental bonds	Non- Governm ental bonds	Real- estate	Deposit account	Others
Belgium	7%	53%	14%	1%	0%	25%	6%	52%	17%	1%	0%	24%
UK	8%	72%	8%	0%	2%	10%	8%	72%	8%	0%	1%	11%
France <sup>(1)</sup>	7%	69%	16%	8%	0%	0%	5%	72%	15%	8%	0%	0%
Switzerland	36%	0%	26%	20%	4%	14%	36%	0%	26%	20%	4%	14%
USA	18%	0%	73%	1%	6%	2%	23%	15%	55%	0%	3%	4%
Germany	23%	66%	0%	0%	2%	9%	26%	64%	0%	0%	1%	9%
Turkey	0%	0%	0%	4%	93%	3%	0%	0%	0%	4%	94%	2%
Others	9%	17%	10%	2%	2%	60%	9%	15%	11%	1%	3%	61%
GROUP	11%	<b>49</b> %	15%	4%	4%	17%	11%	47%	17%	4%	5%	16%

<sup>(1)</sup>In France, the breakdown of plan assets reflects the breakdown of the general fund of the insurance company through which the Group's obligations are funded.

The Group introduced an asset management governance for assets backing defined-benefit pension plan commitments, the main objectives of which are the management and control of the risks in terms of investment.

It sets out investment principles, in particular, by defining an investment strategy for plan assets, based on financial objectives and financial risk management, to specify the way in which plan assets have to be managed, via financial management servicing contracts.

The investment strategy is based on an assets and liabilities management analysis that should be realised at least every three years for plans with assets in excess of EUR 100 million.

#### • Post-employment healthcare benefits

The Group offers some healthcare benefit plans for retired employees, mainly in Belgium.

The present value of post-employment healthcare benefit obligations stood at EUR 115 million at 31 December 2021, compared with EUR 148 million at 31 December 2020.

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#### 6.c OTHER LONG-TERM BENEFITS

BNP Paribas offers its employees various long-term benefits, mainly long-service awards, the ability to save up paid annual leave in time savings accounts, and certain guarantees protecting them in the event they become incapacitated. The net provision amounted to EUR 457 million at 31 December 2021 (EUR 443 million at 31 December 2020).

As part of the Group's variable compensation policy, annual deferred compensation plans are set up for certain high-performing employees or pursuant to special regulatory frameworks. Under these plans, payment is deferred over time and is subject to the performance achieved by the business lines, divisions and Group.

Since 2013, BNP Paribas has introduced a Group loyalty scheme with a cash payment, at the end of a three-year vesting period, which fluctuates according to the Group's intrinsic performance. The aim of this loyalty scheme is to make different categories of managerial staff partners in the Group's development and profitability objectives. These personnels are representative of the Group's talent and the breadth of its managerial framework i.e. senior managers, managers in key positions, line managers and experts, high-potential managers, high-performing young executives with good career development prospects and key contributors to the Group's results.

The amounts allocated under this plan are linked to changes in the Group's operational performance over three years (for 80%) and to the achievement of the Group's Corporate Social Responsibility (CSR) targets (for 20%). These nine targets are in line with the four pillars on which the Group's CSR policy is based. In addition, the final payment is subject to continuous service within the Group between the grant date and the payment date, provided that the Group's operating income and pre-tax income for the year prior to payment are strictly positive. For employees subject to special regulatory frameworks, this loyalty scheme is adjusted in accordance with the CRD4 European Directive.

The net obligation related to deferred compensation plans and loyalty schemes amounts to EUR 817 million at 31 December 2021 (EUR 694 million at 31 December 2020).

In millions of euros	31 December 2021	31 December 2020
Net provisions for other long-term benefits	1,274	1,137
Asset recognised in the balance sheet under the other long-term benefits	(90)	(83)
Obligation recognised in the balance sheet under the other long-term benefits	1,364	1,220



#### 6.d **TERMINATION BENEFITS**

BNP Paribas has implemented a number of voluntary redundancy plans and headcount adaptation plans for employees who meet certain eligibility criteria. The obligations to eligible active employees under such plans are provided for as soon as a bilateral agreement or a bilateral agreement proposal for a particular plan is made.

In millions of euros	31 December 2021	31 December 2020
Provision for voluntary departure, early retirement plans, and headcount adaptation plans	355	468

#### 6.e SHARE-BASED PAYMENTS

As part of the Group's variable remuneration policy, deferred annual compensation plans offered to certain high-performing employees or set up pursuant to special regulatory frameworks may entitle beneficiaries to variable compensation settled in cash but linked to the share price, payable over several years.

- Variable compensation for employees, subject to special regulatory frameworks

Since the publication of the Decree by the French Ministry of Finance on 13 December 2010, and following the provisions of the European Directive CRD4 of 26 July 2013 transposed into the French law in the Monetary and Financial Code by the Order of 20 February 2014 as well as the Decrees and Orders of 3 November 2014 and the delegated European regulation of 4 March 2014, the variable compensation plans apply to Group employees performing activities that may have a material impact on the Group's risk profile.

Under these plans, payment is deferred over time and is contingent on the performance achieved by the business lines, core businesses and Group.

Sums will mostly be paid in cash linked to the increase or decrease in the BNP Paribas share price.

- Deferred variable compensation for other Group employees

Sums due under the annual deferred compensation plans for high-performing employees are partly paid in cash linked to the increase or decrease in the BNP Paribas share price.

#### • Expense of share-based payments

Expense / (revenue) in millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Prior deferred compensation plans	67	(110)
Deferred compensation plans for the year	530	441
Total	597	331



## 7. ADDITIONAL INFORMATION

#### 7.a CHANGES IN SHARE CAPITAL AND EARNINGS PER SHARE

At 31 December 2021, the share capital of BNP Paribas SA amounts to EUR 2,468,663,292, and was divided into 1,234,331,646 shares. The nominal value of each share is EUR 2 (EUR 2,499,597,122 and 1,249,798,561 shares at 31 December 2020).

#### • Ordinary shares issued by BNP Paribas and held by the Group

	Proprietary t	Proprietary transactions		isactions <sup>(1)</sup>	Total		
	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)	
Shares held at 31 December 2019	726,451	38	481,070	25	1,207,521	63	
Disposals	(4,480)				(4,480)		
Net movements			498,244	17	498,244	17	
Shares held at 31 December 2020	721,971	38	979,314	42	1,701,285	80	
Acquisitions	15,466,915	900			15,466,915	900	
Capital decrease	(15,466,915)	(900)			(15,466,915)	(900)	
Net movements			(979,314)	(42)	(979,314)	(42)	
Shares held at 31 December 2021	721,971	38	-	-	721,971	38	

<sup>(1)</sup> Transactions realised in the framework of an activity of trading and arbitrage transactions on equity indices.

Throughout the fourth quarter of 2021, BNP Paribas SA bought back on the market and cancelled 15,466,915 of its own shares in accordance with the decision made by the Board of Directors on 28 September 2021.

At 31 December 2021, the Group holds 721,971 BNP Paribas shares representing an amount of EUR 38 million, which are recognised as a decrease in equity.



#### • Preferred shares and Undated Super Subordinated Notes eligible as Tier 1 regulatory capital

- Preferred shares issued by the Group's foreign subsidiaries

BNP Paribas Personal Finance made in 2004 two issues of undated non-voting preferred shares through a structured entity governed by UK law and which is exclusively controlled.

On 15 April 2021, BNP Paribas Personal Finance redeemed the issues, for an amount of EUR 80 million. These notes paid a TEC 10 rate coupon.

- Undated Super Subordinated Notes issued by BNP Paribas SA

BNP Paribas SA has issued Undated Super Subordinated Notes which pay a fixed, fixed adjustable or floating-rate coupon and are redeemable at the end of a fixed period and thereafter at each coupon date or every five years. If the notes are not redeemed at the end of this period, some of these issues will pay a coupon indexed to Euribor, Libor or a swap rate or a fixed-rate coupon.

On 25 February 2020, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,750 million which pay a 4.5% fixed-rate coupon. These notes could be redeemed at the end of a period of 10 years. If the notes are not redeemed in 2030, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 17 October 2020, BNP Paribas SA redeemed the October 2005 issue, for an amount of USD 400 million. These notes paid a 6.25% fixed-rate coupon.

On 19 February 2021, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,250 million which pay a 4.625% fixed-rate coupon. These notes could be redeemed at the end of a period of 10 years. If the notes are not redeemed in 2031, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 8 March 2021, BNP Paribas SA redeemed the June 2007 issue, for an amount of USD 600 million. These notes paid a 6.5% fixed-rate coupon.

On 30 March 2021, BNP Paribas SA redeemed the March 2016 issue, for an amount of USD 1,500 million, before the first call date. These notes paid a 7.625% fixed-rate coupon.

On 3 January 2022, BNP Paribas SA redeemed the July 2006 and June 2007 issues, for EUR 150 million and USD 1,100 million respectively. These notes are not eligible to Additional Tier 1 capital at 31 December 2021.



#### The following table summarises the characteristics of these various issues:

Date of issue	Currency	Amount (in millions of currency units)	Coupon payment date	Rate and term before 1st call date		Rate after 1st call date
July 2006	EUR	150	annual	5.450%	20 years	3-month Euribor + 1.920%
June 2007	USD	1,100	semi-annual	7.195%	30 years	USD 3-month Libor + 1.290%
June 2015	EUR	750	semi-annual	6.125%	7 years	EUR 5-year swap + 5.230%
August 2015	USD	1,500	semi-annual	7.375%	10 years	USD 5-year swap + 5.150%
December 2016	USD	750	semi-annual	6.750%	5.25 years	USD 5-year swap +4.916%
November 2017	USD	750	semi-annual	5.125%	10 years	USD 5-year swap +2.838%
August 2018	USD	750	semi-annual	7.000%	10 years	USD 5-year swap + 3.980%
March 2019	USD	1,500	semi-annual	6.625%	5 years	USD 5-year swap + 4.149%
July 2019	AUD	300	semi-annual	4.500%	5.5 years	AUD 5-year swap + 3.372%
February 2020	USD	1,750	semi-annual	4.500%	10 years	US 5 years CMT + 2.944%
February 2021	USD	1,250	semi-annual	4.625%	10 years	US 5 years CMT + 3.340%
Total at 31 December 2021 in e equivalent historical value	euro-	9,207	(1)			

<sup>(1)</sup> Net of shares held in treasury by Group entities

BNP Paribas has the option of not paying interest due on these Undated Super Subordinated Notes. Unpaid interest is not carried forward.

For notes issued before 2015, the absence of coupon payment is conditional on the absence of dividend payment on BNP Paribas SA ordinary shares or on Undated Super Subordinated Note equivalents during the previous year. Interest due is payable once dividend payment on BNP Paribas SA ordinary shares resumes.

The contracts relating to these Undated Super Subordinated Notes contain a loss absorption clause. Under the terms of this clause, in the event of insufficient regulatory capital, the nominal value of the notes may be reduced in order to serve as a new basis for the calculation of the related coupons until the capital deficiency is made up and the nominal value of the notes is increased to its original amount.

The proceeds from these issues are recorded in equity under "Capital and retained earnings". In accordance with IAS 21, issues denominated in foreign currencies are recognised at their historical value based on their translation into euros at the issue date. Interest on the instruments is treated in the same way as dividends.

At 31 December 2021, the BNP Paribas Group held EUR 14 million of Undated Super Subordinated Notes which were deducted from shareholders' equity.



#### • Earnings per share

Basic earnings per share are calculated by dividing the net income for the period attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the period. The net income attributable to ordinary shareholders is determined by deducting the net income attributable to holders of preferred shares.

Diluted earnings per share correspond to the net income for the period attributable to holders of ordinary shares, divided by the weighted average number of shares outstanding as adjusted for the maximum effect of the conversion of dilutive equity instruments into ordinary shares. In-the-money stock subscription options are taken into account in the diluted earnings per share calculation, as are performance shares granted under the Global Share-based Incentive Plan. Conversion of these instruments would have no effect on the net income figure used in this calculation.

	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net profit used to calculate basic and diluted earnings per ordinary share <i>(in millions of euros)</i> <sup>(1)</sup>	9,052	6,626
Weighted average number of ordinary shares outstanding during the year	1,247,014,704	1,247,821,717
Effect of potentially dilutive ordinary shares Weighted average number of ordinary shares used to calculate diluted earnings per share	- 1,247,014,704	206 1,247,821,923
Basic earnings per share (in euros)	7.26	5.31
of which continuing activities <i>(in euros)</i> of which discontinued activities <i>(in euros)</i>	6.68 0.58	5.01 0.30
Diluted earnings per share (in euros)	7.26	5.31
of which continuing activities <i>(in euros)</i> of which discontinued activities <i>(in euros)</i>	6.68 0.58	5.01 0.30

<sup>(1)</sup> The net profit used to calculate basic and diluted earnings per share is the net profit attributable to equity shareholders, adjusted for the remuneration on the Undated Super Subordinated Notes issued by BNP Paribas SA (treated as preferred share equivalents), which for accounting purposes is handled as dividends, as well as the related foreign exchange gain or loss impact recognised directly in shareholders' equity in case of repurchase.

The dividends per share paid in June and September 2021 out of the 2020 net income amounted to EUR 1.11 and EUR 1.55 respectively, totalling EUR 2.66.

In accordance with the Annual General Meeting of 19 May 2020, no dividend was paid out of the 2019 net income.



#### 7.b LEGAL PROCEEDINGS AND ARBITRATION

BNP Paribas (the "Bank") is party as a defendant in various claims, disputes and legal proceedings (including investigations by judicial or supervisory authorities) in a number of jurisdictions arising in the ordinary course of its business, including inter alia in connection with its activities as market counterparty, lender, employer, investor and taxpayer.

The related risks have been assessed by the Bank and are subject, where appropriate, to provisions disclosed in note 4.p *Provisions for liabilities and charges* of the consolidated Financial Statements at 31 December 2021; a provision is recognized when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event and a reliable estimate can be made of the amount of the obligation.

The main contingent liabilities related to pending legal, governmental, or arbitral proceedings as of 31 December 2021 are described below. The Bank currently considers that none of these proceedings is likely to have a material adverse effect on its financial position or profitability; however, the outcome of legal or governmental proceedings is by definition unpredictable.

The Bank and certain of its subsidiaries are defendants in several actions pending before the United States Bankruptcy Court for the Southern District of New York brought by the Trustee appointed for the liquidation of Bernard L. Madoff Investment Securities LLC ("BLMIS"). These actions, known generally as "clawback claims", are similar to those brought by the BLMIS Trustee against numerous institutions, and seek recovery of amounts allegedly received by the BNP Paribas entities from BLMIS or indirectly through BLMIS-related "feeder funds" in which BNP Paribas entities held interests. The BLMIS Trustee claims in these actions that the amounts which BNP Paribas entities received are avoidable and recoverable under the U.S. Bankruptcy Code and New York state law. In the aggregate, the amount initially sought to be recovered in these actions approximated USD 1.3 billion. BNP Paribas has substantial and credible defenses to these actions and is defending against them vigorously.

In two decisions dated 22 November 2016 and 3 October 2018, the Bankruptcy Court rejected most of the claims brought by the BLMIS Trustee against BNP Paribas entities. On 25 February 2019 the United States Court of Appeals for the Second Circuit reversed the Bankruptcy Court's 22 November 2016 decision. On 29 August 2019 the defendants filed a petition with the Supreme Court requesting that it review the Second Circuit's decision but this was denied by the Court. By common agreement amongst the parties all proceedings were stayed pending a decision by the Court of Appeals regarding a separate proceeding between the Trustee and a third party addressing legal issues related to the 3 October 2018 decision of the Bankruptcy Court which could affect the Trustee's clawback claims against the Bank. On 30 August 2021, the United States Court of Appeals for the Second Circuit issued its decision in that proceeding, which effectively overrules the 3 October 2018 decision of the Bankruptcy Court on the legal standard that it should have applied to the Trustee's claims. The Trustee may therefore seek to re-file certain claims that were previously dismissed by the Bankruptcy Court under the prior legal standard.

Litigation was brought in Belgium by minority shareholders of the previous Fortis Group against the Société fédérale de Participations et d'Investissement, Ageas and BNP Paribas seeking (amongst other things) damages from BNP Paribas as restitution for part of the BNP Paribas Fortis shares that were contributed to BNP Paribas in 2009, on the ground that the transfer of these shares was null and void. On 29 April 2016, the Brussels Commercial court decided to stay the proceedings until the resolution of the pending Fortis criminal proceeding in Belgium. The criminal proceeding, in which the Public Prosecutor had requested a dismissal, is now definitively closed, as the Council Chamber of the Brussels Court of first instance issued on 4 September 2020 a ruling (which has since become final) that the charges were time-barred. Certain minority shareholders are continuing the civil proceedings against BNP Paribas and the Société fédérale de Participations et d'Investissement before the Brussels Commercial court; BNP Paribas continues to defend itself vigorously against the allegations of these shareholders.



Like many other financial institutions in the banking, investment, mutual funds and brokerage sectors, the Bank has received or may receive requests for information from, or be subject to investigations by supervisory, governmental or self-regulatory agencies. The Bank responds to such requests, and cooperates with the relevant authorities and regulators and seeks to address and remedy any issues that may arise.

On 26 February 2020, the Paris Criminal Court found BNP Paribas Personal Finance guilty of misleading commercial practice and concealment of this practice. BNP Paribas Personal Finance was ordered to pay a fine of EUR 187,500 and damages and legal fees to the civil plaintiffs. The damages award was of immediate effect. BNP Paribas Personal Finance filed an appeal on the merits on 6 March 2020. It also sought to suspend the immediate effectiveness of the judgment, which the court rejected by decision dated 25 September 2020. BNP Paribas Personal Finance paid to the civil plaintiffs the damages awarded, without prejudice to the pending appeal before the Court of Appeal of Paris and to the civil legal proceedings that are otherwise ongoing.

There are no other legal, governmental or arbitral proceedings (including any such proceedings which are pending or threatened) that could have, or during the last twelve months have had, significant effects on the Bank's financial condition or profitability.



#### 7.c BUSINESS COMBINATIONS AND LOSS OF CONTROL OR SIGNIFICANT INFLUENCE

#### • Verner Investissements

On 13 July 2021, BNP Paribas SA purchased the residual 50% stake in Verner Investissements, the holding company of Exane entities.

The Group BNP Paribas has therefore taken exclusive control of this entity and fully consolidates it from the second half of 2021.

The Group's balance sheet increased by EUR 6 billion at acquisition date, in particular EUR 3.7 billion in financial assets at fair value through profit or loss.

The acquisition of control over the group is analysed as the disposal of previously held share and a new acquisition on the date of the acquisition of control.

The first consolidation in full integration requires a revaluation at fair value of all assets and liabilities of Verner Investissements. The difference between revalued net equity and the amount of securities generates a negative goodwill of EUR 111 million recognised in the profit and loss account.

Including the loss on disposal of equity method, the net impact on net income is EUR -51 million.

#### • Allfunds Group Plc

On 3 October 2020, a new partnership was established between BNP Paribas and Allfunds (AFB), a European market leader in fund distribution platforms. This operation generated an overall gain of EUR 371 million before tax, recognised in the profit and loss account.

At 31 December 2020, BNP Paribas held a stake of 22.5% in AFB UK Ltd and exercised a significant influence.

On 23 April 2021, the Group participated in the initial public offering of Allfunds, contributing 6.7% of the capital. Following this operation, the Group retains a significant influence and holds 15.8% of the capital of AFB Group Plc. This operation generated an overall gain of EUR 300 million before tax, recognised in the profit and loss account.

On 16 September 2021, the Group sold a stake of 2% of Allfunds and retains a significant influence with 13.8% of the capital of AFB Group Plc. This operation generated an overall gain of EUR 144 million before tax, recognised in the profit and loss account.



#### 7.d DISCONTINUED ACTIVITIES

On 18 December 2021, BNP Paribas concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States, operated by the BancWest cash-generating unit, for a total consideration of USD 16.3 billion in cash.

The transaction is expected to formally close during 2022, subject to customary conditions precedent, including approval by the competent authorities. The Group therefore considers that the loss of control within one year is highly probable.

The group of assets covered by the agreement comprises most of the entities of the homogeneous BancWest set (see reference D2 in note 7.1 *Scope of consolidation*). BancWest is therefore classified as a discontinued activity (see note 1.i Assets held for sale and discontinued operations).

As required by IFRS 5 related to groups of assets and liabilities held for sale, the Group's consolidated financial statements are adapted to present BancWest separately:

- the assets are reclassified on a separate line of the balance sheet "Assets held for sale";
- the liabilities are also reclassified in a separate line "Liabilities associated with assets held for sale";
- amounts accounted for in equity for the revaluation of assets and liabilities are presented separately in the statement of net income and changes in assets and liabilities recognised directly in equity. This presentation is also carried out for 2020;
- revenues and expenses are reclassified in a separate line "Net income from discontinued activities" in the profit and loss statement. This income includes revenues and expenses from internal transactions with BancWest, provided that, following the sale, the Group will no longer receive these revenues or incur these expenses. This reclassification is also carried out for 2020;
- The net change in cash and cash equivalents is isolated in the cash flow statement. This is also carried out for 2020.

#### • Net income from discontinued activities

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Revenues	2,473	2,496
Operating Expenses and Dep.	(1,645)	(1,689)
Gross Operating Income	828	807
Cost of Risk	46	(322)
Operating Income	874	485
Net gain on non-current assets	19	
Pre-tax Income	893	485
Corporate income tax	(173)	(106)
Net income from discontinued activities	720	379



### **BNP PARIBAS**

• Statement of net income and changes in assets and liabilities recognised directly in equity of discontinued activities

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net income from discontinued activities	720	379
Changes in assets and liabilities recognised directly in equity of discontinued activities	580	(637)
Items that are or may be reclassified to profit or loss	571	(658)
- Changes in fair value through profit or loss	739	(793)
- Changes in fair value of financial assets through equity		
Changes in fair value recognised in equity	(173)	136
Changes in fair value reported in profit or loss	(30)	(50)
- Deferred value changes in hedging derivatives		
Changes in fair value recognised in equity	(61)	98
Changes in fair value reported in profit or loss		
- Income taxes	96	(49)
Items that will not be reclassified to profit or loss	9	21
- Revaluation effects on post-employment benefit plans	12	32
- Income taxes	(3)	(11)
Total	1,300	(258)

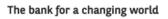
#### • Balance sheet of discontinued activities

In millions of euros	31 December 2021
Cash and balances at central banks	14,654
Financial assets at fair value through equity	5,009
Financial assets at amortised cost	65,775
Property, plant and equipment	428
Intangible assets and goodwill	2,770
Other assets	2,631
Total assets held for sale	91,267
Financial liabilities at amortised cost	73,041
Other liabilities	1,325
Total liabilities associated with assets held for sale	74,366

## • Changes in assets and liabilities recognized directly in equity of discontinued activities as at 31 December 2021

In millions of euros	31 December 2021
Items that are or may be reclassified to profit or loss	608
Exchange differences	687
Financial assets at fair value through equity	(41)
Derivatives used for hedging purposes	(38)
Items that will not be reclassified to profit or loss	(125)
Remeasurement gains (losses)related to postemployment benefit plans	(125)
Changes in assets and liabilities recognised directly in equity of discontinued activities	483

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#### • Financial assets at amortised cost classified as "Assets held for sale"

	31 December 2021						
In millions of euros	Gross Value	Impairment	Carrying amount				
Loans and advances to credit institutions	52		52				
Stage 1	52	-	52				
Loans and advances to customers	50,530	(476)	50,054				
Stage 1	45,751	(172)	45,579				
Stage 2	4,370	(217)	4,153				
Stage 3	409	(87)	322				
Debt securities	15,669	-	15,669				
Stage 1	15,669	-	15,669				
Total financial assets at amortised cost	66,251	(476)	65,775				

#### • Cash flows from discontinued activities

In millions of euros	Year to 31 Dec. 2021	Year to 31 Dec. 2020 restated according to IFRS 5
Net increase in cash and cash equivalents generated by operating activities	9,772	4,386
Net decrease in cash and cash equivalents related to investing activities	(111)	(229)
Increase (Decrease) in cash and cash equivalents related to financing activities	406	(1,676)
Effect of movement in exchange rates on cash and cash equivalents	672	(289)
Net increase in cash and cash equivalents from discontinued activities	10,739	2,192



#### 7.e EVENTS AFTER THE REPORTING PERIOD

#### • Bpost Banque

On 3 January 2022, BNP Paribas Fortis purchased the residual 50% stake in Bpost Banque, leading to the exclusive control and a full consolidation of this entity from 2022.

This operation will enable the Group to optimise Belgium Retail Banking activity.

The estimated impact on the Group's balance sheet at acquisition date is approximately EUR 12 billion, of which EUR 8 billion in Loans and advances to customers at amortised cost.

This operation generates an estimated positive impact of EUR 0.2 billion net of tax, to be recognised in the profit and loss account of 2022.

#### • FLOA

On 31 January 2022, BNP Paribas SA acquired 100% of FLOA, leading to its full consolidation from 2022.

The acquisition of FLOA, leader of online and mobile payment solutions, is part of BNP Paribas' development strategy in payments and consumer credit in Europe.

The estimated impact on the Group's balance sheet at acquisition date is approximately EUR 2.2 billion, of which EUR 2 billion in loans and advances to customers at amortised cost.



## 7.f MINORITY INTERESTS

In millions of euros	Capital and retained earnings	Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss	Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss	Minority interests
Capital and retained earnings at 1 January 2020	4,442	17	(67)	4,392
Appropriation of net income for 2019	(84)			(84)
Increases in capital and issues				-
Reduction or redemption of capital				-
Remuneration on preferred shares	(1)			(1)
Impact of internal transactions on minority shareholders				
Movements in consolidation scope impacting minority shareholders	5			5
Acquisitions of additional interests or partial sales of interests	1			1
Change in commitments to repurchase minority shareholders' interests	(69)			(69)
Other movements	(2)			(2)
Changes in assets and liabilities recognised directly in equity		(8)	(32)	(40)
Net income for 2020	348			348
Capital and retained earnings at 31 December 2020	4,640	9	(99)	4,550
Appropriation of net income for 2020	(221)			(221)
Increases in capital and issues	10			10
Reduction or redemption of capital	(73)			(73)
Remuneration on preferred shares				-
Impact of internal transactions on minority shareholders				-
Movements in consolidation scope impacting minority shareholders	(139)			(139)
Acquisitions of additional interests or partial sales of interests	55			55
Change in commitments to repurchase minority shareholders' interests	38			38
Other movements	9			9
Realised gains or losses reclassified to retained earnings	1	(1)		-
Changes in assets and liabilities recognised directly in equity		7	(7)	-
Net income for 2021	392			392
Capital and retained earnings at 31 December 2021	4,712	15	(106)	4,621



#### • Main minority interests

The assessment of the material nature of minority interests is based on the contribution of the relevant subsidiaries to the Group balance sheet (before elimination of intra-group balances and transactions) and to the Group profit and loss account.

	31 December 2021	Year to 31 Dec. 2021						
In millions of euros	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Minority shareholders' interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority
Contribution of the entities belonging to the BGL BNP Paribas group	98,967	1,779	585	557	34%	179	167	163
Other minority interests						213	225	58
TOTAL						392	392	221

	31 December 2020	Year to 31 Dec. 2020						
In millions of euros	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Minority shareholders' interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority shareholders
Contribution of the entities belonging to the BGL BNP Paribas group	89,607	1,699	552	541	34%	171	162	-
Other minority interests						177	146	84
TOTAL						348	308	84

There are no particular contractual restrictions on the assets of BGL BNP Paribas related to the presence of the minority shareholder.

## • Internal restructuring that led to a change in minority shareholders' interest in the equity of subsidiaries

No significant internal restructuring operation occurred in 2021, nor in 2020.



• Acquisitions of additional interests and partial sales of interests leading to changes in minority interests in the equity of subsidiaries

	Year to 31 Dec. 2021			
In millions of euros	Attributable to shareholders	Minority interests	Attributable to shareholders	Minority interests
Bank BGZ BNP Paribas Partial disposal of 1.26% of the total share, reducing the Group's share to 87.43%	(11)	37		
Financit Spa Implementation of a partnership, reducing the Group's share to 60%	21	18		
Other	(2)		(1)	1
Total	8	55	(1)	1

#### • Commitments to repurchase minority shareholders' interests

In connection with the acquisition of certain entities, the Group granted minority shareholders put options on their holdings.

The total value of these commitments, which are recorded as a reduction in shareholders' equity, amounts to EUR 322 million at 31 December 2021, compared with EUR 500 million at 31 December 2020.



#### 7.g SIGNIFICANT RESTRICTIONS IN SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

#### Significant restrictions related to the ability of entities to transfer cash to the Group

The ability of entities to pay dividends or to repay loans and advances depends, *inter alia*, on local regulatory requirements for capitalisation and legal reserves, as well as the entities' financial and operating performance. During 2021, none of the BNP Paribas Group entites were subject to significant restrictions other than those related to regulatory requirements.

# Significant restrictions relative to the Group's ability to use the assets lodged in consolidated structured entities

Access to the assets of consolidated structured entities in which third-party investors have invested is limited inasmuch as these entities' assets are reserved for the holders of units or securities. These assets total EUR 34 billion as at 31 December 2021 (EUR 35 billion as at 31 December 2020).

# Significant restrictions related to the Group's ability to use assets pledged as collateral or under repurchase agreements

The financial instruments pledged by the BNP Paribas Group as collateral or under repurchase agreements are presented in notes 4.r and 5.d.

#### Significant restrictions related to liquidity reserves

Significant restrictions related to liquidity reserves correspond to the mandatory deposits placed with central banks presented in chapter 5 of the Universal Registration Document under *Liquidity risk*.

#### Assets representative of unit-linked insurance contracts

Financial assets representative of unit-linked insurance contracts designated as at fair value through profit or loss, which amount to EUR 87 billion as at 31 December 2021 (compared with EUR 73 billion as at 31 December 2020), are held for the benefit of the holders of these contracts.



#### **7.h STRUCTURED ENTITIES**

The BNP Paribas Group is engaged in transactions with sponsored structured entities mainly through its activities of securitisation of financial assets - as either originator or sponsor -, fund management and specialised asset financing.

In addition, the BNP Paribas Group is also engaged in transactions with structured entities that it has not sponsored, notably in the form of investments in funds or securitisation vehicles.

The method for assessing control for structured entities is detailed in note 1.b.2. Consolidation methods.

#### • Consolidated structured entities

The main categories of consolidated structured entities are:

**ABCP (Asset-Backed Commercial Paper) conduits:** the ABCP securitisation conduits Starbird, Matchpoint and Scaldis fund securitisation transactions managed by the BNP Paribas Group on behalf of its customers. Details on how these are financed and the Group's risk exposure are presented in Chapter 5 of the Universal Registration Document under *Securitisation as sponsor on behalf of clients / Short-term refinancing*.

**Proprietary securitisation:** proprietary securitisation positions originated and held by the BNP Paribas Group are detailed in Chapter 5 of the Universal Registration Document under *Proprietary securitisation activities (originator)*.

**Funds managed by the Group:** the BNP Paribas Group structures different types of funds for which it may act as fund manager, investor, custodian or guarantor. These funds are consolidated when the Group is both the manager and a significant investor and is therefore exposed to variable returns.

#### • Unconsolidated structured entities

The BNP Paribas Group has entered into relations with unconsolidated structured entities in the course of its business activities to meet the needs of its customers.

#### Information relative to interests in sponsored structured entities

The main categories of unconsolidated sponsored structured entities are as follows:

**Securitisation:** the BNP Paribas Group structures securitisation vehicles for the purposes of offering customers financing solutions for their assets, either directly or through consolidated ABCP conduits. Each vehicle finances the purchase of customers' assets (receivables, bonds, *etc.*) primarily by issuing bonds backed by these assets and whose redemption is linked to their performance.

**Funds:** the Group structures and manages funds to offer investment opportunities to its customers. Dedicated or public funds are offered to institutional and individual customers and are distributed and commercially monitored by the BNP Paribas Group. The entities of the BNP Paribas Group responsible for managing these funds may receive management fees and performance commission. The BNP Paribas Group may hold units in these funds, as well as units in funds dedicated to the insurance activity not managed by the BNP Paribas Group.

**Asset financing:** the BNP Paribas Group establishes and finances structured entities that acquire assets (aircraft, ships, *etc.*) intended for lease, and the lease payments received by the structured entity are used to repay the financing, which is guaranteed by the asset held by the structured entity.

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**Other:** on behalf of its customers, the Group may also structure entities which invest in assets or are involved in debt restructuring.

An interest in an unconsolidated structured entity is a contractual or non-contractual link that exposes the BNP Paribas Group to variable returns from the performance of the entity.

The Group's assets and liabilities related to the interests held in sponsored structured entities are as follows:

In millions of euros, at 31 December 2021	Securitisation	Funds	Asset Financing	Others	Total
INTERESTS ON THE GROUP BALANCE SHEET					
ASSETS					
Financial instruments at fair value through profit or loss	5	1,009	4	95	1,113
Derivatives used for hedging purposes	11	1,404	23	18	1,456
Financial instruments at fair value through equity	190				190
Financial assets at amortised cost	14,230	117	1,709	9	16,065
Other assets	3	93			96
Financial investments of insurance activities		24,114			24,114
TOTAL ASSETS	14,439	26,737	1,736	122	43,034
LIABILITIES					
Financial instruments at fair value through profit or loss	18	542	3	54	617
Derivatives used for hedging purposes					
Financial liabilities at amortised cost	1,058	12,809	140	27	14,034
Other liabilities	5	140	118		263
TOTAL LIABILITIES	1,081	13,491	261	81	14,914
	01.000	07.0/4	0.017	010	50.000
MAXIMUM EXPOSURE TO LOSS	21,888	27,061	3,047	212	52,208
SIZE OF STRUCTURED ENTITIES (1)	121,665	332,150	4,933	5,263	464,011

In millions of euros, at 31 December 2020	Securitisation	Funds	Asset Financing	Others	Total
INTERESTS ON THE GROUP BALANCE SHEET					
ASSETS					
Financial instruments at fair value through profit or loss	169	818	11	316	1,314
Derivatives used for hedging purposes	55	511	140	4	710
Financial instruments at fair value through equity	231				231
Financial assets at amortised cost	14,172	367	1,168	9	15,716
Other assets		203		1	204
Financial investments of insurance activities		19,231			19,231
TOTAL ASSETS	14,627	21,130	1,319	330	37,406
LIABILITIES					
Financial instruments at fair value through profit or loss	80	574	1	786	1,441
Derivatives used for hedging purposes					
Financial liabilities at amortised cost	820	11,115	130	760	12,825
Other liabilities	2	158	105	4	269
TOTAL LIABILITIES	902	11,847	236	1,550	14,535
MAXIMUM EXPOSURE TO LOSS	23,096	21,938	1,674	632	47,340
SIZE OF STRUCTURED ENTITIES (1)	117,188	305,525	4,945	6,438	434.096

(1) The size of sponsored structured entities equals the total assets of the structured entity for securitisation vehicles, the net asset value for funds (excluding management mandates) and the structured entity's total assets or the amount of the BNP Paribas Group's commitment for asset financing and other structures.

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The BNP Paribas Group's maximum exposure to losses on sponsored structured entities is the carrying amount of the assets, excluding, for financial assets at fair value through equity, changes in value taken directly to equity, as well as the nominal amount of the financing commitments and guarantee commitments given and the notional amount of credit default swaps (CDS) sold.

#### Information relative to interests in non-sponsored structured entities

The main interests held by the BNP Paribas Group when it acts solely as an investor in non-sponsored structured entities are detailed below:

- Units in funds that are not managed by the Group, which are held by the Insurance business line: as part of the asset allocation strategy corresponding to investments related to the premiums for unit-linked contracts or for the general fund, the Insurance business line subscribes to units of structured entities. These short- or medium-term investments are held for their financial performance and meet the risk diversification criteria inherent to the business. They amounted to EUR 39 billion as at 31 December 2021 (EUR 33 billion as at 31 December 2020). Changes in value and the majority of the risks associated with these investments are borne by policyholders in the case of assets representative of unit-linked contracts, and by the insurer in the case of assets representative of the general fund;
- Other investments in funds not managed by the Group: as part of its trading business, the BNP Paribas Group invests in structured entities without any involvement in either managing or structuring these entities (investments in mutual funds, securities funds or alternative funds), particularly as economic hedge for structured products sold to customers. The Group also invests in minority holdings in investment funds, in support of companies, as part of its venture capital business. These investments amounted to EUR 10 billion as at 31 December 2021 (7 billion as at 31 December 2020);
- **Investments in securitisation vehicles:** the breakdown of the Group's exposure and the nature of the securities held are presented in Chapter 5 of the Universal Registration Document in the section *Securitisation as investor*.

Besides, in the framework of its asset financing activity, the BNP Paribas Group provides financing to structured entities that are established by and for its clients and whose purpose is to acquire assets (aircraft, ships, *etc.*) intended for lease to those same clients. These financings amount to EUR 5 billion as at 31 December 2021 (EUR 6 billion as at 31 December 2020).



#### 7.i COMPENSATION AND BENEFITS AWARDED TO THE GROUP'S CORPORATE OFFICERS

The Group's corporate officers, their spouses and their dependent children are considered related parties.

The remuneration and benefits policy relating to the Group's corporate officers, as well as the detailed information on an individual basis, are presented in chapter 2 Corporate Governance of the Universal Registration Document.

#### • Remuneration and benefits awarded to the Group's corporate officers

	Year to 31 Dec. 2021	Year to 31 Dec. 2020
Gross remuneration, including remuneration linked to the term of directorship and benefits in kind		
- payable for the year	€ 8,486,731	€ 6,070,060
- paid during the year	€ 6,526,149	€ 5,532,930
Post-employment benefits		
Retirement bonuses: present value of the benefit obligation (payroll taxes excluded)	€ 788,884	€ 294,833
Defined contribution pension plan: contributions paid by BNP Paribas during the year	€ 6,400	€ 5,306
Welfare benefits: premiums paid by BNP Paribas during the year	€ 18,836	€ 14,962
Share-based payments		
Stock subscription options	Nil	Nil
Performance shares	Nil	Nil
Long-term compensation		
- fair value at grant date (*)	€ 1,327,391	€ 1,065,536

(\*) Valuation according to the method described in note 6.e.

As at 31 December 2021, no corporate officer is eligible to a contingent collective defined-benefit top-up pension plan.

#### • Remuneration linked to the term of directorship paid to members of the board of directors

Remuneration linked to the term of directorship paid in to all members of the Board of Directors in 2021 amounts to EUR 1,402,804. This amount was EUR 1,300,000 in 2020. The amount paid in 2021 to members other than corporate officers was EUR 1,273,940 compared with EUR 1,183,106 in 2020.

#### • Remuneration and benefits awarded to directors representing the employees

In euros	Year to 31 December 2021	Year to 31 December 2020
Gross remuneration paid during the year	120,963	123,020
Remuneration linked to the term of directorship (paid to the trade unions)	190,887	180,227
Premiums paid by BNP Paribas during the year into schemes related to Garantie Vie Professionnelle Accidents benefits and healthcare expense coverage	2,092	2,063
Contributions paid by BNP Paribas during the year into the defined-contribution plan	1,423	1,386



#### Loans, advances and guarantees granted to the Group's corporate officers

At 31 December 2021, the total outstanding loans granted directly or indirectly to the Group's corporate officers and their spouses and dependent children amounted to EUR 6,392,970 (EUR 15,233,737 at 31 December 2020). These loans representing normal transactions were carried out on an arm's length basis.

## 7.j OTHER RELATED PARTIES

Other related parties of the BNP Paribas Group comprise consolidated companies (including entities consolidated under the equity method) and entities managing post-employment benefit plans offered to Group employees (except for multi-employer and multi-industry schemes).

Transactions between the BNP Paribas Group and related parties are carried out on an arm's length basis.

#### RELATIONS BETWEEN CONSOLIDATED COMPANIES

A list of companies consolidated by the BNP Paribas Group is provided in note 7.1 *Scope of consolidation.* Transactions and outstanding balances between fully-consolidated entities are eliminated. The tables below show transactions with entities accounted for under the equity method.

#### • Outstanding balances of related-party transactions:

	3,923 516 1 1 4,441 5 137 48 1,1 7 1 1 193 1,7		31 Decem	ıber 2020
In millions of euros	Joint ventures	Associates	Joint ventures	Associates
ASSETS				
On demand accounts		118	1	112
Loans	3,923	116	3,826	65
Securities	516	268	642	-
Other assets	1	74	3	93
Financial investments of insurance activities	1	2	-	4
Total	4,441	578	4,472	274
LIABILITIES				
On demand accounts	137	525	192	518
Other borrowings	48	1,034	30	1,402
Other liabilities	7	26	10	19
Technical reserves and other insurance liabilities	1	159	-	130
Total	193	1,744	232	2,069
FINANCING COMMITMENTS AND GUARANTEE COMMITMENTS				
Financing commitments given	23	553	43	646
Guarantee commitments given	1,469	41	2,162	55
Total	1,492	594	2,205	701

The Group also carries out trading transactions with related parties involving derivatives (swaps, options and forwards, *etc.*) and financial instruments purchased or underwritten and issued by them (equities, bonds, *etc.*).

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#### • Related-party profit and loss items:

	Year to 31	Dec. 2021	Year to 31 Dec. 2020			
In millions of euros	Joint ventures	Associates	Joint ventures	Associates		
Interest income	26	7	30	5		
Interest expense	(5)	(2)	(5)	(6)		
Commission income	5	305	145	279		
Commission expense		(76)	(8)	(38)		
Services provided	-	46		32		
Services received	-	(7)	-	(6)		
Lease income	-	-	-	(1)		
Net income from insurance activities	(2)	(3)	(3)	(4)		
Total	24	270	159	261		

# GROUP ENTITIES MANAGING CERTAIN POST-EMPLOYMENT BENEFIT PLANS OFFERED TO GROUP EMPLOYEES

In Belgium, BNP Paribas Fortis funds a number of pension schemes managed by AG Insurance in which the BNP Paribas Group has a 25% equity interest.

In other countries, post-employment benefit plans are generally managed by independent fund managers or independent insurance companies, and occasionally by Group companies (in particular BNP Paribas Asset Management and BNP Paribas Cardif). In Switzerland, a dedicated foundation manages pension plans for BNP Paribas Switzerland's employees.

At 31 December 2021, the value of plan assets managed by Group companies or by companies over which the Group exercises significant influence was EUR 4,048 million (EUR 4,102 million as at 31 December 2020). Amounts received by Group companies in the year to 31 December 2021 totalled EUR 4 million and were mainly composed of management and custody fees (EUR 5 million as at 31 December 2020).



#### 7.k FAIR VALUE OF FINANCIAL INSTRUMENTS CARRIED AT AMORTISED COST

The information supplied in this note must be used and interpreted with the greatest caution for the following reasons:

- these fair values are an estimate of the value of the relevant instruments as at 31 December 2021. They are liable to fluctuate from day to day as a result of changes in various parameters, such as interest rates and credit quality of the counterparty. In particular, they may differ significantly from the amounts actually received or paid on maturity of the instrument. In most cases, the fair value is not intended to be realised immediately, and in practice might not be realised immediately. Consequently, this fair value does not reflect the actual value of the instrument to BNP Paribas as a going concern;
- most of these fair values are not meaningful, and hence are not taken into account in the management of the commercial banking activities which use these instruments;
- estimating a fair value for financial instruments carried at historical cost often requires the use of modelling techniques, hypotheses and assumptions that may vary from bank to bank. This means that comparisons between the fair values of financial instruments carried at historical cost as disclosed by different banks may not be meaningful;

the fair values shown below do not include the fair values of finance lease transactions, nonfinancial instruments such as property, plant and equipment, goodwill and other intangible assets such as the value attributed to demand deposit portfolios or customer relationships. Consequently, these fair values should not be regarded as the actual contribution of the instruments concerned to the overall valuation of the BNP Paribas Group.



		Estimated		Carrying value	
In millions of euros, at 31 December 2021	Level 1	Level 2	Level 3	Total	
FINANCIAL ASSETS					
Loans and advances to credit institutions and customers (1)		88,058	716,147	804,205	795,845
Debt securities at amortised cost (note 4.e)	89,374	17,203	3,172	109,749	108,510
Assets held for sale	4,587	11,081	49,838	65,507	64,847
FINANCIAL LIABILITIES					
Deposits from credit institutions and customers		1,123,937		1,123,937	1,123,383
Debt securities (note 4.h)	64,660	86,854		151,514	149,723
Subordinated debt (note 4.h)	18,211	7,360		25,571	24,720
Liabilities associated with assets held for sale	-	73,077		73,077	73,041

<sup>(1)</sup> Finance leases excluded

	Carrying value				
In millions of euros, at 31 December 2020		Level 2	Level 3	Total	
FINANCIAL ASSETS					
Loans and advances to credit institutions and customers (1)		68,617	735,232	803,849	790,444
Debt securities at amortised cost (note 4.e)	93,011	25,190	3,261	121,462	118,316
FINANCIAL LIABILITIES					
Deposits from credit institutions and customers		1,089,464		1,089,464	1,088,648
Debt securities (note 4.h)	45,760	103,990		149,750	148,303
Subordinated debt (note 4.h)	15,568	7,683		23,251	22,474

<sup>(1)</sup> Finance leases excluded

The valuation techniques and assumptions used by BNP Paribas ensure that the fair value of financial assets and liabilities carried at amortised cost is measured on a consistent basis throughout the Group. Fair value is based on prices quoted in an active market when these are available. In other cases, fair value is determined using valuation techniques such as discounting of estimated future cash flows for loans, liabilities and debt securities at amortised cost, or specific valuation models for other financial instruments as described in note 1, *Summary of significant accounting policies applied by the BNP Paribas Group.* The description of the fair value hierarchy levels is also presented in the accounting principles (see note 1.e.10). In the case of loans, liabilities and debt securities at amortised cost, liabilities and debt securities at amortised securities and the securities at amortised cost, liabilities and debt securities applied by the BNP Paribas Group. The description of the fair value hierarchy levels is also presented in the accounting principles (see note 1.e.10). In the case of loans, liabilities and debt securities at amortised cost that have an initial maturity of less than one year (including demand deposits) or of most regulated savings products, fair value equates to carrying amount. These instruments have been classified in Level 2, except for loans to customers, which are classified in Level 3.



## 7.1 SCOPE OF CONSOLIDATION

BNP Paribas, a *société anonyme* (Public Limited Company), registered in France, is the Group's lead company, which holds key positions in its two areas of activity: Retail Banking and Services and Corporate and Institutional Banking. During the year, the parent company did not change its name.

BNP Paribas has its principal place of business in France and its head office is located at 16 boulevard des Italiens 75009 Paris, France.

			31 December 2021			3	1 Decembe	er 2020		
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	BNP Paribas SA	France	(1)				(1)			
	BNPP SA (Argentina branch)	Argentina	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Australia branch)	Australia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Austria branch)	Austria	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Bahrain branch)	Bahrain	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Belgium branch)	Belgium	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Bulgaria branch)	Bulgaria	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Canada branch)	Canada	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Cayman Islands branch)	Cayman Islands								S1
	BNPP SA (Czech Republic branch)	Czech Rep.	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Denmark branch)	Denmark	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Finland branch)	Finland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Germany branch)	Germany	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Hong Kong branch)	Hong Kong	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Hungary branch)	Hungary	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (India branch)	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Ireland branch)	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Italy branch)	Italy	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Japan branch)	Japan	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Jersey branch)	Jersey				S1	Full	100.0%	100.0%	
	BNPP SA (Kuwait branch)	Kuwait	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Luxembourg branch)	Luxembourg	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Malaysia branch)	Malaysia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Monaco branch)	Monaco	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Netherlands branch)	Netherlands	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Norway branch)	Norway	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Panama branch)	Panama	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Philippines branch)	Philippines	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Poland branch)	Poland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Portugal branch)	Portugal	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Qatar branch)	Qatar	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Republic of Korea branch)	Rep. of Korea	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Romania branch)	Romania	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Saudi Arabia branch)	Saudi Arabia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP SA (Singapore branch)	Singapore	Full	100.0%	100.0%		Full	100.0%	100.0%	

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RefRe	Business Name Country Wethod (%) (%) Rei.	Method	0	Intoract	
BPP-54 (bank norm)SpaceFuldNameButName			(70)		Ref.
BMP SA (Basical Land)SaxialTail0.0041000 <td>BNPP SA (South Africa branch)   South Africa   Full   100.0%</td> <td>Full</td> <td>100.0%</td> <td>100.0%</td> <td></td>	BNPP SA (South Africa branch)   South Africa   Full   100.0%	Full	100.0%	100.0%	
BAPP AC [Assaminant)TanamIndNorm <th< td=""><td>BNPP SA (Spain branch)   Spain   Full   100.0%   100.0%</td><td>Full</td><td>100.0%</td><td>100.0%</td><td></td></th<>	BNPP SA (Spain branch)   Spain   Full   100.0%   100.0%	Full	100.0%	100.0%	
NAMON	BNPP SA (Sweden branch)     Sweden     Full     100.0%     100.0%	Full	100.0%	100.0%	
Normal AntionNormal	BNPP SA (Taiwan branch)   Taiwan   Full   100.0%   100.0%	Full	100.0%	100.0%	
BRSP Sel, black Captor LandyUKFulNOMEFulNOMEFulNOMENOMEFulNOME	BNPP SA (Thailand branch)   Thailand   Full   100.0%   100.0%	Full	100.0%	100.0%	
BIM <br< td=""><td>BNPP SA (United Arab Emirates branch)     United Arab Emirates     Full     100.0%     100.0%</td><td>Full</td><td>100.0%</td><td>100.0%</td><td></td></br<>	BNPP SA (United Arab Emirates branch)     United Arab Emirates     Full     100.0%     100.0%	Full	100.0%	100.0%	
BIPP NetwardshyVertageFal1000%1000	BNPP SA (United Kingdom branch)   UK   Full   100.0%   100.0%	Full	100.0%	100.0%	
CALSUMACE SUBJECT LUNCE SUB	BNPP SA (United States branch) USA Full 100.0% 100.0%	Full	100.0%	100.0%	
AMBAINS - MARKES       Statistic - St	BNPP SA (Viet Nam branch) Viet Nam Full 100.0% 100.0%	Full	100.0%	100.0%	
analyse       Partice	ETAIL BANKING & SERVICES				
Barague de Valles Gayane       France       Fai <sup>20</sup> S105       V       Fai <sup>20</sup> S105	OMESTIC MARKETS				
BNP Authon Gapane       france       Full       100.05       IVE       Full <td>tetail Banking - France</td> <td></td> <td></td> <td></td> <td></td>	tetail Banking - France				
BMP Development         Fance         Fal         0.00%         0.00%         Fal         0.00%<	Banque de Wallis et Futuna   France   Futl <sup>(1)</sup> 51.0%	Full <sup>(1)</sup>	51.0%	51.0%	
BNPD bevelopement Oblig       France       Full       1000%       10	BNPP Antilles Guyane France Full <sup>(1)</sup> 100.0% 100.0%	Full <sup>(1)</sup>	100.0%	100.0%	
BNPP Fador       Finde       Full <sup>10</sup> 100.05       100.05       Full <sup>0</sup> 100.05       100.05<	BNPP Développement France Full 100.0% 100.0%	Full	100.0%	100.0%	
BMPP Fathr (Span branch)       Spain       Full <sup>10</sup> 100/6       100/6 <t< td=""><td>BNPP Développement Oblig France Full 100.0% 100.0%</td><td>Full</td><td>100.0%</td><td>100.0%</td><td></td></t<>	BNPP Développement Oblig France Full 100.0% 100.0%	Full	100.0%	100.0%	
BNPP Factor Societable Financeira de Credito SA       Portugal       Fuil       100.0%       ICOUNS       Fuil       100.0%       ICOUNS	BNPP Factor France Full <sup>(1)</sup> 100.0% 100.0%	Full <sup>(1)</sup>	100.0%	100.0%	
BNPP Nox-elle Caldonie         France         Full <sup>10</sup> 100.0%         100.0%         Full <sup>10</sup> 100.0%         46.0%         40.0%         40.0%	BNPP Factor (Spain branch) Spain Full <sup>(1)</sup> 100.0% 100.0%	Full <sup>(1)</sup>	100.0%	100.0%	
BNP Rounion       France       Full <sup>®</sup> 100.0%       100.0%       Full <sup>®</sup> 100.0%       100.0%	BNPP Factor Sociedade Financeira de Credito SA Portugal Full 100.0% 100.0%	Full	100.0%	100.0%	
Compagnie pour le Financement des Lobiss       France       Equily       4.0.0*       40.0*       Equily       4.0.0*       100.0*       Equily       4.0.0*       10	BNPP Nouvelle Calédonie France Full <sup>(1)</sup> 100.0% 100.0%	Full <sup>(1)</sup>	100.0%	100.0%	
Coparis         France         Full         100.0%         100.0%         Full         100.0%         00.0%	BNPP Réunion France Full <sup>(1)</sup> 100.0% 100.0%	Full <sup>(1)</sup>	100.0%	100.0%	
France       Equily <sup>(3)</sup> 50.0%       50.0%       50.0%       Equily <sup>(3)</sup> 50.0%       50.0%<	Compagnie pour le Financement des Loisirs France Equity 46.0% 46.0%	Equity	46.0%	46.0%	
GE Ocean       France       Full       100.0%       100.0%       Full       100.0%       00.0%         Jlaga Holding       France       Full       100.0%       60.0%       50.0% <td>Copartis France Full 100.0% 100.0%</td> <td>Full</td> <td>100.0%</td> <td>100.0%</td> <td>D1/V</td>	Copartis France Full 100.0% 100.0%	Full	100.0%	100.0%	D1/V
GE Ocean       France       Full       100.0%       100.0%       Full       100.0%       00.0%         Jlaga Holding       France       Full       100.0%       60.0%       50.0% <td>Euro Securities Partners France Equity<sup>(3)</sup> 50.0% 50.0%</td> <td>Equity<sup>(3)</sup></td> <td>50.0%</td> <td>50.0%</td> <td></td>	Euro Securities Partners France Equity <sup>(3)</sup> 50.0% 50.0%	Equity <sup>(3)</sup>	50.0%	50.0%	
Particis       France       Equily <sup>CI</sup> 50.0%       50.0%       Equily <sup>CI</sup> 50.0%       50.0%<	GIE Ocean France Full 100.0% 100.0%	Full	100.0%	100.0%	
Paylb Services         France         Equily         14.3%         14.3%         Equily         14.3%         14.3%         Equily         14.3%         16.0%         10.0% <td>Jivago Holding France Full 100.0% 100.0% E3</td> <td></td> <td></td> <td></td> <td></td>	Jivago Holding France Full 100.0% 100.0% E3				
PotzamparcFranceFull®100.0%100.0%Full®100.0%100	Partecis France Equity <sup>(3)</sup> 50.0% 50.0%	Equity <sup>(3)</sup>	50.0%	50.0%	
Potzamparc       France       Full <sup>(1)</sup> 100.0%       100.0%       Full <sup>(1)</sup> 100.0%       100	Paylib Services France Equity 14.3% 14.3%	Equity	14.3%	14.3%	
Societé Lairoise de Participations       France       Fuil       100.0%       100.0%       Fuil       100.0%       100.0%         etail Banking - Belgium       Belgium       Fuil       100.0%       99.9%       Fuil       100.0%       99.9%         Axepta BNPP Benetux       Belgium       Equity       22.5%       22.5%       Fuil       100.0%       99.9%         Bancontact Paytoniq Company       Belgium       Equity       22.5%       22.5%       Equity       22.5%       25.9%					
detail Banking- Belgium         Full         1000%         99.%         Full         1000%         99.%           Axepta BNPP Benelux         Belgium         Full         1000%         99.%         Full         1000%         99.%         52.%<	Protection 24 France S2	Full	100.0%	100.0%	
Axepta BNPP BeneluxBelgiumFull100 0%99.9%Full100 0%99.9%Bancontact Paytoniq CompanyBelgiumEquity22.5%2.5%Equity22.5%2.5%2.5%2.5%2.5%2.5%2.5%2.5%2.5%3.5%Equity33.5%563.5%563.5%563.5%563.5%565.0%565.0%50%5.0%50%	Société Lairoise de Participations France Full 100.0% 100.0%	Full	100.0%	100.0%	
Axepla BNPP BeneluxBelgiumFull100 0%99.9%Full100 0%99.9%Bancontact Paytoniq CompanyBelgiumEquity22.5%2.5%Equity22.5%2.5%2.5%2.5%2.5%2.5%2.5%2.5%2.5%3.5%Equity33.5%Equity33.5%5%5%3.5% <t< td=""><td>etail Banking - Belgium</td><td></td><td></td><td></td><td></td></t<>	etail Banking - Belgium				
Bancontact Paytoniq CompanyBelgiumEquity $22.5^{\circ}$ $22.5^{\circ}$ Equity $22.5^{\circ}$ $25.0^{\circ}$		Full	100.0%	99.9%	E1
Banking Funding Company SA       Belgium       Equity       33.5%       33.5%       Equity       33.5%       S3.5%         BASS Master Issuer NV <sup>1</sup> Belgium       Full       -       Full       -       -         Batopin       Belgium       Belgium       Equity       25.0%       E1       -       -         Belgian Mobile ID       Belgium       Equity       12.2%       V3       Equity       15.0%       9.9%         BNPP Commercial Finance Ltd       UK       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Sweden       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AS       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor SmbH       Germany       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor NV       Netherlands       Full       100.0%       99.9%       Full       100.0%       99.9%					
BASS Master Issuer NV <sup>1</sup> Belgium       Full       -       Full       -       -         Batopin       Belgium       Belgium       Equity       25.0%       25.0%       E1       -       -         Belgian Mobile ID       Belgium       Equity       12.2%       12.2%       V3       Equity       15.0%       15.0%         BNPP Commercial Finance Lid       UK       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Sweden       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AS       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor NV       Netherlands       Full       100.0%       99.9%       Full       100.0%       99.9%					
Batopin       Belgium       Equity       25.0%       25.0%       E1         Belgian Mobile ID       Belgium       Equity       12.2%       12.2%       V3       Equity       15.0%         BNPP Commercial Finance Ltd       UK       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Sweden       Image: Commercial Finance Ltd       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Sweden       Full       100.0%       99.9%       Full       100.0%       99.9%       99.9%         BNPP Factor AB       Germany       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor GnbH       Germany       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor NV       Netherlands       Full       100.0%       99.9%       Full       100.0%       99.9%					
Belgian Mobile ID       Belgiam       Equity       12.2%       12.2%       V3       Equity       15.0%         BNPP Commercial Finance Ltd       UK       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Sweden       Sweden       Stationary       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Denmark       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor AB       Germany       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor NPH       Germany       Full       100.0%       99.9%       Full       100.0%       99.9%         BNPP Factor NV       Netherlands       Full       100.0%       99.9%       Full       100.0%       99.9%					
BNPP Commercial Finance Ltd         UK         Full         100.0%         99.9%           BNPP Factor AB         Sweden         State         State         Full         100.0%         99.9%           BNPP Factor AB         Denmark         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor AS         Denmark         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor GnbH         Germany         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor NV         Netherlands         Full         100.0%         99.9%         Full         100.0%         99.9%		Fauity	15.0%	15.0%	
BNPP Factor AB         Sweden         St         Full         100.0%         99.9%           BNPP Factor AS         Denmark         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor AS         Denmark         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor GmbH         Germany         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor NV         Netherlands         Full         100.0%         99.9%         Full         100.0%         99.9%					
BNPP Factor AS         Denmark         Full         100.0%         99.9%           BNPP Factor GnbH         Germany         Full         100.0%         99.9%           BNPP Factor NV         Netherlands         Full         100.0%         99.9%					
BNPP Factor GmbH         Germany         Full         100.0%         99.9%         Full         100.0%         99.9%           BNPP Factor NV         Netherlands         Full         100.0%         99.9%         99.9%					
BNPP Factor NV Netherlands S1 Full 100.0% 99.9%					
BNPP Factoring Support Netherlands Full 100.0% 99.9% Full 100.0% 99.9%					

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			31	31 December 2021				31 December 2020			
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.	
	BNPP Fortis	Belgium	Full	99.9%	99.9%		Full	99.9%	99.9%		
	BNPP Fortis (Spain branch)	Spain	Full	99.9%	99.9%		Full	99.9%	99.9%		
	BNPP Fortis (United States branch)	USA	Full	99.9%	99.9%		Full	99.9%	99.9%		
	BNPP Fortis Factor NV	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	BNPP Fortis Film Finance	Belgium	Full	100.0%	99.9%	V4	Full	99.0%	98.9%		
	BNPP Fortis Funding SA	Luxembourg	Full	100.0%	99.9%		Full	100.0%	99.9%		
	BNPP FPE Belgium	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	BNPP FPE Expansion	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	BNPP FPE Management	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	Bpost Banque	Belgium	Equity <sup>(3)</sup>	50.0%	50.0%		Equity <sup>(3)</sup>	50.0%	50.0%		
	Credissimo	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	Credissimo Hainaut SA	Belgium	Full	99.7%	99.7%		Full	99.7%	99.7%		
	Crédit pour Habitations Sociales	Belgium	Full	81.7%	81.6%		Full	81.7%	81.6%		
	Epimede <sup>s</sup>	Belgium	Equity		-		Equity	-	-		
	Esmee Master Issuer <sup>t</sup>	Belgium	Full		-		Full	-			
	Immo Beaulieu	Belgium								S3	
	Immobilière Sauveniere SA	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%		
	Isabel SA NV	Belgium	Equity	25.3%	25.3%		Equity	25.3%	25.3%		
	Microstart	Belgium	Full	42.3%	76.8%	V4	Full	70.3%	76.7%		
	Private Equity Investments (a)	BE/FR/LU	FV		-		FV	-			
	Sagip	Belgium	Full	100.0%	100.0%		Full	100.0%	100.0%		
	Sowo Invest SA NV	Belgium	Full	87.5%	87.5%		Full	87.5%	87.5%		
ail Banking - Luxem	bourg										
	BGL BNPP	Luxembourg	Full	66.0%	65.9%		Full	66.0%	65.9%		
	BGL BNPP (Germany branch)	Germany	Full	66.0%	65.9%		Full	66.0%	65.9%		
	BNPP Lease Group Luxembourg SA	Luxembourg	Full	100.0%	65.9%		Full	100.0%	65.9%		
	BNPP SB Re	Luxembourg	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%		
	Cofhylux SA	Luxembourg	Full	100.0%	65.9%		Full	100.0%	65.9%		
	Compagnie Financière Ottomane SA	Luxembourg	Full		97.3%		Full		97.3%		
	Le Sphinx Assurances Luxembourg SA	Luxembourg	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%		
	Lion International Investments SA	Luxembourg	Full	100.0%			Full		100.0%		
	Luxhub SA	Luxembourg	Equity	28.0%			Equity	28.0%		E1	
	Visalux	Luxembourg	Equity	25.3%			Equity	25.3%			
ail Banking - Italy				20.07			·J	20.070			
	Artigiancassa SPA	Italy	Full	73.9%	73.9%		Full	73.9%	73.9%		
	Axepta SPA	Italy	Full		100.0%		Full		100.0%		
	Banca Nazionale Del Lavoro SPA	Italy	Full		100.0%		Full		100.0%		
	EMF IT 2008 1 SRL <sup>1</sup>	Italy	Full	100.0%			Full	-			
	Era Uno SRL <sup>1</sup>	Italy	Full		-	E2	i uii	-	-		
	Era Uno SRL		Full		100.0%	E2	Full	100.0%	100.0%		
		Italy				1/2					
	Financit SPA (Ex- BNL Finance SPA)	Italy	Full	60.0%		V2	Full	100.0%	100.0%		
	Immera SRL <sup>t</sup>	Italy	Full			E1					
	International Factors Italia SPA	Italy	Full		99.7%		Full		99.7%		

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			31	Decembe	er 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	Serfactoring SPA	Italy				S2	Equity	27.0%	26.9%	
	Servizio Italia SPA	Italy	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Sviluppo HQ Tiburtina SRL	Italy	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Tierre Securitisation SRL <sup>1</sup>	Italy	Full				Full	-	-	
	Vela ABS SRL <sup>1</sup>	Italy								S3
	Vela Consumer 2 SRL <sup>t</sup>	Italy				S1	Full	-	-	
	Vela Consumer SRL <sup>t</sup>	Italy								S1
	Vela Home SRL <sup>t</sup>	Italy	Full				Full	-	-	
	Vela Mortgages SRL <sup>t</sup>	Italy	Full				Full	-	-	
	Vela OBG SRL <sup>t</sup>	Italy	Full				Full	-		
	Vela RMBS SRL <sup>1</sup>	Italy	Full				Full	-		
val										
	Artel	France	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval AB	Sweden	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval AS	Denmark	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval AS Norway	Norway	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Austria GmbH	Austria	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Belgium NV SA	Belgium	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Benelux BV	Netherlands	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Brasil Ltda	Brazil	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval BV	Netherlands	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval CZ SRO	Czech Rep.	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Deutschland GmbH	Germany	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Fleet Services	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Fuhrparkmanagement GmbH	Austria	Fully	100.07	77.770	S4	Full <sup>(2)</sup>	100.0%		E
	Arval Fullas Car Rental SA	Greece	Full <sup>(2)</sup>	100.0%	99.9%	34		100.0%		
	Arval India Private Ltd	India	Full	100.076	99.970	S3	Full <sup>(2)</sup> Full <sup>(2)</sup>	100.0%		
			=(2)	400.000	00.00/	33				
	Arval LLC	Russia	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Luxembourg SA	Luxembourg	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Magyarorszag KFT	Hungary	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Maroc SA	Morocco	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval OY	Finland	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Relsa SPA	Chile	Equity	50.0%			Equity	50.0%		
	Arval Schweiz AG	Switzerland	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Service Lease	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Service Lease Aluger Operational Automoveis SA	Portugal	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Arval Service Lease Italia SPA	Italy	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%		
	Arval Service Lease Polska SP ZOO	Poland	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Service Lease Romania SRL	Romania	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Service Lease SA	Spain	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Slovakia SRO	Slovakia	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval Trading	France	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval UK Group Ltd	UK	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Arval UK Leasing Services Ltd	UK	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	

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			31	Decembe	r 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	Arval UK Ltd	UK	Full <sup>(2)</sup>	100.0%	99.9%	<u>.</u>	Full <sup>(2)</sup>	100.0%	99.9%	
	BNPP Fleet Holdings Ltd	UK	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Cent ASL	France	Full <sup>(2)</sup>	100.0%	99.9%	E2				
	Cofiparc	France	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Greenval Insurance DAC	Ireland	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	V3
	Locadif	Belgium	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Louveo	France	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	Public Location Longue Durée	France	Full <sup>(2)</sup>	100.0%	99.9%		Full <sup>(2)</sup>	100.0%	99.9%	
	TEB Arval Arac Filo Kiralama AS	Turkey	Full <sup>(2)</sup>	100.0%	75.0%		Full <sup>(2)</sup>	100.0%	75.0%	
asing Solutions										
	All In One Vermietung GmbH	Austria	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Aprolis Finance	France	Full	51.0%	42.3%		Full	51.0%	42.3%	
	Artegy	France	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNL Leasing SPA	Italy	Full	100.0%	95.5%		Full	100.0%	95.5%	
	BNPP 3 Step IT	France	Full	51.0%	42.3%		Full	51.0%	42.3%	
	BNPP 3 Step IT (Belgium branch)	Belgium	Full	51.0%	42.3%		Full	51.0%	42.3%	
	BNPP 3 Step IT (Germany branch)	Germany	Full	51.0%	42.3%		Full	51.0%		
	BNPP 3 Step IT (Italy branch)	Italy	Full	51.0%	42.3%		Full	51.0%		
	BNPP 3 Step IT (Netherlands branch)	Netherlands	Full	51.0%			Full	51.0%		
	BNPP 3 Step IT (United Kingdom branch)	UK	Full	51.0%			Full	51.0%		
	BNPP Finansal Kiralama AS	Turkey	Full	100.0%			Full	100.0%		
	BNPP Lease Group	France	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>	100.0%		
	BNPP Lease Group (Germany branch)	Germany	Full <sup>(1)</sup>	100.0%	83.0%		Full <sup>(1)</sup>	100.0%		
			Full <sup>(1)</sup>				Full <sup>(1)</sup>			
	BNPP Lease Group (Italy branch)	Italy		100.0%				100.0%		
	BNPP Lease Group (Portugal branch)	Portugal	Full <sup>(1)</sup>	100.0%	83.0%		Full <sup>(1)</sup>	100.0%		
	BNPP Lease Group (Spain branch)	Spain	Full <sup>(1)</sup>	100.0%	83.0%		Full <sup>(1)</sup>	100.0%		
	BNPP Lease Group Belgium	Belgium	Full	100.0%	83.0%		Full	100.0%		
	BNPP Lease Group GmbH & Co KG	Austria				S4	Full	100.0%		
	BNPP Lease Group Leasing Solutions SPA	Italy	Full		95.5%		Full	100.0%		
	BNPP Lease Group PLC	UK	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Lease Group Rentals Ltd	UK				S1	Full	100.0%	83.0%	
	BNPP Lease Group SP ZOO	Poland	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Services	Poland	Full	100.0%	87.4%	V3	Full	100.0%	88.7%	
	BNPP Leasing Solution AS	Norway	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Solutions	Luxembourg	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Solutions AB	Sweden	Full	100.0%	83.0%	E1				
	BNPP Leasing Solutions IFN SA	Romania	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Solutions Ltd	UK	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Solutions NV	Netherlands	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Leasing Solutions Suisse SA	Switzerland	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Rental Solutions Ltd	UK	Full	100.0%	83.0%		Full	100.0%	83.0%	
	BNPP Rental Solutions SPA	Italy	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Claas Financial Services	France	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	
	Claas Financial Services (Germany branch)	Germany	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	

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			31	I Decembei	r 2021		3	1 Decembe	r 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	Claas Financial Services (Italy branch)	Italy	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	
	Claas Financial Services (Poland branch)	Poland	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	
	Claas Financial Services (Spain branch)	Spain	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	
	Claas Financial Services Ltd	UK	Full	51.0%	42.3%		Full	51.0%	42.3%	
	CMV Mediforce	France								S4
	CNH Industrial Capital Europe	France	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe (Belgium branch)	Belgium	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe (Germany branch)	Germany	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe (Italy branch)	Italy	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe (Poland branch)	Poland	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe (Spain branch)	Spain	Full <sup>(1)</sup>	50.1%	41.6%		Full <sup>(1)</sup>	50.1%	41.6%	
	CNH Industrial Capital Europe BV	Netherlands	Full	100.0%	41.6%		Full	100.0%	41.6%	
	CNH Industrial Capital Europe GmbH	Austria	Full	100.0%	41.6%		Full	100.0%	41.6%	
	CNH Industrial Capital Europe Ltd	UK	Full	100.0%	41.6%		Full	100.0%	41.6%	
	Commercial Vehicle Finance Ltd	UK								S1
	ES Finance	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%	
	FL Zeebrugge <sup>s</sup>	Belgium	Full	-	-		Full	-	-	
	Folea Grundstucksverwaltungs und Vermietungs Gmbh & Co <sup>s</sup>	Germany	Full	-			Full			
	Fortis Lease	France	Full <sup>(1)</sup>	100.0%	83.0%		Full <sup>(1)</sup>	100.0%	83.0%	
	Fortis Lease Belgium	Belgium	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Fortis Lease Deutschland GmbH	Germany	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Fortis Lease Iberia SA	Spain	Full	100.0%	86.6%		Full	100.0%	86.6%	
	Fortis Lease Portugal	Portugal	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Fortis Lease UK Ltd	UK	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Fortis Vastgoedlease BV	Netherlands	Full	100.0%	83.0%		Full	100.0%	83.0%	
	Heffiq Heftruck Verhuur BV	Netherlands	Full	50.1%	41.5%		Full	50.1%	41.5%	
	JCB Finance	France	Full <sup>(1)</sup>	100.0%	41.6%		Full <sup>(1)</sup>	100.0%	41.6%	
	JCB Finance (Germany branch)	Germany	Full <sup>(1)</sup>				Full <sup>(1)</sup>		41.6%	
	JCB Finance (Italy branch)	Italy	Full <sup>(1)</sup>				Full <sup>(1)</sup>	100.0%		
	JCB Finance Holdings Ltd	UK	Full	50.1%	41.6%		Full	50.1%		
	Manitou Finance Ltd	UK	Full	51.0%	42.3%		Full	51.0%		
	MGF	France	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%		
	MGF (Germany branch)	Germany	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%	42.3%	E2
	MGF (Italy branch)	Italy	Full <sup>(1)</sup>	51.0%	42.3%		Full <sup>(1)</sup>	51.0%		E2
	Natio Energie 2	France	Full		100.0%		Full		100.0%	
	Natiocredibail	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	Pixel 2021 <sup>t</sup>	France	Full	-	-	E2				
	RD Leasing IFN SA	Romania				S4	Full	100.0%		
	Same Deutz Fahr Finance	France	Full <sup>(1)</sup>		83.0%		Full <sup>(1)</sup>	100.0%		
	SNC Natiocredimurs	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	UCB Bail 2	France								S4
v Digital Businesse	s									
	Financière des Paiements Electroniques	France	Full	95.0%	95.0%		Full	95.0%	95.0%	
	Financière des Paiements Electroniques (Belgium branch)	Belgium	Full	95.0%	95.0%	E2				

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			31	l Decembe	r 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	Financière des Paiements Electroniques (Portugal branch)	Portugal	Full	95.0%	95.0%	E2				
	Financière des Paiements Electroniques (Spain branch)	Spain	Full	95.0%	95.0%		Full	95.0%	95.0%	
	Lyf SA	France	Equity <sup>(3)</sup>	43.8%	43.8%		Equity <sup>(3)</sup>	43.8%	43.8%	
	Lyf SAS	France	Equity <sup>(3)</sup>	49.1%	49.1%		Equity <sup>(3)</sup>	49.1%	49.1%	V4
ersonal Investors										
	Espresso Financial Services Private Limited (Ex- Sharekhan Comtrade Private Limited)	India	Full	100.0%	100.0%		Full	100.0%	100.0%	E1
	Geojit Technologies Private Ltd	India	Equity	35.0%	35.0%		Equity	35.0%	35.0%	
	Human Value Developers Private Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Sharekhan BNPP Financial Services Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Sharekhan Commodities Private Ltd	India								S3
	Sharekhan Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
TERNATIONAL FINA	INCIAL SERVICES									
IP Paribas Personal	Finance									_
	Alpha Crédit SA	Belgium	Full	100.0%	99.9%		Full	100.0%	99.9%	
	AutoFlorence 1 SRL <sup>1</sup>	Italy	Full	-			Full	-		
	AutoFlorence 2 SRL <sup>1</sup>	Italy	Full	-		E2				
	Autonoria 2019 <sup>1</sup>	France	Full	-	_		Full	-		
	Autonoria Spain 2019 <sup>1</sup>	Spain	Full	-			Full			
	Autonoria Spain 2021 FT <sup>t</sup>	Spain	Full			E2				
	Autop Ocean Indien	France	Full	100.0%			Full	100.0%	97.8%	
	Axa Banque Financement	France	Equity	35.0%			Equity	35.0%		
	Banco BNPP Personal Finance SA	Portugal	Equity	33.070	33.070		Equity	33.070	33.070	S
	Banco Cetelem SA		Full	100.0%	100.0%		Full	100.0%	100.0%	
		Spain	Full		100.0%				100.0%	
	Banco Cetelem SA	Brazil		100.0%			Full	100.0%		
	BGN Mercantil E Servicos Ltda	Brazil	Full	100.0%			Full	100.0%		
	BNPP Personal Finance	France	Full	100.0%			Full	100.0%		
	BNPP Personal Finance (Austria branch)	Austria	Full	100.0%			Full	100.0%		
	BNPP Personal Finance (Bulgaria branch)	Bulgaria	Full	100.0%			Full		100.0%	
	BNPP Personal Finance (Czech Republic branch)	Czech Rep.	Full	100.0%	100.0%		Full		100.0%	
	BNPP Personal Finance (Portugal branch)	Portugal	Full	100.0%	100.0%		Full	100.0%	100.0%	E2
	BNPP Personal Finance (Romania branch)	Romania	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Personal Finance (Slovakia branch)	Slovakia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Personal Finance BV	Netherlands	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Personal Finance South Africa Ltd	South Africa	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Cafineo	France	Full <sup>(1)</sup>	51.0%	50.8%		Full <sup>(1)</sup>	51.0%	50.8%	
	Carrefour Banque	France	Equity	40.0%	40.0%		Equity	40.0%	40.0%	
	Central Europe Technologies SRL	Romania	Full	100.0%	100.0%	E1				
	Cetelem Algérie	Algeria				S1	Full	100.0%	100.0%	
	Cetelem America Ltda	Brazil	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Cetelem Bank LLC	Russia								SZ
	Cetelem Gestion AIE	Spain	Full	100.0%	96.0%		Full	100.0%	96.0%	
	Cetelem SA de CV	Mexico	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Cetelem Servicios Informaticos AIE	Spain	Full	100.0%	81.0%		Full	100.0%	81.0%	
	Cetelem Servicios SA de CV	Mexico	Full	100.0%	100.0%		Full	100.0%	100.0%	

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			31	Decembe	er 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Re
	Cetelem Servicos Ltda	Brazil	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Cofica Bail	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	Cofinoga Funding Two LP <sup>s</sup>	UK				S1	Full	-	-	
	Cofiplan	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	Creation Consumer Finance Ltd	UK	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Creation Financial Services Ltd	UK	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Crédit Moderne Antilles Guyane	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	Crédit Moderne Océan Indien	France	Full <sup>(1)</sup>	97.8%	97.8%		Full <sup>(1)</sup>	97.8%	97.8%	
	Domofinance	France	Full <sup>(1)</sup>	55.0%	55.0%		Full <sup>(1)</sup>	55.0%	55.0%	
	Domos 2011 <sup>t</sup>	France								S
	Domos 2017 <sup>1</sup>	France	Full		-		Full	-	-	
	E Carat 10 <sup>t</sup>	France	Full		-		Full	-	-	
	E Carat 6 PLCt	UK								S
	E Carat 7 PLC <sup>t</sup>	UK				S3	Full	-		
	E Carat 8 PLC <sup>t</sup>	UK				S3	Full			
	E Carat 9 PLC <sup>t</sup>	UK				S3	Full	-		
	E Carat 10 PLC <sup>t</sup>	UK	Full		<u> </u>		Full	-	-	
	E Carat 11 PLC <sup>t</sup>	UK	Full		<u> </u>		Full	-		E
	E Carat 12 PLC <sup>t</sup>	UK	Full			E2				
	E Carat SA <sup>t</sup>	Luxembourg				S3	Full	-		
	Ekspres Bank AS	Denmark	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Ekspres Bank AS (Norway branch)	Norway	Full	100.0%			Full	100.0%		
	Ekspres Bank AS (Sweden branch)	Sweden	Full	100.0%			Full		100.0%	
	Eos Aremas Belgium SA NV	Belgium	Equity	50.0%			Equity	50.0%		
	Evollis	France	Equity	41.0%		E3	-15			
	Findomestic Banca SPA	Italy	Full	100.0%			Full	100.0%	100.0%	
	Florence Real Estate Developments SPA	Italy	Full	100.0%		E1			100.070	
						E1	Eull			
	Florence SPV SRL <sup>t</sup> GCC Consumo Establecimiento Financiero de Credito SA	Italy	Full	E1.00/			Full	-		
		Spain	Full		51.0%		Full		51.0%	
	Genius Auto Finance Co Ltd	China	Equity <sup>(3)</sup>	20.0%		<b>F1</b>	Equity <sup>(3)</sup>	20.0%	20.0%	
	International Development Resources AS Services SA	Spain	Full	100.0%		E1			04.5%	
	Iqera Services (Ex- Effico)	France	Equity	24.5%	24.5%		Equity	24.5%	24.5%	
	Laser ABS 2017 Holding Ltd	UK								
	Laser ABS 2017 PLC <sup>1</sup>	UK								
	Leval 20	France	(4)							
	Loisirs Finance	France	Full <sup>(1)</sup>		51.0%		Full <sup>(1)</sup>		51.0%	
	Magyar Cetelem Bank ZRT	Hungary	Full		100.0%		Full		100.0%	
	Neuilly Contentieux	France	Full	95.9%	95.6%		Full		95.6%	1
	Noria 2018-1 <sup>1</sup>	France	Full	-	-		Full	-		
	Noria 2020 <sup>t</sup>	France	Full	-	-		Full	-	-	
	Noria 2021 <sup>1</sup>	France	Full		-	E2				
	Noria Spain 2020 FT <sup>1</sup>	Spain	Full		-		Full	-	-	I
	Norrsken Finance	France								5

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Col         Col <th></th> <th></th> <th></th> <th>3</th> <th>I Decembe</th> <th>r 2021</th> <th></th> <th>3</th> <th>1 Decembe</th> <th>r 2020</th> <th></th>				3	I Decembe	r 2021		3	1 Decembe	r 2020	
Quri Bank       fraid       State       fraid       State       Fraid       State       Fraid       State       State       Fraid       State       State       Fraid       State       State       Fraid       State       State       State       State       Fraid       State	Business	Name	Country	Method			Ref.	Method			Ref.
Qeri lank, (Ausia latineth)       Ausia       Ful       Stots       Stots       Ful       Stots       St		Oney Magyarorszag ZRT	Hungary								S2
Applexk (Semeny hand)GenmanyFulSouth <t< td=""><td></td><td>Opel Bank</td><td>France</td><td>Full</td><td>50.0%</td><td>50.0%</td><td></td><td>Full</td><td>50.0%</td><td>50.0%</td><td></td></t<>		Opel Bank	France	Full	50.0%	50.0%		Full	50.0%	50.0%	
Oppidant GreechurchGreechGreeState		Opel Bank (Austria branch)	Austria	Full	50.0%	50.0%		Full	50.0%	50.0%	E2
Quel bank Job bank Job bank JobIndSolthSolthPailSolth		Opel Bank (Germany branch)	Germany	Full	50.0%	50.0%		Full	50.0%	50.0%	
Open frames involved Open		Opel Bank (Greece branch)	Greece				S1	Full	50.0%	50.0%	
Opp Prance IVBeigunPridNO.00NO.00NO.00PridNO.00NO.00SO.00<		Opel Bank (Italy branch)	Italy	Full	50.0%	50.0%		Full	50.0%	50.0%	
Open France Intensional BV       Nethedrasis       Full       1000       5005       Full       1000       5005       Full       1000       5005       5005         Open frances SA       Satzatada       Full       10005       6007       601       10005       5005       500       5005       500       5005       500       5005		Opel Bank (Spain branch)	Spain	Full	50.0%	50.0%		Full	50.0%	50.0%	
Op/ Op/ Funces N/VNetherindsFul1000/s907/sVFul1000/s907/sVOp/s Funces SASatibitedFul000/s100/s		Opel Finance BV	Belgium	Full	100.0%	50.0%		Full	100.0%	50.0%	
Op/e Fences SA       Sentented       Ful       10006       9007       Ful       10006       9007       Sentented		Opel Finance International BV	Netherlands								S4
Operations Operations Operations Operations Present finence EcasionAustionFirstMattionImage Present finence EcasionFirstMattionPresent finence Present finence <td></td> <td>Opel Finance NV</td> <td>Netherlands</td> <td>Full</td> <td>100.0%</td> <td>50.0%</td> <td></td> <td>Full</td> <td>100.0%</td> <td>50.0%</td> <td></td>		Opel Finance NV	Netherlands	Full	100.0%	50.0%		Full	100.0%	50.0%	
Open Learing Orthell (Austria branch)       Austria       Fait       100 (%       100 (%       61         Personal Finance Loadin       Fait       100 (%       100 (%       61		Opel Finance SA	Switzerland	Full	100.0%	50.0%		Full	100.0%	50.0%	
Priorate Priorate Location         Fance.         Full         1000%         100         Fance.         Full         1000%         100         Fance.         Full         1000%		Opel Leasing GmbH	Germany								S4
PF Switces CnebHCemanyFull100/04100/05100/04PeriodPhylipeFranceFail0-Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500Fail0.00%500 <td< td=""><td></td><td>Opel Leasing GmbH (Austria branch)</td><td>Austria</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>S4</td></td<>		Opel Leasing GmbH (Austria branch)	Austria								S4
Produce Hypotryles 2010 SV         Notherands         Full $$ Popio         France         Full         100.0%         00.0%         Full         100.0%		Personal Finance Location	France	Full	100.0%	100.0%	E1				
Prince         France         Partie         Partie<		PF Services GmbH	Germany	Full	100.0%	100.0%	E1				
RCS Botswame Py Lid       Betswame       Ful       100.0%       100.0%       Ful       100.0%       100.		Phedina Hypotheken 2010 BVt	Netherlands	Full	-	-		Full	-	-	
RCS Cards Py Isl       Souh Africa       Full       1000%       1000%       Full       1000%       1000%       Full       1000%       1000%       Full       1000% </td <td></td> <td>Projeo</td> <td>France</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>S4</td>		Projeo	France								S4
RCS Investment Holdings Namblas Py Lid       Nambla       Full       1000%       IOUM       Full       1000%       IOUM		RCS Botswana Pty Ltd	Botswana	Full	100.0%	100.0%		Full	100.0%	100.0%	E1
Sccutilization funds UL and RMBS Pado (b)'       Spain       Equily <sup>(i)</sup> 37.38       40.0%       Equily <sup>(i)</sup> 37.38       40.0%       50.0%       Equily <sup>(i)</sup> 37.38       40.0%       45.0%       46.0%       45.0% </td <td></td> <td>RCS Cards Pty Ltd</td> <td>South Africa</td> <td>Full</td> <td>100.0%</td> <td>100.0%</td> <td></td> <td>Full</td> <td>100.0%</td> <td>100.0%</td> <td></td>		RCS Cards Pty Ltd	South Africa	Full	100.0%	100.0%		Full	100.0%	100.0%	
Servicis Financiaros Carrelour EFC SA       Spain       Equiy       37.3%       40.0%       Equiy       37.3%       40.0%       45.0%       45.0%         Solfinica       France       Staning Consumer Finance Co Lid       Chana       Equipy       15.0%       15.0%       Equipy       15.0%       15.0%       Equipy       15.0% <t< td=""><td></td><td>RCS Investment Holdings Namibia Pty Ltd</td><td>Namibia</td><td>Full</td><td>100.0%</td><td>100.0%</td><td></td><td>Full</td><td>100.0%</td><td>100.0%</td><td>E1</td></t<>		RCS Investment Holdings Namibia Pty Ltd	Namibia	Full	100.0%	100.0%		Full	100.0%	100.0%	E1
Sollinia       France       Stati		Securitisation funds UCI and RMBS Prado (b) <sup>t</sup>	Spain	Equity <sup>(3)</sup>	-	-		Equity <sup>(3)</sup>	-	-	
Suning Consume Finance Co Lid         China         Equily         15.0%         <		Servicios Financieros Carrefour EFC SA	Spain	Equity	37.3%	40.0%		Equity	37.3%	40.0%	
Suning Consume Finance Co Lid         China         Equily         15.0%         <		Solfinéa	France				S3	Equity <sup>(3)</sup>	45.0%	45.0%	
Symag       France       France       Sz       Full       100.0% <t< td=""><td></td><td>Suning Consumer Finance Co Ltd</td><td>China</td><td>Equity</td><td>15.0%</td><td>15.0%</td><td></td><td></td><td>15.0%</td><td>15.0%</td><td></td></t<>		Suning Consumer Finance Co Ltd	China	Equity	15.0%	15.0%			15.0%	15.0%	
THE Finansman AS       Turkov       Full       100.0%       92.8%       Full       100.0%       92.8%         Unino de Creditos Immobiliarios SA       Spain       Equily <sup>01</sup> 50.0%       50.0%		Sygma Fundings Two Ltd	UK				S3	Full	100.0%	100.0%	
TEB Finansman AS       Turkey       Full       100.0%       92.8%       Full       100.0%       92.8%         Union de Creditos Inmobiliarios SA       Spain       Equily <sup>(2)</sup> S0.08       S0.07       Equily <sup>(2)</sup> S0.08       S0.09			France				S2	Full	100.0%	100.0%	
Indied PartnershipFranceEquity®50.%50.%Equity®50.%50.%Equity®50.%50.%Equity®50.%50.%Equity®50.%<		TEB Finansman AS	Turkey	Full	100.0%	92.8%		Full	100.0%	92.8%	
Indied PartnershipFranceEquity®50.%50.%Equity®50.%50.%Equity®50.%50.%Equity®50.%50.%Equity®50.%<		Union de Creditos Inmobiliarios SA	Spain	Equity <sup>(3)</sup>	50.0%	50.0%		Equity <sup>(3)</sup>	50.0%	50.0%	
Nauxhal Finance PLC       UK       Full       100.0%       50.0%       Full       51.0%       Full       50.0%       Full       51.0%       Full       50.0%       Full       50.											
XFERA Consumer Finance EFC SA       Spain       Full       51.0%       51.0%       Full       51.0%       51.0%       6         Zhejiang Wisdom Puhua Financial Leasing Co Lid       China       Equity <sup>[3]</sup> 20.0%       20.0%       Ea $$											
Zhejiang Wisdom Puhua Financial Leasing Co Lid       China       Equity <sup>(3)</sup> 20.0%       20.0%       E3         national Retail Banking - BancWest       stational Retail Banking - BancWest Holding Inc       USA       Fuil       100.0%       D2       Fuil       100.0% </td <td></td> <td>XFERA Consumer Finance EFC SA</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Full</td> <td></td> <td></td> <td>E1</td>		XFERA Consumer Finance EFC SA						Full			E1
Initianal Retail Bank/West         Image: Control of the West Holding Inc         Image: Control of the West Auto Trust 2018-1         Image: Control of the West Auto Trust 2019-1         Image: Control of the West Auto Trust 2019-1         Image: Control of the West Auto Trust 2019-2         Image: Control of the West Auto Trust 2019-2 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>F3</td> <td></td> <td></td> <td></td> <td></td>							F3				
BancWest Holding Inc         USA         Full         100.0%         D2         Full         100.0%         100.	rnational Retail Ba			-15							
BancWest Holding Inc Grantor Trust ERC Subaccount <sup>4</sup> USA       Full       -       D2       Full       -       E         BancWest Holding Inc Umbrella Trust <sup>5</sup> USA       Full       -       D2       Full       -       E         BancWest Holding Inc Umbrella Trust <sup>5</sup> USA       Full       100.0%       100.0%       D2       Full       100.0%		-	USA	Full	100.0%	100.0%	D2	Full	100.0%	100.0%	
Bancwest Holding Inc Umbrella Trust <sup>s</sup> USA       Full       I       D2       Full       I       I       E         BancWest Investment Services Inc       USA       Full       100.0%       100.0%       D2       Full       100.0%		•									
Banc West Investment Services Inc       USA       Full       100.0%       100.0%       D2       Full       100.0%       <		-									E2
Bank of the West         USA         Full         100.0%         100.0%         D2         Full         100.0% </td <td></td> <td>*</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td>		*									-
Bank of the West Auto Trust 2018-1 <sup>1</sup> USA       Full       D2       Full       -       -         Bank of the West Auto Trust 2019-1 <sup>1</sup> USA       Full       -       D2       Full       -       -         Bank of the West Auto Trust 2019-2 <sup>1</sup> USA       Full       -       D2       Full       -       -         BNPP Leasing Solutions Canada Inc       Canada       Full       100.0%       100.0%       Full       100.0%       100.0%       Full       100.0%       100.0%       Full       -       -         BOW Auto Receivables LLC <sup>1</sup> USA       Full       Second       Full       - </td <td></td>											
Bank of the West Auto Trust 2019-11     USA     Full     D2     Full     -       Bank of the West Auto Trust 2019-21     USA     Full     -     D2     Full     -       BNPP Leasing Solutions Canada Inc     Canada     Full     100.0%     100.0%     Full     100.0%       BOW Auto Receivables LLC <sup>1</sup> USA     Sector     Full     -     -     -											
Bank of the West Auto Trust 2019-2 <sup>1</sup> USA     Full     -     D2     Full     -       BNPP Leasing Solutions Canada Inc     Canada     Full     100.0%     100.0%     Full     100.0%       BOW Auto Receivables LLC <sup>1</sup> USA     Full     -     -     D2     Full     -											
BNPP Leasing Solutions Canada Inc     Canada     Full     100.0%     100.0%     100.0%       BOW Auto Receivables LLC <sup>1</sup> USA     Full     -     -     D2     Full     -     -											
BOW Auto Receivables LLC <sup>1</sup> USA Full - D2 Full							02				
							Da				
BWC Opportunity Fund 2 Inc <sup>4</sup> USA Full D2 Full											
		BWC Opportunity Fund 2 Inc <sup>1</sup>	USA	Full	-	-	D2	Full	-	-	

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Business										
	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	BWC Opportunity Fund Inc <sup>t</sup>	USA	Full		-	D2	Full			
	CFB Community Development Corp	USA	Full	100.0%	100.0%	D2	Full	100.0%	100.0%	
	Claas Financial Services LLC	USA	Full	51.0%	51.0%	D2	Full	51.0%	51.0%	
	Commercial Federal Affordable Housing Inc	USA	Full	100.0%	100.0%	D2	Full	100.0%	100.0%	
	Commercial Federal Community Development Corp	USA				S1	Full	100.0%	100.0%	
	Commercial Federal Insurance Corp	USA				S1	Full	100.0%		
	Commercial Federal Investment Service Inc	USA				S1	Full	100.0%	100.0%	
	First Santa Clara Corp <sup>s</sup>	USA	Full		-	D2	Full	-	-	
	Liberty Leasing Co	USA				S1	Full	100.0%	100.0%	
	United California Bank Deferred Compensation Plan Trusts	USA	Full	-		D2	Full	-	-	E2
	Ursus Real Estate Inc	USA	Full	100.0%	100.0%	D2	Full	100.0%	100.0%	
	ing - Europe Mediterranean	011		45.00	45.00/	144		44.000	44.00/	1/0
	Bank of Nanjing Banque Internationale pour le Commerce et l'Industrie de la Côte	China	Equity	15.0%		V1	Equity	14.0%		V3
	d'Ivoire	Ivory Coast	Full	59.8%	59.8%		Full	59.8%		
	Banque Internationale pour le Commerce et l'Industrie de la Guinée	Guinea				S2	Full	55.6%		
	Banque Internationale pour le Commerce et l'Industrie du Burkina Faso	Burkina Faso				S2	Full	51.0%	51.0%	
	Banque Internationale pour le Commerce et l'Industrie du Gabon	Gabon								S2
	Banque Internationale pour le Commerce et l'Industrie du Mali	Mali		54.400	54.404		5.1	54.404	5140/	S2
	Banque Internationale pour le Commerce et l'Industrie du Sénégal	Senegal	Full	54.1%			Full	54.1%		
	Banque Marocaine pour le Commerce et l'Industrie	Morocco	Full	67.0%			Full	67.0%		
	Banque Marocaine pour le Commerce et l'Industrie Banque Offshore	Morocco	Full	100.0%	67.0%		Full	100.0%	67.0%	
	Banque pour l'Industrie et le Commerce des Comores	Comoros	=(2)	00.00	44 704		=(2)		41.701	S2
	Bantas Nakit AS	Turkey	Equity <sup>(3)</sup>	33.3%			Equity <sup>(3)</sup>	33.3%		
	BDSI	Morocco	Full	100.0%			Full	100.0%		
	BGZ Poland ABS1 DAC <sup>1</sup>	Ireland	Full		-		Full	-		1/2
	BICI Bourse	Ivory Coast	Full	90.0%		V4	Full	90.0%		V3
	BMCI Leasing	Morocco	Full	86.9%			Full	86.9%		
	BNPP Bank Polska SA	Poland	Full	87.4%		V3	Full	88.8%		
	BNPP El Djazair	Algeria	Full	100.0%			Full		100.0%	
	BNPP Faktoring Spolka ZOO	Poland	Full	100.0%			Full		100.0%	
	BNPP Fortis Yatirimlar Holding AS	Turkey	Full	100.0%			Full	100.0%		
	BNPP IRB Participations	France	Full	100.0%		1/0	Full		100.0%	
	BNPP Solutions Spolka ZOO	Poland	Full	100.0%		V3	Full	100.0%		
	Init Stock Company Ukreihbank	Turkey		100.0%			Full		100.0%	
	Joint Stock Company Ukrsibbank	Ukraine	Full	60.0%		E0	Full	60.0%	60.0%	
	TEB ARF Teknoloji Anonim Sirketi	Turkey	Full	100.0%		E2	rII	100.0%	70 50/	
	TEB Halding AS	Turkey	Full	100.0%			Full	100.0%		
	TEB Holding AS	Turkey	Full	50.0%	50.0%		Full	50.0%	50.0%	<u> </u>
	TEB Portfoy Yonetimi AS	Turkey	F0	100.00	E0.0%		Er."	100.001	E0.0%	S3
	TEB SH A	Serbia	Full	100.0%			Full	100.0%		
	TEB Yatirim Menkul Degerler AS	Turkey	Full	100.0%			Full	100.0%		
	Turk Ekonomi Bankasi AS	Turkey	Full	100.0%	72.5%		Full	100.0%	72.5%	

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			31	l Decembe	r 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
surance										
	AEW Immocommercials	France	FV	-	-		FV	-	-	
	AG Insurance	Belgium	Equity	25.0%	25.0%		Equity	25.0%	25.0%	
	Agathe Retail France	France	FV	33.3%	33.3%		FV	33.3%	33.3%	
	Ambrosia Avril 2025 <sup>s</sup>	France				S1	Full <sup>(4)</sup>	-	-	
	Ambrosia Mars 2026 <sup>s</sup>	France				S1	Full <sup>(4)</sup>		-	
	Astridplaza	Belgium	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	Batipart Participations SAS	Luxembourg	FV	29.7%	29.7%		FV	29.7%	29.7%	
	Becquerels	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	E1
	BNPP Actions Croissance <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Actions Entrepreneurs <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Actions Euro <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Actions Monde <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Actions PME <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Actions PME ETI <sup>s</sup>	France	Full <sup>(4)</sup>	-	-	E1				
	BNPP Aqua <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-		
	BNPP Best Selection Actions Euro <sup>s</sup>	France	Full <sup>(4)</sup>	-			Full <sup>(4)</sup>	-		
	BNPP Cardif	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	BNPP Cardif BV	Netherlands	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%		
	BNPP Cardif Compania de Seguros y Reaseguros SA	Peru	Equity *	100.0%			Equity *	100.0%		
	BNPP Cardif Emeklilik AS	Turkey	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%		
	BNPP Cardif General Insurance Co Ltd	Rep. of Korea	Equity *	94.5%	94.5%	V4	Equity *	92.5%		V
	BNPP Cardif Hayat Sigorta AS	Turkey	Equity *	100.0%	100.0%	64	Equity *	100.0%		
	BNPP Cardif Levensverzekeringen NV	Netherlands Sweden	Full <sup>(2)</sup>	100.0%	100.0%	S4 D1		100.0%		
	BNPP Cardif Livforsakring AB	Denmark	Full <sup>(2)</sup>			DI	Equity *	100.0%		
	BNPP Cardif Livforsakring AB (Denmark branch) BNPP Cardif Livforsakring AB (Norway branch)	Norway	Full <sup>(2)</sup>	100.0%	100.0%	DI	Equity *	100.0%		
	BNPP Cardif Pojistovna AS	Czech Rep.	Full <sup>(2)</sup>		100.0%	DI	Full <sup>(2)</sup>		100.0%	
	BNPP Cardif Schadeverzekeringen NV	Netherlands	Full	100.078	100.076	S4	Full <sup>(2)</sup>		100.0%	
	BNPP Cardif Seguros de Vida SA	Chile	Full <sup>(2)</sup>	100.0%	100.0%	34	Full <sup>(2)</sup>		100.0%	
	BNPP Cardif Seguros Generales SA	Chile	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Cardif Services SRO	Czech Rep.	Equity *	100.0%			Equity *	100.0%		E
	BNPP Cardif Servicios y Asistencia Ltda	Chile	Equity *		100.0%		Equity *		100.0%	
	BNPP Cardif Sigorta AS	Turkey	Equity *		100.0%		Equity *		100.0%	
	BNPP Cardif TCB Life Insurance Co Ltd	Taiwan	Equity	49.0%			Equity	49.0%		
	BNPP Cardif Vita Compagnia di Assicurazione E Riassicurazione SPA	Italy	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Convictions <sup>s</sup>	France	Full <sup>(4)</sup>				Full <sup>(4)</sup>	-		
	BNPP CP Cardif Alternatives	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-		
	BNPP CP Cardif Private Debt <sup>s</sup>	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>	-		
	BNPP CP Infrastructure Investments Funds	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>		-	
	BNPP Deep Value <sup>s</sup>	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>		-	
	BNPP Développement Humain <sup>s</sup>	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>		-	
	BNPP Diversipierre <sup>s</sup>	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-		

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			3	I December 2	2021		3	1 Decembe	r 2020	
Business	Name	Country	Method		iterest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	BNPP European SME Debt Fund 2 SCSP RAIF <sup>s</sup>	Luxembourg	Full <sup>(4)</sup>	-	-	E1				
	BNPP Europe High Conviction Bond <sup>s</sup>	France				S1	Full <sup>(4)</sup>	-	-	
	BNPP France Crédit <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	BNPP Global Senior Corporate Loans <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Indice Amerique du Nord <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Indice Euros	France				S3	Full <sup>(4)</sup>	-	-	E1
	BNPP Indice France <sup>s</sup>	France								S3
	BNPP Midcap France <sup>s</sup>	France				S3	Full <sup>(4)</sup>	-	-	
	BNPP Moderate Focus Italia <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Monétaire Assurance <sup>5</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	E1
	BNPP Multistratégies Protection 80 <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Next Tech <sup>s</sup>	France	Full <sup>(4)</sup>	-	-	E1	E 11(4)			
	BNPP Protection Mondes	France	Full <sup>(4)</sup> Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup> Full <sup>(4)</sup>	-	-	
	BNPP Sélection Dynamique Mondes BNPP Sélection Flexibles	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>	-	-	
	BNPP Smallcap Euroland <sup>s</sup>	France	Full <sup>(4)</sup>				Full <sup>(4)</sup>	-	-	
	BNPP Social Business Frances	France	Full <sup>(4)</sup>				Full <sup>(4)</sup>			E1
	BOB Cardif Life Insurance Co Ltd	China	Equity	50.0%	50.0%		Equity	50.0%	50.0%	
	C Santé <sup>s</sup>	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>		-	
	Camgestion Obliflexibles	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Capital France Hotel	France	Full <sup>(2)</sup>	98.5%	98.5%	V4	Full <sup>(2)</sup>	98.4%	98.4%	
	Cardif Alternatives Part Is	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Cardif Assurance Vie	France	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Austria branch)	Austria	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Belgium branch)	Belgium	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Bulgaria branch)	Bulgaria	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Germany branch)	Germany	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Italy branch)	Italy	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Netherlands branch)	Netherlands	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	E2
	Cardif Assurance Vie (Portugal branch)	Portugal	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Romania branch)	Romania	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Spain branch)	Spain	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Switzerland branch)	Switzerland	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurance Vie (Taiwan branch)	Taiwan	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers	France	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Austria branch)	Austria	Full <sup>(2)</sup>	100.0% 1			Full <sup>(2)</sup>		100.0%	
	Cardif Assurances Risques Divers (Belgium branch)	Belgium	Full <sup>(2)</sup>	100.0% 1			Full <sup>(2)</sup>		100.0%	
	Cardif Assurances Risques Divers (Bulgaria branch)	Bulgaria	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	Cardif Assurances Risques Divers (Germany branch)	Germany	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	Cardif Assurances Risques Divers (Italy branch)	Italy	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Luxembourg branch)	Luxembourg								S1
	Cardif Assurances Risques Divers (Netherlands branch)	Netherlands	Full <sup>(2)</sup>	100.0% 1			Full <sup>(2)</sup>		100.0%	E2
	Cardif Assurances Risques Divers (Poland branch)	Poland	Full <sup>(2)</sup>	100.0% 1	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	

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Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref
	Cardif Assurances Risques Divers (Portugal branch)	Portugal	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Romania branch)	Romania	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Spain branch)	Spain	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Switzerland branch)	Switzerland	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Assurances Risques Divers (Taiwan branch)	Taiwan	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Biztosito Magyarorszag ZRT	Hungary	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Cardif BNPP AM Emerging Bond <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	E1
	Cardif BNPP AM Frontier Markets <sup>s</sup>	France								Sa
	Cardif BNPP AM Global Senior Corporate Loans <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	Cardif BNPP IP Convertibles Worlds	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Cardif BNPP IP Signatures <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Cardif BNPP IP Smid Cap Euros	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Cardif BNPP IP Smid Cap Europes	France	Full <sup>(4)</sup>	-	-	E1				
	Cardif Colombia Seguros Generales SA	Colombia	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif CPR Global Return <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Cardif do Brasil Seguros e Garantias SA	Brazil	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif do Brasil Vida e Previdencia SA	Brazil	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Edrim Signatures <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-		
	Cardif El Djazair	Algeria	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Cardif Forsakring AB	Sweden	Full <sup>(2)</sup>	100.0%	100.0%	D1	Equity *	100.0%	100.0%	
	Cardif Forsakring AB (Denmark branch)	Denmark	Full <sup>(2)</sup>	100.0%	100.0%	D1	Equity *	100.0%	100.0%	
	Cardif Forsakring AB (Norway branch)	Norway	Full <sup>(2)</sup>	100.0%	100.0%	D1	Equity *	100.0%	100.0%	
	Cardif IARD	France	Full <sup>(2)</sup>	66.0%	66.0%		Full <sup>(2)</sup>	66.0%	66.0%	
	Cardif Insurance Co LLC	Russia	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cardif Life Insurance Co Ltd	Rep. of Korea	Full <sup>(2)</sup>	85.0%	85.0%		Full <sup>(2)</sup>	85.0%	85.0%	
	Cardif Life Insurance Japan	Japan	Full <sup>(2)</sup>	75.0%	75.0%		Full <sup>(2)</sup>	75.0%	75.0%	
	Cardif Ltda	Brazil	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Cardif Lux Vie	Luxembourg	Full <sup>(2)</sup>	100.0%	88.6%		Full <sup>(2)</sup>	100.0%	88.6%	
	Cardif Mexico Seguros de Vida SA de CV	Mexico	Equity *	100.0%	100.0%		Equity *		100.0%	
	Cardif Mexico Seguros Generales SA de CV	Mexico	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Cardif Non Life Insurance Japan	Japan	Full <sup>(2)</sup>	100.0%	75.0%		Full <sup>(2)</sup>		75.0%	
	Cardif Nordic AB	Sweden	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	Cardif Pinnacle Insurance Holdings PLC	UK	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	Cardif Pinnacle Insurance Management Services PLC	UK	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	Cardif Polska Towarzystwo Ubezpieczen Na Życie SA	Poland	Equity *		100.0%		Equity *		100.0%	
	Cardif Seguros SA	Argentina	Equity *		100.0%	D1	Full <sup>(2)</sup>		100.0%	
	Cardif Services AEIE	Portugal	Full <sup>(2)</sup>		100.0%	- /	Full <sup>(2)</sup>		100.0%	
	Cardif Servicios SA	Argentina		. 50.070						S
	Cardif Servicios SAC	Peru	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	5.
	Cardif Vita Convex Fund Eur <sup>s</sup>	France	Full <sup>(2)</sup>	100.076	100.070		Full <sup>(2)</sup>	-		
	Cardii vila convex Fund Eur <sup>3</sup>	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>		- 100.0%	
	Cargeas Assicurazioni SPA		F UII*/	100.0%	100.0%	S2	Full <sup>(2)</sup>		100.0%	
	•	Italy	E, 11(2)	100.00/	100.0%	32				
	Carma Grand Horizon SARL	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	

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Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref
	CFH Algonquin Management Partners France Italia	Italy	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Bercy	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Bercy Hotel	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Bercy Intermédiaire	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Berlin Holdco SARL	Luxembourg	Full <sup>(2)</sup>	100.0%	98.5%	E2				
	CFH Boulogne	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Cap d'Ail	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Milan Holdco SRL	Italy	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Montmartre	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	CFH Montparnasse	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	Corosa	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Darnell DAC	Ireland	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Défense CB3 SAS	France	FV	25.0%	25.0%		FV	25.0%	25.0%	
	Diversipierre DVP 1	France	Full <sup>(2)</sup>	100.0%	88.7%	E1				
	Diversipierre Germany GmbH	Germany	Equity *	100.0%	88.7%	E1				
	DVP European Channel	France	Equity *	100.0%	88.7%	E1				
	DVP Green Clover	France	Equity *	100.0%	88.7%	E1				
	DVP Haussmann	France	Equity *	100.0%	88.7%	E1				
	DVP Heron	France	Equity *	100.0%	88.7%	E1				
	Eclair <sup>s</sup>	France	Full <sup>(4)</sup>		-		Full <sup>(4)</sup>	-	-	
	Elegia Septembre 2028 <sup>s</sup>	France				S1	Full <sup>(4)</sup>	-	-	E
	EP L <sup>s</sup>	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	EP1 Grands Moulins <sup>s</sup>	France	Equity *		-		Equity *	-	-	E
	FDI Poncelet	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	E
	Fleur SAS	France	FV	33.3%	33.3%		FV	33.3%	33.3%	
	Foncière Partenaires <sup>s</sup>	France	FV	-	-		FV	-	-	
	Fonds d'Investissements Immobiliers pour le Commerce et la Distribution	France	FV	25.0%	25.0%		FV	25.0%	25.0%	
	FP Cardif Convex Fund USD <sup>s</sup>	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	Fundamenta <sup>s</sup>	Italy	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	G C Thematic Opportunities IIs	Ireland	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	GIE BNPP Cardif	France	Full <sup>(2)</sup>	99.9%	99.9%	V2	Full <sup>(2)</sup>	100.0%	100.0%	
	GPinvest 10	France	FV	50.0%	50.0%	E3				
	Harewood Helena 2 Ltd	UK	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Hemisphere Holding	France	Equity	20.0%	20.0%		Equity	20.0%	20.0%	
	Hibernia France	France	Full <sup>(2)</sup>	100.0%	98.5%	V4	Full <sup>(2)</sup>	100.0%	98.4%	
	High Street Retail	France				S2	FV	26.2%	26.2%	١
	Horizon Development GmbH	Germany	FV	66.7%	62.9%	V3	FV	66.7%	64.7%	
	Icare	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Icare Assurance	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	ID Cologne A1 GmbH	Germany	Equity *	79.2%	74.1%	E3				
	ID Cologne A2 GmbH	Germany	Equity *	79.2%	74.1%	E3				
	Karapass Courtage	France	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	E
	Korian et Partenaires Immobilier 1	France	FV	24.5%	24.5%		FV	24.5%	24.5%	E

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			31	I Decembe	er 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref
	Korian et Partenaires Immobilier 2	France	FV	24.5%	24.5%		FV	24.5%	24.5%	E2
	Luizaseg	Brazil	Equity	50.0%	50.0%		Equity	50.0%	50.0%	
	Natio Assurance	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Natio Fonds Ampère 1 <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	Natio Fonds Athenes Investissement N 55	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Natio Fonds Colline Internationals	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Natio Fonds Collines Investissement N 15	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Natio Fonds Collines Investissement N 3 <sup>s</sup>	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	NCVP Participacoes Societarias SA	Brazil	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	New Alpha Cardif Incubator Fund <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	OC Health Real Estate GmbH	Germany	FV	35.0%	31.0%	E3				
	Opéra Rendement <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-		
	Paris Management Consultant Co Ltd	Taiwan	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Permal Cardif Co Investment Funds	France	Full <sup>(2)</sup>		-		Full <sup>(2)</sup>	-	-	
	Pinnacle Insurance PLC	UK	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Poistovna Cardif Slovakia AS	Slovakia	Equity *	100.0%	100.0%		Equity *	100.0%	100.0%	
	Preim Healthcare SAS <sup>s</sup>	France	FV				FV	-		
	PWH	France	FV	47.5%	47.5%		FV	47.5%	47.5%	\
	Reumal Investissements	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	Rubin SARL	Luxembourg	FV	50.0%			FV	50.0%		
	Rueil Ariane	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SAS HVP	France	Full <sup>(2)</sup>	100.0%		V4	Full <sup>(2)</sup>	100.0%		
	Schroder European Operating Hotels Fund 1s	Luxembourg	FV			E1	r un••	100.070	70.470	
	SCI 68/70 rue de Lagny - Montreuil	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Alpha Park	France	FV	50.0%			FV	50.0%		
			FV			F2	FV	30.076	50.076	
	Sci Batipart Chadesrent	France		20.0%		E2				
	SCI Biv Malakoff	France	FV	23.3%		E3	E 11(2)	100.00/	100.0%	
	SCI BNPP Pierre I	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI BNPP Pierre II	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	SCI Bobigny Jean Rostand	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI Bouleragny	France	FV	50.0%			FV	50.0%		
	SCI Cardif Logement	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI Citylight Boulogne	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI Clichy Nuovo	France	FV	50.0%			FV	50.0%		
	SCI Défense Etoile	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	SCI Défense Vendôme	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI Etoile du Nord	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	SCI Fontenay Plaisance	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Imefa Velizy	France	FV	21.8%	21.8%		FV	21.8%	21.8%	
	SCI Le Mans Gare	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Liberté	France				S2	FV	50.0%	50.0%	
	SCI Nanterre Guilleraies	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Nantes Carnot	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Odyssée	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	

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Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	SCI Pantin Les Moulins	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Paris Batignolles	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Paris Cours de Vincennes	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Paris Grande Armée	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	E2
	SCI Paris Turenne	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Portes de Claye	France	Equity	45.0%	45.0%		Equity	45.0%	45.0%	
	SCI Rue Moussorgski	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Rueil Caudron	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Saint Denis Landy	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Saint Denis Mitterrand	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI Saint-Denis Jade	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	SCI SCO0	France	Equity	46.4%	46.4%		Equity	46.4%	46.4%	
	SCI Vendôme Athènes	France	FV	50.0%	50.0%		FV	50.0%	50.0%	
	SCI Villeurbanne Stalingrad	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Secar	France	FV	55.1%	55.1%		FV	55.1%	55.1%	
	Seniorenzentren Deutschland Holding SARL	Luxembourg	FV	20.0%	17.7%		FV	20.0%		
	Seniorenzentren Reinbeck Oberursel München Objekt GmbH	Germany	FV	35.0%			FV	35.0%		
	Seniorenzentrum Butzbach Objekt GmbH	Germany	FV	35.0%			FV	35.0%		
	Seniorenzentrum Heilbronn Objekt GmbH	Germany	FV	35.0%			FV	35.0%		
			FV				FV			
	Seniorenzentrum Kassel Objekt GmbH	Germany		35.0%				35.0%		
	Seniorenzentrum Wolfratshausen Objekt GmbH	Germany	FV	35.0%			FV	35.0%	31.0%	
	SNC Batipart Mermoz	France	FV	25.0%		E2				
	SNC Batipart Poncelet	France	FV	25.0%		V1	FV	23.3%		E2
	Société Francaise d'Assurances sur la Vie	France	Equity	50.0%			Equity	50.0%	50.0%	
	Société Immobilière du Royal Building SA	Luxembourg	Full <sup>(2)</sup>	100.0%	88.6%		Full <sup>(2)</sup>	100.0%	88.6%	
	Tikehau Cardif Loan Europe <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>		-	
	Valeur Pierre Epargne	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Valtitres FCP <sup>s</sup>	France	Full <sup>(2)</sup>	-	-		Full <sup>(2)</sup>	-	-	
	Velizy Holding	France	FV	33.3%	33.3%		FV	33.3%	33.3%	
	Vietcombank Cardif Life Insurance Co Ltd	Viet Nam								S2
Ith Management										
	BNPP Wealth Management DIFC Ltd	United Arab Emirates	Full	100.0%	100.0%		Full	100.0%	100.0%	E1
	BNPP Wealth Management Monaco	Monaco	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
et Management										
	Alfred Berg Kapitalforvaltning AB	Sweden								S3
	Alfred Berg Kapitalforvaltning AS	Norway	Full	100.0%	98.2%		Full	100.0%	98.2%	
	Alfred Berg Kapitalforvaltning AS (Sweden branch)	Sweden	Full	100.0%	98.2%		Full	100.0%	98.2%	
	Bancoestado Administradora General de Fondos SA	Chile	Equity	50.0%	49.1%		Equity	50.0%	49.1%	
	BNPP AM International Hedged Strategies <sup>s</sup>	France	Full <sup>(4)</sup>	-		E1				
	BNPP Asset Management Asia Ltd	Hong Kong	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management Be Holding	Belgium	Full	100.0%	98.2%		Full	100.0%	98.2%	
							Full	100.0%		
	BNPP Asset Management Belgium	Delala	Full	100.0%	90.2%					
	BNPP Asset Management Belgium BNPP Asset Management Brasil Ltda	Belgium Brazil	Full	100.0%			Full	100.0%		

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			31	I Decembe	r 2021		31 December 2020			
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref
	BNPP Asset Management France (Austria branch)	Austria	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management France (Germany branch)	Germany	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management France (Italy branch)	Italy	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management France (Netherlands branch)	Netherlands	Full	100.0%	98.2%		Full	100.0%	98.2%	E2
	BNPP Asset Management Holding	France	Full	99.9%	98.2%		Full	99.9%	98.2%	
	BNPP Asset Management India Private Ltd	India	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management Japan Ltd	Japan	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management Luxembourg	Luxembourg	Full	99.7%	97.9%		Full	99.7%	97.9%	
	BNPP Asset Management Nederland NV	Netherlands				S4	Full	100.0%	98.2%	
	BNPP Asset Management NL Holding NV	Netherlands	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management PT	Indonesia	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management Services Grouping	France	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management UK Ltd	UK	Full	100.0%	98.2%		Full	100.0%	98.2%	
	BNPP Asset Management USA Holdings Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Asset Management USA Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP B Control <sup>s</sup>	Belgium								S
	BNPP B Institutional II <sup>s</sup>	Belgium	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
	BNPP Capital Partners	France				S4	Full	100.0%	100.0%	
	BNPP Dealing Services	France	Full	100.0%	98.2%		Full <sup>(1)</sup>	100.0%	98.2%	
	BNPP Flexi I <sup>s</sup>	Luxembourg	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	E
	BNPP Funds <sup>s</sup>	Luxembourg	Full <sup>(4)</sup>				Full <sup>(4)</sup>	-	-	
	BNPP L1 <sup>s</sup>	Luxembourg				S3	Full <sup>(4)</sup>	-	-	
	BNPP Multigestion <sup>s</sup>	France	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	E
	BNPP Perspectives <sup>s</sup>	France				S3	Full <sup>(4)</sup>	-	-	
	Drypnir AS	Norway	Full	100.0%	0.1%		Full	100.0%	0.1%	E
	EAB Group PLC	Finland	Equity	17.6%			Equity	17.6%		
	Fund Channel	Luxembourg								SZ
	Fundquest Advisor	France	Full	100.0%	98.2%		Full	100.0%	98.2%	-
	Fundquest Advisor (United Kingdom branch)	UK	Full	100.0%			Full	100.0%		
	Gambit Financial Solutions	Belgium	Full	100.0%		V1	Full	86.0%		
	Groeivermogen NV	Netherlands	T UII	100.070	70.270	S3	Full	100.0%		
	Haitong Fortis Private Equity Fund Management Co Ltd	China	Equity	22.0%	32.4%		Equity	33.0%		
	Harewood Helena 1 Ltd	UK	Full	100.0%			Full	100.0%		
	HFT Investment Management Co Ltd	China	Equity	49.0%	48.1%		Equity	49.0%		
	Impax Asset Management Group PLC	UK	Equity	49.0%		V3	Equity	49.0%		V
		Luxembourg	Equity	13.0%	13.370	V3	Equity	14.0%	iJ.//0	v. S
	Parworld <sup>s</sup>		Equility	2E 404	25 404		Eauity	DE 707	25.40/	
	Services Epargne Entreprise	France	Equity	35.6%	35.6%	62	Equity	35.6%		V
	Shinhan BNPP Asset Management Co Ltd	Rep. of Korea	C			S2	Equity	35.0%		
	SME Alternative Financing DACs	Ireland	Full	-	-		Full	-	-	
	Theam Quant <sup>s</sup>	Luxembourg	Full <sup>(4)</sup>	-	-		Full <sup>(4)</sup>	-	-	
Estate Services										
	Auguste Thouard Expertise	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Immobilier Promotion Immobilier d'Entreprise	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Immobilier Résidences Services	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	_

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			3	1 Decembe	er 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	BNPP Immobilier Résidentiel	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Immobilier Résidentiel Service Clients	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate (United Arab Emirates branch)	United Arab Emirates	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory & Property Management Luxembourg SA	Luxembourg	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory & Property Management UK Ltd	UK	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory and Property Management Ireland Ltd	Ireland	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory Belgium SA	Belgium				S4	Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory Italy SPA	Italy	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory Netherlands BV	Netherlands	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Advisory SA	Romania								S2
	BNPP Real Estate APM CR SRO	Czech Rep.				S2	Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Conseil Habitation & Hospitality	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Consult France	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Consult GmbH	Germany	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Facilities Management Ltd	UK	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Financial Partner	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate GmbH	Germany	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Holding Benelux SA	Belgium	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Holding GmbH	Germany	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Investment Management Belgium	Belgium	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	BNPP Real Estate Investment Management France	France	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Real Estate Investment Management Germany GmbH	Germany	Full	94.9%			Full	94.9%		
	BNPP Real Estate Investment Management Germany GmbH (Italy branch) BNPP Real Estate Investment Management Germany GmbH (Spain	Italy	Full	94.9%	94.9%		Full	94.9%	94.9%	
	branch)	Spain	Full	94.9%			Full	94.9%		
	BNPP Real Estate Investment Management Italy SPA	Italy	Full	100.0%			Full	100.0%		
	BNPP Real Estate Investment Management Ltd	UK	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Investment Management Luxembourg SA	Luxembourg	Full		100.0%		Full		100.0%	
	BNPP Real Estate Investment Management Spain SA	Spain	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	BNPP Real Estate Investment Management UK Ltd	UK	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Italy SRL	Italy	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Magyarorszag Tanacsado Es Ingatlankezelo ZRT	Hungary	(0)			S2	Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Poland SP ZOO	Poland	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Portugal Unipersonal LDA	Portugal	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Development & Services GmbH	Germany	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Development UK Ltd	UK	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Developpement Italy SPA	Italy	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%		
	BNPP Real Estate Property Management Belgium	Belgium	<b>-</b> (3)	400	100.000	S4	Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Management France SAS	France	Full <sup>(2)</sup>		100.0%		Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Management GmbH	Germany	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Property Management Italy SRL	Italy	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	BNPP Real Estate Singapore Pte Ltd	Singapore	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	BNPP Real Estate Spain SA	Spain	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	

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			3	1 Decembe	er 2021		3	1 Decembe	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
	BNPP Real Estate Transaction France	France	Full <sup>(2)</sup>	96.6%	96.6%	V2	Full <sup>(2)</sup>	96.9%	96.9%	V1
	BNPP Real Estate Valuation France	France	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Cariboo Development SL	Spain	Equity	65.0%	65.0%		Equity	65.0%	65.0%	V2
	Construction-Sale Companies (c)	France	Full / Equity <sup>(2)</sup>	-	-		Full / Equity <sup>(2)</sup>	-	-	
	GIE Siège Issy	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	Horti Milano SRL	Italy	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%		
		France	E 11(2)	100.00/	100.0%	S4	Full <sup>(2)</sup>	100.0%		50
	Parker Tower Ltd	France	Full <sup>(2)</sup> Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup> Full <sup>(2)</sup>	100.0%		E2
	Partner's & Services	France	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		
	REPD Parker Ltd	UK	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>		100.0%	
	Société Auxiliaire de Construction Immobilière	France	i un	100.070	1001070		r ull**	100.070	100.070	S4
	Sviluppo Residenziale Italia SRL	Italy	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Wapiti Development SL	Spain	Equity	65.0%	65.0%	E1				
CORPORATE & INSTIT	UTIONAL BANKING									
SECURITIES SERVICE	s									
	Allfunds Group PLC (Ex- Allfunds UK Ltd)	UK	Equity	13.8%	13.7%	V2	Equity	22.5%	22.4%	E3
	AssetMetrix	Germany	Equity	14.9%	14.9%	V4	Equity	14.2%	14.2%	E1
	BNPP Financial Services LLC	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Fund Administration Services Ireland Ltd	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Fund Services Australasia Pty Ltd	Australia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Fund Services Australasia Pty Ltd (New Zealand branch)	New Zealand	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Global Securities Operations Private Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities Services	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Australia branch)	Australia	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Belgium branch)	Belgium	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Germany branch)	Germany	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Greece branch)	Greece	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Guernsey branch)	Guernsey	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Hong Kong branch)	Hong Kong	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Hungary branch)	Hungary	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Ireland branch)	Ireland	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Italy branch)	Italy	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Jersey branch)	Jersey	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Luxembourg branch)	Luxembourg	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Securities Services (Netherlands branch)	Netherlands	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (Poland branch)	Poland	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (Portugal branch)	Portugal	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (Singapore branch)	Singapore	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (Spain branch)	Spain	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (Switzerland branch)	Switzerland	Full <sup>(1)</sup>		100.0%		Full <sup>(1)</sup>		100.0%	
	BNPP Securities Services (United Kingdom branch)	UK	Full <sup>(1)</sup>	100.0%			Full <sup>(1)</sup>	100.0%		
	Services Logiciels d'Intégration Boursière	France	Equity <sup>(3)</sup>	66.6%	66.6%		Equity <sup>(3)</sup>	66.6%	66.6%	

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			31 December 2021				3	1 Decemb	er 2020	
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
CIB EMEA (Europe, Mid	ddle East, Africa)									
rance										
	Atargatis <sup>s</sup>	France	Full				Full			
	Austin Finance <sup>s</sup>	France	Full				Full			
	BNPP Arbitrage	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	5 100.0%	
	Compagnie d'Investissement Italiens <sup>s</sup>	France	Full				Full	-		
	Compagnie d'Investissement Opéra <sup>s</sup>	France	Full	-			Full			
	Ellipsis Asset Management	France	Full	100.0%	100.0%	V1/D3				
	Esomet	France								S4
	Eurotitrisation	France	Equity	21.7%	21.7%	V3	Equity	23.0%	5 23.0%	
	Exane	France	Full	100.0%	100.0%	V1/D3				
	Exane (Germany branch)	Germany	Full	100.0%	100.0%	V1/D3				
	Exane (Italy branch)	Italy	Full	100.0%	100.0%	V1/D3				
	Exane (Spain branch)	Spain	Full	100.0%	100.0%	V1/D3				
	Exane (Sweden branch)	Sweden	Full	100.0%	100.0%	V1/D3				
	Exane (Switzerland branch)	Switzerland	Full	100.0%	100.0%	V1/D3				
	Exane (United Kingdom branch)	UK	Full	100.0%	100.0%	V1/D3				
	Exane Asset Management	France	Equity	50.0%	50.0%	V1/D3				
	Exane Derivatives	France	Full	100.0%	100.0%	V1/D3				
	Exane Derivatives (Italy branch)	Italy	Full	100.0%	100.0%	V1/D3				
	Exane Derivatives (Switzerland branch)	Switzerland	Full	100.0%	100.0%	V1/D3				
	Exane Derivatives (United Kingdom branch)	UK	Full	100.0%	100.0%	V1/D3				
	Exane Derivatives Gerance	France	Full	100.0%	100.0%	V1/D3				
	Exane Finance	France	Full	100.0%	100.0%	V1/D3				
	Exane Participations	France	Full	99.0%	99.0%	V1/D3				
	FCT Juicet	France	Full				Full			
	Financière des Italiens <sup>s</sup>	France	Full				Full			
	Financière du Marché Saint Honoré	France	Full	100.0%	100.0%		Full	100.0%	5 100.0%	
	Financière Paris Haussmann <sup>s</sup>	France	Full				Full			
	Financière Taitbout <sup>s</sup>	France	Full				Full			
	Mediterranea <sup>s</sup>	France	Full				Full			
	Optichamps <sup>s</sup>	France	Full				Full			
	Parilease	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	5 100.0%	
	Participations Opéra <sup>s</sup>	France	Full				Full			
	SNC Tailbout Participation 3	France	Full		100.0%		Full		5 100.0%	
	Société Orbaisienne de Participations	France	Full		100.0%		Full		5 100.0%	
	Verner Investissements	France	Full		100.0%	V1/D3	Equity		50.0%	
	Verner Investissements NewCo1	France	Full		100.0%	E3	-1017	10.07		
	Verner Investissements NewCo2	France	Full		100.0%	E3				
Other European countr				100.07	100.070	20				
	Alectra Finance PLC <sup>1</sup>	Ireland				S3	Full			
		Ireland	Full			- 33	Full			
	Aquarius + Investments PLC <sup>1</sup>								-	
	Aries Capital DAC <sup>t</sup>	Ireland	Full		-		Full			

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			3	1 Decembe	er 2021		31 December 2020			
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Rei
	BNP PUK Holding Ltd	UK	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Bank JSC	Russia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Emissions Und Handels GmbH <sup>t</sup>	Germany	Full				Full		-	
	BNPP Invest Holdings BV	Netherlands	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Ireland Unlimited Co	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Islamic Issuance BV <sup>t</sup>	Netherlands	Full				Full	-	-	
	BNPP Issuance BV <sup>t</sup>	Netherlands	Full				Full		-	
	BNPP Net Ltd	UK	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Prime Brokerage International Ltd	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Suisse SA	Switzerland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Suisse SA (Guernsey branch)	Guernsey	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Technology LLC	Russia	Full	100.0%	100.0%		Full	100.0%	100.0%	E
	BNPP Vartry Reinsurance DAC	Ireland	Full <sup>(2)</sup>	100.0%	100.0%		Full <sup>(2)</sup>	100.0%	100.0%	
	Diamante Re SRL	Italy	Full	100.0%			Full	100.0%		
	Ejesur SA	Spain	Full	100.0%			Full		100.0%	
	Ellipsis AM Suisse SARL	Switzerland	Full	100.0%		V1/D3	T di	100.074	100.070	
	Exane Solutions Luxembourg SA	Luxembourg	Full	100.0%		V1/D3				
	FScholen					1103	Equitu(3)	50.0%	50.0%	
		Belgium	Equity <sup>(3)</sup>	50.0%			Equity <sup>(3)</sup>			
	Greenstars BNPP	Luxembourg	Full <sup>(2)</sup>	100.0%			Full <sup>(2)</sup>	100.0%		_
	Kantox Ltd	UK	Equity	9.5%		V4	Equity	8.8%	8.8%	E
	Madison Arbor Ltd <sup>t</sup>	Ireland	Full				Full	-	-	
	Matchpoint Finance PLC <sup>t</sup>	Ireland	Full				Full	-		
	Ribera Del Loira Arbitrage	Spain	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Scaldis Capital Ltd <sup>1</sup>	Jersey								S
	Securasset SA <sup>1</sup>	Luxembourg	Full			E1				
	Single Platform Investment Repackaging Entity SAt	Luxembourg	Full		· -		Full	-	-	E
	Utexam Logistics Ltd	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Utexam Solutions Ltd	Ireland	Full	100.0%	100.0%		Full	100.0%	100.0%	
dle East										
	BNPP Investment Co KSA	Saudi Arabia	Full	100.0%	100.0%		Full	100.0%	100.0%	
RICAS										
	Banco BNPP Brasil SA	Brazil	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Canada Corp	Canada	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Capital Services Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Colombia Corporacion Financiera SA	Colombia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Energy Trading GP	USA								S
	BNPP Energy Trading LLC	USA								S
	BNPP EQD Brazil Fund Fundo de Investmento Multimercados	Brazil	Full				Full	-		
	BNPP FS LLC	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP IT Solutions Canada Inc	Canada	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Mexico Holding	Mexico	Full	100.0%	100.0%	E1				
	BNPP Mexico Holding BNPP Mexico SA Institucion de Banca Multiple	Mexico			0 100.0% 0 100.0%	E1 E1				
	BNPP Mexico Holding BNPP Mexico SA Institucion de Banca Multiple BNPP Proprietario Fundo de Investimento Multimercado <sup>s</sup>	Mexico Mexico Brazil	Full Full		0 100.0% 0 100.0%	E1 E1	Full			

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			31	1 Decembe	er 2021		31 December 2020			
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref
	BNPP Securities Corp	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP US Investments Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP US Wholesale Holdings Corp	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP USA Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP VPG Brookline Cre LLCs	USA	Full		· -		Full	-	-	
	BNPP VPG EDMC Holdings LLC <sup>s</sup>	USA	Full				Full	-	-	
	BNPP VPG Express LLC <sup>s</sup>	USA	Full				Full	-	-	
	BNPP VPG I LLC <sup>s</sup>	USA	Full				Full	-	-	
	BNPP VPG II LLC <sup>s</sup>	USA	Full				Full	-	-	
	BNPP VPG III LLC (Ex- BNPP VPG CT Holdings LLC)^s	USA	Full				Full	-	-	
	BNPP VPG Master LLC <sup>s</sup>	USA	Full				Full	-	-	
	Dale Bakken Partners 2012 LLC	USA	FV	23.8%	23.8%		FV	23.8%	23.8%	
	Decart Re Ltds	Bermuda	Full <sup>(2)</sup>				Full <sup>(2)</sup>	-	-	
	Exane Inc	USA	Full	100.0%	100.0%	V1/D3				
	FSI Holdings Inc	USA	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Starbird Funding Corpt	USA	Full				Full	-	-	
CIFIC ASIA										
	Bank BNPP Indonesia PT	Indonesia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Arbitrage Hong Kong Ltd	Hong Kong	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP China Ltd	China	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Commodities Trading Shanghai Co Ltd	China								S
	BNPP Finance Hong Kong Ltd	Hong Kong	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP India Holding Private Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP India Solutions Private Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Malaysia Berhad	Malaysia	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities Asia Ltd	Hong Kong	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities India Private Ltd	India	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities Japan Ltd	Japan	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities Korea Co Ltd	Rep. of Korea	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Securities Taiwan Co Ltd	Taiwan	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Sekuritas Indonesia PT	Indonesia	Full	99.0%	99.0%		Full	99.0%	99.0%	
	BPP Holdings Pte Ltd	Singapore	Full	100.0%	100.0%		Full	100.0%	100.0%	
	Contour Pte Ltd (Ex - Global Trade Network Pte Ltd)	Singapore				S2	Equity	7.5%	7.5%	E
HER BUSINESS UN										
ncipal Investments										
	BNPP Agility Capital	France	Full	100.0%	100.0%		Full	100.0%	100.0%	E
	BNPP Agility Fund Equity SLPs	France	Full <sup>(4)</sup>				Full <sup>(4)</sup>	-	-	E
	BNPP Agility Fund Private Debt SLPs	France	Full <sup>(4)</sup>				Full <sup>(4)</sup>	-	-	E
perty Companies (F	Property Used In Operations) and Others									
	Antin Participation 5	France	Full	100.0%	100.0%		Full	100.0%	100.0%	
	BNPP Home Loan SFH	France	Full <sup>(1)</sup>	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%	
	BNPP Partners for Innovation	France	Full	100.0%	100.0%	V1/D4	Equity	50.0%	50.0%	
	BNPP Partners for Innovation Belgium	Belgium	Full	100.0%	100.0%	V1/D4				
	BNPP Partners for Innovation Italia SRL	Italy	Full	100.0%	100.0%	V1/D4				

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is fully consolidated.

#### The bank for a changing world

			31	I Decembe	er 2021		31 December 2020				
Business	Name	Country	Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.	
	BNPP Procurement Tech	France	Full	100.0%	100.0%		Full	100.0%	100.0%		
	BNPP Public Sector SA (Ex- BNPP Public Sector SCF)	France	Full	100.0%	100.0%		Full <sup>(1)</sup>	100.0%	100.0%		
	Euro Secured Notes Issuers	France	Full	-	-		Full	-	-		
	FCT Lafayette 2021t	France	Full	-	-	E2					
	FCT Laffitte 2016 <sup>1</sup>	France				S1	Full	-	-		
	FCT Laffitte 2021 <sup>1</sup>	France	Full	-	-	E2					
	FCT Opéra 2014 <sup>1</sup>	France	Full	-	-		Full	-	-		
	GIE Groupement Auxiliaire de Moyens	France	Full	100.0%	100.0%		Full	100.0%	100.0%		
	GIE Groupement d'Etudes et de Prestations	France	Full	100.0%	100.0%		Full	100.0%	100.0%		
	Transvalor	France	Equity	20.2%	20.2%	E1					

(a) At 31 December 2021, 11 Private Equity investment entities versus 12 Private Equity investment entities at 31 December 2020

(b) At 31 December 2021, the securitisation funds UCI and RMBS Prado include 15 funds (FCC UCI 11, 12, 14 à 17, Fondo de Titulizacion Structured Covered Bonds, RMBS Prado III to IX et Green Belem I) versus 16 funds (FCC UCI 9 to 12, 14 to 17, Fondo de Titulizacion Structured Covered Bonds, RMBS Prado II to VII and Green Belem I) at 31 December 2020

(c) At 31 December 2021, 115 Construction-sale companies (89 Full and 26 Equity) versus 112 at 31 December 2020 (89 Full and 23 Equity)

As requested by the ANC 2016 regulation, the list of entities that are controlled by the Group, jointly controlled or under significant influence, but excluded from the scope of consolidation since their contribution to the consolidated financial statements would be immaterial to the Group, and the list of equity investments, are available on the "Regulated Information" page of the <u>https://invest.bnpparibas.com</u> website.

Change	es in the scope of consolidation		
New en	tries (E) in the scope of consolidation	Equity *	Controlled but non-material entities consolidated under the equity method as associates
F1	Passing qualifying thresholds		
F2	Incorporation	FV	Joint control or investment in associates measured at Fair Value through P&L
E3	Purchase, gain of control or significant influence		
	als (S) from the scope of consolidation		
S1	Cessation of activity (dissolution, liquidation, etc.)	s	Structured entities
S2	Disposal, loss of control or loss of significant influence	t	Securitisation funds
S3	Passing qualifying thresholds	Prudent	ial scope of consolidation
S4	Merger, Universal transfer of assets and liabilities		
Varianc	e (V) in voting or ownership interest	(1)	French subsidiaries whose supervision of prudential requirements is complied
V1	Additional purchase		with through the supervision on a consolidated basis of BNP Paribas SA,
V2	Partial disposal		in accordance with article 7.1 of Regulation n°575/2013 of the European Parliament and
V3	Dilution		of the Council
V4	Increase in %	(2)	Entities consolidated under the equity method in the prudential scope
Miscella	aneous	(3)	Jointly controlled entities under proportional consolidation in the prudential scope
D1	Consolidation method change not related to fluctuation in voting or ownership interest	(4)	Collective investment undertaking excluded from the prudential scope.
D2	Entities of a business held for sale		
D3	The Verner Investissements group was consolidated under equity method in BNP Paribas Group until 13 July 2021. Following the additional purchase of interest by BNP Paribas Group, the Verner Investments group is fully consolidated (see note 7.c.)		
D4	The BNPP Partners for Innovation group was consolidated under equity method in BNP Paribas Group until 31 December 2021. Following the additional purchase by the Group, the BNPP Partners for Innovation group is fully corrected to the second sec		



## 7.m FEES PAID TO THE STATUTORY AUDITORS

Year to 31 Dec. 2021	Deloitte		PricewaterhouseCoopers		Mazars	5	TOTAL		
Excluding tax, in thousands of euros	Total	%	Total	%	Total	%	Total	%	
Statutory audits and contractual audits, including	16,037	76%	17,925	70%	12,979	88%	46,941	76%	
- Issuer	3,774		4,780		3,179		11,733		
- Consolidated subsidiaries	12,263		13,145		9,800		35,208		
Services other than those required for their statutory audit engagement, including	5,081	24%	7,727	30%	1,694	12%	14,502	24%	
- Issuer	1,801		2,310		825		4,936		
- Consolidated subsidiaries	3,280		5,417		869		9,566		
TOTAL	21,118	100%	25,652	100%	14,673	100%	61,443	100%	
of which fees paid to statutory auditors in France for the statutory audit and contractual audit	5,710		5,225		5,962		16,897		
of which fees paid to statutory auditors in France for services other than those required for their statutory audit engagements	1,634		2,427		983		5,044		

Year to 31 Dec. 2020	Deloitte		PricewaterhouseCoopers		Mazars	5	TOTAL		
Excluding tax, in thousands of euros	Total	%	Total	%	Total	%	Total	%	
Statutory audits and contractual audits, including	14,383	74%	18,661	74%	12,315	81%	45,359	76%	
- Issuer	3,567		4,795		2,463		10,825		
- Consolidated subsidiaries	10,816		13,866		9,852		34,534		
Services other than those required for their statutory audit engagement, including	5,061	26%	6,517	26%	2,826	19%	14,404	24%	
- Issuer	1,094		919		354		2,367		
- Consolidated subsidiaries	3,967		5,598		2,472		12,037		
TOTAL	19,444	100%	25,178	100%	15,141	100%	59,763	100%	
of which fees paid to statutory auditors in France for the statutory audit and contractual audit	4,355		5,525		5,132		15,012		
of which fees paid to statutory auditors in France for services other than those required for their statutory audit engagements	1,364		1,588		1,640		4,592		

The audit fees paid to auditors which are not members of the network of one of the auditors certifying the consolidated financial statements and the non-consolidated financial statements of BNP Paribas SA, mentioned in the table above, amount to EUR 373 thousand for the year 2021 (EUR 621 thousand in 2020).

Services other than those required for the statutory audit engagement are mainly composed this year of reviews of the entity's compliance with regulatory requirements, and reviews of internal control quality by comparison with international standards (such as ISAE 3402) as part of services provided to customers, particularly in the Securities and Asset Management businesses, and expertise on the Bank's transformation projects.

## REGISTERED OFFICE OF THE ISSUER AND THE PRODUCT ARRANGER

#### **BNP** Paribas

16, Boulevard des Italiens 75009 Paris France

Place of Business in Hong Kong 60-63rd Floors Two International Finance Centre 8 Finance Street Central Hong Kong

#### SPECIFIED OFFICE OF THE AGENT AND REGISTRAR

BNP Paribas 60-63rd Floors Two International Finance Centre 8 Finance Street Central Hong Kong

## AUDITORS

**Deloitte & Associés** 

6, place de la Pyramide 92908 Paris La Défense Cedex France

#### PricewaterhouseCoopers Audit

63, rue de Villiers 92208 Neuilly-sur-Seine Cedex France Mazars

61, rue Henri Regnault 92400 Courbevoie France

LEGAL ADVISER

To the Issuer as to Hong Kong law

King & Wood Mallesons

13th Floor, Gloucester Tower The Landmark, 15 Queen's Road Central Central Hong Kong